


## Bid Evaluation Report

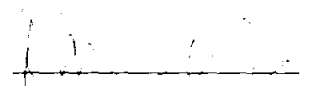
1. Procuring Agency: Institute Of Business Administration, Karachi
- Reference No: IT/109/2016-17
3. Tender Description/Name of work/item: Procurement of Toners.
4. Method of Procurement: Single Stage Single Envelop
5. Tender Published: SPPRA 05 Sept 2016 SPPRA-S.No: 29844
6. Total Bid documents sold; (Available on website)
7. Total Bids Received: 05
8. Technical Bid Opening date: (if applicable) 20-Sept-2016
9. No. of Bid technically qualified (if applicable): 03
10. Bid(s) Rejected: 02
11. Financial Bid Opening date: 20-Sept-2016


### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder PKR	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	Time Business Aids	-----	N/A	Open Market	Not fulfill mandatory requirements of the tender	On Being Non-Responsive Rejected
2	Arc Point Technologies	14,452,614	2 <sup>nd</sup>	Open Market	High in Price	High in Price
3	Allied Computer	-----	N/A	Open Market	Not fulfill mandatory requirements of the tender	On Being Non-Responsive Rejected
4	CMC	15,906,967	3 <sup>rd</sup>	Open Market	High in Price	High in Price
5	Imran Electronics	13,499,079	1 <sup>st</sup>	Open Market	Lowest in Price	Lowest in Price

**Recommendations:** - The offered amount of Rs.13,499,079/-(with GST) by M/s. Imran Electronics has been recommended by the Procurement Committee to award the work on the Rate Running Contract Basis of their technical qualifying and lowest offered price bid. IBA, Karachi already mentioned the order mechanism & all other mandatory instructions in the tender.

  
 IBA (Internal Member)  
 Mr. Syed Jehanzeb  
 Assistant Manager

  
 IBA (Internal Member)  
 Dr. Rameez Khalid  
 Professor

  
 IBA (External Member)  
 Mr. Haris Quershi  
 HEJ Karachi University

**Bidder Eligibility Criteria (Mandatory) IT/109/2016-17 Procurement of Toners**

	Eligibility Qualification Criteria	ACS	IE	ARC POINT	TBA	CMC
1	NTN	Yes	Yes	Yes	Yes	Yes
2	Sales Tax Registration	Yes	Yes	Yes	Yes	Yes
3	Professional Tax	Yes	Yes	Yes	Yes	Yes
	Qualification Criteria					
4	Minimum 05 year experience of relevant filed	No Documents Provided	Yes	Yes	No Documents Provided	Yes
5	Required Earnest Money /Bid Security is attached	Yes	Yes	Yes	Yes	Yes
6	Turnover of at least last 05 years	No Documents Provided	Yes	Yes	No Documents Provided	Yes
7	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes	Yes	Yes	Yes
8	Certificate on stamp paper Not Black List	No Documents Provided	Yes	Yes	No Documents Provided	Yes
9	<b>HP Manufacturer Authorization Letter</b> as per attached sample only. (Latest, Mandatory)	No Documents Provided	Yes	Yes	No Documents Provided	Yes
		Disqualify	Qualify	Qualify	Disqualify	Qualify

Allied Computer Services: ACS  
 Imran Electronics: IE  
 ARC POINT: Arc Point  
 Time Business Aids: TBA  
 Computer Marketing Co: CMC

NIT NO (Tender #): IT-109-16-17 (HP Toners)

SPPRA: 29844/2016-17

**Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)**

**MINUTES OF BID OPENING MEETING**

A meeting of the procurement committee of this department was held on 20-09-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	TIMES BUSINESS AID S	MUMTAZ KHAN	03332361441	<i>Mumtaz</i>
2	Arc Point Technologies	Humayun	0345-2363353	<i>Humayun</i>
3	Allied Computer	M. Imran Khan	0333-2152253	<i>Imran</i>
4	CNIC	Faisal Rafiq	0334661441	<i>Faisal Rafiq</i>
5	IMRAN ELECTRONICS	M. IMRAN	03142615069	<i>Imran</i>

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price	Amount of Bid Security 1%	Pay Order No./ Date
1	TIMES BUSINESS AID	RS. 139,13,827/- with GST	RS. 14,01,000/- P.O. 10244246	10244246 19/9/16 Habib Metro
2	ARC POINT	RS. 14,45,261/- with GST	RS. 1,50,000/-	P.O. 01869544 SONERI 19/9/16
3	ALLIED COMPUTER SERVICES	RS. 13,52,69.63 with GST	RS. 145,000/-	P.O. 12151344 15/9/16 UBL
4	COMPUTER MARKETING COMPANY (CMC)	RS. 15,90,6,967/- with GST	RS. 175,000/-	P.O. 2049183 17/9/16 MCB
5	IMRAN ELECTRONICS	RS. 13,49,9,079/- with GST	RS. 136,000/-	P.O. 01877682 20/09/16 Silk Bank

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

- Note:
- Documents verification shall be carried out later
  - No conditional documents shall be entertained
  - Above conditions are agreed by all participants

CMC fix-up  
- Arc Point

*TIMES*  
*Imran*  
*Humayun*  
*Faisal Rafiq*  
*Imran*  
20/9/16  
20/9/16  
20/9/16  
20/9/16

111  
101

# Times Business Aids

Papers, Printers, Toners.



o	Items	Qty	Price without GST	Price with	Total
1	Toner 83A	50	5,376.00	6,289.92	314,496.00
2	Toner 14A	80	16,700.00	19,539.00	1,563,120.00
3	Toner 26A	50	8,717.00	10,198.89	509,944.50
4	CP-551 DN	36	61,316.00	71,739.72	2,582,629.92
5	CP-553 DN	12	62,991.00	73,699.47	884,393.64
6	Toner 90A	12	13,200.00	15,444.00	185,328.00
7	Toner 78A	50	5,840.00	6,832.80	341,640.00
8	Toner 83A	35	5,376.00	6,289.92	220,147.20
9	Toner 80A	85	7,675.00	8,979.75	763,278.75
10	Toner 53A	35	7,410.00	8,669.70	303,439.50
11	Toner 55A	35	10,786.00	12,619.62	441,686.70
12	Toner 05A	60	6,855.00	8,020.35	481,221.00
13	Toner 85A	75	5,205.00	6,089.85	456,738.75
14	Toner 16A	30	14,846.00	17,369.82	521,094.60
15	Toner 29A	30	17,009.00	19,900.53	597,015.90
16	Toner 36A	95	5,761.00	6,740.37	640,335.15
17	Toner 49A	24	7,581.00	8,869.77	212,874.48
18	Toner 51A	50	11,026.00	12,900.42	645,021.00
19	Toner CP15	2	22,991.00	26,899.47	53,798.94
20	Toner CP 2	50	37,521.00	43,899.57	2,194,978.50
				<b>Sub Total</b>	<b>13,913,182.53</b>

thirteen million nine hundred thirteen thousand one hundred eighty-two and five three paise.

**Enclosed :**

Payorder #	10244246
Dated	19/09/2016
Amount :	140,000.00

*Asyia*  
20/Sept/16

*[Signature]*  
20/9/16

*[Signature]*

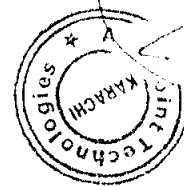
*[Signature]*



10, Ground Floor, State Life Building No. 4, Shahrah-e-Liaquat, Karachi-74000  
 Phones : (92-21) 3241 8131, 3241 5825 Fax : (92-21) 3241 5825  
 E-mail : arifaibani@gmail.com, info@times-pk.com Web : www.times-pk.com

## QUOTATION

CODE	PRODUCT DESCRIPTION	QTY	Unit Price Ex 17% GST	17% GST	Unit Price Including 17% GST	Total Value
CF283A	HP LaserJet 83A Black Toner Cartridge	50.00	4,920.88	836.55	5,757.43	287,871.73
CF214A	HP 14A Black Original LaserJet Toner Cartridge CF214A	80.00	15,539.34	2,641.69	18,181.03	1,454,482.10
CF226A	HP 26A Black LaserJet Toner Cartridge	50.00	8,828.91	1,500.92	10,329.83	516,491.48
CE400A	HP 507A Black Original LaserJet Toner Cartridge CE400A	36.00	11,419.04	1,941.24	13,360.27	480,969.89
CE401A	HP 507A Cyan Original LaserJet Toner Cartridge CE401A	36.00	17,010.47	2,891.78	19,902.25	716,481.12
CE402A	HP 507A Yellow Original LaserJet Toner Cartridge CE402A	36.00	17,010.47	2,891.78	19,902.25	716,481.12
CE403A	HP 507A Magenta Original LaserJet Toner Cartridge CE403A	36.00	17,010.47	2,891.78	19,902.25	716,481.12
CF360A	HP 508A Black LaserJet Toner Cartridge	12.00	11,830.93	2,011.26	13,842.19	166,106.22
CF361A	HP 508A Cyan LaserJet Toner Cartridge	12.00	14,832.94	2,521.60	17,354.54	208,254.50
CF362A	HP 508A Yellow LaserJet Toner Cartridge	12.00	14,832.94	2,521.60	17,354.54	208,254.50
CF363A	HP 508A Magenta LaserJet Toner Cartridge	12.00	14,832.94	2,521.60	17,354.54	208,254.50
CE390A	HP 90A Black Original LaserJet Toner Cartridge CE390A	12.00	13,243.72	2,251.43	15,495.16	185,941.87
CE278A	HP 78A Black Original LaserJet Toner Cartridge CE278A	50.00	6,032.85	1,025.58	7,058.43	352,921.45
CF283A	HP LaserJet 83A Black Toner Cartridge	35.00	4,920.88	836.55	5,757.43	201,510.21
CF280A	HP 80A Black Original LaserJet Toner Cartridge CF280A	85.00	7,889.16	1,341.16	9,230.32	784,576.91
Q7553A	HP 53A Black Original LaserJet Toner Cartridge Q7553A	35.00	7,574.97	1,287.75	8,862.72	310,195.05
CE255A	HP 55A Black Original LaserJet Toner Cartridge CE255A	35.00	11,241.91	1,911.12	13,153.04	460,356.28
CE505A	HP 05A Black Original LaserJet Toner Cartridge CE505A	60.00	6,814.45	1,158.46	7,972.91	478,374.48
CE285A	HP 85A Black Original LaserJet Toner Cartridge CE285A	75.00	5,268.11	895.58	6,163.69	462,276.52
Q7516A	HP 16A Black Original LaserJet Toner Cartridge Q7516A	30.00	15,578.70	2,648.38	18,227.08	546,812.38
C4129X	HP 29X High Yield Black Original LaserJet Toner Cartridge C4129X	30.00	17,714.06	3,011.39	20,725.45	621,763.47
CB436A	HP 36A Black Original LaserJet Toner Cartridge CB436A	95.00	5,994.19	1,019.01	7,013.20	666,253.86
Q5949A	HP 49A Black Original LaserJet Toner Cartridge Q5949A	24.00	7,749.29	1,317.38	9,066.66	217,599.94
Q7551A	HP P3005, M3027 / M3035 MFP Print Cartridge	50.00	11,097.12	1,886.51	12,983.63	649,181.39
CB540A	HP COLOR TONER CB540A BLACK FOR 1215	24.00	6,060.96	1,030.36	7,091.32	170,191.77
CB541A	HP COLOR TONER CB541A CYAN FOR 1215	24.00	5,570.35	946.96	6,517.31	156,415.38
CB542A	HP COLOR TONER CB542A YELLOW FOR 1215	24.00	5,570.35	946.96	6,517.31	156,415.38
CB543A	HP COLOR TONER CB543A MAGENTA FOR 1215	24.00	5,570.35	946.96	6,517.31	156,415.38
CC530A	HP 304A Black Original LaserJet Toner Cartridge CC530A	50.00	9,483.30	1,612.16	11,095.46	554,772.95
CC531A	HP 304A Cyan Original LaserJet Toner Cartridge CC531A	50.00	9,347.64	1,589.10	10,936.74	546,837.05
CC532A	HP 304A Yellow Original LaserJet Toner Cartridge CC532A	50.00	9,347.64	1,589.10	10,936.74	546,837.05
CC533A	HP 304A Magenta Original LaserJet Toner Cartridge CC533A	50.00	9,347.64	1,589.10	10,936.74	546,837.05
<b>GRAND TOTAL</b>						<b>14,452,614.09</b>



