

## Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # PS/02/17-18
3. Tender Description/Name of work/item: Provide & Supply of Printing Items
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: August, 1 2017 on IBA website & SPPRA website vide Serial # 34081  
*Print & Electronic Media (SPPRA ID No. & News papers names with dates)*
6. Total Bid documents Sold; 08 Companies have collected Tender Documents
7. Total Bids Received: 06
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: August 18, 2017


### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s. New Vision	Rs. 153,948.00	Lowest Bidder in ONE item	200,000.00	<b>Accepted</b> , due to lowest in one item. Comparative sheet attached.	
2.	M/s. Hyder Printers	Rs. 141,219.00	Lowest Bidder in ONE item		<b>Accepted</b> , due to lowest in one item.	
3.	M/s. National Traders	Rs. 181,502.50	Lowest Bidder in ONE item		<b>Accepted</b> , due to lowest in one item.	
4.	M/s. Saulat Printers	Rs. 161,577.00	Highest Bidder			
5.	M/s. Creative Arts	Rs. 165,321.00	Highest Bidder			
6.	M/s. Munawar & Co.	Rs. 303,790.50	Highest Bidder			

### Signatures of the Central Purchase Committee, Members

  
 MEMBER  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI

*Syed Jehanzeb*  
 Manager Finance, IBA

  
 CHAIRPERSON  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI

*Dr. Rameez Khalid*  
 Asst. Professor, IBA

  
 MEMBER (EXTERNAL)  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI

*Harris Qureshi*  
 SPPRA Advisor, HEJ

**Comparative Statement**  
**Provide & Supply of Printing Items**  
**Tender # PS/02/17-18**


S.#	Specification	Qty	M/s New Vision		M/s Hyder Printers		M/s National Traders		M/s Saulat Printers		M/s Creative Arts		M/s Munawar & Co.	
			Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount
1	<b>Answer Examination Copy "F"</b> High finish 68gsm (approx) 13.5" x 16.50" (open size) 13.5" x 8.25" (closed size) 02 pin centre binding, 1+1 color printing 20 pages in each Examination Copy "T" 100 copies in each packet <b>Kindly Note: Every Examination Copy "T" has different serial number</b>	15000 copies	6.40	96,000.00	6.70	100,500.00	10.60	159,000.00	7.10	106,500.00	8.00	120,000.00	16.08	241,200.00
2	<b>IBA File</b> 310gm artcard 12 inch x 22 inch (open size) Crease : 04cm Clips hole : 02 Clips : thin good quality 02 color printing with clip (100 Files in each Packet)	1000 files	15.33	15,330.00	13.00	13,000.00	16.90	16,900.00	19.00	19,000.00	15.00	15,000.00	13.50	13,500.00
3	<b>.D. Card Ribbon</b> Maroon Color with printing of IBA Logo a Packing: 50 strips in polythen bag 500 Sheets Per Packet As per Sample	450 nos	45.00	20,250.00	16.00	7,200.00	12.45	5,602.50	28.00	12,600.00	14.00	6,300.00	11.00	4,950.00
<b>Total</b>			Rs. 131,580.00		Rs. 120,700.00		Rs. 181,502.50		Rs. 138,100.00		Rs. 141,300.00		Rs. 259,650.00	
<b>17% GST</b>			Rs. 22,368.60		Rs. 20,519.00		Inclusive		Rs. 23,477.00		Rs. 24,021.00		Rs. 44,140.50	
<b>Total Amount</b>			Rs. 153,948.60		Rs. 141,219.00		Rs. 181,502.50		Rs. 161,577.00		Rs. 165,321.00		Rs. 303,790.50	

M/s New Vision	M/s Hyder Printers	M/s National Traders
96,000.00	13,000.00	5,602.50
16,320.00	2,210.00	Inclusive
112,320.00	15,210.00	5,602.50


<b>Itemized Total</b>	Rs. 114,602.50
<b>17% GST</b>	Rs. 18,530.00
<b>Itemized Grand Total Amount (Inclusive of GST)</b>	Rs. 133,132.50

  
MEMBER  
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INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Syed Jehanzeb,  
Manager Finance, IBA

  
CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
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Dr. Kameez Khalid  
Ass-t. Professor, IBA

  
MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Harris Qureshi  
APRA Advisor, HES

## Muhammad Amir Zain / Purchase Executive @ Main Campus

To: Secretary Procurement Committee @ IBA  
Subject: SPPRA - PC Minutes of Bid Opening Meeting

From: Syed Jehanzeb / Manager Finance (Revenue) @ Main Campus

Sent: Friday, August 25, 2017 3:19 PM

To: Muhammad Sohail Khan / Senior Manager (Purchase and Stores) @ IBA

Cc: Procurement-Committee; Syed Fahad Jawed / Senior Manager Finance (Pre-audit and Budget) @ Main Campus;

Aamer Shabbir Khan / General Manager Administration @ IBA; Dr. Farrukh Iqbal / Dean and Director @ IBA

Subject: Item 2. Approval for provide & supply of Printing Items

Item 2: Approval for provide & supply of Printing Items

Discussion: The committee discussed the item and decided to award the tender on itemized basis

Decision: The committee approved award of tender on Itemized basis to following bidders subject to the availability of Budget

M/s New Vision	M/s Hyder Printers	M/s National Traders
96,000.00	13,000.00	5,602.50
16,320.00	2,210.00	Inclusive
112,320.00	15,210.00	5,602.50

Itemized Total	Rs. 114,602.50
17% GST	Rs. 18,530.00
Itemized Grand Total Amount (Inclusive of GST)	Rs. 133,132.50

Action: Sr. Manager Purchase & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.

