



No.FM/SEDF /CSM/LDFA/2016
Karachi, Wednesday, 14th December, 2016


✓ **The Managing Director**
Sindh Public Procurement Regulatory Authority (SPPRA)
Government of Sindh,
Karachi

Subject: MINUTES OF REVIEW MEETING OF SEDF CONSULTANT SELECTION COMMITTEE TO EVALUATE THE BIDDING DOCUMENTS RECEIVED FOR HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017 AT SINDH AGRICULTURE UNIVERSITY TANDO JAM AND KARACHI EXPO CENTRE (SPRA ID 29881)

I am directed to refer to the captioned subject.

2. Enclosed please find herewith Minutes of review meeting of SEDF Consultant Selection Committee to evaluate the bidding documents received for hiring of Event Manager to organize Livestock, Dairy, Fisheries, Poultry, and Agriculture Exhibition/Seminar 2016 & 2017 at Sindh Agriculture University Tando Jam and Karachi Expo Centre was held on 18th November, 2016 at 1100 hrs in the Committee Room of SBI. The same may be uploaded with following attached documents on SPPRA website:

- i. Attendance Sheet of Contractors
- ii. Attendance of Consultant Selection Committee
- iii. Revised minutes of SEDF Consultant Selection Committee Meeting


(Rehmatullah Soomro)
Finance Manager

Copy for information to:

1. The Chief Executive Officer, Sindh Enterprise Development Fund, Karachi
2. All Committee Members
3. Order File

3717

14-12-16

For r/a p/2
14/12
AD (Sindh)



No. FM/SEDF/CSM/LDFA/2016
Karachi, Friday, November 18, 2016

Subject: MINUTES OF THE SEDF CONSULTANT SELECTION COMMITTEE MEETING TO REVIEW THE BIDDING DOCUMENTS FOR HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017 AT SINDH AGRICULTURE UNIVERSITY TANDO JAM AND KARACHI EXPO CENTRE

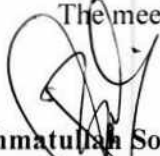
A meeting of SEDF Consultant Selection Committee (CSC) held on 18th November, 2016 at 1100 hrs in the Committee Room of Sindh Board of Investment, 1st Floor, Block-B, FTC Building, Shahrah-e-Faisal, Karachi to review the bidding documents submitted by the Event Managers to organise Livestock, Dairy, Fisheries, Poultry & Agriculture Exhibition/Seminar 2016 & 2017 at Sindh Agriculture University Tando Jam and Karachi Expo Centre respectively.


2. The meeting started in the name of Allah. Mr. Mehboob ul Haq, Chairman SEDF CSC welcome the meeting participants and briefed them about the advice of SEDF Complaint Redressal Committee on complain made by M/s Badar Expo Solutions (copy attached).

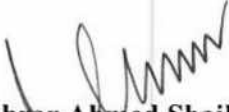
3. He further briefed that SEDF verified the bidding document contents submitted by M/s FAKT Exhibitions (Pvt) Ltd (Lead Firm). During verification, two work orders awarded to M/s The Events (Partner Firm) were not confirmed by the respective procuring agency.

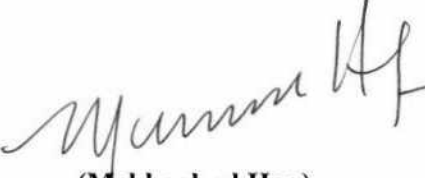
4. Keeping in view of the above, SEDF CSC recommended to disqualify M/s FAKT Exhibitions (Pvt) Ltd (Lead Firm) on the basis of above evidence. Mr. Abrar Ahmed Shaikh, Director Administration SBI/Committee Member observed/pointed out that Consortium or Partner may be black listed on violence of section 35 of SPPRA Rules 2010 (Amended 2013). Finally, SEDF CSC recommended M/s Badar Expo Solutions for award of contract to organize Livestock, Dairy, Fisheries, Poultry & Agriculture Exhibition/Seminar 2017 at Sindh Agriculture University Tando Jam.


