

SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPTT. Institute of Business Administration , Karachi
- 2) PROVINCIAL / LOCAL GOVT./ OTHER Provincial
- 3) TITLE OF CONTRACT Procurement of Laptops
- 4) TENDER NUMBER IT/111/2016-17
- 5) BRIEF DESCRIPTION OF CONTRACT Procurement of Laptops
- 6) FORUM THAT APPROVED THE SCHEME Purchase Committee
- 7) TENDER ESTIMATED VALUE PKR 7,000,000/-
- 8) ENGINEER'S ESTIMATE
(For civil works only) _____
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) As per Tender Terms
- 10) TENDER OPENED ON (DATE & TIME) 01-Nov-2016 / 11:30AM
- 11) NUMBER OF TENDER DOCUMENTS SOLD Free of Cost available on IBA website
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 03
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS All presents
- 14) BID EVALUATION REPORT
(Enclose a copy) _____
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER ARC POINT TECHNOLOGIES
- 16) CONTRACT AWARD PRICE PKR 6,479,695/- C&F
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATION BID).
M/s. ARC POINT Technologies
M/s. Mega Plus Pakistan
M/s. Arc Point Technologies
- 18) METHOD OF PROCUREMENT USED : - (Tick one)
- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE YES ☐ Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE _____ ☐ Domestic
- c) TWO STAGE BIDDING PROCEDURE _____ ☐
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE _____ ☐

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e.
EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT _____

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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21) ADVERTISEMENT :

i) SPPRA Website
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA 30130/2016
No	

ii) News Papers
(If yes, give names of newspapers and dates)

Yes	Dawn Jang Daily Aas
No	

22) NATURE OF CONTRACT

Domestic/ Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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24) WHETHER BID EVALUATION CRITERIA
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY
COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF
CONTRACT?
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

Yes	
No	

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

Yes	
No	

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

Yes	
No	

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give detailed reasons.)

Yes	
No	

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT
BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO
BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN
THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

Yes	
No	

Signature & Official Stamp of
Authorized Officer

Imran Batada

IMRAN BATADA
Director ICT

Institute of Business Administration
Karachi Pakistan

FOR OFFICE USE ONLY

SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

Print

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Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

Dated: November 28, 2016

Manager

SPPRA, Karachi

IT/111/2016-17 (30130 ID)

Subject: "Procurement of Laptops"


Dear Sir / Madam,

Please find the following document to upload on SPPRA website.

- Bid Evaluation Form Original
- Technical & Financial Evaluation Sheet original
- Bidders Eligibility Criteria Report Original
- Bid Opening Meeting Minutes & Attendance Sheet on Standard SPPRA Format.
- Bidders Proposals / Quotes

Regards-


IBA, Karachi


NOTE
Minimum processing time
NIT 03 working days
BER 05 working days
Only if there is no violation of Rules

Main Campus: University Road, Karachi. Postal Code: 75270 UAN: 111-422-422 Tel: (92-21) 38104700 Fax: (92-21) 99261508

City Campus: Garden/Kiyani Shaheed Road, Karachi. Postal Code: 74550 Tel: (92-21) 38104701 Fax: (92-21) 38103008

Website: www.iba.edu.pk E-mail: info@iba.edu.pk

Bid Evaluation Report

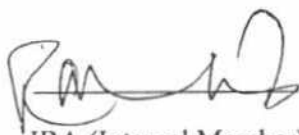
1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/111/2016-17
3. Tender Description/Name of work/item: Procurement of Laptops.
4. Method of Procurement: Single Stage Single Envelop
5. Tender Published: SPPRA 10 Oct 2016 SPPRA-S.No: 30130
6. Total Bid documents sold; (Available on website)
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) 01-Nov-2016
9. No. of Bid technically qualified (if applicable): 03
10. Bid(s) Rejected: Rejected Technically 00
11. Financial Bid Opening date: 01-Nov-2016
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder PKR	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	CNS Engineering	7,670,940/-	3 rd	Open Market	High in Price	High in Price
2	Mega Plus Pakistan	7,625,640/-	2 nd	Open Market	High in Price	High in Price
3	Arc Point Technologies	6,479,695/-	1 st	Open Market	Lowest in Price	Lowest in Price

Recommendations: - The offered amount of Rs.6,479,695/-(without taxes) Rs.107,995/- (Unit cost one laptop) by M/s. Arc Point Technologies has been recommended by the Procurement Committee to award the tender being the most responsive evaluated bidder.



IBA (Internal Member)
Mr. Syed Jehanzeb
Assistant Manager



IBA (Internal Member)
Dr. Rameez Khalid
Professor



IBA (External Member)
Mr. Haris Quershi
HEJ Karachi University

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NIT NO (Tender #): IT-111-16-17 (Branded Laptops)

SPPRA: 30130/2016-17

Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)

MINUTES OF BID OPENING MEETING

A meeting of the procurement committee of this department was held on 01-11-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.N	Name of Company	Name Person	Contact #	Signature
1	CNS Engineering	Kamran Hasan Khan	0333-2027530	
2	Mega Plus Pakistan	Syed Sharif Ali	0334-3407501	
3	ARC Point	M. ARIF	03002293960	
4	/	/	/	/
5	/	/	/	/

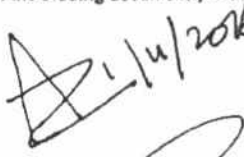
The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:


S. No.	Name of Bidder	Offered Price	Amount of Bid Security 2.5%	Pay Order No/ Date
1	CNS Engineering	Rs. 127,849 (CVF) Rs. 7670940/-	Rs. 189,236/-	74701629 dt: 31/10/16 ASKAR
2	Mega Plus Pakistan	Rs. 127,094 (CVF) Rs. 7625640/-	Rs. 205,110/-	01926960 dt: 24/10/16 Sonai
3	ARC POINT	Rs. 104994 (CVF) Rs. 6479695/-	Rs. 162000/-	01869229 dt: 31/10/16 Sonai
4	/	/	/	/
5	/	/	/	/

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

 14/11/2016
Asif Ali
14/11/16


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Bidder Eligibility Criteria (Mandatory) IT/111/2016-17 Procurement of Laptops

	Eligibility Qualification Criteria	CNS Engineering	Mega Plus	ARC POINT
1	NTN	Yes	Yes	Yes
2	Sales Tax Registration	Yes	Yes	Yes
3	Professional Tax	Yes	Yes	Yes
	Qualification Criteria			
4	Minimum 05 year experience of relevant filed	Yes	Yes	Yes
5	Required Earnest Money /Bid Security is attached	Yes	Yes	Yes
6	Turnover of at least last 05 years	Yes	Yes	Yes
7	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes	Yes
8	Manufacturer Authorization Letter as per attached sample only. (Latest, Mandatory)	Yes	Yes	Yes
		Qualify	Qualify	Qualify



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~~MEMBER EXTERNAL~~
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Procurement of branded laptops (Tender # IT/111/2016-17)

Specifications		Vendors		
Feature	Details	MegaPlus	ArcPoint	CNS Engg.
Make & model	Branded (Dell, HP or equivalent)	Dell Latitude E5570	HP ProBook 650 G2	Dell Latitude E5570
Series	Business Series	Yes	Yes	Yes
Operating System	Free Dos	Ubuntu	DOS	DOS
Processor	Intel Core i7 6th generation 6820HQ or higher	Yes	Yes	Yes
Chipset	Mobile Intel HM87 Express Chipset or integrated in CPU	Yes	Yes	Yes
Graphics	Intel HD Graphics 530 or higher	AMD Radeon R7 M370 (2 GB)	Yes	AMD Radeon R7 M370 (2 GB)
RAM	16 GB Dual Channel DDR4 2133 MHz	Yes	Yes	Yes
HDD	1 TB SATA or higher	Yes	Yes	Yes
Display	15" diagonal LED-backlit HD anti-glare or higher	Yes	Yes	Yes
Communications	Wifi, Bluetooth, Integrated Ethernet 10/100	Yes	Yes	Yes
Camera	HD webcam with digital microphone or higher	Yes	Yes	Yes
Audio & Speakers	Yes required	Yes	Yes	Yes
Battery Power	3-cell (42 WHr) Lithium Ion – with 3years principal warranty	Yes	Yes	Yes
Ports, Slots	HDMI, Serial option is required, RJ-45, 10/100, USB 3.0, USB 2.0	Yes	Yes	Yes
Multi-media Card Reader	Yes required	Yes	Yes	Yes
Carry Bag + Mouse	Original Branded Bag & Optical Mouse	Yes	Yes	Yes
Software Drivers CD/DVD	Yes required	Yes	Yes	Yes
Power Adapter	Yes Smart AC adapter	Yes	Yes	Yes
Warranty	03 years complete with parts & free service at customer premises.	Yes	Yes	Yes
Quantity	60	60	60	60
Unit price		Rs 127,094.00	Rs 107,994.92	Rs 127,849.00
Total price (60 systems)		Rs 7,625,640.00	Rs 6,479,699.20	Rs 7,670,940.00

Result	1) Products quoted by all the bidders are compliant in all the required specifications. 2) ArcPoint has quoted lowest price. 3) It's therefore recommended to award the purchase order to ArcPoint.
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 KARACHI
 18/11/2016

Institute of Business
Administration, Karachi

IT/111/2016-17

Purocurement of Branded Laptops

"FINANCIAL PROPOSAL"

Original

Submitted By:

Syed Shariq Ali

0334-3407501

Megaplus Pakistan

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MEGAPLUS

M44, P.E.C.H.S. Block 6
Main Razi Road off
Shahra-e-Faisal, Karachi
UAN : (021) 111-00-DELL (3355)
Tel: (+92-21) 3430 0872 - 3
Fax: (+92-21) 3430 0874
Email: karachi@megaplus.com.pk

Reference No: MPKHI-Q4SA-IBA

October 31, 2016

Manager Procurement ICT
Institute of Business Administration, Karachi
IBA Main Campus, University Road, Karachi

Subject: Financial Proposal For Dell Latitude E5570

Dear Sir,

Reference to your query, we are attaching the prices for DELL™ Machines for your reference.

As the only premier partner of DELL Asia Pacific in Pakistan,

Megaplus Pakistan will provide your organization all after sales services and support for your ease because our aspiration is Total Customer Satisfaction.

Should you have any query, feel free to contact us

Best regards

Syed Shariq Ali
Business Development Executive
92-341-8118200


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Premier



Microsoft



lenovo

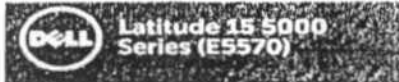


Gold
Partner

Islamabad: 211, Street 33, F-10/1 Islamabad - 44000, UAN : (051) 111-00-DELL (3355), Fax: (+92-51) 211 1530, Email: islamabad@megaplus.com.pk

Lahore: 22C, Block M, Gulberg III, Lahore - 54600 UAN : (042) 111-00-DELL (3355), Fax: (+92-42) 3591 8116 Email: lahore@megaplus.com.pk

Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000, UAN : (091) 111-00-DELL (3355), Fax: (+92-91) 527 9993 Email: peshawar@megaplus.com.pk



Unit C&F Price (Unit with clearance without any duties and taxes.)	PKR 127,094.00
Total C&F Price (Unit with clearance without any duties and taxes.) QTY: 60	PKR 7,625,640.00
MODEL	Dell Latitude E5570
Processor	6th Generation Intel Core i7-6820HQ (Quad Core, 2.7GHz, 8MB cache)
Display	15.6" HD (1366x768) Non-Touch Anti-Glare LCD, with camera and mic
System Memory	16GB 2133MHz DDR4 Memory
Hard Drive	1TB (5,400 Rpm) Serial ATA Hard Drive
Optical Drive	Dell External DVD +/- RW Drive
Mandatory with Processor	AMD Radeon R7 M370, 2GB Discrete Graphics
Bluetooth	Intel Dual Band Wireless 8260 (802.11ac) W/ Bluetooth
Keyboard	Internal US English Keyboard
OS	Ubuntu
Mouse	Dell USB Optical Mouse
Carrying Case	Dell Essential Backpack 15
Battery	4-cell Battery with 3 Years Warranty
Warranty	Three years warranty



SLA

Upgrade from 3rd year to 4th Year warranty Unit Price PKR 2160

Upgrade from 4th year to 5th Year warranty Unit Price PKR 2160


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AS per 11/11/16
11/11/2016
11/11/16

TERMS AND CONDITIONS

Warranty:	03 Years Comprehensive (parts + labor) Warranty for Dell Latitude E5570 Laptop
Delivery:	Units will deliver on 06 to 8 Weeks from the date of confirmed Purchase Order received.
Payment:	100% Payment with in 30 days after Delivery.
Parts Exchange Time Frame:	Most of the parts will be replaced within 2 working hours to 3 working days depending upon the location and circumstances. However, if any part is out of Stock, it will take approx. 2 weeks to replace that part.
Validity:	As per tender terms
Prices:	The quoted price includes all the duties, taxes etc. payable at this time. Any new addition in taxes / duties / freight / Government / International Agencies will be on Buyer's account in addition to the price quoted. This term is valid until the final payment is being released.
Sales Tax :	17% General Sales Tax (GST) is if applicable .
Maintenance Contract:	Preventive Maintenance Contract (Maintenance Contract with Parts) can be done at 12% per annum of the value of equipment for a period of 5 years or life of the equipment. (terms varies from product to product.)

Should you need more information please don't hesitate to contact the undersigned.

Thanks and Regards.

Syed Shariq Ali
Business Development Executive
MEGAPLUS
PAKISTAN



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11/11/16

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Price Sheet / Laptop									
Signature									
Sl. No.	Description	Qty	Brand Name	Country of Origin	Unit Price	Income Tax on Import	Custom Duty at the time of import / unit	Sales Tax input at the time of import / unit	Freight and other expenses / unit
									Total final Price
1	DELL Latitude E5570 L.C.T.O	10	DELL	U.S.A	124,318/-	7,492/-	3,637/-	-	3,531/-
									7,670,940/-

Chairman shall provide the amount with rate of exchange 7.55/-

Note: IBA Karachi is exempted from Custom Duties, sales Tax, import duties.

For any local items/services provide the cost as per rule.

IBA Karachi has a right to increase or decrease the quantity.

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As per
11/11/16

[Signature]
11/11/16

[Signature]
1-11-16

Financial Proposal for IBA

Contact Person: Procurement
 Client Name: IBA
 PR Number: CNS-IBA-10102016
 Quotation Ref: CNS-IBA-10102016-1 (Laptop)


11/10/2016

Dell Laptop					
S/N	Part #	Product Description	Qty	Unit Price Rp	Extended Price Rp
1	210-AF1U1	Dell Latitude E5510 AC IO	50	138,776.0	6,938,800.0
2	338-BHQ2	Intel Core i7-6820HQ Processor Base AMD Radeon R7 M370, 2GB Discrete Graphics			
3	379-BCGD	8th Generation Intel Core i7-6820HQ (Quad Core, 2.7GHz, 8MB cache)			
4	371-B2D4	15.6cm (15.6") HD (1366x768) Non-Touch Anti-Glare LCD with Camera and Mic			
5	170-ACDF	16GB (2x8GB) 2133MHz DDR4 Memory			
6	400-A108	1TB (5,400 RPM) Serial ATA Hard Drive			
7	429-AAUW	Dell External DVD +/- RW Drive			
8	450-AA1U	90 Watt AC Adaptor			
9	389-BHGI	Intel(R) Core(TM) i7 Label			
10	555-BCH8	Intel Wireless 8260 Driver			
11	857-BB8L	Dell Optical Mouse - MS116 - Black			
12	109-14274	Limited Warranty - 1 Yr Carry-in (Labor) - VN, PE			
13	109-14275	Limited Warranty - 1 Yr Carry-in (Parts) - VN, PE			
14	665-11400	3Yr ProSupport: Next Business Day Onsite Service VN, PE			
15	665-11402	3Yr ProSupport: (24x7) Technical Support & Assistance - VN, PE			
16	876-12300	1 Yr Accidental Damage Service - India, Ph & Rio			
Total Price:					6,938,800.0

TERMS AND CONDITIONS

- 1.
2. Delivery & 8 weeks from PO date
3. Proposal is valid for 6 weeks
4. Payment: 50% advance 50% on delivery

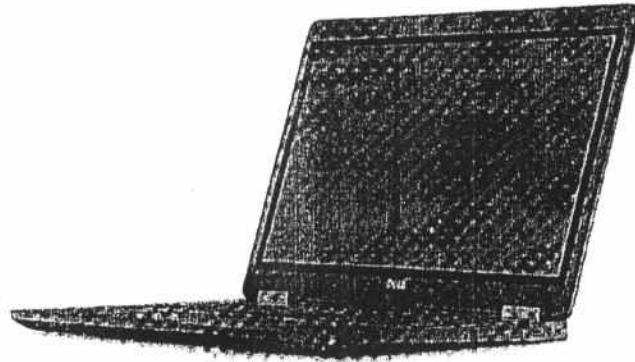

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**Latitude 15 5000
Series (E5570)**



Built for work. Designed to impress.