*Mudh*  
20/9/16

*Wajid*

*Muhammad*  
*Asif*

*[Signature]*

*[Signature]*

INSTITUTE OF BUSINESS ADMINISTRATION (IBA) KARACHI  
Main Campus, University Road, Karachi

**Tender Document**

**Tender Number: IT/109/2016-17**

Sealed quotations are invited from the firms having GST and Income Tax Registration numbers for the supply of (ORIGINAL HP TONERS) following items during 2016-17.

S.No.	Items	Tentative/Estimated Quantity	Unit Price without GST	Unit Price with GST	TOTAL
<b>HP Toners Original Specifications</b>					
1	Printer 127 MFP / 83A	50	Rs 4880/-	5707/-	285,450/-
2	Printer 701 / 14A	80	Rs 14290/-	16719/-	1,33,7520/-
3	Printer 402 / 26A	50	Rs 8746/-	10,225/-	5,12,500/-
4	Printer CP-551 DN / Full Kit (04colours) Mention rates per cartridge as well (BMYC)	36	Rs 61790/-	72,244/-	2,60,25,84/-
5	Printer CP-553 DN / Full Kit (04colours) Mention rates per cartridge(BMYC)	12	Rs 69,200/-	80,964/-	9,71,568/-
6	Printer 601 / 90-A	12	Rs 12,480/-	14,601/-	1,75,212/-
7	Printer 1536 MFP / 78A	50	Rs 5,900/-	6,084/-	3,04,200/-
8	Printer 225DN / 83A	35	Rs 4880/-	5707/-	1,99,815/-
9	Printer 401 / 80A	85	Rs 6320/-	7479/-	6,28,215/-
10	Printer 2015 / 53A	35	Rs 7220/-	8447/-	2,95,645/-
11	Printer 3015 / 55A	35	Rs 11,500/-	13,306/-	4,63,210/-
12	Printer 2035,2055 / 5A	60	Rs 6295/-	7363/-	4,41,960/-
13	Printer 1102 / 85A	75	Rs 4800/-	5616/-	4,21,200/-
14	Printer 5200 / 16A	30	Rs 15,220/-	17,801/-	5,34,210/-
15	Printer 5100 / 29A	30	Rs 16,200/-	18,954/-	5,68,620/-
16	Printer 1522 MFP / 36A	95	Rs 5,350/-	6294/-	5,99,930/-
17	Printer 1320 / 49A	24	Rs 7290/-	8529/-	2,04,696/-
18	Printer 3005 / 51A	50	Rs 10,980/-	12,846/-	6,42,300/-
19	Printer CP1515 / Mention rates per cartridge(BMYC)	02	Rs 23200/-	27,144/-	54,288/-
20	Printer CP2025 / Mention rates per cartridge(BMYC)	50	Rs 37900/-	44,343/-	2,21,71,50/-

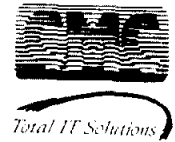
**TERMS AND CONDITIONS:**

- Prices quoted should be inclusive of GST and remain valid for one year from the signing of the contract/agreement.
- Tender documents along with detailed list of Toners can be collected from IBA website. Bidder will provide **manufacturer authorization letter** at the time of bid submission from HP Pakistan, have to attach this documentary proof, otherwise bids will not be entertained.
- The procurement procedure shall be **Single Stage Single Envelope** as per Sindh Public Procurement Rules, 2010 (Amended 2013).
- A certificate that the company is never blacklisted by any Government Department on Stamp paper of Rs.100 mandatory.

NOTE: (i) We are submitting our HP Authorization letter  
Involved Partner.  
(ii) We also protest against your requirement by the requirement and to fulfill the Manufacturer Authorization letter.  
(iii) Since a very long period these Method does not need for the Subject.  
(iv) Our warranty/support to your organization is totally assured.

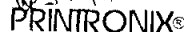
13526963/-

*[Handwritten signatures and stamps]*



Financial Proposal

S No	Part No.	Description	Int/Estimated Qty	Unit Price without GST	Unit Price with GST	Total Price with GST
1	CF283A	HP laser Jet 83A black Toner Cartridge	50	5,702.78	6,672.26	333,613
2	CF214A	HP laser Jet 700 MFP M712 Cartridge	80	17,722.55	20,735.39	1,658,831
3	CF226A	HP 26A laser Jet Toner Cartridge	50	10,121.26	11,841.87	592,093
4	CF400A	HP 507A Black Laser Jet Toner Cartage	36	13,058.79	15,278.79	550,036
	CE401A	HP 507A Black Cyan Jet Toner Cartage	36	19,388.93	22,685.05	816,662
	CE402A	HP 507A Yellow Laser Jet Toner Cartage	36	19,388.93	22,685.05	816,662
	CE403A	HP 507A Magenta Laser Jet Toner Cartage	36	19,388.93	22,685.05	816,662
5	CF360A	HP 508A Black Laser Toner Cartridge	12	13,524.38	15,823.53	189,882
	CF361A	HP 508A Cyan Laser Toner Cartridge	12	16,922.90	19,799.80	237,598
	CF362A	HP 508A Yellow Laser Toner Cartridge	12	16,922.90	19,799.80	237,598
	CF363A	HP 508A Magenta Laser Toner Cartridge	12	16,922.90	19,799.80	237,598
6	CE390A	HP Laser Jet M4555 MFP 10K Black Crtg	12	15,123.68	17,694.71	212,337
7	CE278A	HP Laser Jet P1566/ P1606 Black Print Crtg	50	6,961.45	8,144.89	407,245
8	CF283A	HP laser Jet 83A black Toner Cartridge	35	5,702.78	6,672.26	233,529
9	CF280A	HP laser Jet Pro M401/M425 2.7K Blk Crtg	85	9,063.16	10,603.90	901,332
10	Q7553A	HP laser Jet P2015 Black Cartridge	35	8,706.74	10,186.88	356,541
11	CE255A	HP laser Jet P3015 6K print Cartridge	35	12,857.57	15,043.35	526,517
12	CE505A	HP laser Jet Black Print Cartage	60	7,845.27	9,178.97	550,738
13	CE285A	HP Laser Jet P1102 Black Print Crtg	75	6,094.72	7,130.82	534,811
14	Q7516A	HP laser Jet 5200 Black Print Cartndge	30	17,767.27	20,787.71	623,631
15	C4129X	HP LJ 5000, 5100 Print Cartage	30	20,184.64	23,616.03	708,481
16	CB435A	HP laser Jet P1505 Black Cartage	95	6,903.58	8,077.18	767,332
17	Q5949A	HP laser Jet 1160/1320/3390/3390 Blk Crtg	24	8,904.02	10,417.71	250,025
18	Q7551A	HP laser Jet P3005/M3035 MFP Black Crtg	50	12,694.48	14,852.54	742,627
19	CB540A	HP Color Laser Jet CP1215/1515 Black Crtg	2	6,993.01	8,181.82	16,364
	CB541A	HP Color Laser Jet CP1215/1515 cyan Crtg	2	6,437.99	7,532.45	15,065
	CB542A	HP Color Laser Jet CP1215/1515 Yellow Crtg	2	6,437.99	7,532.45	15,065
	CB543A	HP Color Laser Jet CP1215/1515 Magenta Crtg	2	6,437.99	7,532.45	15,065
20	CC530A	HP Color Laser Jet CP2025 Black Crtg	50	10,867.64	12,715.14	635,757
	CC531A	HP Color Laser Jet CP2025 cyan Crtg	50	10,867.64	12,715.14	635,757
	CC532A	HP Color Laser Jet CP 2025 Yellow Crtg	50	10,867.64	12,715.14	635,757
	CC533A	HP Color Laser Jet CP2025 Megenta Crtg	50	10,867.64	12,715.14	635,757
<b>Total Price with GST</b>						<b>15,906,967</b>



Customer Support Services

**INSTITUTE OF BUSINESS ADMINISTRATION (IBA) KARACHI**  
Main Campus, University Road, Karachi

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**Tender Document**

**Tender Number: IT/109/2016-17**

Sealed quotations are invited from the firms having GST and Income Tax Registration numbers for the supply of (ORIGINAL HP TONERS) following items during 2016-17.