5. The meeting ended with vote of thanks to and from Chair.


(Rehmatullah Soomro)
Finance Manager
Sindh Enterprise Dev. Fund
(Member/Secretary Committee)


(Syed Shahnayaz Nadir Shah)
Chief Investment Specialist
Finance Department
(Member Committee)


(Abrar Ahmed Shaikh)
Director Administration
Sindh Board of Investment
(Member Committee)


(Mehboob ul Haq)
Chief Executive Officer
Sindh Enterprise Development Fund
(Chairman Committee)


(Mr. Abdul Fatah Tunio)
Senior Chief (Agriculture)
P&D Department
(Member Committee)



**Sindh Enterprise
Development Fund**
Finance Department
Government of Sindh



**RE-EVALUATION OF TENDER DOCUMENTS FOR
HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND
AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017 ON 18th NOVEMBER, 2016 AT 1100 HRS IN
THE COMMITTEE ROOM OF SBI**

ATTENDANCE SHEET

S#	Bidder Name	Representative Name & Designation	Cell/Contact No	Email	Signature
1.	BADAR EXPO SOLUTION		0321-9285966	zohair.nuseer.egnulizy	
2.	BMT EXHIBITION		0321-8255597	Saadeh@yaki.com.pk	

Signature of Consultant Selection Committee:

(Rehmatullah Soomro)
Finance Manager
Sindh Enterprise Dev. Fund
(Member/Secretary Committee)

(Syed Shah Nawaz Nadir Shah)
Chief Investment Specialist
Finance Department
(Member Committee)

(Mr. Abdul Fatah Tunio)
Senior Chief (Agriculture)
P & D Department
(Member Committee)

(Abrar Ahmed Shaikh)
Director Administration
Sindh Board of Investment
(Member Committee)

(Mehboob ul Haq)
Chief Executive Officer
Sindh Enterprise Development Fund
(Chairman Committee)



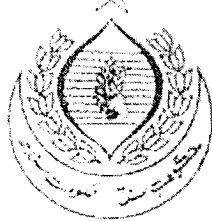
**RE-EVALUATION OF TENDER DOCUMENTS FOR
HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND
AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017 ON 18TH NOVEMBER, 2016 AT 1100 HRS IN
THE COMMITTEE ROOM OF SBI**

ATTENDANCE SHEET
SEDF CONSULTANT SELECTION COMMITTEE

S#	Member Name	Designation	Signature
1.	Mr. Mehboob ul Haq Chief Executive Officer, SEDF	Chairman	
2.	Mr. Abdul Fatah Tunio Senior Chief (Agriculture) Planning & Development Department,	Member	
3.	Mr. Abrar Ahmed Shaikh Director Administration, SBI	Member	
4.	Syed Shah Nawaz Nadir Shah Chief Investment Specialist Finance Department, GoS	Member	
5.	Mr. Rehmatullah Soomro Finance Manager, SEDF	Member/Secretary	

29881

FORM "B"



SPPRA

BID EVALUATION REPORTS SUBMISSION

PROCURING AGENCY: Sindh Enterprise Deve Fund

TENDER REF: 29881

<u>Documents required with Bid Evaluation Reports: (Rule-45)</u>	IC	AM
a. Original	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. On standard format	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Signed by all the members of Procurement Committee.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
d. Names and designation of all the members of procurement committee.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
e. Original comparative statement (if there are large number of items)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
f. Minutes of Bid opening meeting.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
g. Bidder's qualification / Technical Evaluation Report / Prequalification Report	<input checked="" type="checkbox"/>	<input type="checkbox"/>
h. Attendance Sheet	<input checked="" type="checkbox"/>	<input type="checkbox"/>
i. Method of Receiving Courier	<input checked="" type="checkbox"/>	<input type="checkbox"/>
	<input checked="" type="checkbox"/> Hand	
	<input type="checkbox"/> Courier	
	Initial <u>[Signature]</u>	

Name: Bashir

Signature: [Signature]

Date: 03-10-16

Pl: process
3/10
A O (K...)