The sleek new Latitude 15 5000 Series helps end users get more done with an expansive array of features, ports and options. The world's most secure mainstream laptop also combines the manageability and reliability expected from Latitude.

It's beautifully designed and built-to last with an enhanced exterior design, utilizing carbon fiber reinforced polymer materials for added durability, and an optional touch-screen clad with Corning® Gorilla® NBT™ for a brilliant display and ultimate scratch resistance.

This 15-inch laptop features the latest 6th generation Intel® Core™ i vPro dual or quad core processors and advanced features such as industry-leading M.2 solid state drives and DDR4 memory, plus a full assortment of business ready ports.

It's also well-equipped with a portfolio of essential accessories for ultimate on-the-go or at-the-desk productivity and backed by 24/7 access to enterprise-class support with optional Dell ProSupport™ Plus.

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For more information visit: dell.com

Price Sheet / Laptops

1	2	3	4	5	6	7	8	9	10	
Sr.No	Description	Qty	Brand Name	Country of Origin	Unit Price (Including margins)	Income Tax on Import	Custom Duty at the time of import / unit	Sales Tax input at the time of import / unit	Freight and other Expenses / unit	Total Price 3x(5-10)
1	Laptop 650G2	60	HP	SNG	107994.92	7827.47	4319.80	22462.94	-	6479695.41
2	-	-	-	-	-	-	-	-	-	-

Vendor should mention the amount with rate of column 7, 8 & 9

Note : IBA Karachi is exempted from Custom Duties, Sales Tax, import duties.

For any local items/services provide the cost as per rule.

IBA Karachi has a right to increase or decrease the quantity.



As per
11/11/16

Spring

May
11/11/16

elw
MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Ram 2
CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

11-11-16
MEMBER (INTERVAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI



"When I.T. Matters!"

FINANCIAL PROPOSAL FOR THE PROCUREMENT OF BRANDED LAPTOP

To: Manager Procurement ICT
Company: Institute of Business Administration,
Address: IBA Main Campus, University Road, Karachi
Phone: 111-422-422 Ext 2107
Fax: 021-9215578

DATE: 1st Nov 2016
Q.T REF: APT-0885-01112016-ARC-RH
Tender # 17/111/2016-17

Sir/Madam,

In reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you soon.
If you have any query, feel free to contact us.

S.No.	ITEM	DESCRIPTION	QTY	Unit Price W/O GST	17% GST Amount	Total unit Price	Total Amount
1	Model	HP Probook MODEL: 650 G2 8N6PC	60	107,994.92		107,994.92	6,479,695.41
	Processor	Intel Core i7-6820HQ					
	RAM	16GB RAM (2x8GB) 2133 DDR4					
	HDD	1TB 5400RPM SATA HDD					
	ODD	No Optical Disc Drive					
	Display	15.6 LED HD SVA AG I/CAM flat					
	WLAN	Realtek 8188EE bgn 1x1 WW					
	FPR	Fingerprint Reader					
	Webcam	WEBCAM Integrated 720p HD					
	Battery	3 Cell 48 Whr Long Life					
	Adapter	90 Watt Smart PFC AC Adapter					
	Acc's	90W AC Adapter w/dongle					
	Acc's	DP to HDMI Adapter					
	OS	Free DOS					
	Mouse	HP USB Optical Travel Mouse					
	Case	HP Basic Carrying Case					
	Warranty	3YEARS Warranty					
		3 year Battery Warranty Card					

Terms & Conditions

Prices: Above prices are inclusive of all applicable GOVT. Taxes.
Delivery Time: 8-10 weeks after PO, kindly confirm the availability of stock at the time of Issuing Purchase Order.
Warranty: 3 Years Warranty
Validity: 90 Days
Payment Terms: As per agreement, please issue cross cheque in favour of Arcpoint Technologies
Note: The above mention prices are subject to the availability and the dollar value. Any change in dollar value at the time of order will reflect accordingly.
Price would be revised, incase the Govt or Principal imposes any additional duties/taxes/ any charges in Pak rupees, customer has to pay the difference.

Best Regards,

Arcpoint Technologies
Sales Dept

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

CHAIRMAN
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Head Office: Suite No. 809, 8th Floor, Business & Finance Center, I.I. Chundrigar Road, Karachi.
Ph: (021) 32463767-68, (021) 32462941-3 Fax: (021) 32463764 Email: info@arcpointpk.com
Branch office Lahore: Ph: (042) 36112070, 35781550, E-mail: saleslhr@arcpointpk.com
Branch office Islamabad: Ph: 051-4860968, E-mail: salesisd@arcpointpk.com



Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

CORRIGENDUM EXTENSION IN DATE

This is with reference to our Tender Notice published on **October 10, 2016** for "Procurement of branded computers, laptops & high end multimedia" following amendments may be noted:

Last date of issuance of tender documents up to **November 01, 2016 till 10:00am.**

The last date for submission of bids up to **November 01, 2016 till 11:00am.** The bids will be opened on the same day at **11:30am.** Other terms remains the same.


Director ICT


ICT Procurement & Customer Support Department
Institute of Business Administration, Karachi
Karachi University, University Road
Phone Number: 021-99261506

PID(K) 0000

Size = 8x2col


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

- Front Page
- National
- National
- National
- National
- Misc/Advertiser
- National
- Editorial
- Opinion
- Business
- Business
- Business
- International
- International
- International
- Back Page
- Sports
- Sports
- Sports
- Metro - Karachi
- Metro - Karachi
- Metro - Karachi
- Advertiser
- Metro - Leisure
- Metro - Islamabad
- Metro - Islamabad
- Metro - Islamabad
- Advertiser

Epaper Date: 2016-10-19



SAY NO TO CORRUPTION
 Government of Sindh
 Ministry of Communications
 National Highway Authority

CAREER OPPORTUNITIES

Advertisement for various positions including Assistant Engineer, Assistant Surveyor, etc.

CORRIGENDUM
 EXTENSION IN DATE

Advertisement regarding extension of dates for a tender or bid.

HYDERABAD DIVISION OFFICERS
 COOPERATIVE HOUSING SOCIETY

Advertisement for a cooperative housing society in Hyderabad.

INVITATION FOR BIDS

Advertisement for a bid invitation, likely for a construction or supply contract.

TODAY'S DIARY

Advertisement for a daily diary or calendar.

PESCO BE-TENDER NOTICE

Advertisement for a tender notice from PESCO.

MEMBER

Advertisement for a membership or service.

CHAIRPERSON

Advertisement for a chairperson or leadership role.

MEMBER

Advertisement for a membership or service.

FIND THE RIGHT PROPERTY A NEW WEBSITE

[CLICK HERE](#)



MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

ضروری تصدیق

۱- دیکھو کہ اس کی تاریخ درست ہے یا نہیں۔
۲- اس کی قیمت کتنی ہے اور کیا یہ سب سے زیادہ ہے؟
۳- اس کی قیمت کتنی ہے اور کیا یہ سب سے کم ہے؟
۴- اس کی قیمت کتنی ہے اور کیا یہ سب سے زیادہ ہے؟
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۱۰- اس کی قیمت کتنی ہے اور کیا یہ سب سے زیادہ ہے؟

08-06-2016
www.dawateislami.net

کراچی وائر اینڈ سیوریج بورڈ

[illegible]



Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

Ref: IT/111/2016-17

M/s ARC Point

Arcpoint Technologies

Head Office: Suite No 809, 8th floor Business and Finance Center,
I.I chundrigar Road Karachi.

Direct: 9221 32462943,

PABX: 9221 32462941- 42, 32463767-68

Attn: Mr. Sadiq Sayani

Sub: **INSTITUTE OF BUSINESS ADMINISTRATION – KARACHI**
(Procurement of Branded Laptops (HP), KARACHI
"LETTER OF AWARD"

Dear Mr. Sadiq Sayani,

This is in reference to your bid submitted on Nov 01, 2016 for the subject work. The Management is pleased to inform you that your bid has been approved for award of subject work to your firm at price of **Rs.6,479,695/- (C&F)** for **60 HP Branded Laptops (Specs attached)**.

This letter of award is based on the following documents and following terms and conditions, which form its part thereof and are the governing documents of the contract:

- Tender Documents
- Priced Bill of Quantity
- Tender Drawings.(If apply)
- Your bid letter submitted on November 01, 2016

All other Technical and contractual matters are as per Tender Documents and Drawings.

You are advised to please return the duplicate copy of this Letter of Award duly signed as an acknowledgment of its receipt as well as your unqualified acceptance of the same.

Thanking you.

Yours sincerely

Director IT



Received and Accepted on behalf of M/s.



When IT Matters!

FINANCIAL PROPOSAL FOR THE PROCUREMENT OF BRANDED LAPTOP

ATTN: Manager Procurement ICT
Institute of Business Administration,
IDA Mark Campus, Ishaan-ul-Road, Karachi
Phone: 111-422-1224 x12070
Fax: 111-422-1224

DATE: 19 Nov 2016
QT REF: APT 0665-01112016-001
Twitter: @ITC2016

Dear Sir/Madam,

Reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you again.
If you have any query, feel free to contact us.

S No.	ITEM	DESCRIPTION	QTY	Unit Price W/O GST	17% GST Amount	Total unit Price	Total Amount
	Model	HP ProBook MODEL: 650 G2 8N8PC					
	Processor	Intel Core i7 6820HQ					
	RAM	16GB RAM (2x8GB) 1.5V 1.35V					
	HDD	1TB 5400RPM SATA HDD					
	ODD	No Optical Disc Drive					
	Display	15.6" LED HD SVA AG 1600x900					
	WLAN	Realtek 8192EE 802.11a/b/g/n					
	Webcam	Integrated 720p HD					
	Battery	3 Cell 42 Whrs Long Life					
	Adaptor	90 Watt Smart PPS AC Adapter					
	Access	90W AC Adapter with cable					
	Access	90W AC Adapter					
	OS	Free OS					
	Mouse	HP USB 2-Port Travel Mouse					
	Case	HP Basic Carrying Case					
	Warranty	3 YEARS Warranty					
		3 year Battery Warranty Card					

Terms & Conditions

Prices: Above prices are inclusive of all applicable taxes.

Delivery Time: 8-10 weeks after PO, subject to the availability of stock at the time of issuing Purchase Order.

Warranty: 3 Years (36 months).

Validity: 90 Days.

Payment Terms: As per agreement, subject to 10% advance payment of respective technologies.

Note: The above prices are subject to the availability of stock and the dollar value. Any change in dollar value at the time of order will reflect accordingly.

Price may be increased due to the increase in the cost of raw materials and additional duties being levied on the imported goods. Customer has to pay the difference.

For Request:

Request Technology
Sales Dept.

CS
11/19/2016

Head Office: Suite No. 509, 5th Floor, Business & Finance Center, E-1, Chundrigar Road, Karachi.
Ph: (021) 32463767-68, (021) 32462941-3 Fax: (021) 32463764 E-mail: info@arcpointpk.com
Branch office Lahore: Ph: (042) 36112070, 35781550, E-mail: sales.lhr@arcpointpk.com
Branch office Islamabad: Ph: 051-4860968, E-mail: sales.isl@arcpointpk.com


Bid Evaluation Report

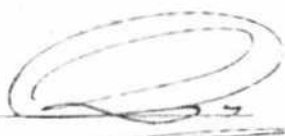
1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/111/2016-17
3. Tender Description/Name of work/item: Procurement of Laptops.
4. Method of Procurement: Single Stage Single Envelop
5. Tender Published: SPPRA 10 Oct 2016 SPPRA-S.No; 30130
6. Total Bid documents sold; (Available on website)
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) 01-Nov-2016
9. No. of Bid technically qualified (if applicable): 03
10. Bid(s) Rejected: Rejected Technically 00
11. Financial Bid Opening date: 01-Nov-2016
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder PKR	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	CNS Engineering	7,670,940/-	3 rd	Open Market	High in Price	High in Price
2	Mega Plus Pakistan	7,625,640/-	2 nd	Open Market	High in Price	High in Price
3	Arc Point Technologies	6,479,695/-	1 st	Open Market	Lowest in Price	Lowest in Price

Recommendations: - The offered amount of Rs.6,479,695/- (without taxes) Rs.107,995/- (Unit cost one laptop) by M/s. Arc Point Technologies has been recommended by the Procurement Committee to award the tender being the most responsive evaluated bidder.


IBA (Internal Member)
Mr. Syed Jehanzeb
Assistant Manager


IBA (Internal Member)
Dr. Rameez Khalid
Professor


IBA (External Member)
Mr. Haris Quershi
HEJ Karachi University

OFFICE OF THE
CHIEF EXECUTIVE OFFICER
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

OFFICE OF THE
CHIEF EXECUTIVE OFFICER
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

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INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

PURCHASE AGREEMENT

BETWEEN

INSTITUTE OF BUSINESS ADMINISTRATION

AND

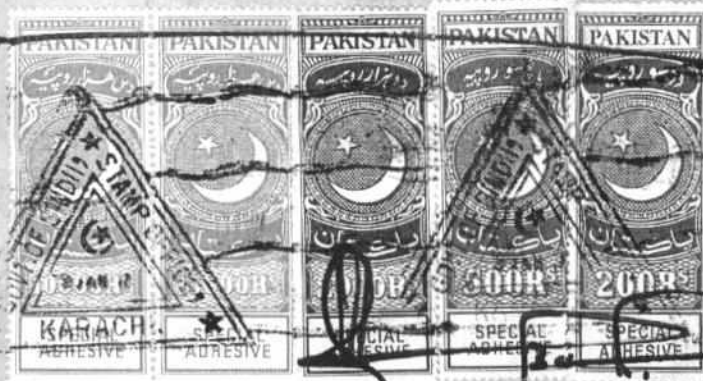
ARCPOINT TECHNOLOGIES

PROCUREMENT OF BRANDED LAPTOPS (HP)

TENDER # IT/111/2016-17

Two handwritten signatures in black ink, one on the left and one on the right, positioned below the tender number.

221678-7325



OFFICE SUPERINTENDENT
Stamp Office City Court
Karachi

9.1.17

09 JAN 2017

THIS AGREEMENT is entered into at Karachi on this 9th January 2017, by and BETWEEN:

Arcpoint Technologies, Suite No 809, 3rd Floor Business and Finance Center I.I Chundrigar Road Karachi which expression "Arcpoint Technologies" shall include (where the context so permits) its successors-in-interest and assign) of the FIRST PART;

AND

The Institute of Business Administration, Karachi, an institution duly incorporated and existing under the laws of Pakistan, having its head office at University Road Karachi, (hereinafter referred to as "IBA" which expression shall include (where the context so admits) its successors-in-interest and assign) of the SECOND PART.

"IBA" and "Arcpoint Technologies" are hereinafter collectively referred to as the "Parties" and individually as "Party".

WHEREAS:

- A. Arcpoint Technologies is a HP PPS Tier1 Partner and provides maintenance services for the said Laptops Probook 650-G2 hardware thereof.
- B. IBA is a leading education service provider committed to providing training for leadership in Business and Public Sector Management and seeks hardware and software from, and services for or in relation to, the network equipment (as more particularly listed in Clause 3 herein below), under the terms & conditions set forth in this Agreement.