S.No.	Items	Tentative/Estimated Quantity	Unit Price without GST	Unit Price with GST
<b>HP Toners Original Specifications</b>				
1	Printer 127 MFP / 83A	50	4968/=	5813/=
2	Printer 701 / 14A	80	14926/=	17464/=
3	Printer 402 / 26A	50	8632/=	10100/=
4	Printer CP-551 DN / Full Kit (04colours) Mention rates per cartridge as well (BMYC)	36 Black colob	11,064/= 16307/=	12945/= 19080/=
5	Printer CP-553 DN / Full Kit (04colours) Mention rates per cartridge(BMYC)	12 Black colob	11448/= 14,264/=	13395/= 16690/=
6	Printer 601 / 90-A	12	12773/=	14945/=
7	Printer 1536 MFP / 78A	50	6011/=	7033/=
8	Printer 225DN / 83A	35	4968/=	5813/=
9	Printer 401 / 80A	85	7752/=	9070/=
10	Printer 2015 / 53A	35	7457/=	8725/=
11	Printer 3015 / 55A	35	10,897/=	12750/=
12	Printer 2035,2055 / 5A	60	6743/=	7870/=
13	Printer 1102 / 85A	75	5294/=	6195/=
14	Printer 5200 / 16A	30	14963/=	17507/=
15	Printer 5100 / 29A	30	16465/=	19850/=
16	Printer 1522 MFP / 36A	25	5974/=	6990/=
17	Printer 1320 / 49A	24	7620/=	8916/=
18	Printer 3005 / 51A	50	10760/=	12590/=
19	Printer CP1515 / Mention rates per cartridge(BMYC)	02 Black colob	6038/= 5876/=	7065/= 6525/=
20	Printer CP2025 / Mention rates per cartridge(BMYC)	50 Black colob	9247/= 9191/=	10,820/= 10,670/=

**TERMS AND CONDITIONS:**

- Prices quoted should be inclusive of GST and remain valid for one year from the signing of the contract/agreement.
- Tender documents along with detailed list of Toners can be collected from IBA website. Bidder will provide **manufacturer authorization letter** at the time of bid submission from HP Pakistan. have to attach this documentary proof, otherwise bids will not be entertained.
- The procurement procedure shall be **Single Stage Single Envelope** as per Sindh Public Procurement Rules, 2010 (Amended 2013).
- A certificate that the company is never blacklisted by any Government Department on Stamp paper of Rs. 100 mandatory.

CE  
2016



Tender # IT-1 (Procurement of HP Tonners 2016-17)

S/NO	Product	QTY	Imran Electronics			CMC			Allied Computer			ARC Point			Times Business Aids		
			Unit price	Gst Price	Total	Unit price	Gst Price	Total	Unit price	Gst Price	Total	Unit price	Gst Price	Total	Unit price	Gst Price	Total
1	HP 83A BLK	1	4,968	5,813	5,813	5,702	6,671	6,671	4,880	5,710	5,710	4,921	5,757	5,757	5,376	6,290	6,290
2	HP 14A BLK	1	14,926	17,463	17,463	17,722	20,735	20,735	14,290	16,719	16,719	15,539	18,181	18,181	16,700	19,539	19,539
3	HP 26A BLK	1	8,632	10,099	10,099	10,121	11,842	11,842	8,740	10,226	10,226	8,829	10,330	10,330	8,717	10,199	10,199
4	HP 551 ON Color KIT Total	1	59,985	70,182	70,182	71,222	83,330	83,330	61,790	72,294	72,294	62,450	73,067	73,067	61,316	71,740	71,740
	BLK	1	11,064	12,945	12,945	13,058	15,278	15,278	0	0	0	11,419	13,360	13,360	0	0	0
	CYAN	1	16,307	19,079	19,079	19,388	22,684	22,684	0	0	0	17,010	19,902	19,902	0	0	0
	MAGENTA	1	16,307	19,079	19,079	19,388	22,684	22,684	0	0	0	17,010	19,902	19,902	0	0	0
	YELLOW	1	16,307	19,079	19,079	19,388	22,684	22,684	0	0	0	17,010	19,902	19,902	0	0	0
5	HP 553 DN color Kit Total	1	54,240	63,461	63,461	64,290	75,219	75,219	69,200	80,964	80,964	56,330	65,906	65,906	62,991	73,699	73,699
	BLK	1	11,448	13,394	13,394	13,524	15,823	15,823	0	0	0	11,830	13,841	13,841	0	0	0
	CYAN	1	14,264	16,689	16,689	16,922	19,799	19,799	0	0	0	14,832	17,353	17,353	0	0	0
	MAGENTA	1	14,264	16,689	16,689	16,922	19,799	19,799	0	0	0	14,832	17,353	17,353	0	0	0
	YELLOW	1	14,264	16,689	16,689	16,922	19,799	19,799	0	0	0	14,832	17,353	17,353	0	0	0
6	HP 90A	1	12,773	14,944	14,944	15,123	17,694	17,694	12,480	14,602	14,602	13,244	15,495	15,495	13,200	15,444	15,444
7	HP 78A	1	6,011	7,033	7,033	6,961	8,144	8,144	5,200	6,084	6,084	6,033	7,058	7,058	5,840	6,833	6,833
8	HP 83A (225)	1	4,968	5,813	5,813	5,702	6,671	6,671	4,880	5,710	5,710	4,921	5,757	5,757	5,376	6,290	6,290
9	HP 80A	1	7,752	9,070	9,070	9,063	10,604	10,604	6,820	7,979	7,979	7,889	9,230	9,230	7,675	8,980	8,980
10	HP 53A	1	7,457	8,725	8,725	8,707	10,187	10,187	7,220	8,447	8,447	7,575	8,863	8,863	7,410	8,670	8,670
11	HP 55A	1	10,897	12,749	12,749	12,858	15,043	15,043	11,800	13,806	13,806	11,242	13,153	13,153	10,786	12,620	12,620
12	HP 05A	1	6,743	7,889	7,889	7,845	9,179	9,179	6,295	7,365	7,365	6,814	7,973	7,973	6,855	8,020	8,020
13	HP 85A	1	5,294	6,194	6,194	6,095	7,131	7,131	4,800	5,616	5,616	5,268	6,164	6,164	5,205	6,090	6,090
14	HP 16A	1	14,963	17,507	17,507	17,767	20,788	20,788	15,220	17,807	17,807	15,579	18,227	18,227	14,846	17,370	17,370
15	HP 29X	1	16,965	19,849	19,849	20,185	23,616	23,616	16,200	18,954	18,954	17,714	20,725	20,725	17,009	19,901	19,901
16	HP 36A	1	5,974	6,990	6,990	6,904	8,077	8,077	5,380	6,295	6,295	5,994	7,013	7,013	5,761	6,740	6,740
17	HP 49A	1	7,620	8,915	8,915	8,904	10,418	10,418	7,290	8,529	8,529	7,749	9,067	9,067	7,581	8,870	8,870
18	HP 51A	1	10,760	12,589	12,589	12,694	14,853	14,853	10,980	12,847	12,847	11,097	12,984	12,984	11,026	12,900	12,900
19	HP 1515 color toners kit	1	22,766	26,636	26,636	26,308	30,780	30,780	23,200	27,144	27,144	22,772	26,643	26,643	22,991	26,899	26,899
	BLK	1	6,038	7,064	7,064	6,993	8,182	8,182	0	0	0	6,060	7,090	7,090	0	0	0
	CYAN	1	5,576	6,524	6,524	6,438	7,532	7,532	0	0	0	5,570	6,517	6,517	0	0	0
	MAGENTA	1	5,576	6,524	6,524	6,438	7,532	7,532	0	0	0	5,570	6,517	6,517	0	0	0
	YELLOW	1	5,576	6,524	6,524	6,438	7,532	7,532	0	0	0	5,570	6,517	6,517	0	0	0
20	HP 2025 color toners kit	1	36,604	42,827	42,827	43,470	50,860	50,860	37,900	44,343	44,343	37,526	43,906	43,906	37,521	43,900	43,900
	BLK	1	9,247	10,819	10,819	10,868	12,715	12,715	0	0	0	9,483	11,095	11,095	0	0	0
	CYAN	1	9,119	10,669	10,669	10,868	12,715	12,715	0	0	0	9,348	10,937	10,937	0	0	0
	MAGENTA	1	9,119	10,669	10,669	10,868	12,715	12,715	0	0	0	9,348	10,937	10,937	0	0	0
	YELLOW	1	9,119	10,669	10,669	10,868	12,715	12,715	0	0	0	9,348	10,937	10,937	0	0	0
<b>Grand Total(with Taxes)Unit Prices</b>			<b>374,749</b>			<b>441,841</b>			<b>391,441</b>			<b>385,500</b>			<b>390,993</b>		
Grand Total with estimated quantity with tax			13,499,079			15,806,967			13,526,893			14,452,614			13,913,182		

# SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

## CONTRACT EVALUATION FORM

### TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPTT. Institute of Business Administration , Karachi
- 2) PROVINCIAL / LOCAL GOVT./ OTHER Provincial
- 3) TITLE OF CONTRACT Procurement of Toners
- 4) TENDER NUMBER IT/109/2016-17
- 5) BRIEF DESCRIPTION OF CONTRACT Procurement of Toners
- 6) FORUM THAT APPROVED THE SCHEME Purchase Committee
- 7) TENDER ESTIMATED VALUE PKR 14,000,000/-
- 8) ENGINEER'S ESTIMATE  
(For civil works only) \_\_\_\_\_
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) As per Tender Terms
- 10) TENDER OPENED ON (DATE & TIME) 20-Sept-2016 / 11:30AM
- 11) NUMBER OF TENDER DOCUMENTS SOLD Free of Cost available on IBA website  
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 05
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS All presents
- 14) BID EVALUATION REPORT  
(Enclose a copy) \_\_\_\_\_
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER IMRAN ELECTRONICS
- 16) CONTRACT AWARD PRICE PKR 3,777,914/-
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT  
(i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATION BID).  
M/s. Imran Electronics  
M/s. ARC point technologies  
M/s. CMC

18) METHOD OF PROCUREMENT USED : - (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE YES  Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE \_\_\_\_\_  Domestic
- c) TWO STAGE BIDDING PROCEDURE \_\_\_\_\_
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE \_\_\_\_\_

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT \_\_\_\_\_

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

21) ADVERTISEMENT :

i) SPPRA Website  
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA 29844/2016
No	

ii) News Papers  
(If yes, give names of newspapers and dates)

Yes	Dawn Jang Daily Aas
No	

22) NATURE OF CONTRACT

Domestic/ Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
--------------------	-------------------------------------	------	--------------------------

23) WHETHER QUALIFICATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

24) WHETHER BID EVALUATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A  
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED  
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY  
COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT  
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF  
CONTRACT?  
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

31) ANY COMPLAINTS RECEIVED  
(If yes, result thereof)

Yes	
No	

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS  
(If yes, give details)

Yes	
No	

33) WAS THE EXTENSION MADE IN RESPONSE TIME?  
(If yes, give reasons)

Yes	
No	

34) DEVIATION FROM QUALIFICATION CRITERIA  
(If yes, give detailed reasons.)