No.FM/SEDF /CSM/LDFA/2016
Karachi, Thursday, 29th September, 2016

The Managing Director
Sindh Public Procurement Regulatory Authority (SPPRA)
Government of Sindh,
Karachi

Subject: MINUTES OF THE SEDF CONSULTANT SELECTION COMMITTEE MEETING TO OPEN BIDDING DOCUMENTS FOR HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017 AT SINDH AGRICULTURE UNIVERSITY TANDO JAM AND KARACHI EXPO CENTRE (29881)

I am directed to refer to the captioned subject.

2. Enclosed please find herewith Minutes of SEDF Consultant Selection Committee meeting for hiring of Event Manager to organize Livestock, Dairy, Fisheries, Poultry, and Agriculture Exhibition/Seminar 2016 & 2017 at Sindh Agriculture University Tando Jam and Karachi Expo Centre was held on 27th September, 2016 at 1130 hrs in the Committee Room of SBI. The same may be uploaded with following attached documents on SPPRA website:

- i. Attendance Sheet of Contractors
- ii. Attendance of Consultant Selection Committee
- iii. Bid Evaluation Report
- iv. Evaluation Summary Sheet (Original)

(Rehmatullah Soomro)
Finance Manager

Copy for information to:

1. The Chief Executive Officer, Sindh Enterprise Development Fund, Karachi
2. All Committee Members
3. Order File

1265
03-10-16

No. FM/SEDF/CSM/LDFA/2016
Karachi, Wednesday, September 27, 2016

Subject: MINUTES OF THE SEDF CONSULTANT SELECTION COMMITTEE MEETING TO OPEN BIDDING DOCUMENTS FOR HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017 AT SINDH AGRICULTURE UNIVERSITY TANDO JAM AND KARACHI EXPO CENTRE

A meeting of SEDF Consultant Selection Committee (CSC) held on 27th September, 2016 at 1130 hrs in the Committee Room of Sindh Board of Investment, 1st Floor, Block-B, Shahrah-e-Faisal, Karachi to open bidding documents (Technical & Financial Proposals) submitted by interested Event Managers to organise Livestock, Dairy, Fisheries, Poultry & Agriculture Exhibition/Seminar 2016 & 2017 at Sindh Agriculture University Tando Jam and Karachi Expo Centre respectively.

2. The meeting started in the name of Allah. Mr. Mehboob ul Haq, Chairman SEDF CSC welcome the meeting participants and briefed them about the event. He give the details to Committee Members on RFP Document, Committee Members approved the RFP document. He further elaborated on the process of hiring of Event Manager for the said events as per SPP Rules 2010.

3. He brief that previous versions of LDFA from 2011-2015 were major successes and LDFA now become signature event of Government of Sindh. He further informed that previous versions were attended by over 1 million visitors from all walks of life and over 700 companies participated to showcase their products in the previous editions of the event.

4. Further, he informed meeting participants that the following Companies/Event Managers had submitted their bidding documents as per the prescribed format laid down in Tender Document earlier floated by this office.

- M/s Badar Expo Solutions
- M/s FAKT Exhibitions (Pvt) Ltd (Applied through Consortium)
M/s FAKT Exhibitions (Lead Firm), M/s The Events (Partner), and M/s Lodge International (Partner)

5. The Committee evaluated the technical proposal submitted by above mentioned companies/Event Managers. The minimum qualification score needed to qualify was 70. The CSC has evaluated and assigned the following score:

S#	Name of Company	Technical Scores	Remarks
1.	M/s Badar Expo Solutions	73	Qualified
2.	M/s FAKT Exhibitions (Lead Firm)	83	Qualified

6. The Chairman Consultant Selection Committee informed the meeting that both companies have qualified technically. The Committee decided to open the financials bids with intimation to technically qualified bidders.

