

*Leadership and Ideas for Tomorrow*

Dated: 13 Jan, 2015

Manager (Enforcement –II)  
SPPRA, Karachi.

Subject: Upload BER IT/94/2015-16(Proc.of Cisco Equip.)

Dear Sir,

In the compliance of SPPRA rule, you are requested to please upload the Original BER on SPPRA Website. Following are the BER details:

1. BER /IT/94/2015-16(Original).
2. Minutes of Bid opening meeting.
3. Technical Evaluation sheet.
4. Attendance Sheet.
5. Bidder's Eligibility Qualification Report
6. Rule-48(Letter).
7. Bill of Material.

Thanking you in anticipation.

Sincerely Yours

**Head of ICT**

Imran Batada

Annexure: Documents Attached

7035  
18-01-16

## Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi  
2. Tender Reference No: IT/94/2015-16  
3. Tender Description/Name of work/item: Procurement of Cisco Active Equipment's.  
4. Method of Procurement: Single Stage Single Envelop  
5. Tender Published: SPPRA 01-12-2015 SPPRA-S.No: 25805/2015  
  
6. Total Bid documents sold; (Available on website)  
  
7. Total Bids Received: 01  
8. Technical Bid Opening date: (if applicable) 01-12-2015  
9. No. of Bid technically qualified (if applicable): 01  
10. Bid(s) Rejected: 0  
11. Financial Bid Opening date: 01-12-2015

### 12. Bid Evaluation Report:

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder Unit Price</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1	M/s DWP Technologies	PKR 2,979,695/-	1 <sup>st</sup>	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract

**Recommendations:** - The offered amount of **Rs. 2,979,695/- (C&F)** by **M/s. DWP Technologies** has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.



IBA (Internal Member)

Mr. Syed Jehanzeb


Assistant Manager



IBA (Internal Member)

Dr. Nasir Touheed

Professor



IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

NIT No:-

Method and procedure of procurement:- Open Competitive Bidding (National)  
(Single Stage Single Envelope)

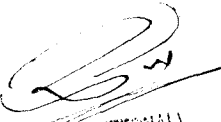
Description of Work:- Procurement of Cisco AP's for Boys  
Hostel Expansion & IP Phones for  
different departments (IT/94/2015-  
16)

### **Bidders Eligibility Qualification Report**

Eligibility Qualification Criteria


S.No.	Eligibility Qualification Criteria	Bidder's Name M/s DWP.
1	Registration with PEC(if applicable)	-
2	NTN	Yes
3	Sales Tax Registration	Yes
4	Professional Tax	Yes
5	Registration with sindh Revenue Board(SRB)	-
	<b>Qualification Criteria</b>	
6	Minimum three year experience of relevant filed	Yes
7	Required Bid Security is attached	Yes
8	Turnover of at least last three years	Yes
9	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes
10	Any other factor deemed to be relevant by procuring agency subject to provision of Rule-44	-
	Qualified/ Disqualified	Qualified

**Note:-** The procurement agency may modify the criteria as per their requirement.

  
MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

  
CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

  
Manager IT  
IBA Karachi

  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI





Institute of  
Business Administration  
Karachi

*Leadership and Ideas for Tomorrow*

Dated: January 12, 2016

**TO WHOM IT MAY CONCERN**

It is to certify that as per the requirement of our tender query number IT/94/2015-16 for the Procurement of Cisco Active Equipment's. One bidder was participated in the said tender.

M/s. DWP Technologies participated in the Open Bidding tender & the prices are comparable with the market price.

Head of ICT  
IBA, Karachi

A handwritten signature in black ink, followed by a date written as '12/Jan/16' inside a rectangular box. The signature is written over a horizontal line.

NIT NO (Tender #): IT-94-15-16 (Cisco Active Equipment)

SPPRA : 25805/2015

**Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)**

**MINUTES OF BID OPENING MEETING**

A meeting of the procurement committee of this department was held on 01-12-2015 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	DWP Technologies	Muhammad Zaka	031-422-3776	M. Zaka
2				
3				
4				
5				

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price	Amount of Bid Security	Pay Order No./ Date
1	DWP Technologies	Rs. 29796937/-	Rs. 275000/-	SOP 118143/26/11/15
2				
3				
4				
5				

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

Asst. M. Zakarwan  
01/12/15

(Rashid)

(Mudasir)

A. Khalid  
11/12/15

Syed Jehanzeb

→

## 2. Solution Overview

We are proposing the required Access Points of Cisco 1702 AP's and Cisco 7821 IP Phones along with licenses for Boys Hostel and some other locations.