Yes	
No	

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT  
BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE  
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO  
BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

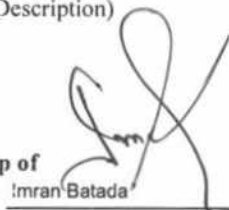
37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN  
THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

38) SPECIAL CONDITIONS, IF ANY  
(If yes, give Brief Description)

Yes	
No	

Signature & Official Stamp of  
Authorized Officer

  
Imran Batada

**IMRAN BATADA**  
Director ICT  
Institute of Business Administration  
Karachi Pakistan

**FOR OFFICE USE ONLY**

**SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi**  
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

Print

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Institute of  
Business Administration  
Karachi

Leadership and Ideas for Tomorrow

Ref: IT/109/2016-17  
M/s Imran Electronics  
Office 509,5<sup>th</sup> Floor, Uni Centre,  
Hasrat Mohani Road-Karachi  
Tel: 021-32463394-95  
Fax: 021-32463395

Attn: Mr. Saqib Zakaria

Sub: **INSTITUTE OF BUSINESS ADMINISTRATION – KARACHI**  
**(Procurement of Toners, IBA KARACHI)**  
**"LETTER OF AWARD"**

Dear Mr. Saqib,

This is in reference to your bid submitted on 20-Sept-2016 for the subject work. The Management is pleased to inform you that your bid has been approved for award of subject work to your firm at attached price list – (Unit Price of each Toner) for 1<sup>st</sup> year inclusive of all applicable taxes for procurement of toners.(Annexure –A attached)

This letter of award is based on the following documents and following terms and conditions, which form its part thereof and are the governing documents of the contract:

- Tender Documents
- Priced Bill of Quantity
- Tender Drawings.(If apply)
- Your bid letter submitted on 20-Sept-2016
- Delivery Time: AS per tender document.

All other Technical and contractual matters are as per Tender Documents and Drawings.

You are advised to please return the duplicate copy of this Letter of Award duly signed as an acknowledgment of its receipt as well as your unqualified acceptance of the same.

Thanking You.

Imran Batada  
Director IT



Saqib

1/2

Received and Accepted on behalf of M/s.

IT/109/2016-17 ( M/s. Imran Electronics)					
Sr#	Product	Estimated Qty	U-Price	Gst Price	Total
1	HP 83A BLK	14	4,968	5,813	81,376
2	HP 14A BLK	10	14,926	17,463	174,634
3	HP 26A BLK	10	8,632	10,099	100,994
4	HP 551 DN Color KIT Total	5	59,985	70,182	350,912
	BLK	5	11,064	12,945	64,724
	CYAN	5	16,307	19,079	95,396
	MAGENTA	5	16,307	19,079	95,396
	YELLOW	5	16,307	19,079	95,396
5	HP 553 DN color Kit Total	5	54,240	63,461	317,304
	BLK	5	11,448	13,394	66,971
	CYAN	5	14,264	16,689	83,444
	MAGENTA	5	14,264	16,689	83,444
	YELLOW	5	14,264	16,689	83,444
5	HP 90A	5	12,773	14,944	74,722
6	HP 78A	25	6,011	7,033	175,822
7	HP 83A (225)	0	4,968	5,813	0
8	HP 80A	14	7,752	9,070	126,978
9	HP 53A	21	7,457	8,725	183,218
10	HP 55A	0	10,897	12,749	0
11	HP 05A	35	6,743	7,889	276,126
12	HP 85A	28	5,294	6,194	173,431
13	HP 16A	21	14,963	17,507	367,641
14	HP29X	0	16,965	19,849	0
15	HP 36A	56	5,974	6,990	391,416
16	HP 49A	10	7,620	8,915	89,154
17	HP 51A	20	10,760	12,589	251,784
18	HP 1515 color toners kit	0	22,766	26,636	0
	BLK	0	6,038	7,064	0
	CYAN	0	5,576	6,524	0
	MAGENTA	0	5,576	6,524	0
	YELLOW	0	5,576	6,524	0
19	HP 2025 color toners kit	15	36,604	42,827	642,400
	BLK	14	9,247	10,819	151,466
	CYAN	14	9,119	10,669	149,369
	MAGENTA	14	9,119	10,669	149,369
	YELLOW	14	9,119	10,669	149,369
	<b>Grand Total(with Taxes)</b>				<b>3,777,914</b>

2/2



**IMRAN Electronics**

Business Partner



The Purchase Department,  
**INSTITUTE OF BUSINESS ADMINISTRATION,**  
Karachi.

Date.20-12-2016

ATTN: MR. ASJAD ASAD.  
MR. SYED ALI NAQVI

**Subject: TENDER NO.I.T. / 109 / 2016-17 Due On 20-09-2016**

Dear Sir,

With reference to our meeting regarding the extending the validity period of our quotation Against the above tender for the Purchase of HP Toners & Cartridges.

Sir, we honour your request and extend our quotation validity period from 18<sup>th</sup> December 2016 To 21<sup>st</sup> March 2017 (90 Days), I hope you appreciate & entertained our bid with kind consideration.

Thanking you and assuring you of our best and prompt services.

Best Regards.



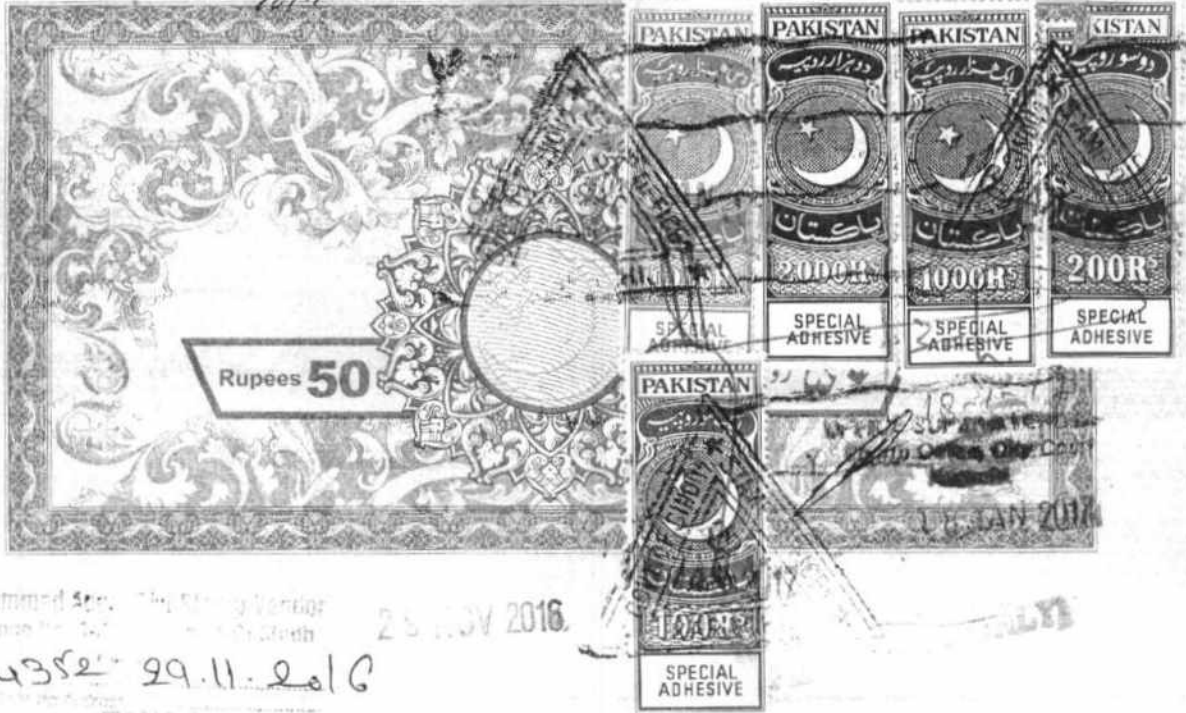
**MOHAMMAD IMRAN KHAN**  
Manager Business Development.

Office # 509, 5th Floor, Uni Center, Hasrat Mohani Road, Karachi-Pakistan.  
Phone : 92-21-32463394-95 Fax : 92-21-32463395 E-mail: [info@imranelectronics.com](mailto:info@imranelectronics.com)

[www.imranelectronics.com](http://www.imranelectronics.com)

H422800

3.2  
12/11/2015  
Rs. 13300/-



Muhammad Ali, Stamp Vendor  
License No. 1234  
29.11.2016  
Stamp Vendor

**I-Rate Running**

**Contract of Toners**

This AGREEMENT (hereinafter called the "Agreement") is made at Karachi on 17<sup>th</sup> day of January' 2016;

Between

**Institute of Business Administration**, an Institution duly incorporated and existing under the laws of Pakistan, having its Office at Main Campus Karachi University, University Road Karachi (hereinafter called the "**Procuring Agency**" which expression shall, where the context so permits, shall deem to mean and include its successors-in-interest, liquidators and permitted assigns);

And

**IMRAN ELECTRONICS, Karachi** private limited company incorporated under the laws of Pakistan having its registered offices at Office No.509, Uni Centre, Hasrat Mohani Road, Karachi. (hereinafter called the "**Contractor**" which expression shall, where the context so permits, shall deem to mean and include its successors-in-interest, liquidators and permitted assigns).

**WHEREAS:**

- A. The Procuring Agency, is desirous to install GENIUNE CARTRIDGES FOR PRINTERS ("**Goods**") (more particularly described at Annexure 'A' attached hereto) at both campuses of the Procuring Agency.
- B. For the purpose as stated above, the Procuring Agency has accepted a Bid by the Contractor for provision of Goods and remedying of any defects therein.



NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

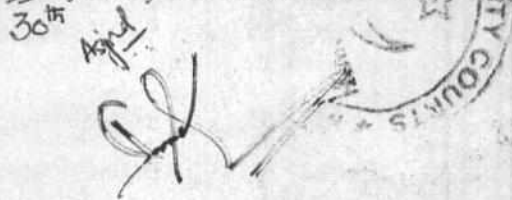
1. In this Agreement words & expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract hereinafter referred to.
2. The following documents after incorporating addenda, if any, except those parts relating to instructions to bidders, shall be deemed to form and be read and construed as part of this Agreement, viz:

- a) The Tender Document
- b) Bidder's Proposal
- c) Terms & Conditions of the Contract
- d) Special Stipulations
- e) The Technical Specifications
- f) Tender Form
- g) Price Schedule
- h) Performance Security
- i) Integrity pact
- j) Any standard clause acceptable for IBA Karachi

3. In consideration of the payments to be made by the Procuring Agency to the Contractor, the Contractor hereby covenants with the Procuring Agency to provide Goods and remedy defects therein in conformity and in all respects within the provisions of the Agreement.

4. The Procuring Agency, hereby covenants to pay the Contractor, in consideration of providing the Goods as per provisions of the Agreement, an amount of Rs.37,77,914.00 (Rupees Thirty Seven Lac Seventy Seven Thousand Nine Hundred & Fourteen Only) per delivery/per month/per order ('Agreement Price' ) or such others as may become payable, at the times and in the manner prescribed by the Agreement.

IN WITNESS WHEREOF the parties hereto have caused this Agreement to be executed on the ~~20<sup>th</sup>~~ <sup>30<sup>th</sup></sup> January 2017 before written in accordance with their respective laws.

A handwritten signature is written over a circular stamp. The stamp contains the text "CITY COUNCIL" and "S" at the top, and "1997" at the bottom. The signature is written in dark ink and appears to be a stylized name.

FOR AND ON BEHALF OF  
THE CONTRACTOR

Signature: Saqib

Name: Saqib Zakaria

CNIC: 42101-8832297-3

Designation: Chief Executive.