NOW THEREFORE in consideration of the mutual covenants hereinafter set out and for good and valuable consideration, the adequacy of which is hereby acknowledged, the Parties have agreed as under:

1. Scope of Service:

- 1.1 Arcpoint Technologies will provide HP Probook Laptops 650-G2 Bundles to 'IBA'. Maintenance services will only be offered to the hardware and software products are not applicable on it.



1.2 Any Consumable is not included in the Bill of Quantity / Scope of Work but required Preventive maintenance services shall be provided by Arcpoint Technologies free of cost.

1.3 If any discrepancies are found in the specification of hardware or through the services deployed whilst this Agreement is subsisting, IBA shall have the right take any and all necessary legal action against Arcpoint Technologies (BOQ as Annex A).

1.1 2. Installation Sites:

Arcpoint Technologies shall install the said hardware and software and provide services to IBA at the following sites:

IBA
Main Campus
University Road
Karachi

IBA
City Campus
Kiyani Shaheed Road
Garden, Karachi

3. Nature of Agreement:

This Agreement shall include:

- 3.1 The delivery of HP Probook 650-G2 Bundles to the relevant installation site..
- 3.2 The Installations of Hardware at the aforementioned IBA installation sites.
- 3.3 Smooth Support Services for Hardware.
- 3.4 03 Years (During Business Hours 09AM to 06PM) for hardware.
- 3.5 In case the problem is not solved within the agreed timeframe (03 working days).

4. Offices:

Arcpoint Technologies has its Head Office in Karachi.

5. Arcpoint Technologies Relationship with HP:

Arcpoint technologies is Advanced Level Principle Partner, covers wide range of Principle Product Line.

6. Cost of Hardware:

6.1 Total price for hardware is Rs. 6,479,695/-(C&F)- (I-e 60 units @ 107,994.916)
(Six Million Four Hundred Seventy-Nine Thousand Six Hundred and Ninety Five only).

6.2 The said price excludes GST & Custom Duty Only.

7. Delivery Schedule:

7.1 Delivery lead times shall be based on prevailing government import policies and subject to clearance from US/Exporting country export control regulations.

7.2 If there are any restrictions on trade or import either by the Government of Pakistan or by the Government of the US/Exporting country, the delivery schedule shall be amended and intimated to IBA accordingly.

7.3 In normal conditions, delivery may be made within 12 weeks from the date of signing of this agreement from IBA.

8. Delays:

In the event of any delays caused in the performance of its obligations under this agreement, Arcpoint Technologies shall be liable to pay IBA liquidated damages amounting to two per cent (2%) per month up until an aggregate amount of ten percent (10%) is reached.

9. Payment Schedule:

9.1 Payment to Arcpoint Technologies shall be made through crossed cheque after the delivery and complete installation of the item and receipt of the invoice. Advance payment will ONLY be made against Bank Guarantee A Rated bank of the same amount.



9.2 The total payment amount will be made after the complete delivery of the equipment. Subject to the submission of Performance Guarantee from the bidder to Finance department of IBA. (Performance Guarantee 05% of the contract value).

10. Taxes and Duties:

Arcpoint Technologies shall be responsible for the payment of all taxes, duties etc. incurred or accrued until the final delivery of the Goods or other obligations including services. Any increase in the rate/amount of Govt. taxes or levy shall be to the cost of Technology Partner; however, for any decrease in taxes duties and levy, the benefit will be Withholding tax shall be deducted from the supplier invoices as per the prevailing rates.

11. Support Services Hardware:

From expiry of 3 Year Warranty. New Support contract will be signed after mutual agreement and consent of IBA and the Arcpoint Technologies. Amount of the Contract will be additional 10 % for the SLA each year cost with Arcpoint Technologies & if IBA agree with the performance.

12. Key Provision of Services Features:

12.1 During Business Hours warranty and support on site with mutual agreed response time.

12.2 Priority response within 4 hours response/ 8 hours resolution time and problem escalation as per mutually agreed.

12.3 Telephonic response time will start within 30 minutes

12.4 Onsite response time for normal calls will be up to 2 - 4 business hours.

12.5. The response time for urgent/critical calls will be 2 business hours.

13. Duration:

The Parties agree that this Agreement shall have effect from 14-1-2017 and shall effectively end on 14-1-2020 (Warranty time will start from the date of Delivery Challan received in IBA, Karachi).

14. Representations, Indemnity and Warranty:

14.1 Arcpoint Technologies hereby represents and warrants that all services hereunder shall be provided bona fide and with the best possible efforts available under any circumstances and as per the International industry standards.

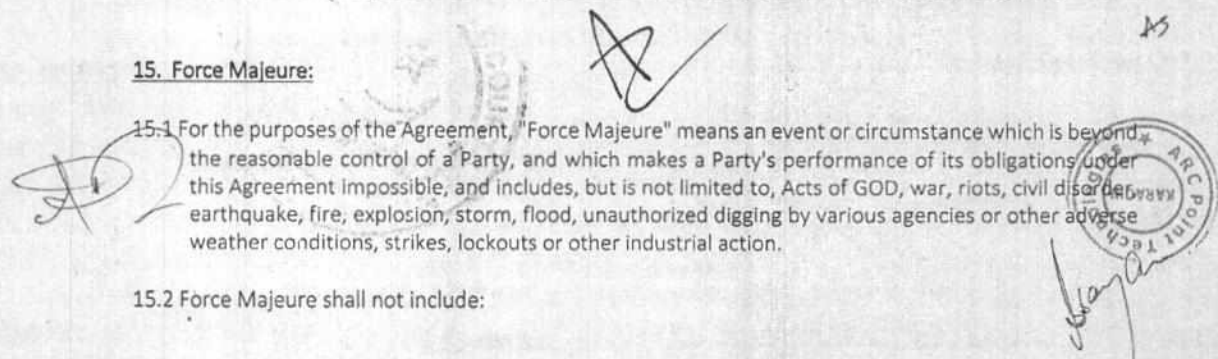
14.2 Arcpoint Technologies hereby states that it shall indemnify IBA for breach of this contract, whether in partial or whole, and shall be liable for all direct damages and expenses arising from any negligent or willful act. At no point shall such indemnification be deemed a waiver of other remedies available under relevant laws.

14.3 Arcpoint Technologies represents that the project and the terms agreed upon under this agreement shall function and operate with or without the involvement of any third party including (HP).

15. Force Majeure:

15.1 For the purposes of the Agreement, "Force Majeure" means an event or circumstance which is beyond the reasonable control of a Party, and which makes a Party's performance of its obligations under this Agreement impossible, and includes, but is not limited to, Acts of GOD, war, riots, civil disorder, earthquake, fire, explosion, storm, flood, unauthorized digging by various agencies or other adverse weather conditions, strikes, lockouts or other industrial action.

15.2 Force Majeure shall not include:

A handwritten signature is present on the left side of the page. On the right side, there is a circular stamp with the text "ARCPOINT TECHNOLOGIES" around the perimeter and "KARACHI" in the center. Below the stamp, there is another handwritten signature.

15.2.1 An event, which is caused by the negligence or willful action of a Party or its subcontractor;

15.2.2 An event which a diligent Party could reasonably have been expected to:

- (i) Have taken into account as at the date on which this agreement was signed, or
- (ii) Have avoided or overcome in the course of carrying out its obligations under this Agreement;

15.2.3 Force Majeure shall not include insufficiency of funds or circumstances arising from a failure to make any payment required by or under this Agreement.

15.3 The failure of a Party to fulfill any of its obligations under this Agreement shall not be considered to be a breach of, or a default under this Agreement insofar as the inability arises from an event of Force Majeure, provided that the Party affected by that event has taken reasonable precautions, due care and attempted to put in place reasonable alternative arrangements all with the objective of carrying out the terms of this Agreement without delay.

15.4 Measures to be taken:

15.4.1 A Party affected by an event of Force Majeure shall take all reasonable measures to remove its inability to fulfill its obligations under this Agreement with a minimum of delay and shall notify the other Party in writing of the event concerned as soon as possible, and in any event not later than 7 (seven) Days following the occurrence of the event concerned, and shall similarly give notice of the restoration of normal conditions as soon as possible. The Parties shall take all reasonable measures to minimize the consequences of any event of the Force Majeure.

16. Extension of time:

Any period, within which a Party must, pursuant to this Agreement, complete any action or task, shall be extended Day-for-Day up to a period equal to the time during which that Party was unable to perform such action as a result of Force Majeure.

17. Consultation:

Not later than 30 (thirty) Days after a Party has become unable to perform a material portion of the Services as the result of an event of Force Majeure, the Parties shall consult with each other with a view to agreeing on appropriate measures to be taken in the circumstance.

18. Confidentiality:

18.1 The parties shall not, either during the term, or after the expiration of this Agreement, disclose any proprietary or confidential information relating to the Services, this Agreement, or business or operations without the prior written consent of the concerned party, unless such disclosure is required by law or regulation or such information has entered the contractor domain other than by a breach of this Agreement. The parties agree that it will use its best efforts to ensure that its subcontractors and personnel are bound by and comply with the requirement of confidentiality set out in this clause.

18.2 The parties shall not, either during the term, or after the expiration of this Agreement, disclose any proprietary or confidential information relating any of the parties' Services, this Agreement, or business or operations without the prior written consent of the concerned party, unless such disclosure is required by law or regulation or such information has entered the contractor domain other than by a breach of this Agreement. The parties agree that it will use its best efforts to ensure that its subcontractors and personnel are bound by and comply with the requirement of confidentiality set out in this clause.

18.3 Notwithstanding the provisions of the above paragraphs of this clause the Parties may require each other to sign a Confidentiality Agreement on a case-by-case basis before specific information can be made available.

19. Governing Law and Jurisdiction / Arbitration:

If any disputes, controversies or differences arise between the parties arising out of or in connection with this Agreement. All such disputes that are not settled amicably within 10 days from the date of notification of such dispute shall be referred to arbitration. The arbitration proceeding shall be conducted in accordance with the Arbitration Act 1940. The arbitration shall be held at Karachi.



20. Failure to Perform:

Notwithstanding any remedy that IBA may have against Arcpoint Technologies in terms of the Bank Guarantee referred to in clause 4 hereof, IBA shall have the right to forfeit the Products, or any of them, to claim damages from Arcpoint Technologies due to a failure on the part of Arcpoint Technologies to perform its obligations in accordance with the terms of this Agreement.

21. Notices:

Any notice, request, instruction or other document to be given hereunder shall be delivered or sent by courier or by facsimile transmission (such facsimile transmission notice to be confirmed by courier posted within twelve (12) hours) to the address or to the facsimile number of the other Party set out hereunder:

For IBA:

Name : Mr. Imran Batada
Head of ICT
Address : IBA City Campus,
Kiyani Shaheed Road, Garden, Karachi.
Fax No. : 021-99215528

For Arcpoint Technologies

Name : Mr. Sadiq Sayani
CEO
Address : Arcpoint Technologies
Suite #809, 8th Floor Business and Finance Center, Karachi
Fax # : 021-32463764

22. Conflict of Interest:

No director, employee, agent or any other tier of representative(s) of either party or its subcontractor shall give to or receive from any director, employee, agent or any other tier of representative(s) of the other party any commission, fee, rebate, or any gift or entertainment of significant cost or value in connection with the negotiation, settlement, finalization or performance of any agreement, or enter into any business arrangement with any director, employee or agent of the other party, without prior written notification thereof to that party. In case of disregard and/or violation the violating party shall promptly notify to the other party of any violation and/or any consideration received as a result of such violation. Additionally, if any violation has already occurred prior to the date of this Agreement resulting directly or indirectly in the consent of the other party to enter into this Agreement with the violating party, the other party may, at its/his sole option, terminate this Agreement at any time. Neither any party nor its employees, agents, subcontractors nor any other tier of representatives shall make any payment or give anything of significant value to any official of any government or public international organization, including any officer or employee of any government department or agency to influence his or its decision, or to gain any other advantage for the other party in connection with the performance of this Agreement. In case of violation the violating party shall immediately notify to the other party of any such violation and shall immediately reimburse the other party out of any or all monies paid by the other party to the violating party, an amount equal to the amount of the payment or the value of gift to the government official which gives rise to such violation. In the event of any violation each party may also, at its sole option, terminate this Agreement at any time.

23. Record Retention and Right to Audit:

IBA shall ensure that it and its Representatives maintain true and correct records in connection with the services to be performance/goods to be supplied under the Agreement and all related transactions and retain all such records for at least 12 months after termination of this Agreement for any reason to audit any and all records of IBA and its Representative for the purpose of determining whether there has been compliance with the this Agreement.

24. Termination:

24.1 Any of the Parties shall have the right to terminate this Agreement upon serving 30 days written notice on the other Party at any time for failure of other Party to comply with the terms of this Agreement. In

addition to that, IBA shall have the right to terminate this Agreement without assigning any reason upon serving 30 days' notice on Arcpoint Technologies.

24.2 The Parties agree that the Services will be held in abeyance if the payment which is due is delayed for 45 days.

25. Regulatory Compliance:

The parties acknowledge and agree that both shall comply with all the international and national laws that are applicable to the parties under this agreement. Arcpoint Technologies shall indemnify IBA for all losses, damages and other expenses incurred by Arcpoint Technologies due to the breach of such compliance

25.2 Changes in Law and Regulations:

In the event of any change in Law, Regulation or Policy, which is prejudicial to the business interest of the parties involved, the parties shall have the right to terminate this agreement without further liabilities.

26. Indemnification:

It is hereby agreed that Arcpoint Technologies shall indemnify IBA, its employees, agents, officials in case they suffer any loss and/or damages due to the negligence of the of Arcpoint Technologies while providing its services under this Agreement.

27. Entire Agreement:

The Contract constitutes the entire agreement between the IBA and the Arcpoint Technologies is superseding all communications, negotiations and agreements (whether written or oral) of parties with respect thereto made prior to the date of Contract.

28. Variation:

No variation of this Agreement shall be valid unless it is in writing and signed by both Parties to the Agreement.

29. Unenforceability of Provisions:

The invalidity or unenforceability of any provision of this Agreement shall not affect the remainder of this Agreement which shall continue in full force and effect in accordance with its terms.

30. Counterparts:

This Agreement may be executed in two counterparts, and each such counterpart shall be deemed as valid and original. However, all such counter parts shall be considered as one and the same Agreement.

IN WITNESS WHEREOF the parties hereto have set their respective hands on the day and year first above written.



For and on Behalf of Arcpoint Technologies

Name: SADIQ SAYANI

Designation: CEO

For and on Behalf of IBA Karachi

Name: Imran Batada

Designation: Director IT

Witnesses-1:

1) Signature

Name: *Muhammad ADEEL*
Address: *Bismillah Arcade
Street # 02 Nazim
Karachi*

Witnesses-2:

2) Signature

Name: *ABOUL QADIR*
Address: *IBA City Campus
Kargan Shahood Road
Karachi-74400*

Important Note: The Purchase Order Issue subject to the delivery of the following certificates/undertaking from the Vendor. The lists of all certificates are already mail to you.

1. BOQ

Annexure – A

Technical (BOQ):

S.No.	ITEM	DESCRIPTION	QTY
1	Model	HP Probook MODEL: 650 G2 BNBPC	60
	Processor	Intel Core i7-6820HQ	
	RAM	16GB RAM (2x8GB) 2133 DDR4	
	HDD	1TB 5400RPM SATA HDD	
	ODD	No Optical Disc Drive	
	Display	15.6 LED HD SVA AG f/CAM flat	
	WLAN	Realtek 8188EE bgn 1x1 WW	
	FPR	Fingerprint Reader	
	Webcam	WEBCAM Integrated 720p HD	
	Battery	3 Cell 48 WHr Long Life	
	Adapter	90 Watt Smart PFC AC Adapter	
	Acc's	90W AC Adapter w/dongle	
	Acc's	DP to HDMI Adapter	
	OS	Free DOS	
	Mouse	HP USB Optical Travel Mouse	
	Case	HP Basic Carrying Case	
	Warranty	3YEARS Warranty	
		3 year Battery Warranty Card	

As.



Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/113/2016-17
3. Tender Description/Name of work/item: Procurement of High End Multimedia's.
4. Method of Procurement: Single Stage Single Envelope
5. Tender Published: SPPRA 10-Oct-2016 SPPRA-S.No: 30131/2016-17
6. Total Bid documents sold; (Available on website)
7. Total Bids Received: 05
8. Technical Bid Opening date: (if applicable) 1-11-2016
9. No. of Bid technically qualified (if applicable): 02
10. Bid(s) Rejected: 03
11. Financial Bid Opening date: 1-11-2016
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder Unit Price	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	M/s. Nedo Corporation	PKR 824,850/-	1 st	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract
2	M/s. Hascombe Business Solutions	PKR. 576,528/-	---	Open Market	Rejected	Not fulfill Mandatory Requirements of the tender
3	M/s. ABM DATA	PKR 1,000,000/-	2 nd	Open Market	Rejected	High in Price
4	M/s. Multi Tech	(A) PKR 589,900 (B) PKR 589,900	-----	Open Market	Rejected	Not fulfill Mandatory Requirements of the tender
5	M/s. Shirazi	PKR 1,315,114	3 rd	Open Market	Rejected	High in Price

Recommendations: - The offered amount of **Rs. 824,850/- (with GST)** by **M/s. NEDO Corporation** has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid. Quantity of multimedia's 01. CP-X8170 Hitachi with Lens.

IBA (Internal Member)

Mr. Syed Jehanzeb

Assistant Manager

MEMBER

CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

IBA (Internal Member)

Dr. Rameez Khalid

Assistant Professor

CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

MEMBER (EXTERNAL)

CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Procurement of high end MMP (Tender # IT/113/2016-17)

Specifications		Vendors					
Feature	Details	Hascombe	ABM	Nedo	Multi Tech		Shirazi
Make		Gestetner	Epson	Hitachi	Panasonic		Canon
Model		PJ X6181N	EB 7200W	CP-X8170	PT-EW730Z	PT-EX800Z	LX-MU700
Technology							
Projection System	3LCD Technology, RGB liquid crystal shutter	Yes	Yes	Yes	Yes	Yes	Yes
IMAGE							
Color Light Output	7,000 Lumens or higher	7200 lumens	7500 lumens	7000 lumens	7000 lumens	7500 lumens	7500 lumens
White Light Output	7,000 Lumens or higher	7200 lumens	7500 lumens	7000 lumens	7000 lumens	7500 lumens	7500 lumens
Resolution	XGA (1024 x 768) or higher	1024 X 768	1280 X 800	1024 X 768	1280 X 800	1024 X 768	1920 X 1200
Aspect ratio	Native 4:3 / 16:9 and 16:10 compatible or higher	Yes	Yes	Yes	Yes	Yes	Yes
Contrast Ratio	3000:1 or higher	6000	50000	3000	5000	5000	5000
Lamp life (full mode)	2,000 hrs or higher	3000 hrs	3000 hrs	2000 hrs	3000 hrs	3000 hrs	2000 hrs
Lamp life (eco. mode)	2,500 hrs or higher	4000 hrs	4000 hrs	2500 hrs	4000 hrs	4000 hrs	4000 hrs
Keystone Correction	Digital vertical: +30°, horizontal +30° or better	Yes	Yes	Yes	Yes	Yes	Yes
OPTICAL							
Zoom	Motorized Required	Manual	Yes	Yes	Yes	Yes	Yes
Throw Ratio	1.5 - 3.0:1 with Standard lens Or Better	Yes	Yes	Yes	Yes	Yes	Yes
Focus	Motorized	Manual	Yes	Yes	Yes	Yes	Yes
OTHER	Optional Lens: Zoom Ratio: 1.7x, 1.7 (Wide) - 2.0 (Tele), 77 mm (Wide) - 133 mm (Tele), (V: 9 : 1—1 : 1, H: 6 : 4-4 : 6) OR HIGHER	No	Yes	Yes	No	No	No
CONNECTIVITY							
Interfaces	Audio in, VGA in, RS-232C, HDMI in, DisplayPort, S-video in, VGA out, Stereo mini jack audio out, stereo mini jack audio in (4X), Composite in, Ethernet interface (100 Base-TX/10 Base-T), BNC in, Wireless LAN IEEE 802.11b/g/n (optional)	Yes	Yes	Yes	Yes	Yes	Yes
Warranty	Complete three years with parts and services	Yes	Yes	Yes	Yes	Yes	Yes
Quantity		1	1	1	1	1	1
Unit price with GST (MMP only)		Rs 576,528.00	Rs 750,000.00	Rs 596,700.00	Rs 589,900.00	Rs 589,900.00	Rs 1,315,114.00
Unit price with GST (tele zoom lens)		Rs -	Rs 250,000.00	Rs 228,150.00	Rs -	Rs -	Rs -
Total price		Rs 576,528.00	Rs 1,000,000.00	Rs 824,850.00	Rs 589,900.00	Rs 589,900.00	Rs 1,315,114.00

Result	<p>1) Product quoted by Shirazi lacks the most important required specification (DLP against LCD).</p> <p>2) Product quoted by Hascombe lacks motorised focus and zoom features.</p> <p>3) Products quoted by Hascombe, MultiTech and Shirazi don't include the tele zoom lens as optional accessory.</p> <p>4) Products quoted by ABM and Nedo fulfill all the requirements.</p> <p>5) Product quoted by Nedo is cheaper than the one quoted by ABM.</p> <p>6) It's, therefore, recommended to award the PO to Nedo.</p>
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MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Jehanzeb

MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

BIDDER'S ELIGIBILITY QUALIFICATION REPORT

IT/113/2016

-17

High End
Multimedia

Eligibility Qualification Criteria

S.No:	Eligibility Qualification Criteria	NEDO	HASCOMB E	ABM DATA	Multi- Tech	Shirazi
2	NTN	Yes	Yes	Yes	Yes	Yes
3	Sales Tax Registration	Yes	Yes	Yes	Yes	Yes
4	Professional Tax	Yes	Yes	Yes	Yes	Yes
	Qualification Criteria					
6	Minimum three year experience of relevant filed	Yes	Yes	Yes	Yes	Yes
7	Required Bid Security is attached	Yes	Yes	Yes	Yes	Yes
8	Turnover of atleast last three years	Yes	Yes	Yes	Yes	Yes
9	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes	Yes	Yes	Yes
	Qualified/ Disqualified	Qualified	Qualified	Qualified	Qualified	Qualified

NIT NO (Tender #): IT-113-16-17 (High End Multimedia)SPPRA: 30131/2016-17Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)**MINUTES OF BID OPENING MEETING**

A meeting of the procurement committee of this department was held on 01-11-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	ABM Data System Pvt. Ltd.	Zeeshan Ahmed	03002344679	
2	NEDO Corporation	Qadeer	0300-7616416	
3	MULTI TECH BUSINESS	P. Kalamun Nabi	0300 894008	
4	Shirazi Trading	Bakht Ali	0351-2291019	
5	HASCOMBE BUSINESS S.P.L	SHAHAR	0323 2304212	

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price + GST	Amount of Bid Security 2.5%	Pay Order No./ Date
1	ABM Data System	Rs. 750,000/- /- Rs. 250,000/-	Rs. 25000/-	11973578 dt. 27/10/16 UBL
2	NEDO CORPORATION	Rs. 596,700/- /- 228,150/-	Rs. 21,500/-	10054265 dt. 31/10/16 HMB
3	MULTI TECH BUSINESS	Rs. 489,900/- /- 2 Rs. 489,900/-	Rs. 15000/-	01895537 dt. 01895537 SONERI
4	SHIRAZI TRADING	Rs. 1,315,114/-	Rs. 33000/-	02597463 dt. 27/10/16 Bank Al-Motib
5	HASCOMBE BUSINESS SOLUTION	Rs. 576,528/-	Rs. 14,420/-	041025 dt. 24/10/16 Summit Bank

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

A. Asim
11/11/2016
Chairman

11/11/16

MEMBER
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KARACHI

MEMBER (EXTERNAL)
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INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

CHAIRMAN
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

October 25, 2016

DIRECTOR FINANCE
INSTITUTE OF BUSINESS ADMINISTRATION
ICT PROCUREMENT DEPARTMENT
IBA MAIN CAMPUS, KARACHI UNIVERSITY
Tel: 021-99261508

[FINANCIAL PROPOSAL]

Reference: TENDER # IT/113/2016-17

Dear Sir,

As Authorized Distributors of GESTETNER Brand in Pakistan and on behalf our Principals in The Netherlands - we are pleased to offer our Financial Proposal for the supply of original banded products against your above Tender.

S. No	Description of the Product	FOR Unit Price (with GST)	Quantity	FOR Total Price (with GST)
1.	<p>Multimedia Projector Gestetner Multimedia Projector Model No. PJ X6181N (6700 Lumens)</p> <ul style="list-style-type: none"> Contract Ratio 6000:1 Lamp Life Standard: 3000 hours (350W) Lamp Life Eco Mode: 1: 4000 hours (264W) RGB compatible signals : WXGA Connection: HDMI x 2, HDMI (1.4) x 1, D-SUB15 x 1.5BNC x1, VIDEO : BNC R Share, S-VIDEO: BNC G/B Share, HDMI x 2, Display port x 1, Mini Jack x 2 Interface: USB (Type A x1), Wired LAN (RJ-45 x 1 (10BASE-T/ 100BASE-TX/1000BASE-T) Wireless LAN (LAN IEEE 802.11b/g/n compliant) Mute (Blank), Freeze, Re-size, (Magnify), Power timer, Mouse controller, Lens shift, Security bar, Ventilation, rear, Iris, File Viewer, LAN projection wired/wireless, Wall Color Correction, Color connection, Image Position, Test Pattern, Security: password, USB memory, Remote reception, front/rear, Tilt foot: 4 degrees, Direct power off, Auto power, on, Quick start, Quick off, High altitude mode. Dimension (WxDxH) 499x359x142mm, Power source 100-240V, 50/60Hz Power consumption Operating Power 483W (100-130 V)/460W (200-240V) Noise level: Standard mode: 39dB, Eco Mode: 33 dB 	576,528	1	576,528
TOTAL VALUE OF THE BID IN PAK.RS =				576,528

Branches : Karachi (+9221) 3242-6721
Franchised Office : Hyderabad (+9222) 261-5548

Lahore (+9242) 3732-4394
Multan (+9261) 438-6995

Islamabad (+9251) 486-4901
Faisalabad (+9231) 240-8556

Peshawar (+9291) 585-1137

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CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

• Terms and Conditions:-

Validity of offer	:	90 Days from Bid opening date
Delivery	:	3-4 Weeks (after receiving of confirmed Purchase Order)
Payment Term	:	30 days from the date of delivery & submission of Invoice.
Warranty	:	1 year subject to special exclusion term - (Exclusive Consumables)
Service	:	1year free service from the date of delivery / Installation. (AMC can be negotiated after completion of one year)

• Detailed Specifications : Annexure "A" attached – which is integral part of this quotation.

• Special Conditions : Annexure "B" attached – which is integral part of this quotation.

We look forward to have your valuable order and serving with best of our professional services for the Long Term Business Relations.

Thank you,

DAVID C. PAUL

Country Head

International Trade & Marketing

P.S: Technical Proposal & Specifications attached separately.



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October 25, 2016

DIRECTOR FINANCE
INSTITUTE OF BUSINESS ADMINISTRATION
ICT PROCUREMENT DEPARTMENT
IBA MAIN CAMPUS, KARACHI UNIVERSITY
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[FINANCIAL PROPOSAL]

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KARACHI

SAL/MISC/8205/-KHI

FINANCIAL PROPOSAL

November 01 2016

ICT Procurement & Customer Support Department
Institute of Business Administration, Karachi
Karachi University, University Road
Karachi.

Tender No. IT/113/2016-17
Dated: 01-11-2016.

Subject: CANON MULTIMEDIA PROJECTOR LX-MU700

Dear Sir,

This has reference to your Tender No. IT/113/2016-17 regarding the procurement of Canon Multimedia Projector.

In this connection, we are pleased to submit our proposal for the above subject, details are as under:-

Canon Multimedia Projector Model: LX-MU700
Add: 17% Sales Tax
Total:

Rs.1,124,029- Each
Rs. 191,085/-
Rs.1,315,114/-

(Rupees One Million Three Hundred Fifteen Thousand One Hundred Fourteen Only)

Specifications:

WUXGA Resolution (1920 x 1200 pixels)
2100:1 Contrast Ratio
Projection Distance: 1.1m – 10.5m
Display System: 1-Chip DLP™

7500 Lumens
Auto Setup/Adjustable Aspect Ratio
1.3x/F=26-34mm/F=1.64-1.86
Light Source: Super High Pressure mercury lamp 350Wx2

Thanking you and assuring you of our best services.

Yours faithfully,
For, Shirazi Trading

(Muhammad Arman Khan)
Zonal Manager (B&IS- South)



Shirazi Trading Co. (Pvt.) Ltd.

2nd Floor, Nadir House, I.I. Chundrigar Road, Karachi, Pakistan. Ph: (92-21) 32424075-77, 32414643, 32414654, 32423425, 32423349
UAN: 111 782 242 (111 STC AGC) Fax: (92-21) 32414998, 32423380 E-mail: stc@shirazitrading.com.pk, Website: www.shirazitrading.com.pk
Head Office: 8th Floor, Adamjee House, I. I. Chundrigar Road, Karachi 74000, Pakistan. UAN: 111 242 782 (111 AGC STC)
PABX: (92-21) 32417659, 32417737, 32417746, Fax: (92-21) 32417747, 32420417



GE Healthcare
Distributor



Pitney Bowes



Asiaphysics Inc.
Buyers & Key Account



STENA



ImageWare



ABBYY



EASY SOFTWARE
SOFTWARE FOR DOCUMENTS

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KARACHI

TERMS & CONDITIONS

WARRANTY / GUARANTEE	{	Machine is provided with one year Free Warranty and two year free service.
DELIVERY	{	6 to 8 weeks, after receipt of confirmed purchase order, within city limits of Karachi, Lahore, Islamabad, Peshawar, Multan, & Quetta
OPERATOR'S TRAINING	{	Free operational training, will be Provided By our trained Engineers.
SITE PREPARATION	{	It is customer's responsibility to prepare the Site (for installation of machine), in accordance with the technical specifications of our Engineering Department, and also arrange for stabilized Electric Power Supply.
PAYMENT TERMS		As per Tender terms through crossed Cheque / Bank Draft in favor of M/s. SHIRAZI TRADING CO. (PVT) LTD.
NATIONAL TAX NO		0712130-0
GENERAL SALES TAX		12-00-9009-001-64
INCOME TAX DEDUCTION	{	The goods which are the subject of sales to you are imported goods and tax has already been paid u/s 50(5) at import stage; hence, while making payment no tax u/s 50(4) of I.T. ordinance 1979 is to be deducted by you as per S.R.O.97(1) 2002 dated 12 Feb.2002(IT).
VALIDITY	{	90 days from the date of this proposal However Prices are liable to change, due to any increase in government levies or taxes e.g., import duties, Sales Tax etc. and/or currency exchange rate fluctuations.
FORCE MAJEURE	{	War or war like events, Insurrecting, Strikes, Lockouts, Changes of Statutory, Regulation, Government measures, of decree, Natural Calamity, Production break down due to macro environmental factors will be subject to Force Majeure Clauses and STC if unable to fulfill; its commitments in such circumstances will be considered protected according to applicable laws of the country.





SAL/SMH/Q-0241

MULTI-TECH BUSINESS SOLUTIONS

A Complete Solutions Provider Company-Looking Beyond Tomorrow

Deals in: Copying/ Printing/ Scanning/ DMS/ PABX/ Security Solutions/
Power Solutions/ Surveillances/ General Supplies

October 25, 2016

ICT Procurement & Customer Support Department,
Institute of Business Administration,
Main Campus, Karachi University Raod,
Karachi.