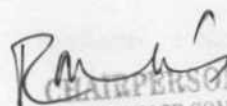
Committee:

1. Dr. Rameez Khalid (Chairman)
2. Syed Jehanzeb (Member)
3. Asjad Asad (Member)
4. Haris Quershi (External Member)
5. Ahmed Ali Khan (External Member)
6. Mustaque Ahmed (Member)
7. Syed M. Rizwan Rizvi (Member)
8. Muhammad Hanif (Secretary)

Secretary Procurement Committee

  
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INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Syed Jehanzeb  
Manager Finance  
IBA

  
CHAIRPERSON  
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Dr. Rameez Khalid  
Asst. Professor  
IBA

  
MEMBER (EXTERNAL)  
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KARACHI  
Haris Quershi  
PPRA Advisor  
IBAF



Institute of  
Business Administration  
Karachi

Leadership and Ideas for Tomorrow

### BIDDERS QUALIFICATION REPORT

NIT No: Tender # PS/02/16-17  
Description of Work: Printing & Supply of Printing Items

Method & Procedure of procurement: Open Competitive Bidding  
Single Stage Two Envelope


S. No	Eligibility Criteria	M/s New Vision	M/s Hyder Printers	M/s National Traders	M/s Saulat Printers	M/s Creative Arts
1	Is envelop sealed	Yes	Yes	Yes	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes	Yes	Yes	Yes
3	Form of Tender Signed or not	Yes	Yes	Yes	Yes	Yes
4	Registration in GST / SBR & I. Tax	Yes	Yes	Yes	Yes	Yes
5	Turnover in terms of Financial Statement of last three years	Yes	Yes	Yes	Yes	Yes
6	Tender Fee Received	Yes	Yes	Yes	Yes	Yes
7	5 plus years experience	Yes	Yes	Yes	Yes	Yes
8	Qualified / Disqualified	Qualified	Qualified	Qualified	Qualified	Qualified
9	Any overwriting tender dropped received	Yes	Yes	Yes	Yes	Yes
10	Clintal list provided	Yes	Yes	Yes	Yes	Yes
11	Affidavit regarding any litigation or blacklisting	Yes	Yes	Yes	Yes	Yes

#### Recommendations:

- 1 Participated firm is declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- 2 The itemized & lowest evaluated bidders are:
  - a. M/s. New Vision at Rs. 112,320.00
  - b. M/s. Hyder Printers at Rs. 15,210.00
  - c. M/s. National Traders at Rs. 5,602.50
- 3 Recommended to award the work to the itemized lowest qualified bidders i.e.  
(1) M/s. New Vision, (2) M/s. Hyder Printers (3) M/s. National Traders

  
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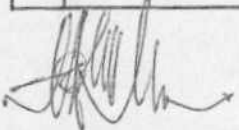
  
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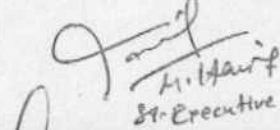



**Institute of Business Administration, Karachi**  
**Tender Opening / Attendance Sheet**  
**August 18, 2017**  
**at 3:30 pm**

Statement of Tender for: Provide & Supply of Printing Items Tender #: PS/02/17-18


S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/s Creative Arts	Rs 165,321/-		03746543 Bank Al Habib Rs 8,500/- Aug 18, 2017	ABSENT	
2-	M/s New Vision	Rs 153,948/-		18428670 Al Baraka Rs 7,698/- Aug 18, 2017	Sahul	
3-	M/s Saadat Printers	Rs 161,577/-		03770638 Bank Al Habib Rs 9000/- Aug 17, 2017	Sajid	
4-	M/s Hyper Printers	Rs 141,219/-		1054531 MCB Rs 7500/- Aug 18, 2017	ABSENT	
5-	M/s National Readers	Rs 181,502/-		11980679 CIBL Rs 9,100/- Aug 15, 2017	ABSENT.	
6-	M/s Munawar & Co.	Rs. 303,790/50		18572291 HBL Rs 13,000/- Aug 17, 2017	ABSENT.	
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**M. SOHAIL KHAN**  
 Manager Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

  
 M. Hani  
 Sr. Executive Purchase  
 MEMBER

**IRFAH AHMED**  
 Sr. Finance Executive  


  
 CENTRAL PURCHASE COMMITTEE

  
 M. Yousuf  
  
 CENTRAL PURCHASE COMMITTEE