Munir H.
[Signature]
[Signature]
[Signature]
[Signature]



7. The following is the financial bids opening report:

S#	Name of Bidder	Event Name	Cost offered by the bidder
1.	M/s FAKT Exhibitions (Pvt) Ltd	(i) LDFA 2016- Sindh Agriculture University Tando Jam	11,530,700/- Tax- 1,498,991/-
		(ii) LDFA 2017 Karachi Expo Centre	10,950,700/- Tax- 1,423,591/-
2.	M/s Badar Expo Solutions	(i) LDFA 2016- Sindh Agriculture University Tando Jam	17,841,000/- (Excluded Tax)
		(ii) LDFA 2017 - Karachi Expo Centre	17,841,000/- (Excluded Tax)

8. The Committee unanimously approved the lowest cost quoted by M/s FAKT Exhibitions (Lead Firm) for award of contract.

9. The process of signing of agreement and issuance of award of work to M/s FAKT Exhibitions (Pvt) Ltd shall be completed in due course of time.

10. The meeting ended with vote of thanks to and from Chair.

(Rehmatullah Soomro)
Finance Manager
Sindh Enterprise Dev. Fund
(Member/Secretary Committee)

(Dr. Aijaz Alam Khan)
Deputy Secretary (B&E-II)
Finance Department
(Member Committee)

(Mehboob ul Haq)
Chief Executive Officer
Sindh Enterprise Development Fund
(Chairman Committee)

(Ms. Bushra Aini Dars)
Assistant Chief (Ind)
P& D Department
(Member Committee)


(Abrar Ahmed Shaikh)
Director Administration
Sindh Board of Investment
(Member Committee)


Bid Evaluation Report

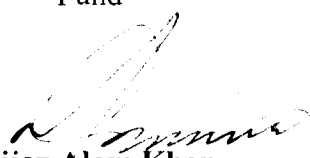
1. Name of Procuring Agency: Sindh Enterprise Development Fund, Finance Department, GoS
2. Tender Reference No: **INF-KRY-No.3443/16**
3. Tender Description/Name of work/item: **Hiring of Event Manager to organize Livestock, Dairy, Fisheries, Poultry & Agriculture Exhibition & Seminar 2016 & 2017 at Sindh Agriculture University Tando Jam and Expo Centre Karachi**
4. Method of Procurement: Single Stage-Two Envelope
5. Tender Published: SPPRA ID 29881, Daily Dawn 5th Sep, 2016, Daily Kawish 5th Sep, 2016, & Jang 6th Sep, 2016
6. Total Bid documents Sold: 4 (Four)
7. Total Bids Received: 2 (Two)
8. Technical Bid Opening date: 27th September, 2016 at 1130 hrs
9. No. of Bid technically qualified: 2 (Two)
10. Bid(s) Rejected: None
11. Financial Bid Opening date: 27th September, 2016 at 1330 hrs

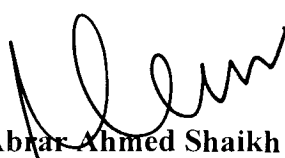
12. Bid Evaluation Report:

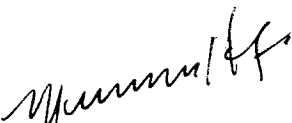
S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s FAKT Exhibitions (Pvt) Ltd	25,403,982/-	1 st Lowest	Within estimate cost	Accepted meets responsive criteria	Contract may be awarded
2.	M/s Badar Expo Solutions	35,682,000/-	2 nd Lowest	Above estimated cost	Accepted meets responsive criteria	Contract cannot be awarded


Rehmatullah Soomro
Finance Manager
Sindh Enterprise Development
Fund


Ms. Bushra Aini Dars
Assistant Chief (Industries)
Planning & Development
Department