(Seal)



WITNESS:

signature [Signature]

Name. M. Imran Khan

CNIC # 44103-0317245-5

Designation. Manager.

FOR AND BEHALF OF THE  
INSTITUTE OF BUSINESS ADMINISTRATION

Signature: [Signature] .. 30/1/17

Name: Imran Batada

CNIC:

Designation: Director IBA

(Seal)

Signed, sealed and delivered in the presence of:

Witness:

(Name, Title and Address)

Witness:

(Name,)

Desig.



## II-Terms of the above contract

### **1. CONTRACT:**

The Procuring Agency will, after receipt of the performance security from the successful bidder send the Agreement provided in the Tender Document, to the successful bidder. Within seven working days of the receipt of such Agreement the Bidder shall sign and date the contract and return it to the Procuring Agency.

### **2. CONTRACT DOCUMENTS AND INFORMATION:**

The Contractor shall not, without the Procuring Agency's prior written consent, make use of the Agreement, or any provision thereof, or any document(s), specifications, drawing(s), pattern(s), sample(s) or information furnished by or on behalf of the Procuring Agency in connection herewith except for purposes of performing the Agreement or disclose the same to any person other than a person employed by the Procuring Agency or in the performance of the Agreement. Disclosure to any such employed person shall be made in confidence and shall extend only as far as may be necessary for purposes of such performance.

### **3. CONTRACT LANGUAGE:**

The Agreement and all documents relating to it, exchanged between the Contractor and the Procuring Agency, shall be in English. The Contractor shall bear all costs of translation to English and all risks of the accuracy of such translation.

### **4. STANDARDS:**

The Goods provided under this Agreement shall conform to the authoritative latest HP standards.

### **5. PATENT RIGHT:**

The Contractor shall indemnify and hold the department harmless against all third party claims of infringement of patent, trademark or industrial design rights arising from use of the goods or any part thereof.

### **6. EXECUTION SCHEDULE:**

The Contractor shall submit an execution Schedule, giving details of goods rendered, as required under the Agreement, to the Procuring Agency, immediately after the issuance of letter of Award.



**7. PAYMENT:**

Payment will be made on monthly basis at the end of each month.

**8. PRICE**

The Contractor shall not charge prices for the goods provided and for other obligations discharged, under the Agreement, varying from the prices quoted by the Contractor in the price schedule.

**9. CONTRACT AMENDMENT:**

The Procuring Agency may, at any time, by written notice served on the Contractor, alter, amend, omit, increase, decrease or otherwise change the nature, quality, quantity and scope, of all/any of the goods with the percentage as prescribed in Bidding Documents. The contractor shall, within ten (10) working days of receipt of such notice, submit a cost estimate and execution schedule of the proposed change (hereinafter referred to as the Change), to the Procuring Agency. The Contractor shall not execute the Change until and unless the Procuring Agency has allowed the said Change, by written order served on the Contractor. The Change, mutually agreed upon, shall constitute part of the obligations under this Agreement, and the provisions of the Agreement shall apply to the said Change. No variation in or modification in the Agreement shall be made, except by written amendment signed by both the Procuring Agency and the Contractor.

**10. ASSIGNMENT / SUB CONTRACT:**

The Contractor shall not assign or sub-contract its obligations under this Agreement, in whole or in part, except with the Procuring Agency prior written consent. The Contractor shall guarantee that any and all assignees or sub contractors of the Agreement shall, for performance of any part or whole of the goods under the Agreement, comply fully with the terms and conditions of the Agreement applicable to such part or whole of the goods under the Agreement.

**11. LIQUIDATED DAMAGES:**

If the Contractor fails/delays in performance of any of the obligations, under the Agreement/violates any of the provisions of the Agreement/commits breach of any of the terms and conditions of the Agreement the Procuring Agency may, without prejudice to any other right of action/remedy it may have, deduct from the Agreement Price, as liquidated damages, a sum of money @0.35% of the Agreement Price which attributable to such part of the services as cannot, in consequence of the failure/delay, be put to the intended use, for every day between the scheduled delivery date(s), with any extension of time thereof granted by the Procuring Agency, and the actual delivery date(s). Provided that the amount so deducted shall not exceed, in the aggregate, 50% of the Agreement Price.

**12. BLACKLISTING:**

If the Contractor fails/delays in performance of any of the obligations, under the contract/ violates any of the provisions of the contract/commits breach of any of the terms and conditions of the contract the Procuring Agency may, at any time, without prejudice to any other right of action/remedy it may have, black list the contractor, either indefinitely or for a stated period ,for further tenders in public sector. If the Contractor is found to have engaged in corrupt or fraudulent practices in competing for the without prejudice to any other right of action/remedy it may have, black list the Contractor ,either indefinitely or for a stated period, for further tenders in public sector.

**13. FORFEITURE OF PERFORMANCE SECURITY:**

If the Contractor fails/delays in performance of any of the obligations, under the Agreement/ violates any of the provisions of the contract/commits breach of any of the terms and conditions of the contract the Procuring Agency may without prejudice to any other right of action/ remedy it may have, forfeit performance security of the Contractor. Failure to supply required services within the specified time period will invoke penalty as specified in this document. In addition to that, performance security amount will be forfeited and the Contractor will not be allowed to participate in future tenders as well.

**14. TERMINATION FOR DEFAULT:**

If the Contractor fails/delays in performance of any of the obligations, under the Agreement/violates any of the provisions of the Agreement/commits breach of any of the terms and conditions of the Agreement the Procuring Agency may, at any time, without prejudice to any other right of action/remedy it may have, by written notice served on the Agreement indicate the nature of the default(s) and terminate the Agreement, in whole or in part, without any compensation to the Contractor. Provided that the termination of the contract shall be resorted to only if the Contractor does not cure its failure/delay, within fifteen (15) working days (or such longer period as the Procuring Agency may allow in writing), after receipt of the such notice. If the Procuring Agency terminates the Agreement for default, in whole or in part, the Procuring Agency may procure, upon such terms and conditions and in such manner as it deems appropriate, goods similar to those undelivered, and the Contractor shall be liable to the Procuring Agency excess costs for such similar Goods. However, the Contractor shall continue performance of the Agreement of the extent not terminated.

**15. TERMINATION OF INSOLVENCY:**

If the Contractor becomes bankrupt or otherwise insolvent, the Procuring Agency, at anytime, without prejudice to any other right of action/remedy it may have, by written notice served on the Contractor, indicate the nature of the insolvency and terminate the Agreement, in whole or in part, without any compensation to the Contractor.

**16. TERMINATION FOR CONVENIENCE:**

The Procuring Agency may at any time by written notice served on the Contractor to terminate the Agreement in whole or in part for its convenience without any compensation to the Contractor. The Goods which are complete or to be completed by the Contractor, within thirty (30) working days after the receipt of such notice, shall be accepted by the Procuring Agency. For the remaining Goods, the Procuring Agency may elect:

- To have any portion thereof completed, or
- To cancel the remainder and pay to the contractor an agreed amount for partially completed Goods.

**17. FORCE MAJEURE:**

The Contractor shall not be liable for liquidated damages, forfeiture of its performance security, blacklisting for future tenders, termination for default, if and to the extent his failure/ delay in performance/dischage of obligations under the contract is there result of an event of force majeure. If a force majeure situation arises, the Contractor shall, by written notice served on the Procuring Agency indicating such condition and the cause thereof. Unless otherwise directed by the Procuring Agency in writing, the Contractor shall continue to perform under the Agreements far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

**19. TAXES AND DUTIES:**

The Contractor shall be entirely responsible for all the taxes, duties and other such levies imposed and shall make inquiries with the concerned authorities of Income Tax and Sales Tax Department.

**20. AGREEMENT COST:**

The Contractor shall bear all costs/expenses associated with the preparation of this Agreement and the Procuring Agency shall in no case be responsible for those expenses.



**21. EXTENSION IN TIME FOR PERFORMANCE OF OBLIGATIONS UNDER THE AGREEMENT:**

If the Agreement or encounters conditions impeding timely performance of any of the obligations, under the contract, at any time, the Contractor shall, by the written notice served on the Procuring Agency promptly indicating the facts of the delay, its likely duration and its cause(s). As soon as practicable after receipt of such notice, the Procuring Agency shall evaluate the situation and may, at its exclusive discretion, without prejudice to any other remedy it may have, by written order served on the Contractor, extend the Agreement's time for performance of its obligations under the Agreement.

**22. STATUTES AND REGULATIONS:**

The Agreement shall be governed by and interpreted in accordance with the laws of Pakistan. The Contractor shall, in all matters arising in the performance of the Agreement, conform, in all respects, with the provisions of all Central, Provincial and Local Laws, Statutes, Regulations and By-Laws in force in Pakistan, and shall give all notices and pay all fees required to be given or paid and shall keep the Procuring Agency indemnified against all penalties and Liabilities of any kind for breach of any of the same.

**23. Governing law and Jurisdiction**

This Agreement shall be governed, construed and interpreted in accordance with the laws of Islamic Republic of Pakistan. The Courts at Karachi shall have the exclusive territorial jurisdiction in respect of any dispute or difference of any kind arising out of or in connection with the Agreement.

**23. PENALTY CLAUSE**

Penalty at the rate of 2% per month on actual will be imposed on delayed delivery.

**24. Performance Security**

Submit the security deposit of a sum of 5% of the total Agreement value in Finance Department.

**25. Delivery Method**

Submit the security deposit of a sum of 5% of the total purchase value in Finance Department.

**26. Renewal Clause**

This is Rate Running Agreement for One Year, extendable after getting approval from both the parties

**27. Minimum Order Level**

- ✓ Minimum order quantity of toner one time will be 05 units for each type of toners. In case of color toner kit it will be 03 sets.
- ✓ Toners must be in good packing conditions, manufacturing date of toners must be within one year from the date when it delivers to the Procuring Agency.
- ✓ "If any toner find damaged or faulty" than vendor is bound to replace it with new toner after rectifying the issue, the toner replacement is free of cost.
- ✓ Vendor will supply the toners as and when required bases by the Procuring Agency within Seven (7) days from the receipt of the requisition order.