Syed Muhammad Hussain
Cell: 0333-2021151

syed.hussain@multitechbusiness.com

Tender Ref No. IT/113/2016 - 17 Due Date. 25th Oct, 2016 at 11:

Subject: PROPOSAL PANASONIC HIGH END MULTIMEDIA LCD P



MULTI-TECH BUSINESS SOLUTIONS

A Complete Solutions Provider Company
Looking Beyond Tomorrow

Suite # M-16, Orison Tower, Gulshan-e-Iqbal Block-10,
Rashid Minhas Road, Karachi.
Tel: 9221-34819009, Fax: 9221-34836841
E-mail: info@multitechsolutions.biz
multitechsolutions4u@gmail.com
web: www.multitechsolutions.biz

Dear Sir,

May we take the opportunity to introduce our company that since the establishment of MTBS, since equipment Company, we believe that our name says it all—we are the company to turn to for your office equipment needs.

Our philosophy with respect to our equipment offerings is just what you've become to hearing us say about all aspects of our business. We recognize that you have a business to run, and your time is more valuable to you when you are free to focus on doing just that. Our role is to make the day-to-day needs of Digital Multifunctional Photocopier Machines, Desktop Laser Printers, Large Format Plotter, Fax, Hi-Speed Document Scanner, Book Scanner, Large Format Scanners, Note Counting/Binding Machines, and General Office Stationaries Supplies and all types of Genuine & Comaptible Toners & Drums for all machines and Magnetic Media and so on, become "givens"—you don't ever have to think about them, because we do.

We provide a variety of others business machines, including Multimedia Projectors, PABX, RFID, Hand Held Metal Detectors, Walk Through Gates, Hydraulic Road Blocker, Under Vehicle Inspection, Boom Barriers, Paper shredders, Folding Machines, Laminators, ... well, you get the picture.

We are the solutions provider of Rental Copying/ Printing & Document Scanning & digitization with a very competitive rates and has a solutions to provide software solutions for DMS (Digitization, Archiving & Uploading) and OMR Solutions for MCQ's test.

We ensure you our best & prompt sales and services at all times to come and helping you for all your fine image/document processing needs.

Please do not feel hesitate if you need to ask any further information or clarification, we are just right away for you.

Thanking you,

Yours faithfully,
for, Multi-Tech Business Solutions

Syed Muhammad Hussain | Syed Kalam Nabi
0333-2021151 0300 8914208
syed.hussain@multitechbusiness.com
mtbs.pk@outlook.com

Attachments:

Tender Form, NTN/GST/ Distributor Certificates/
Technical Brochure/ A pay order # 01895537 dt.
24.10.16. Rs. 15,000/- drawn by Soneri Bank
Limited (0034)

NEW ADDRESS

City Centre, G59-60, PECHS, Near Awami Markaz, Shahrah-e-Faisal Karachi. Ph: 9221 34539009
Syed.hussain@multitechbusiness.com mtbs.pk@outlook.com, www.multitechbusiness.com

Suite # M-16, Orison Tower, Gulshan-e-Iqbal Block-10, Rashid Minhas Road,
Karachi. Tel: 9221-34819009, Fax: 9221-34836841
E-mail: info@multitechsolutions.biz web: www.multitechsolutions.biz

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SAL/SMH/Q-0241

October 25, 2016

PROPOSAL FOR PANASONIC WORLD LEADING LCD MULTIMEDIA PROJECTOR

SR.	DESCRIPTIONS	Qty	Unit Rate Exld. GST	Total Rate Exld. GST	GST	Total Rate Inld. GST
1a.	Panasonic World Class LCD Multimedia Projector PT-EW730Z 7,000 lm 5,000 : 1 WXGA	01	418,718	418,718	71,182	489,900

The PT-EX770 Series serves up brilliantly clear images in bright rooms with up to WUXGA (1920 x 1200) resolution. Installed singly or as part of a collaborative network in business meeting rooms, lecture halls, classrooms, or larger venues, you'll setup and operation to be extremely easy with fewer cables and greater levels of automation. And with extended maintenance periods and improved power efficiency, class-leading projection is well within your budget.



Quiet 29db Operations

LCD Panel Size:	19.0 mm (0.76 in) diagonal (16:10 aspect ratio)
LCD Panel Display	Transparent LCD panel (x 3, R/G/B) with Active Matrix
LCD Panel Pixels:	WXGA: 1,024,000 (1,280 x 800) x 3, Total of 3,072,000 pixels
Lens:	Powered zoom (throw ratio 1.7-2.8:1), powered focus F 1.7-2.3, f 26.9-45.4 mm
Lamp:	400 W UHM lamp x 1
Lamp Replacement Cycle	Lamp Power: Normal 3,000 hours*2 / ECO-1: 4000 hours*2 / ECO-2: 4,500 hours*2
Filter Replacement Cycle	x 1, recommended replacement cycle: 15,000 hours*
Screen Size (diagonal):	1.02-10.16 m (40-400 in), 16:10 aspect ratio
Brightness*3 (Lamp control: Normal):	7,000 lumens (lamp power: Auto/Normal, Dynamic mode, Standard lens)
Contrast*3:	5,000:1 (full on/full off, lamp power: Auto, iris: ON)
Resolution:	1,280 x 800 pixels (Input signals that exceed this resolution will be converted to 1,280 x 800 pixels)
Keystone Correction Range:	Vertical ±40°*5, horizontal ±30°*6
Scanning Frequency	DVI- Dot clock: 25-162 MHz D/HDMI/DisplayPort/ (VGA: 640 x 480 pixels to WUXGA: 1,920 x 1,200 pixels, DIGITAL LINK VESA CVT-RB compliant)
Center-to-Corner Uniformity*3	90 %
Installation:	Ceiling/floor, front/rear
Cabinet Materials	Molded plastic (PC + ABS)
Terminals:	• DVI-D IN • HDMI IN • Display Port IN • RGB 1 IN • RGB 2 IN • VIDEO IN • MONITOR OUT • AUDIO IN • AUDIO OUT • SERIAL IN • REMOTE 1 IN • REMOTE 2 IN • LAN / DIGITAL LINK
Operating Environment	Operating temperature: 0-45 °C (32-113 °F)*10, operating humidity: 10-80 % (no condensation)
Supplied Accessories	Power cord (including power cord holder), Wireless/Wired Remote Control unit x1, Batteries for remote control (AAA/R03/LR03 type) x 2, Software CD-ROM (Logo Transfer Software, Multi Projector Monitoring & Control Software) x 1 • Panasonic <u>DAYLIGHT</u> technology resolves hidden details in dark images that are difficult to see in bright condition. Daylight view basic adjusts halftone color and brightness to suit room. Resulting images are clear, bright, and easy to use. • <u>SIDE-BY-SIDE & PICTURE-IN-PICTURE</u> mode for simultaneous multi-source viewing. • <u>INORGANIC LCD MATERIALS</u> used to maintain image longer. • <u>COLOR ADJUSTMENT</u> function allows to easily correct for slight variations in the color reproduction range of individual units set up for multiple projections, particularly in side-by-side configuration. Correction is performed on 3 colors or 7 colors.
BRILLIANT IMAGING PERFORMANCE FEATURES	
Attached	Technical Brochure

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October 25, 2016

PROPOSAL FOR PANASONIC WORLD LEADING LCD MULTIMEDIA PROJECTOR

SR.	DESCRIPTIONS	Qty	Unit Rate Excl. GST	Total Rate Excl. GST	GST	Total Rate Incl. GST
1b.	Panasonic World Class LCD Multimedia Projector PT-EX800Z 7,500 lm 5,000 : 1 XGA	01	418,718	418,718	71,182	489,900

The PT-EX770 Series serves up brilliantly clear images in bright rooms with up to WUXGA (1920 x 1200) resolution. Installed singly or as part of a collaborative network in business meeting rooms, lecture halls, classrooms, or larger venues, you'll setup and operation to be extremely easy with fewer cables and greater levels of automation. And with extended maintenance periods and improved power efficiency, class-leading projection is well within your budget.



Quiet 29db Operations

LCD Panel Size:	20.0 mm (0.79 in) diagonal (4:3 aspect ratio)
LCD Panel Display	Transparent LCD panel (x 3, R/G/B) with Active Matrix
LCD Panel Pixels:	XGA: 786,432 (1,024 x 768) x 3, Total of 2,359,296 pixels
Lens:	Powered zoom (throw ratio 1.7-2.8:1), powered focus F 1.7-2.3, f 26.9-45.4 mm
Lamp:	400 W UHM lamp x 1
Lamp Replacement Cycle	Lamp Power: Normal 3,000 hours*2 / ECO-1: 4000 hours*2 / ECO-2: 4,500 hours*2
Filter Replacement Cycle	x 1, recommended replacement cycle: 15,000 hours*8
Screen Size (diagonal):	1.02-10.16 m (40-400 in), 16:10 aspect ratio
Brightness*3 (Lamp control: Normal):	7,500 lumens (lamp power: Auto/Normal, Dynamic mode, Standard lens)
Contrast*3:	5,000:1 (full on/full off, lamp power: Auto, iris: ON)
Resolution:	1,024 x 768 pixels (Input signals that exceed this resolution will be converted to 1024 x 768 pixels)
Keystone Correction Range:	Vertical $\pm 40^{\circ} \times 5$, horizontal $\pm 30^{\circ} \times 6$
Scanning Frequency	DVI- Dot clock: 25-162 MHz D/HDMI/DisplayPort/ (VGA: 640 x 480 pixels to WUXGA: 1,920 x 1,200 pixels, DIGITAL LINK VESA CVT-RB compliant)
Center-to-Corner Uniformity*3	90 %
Installation:	Ceiling/floor, front/rear
Cabinet Materials	Molded plastic (PC + ABS)
Terminals:	• DVI-D IN • HDMI IN • Display Port IN • RGB 1 IN • RGB 2 IN • VIDEO IN • MONITOR OUT • AUDIO IN • AUDIO OUT • SERIAL IN • REMOTE 1 IN • REMOTE 2 IN • LAN / DIGITAL LINK
Operating Environment	Operating temperature: 0-45 °C (32-113 °F)*10, operating humidity: 10-80 % (no condensation)
Supplied Accessories	Power cord (including power cord holder), Wireless/Wired Remote Control unit x1, Batteries for remote control (AAA/R03/LR03 type) x 2, Software CD-ROM (Logo Transfer Software, Multi Projector Monitoring & Control Software) x 1 • Panasonic DAYLIGHT technology resolves hidden details in dark images that are difficult to see in bright condition. Daylight view basic adjusts halftone color and brightness to suit room. Resulting images are clear, bright, and easy to use. • SIDE-BY-SIDE & PICTURE-IN-PICTURE mode for simultaneous multi-source viewing. • INORGANIC LCD MATERIALS used to maintain image longer. • COLOR ADJUSTMENT function allows to easily correct for slight variations in the color reproduction range of individual units set up for multiple projections, particularly in side-by-side configuration. Correction is performed on 3 colors or 7 colors.
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Attached	Technical Brochure

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GENERAL TERMS & CONDITIONS:

- NORMAL WARRANTY** : Internationally offered with 01 year warranty, along with replacement of parts, except Consumables (Lamp, Lense & Filter).
Note: Burning/ Mishandling/ Breaking will be not covered during the Warranty Period.
- ADDITIONAL WARRANTY** : If customer need to buy additional 02 years more warranty than please Add Rs. 50,000/- more per year i.e. Rs. 100,000/- for further 02 years, except of Consumables as mentioned above.
- AVAILABILITY** : Ex-Work UAE Jebel Ali Dubai, subject to prior sales.
- DELIVERY** : Within 4 - 6 weeks form UAE against confirm P.O. but if not in UAE stock than further 02 weeks required to import from Japan or Vietnam.
- PAYMENT** : 100% against the delivery of equipment through Chaque/ Demand Draft / Pay Order in favor of the Company.
- VALIDITY** : 90 days after the submission of proposal.
- NTN** : 1251736-4
- GST** : 1700125173615
- STABILIZER** : It is advised to install stabilizer if there is any electric fluctuation.
- FORCE MEIJURED** : Applied.
- NOTE** : All prices are based on current USD (as on the date of quotation). Rate of duties, import taxes, exchange rate & other Government levies if any change in the above will be charge to the customer's account.



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November 1, 2016

**Institute of Business Administration
Gulshan-e-Iqbal
Karachi.**

Sub: Quotation for Epson Multimedia Projectors.

Sir,

We refer to your Tender No IT/113/2016-171 regarding Purchase of Multimedia Projectors and Being the authorized distributor of world's No 1 Brand Epson, we are quoting our best possible Price for the same.

- I. **Epson Multimedia Projector**
Model EB 7200W
3 LCD Technology, 7500 Lumens, contrast 50000:1
Native Resolution 1280 x 800 Max Resolution up to 1920 x 1080
Multi PC Projection USB Display PC Less Projection
Lamp life up to 4000 hrs, **HDMI PC Less, Wired LAN.**
WIFI Built-in via LAN Static IP

@Rs. 750,000/-

with GST

Optional Tele Lens for Image 46- 70 feet Image Dia 16' to 25'

@Rs. 250,000/-

with GST

Note: The above prices are Including GST i.e. 17%.

Terms & Conditions:

Validity: 15 Days
Delivery: 8-10 weeks after confirm order.
Payment: 100% against delivery.
Warranty: 3 Years and lamp 1 Year lamp

We hope that the above price and quality of our product helps you to give us your valued order, we are always available to come up to your full satisfaction.

Thanks & Regards

Zeeshan Asad Khan
Product Manager
0300-2344679



Agreed
11/11/16
11/11/16
11/11/2016
Yunus Faris

HEAD OFFICE KARACHI: ABM Terrace, Safety Pride, Cl-7/18/16, Opp. F.G. Public School, Dr. Daud Pota Road, Karachi. Tel: 92 (21) 35660256-60, Fax: 92 (21) 35681361
UAN: 111-147-147 Website: www.abmids.net **BRANCH OFFICE HYDERABAD:** F-23 Mezzanine Floor, Shelter Carri Shopping Mall, Saddar, Hyderabad.
Tel: 92 (22) 2720937, Fax: 92 (22) 2720938 UAN: 111-147-147 Website: www.abmids.net **BRANCH OFFICE LAHORE:** Office 401, 4th Floor Eden Towers, Main Boulevard
Gulberg III Lahore, Tel: 92 (42) 35782234-5 Fax: 92 (42) 35782241, UAN: 111-147-147 Website: www.abmids.net **BRANCH OFFICE ISLAMABAD:** ABM House # 1-F,
Main Markaz Road, Sector 1-10/4, Islamabad Tel: 92 (51) 4436918-19 Fax: 92 (51) 4430104 UAN: 111-147-147 Website: www.abmids.net

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Date: 01-November-2016 Ref: NCQ/56/20,797

NEDO CORPORATION
www.nedogroup.com
UAN : 021-111-633-675 (NEDO-PK)

To: Director IT
ICT Procurement & customer Support Department
M/s. Institute of Business Administration
(IBA) Main campus university road Karachi

Tender # IT/113/2016-17 Procurement of High End Multimedia Projectors

QUOTATION

S.NO	DESCRIPTION	QTY	UNIT PRICE (PKR)	VALUE WITHOUT GST	GST (PKR)	TOTAL WITH GST (PKR)
1	Hitachi LCD Projector CP-X8170 3-Chip LCD Technology, LCD Panel, 0.8" P-Si TFT x 3, Resolution: XGA (1024 x 768) Native, 7000 ANSI Lumens, Contrast ratio: 3000:1, Motorized focus & Motorized Zoom x 2.0, Diagonal display size: 30~300", 16.7M colors, Motorized Lens shift, Perfect Fit, Digital keystone, Vertical Auto Keystone, Whiteboard mode, PC-Less Presentation, Day time mode, Transition Detector, 2 x HDMI, 1 x VGA, 1 x pair BNC, Computer output: 1 x VGA, Video input: 3 x Component RCA, 1 x RCA Jack for composite, 1 x S-Video, Audio Input: 2 x Stereo Mini Jack, 1 x pair RCA (L/R), 1 x Microphone Jack, Audio output, 1 x pair RCA (L/R), 1 x USB Type A (for PC-less Presentation), 1 x USB Type B (for USB display, USB mouse control), Wired network: 1 x RJ-45, Status Monitor,	1	510,000	510,000	86,700	596,700
2	Long Lens for Hitachi Projector as per specs	1	195,000	195,000	33,150	228,150
3	Lamp for CP-X8170	1	29,000	29,000	4,930	33,930

As per specs
11/11/16



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Lahore: Suite No. 14, 4th Floor, Al-Hafeez Tower, M.M. Alam Road, Gulberg III, Lahore.
Tel: (92-42) 35785591-2 E-mail: lhr@nedogroup.com
Islamabad: 1st floor, Suite # 1, Plot No. 96, Street No. 32 I&T Center, G-9/1, Islamabad.
Phone: 051-2376184-5 E-mail: isb@nedogroup.com

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Date: 01-November-2016 **Ref:** NCQ/56/20,797

To: Director IT
ICT Procurement & customer Support Department
M/s. Institute of Business Administration
(IBA) Main campus university road Karachi

Tender # IT/113/2016-17 Procurement of High End Multimedia Projectors

QUOTATION

QTY	DESCRIPTION	QTY	UNIT PRICE (PKR)	VALUE WITHOUT GST	GST (PKR)	TOTAL WITH GST (PKR)
	Total :	3		734,000	124,780	858,780

Delivery: Ex-stock or 30-45 days from confirmed Order.
GST: 17% GST will be charged above Prices, Additional 2% will be charged on GST unregistered firms
Payment: 100% after Delivery.
Warranty: Three Year Parts & Labor, Lamp for One Year.
Validity: 30 Days.