## Bill of Material

The BoM required by IBA is as follows.

IBA			
Access Points-1702			
S.No	Product	Description	Qty
1	AIR-CAP1702I-C-K9	802.11ac CAP; 3x3:2SS; Int Ant; C Reg Domain	54
2	S3G5K9W7-15303JAB	Cisco 1700 Series IOS WIRELESS LAN	54
3	SWAP1700-CMB-A1-K9	Cisco 1700 Series Combined Unified and Autonomous (xxxxx) SW	54
4	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	54
5	SWAP1700-RCOVRY-K9	Cisco 1700 Series IOS WIRELESS LAN RECOVERY	54
6	AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	54
7	CON-SNT-AIR17CK9	Three years SNTC-8X5XNBD 802.11ac CAP; 3x3:2SS; Int Ant; C Reg Do	54
Cisco IP Phones and Licenses			
S.No	Product	Description	Qty
1	CP-7821-K9=	Cisco UC Phone 7821	30
2	CON-SNT-CP7821K9	Three years SNTC-8X5XNBD Cisco UC Phone 7821	30
3	R-UCL-UCM-LIC-K9	Top Level SKU For 9.x/10.x User License - eDelivery	1
4	LIC-CUCM-10X-BAS-A	UC Manager-10.x Basic Single User-Under 1K	30
5	UCM-PAK	UCM 9X/10X/11X PAK	1
6	PC-10X-STANDARD-K9	Prime Collaboration Standard 10.x	1
7	LIC-CUCM-10X-BAS	UC Manager Basic 10.x License	30
8	CON-ECMU-RUCLUCK9	SWSS UPGRADES Top Level SKU For 9.	1
9	CUCM-VERS-10.X-XU	CUCM Software Version 10.X Unrestricted	1

*Asim*  
11/2/15

*A. Usmani*  
11/2/15

*[Signature]*





**DWP TECHNOLOGIES (PVT) LTD.**

11 First Floor, Mandviwalla Chambers,

Talpur Road, Karachi

UAN: 021-111-005-006

Fax: 021-32444249

E-mail: info.khi@dwp.com.pk

Web: www.dwp.com.pk

Annexure-C Tender # IT/94/2015-16

Price Sheet

2	3	4	5	6	7	8	9	10	11
description	Qty	Brand Name	Country of Origin	Unit Price (Including margins)	Income Tax on Import	Custom Duty at the time of import / unit	Sales Tax input at the time of import / unit	Freight and other Expenses / unit	Total Final Price
<b>Prices of Hardware</b>									
EQAP1020C-KY 802.11ac CAP, 3x3 255, Int Ant, C Reg Domain	54	Cisco	Netherlands	33,836	1,065	2,038	5,769	66.4	1,868,427
N5N1-34R170K9 Three years SNTC-8X5XNBD 802.11ac CAP, 3x3 255, Int Ant, C Reg Do	54	Cisco	Netherlands	7,375			1,032		397,693
7821-K9R Cisco UC Phone 7821	30	Cisco	Netherlands	12,451	716	747	1,117	744	782,858
N5N1-CP7821K9 Three years SNTC-8X5 XNBD Cisco UC Phone 7821	30	Cisco	Netherlands	2,632			308		78,901
CUCM-10X-BAS-A UC Manager-10 x Basic System User Under 1K	30	Cisco	Netherlands	0,104	35.1	368	1,038	120	196,695
<b>Services Tax 14%</b>									
<b>Prices of Services</b>									
<b>and Total Inclusive SST</b>									<b>2,979,695</b>
<b>Prices of SLA after warranty time Fourth year</b>									<b>217,478</b>
<b>Prices of SLA after warranty time Fifth year</b>									<b>235,601</b>

IBA Karachi is exempted from customs duties, sales tax & import duties.

*Asjad*  
11/12/15

M. Zakaullah



*[Signature]*  
11/12/15

*[Signature]*  
11/12/15