Dr. Aijaz Alam Khan
Deputy Secretary (B & E-II)
Finance Department
Government of Sindh


Abrar Ahmed Shaikh
Director Administration
Sindh Board of Investment


Mehboob ul Haq
Chief Executive Officer
Sindh Enterprise Development Fund


Evaluation Sheet

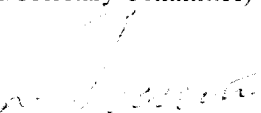
**Hiring of Event Manager for Organising Livestock, Dairy, Fisheries, Poultry & Agriculture Exhibition
& Seminar 2016 & 2017 at Sindh Agriculture University Tando Jam and Expo Centre Karachi
Bid Documents Opening on 27th September, 2016 at 1130 hrs in the Committee Room of SBI**

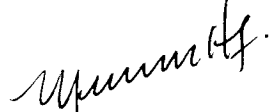
S.No.	Parameters against which technical evaluation shall be done	Scoring brackets	M/s Badar Expo Solution	M/s Ecommerce Gateway Pakistan	M/s FAKT Exhibition (Pvt) Ltd	M/s Evaluation Grid (Pvt) Ltd
1	Company Profile					
1.1	Years of experience in conducting events / exhibition at national level (all over Pakistan)	(5)		Absent		Absent
	≤ 2 year	1				
	≥ 3 ≤ 4 years	2				
	≥ 5 ≤ 7 years	3				
	≥ 8 years	5	5		5	
1.2	Employees, Relevant Qualifications (Professional Degrees pertaining to position holding in event manager company.	(5)				
	Not related to but experienced and associated with current event management companies for more then 5 years	1	1		1	
	Relevant to with < 3 Years experience in the field	2				
	Relevant to with > 3 but < 5 Years experience in the field	3				
	Relevant to with > 5 Years experience in the field	5				
1.3	Relevant Experience (Public Sector) Events pertaining to Govt.(Federal/ Provincial - all over Pakistan) conducted for WORK ORDERS of PKR 10 Millions and above in last (02) two years as contractor/ event or exhibition manager Documentation evidence are also mandatory to attached	(20)	20		10	
	1 Event	10				
	02- 03 Nos. Event	15				
	04 and More Nos. or more events	20				
1.4	Relevant Experience (Private Sector) Events pertaining to Private Sector conducted in last (02) two years as contractor/ event or exhibition manager worth more than PKR 4-5 million	(20)				
	Less than 10 Events	5	5			
	10 to 14 Events	10				
	15 to 19 Events	15				
	20 and more Events	20			20	
1.5	Experience of Holding LDFA like events Events pertaining to Livestock, Dairy, Fisheries Agriculture conducted in the last 3 years as an event and or exhibition manager	(15)				


	None	0				
	1 or 2	10				
	More than 2	15	15		15	
2	Proposed Work Plan					
2.1	Conformity to schedule of requirements/TORs, expected work plan, and creative works					
	Proposed work plan not relevant to Schedule of Requirements/ TORs, items at Financial Bid and expected work plan	(15)	15		15	
2.2	Justification of the thematic pavilion and stalls, farms and designs	(10)	10		10	
3	Financial Strength of the Firm	(5)				
3.1	Audited/certified accounts or statements showing cash balances of less than Rs. 5 million in the relevant year but supported with evidence and justification that the bidder will be able to meet urgent requirements of the contract through other means possible	2	2		2	
3.2	Audited/certified accounts or statements showing cash balances of more than Rs. 5 million in the relevant year	5				
4	Own and stock capability of number of Stalls and Warehouse > 500	(5)	0		5	
	Total	100	73		83	
	Remarks		Qualified	Absent	Qualified	Absent

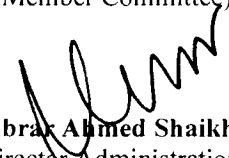
(Minimum Score to Qualify is 70)