Annexure 'A'

		Unit price	Gst Price	Total	
S/NO	Product	QTY	Imran Electronics		
1	HP 83A BLK	14	4,968	5,813	81,376
2	HP 14A BLK	10	14,926	17,463	174,634
3	HP 26A BLK	10	8,632	10,099	100,994
4	HP 551 DN Color KIT Total	5	59,985	70,182	350,912
	BLK	5	11,064	12,945	64,724
	CYAN	5	16,307	19,079	95,396
	MAGENTA	5	16,307	19,079	95,396
	YELLOW	5	16,307	19,079	95,396
5	HP 553 DN color Kit Total	5	54,240	63,461	317,304
	BLK	5	11,448	13,394	66,971
	CYAN	5	14,264	16,689	83,444



	MAGENTA	5	14,264	16,689	83,444
	YELLOW	5	14,264	16,689	83,444
5	HP 90A	5	12,773	14,944	74,722
6	HP 78A	25	6,011	7,033	175,822
7	HP 83A (225)	0	4,968	5,813	0
8	HP 80A	14	7,752	9,070	126,978
9	HP 53A	21	7,457	8,725	183,218
10	HP 55A	0	10,897	12,749	0
11	HP 05A	35	6,743	7,889	276,126
12	HP 85A	28	5,294	6,194	173,431
13	HP 16A	21	14,963	17,507	367,641
14	HP29X	0	16,965	19,849	0
15	HP 36A	56	5,974	6,990	391,416
16	HP 49A	10	7,620	8,915	89,154



17	HP 51A	20	10,760	12,589	251,784
18	HP 1515 color toners kit	0	22,766	26,636	0
	BLK	0	6,038	7,064	0
	CYAN	0	5,576	6,524	0
	MAGENTA	0	5,576	6,524	0
	YELLOW	0	5,576	6,524	0
19	HP 2025 color toners kit	15	36,604	42,827	642,400
	BLK	14	9,247	10,819	151,466
	CYAN	14	9,119	10,669	149,369
	MAGENTA	14	9,119	10,669	149,369
	YELLOW	14	9,119	10,669	149,369
	<b>Grand Total(with Taxes)</b>				<b>3,777,914</b>

Account Payee Only

# Bank AL Habib Limited

1015 - NEW CHALLI BRANCH  
ADAM CHAMBERS KARACHI

B.C. No. 02890247

Stationery/Ref No. 00089899/2017.63

Rs 188900 ONLY

Pay to M/A KARACHI A/C IMRAN ELECTRONICS or Order

Rupees - PAKISTANI RUPEES ONE HUNDRED EIGHTY EIGHT THOUSAND NINE HUNDRED ONLY.

PKR \*\*\*\*\*188,900.00

PAYABLE AT ANY BRANCH IN PAKISTAN

Please do not write below this line.



Signatory  
PA/Attorney No.  
Signatory  
PA/Attorney No.

⑈02890247⑈02388888⑈

⑈020⑈

PS of IT/109

HP TONERS

2016-17



M/s Imran Electronics

Account Payee Only

# Bank AL Habib Limited

1015 - NEW CHALLI BRANCH  
ADAM CHAMBERS KARACHI

B.C. No. 02890247

Stationery/Ref No. 00089899/2017 63

Rs 188900 ONLY

Pay to M/A KARACHI A/C IMRAN ELECTRONICS or Order

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PKR \*\*\*\*\*188,900.00

PAYABLE AT ANY BRANCH IN PAKISTAN

Please do not write below this line.



Signatory  
PA/Attorney No.  
Signatory  
PA/Attorney No.

⑈02890247⑈02388888⑈

⑈020⑈

## Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi  
 2. Tender Reference No: IT/109/2016-17  
 3. Tender Description/Name of work/item: Procurement of Toners.  
 4. Method of Procurement: Single Stage Single Envelop  
 5. Tender Published: SPPRA 05 Sept 2016 SPPRA-S.No: 29844  
 6. Total Bid documents sold; (Available on website)  
 7. Total Bids Received: 05  
 8. Technical Bid Opening date: (if applicable) 20-Sept-2016  
 9. No. of Bid technically qualified (if applicable): 03  
 10. Bid(s) Rejected: 02  
 11. Financial Bid Opening date: 20-Sept-2016  
**12. Bid Evaluation Report:**

S No	Name of Firm or Bidder	Cost offered by the Bidder PKR	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	Time Business Aids	-----	N/A	Open Market	Not fulfill mandatory requirements of the tender	On Being Non-Responsive Rejected
2	Arc Point Technologies	14,452,614	2 <sup>nd</sup>	Open Market	High in Price	High in Price
3	Allied Computer	-----	N/A	Open Market	Not fulfill mandatory requirements of the tender	On Being Non-Responsive Rejected
4	CMC	15,906,967	3 <sup>rd</sup>	Open Market	High in Price	High in Price
5	Imran Electronics	13,499,079	1 <sup>st</sup>	Open Market	Lowest in Price	Lowest in Price

**Recommendations:** - The offered amount of Rs.13,499,079/-(with GST) by M/s. Imran Electronics has been recommended by the Procurement Committee to award the work on the Rate Running Contract Basis of their technical qualifying and lowest offered price bid. IBA, Karachi already mentioned the order mechanism & all other mandatory instructions in the tender.



IBA (Internal Member)  
Mr. Syed Jehanzeb  
Assistant Manager



IBA (Internal Member)  
Dr. Rameez Khalid  
Asst Professor



IBA (External Member)  
Mr. Haris Quershi  
HEJ Karachi University

**Bidder Eligibility Criteria (Mandatory) IT/109/2016-17 Procurement of Toners**

	<b>Eligibility/Qualification Criteria</b>	<b>ACS</b>	<b>IE</b>	<b>ARC POINT</b>	<b>TBA</b>	<b>CMC</b>
1	NTN	Yes	Yes	Yes	Yes	Yes
2	Sales Tax Registration	Yes	Yes	Yes	Yes	Yes
3	Professional Tax	Yes	Yes	Yes	Yes	Yes
	<b>Qualification Criteria</b>					
4	Minimum 05 year experience of relevant filed	No Documents Provided	Yes	Yes	No Documents Provided	Yes
5	Required Earnest Money /Bid Security is attached	Yes	Yes	Yes	Yes	Yes
6	Turnover of at least last 05 years	No Documents Provided	Yes	Yes	No Documents Provided	Yes
7	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes	Yes	Yes	Yes
8	Certificate on stamp paper Not Black List	No Documents Provided	Yes	Yes	No Documents Provided	Yes
9	<b>HP Manufacturer Authorization Letter</b> as per attached sample only. (Latest, Mandatory)	No Documents Provided	Yes	Yes	No Documents Provided	Yes
		Disqualify	Qualify	Qualify	Disqualify	Qualify


Allied Computer Services: ACS


Imran Electronics: IE

ARC POINT: Arc Point

Time Business Aids: TBA

Computer Marketing Co: CMC

  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI

  
 CHAIRPERSON  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI

  
 MEMBER (EXTERNAL)  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI

NIT NO (Tender #): IT-109-16-17 (HP Toners)

SPPRA: 29844/2016-17

Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)

**MINUTES OF BID OPENING MEETING**

A meeting of the procurement committee of this department was held on 20-09-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	TIMES BUSINESS AID	MUMTAZ KHAN	03332361441	<i>Mumtaz</i>
2	Arc Point Technologies	HUMAYUN	0345-2363353	<i>Humayun</i>
3	Allied Computer	M. IMRAN KHAN	0333-2152253	<i>Imran</i>
4	CNIC	FALISAT RAHMAN	0334-0014411	<i>Falihat</i>
5	IMRAN ELECTRONICS	M. IMRAN	03142615069	<i>Imran</i>

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price	Amount of Bid Security 1%	Pay Order No./ Date
1	TIMES BUSINESS AID	Rs. 1,39,13,182/- with GST	Rs. 14,01,000/- P.O. 10244246	10244246 19/9/16 Habib Metro
2	ARC POINT	Rs. 14,45,261/- with GST	Rs. 1,50,000/-	P.O. 01869544 SONERI 19/9/16
3	ALLIED COMPUTER SERVICES	Rs. 13,52,69.63 with GST	Rs. 1,45,000/-	P.O. 12151346 15/9/16 UBL
4	COMPUTER MARKETING COMPANY (CMC)	Rs. 15,90,696/- with GST	Rs. 1,75,000/-	P.O. 2049183 17/9/16 MCB
5	IMRAN ELECTRONICS	Rs. 13,49,9,079/- with GST	Rs. 1,36,000/-	P.O. 01877682 20/09/16 Silk Bank

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

Note: Documents verification shall be carried out later

No conditional documents shall be entertained

Above conditions are agreed by all participants

CMC fix up

Arc Point

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

*TIMES* *Mumtaz*

*Imran*

*Humayun*

*Imran*

*Imran*

# Times Business Aids

Papers, Printers, Toners.



o	Items	Qty	Price without GST	Price with	Total
1	Toner 83A	50	5,376.00	6,289.92	314,496.00
2	Toner 14A	80	16,700.00	19,539.00	1,563,120.00
3	Toner 26A	50	8,717.00	10,198.89	509,944.50
4	CP-551 DN	36	61,316.00	71,739.72	2,582,629.92
5	CP-553 DN	12	62,991.00	73,699.47	884,393.64
6	Toner 90A	12	13,200.00	15,444.00	185,328.00
7	Toner 78A	50	5,840.00	6,832.80	341,640.00
8	Toner 83A	35	5,376.00	6,289.92	220,147.20
9	Toner 80A	85	7,675.00	8,979.75	763,278.75
10	Toner 53A	35	7,410.00	8,669.70	303,439.50
11	Toner 55A	35	10,786.00	12,619.62	441,686.70
12	Toner 05A	60	6,855.00	8,020.35	481,221.00
13	Toner 85A	75	5,205.00	6,089.85	456,738.75
14	Toner 16A	30	14,846.00	17,369.82	521,094.60
15	Toner 29A	30	17,009.00	19,900.53	597,015.90
16	Toner 36A	95	5,761.00	6,740.37	640,335.15
17	Toner 49A	24	7,581.00	8,869.77	212,874.48
18	Toner 51A	50	11,026.00	12,900.42	645,021.00
19	Toner CP15	2	22,991.00	26,899.47	53,798.94
20	Toner CP 2	50	37,521.00	43,899.57	2,194,978.50
				<b>Sub Total</b>	<b>13,913,182.53</b>

thirteen million nine hundred thirteen thousand one hundred eighty-two and five three paise.