Regards,

FOR NEDO CORPORATION

Nawaid Nisar
Divisional Head
Hitachi Multimedia/Interactive Division
03455297000



Muhammad Qadeer Khan
Business Development Executive
Hitachi Multimedia/Interactive Solutions
03002616416

This is an Auto generated Quotation and does not require any signature.

As per 1/11/16

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Tel: (92-42) 35785591-2 E-mail: lhr@nedogroup.com
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CORRIGENDUM EXTENSION IN DATE

This is with reference to our Tender Notice published on **October 10, 2016** for "Procurement of branded computers, laptops & high end multimedia" following amendments may be noted:

Last date of issuance of tender documents up to **November 01, 2016 till 10:00am.**

The last date for submission of bids up to **November 01, 2016 till 11:00am.** The bids will be opened on the same day at **11:30am.** Other terms remains the same.

Director ICT

ICT Procurement & Customer Support Department
Institute of Business Administration, Karachi
Karachi University, University Road
Phone Number: 021-99261506

PID(K) 0000

Size = 8x2col



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TENDER NOTICE

Quotations/Bids are invited from firms having General Sales Tax Registration and NTN No. to carry out following works :

Tenders Number	Description
(IT/110/2016-17)	Procurement of Branded Computers
(IT/111/2016-17)	Procurement of Branded Laptops
(IT/113/2016-17)	Procurement of High End Multimedia

Details of items are mentioned in the tender documents (each tender separately). Interested firms may obtain tender documents from IBA, Karachi website from **10-10-2016**. (www.iba.edu.pk). Sealed quotations will be accepted only till **25-10-2016** at **11:00am** and will be opened on the same day in the presence of the bidders or their representative at **11:30am**.

Tender must be submitted in person at the following address:

**ICT Procurement & Customer Support Department
Main Campus, Karachi University, Karachi**

Firms must also deposit the Earnest Money (Bid Security) in the shape of a pay Order/Demand Draft to be issued in favor of IBA Karachi, along with the Tender submission for each tender. (Percentage of Earnest Money is already mentioned in each tender)

IBA reserves the right to accept or reject any or all tenders according to SPPRA rules and regulations.

Director ICT

ICT Procurement & Customer Support Department
Institute of Business Administration, Karachi
Karachi University, University Road
Phone Number: 021-99261506

PID# 0000

Bidder Eligibility Criteria (Mandatory)

IT/110/2016-17 Procurement of Computers

Eligibility Qualification Criteria				
	NTN	CNS Engineering	Mega Plus	ARC POINT
1	NTN			
2	Sales Tax Registration	Yes	Yes	Yes
3	Professional Tax	Yes	Yes	Yes
4	Qualification Criteria	Yes	Yes	Yes
5	Minimum 05 year experience of relevant filed	Yes	Yes	Yes
6	Required Earnest Money / Bid Security is attached	Yes	Yes	Yes
7	Turnover of at least last 05 years	Yes	Yes	Yes
8	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes	Yes
	Manufacturer Authorization Letter as per attached sample only.	Yes	Yes	Yes
	(Latest, Mandatory)			
	Quality	Quality	Quality	Quality

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Procurement of branded computers (Tender # IT/110/2016-17)

Specifications		Vendors		
Feature	Details	MegaPlus	ArcPoint	CNS Engg.
Make & model	Branded (Dell, HP or equivalent)	Dell Optiplex 7040MT	HP EliteDesk 800 G2 DM 65W	Dell Optiplex 7440 AIO KCTO
Form Factor / Height	Mini Desktop	Mini Tower	Mini Desktop	
Processor	Intel Core i7-6700 3.4G 8M 2133 4C or higher (64 Bit)	6th Gen Intel Core i7-6700	6th Gen Intel Core i7-6700	6th Gen Intel Core i7-6700
Processor Speed	3.2 Ghz or higher	3.2 Ghz	3.4 Ghz	3.4 Ghz
Intel Smart Cache	8MB cache	Yes	Yes	Yes
Memory Installed	Installed 16GB (DDR4), extendable up to 64GB (DDR4)	Yes	Yes	Yes
Hard Disk Drives	1 TB SATA	1 TB SATA	1 TB SATA	1 TB SATA
Optical Media	Slim DVD Drive Writer required	Yes	Yes	Yes
Network Interface	Integrated / Built-In	Yes	Yes	Yes
Slots	(1) M.2 3.0 Type A35w, (1) mSATA, HDMI, USB-C port, USB-C to USB 3.0 Adapter	Yes	Yes	Yes
Power Supply	Standard power supply must 85% efficient (external) or better	Yes	Yes	Yes
OS Support	Windows 10 & Higher versions	Yes	Yes	Yes
Operating System	DOS	Yes	Yes	Yes
Peripherals	Branded USB Standard Keyboard & USB 2-button optical scroll mouse	Yes	Yes	Yes
Intel Chipset	Intel Series (Q170) Energy Star Qualified Label	Yes	Yes	Yes
Display Separate	22"-inch Professional Series LED Backlit Monitor & Quick Release Kit for DT/LED. LED Must be compatible with Release Kit.	22" Professional Series LED Backlit Monitor & Quick Release Kit for DT/LED	23" In (with release kit)	not mentioned
Image Load	IBA image load in BIOS Service by manufacturer.	Yes	Yes	Yes
Graphics	Integrated Intel HD Graphics	Yes	Yes	Yes
Security	Solenoid Lock & Hood sensor for USDI.	Yes	Yes	Yes
WiFi (Optional)	Yes (Please quote its price separately)	Optional	Optional	Optional
Warranty	3 years comprehensive onsite warranty (Manufacturer) Also quote 5 years comprehensive warranty (Optional)	Yes	Yes	Yes
Unit price (desktop, without wifi)		Rs 76,320.00	Rs 80,673.90	Rs -
Unit price (wifi feature)		Rs 4,770.00	Rs 1,351.35	Rs -
Unit price (desktop, with wifi)		Rs 81,090.00	Rs 82,025.23	Rs 88,332.00
Unit price (LED monitor)		Rs 14,310.00	Rs 13,444.13	Rs -
Total price (30 systems, without wifi and with monitor)		Rs 2,718,900.00	Rs 2,823,540.90	Rs -
Total price (30 systems, with wifi and monitor)		Rs 2,862,000.00	Rs 2,864,080.80	Rs 2,649,960.00

Result	<p>1) Product quoted by MegaPlus is non compliant in form factor, (Mini Tower instead of Mini Desktop). Eventually, the product becomes non compliant in "Display" option (no release kit) and "Security" option (no lock & hood sensor).</p> <p>2) Product quoted by CNS Engg. is non compliant in form factor, (All in One instead of Mini Desktop). Eventually, the product becomes non compliant in "Display" option (no release kit) and "Security" option (no lock & hood sensor).</p> <p>3) Product quoted by ArcPoint complies with all required specifications.</p> <p>4) It is therefore recommended to award the purchase order to ArcPoint.</p>
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MegaPlus and CNS Engg. are rejected due to non-compliance of specifications. (FORM FAKTOR)

27/01/2016

Sgt. Lt. Lt. Lt.

Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/110/2016-17
3. Tender Description/Name of work/item: Procurement of Computers.
4. Method of Procurement: Single Stage Single Envelop
5. Tender Published: SPPRA 10 Oct 2016 SPPRA-S.No: 30129
6. Total Bid documents sold; (Available on website)
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) 01-Nov-2016
9. No. of Bid technically qualified (if applicable): 01
10. Bid(s) Rejected: Rejected Technically 02
11. Financial Bid Opening date: 01-Nov-2016

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder PKR	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	CNS Engineering	2,649,960/-	N/A	Open Market	Not fulfill mandatory requirements of the tender	On Being Non-Responsive Rejected
2	Mega Plus Pakistan	2,718,900/-	N/A	Open Market	Not fulfill mandatory requirements of the tender	On Being Non-Responsive Rejected
3	Arc Point Technologies	2,823,541/-	1 st	Open Market	Lowest in Price	Lowest in Price

Recommendations: - The offered amount of Rs.2, 823,541/-(without taxes) **Rs.94,118/- (Unit cost one complete set including stand)** by M/s. Arc Point Technologies has been recommended by the Procurement Committee to award the tender being the most responsive evaluated bidder.



IBA (Internal Member)
Mr. Syed Jehanzeb
Assistant Manager

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Dr. Rameez Khalid
Professor

CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
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IBA (External Member)
Mr. Haris Quershi
HEJ Karachi University

MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
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CNA

پیشکش شدہ خدمات

پیشکش شدہ خدمات

پیشکش شدہ خدمات

NATIONAL TRANSMISSION & DESPATCH CO. LTD.

INVITATION FOR BIDS

Procurement of Internet Connection for NTDC

Tender Document No. IT/NTDC/19-2016

ONE DAGES RENTAL MANAGEMENT & MANAGEMENT

Central Office

Head Office

Head Office

COLLEGE OF PHYSICIANS & SURGEONS PAKISTAN

TENDER NOTICE

EXTENSION IN CLOSING DATE FOR SUBMISSION OF TENDERS

Reference to the advertisement published in the newspaper "Dawn" dated 10/10/2016, regarding the procurement of medical equipment for the College of Physicians & Surgeons Pakistan, the closing date for submission of tenders is hereby extended to 11/10/2016.

S. No.	Item Description	Quantity	Unit	Estimated Price
01	Ultrasound Machine	200	nos	11,00,000
02	ECG Machine	200	nos	11,00,000
03	Stethoscope	200	nos	11,00,000
04	Thermometer	200	nos	11,00,000

CORRIGENDUM

EXTENSION IN DATE

This is with reference to our Tender Notice published on 10/10/2016 for procurement of medical equipment for the College of Physicians & Surgeons Pakistan. The closing date for submission of tenders is hereby extended to 11/10/2016.

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کراچی وائر ایسٹ سٹیبلشمنٹ

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"When I.T. Matters!"

FINANCIAL PROPOSAL FOR THE PROCUREMENT OF BRANDED DESKTOP

ATTN: Manager Procurement ICT
 COMPANY: Institute of Business Administration,
 ADDRESS: IBA Main Campus, University Road, Karachi
 TEL: Phone : 111-422-422 Ext 2107
 FAX: Fax : 021-9215528

DATE: 1st Nov 2016
 QT REF: APT-0885-01112016-ARC-KHI
 Tender # IT/110/2016-17

Dear Sir/ Madam,

Reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you soon
 If you have any query, feel free to contact us.

S.No.	ITEM	DESCRIPTION	QTY	Unit Price W/O GST	17% GST Amount	Total unit Price	Total Amount
1.0	Model	HP EliteDesk MODEL: 800 G2 DM 65W	30	80,673.90		80,673.90	2,420,217.14
	Processor	Intel Core i7-6700 3.4G 8M 2133 4C CPU					
	RAM	16GB DDR4-2133 SODIMM (1x16GB) RAM					
	HDD	1TB 7200 RPM SATA 6G 2.5 HDD					
	ODD	HP Desktop Mini Scurity/Dual VESA Sleeve					
		HP Desktop Mini DVD-Writer ODD Module					
	Logo	HP Custom Logo at Boot Service					
	KB	HP USB Business Slim Keyboard					
	Mouse	HP USB Mouse					
	Hood Sensor	HP DM Hood Sensor Lock					
	Port	Desktop Mini HDMI Port					
	Pwr Supply	HP 90W External Power Supply					
	LED Stand	HP ProDisplay Companion Stand					
OS	FreeDOS 2.0						
Warranty	3/3/3 DM Warranty						
1.1	Display	HP ProDisplay P232 LEDBit Monitor		13,444.13	-	13,444.13	403,323.92
		GRAND TOTAL					2,823,541.06
OPTIONAL (IF REQUIRED);							
2.0	Warranty	Extension on 5 Years NBD Warranty onsite for Elite Desktop 800		8,360.31	-	8,360.31	250,809.15
3.0	Connectivity	Wifi Intel 3165 802.11ac M.2 BT NIC		1,351.33	-	1,351.33	40,539.88

Terms & Conditions

Prices Above prices are inclusive of all applicable GOVT. Taxes
Delivery Time 8-10 weeks after PO, kindly confirm the availability of stock at the time of issuing Purchase Order.
Warranty As mentioned above
Validity 90 Days
Payment Terms As per agreement, please issue cross cheque in favour of Arcpoint Technologies
Note The above mention prices are subject to the availability and the dollar value. Any change in dollar value at the time of order will reflect accordingly.
 Price would be revised, incase the Govt or Principal imposes any additional duties/ taxes/ any charges in Pak rupees, customer has to pay the difference

Best Regards,

Arcpoint Technologies
 Sales Dept

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Head Office: Suite No. 809, 8th Floor, Business & Finance Center, I.I. Chundrigar Road, Karachi.
 Ph: (021) 32463767-68, (021) 32462941-3 Fax: (021) 32463764 Email: info@arcpointpk.com
 Branch office Lahore: Ph: (042) 36112070, 35781550, E-mail: saleslhr@arcpointpk.com
 Branch office Islamabad: Ph: 051-4860968, E-mail: salesisd@arcpointpk.com

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Sr.No	Description

1	Desktop & LED w/wifi
2	Desktop & LED with wifi

Vendor should mention the amount w

Note : IBA Karachi is exempted from C

For any local items/services provide ti

IBA Karachi has a right to increase or i



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MEGAPLUS

M44, P.E.C.H.S, Block 6,
Main Razi Road off
Shahra-e-Faisal, Karachi
UAN : (021) 111-00-DELL (3355)
Tel: (+92-21) 3430 0872 ~ 3
Fax: (+92-21) 3430 0874
Email: karachi@megaplus.com.pk

Reference No: MPKHI-Q4SA-IBA

October 31, 2016

Manager Procurement ICT
Institute of Business Administration, Karachi
IBA Main Campus, University Road, Karachi

Subject: Financial Tender # IT/110/2016-17 Proposal For Dell Optiplex 7040MT

Dear Sir,

Reference to your query, we are attaching the prices for DELL™ Machines for your reference.

As the only premier partner of DELL Asia Pacific in Pakistan,

Megaplus Pakistan will provide your organization all after sales services and support for your ease because our aspiration is Total Customer Satisfaction.