(Rehmatullah Soomro)
Finance Manager
Sindh Enterprise Dev. Fund
(Member/Secretary Committee)


(Dr. Aijaz Alam Khan)
Deputy Secretary (B&E-II)
Finance Department
(Member Committee)


(Mehboob ul Haq)
Chief Executive Officer
Sindh Enterprise Development Fund
(Chairman Committee)


(Ms. Bushra Aini Dars)
Assistant Chief (Ind)
P& D Department
(Member Committee)


(Abrar Ahmed Shaikh)
Director Administration
Sindh Board of Investment
(Member Committee)

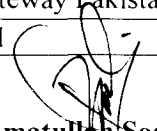
SPRRA ID: 29881


Tender Open on 27th September, 2016

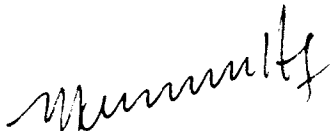
COMPARATIVE STATEMENT OF BIDDERS


Description of Work: **HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND AGRICULTURE EXHIBITION/SEMINAR (LDFA) 2016 & 2017**

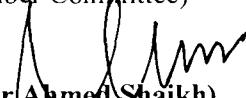
S#	Name of Bidders	Estimated Cost	Tender Cost	Security Deposit No. & Date	Remarks
1.	M/s Badar Expo Solutions	30,000,000.00	LDFA 2016 13,029,691.00 (Inc. Tax)	00015359 Dt. 26/09/2016	Lowest Recommend
	LDFA 2017 12,374,291.00 (Inc. Tax)		00015360 Dt. 26/09/2016		
2.	M/s FAKT Exhibitions (Pvt) Ltd (Lead Firm)		LDFA 2016 17,841,000.00 (Exc. Tax)	12470656 Dt. 26/09/2016	
	LDFA 2017 17,841,000.00 (Exc. Tax)		12470655 Dt. 26/09/2016		
3.	M/s Ecommerce Gateway Pakistan		Not Participated		
4.	M/s Evaluation Grid		Not Participated		


(Rehmatullah Soomro)
Finance Manager
Sindh Enterprise Dev. Fund
(Member/Secretary Committee)


(Dr. Aijaz Alam Khan)
Deputy Secretary (B&E-II)
Finance Department
(Member Committee)


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Chief Executive Officer
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Assistant Chief (Ind)
P& D Department
(Member Committee)


(Abrar Ahmed Shaikh)
Director Administration
Sindh Board of Investment
(Member Committee)

SPRRA ID: 29881

Method of Procurement : **Single Stage –Two Envelope**


Description of Work: **HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017**


Bidder's Qualification Report

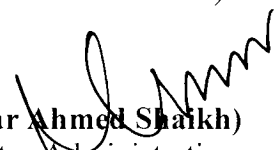
S#	Eligibility/Qualification Criteria	M/s Badar Expo Solutions	M/s FAKT Exhibitions (Pvt) Ltd	M/s Ecommerce Gateway Pakistan	M/s Evaluation Grid
1.	NTN	Yes	Yes	Not Participated	Not Participated
2.	Sales Tax Registration	Yes	Yes		
3.	Registration with Sindh Revenue Board (SRB)	Yes	Yes		
4.	Minimum three years experience of relevant field	Yes	Yes		
5.	List of work and copy of letter of award of work/work order completion of Similar work	Yes	Yes		
6.	Required Bid Security is attached	Yes	Yes		
7.	Bid is signed, named and stamped by the authorized person of the firm along with Authorization letter	Yes	Yes		
Qualified/Disqualified		Qualified	Qualified		

Note: The procuring agency may modify the criteria as per their requirements.