**Enclosed :**

Payorder #	10244246
Dated	19/09/2016
Amount :	140,000.00

*ASMA*  
20/Sept/16

*Muhammad*  
20/9/16

*Ali*  
19/09/16

*[Signature]*  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

*[Signature]*  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

*[Signature]*  
MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI



10, Ground Floor, State Life Building No. 4, Shahrah-e-Liaquat, Karachi-74000.  
 Phones : (92-21) 3241 8131, 3241 5825 Fax : (92-21) 3241 5825  
 E-mail : arifaibani@gmail.com, info@times-pk.com Web : www.times-pk.com



## QUOTATION

CODE	PRODUCT DESCRIPTION	QTY	Unit Price Ex 17% GST	17% GST	Unit Price Including 17% GST	Total Value
CF283A	HP LaserJet 83A Black Toner Cartridge	50.00	4,920.88	836.55	5,757.43	287,871.73
CF214A	HP 14A Black Original LaserJet Toner Cartridge CF214A	80.00	15,539.34	2,641.69	18,181.03	1,454,482.10
CF226A	HP 26A Black LaserJet Toner Cartridge	50.00	8,828.91	1,500.92	10,329.83	516,491.48
CE400A	HP 507A Black Original LaserJet Toner Cartridge CE400A	36.00	11,419.04	1,941.24	13,360.27	480,969.89
CE401A	HP 507A Cyan Original LaserJet Toner Cartridge CE401A	36.00	17,010.47	2,891.78	19,902.25	716,481.12
CE402A	HP 507A Yellow Original LaserJet Toner Cartridge CE402A	36.00	17,010.47	2,891.78	19,902.25	716,481.12
CE403A	HP 507A Magenta Original LaserJet Toner Cartridge CE403A	36.00	17,010.47	2,891.78	19,902.25	716,481.12
CF360A	HP 508A Black LaserJet Toner Cartridge	12.00	11,830.93	2,011.26	13,842.19	166,106.22
CF361A	HP 508A Cyan LaserJet Toner Cartridge	12.00	14,832.94	2,521.60	17,354.54	208,254.50
CF362A	HP 508A Yellow LaserJet Toner Cartridge	12.00	14,832.94	2,521.60	17,354.54	208,254.50
CF363A	HP 508A Magenta LaserJet Toner Cartridge	12.00	14,832.94	2,521.60	17,354.54	208,254.50
CE390A	HP 90A Black Original LaserJet Toner Cartridge CE390A	12.00	13,243.72	2,251.43	15,495.16	185,941.87
CE278A	HP 78A Black Original LaserJet Toner Cartridge CE278A	50.00	6,032.85	1,025.58	7,058.43	352,921.45
CF283A	HP LaserJet 83A Black Toner Cartridge	35.00	4,920.88	836.55	5,757.43	201,510.21
CF280A	HP 80A Black Original LaserJet Toner Cartridge CF280A	85.00	7,889.16	1,341.16	9,230.32	784,576.91
Q7553A	HP 53A Black Original LaserJet Toner Cartridge Q7553A	35.00	7,574.97	1,287.75	8,862.72	310,195.05
CE255A	HP 55A Black Original LaserJet Toner Cartridge CE255A	35.00	11,241.91	1,911.12	13,153.04	460,356.28
CE505A	HP 05A Black Original LaserJet Toner Cartridge CE505A	60.00	6,814.45	1,158.46	7,972.91	478,374.48
CE285A	HP 85A Black Original LaserJet Toner Cartridge CE285A	75.00	5,268.11	895.58	6,163.69	462,276.52
Q7516A	HP 16A Black Original LaserJet Toner Cartridge Q7516A	30.00	15,578.70	2,648.38	18,227.08	546,812.38
C4129X	HP 29X High Yield Black Original LaserJet Toner Cartridge C4129X	30.00	17,714.06	3,011.39	20,725.45	621,763.47
CB436A	HP 36A Black Original LaserJet Toner Cartridge CB436A	95.00	5,994.19	1,019.01	7,013.20	666,253.86
Q5949A	HP 49A Black Original LaserJet Toner Cartridge Q5949A	24.00	7,749.29	1,317.38	9,066.66	217,599.94
Q7551A	U P3005, M3027 / M3035 MFP Print Cartridge	50.00	11,097.12	1,886.51	12,983.63	649,181.39
A-CB540A	HP COLOR TONER CB540A BLACK FOR 1215	24.00	6,060.96	1,030.36	7,091.32	170,191.77
B-CB541A	HP COLOR TONER CB541A CYAN FOR 1215	24.00	5,570.35	946.96	6,517.31	156,415.38
C-CB542A	HP COLOR TONER CB542A YELLOW FOR 1215	24.00	5,570.35	946.96	6,517.31	156,415.38
D-CB543A	HP COLOR TONER CB543A MAGENTA FOR 1215	24.00	5,570.35	946.96	6,517.31	156,415.38
A-CC530A	HP 304A Black Original LaserJet Toner Cartridge CC530A	50.00	9,483.30	1,612.16	11,095.46	554,772.95
B-CC531A	HP 304A Cyan Original LaserJet Toner Cartridge CC531A	50.00	9,347.64	1,589.10	10,936.74	546,837.05
C-CC532A	HP 304A Yellow Original LaserJet Toner Cartridge CC532A	50.00	9,347.64	1,589.10	10,936.74	546,837.05
D-CC533A	HP 304A Magenta Original LaserJet Toner Cartridge CC533A	50.00	9,347.64	1,589.10	10,936.74	546,837.05
<b>GRAND TOTAL</b>						<b>14,452,614.09</b>

*Mohd*  
20/9/16

*Amir*

*Ali*  
*Asim*

*Asim*  
20/9/16

*Shah*  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

*Ram*  
CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

*Asim*  
MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI



INSTITUTE OF BUSINESS ADMINISTRATION (IBA) KARACHI  
Main Campus, University Road, Karachi

**Tender Document**

**Tender Number: IT/109/2016-17**

Sealed quotations are invited from the firms having GST and Income Tax Registration numbers for the supply of (ORIGINAL HP TONERS) following items during 2016-17.

S.No.	Items	Tentative/Estimated Quantity	Unit Price without GST	Unit Price with GST	TOTAL
<b>HP Toners Original Specifications</b>					
1	Printer 127 MFP / 83A	50	Rs 4880/-	5709/-	285,450/-
2	Printer 701 / 14A	80	Rs 14290/-	16719/-	1,33,7520/-
3	Printer 402 / 26A	50	Rs 8746/-	10,225/-	5,12,50/-
4	Printer CP-551 DN / Full Kit (04colours) Mention rates per cartridge as well (BMYC)	36	Rs 61,790/-	72,294/-	2,60,25,84/-
5	Printer CP-553 DN / Full Kit (04colours) Mention rates per cartridge(BMYC)	12	Rs 69,200/-	80,964/-	9,71,568/-
6	Printer 601 / 90-A	12	Rs 12,480/-	14,601/-	1,75,212/-
7	Printer 1536 MFP / 78A	50	Rs 5,900/-	6,884/-	3,04,200/-
8	Printer 225DN / 83A	35	Rs 4880/-	5,709/-	1,99,815/-
9	Printer 401 / 80A	85	Rs 6,320/-	7,429/-	6,28,215/-
10	Printer 2015 / 53A	35	Rs 7,220/-	8,447/-	2,95,645/-
11	Printer 3015 / 55A	35	Rs 11,800/-	13,806/-	4,83,210/-
12	Printer 2035,2055 / 5A	60	Rs 6,295/-	7,365/-	4,41,900/-
13	Printer 1102 / 85A	75	Rs 4,800/-	5,616/-	4,21,200/-
14	Printer S200 / 16A	30	Rs 15,226/-	17,807/-	5,34,210/-
15	Printer S100 / 29A	30	Rs 16,200/-	18,954/-	5,68,620/-
16	Printer 1522 MFP / 36A	95	Rs 5,380/-	6,234/-	5,97,930/-
17	Printer 1320 / 49A	24	Rs 7,290/-	8,529/-	2,04,696/-
18	Printer 3005 / 51A	50	Rs 10,980/-	12,846/-	6,42,300/-
19	Printer CP1515 / Mention rates per cartridge(BMYC)	02	Rs 23,200/-	27,144/-	54,288/-
20	Printer CP2025 / Mention rates per cartridge(BMYC)	50	Rs 37,900/-	44,343/-	2,21,71,50/-
					<b>13,52,69,63/-</b>

**TERMS AND CONDITIONS:**

- Prices quoted should be inclusive of GST and remain valid for one year from the signing of the contract/agreement.
- Tender documents along with detailed list of Toners can be collected from IBA website. Bidder will provide manufacturer authorization letter at the time of bid submission from HP Pakistan. have to attach this documentary proof, otherwise bids will not be entertained.
- The procurement procedure shall be Single Stage Single Envelope as per Sindh Public Procurement Rules, 2010 (A.nended 2013).
- A certificate that the company is never blacklisted by any Government Department on Stamp paper of Rs.100 mandatory.

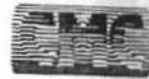
NOTE: (i) We are submitting our HP Authorized Valued Partner.  
 (ii) We also protest against your requirement by the requirement and to fulfill the Manufacturer Authorization letter.  
 (iii) Since a very long period these Maltoid does not need for the Subject.  
 (iv) Our warranty support to your organization is totally Sured.

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

*Handwritten signatures and dates:*  
 20/10/16  
 20/10/16  
 20/10/16



Financial Proposal

S No	Part No.	Description	Tnt/Estimated Qty	Unit Price without GST	Unit Price with GST	Total Price with GST
1	CF283A	HP laser Jet 83A black Toner Cartridge	50	5,702.78	6,672.26	333,613
2	CF214A	HP laser Jet 700 MFP M712 Cartridge	80	17,722.55	20,735.39	1,658,831
3	CF226A	HP 26A laser Jet Toner Cartridge	50	10,121.26	11,841.87	592,093
4	CE400A	HP 507A Black Laser Jet Toner Cartage	36	13,058.79	15,278.79	550,036
	CE401A	HP 507A Black Cyan Jet Toner Cartage	36	19,388.93	22,685.05	816,662
	CE402A	HP 507A Yellow Laser Jet Toner Cartage	36	19,388.93	22,685.05	816,662
	CE403A	HP 507A Magenta Laser Jet Toner Cartage	36	19,388.93	22,685.05	816,662
5	CF360A	HP 508A Black Laser Toner Cartridge	12	13,524.38	15,823.53	189,882
	CF361A	HP 508A Cyan Laser Toner Cartridge	12	16,922.90	19,799.80	237,598
	CF362A	HP 508A Yellow Laser Toner Cartridge	12	16,922.90	19,799.80	237,598
	CF363A	HP 508A Magenta Laser Toner Cartridge	12	16,922.90	19,799.80	237,598
6	CE390A	HP Laser Jet M4555 MFP 10K Black Crtg	12	15,123.68	17,694.71	212,337
7	CE278A	HP Laser Jet P1566/ P1606 Black Print Crtg	50	6,961.45	8,144.89	407,245
8	CF283A	HP laser Jet 83A black Toner Cartridge	35	5,702.78	6,672.26	233,529
9	CF280A	HP laser Jet Pro M401/M425 2.7K Blk Crtg	85	9,063.16	10,603.90	901,332
10	Q7553A	HP laser Jet P2015 Black Cartridge	35	8,706.74	10,186.88	356,541
11	CE255A	HP laser Jet P3015 6K print Cartridge	35	12,857.57	15,043.35	526,517
12	CE505A	HP laser Jet Black Print Cartage	60	7,845.27	9,178.97	550,738
13	CE285A	HP Laser Jet P1102 Black Print Crtg	75	6,094.72	7,130.82	534,811
14	Q7516A	HP laser Jet 5200 Black Print Cartridge	30	17,767.27	20,787.71	623,631
15	C4129X	HP LJ 5000, 5100 Print Cartage	30	20,184.64	23,616.03	708,481
16	CB436A	HP laser Jet P1505 Black Cartage	95	6,903.58	8,077.18	767,332
17	Q5949A	HP laser Jet 1160/1320/3390/3390 Blk Crtg	24	8,904.02	10,417.71	250,025
18	Q7551A	HP laser Jet P3005/M3035 MFP Black Crtg	50	12,694.48	14,852.54	742,627
19	CB540A	HP Color Laser Jet CP1215/1515 Black Crtg	2	6,993.01	8,181.82	16,364
	CB541A	HP Color Laser Jet CP1215/1515 cyan Crtg	2	6,437.99	7,532.45	15,065
	CB542A	HP Color Laser Jet CP1215/1515 Yellow Crtg	2	6,437.99	7,532.45	15,065
	CB543A	HP Color Laser Jet CP1215/1515 Magenta Crtg	2	6,437.99	7,532.45	15,065
20	CC530A	HP Color Laser Jet CP2025 Black Crtg	50	10,867.64	12,715.14	635,757
	CC531A	HP Color Laser Jet CP2025 cyan Crtg	50	10,867.64	12,715.14	635,757
	CC532A	HP Color Laser Jet CP 2025 Yellow Crtg	50	10,867.64	12,715.14	635,757
	CC533A	HP Color Laser Jet CP2025 Megenta Crtg	50	10,867.64	12,715.14	635,757
<b>Total Price with GST</b>						<b>15,906,967</b>