Should you have any query, feel free to contact us

Best regards

Syed Shariq Ali
Business Development Executive
92-341-8118200



Handwritten signatures and dates:
10/11/16
1-11-16
1/11/16



Islamabad: 211, Street 33, F-10/1 Islamabad - 44000, UAN : (051) 111-00-DELL (3355), Fax: (+92-51) 211 1530, Email: islamabad@megaplus.com.pk

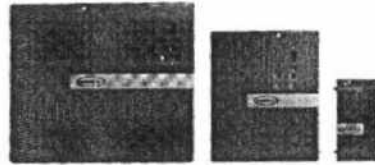
Lahore: 22C, Block M, Gulberg III, Lahore - 54600 UAN : (042) 111-00-DELL (3355), Fax: (+92-42) 3591 8116 Email: lahore@megaplus.com.pk

Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000, UAN : (091) 111-00-DELL (3355), Fax: (+92-91) 527 9993 Email: peshawar@megaplus.com.pk

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Unit Price A+C
C&F 90,630



Unit C&F Price (Unit with clearance without any duties and taxes.)	PKR 76,320.00 (A)
Total C&F Price (Unit with clearance without any duties and taxes.) QTY: 60	PKR 4,579,200.00
MODEL	Dell Optiplex 7040MT Withou LCD
Processor	6th Gen Intel Core i7-6700 Processor
Chipset	Intel Q170 Chipset
System Memory	16GB DDR4 2133Mz Memory
Hard Drive	1TB SATA Hard Drive
Optical Drive	DVD Drive Writer
Graphics	Integrated Intel HD Graphics
BIOS Image	Yes
Keyboard	Dell USB Standard Keyboard
OS	DOS
Mouse	Dell USB Optical Mouse
Carrying-Case	Dell Essential Backpack IS <i>stand not required for 141</i>
Warranty	Three years warranty
SLA	
Upgrade from 3rd year to 4th Year warranty	Unit Price PKR 1,620
Upgrade from 4th year to 5th Year warranty	Unit Price PKR 1,620
Optinal Wireless Card	
Upgrade to Intel Dual Band Wireless 8260 (802.11ac) W/ Bluetooth	Unit Price PKR 4,770 (B)
Display : Dell 22 Monitor P2217H 21.5"	
Unit C&F Price (Unit with clearance without any duties and taxes.)	PKR 14,310 (C)



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TERMS AND CONDITIONS

Warranty:	03 Years Comprehensive (parts + labor) Warranty for Dell Optiplex 7040MT
Delivery:	Units will deliver on 06 to 8 Weeks from the date of confirmed Purchase Order received.
Payment:	100% Payment with in 30 days after Delivery.
Parts Exchange Time Frame:	Most of the parts will be replaced within 2 working hours to 3 working days depending upon the location and circumstances. However, if any part is out of Stock, it will take approx. 2 weeks to replace that part.
Validity:	As per tender terms
Prices:	The quoted price includes all the duties, taxes etc. payable at this time. Any new addition in taxes / duties / freight / Government / International Agencies will be on Buyer's account in addition to the price quoted. This term is valid until the final payment is being released.
Sales Tax :	17% General Sales Tax (GST) is if applicable .
Maintenance Contract:	Preventive Maintenance Contract (Maintenance Contract with Parts) can be done at 12% per annum of the value of equipment for a period of 5 years or life of the equipment. (terms varies from product to product.)

Should you need more information please don't hesitate to contact the undersigned.

Thanks and Regards.

Syed Shariq Ali
Business Development Executive

MEGAPLUS
PAKISTAN

Handwritten signature and date: 11/11/16

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As a result of the above, the following is proposed:



Source: Authors' calculations based on Customs Exports Sales Tax import duties

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It is a violation to **deny a right to increase or decrease the quantity**



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~~SECRET~~



Financial Proposal for IBA

Contact Person * Procurement 31/10/2016
Client Name * IBA
PR Number * CNS-IBA-30102016
Quotation Ref * CNSBTK30102016v1

Dell Desktop					
S/N	Part #	Product Description	Qty		Extended Price Rs.
1	210-AFLX	OptiPlex 7440 AIO XCTO	30	96,021.2	2,880,635.0
2	329-BCSP	7440 AIO 23.8" FHD Non-Touch with Camera, Integrated Graphics, Platinum PSU			
3	338-BNUH	Intel Core i7-6700 Processor (Quad Core, 8MB, 8T, 3.4GHz, 65W)			
4	387-B0KP	ENERGY STAR Version 6.0 7440 AIO			
5	391-F8DM	Non-Touch LCD, Dell OptiPlex AIO			
6	370-ACHR	8GB (2x8GB) 2133MHz DDR4 Memory			
7	400-AH2i	1TB 7.5 inch SATA 7200RPM HD, OptiPlex			
8	429-AAWS	8x Slimline DVD+/-RW Drive			
9	389-BHUU	Intel Core i7 Processor Label			
10	490-BBFG	Intel Integrated Graphics, Dell OptiPlex			
11	555-BCOY	Intel Dual Band Wireless 8260 (802.11ac) + Bluetooth			
12	555-BCOG	Intel DB WLAN 8260 Software			
13	575-BB+J	Basic Stand for OptiPlex 7440			
14	580-ADGR	Dell KB216 Wired Keyboard Black			
15	670-AALW	OS Windows Media Not Included			
16	710-77514	3Yr ProSupport: Next Business Day Onsite Service - VN, PK, Ph & Bru			
17	570-11533	Kit - Dell WM514 Wireless Mouse - S&P			
Total Price					2,880,635.0

TERMS AND CONDITIONS

- 1
- 2 Delivery 6-8 weeks from PO date
- 3 Proposal is valid for 6 week
- 4 Payment 50% advance 50% on delivery

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1/11/16

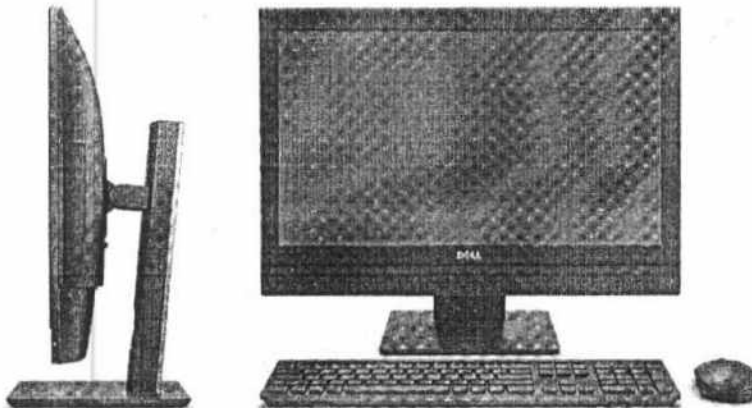
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OptiPlex 24 7000 Series All-in-One (7440)



No compromise desktop performance.

OptiPlex 24 7000 Series All-in-One (7440) delivers exceptional performance in a sleek, clutter-free design, featuring a 23.8" FullHD or optional 4K UltraHD display.

Dell's most secure and manageable commercial All-in-One is available with up to 6th Gen Intel® Core™ i7 Processors, Intel® HD graphics, and Intel® vPro systems management. Touch capability drastically improves productivity, while quick deployment and tool-less serviceability reduces downtime.

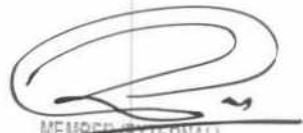
Enhance these features with purpose-built Dell accessories such as matching monitors for a seamless multi-display environment, as well as multiple stand options for height adjustment, tilt and swivel or articulation. Plus, all components are backed by outstanding 24x7 ProSupport Plus.

For more information visit.

www.dell.com


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OptiPlex 7440 All-in-One Technical Specifications ¹				
Processors ¹	Intel® 6th generation Core™ i5-7 Quad Core, Core™ i3 Dual Core			
Chipset	Intel® Q170 Chipset			
Operating System Options ¹	Microsoft® Windows 10 Home 64-bit, Microsoft® Windows 10 Pro 64-bit, Microsoft® Windows 8.1 Standard 64-bit, Microsoft® Windows 8.1 Pro 64-bit, Microsoft® Windows 7™ Professional SP1 (32/64-bit), Ubuntu®, Neokylin® (China only)			
Panel	23.8" WLED, Full HD 1920x 1080 resolution and Ultra HD 3840 x 2160 resolution with anti-glare coating; optional projected capacitive touch screen			
Video ²	Integrated Intel® HD Graphics 530 (6th generation Core i5/i7 CPUs), Optional 2GB AMD Radeon™ R7 A370, 2GB			
Memory ^{2,3}	Up to 2 DIMM slots; Non-ECC dual-channel 2133 MHz DDR4 SDRAM, supports up to 16GB			
Networking	Integrated Intel® i219-LM Ethernet LAN 10/100/1000; supports optional wireless M.2 802.11ac + Bluetooth 4.1			
I/O Ports	8 External USB: 6 x 3.0 2 side/4 rear (1 side with Powershare) and 2 x 2.0 2 rear, HDMI 1.4 In/Out, DisplayPort 1.2, RJ-45 1 Universal Headset (Side), Line-out 1 Rear			
Removable Media	Supports optional optical disc drive and standard media card reader			
Hard Drive ⁴ Options	Hard Disk Drives (up to 2TB), Solid State Hybrid Drives, Solid State Drives (SATA and PCIe), and Opal SED FIPS ⁵ Supports Dual Storage and Raid options			
Camera	2.0MP FHD webcam with Privacy Cover			
Panel Type		Full HD Non-Touch	Full HD Touch	Ultra HD Non-Touch
	Dimensions (w/o stand) (H x W x D)	15.468 x 22.647 x 2.499in 39.290 x 57.524 x 6.348cm	15.468 x 22.647 x 2.468in 39.290 x 57.524 x 6.269cm	15.468 x 22.647 x 2.499in 39.290 x 57.524 x 6.348cm
	Minimum System Weight (lbs./kg)	15.902 / 7.213	17.968 / 8.150	15.902 / 7.213
Stand Type		Basic Stand	Height Adjustable Stand	Articulating Stand
	Stand Weight (pounds/kilograms)	4.96 / 2.25	6.261 / 2.84	6.612 / 2.999
	Stand Width x Depth (inches / centimeters)	8.86 x 8.46 / 22.50 x 21.55	10.12 x 8.86 / 25.70 x 22.50	9.84 x 9.84 / 25.0 x 25.0
Number of Bays	2 internal 2.5"			
Expansion Slots	2 M.2 connectors (Hardware Crypto Accelerator, Wi-Fi Card, Solid State Drive)			
Power Supply Unit (PSU)	Internal Power Supply Unit: 80 PLUS, 155W EPA Bronze & 200W EPA Platinum, ENERGY STAR Compliant			
Peripherals Options ¹	Monitors: Dell P2414H Display, Dell P2415Q Display, Dell P2416D Display, Dell UltraSharp U2414H, Dell UltraSharp U2415			
	Keyboards: Dell Wired Keyboard with Multimedia functionality, Dell Smart Card Keyboard, Dell Wireless KB/Mouse, Logitech Wireless KB/Mouse			
	Mouse: Dell Wired Optical Mouse, Dell Laser Mouse, Dell Wireless Mouse (bundled with Dell Wireless Keyboard)			
Security	Speakers: Internal, Optional External			
	Trusted Platform Module ⁶ , TPM 1.2 (TPM 2.0 - firmware upgradable) Dell Data Protection Security Tools, Dell Data Protection Encryption, Dell HW Crypto Accelerator, Microsoft Windows BitLocker, Local HDD data wipe via BIOS ("Secure Erase"), Encryption - SED HDD (Opal FIPS), Chassis lock slot support, Lockable Port Cover, Chassis Intrusion Switch, D-Pedigree (Secure Supply Chain Functionality), Setup/BIOS Password, Optional Smart Card keyboards, Intel® Trusted Execution Technology, Intel® Identity Protection Technology, Dell Secure Works, BIOS support optional Computrace ⁷ , Intel Software Guard Extensions			
	Dell Client Command Suite, Out of Band management support via vPro			
Environmental & Regulatory Standards	Environmental Standards (eco-labels): ENERGY STAR 6.0, EPEAT Registered ⁸ , CECP, WEEE, Japan Energy Law, South Korea Eco-label, EU RoHS, China RoHS, Other Environmental Options: Carbon Off-set, Asset Resale and Recovery Service, TAA configurations available			
Warranty and Service	Limited Hardware Warranty ⁹ , Standard Next Business Day On Site Service after Remote Diagnosis ⁹ (term varies by region), Optional 3-year Dell ProSupport ¹⁰ and ProSupport Plus ¹⁰ , 4 year and 5 year service and support options ¹⁰			
Configuration Services	Factory Image load, BIOS Customization, Hardware Customization, Asset Tagging and Reporting			

- Offering may vary by region. Some items may be available post-RTS. For complete details, refer to the Technical Guidebook published on dell.com
- System Memory and Graphics: Significant system memory may be used to support graphics, depending on system memory size and other factors
- 4GB or Greater System Memory Capability: A 64-bit operating system is required to support 4GB or more of system memory
- Hard Drive: GB means 1 billion bytes and TB equals 1 trillion bytes, actual capacity varies with preloaded material and operating environment and will be less
- TPM is available in selected regions
- Computrace: Not a Dell offer. Certain conditions apply. For full details, see terms and conditions at www.lockforlaptops.com
- Please refer to www.epeat.net for specific country registration rating and participation
- Limited Hardware Warranty: For copy of Ltd Hardware Warranty, write Dell USA LP, Attn: Warranties, One Dell Way, Round Rock, TX 78682 or see www.dell.com/warranty
- Onsite Service after Remote Diagnosis: Remote Diagnosis is determination by online/phone technician of cause of issue; may involve customer access to inside of system and multiple or extended sessions. If issue is covered by Limited Hardware Warranty (www.dell.com/warranty) and not resolved remotely, technician and/or part will be dispatched, usually within 1 business day following completion of Remote Diagnosis. Availability varies. Other conditions apply
- Dell Services: Availability and terms of Dell Services vary by region. For more information, visit www.dell.com/servicesdescriptions

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Bid Evaluation Report


1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/111/2016-17
3. Tender Description/Name of work/item: Procurement of Laptops. ✓
4. Method of Procurement: Single Stage Single Envelop
5. Tender Published: SPPRA 10 Oct 2016 SPPRA-S.No: 30130
6. Total Bid documents sold: (Available on website)
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) 01-Nov-2016
9. No. of Bid technically qualified (if applicable): 03
10. Bid(s) Rejected: Rejected Technically 00
11. Financial Bid Opening date: 01-Nov-2016
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder PKR	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	CNS Engineering	7,670,940/-	3 rd	Open Market	High in Price	High in Price
2	Mega Plus Pakistan	7,625,640/-	2 nd	Open Market	High in Price	High in Price
3	Arc Point Technologies	6,479,695/-	1 st	Open Market	Lowest in Price	Lowest in Price

Recommendations: - The offered amount of Rs.6,479,695/- (without taxes) Rs.107,995/- (Unit cost one laptop) by M/s. Arc Point Technologies has been recommended by the Procurement Committee to award the tender being the most responsive evaluated bidder.