(Rehmatullah Soomro)
Finance Manager
Sindh Enterprise Dev. Fund
(Member/Secretary Committee)


(Ms. Bushra Aini Dars)
Assistant Chief (Ind)
P& D Department
(Member Committee)

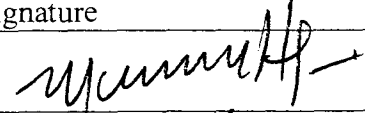
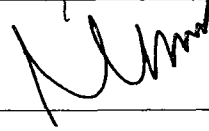




(Dr. Aijaz Alam Khan)
Deputy Secretary (B&E-II)
Finance Department
(Member Committee)


(Abrar Ahmed Shaikh)
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Sindh Board of Investment
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(Mehboob ul Haq)
Chief Executive Officer
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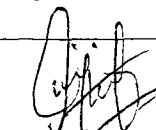

**HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND
AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017
OPENING OF BID ON 27TH SEPTEMBER, 2016 AT 1130 HRS IN THE COMMITTEE ROOM OF SBI**

**ATTENDANCE SHEET
SEDF CONSULTANT SELECTION COMMITTEE**

S#	Member Name	Designation	Signature
1.	Mr. Mehboob ul Haq Chief Executive Officer, SEDF	Chairman	
2.	Mr. Abrar Ahmed Shaikh Director Administration, SBI	Member	
3.	Ms. Bushra Aini Dars Assistant Chief (Industries) Planning & Development Department, GoS	Member	
4.	Mr. Aijaz Alam Khan Deputy Secretary (B&E-II) Finance Department, GoS	Member	
5.	Mr. Rehmatullah Soomro Finance Manger, SEDF	Member/Secretary	


**HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND
AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017
OPENING OF BID ON 27TH SEPTEMBER, 2016 AT 1130 HRS IN THE COMMITTEE ROOM OF SBI**


ATTENDANCE SHEET


S#	Bidder Name	Representative Name & Designation	Cell/Contact No	Email	Signature
1.	BADAR EXPO SOLUTIONS	UMAIR HANEEF P.S to C.O.O	0300-2025478	Umar.hanif@badarexpo.com	
2.	FAKT EXHIBITIONS (PVT.) LTD.	Saeed Ahmed Khan Sr. Manager	0321-8255597	Saeed@fakt.com.pk	

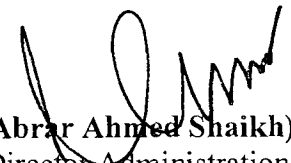
Signature of Consultant Selection Committee:

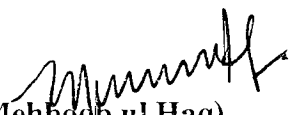
Only two bidders are present.


(Rehmatullah Soomro)
Finance Manager
Sindh Enterprise Dev. Fund
(Member/Secretary Committee)


(Dr. Aijaz Alam Khan)
Deputy Secretary (B&E-II)
Finance Department
(Member Committee)


(Ms. Bushra Aini Dars)
Assistant Chief (Ind)
P & D Department
(Member Committee)


(Abrar Ahmed Shaikh)
Director Administration
Sindh Board of Investment
(Member Committee)


(Mehboob ul Haq)
Chief Executive Officer
Sindh Enterprise Development Fund
(Chairman Committee)

29881



Ref: BXSS/SBI/LDFA/2016/001

Dated: September 28th, 2016

Mr. Mehboob Ul Haq
Chief Executive Officer
Sindh Enterprise Development Fund
Government of Sindh
Karachi.

Sub: Livestock, Dairy, Fisheries, Poultry & Agriculture Exhibition & Seminar 2016 & 2017
at Sindh Agriculture University Tandojam & Karachi Expo Centre.

"Qualification requirements of the Bids". (29881)

Sir,

As you are aware that (02) Bids were submitted for the subject tender and both the bids were Technically Qualified and Financial Bids were opened thereafter. The Joint Bid submitted under the name of "M/s FAKT Exhibition" was also supposed to be evaluated as per the given Qualification Requirements in the Bidding Document Clause ITB 13.3(a) - Copy attached for ready reference.