SAMSUNG



PRINTRONIX

lenovo

Customer Support Services

GENERAL MANAGER  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

**INSTITUTE OF BUSINESS ADMINISTRATION (IBA) KARACHI**  
Main Campus, University Road, Karachi

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**Tender Document**

**Tender Number: IT/109/2016-17**

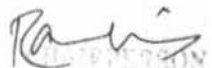
Sealed quotations are invited from the firms having GST and Income Tax Registration numbers for the supply of (ORIGINAL HP TONERS) following items during 2016-17.

S.No.	Items	Tentative/Estimated Quantity	Unit Price without GST	Unit Price with GST
<b>HP Toners Original Specifications</b>				
1	Printer 127 MFP / 83A	50	4968/2	5813/2
2	Printer 701 / 14A	80	14926/2	17464/2
3	Printer 402 / 26A	50	8632/2	10,100/2
4	Printer CP-551 DN / Full Kit (04colours) Mention rates per cartridge as well (BMYC)	36 Black colob	11,064/2 16307/2	12945/2 19080/2
5	Printer CP-553 DN / Full Kit (04colours) Mention rates per cartridge(BMYC)	12 Black colob	11448/2 14,264/2	13395/2 16690/2
6	Printer 601 / 90-A	12	12773/2	14945/2
7	Printer 1536 MFP / 78A	50	6011/2	7033/2
8	Printer 225DN / 83A	35	4968/2	5813/2
9	Printer 401 / 80A	85	7752/2	9070/2
10	Printer 2015 / 53A	35	7457/2	8725/2
11	Printer 3015 / 55A	35	10,897/2	12750/2
12	Printer 2035,2055 / 5A	60	6743/2	7890/2
13	Printer 1102 / 85A	75	6294/2	6195/2
14	Printer 5200 / 16A	30	14963/2	17507/2
15	Printer 5100 / 29A	30	16965/2	19850/2
16	Printer 1522 MFP / 36A	95	5974/2	6990/2
17	Printer 1320 / 49A	24	7620/2	8916/2
18	Printer 3005 / 51A	50	10760/2	12590/2
19	Printer CP1515 / Mention rates per cartridge(BMYC)	02 Black colob	6038/2 8576/2	7065/2 6525/2
20	Printer CP2025 / Mention rates per cartridge(BMYC)	50 Black colob	9247/2 9191/2	10,820/2 10,670/2

**TERMS AND CONDITIONS:**

- Prices quoted should be inclusive of GST and remain valid for one year from the signing of the contract/agreement.
- Tender documents along with detailed list of Toners can be collected from IBA website. Bidder will provide **manufacturer authorization letter** at the time of bid submission from HP Pakistan. have to attach this documentary proof, otherwise bids will not be entertained.
- The procurement procedure shall be **Single Stage Single Envelope** as per Sindh Public Procurement Rules, 2010 (Amended 2013).
- A certificate that the company is never blacklisted by any Government Department on Stamp paper of Rs. 100 mandatory.

  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI


  
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INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Tender # IT-1 (Procurement of HP Tonners 2016-17)

S/NO	Product	QTY	Imran Electronics			CMC			Allied Computer			ARC Point			Times Business Aids		
			Unit price	Gst Price	Total	Unit price	Gst Price	Total	Unit price	Gst Price	Total	Unit price	Gst Price	Total	Unit price	Gst Price	Total
1	HP 83A BLK	1	4,968	5,813	5,813	5,702	6,671	6,671	4,880	5,710	5,710	4,921	5,757	5,757	5,376	6,290	6,290
2	HP 14A BLK	1	14,926	17,463	17,463	17,722	20,735	20,735	14,290	16,719	16,719	15,539	18,181	18,181	16,700	19,539	19,539
3	HP 26A BLK	1	8,632	10,099	10,099	10,121	11,842	11,842	8,740	10,226	10,226	8,829	10,330	10,330	8,717	10,199	10,199
4	HP 551 DN Color KIT Total	1	59,985	70,182	70,182	71,222	83,330	83,330	61,790	72,294	72,294	62,450	73,067	73,067	61,314	71,740	71,740
	BLK	1	11,064	12,945	12,945	13,058	15,278	15,278	0	0	0	11,419	13,360	13,360	0	0	0
	CYAN	1	16,307	19,079	19,079	19,388	22,684	22,684	0	0	0	17,010	19,902	19,902	0	0	0
	MAGENTA	1	16,307	19,079	19,079	19,388	22,684	22,684	0	0	0	17,010	19,902	19,902	0	0	0
	YELLOW	1	16,307	19,079	19,079	19,388	22,684	22,684	0	0	0	17,010	19,902	19,902	0	0	0
5	HP 553 DN color Kit Total	1	54,240	63,461	63,461	64,290	75,219	75,219	69,200	80,964	80,964	56,330	65,906	65,906	62,991	73,699	73,699
	BLK	1	11,448	13,394	13,394	13,524	15,823	15,823	0	0	0	11,830	13,841	13,841	0	0	0
	CYAN	1	14,264	16,689	16,689	16,922	19,799	19,799	0	0	0	14,832	17,353	17,353	0	0	0
	MAGENTA	1	14,264	16,689	16,689	16,922	19,799	19,799	0	0	0	14,832	17,353	17,353	0	0	0
	YELLOW	1	14,264	16,689	16,689	16,922	19,799	19,799	0	0	0	14,832	17,353	17,353	0	0	0
5	HP 90A	1	12,773	14,944	14,944	15,123	17,694	17,694	12,480	14,602	14,602	13,244	15,495	15,495	13,200	15,444	15,444
6	HP 78A	1	6,011	7,033	7,033	6,961	8,144	8,144	5,200	6,084	6,084	6,033	7,058	7,058	5,840	6,833	6,833
7	HP 83A (225)	1	4,968	5,813	5,813	5,702	6,671	6,671	4,880	5,710	5,710	4,921	5,757	5,757	5,376	6,290	6,290
8	HP 80A	1	7,752	9,070	9,070	9,063	10,604	10,604	6,820	7,979	7,979	7,889	9,230	9,230	7,675	8,980	8,980
9	HP 53A	1	7,457	8,725	8,725	8,707	10,187	10,187	7,220	8,447	8,447	7,575	8,863	8,863	7,410	8,670	8,670
10	HP 55A	1	10,897	12,749	12,749	12,858	15,043	15,043	11,800	13,806	13,806	11,242	13,153	13,153	10,786	12,620	12,620
11	HP 05A	1	6,743	7,889	7,889	7,845	9,179	9,179	6,295	7,365	7,365	6,814	7,973	7,973	6,855	8,020	8,020
12	HP 85A	1	5,294	6,194	6,194	6,095	7,131	7,131	4,800	5,616	5,616	5,268	6,164	6,164	5,205	6,090	6,090
13	HP 16A	1	14,963	17,507	17,507	17,767	20,788	20,788	15,220	17,807	17,807	15,579	18,227	18,227	14,846	17,370	17,370
14	HP29K	1	16,965	19,849	19,849	20,185	23,616	23,616	16,200	18,954	18,954	17,714	20,725	20,725	17,009	19,901	19,901
15	HP 36A	1	5,974	6,990	6,990	6,904	8,077	8,077	5,380	6,295	6,295	5,994	7,013	7,013	5,761	6,740	6,740
16	HP 49A	1	7,620	8,915	8,915	8,904	10,418	10,418	7,290	8,529	8,529	7,749	9,067	9,067	7,581	8,870	8,870
17	HP 51A	1	10,760	12,589	12,589	12,694	14,853	14,853	10,980	12,847	12,847	11,097	12,984	12,984	11,026	12,900	12,900
18	HP 1515 color toners kit	1	22,766	26,636	26,636	26,308	30,780	30,780	23,200	27,144	27,144	22,772	26,643	26,643	22,991	26,899	26,899
	BLK	1	8,038	7,064	7,064	6,993	8,182	8,182	0	0	0	6,060	7,090	7,090	0	0	0
	CYAN	1	5,576	6,524	6,524	6,438	7,532	7,532	0	0	0	5,570	6,517	6,517	0	0	0
	MAGENTA	1	5,576	6,524	6,524	6,438	7,532	7,532	0	0	0	5,570	6,517	6,517	0	0	0
	YELLOW	1	5,576	6,524	6,524	6,438	7,532	7,532	0	0	0	5,570	6,517	6,517	0	0	0
19	HP 2025 color toners kit	1	36,604	42,827	42,827	43,470	50,860	50,860	37,900	44,343	44,343	37,524	43,906	43,906	37,521	43,900	43,900
	BLK	1	9,247	10,819	10,819	10,868	12,715	12,715	0	0	0	9,483	11,095	11,095	0	0	0
	CYAN	1	9,119	10,669	10,669	10,868	12,715	12,715	0	0	0	9,348	10,937	10,937	0	0	0
	MAGENTA	1	9,119	10,669	10,669	10,868	12,715	12,715	0	0	0	9,348	10,937	10,937	0	0	0
	YELLOW	1	9,119	10,669	10,669	10,868	12,715	12,715	0	0	0	9,348	10,937	10,937	0	0	0
Grand Total(with Taxes)Unit Prices			374,749			441,841			391,441			385,500			390,993		
Grand Total with estimated quantity with tax			33,439,012			15,906,967			13,526,963			14,451,614			13,893,093		

  
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