IBA (Internal Member)
Mr. Syed Jehanzeb
Assistant Manager



IBA (Internal Member)
Dr. Rameez Khalid
Professor



IBA (External Member)
Mr. Haris Quershi
HEJ Karachi University

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NIT NO (Tender #): IT-111-16-17 (Branded Laptops)

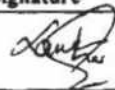
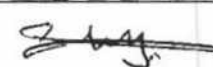
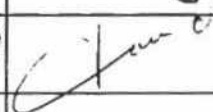
SPPRA: 30130/2016-17

Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)

MINUTES OF BID OPENING MEETING

A meeting of the procurement committee of this department was held on 01-11-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	CNS Engineering	Kamran Hasan Khan	0333-2027530	
2	Mega Plus Pakistan	Syed Shariq Ali	0334-3407501	
3	ARC Point	M. AREF	0302293960	
4	/	/	/	/
5	/	/	/	/

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:


S. No.	Name of Bidder	Offered Price	Amount of Bid Security 2.5%	Pay Order No./ Date
1	CNS Engineering	Rs. 127,849 (CVF) Rs. 76,70940/-	Rs. 189,236/-	74701629 dt: 31/10/16 ASKARI
2	Mega Plus Pakistan	Rs. 127,094 (CVF) Rs. 76,25640/-	Rs. 205,110/-	01926960 dt: 24/10/16 Sonai
3	ARC POINT	Rs. 107,946 (CVF) Rs. 64,79695/-	Rs. 162,000/-	01869229 dt: 31/10/16 Sonai
4	/	/	/	/
5	/	/	/	/

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

Handwritten notes and signatures:
 14/11/2016
 As per 11/11/16
 11/11/16


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Bidder Eligibility Criteria (Mandatory) **IT/111/2016-17 Procurement of Laptops**

	Eligibility Qualification Criteria	CNS	Mega Plus	ARC POINT
		Engineering		
1	NTN	Yes	Yes	Yes
2	Sales Tax Registration	Yes	Yes	Yes
3	Professional Tax	Yes	Yes	Yes
	Qualification Criteria			
4	Minimum 05 year experience of relevant filed	Yes	Yes	Yes
5	Required Earnest Money /Bid Security is attached	Yes	Yes	Yes
6	Turnover of at least last 05 years	Yes	Yes	Yes
7	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes	Yes
8	Manufacturer Authorization Letter as per attached sample only. (Latest, Mandatory)	Yes	Yes	Yes
		Quality	Quality	Quality


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Procurement of branded laptops (Tender # IT/111/2016-17)

Specifications	Details	Vendors			
		MegaPlus	ArcPoint	CNS Engg.	
Feature	Branded (Dell, HP or equivalent)	Dell Latitude E5570	HP Probook 650 G2	Dell Latitude E5570	
Make & model	Business Series	Yes	Yes	Yes	
Series	Free Dos	Ubuntu	DOS	DOS	
Operating System	Intel Core i7 6th generation 6820HQ or higher	Yes	Yes	Yes	
Processor	Mobile Intel HM87 Express Chipset or integrated in CPU	Yes	Yes	Yes	
Chipset	Intel HD Graphics 530 or higher	Yes	Yes	Yes	
Graphics	16 GB Dual Channel DDR4 2133 MHz	AMD Radeon R7 M370 (2 GB)	Yes	AMD Radeon R7 M370 (2 GB)	
RAM	1 TB SATA or higher	Yes	Yes	Yes	
HDD	15" diagonal LED-backlit HD anti-glare or higher	Yes	Yes	Yes	
Display	Wifi, Bluetooth, Integrated Ethernet 10/100	Yes	Yes	Yes	
Communications	HD webcam with digital microphone or higher	Yes	Yes	Yes	
Camera	Yes required	Yes	Yes	Yes	
Audio & Speakers	3-cell (42 WHr) Lithium Ion – with 3years principal warranty	Yes	Yes	Yes	
Battery Power	HDMI, Serial option is required, RJ-45, 10/100, USB 3.0, USB 2.0	Yes	Yes	Yes	
Ports, Slots	Yes required	Yes	Yes	Yes	
Multi-media Card Reader	Original Branded Bag & Optical Mouse	Yes	Yes	Yes	
Carry Bag + Mouse	Yes required	Yes	Yes	Yes	
Software Drivers CD/DVD	Yes Smart AC adapter	Yes	Yes	Yes	
Power Adapter	03 years complete with parts & free service at customer premises.	Yes	Yes	Yes	
Warranty	Quantity	60	60	60	60

Unit price	Rs	127,094.00	Rs	107,994.92	Rs	127,849.00
Total price (60 systems)	Rs	7,625,640.00	Rs	6,479,695.20	Rs	7,670,940.00

Result	1) Products quoted by all the bidders are compliant in all the required specifications. 2) ArcPoint has quoted lowest price. 3) It's therefore recommended to award the purchase order to ArcPoint.
--------	---

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Institute of Business
Administration, Karachi

IT/111/2016-17

Purocurement of Branded Laptops

“FINANCIAL PROPOSAL”

Original

Submitted By:

Syed Shariq Ali

0334-3407501

Megaplus Pakistan

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MEGAPLUS

M44, P.E.C.H.S. Block 6,
Main Razi Road off
Shahra-e-Faisal, Karachi
UAN : (021) 111-00-DELL (3355)
Tel: (+92-21) 3430 0872 ~ 3
Fax: (+92-21) 3430 0874
Email: karachi@megaplus.com.pk

Reference No: MPKHI-Q4SA-IBA

October 31, 2016

Manager Procurement ICT
Institute of Business Administration, Karachi
IBA Main Campus , University Road, Karachi

Subject: Financial Proposal For Dell Latitude E5570

Dear Sir,

Reference to your query, we are attaching the prices for DELL™ Machines for your reference.

As the only premier partner of DELL Asia Pacific in Pakistan,

Megaplus Pakistan will provide your organization all after sales services and support for your ease because our aspiration is Total Customer Satisfaction.

Should you have any query, feel free to contact us

Best regards

Syed Shariq Ali
Business Development Executive
92-341-8118200



Partner Direct
Premier



Microsoft



lenovo



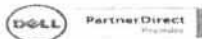
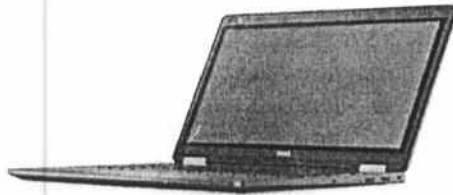
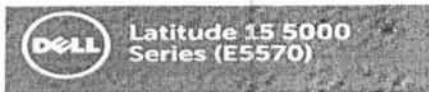
Gold
Partner

Islamabad: 211, Street 33, F-10/1 Islamabad - 44000, UAN : (051) 111-00-DELL (3355), Fax: (+92-51) 211 1530, Email: islamabad@megaplus.com.pk

Lahore: 22C, Block M, Gulberg III, Lahore - 54600 UAN : (042) 111-00-DELL (3355), Fax: (+92-42) 3591 8116 Email: lahore@megaplus.com.pk

Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000, UAN : (091) 111-00-DELL (3355), Fax: (+92-91) 527 9993 Email: peshawar@megaplus.com.pk

Reference No: MPKHI-Q2SA-E5550



Unit C&F Price (Unit with clearance without any duties and taxes.)	PKR 127,094.00
Total C&F Price (Unit with clearance without any duties and taxes.) QTY: 60	PKR 7,625,640.00
MODEL	Dell Latitude E5570
Processor	6th Generation Intel Core i7-6820HQ (Quad Core, 2.7GHz, 8MB cache)
Display	15.6" HD (1366x768) Non-Touch Anti-Glare LCD, with camera and mic
System Memory	16GB 2133MHz DDR4 Memory
Hard Drive	1TB (5,400 Rpm) Serial ATA Hard Drive
Optical Drive	Dell External DVD +/- RW Drive
Mandatory with Processor	AMD Radeon R7 M370, 2GB Discrete Graphics
Bluetooth	Intel Dual Band Wireless 8260 (802.11ac) W/ Bluetooth
Keyboard	Internal US English Keyboard
OS	Ubuntu
Mouse	Dell USB Optical Mouse
Carrying Case	Dell Essential Backpack 15
Battery	4-cell Battery with 3 Years Warranty
Warranty	Three years warranty

SLA

Upgrade from 3rd year to 4th Year warranty Unit Price PKR 2160

Upgrade from 4th year to 5th Year warranty Unit Price PKR 2160


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TERMS AND CONDITIONS

Warranty:	03 Years Comprehensive (parts + labor) Warranty for Dell Latitude E5570 Laptop
Delivery:	Units will deliver on 06 to 8 Weeks from the date of confirmed Purchase Order received.
Payment:	100% Payment with in 30 days after Delivery.
Parts Exchange Time Frame:	Most of the parts will be replaced within 2 working hours to 3 working days depending upon the location and circumstances. However, if any part is out of Stock, it will take approx. 2 weeks to replace that part.
Validity:	As per tender terms
Prices:	The quoted price includes all the duties, taxes etc. payable at this time. Any new addition in taxes / duties / freight / Government / International Agencies will be on Buyer's account in addition to the price quoted. This term is valid until the final payment is being released.
Sales Tax :	17% General Sales Tax (GST) is if applicable .
Maintenance Contract:	Preventive Maintenance Contract (Maintenance Contract with Parts) can be done at 12% per annum of the value of equipment for a period of 5 years or life of the equipment. (terms varies from product to product.)

Should you need more information please don't hesitate to contact the undersigned.

Thanks and Regards.

Syed Shariq Ali
Business Development Executive

MEGAPLUS
PAKISTAN



Handwritten signature and date 11/11/16

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Price Sheet / Laptop

Appendix 6

Sr No	Description	Qty	Brand Name	Country of Origin	Unit Price (including margin)	Income Tax on Import	Custom Duty at the time of import / unit	Sales Tax input at the time of import / unit	Freight and other expenses / unit	Total Final Price
1	DELL Latitude E5570 XLT0	60	DELL	U.S.A	124,318/-	7,442/-	3,637/-	-	3,531/-	7,670,940/-

Vendor should mention the amount with rate of column 7 & 8.

Note: IBA Karachi is exempted from Custom Duties, Sales Tax, Import Duties.

For any local terms/services provide the cost as per rule.

IBA Karachi has a right to increase or decrease the quantity.

[Signature]

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[Handwritten signature and date: 2022/11/17]



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11/11/16

[Signature]
11/11/16

[Signature]

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Financial Proposal for IBA

Contact Person * Procurement 31/10/2016
 Client Name * IBA
 PR Number * CNS-IBA-30102016
 Quotation Ref * CNSIBA30102016v1(Laptop)

Dell Laptop					
S/N	Part #	Product Description	Qty	Unit Price Rs	Extended Price Rs
1	210-AFUD	Dell Latitude E5570 XCTO	40	138,978.0	8,338,680.4
2	338-BH02	Intel Core i7-6820HQ Processor Base AMD Radeon R7 M370 2GB Discrete Graphics			
3	379-BCGD	6th Generation Intel Core i7-6820HQ (Quad Core, 2.7GHz, 8MB cache)			
4	391-B-LX	39.5cm (15.6") HD (1366x768) True-Touch Anti-Glare LCD with Camera and Mic			
5	370-ACCH	16GB (2x8GB) 2133MHz DDR4 Memory			
6	400-4000	1TB (5400 RPM) Serial ATA Hard Drive			
7	429-AAUW	Dell External DVD +/- RW Drive			
8	450-AAUW	90 Watt AC Adaptor			
9	339-BH01	Intel(R) Core(TM) i7 Label			
10	555-BCNB	Intel Wireless 8260 Driver			
11	357-BB0C	Dell Optical Mouse - MS116 - Black			
12	709-14274	Limited Warranty: Yr 1 Carry-in (Labor) -VN,PK			
13	709-14275	Limited Warranty: Yr 1 Carry-in (Parts) -VN,PK			
14	605-11400	3Yr ProSupport: Next Business Day Onsite Service - VN,PK			
15	605-19029	3Yr ProSupport: (7x24) Technical Support & Assistance -VN,PK			
16	876-12400	1 Yr Accidental Damage Service - Indo, Ph & Bru			
				Total Price:	8,338,680.4

TERMS AND CONDITIONS

- 1
- 2 Delivery 6-8 weeks from PO date
- 3 Proposal is valid for 6 week
- 4 Payment 50% advance 50% on delivery


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Latitude 15 5000 Series (E5570)




Built for work. Designed to impress.

The sleek new Latitude 15 5000 Series helps end users get more done with an expansive array of features, ports and options. The world's most secure mainstream laptop also combines the manageability and reliability expected from Latitude.

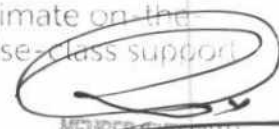
It's beautifully designed and built-to last with an enhanced exterior design, utilizing carbon fiber reinforced polymer materials for added durability, and an optional touch-screen clad with Corning® Gorilla® NBT™ for a brilliant display and ultimate scratch resistance.

This 15-inch laptop features the latest 6th generation Intel® Core™ i vPro dual or quad core processors and advanced features such as industry-leading M.2 solid state drives and DDR4 memory, plus a full assortment of business ready ports.

It's also well-equipped with a portfolio of essential accessories for ultimate on-the-go or at-the-desk productivity and backed by 24/7 access to enterprise-class support with optional Dell ProSupport™ Plus.


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For more information visit dell.com

Price Sheet / Laptops

Annexure C

1	2	3	4	5	6	7	8	9	10	11
Sr. No	Description	Qty	Brand Name	Country of Origin	Unit Price (including margins)	Income Tax on Import	Custom Duty at the time of import / unit	Sales Tax Input at the time of import / unit	Freight and other Expenses / unit	Total Price (3+6-10)
1	Laptop 650G2	60	HP	USA	10794.92	2827.47	4319.80	22462.94	-	64996.54
2										

Vendor should mention the amount with rate of column 7,8 & 9

Note: IBA Karachi is exempted from Custom Duties, Sales Tax, Import duties.

For any local items/services provide the cost as per rule.

IBA Karachi has a right to increase or decrease the quantity.



As per 9/11/15

copy sent

9/11/15

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"When I.T. Matters!"

FINANCIAL PROPOSAL FOR THE PROCUREMENT OF BRANDED LAPTOP

ATTN: Manager Procurement ICT
COMPANY: Institute of Business Administration,
ADDRESS: IBA Main Campus, University Road, Karachi
TEL: Phone : 111-422-422 Ext 2107
FAX: Fax : 021-9215528

DATE: 1st Nov 2016
QT REF: APT-0885-01112016-ARC-KHI
Tender # IT/111/2016-17

Dear Sir/ Madam,

Reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you soon.
If you have any query, feel free to contact us.

S.No.	ITEM	DESCRIPTION	QTY	Unit Price W/O GST	17% GST Amount	Total unit Price	Total Amount
1	Model	HP Probook MODEL: 650 G2 BN8PC	60	107,994.92	-	107,994.92	6,479,695.41
	Processor	Intel Core i7-6820HQ					
	RAM	16GB RAM (2x8GB) 2133 DDR4					
	HDD	1TB 5400RPM SATA HDD					
	ODD	No Optical Disc Drive					
	Display	15.6 LED HD SVA AG f/CAM flat					
	WLAN	Realtek 8188EE bgn 1x1 WW					
	FPR	Fingerprint Reader					
	Webcam	WEBCAM Integrated 720p HD					
	Battery	3 Cell 48 Whr Long Life					
	Adapter	90 Watt Smart PFC AC Adapter					
	Acc's	90W AC Adapter w/dongle					
	Acc's	DP to HDMI Adapter					
	OS	Free DOS					
	Mouse	HP USB Optical Travel Mouse					
	Case	HP Basic Carrying Case					
	Warranty	3YEARS Warranty					
		3 year Battery Warranty Card					

Terms & Conditions

Prices Above prices are inclusive of all applicable GOVT. Taxes
Delivery Time 8-10 weeks after PO, kindly confirm the availability of stock at the time of issuing Purchase Order.
Warranty 3 Years Warranty
Validity 90 Days
Payment Terms As per agreement, please issue cross cheque in favour of Arcpoint Technologies
Note The above mention prices are subject to the availability and the dollar value. Any change in dollar value at the time of order will reflect accordingly.
Price would be revised, incase the Govt or Principal imposes any additional duties/ taxes/ any charges in Pak rupees, customer has to pay the difference.

Best Regards,

Arcpoint Technologies
Sales Dept

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Head Office: Suite No. 809, 8th Floor, Business & Finance Center, I.I. Chundrigar Road, Karachi.
Ph: (021) 32463767-68, (021) 32462941-3 Fax: (021) 32463764 Email: info@arcpointpk.com
Branch office Lahore: Ph: (042) 36112070, 35781550. E-mail: saleslhr@arcpointpk.com
Branch office Islamabad: Ph: 051-4860968, E-mail: salesisd@arcpointpk.com

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Karachi

Leadership and Ideas for Tomorrow

CORRIGENDUM

EXTENSION IN DATE

This is with reference to our Tender Notice published on **October 10, 2016** for "Procurement of branded computers, laptops & high end multimedia" following amendments may be noted:

Last date of issuance of tender documents up to **November 01, 2016 till 10:00am.**

The last date for submission of bids up to **November 01, 2016 till 11:00am.** The bids will be opened on the same day at **11:30am.** Other terms remains the same.


Director ICT


ICT Procurement & Customer Support Department
Institute of Business Administration, Karachi
Karachi University, University Road
Phone Number: 021-99261506

PID(K) 0000

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