We hereby, would like to highlight that the evaluation assessment over-looked the specified requirements and their Financial Bid was opened, which is contrary to the Bidding requirements.

Hence we request for re-evaluation of the joint bid of M/s FAKT Exhibition, they should be considered on merit and technically disqualified.

The following may also be noted:-

1. That Tender Documents to be procured/ issued in the name of Joint Bidders and as required in the invitation for bid the company should have valid NTN, GST certificates registered in SRB.
2. At the Technical evaluation assessment it was questioned that the companies' incorporation certificates was not included with the Joint Bid documents and M/s FAKT Exhibition stated that it could not be attached. In spite of this important main primary requirement, missing in the Bid, the Evaluation committee over-looked and proceeded further with the Financial Bid opening.

Continued Page # 02

1283
30-09-16

Pl: examine
3/10
A.D. (A/1/1/1/1)

Head Office

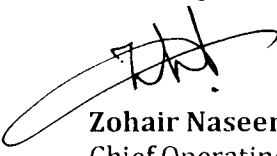
C-175, Block-9, Gulshan-e-Iqbal, Near Aziz Bhatti Park, Karachi - Pakistan.

T : +92-21 34821159-60 F : +92-21 34821179 E : info@badarexpo.com W : www.badarexpo.com



3. It is clearly mentioned in the "Preparation of Submission of Bids" referred to clause ITB 13.3 (a) that each associate in the Joint Bid should have the credentials in the similar manner as that of the lead Event Manager nominated in the Bid Requirement.
4. As such it is requested to maintain status quo and hold the issuance of any Work Order related to the bid until final re-dress of the issue.

Thanking you in anticipation of the recommendation


Zohair Naseer
Chief Operating Officer.

✓ CC: Mr. Akhtar Hussain Bugti - MD - SPPRA

Head Office

C-175, Block-9, Gulshan-e-Iqbal, Near Aziz Bhatti Park, Karachi - Pakistan.
T : +92-21 34821159-60 F : +92-21 34821179 E : info@badarexpo.com W : www.badarexpo.com



No.AD (Asmt)/SPPRA/29881/16-17 / 3044
GOVERNMENT OF SINDH
SINDH PUBLIC PROCUREMENT REGULATORY
AUTHORITY
Karachi Dated October 10 2016

The Finance Manager,
Sindh Enterprise Development Fund,
Finance Department,
Government of Sindh,
Karachi

**SUBJECT: NIT FOR HIRING OF EVENT MANAGER TO ORGANISE
LIVESTOCK, DAIRY, FISHEREIS, POULTRY & AGRICULTURE
EXHIBITION DATED 02.09.2016 (SR#29881)**

I am directed to refer to the Bid Evaluation Report of the subject NIT received vide your letter No:FM/SEDF/CSM/LDFA/2016 dated 29.09.2016 and to observe that rates offered by bidders as mentioned in the Bid Evaluation Report and comparative statement are different which needs clarification/rectification.

Assistant Director (Asmt)

Copy forwarded for information to:

1. The Chief Executive Officer, Sindh Enterprise Development Fund, Karachi
2. The Staff Officer to the Managing Director, SPPRA, Karachi



No.AD (Asmt)/SPPRA/29881/16-17/3044
GOVERNMENT OF SINDH
SINDH PUBLIC PROCUREMENT REGULATORY
AUTHORITY
Karachi Dated October 10 2016

The Finance Manager,
Sindh Enterprise Development Fund,
Finance Department,
Government of Sindh,
Karachi

SUBJECT: NIT FOR HIRING OF EVENT MANATER TO ORGANISE LIVESTOCK, DAIRY, FISHEREIS, POULTRY & AGRICULTURRE EXHIBITION DATED 02.09.2016 (SR#29881)

I am directed to refer to the subject NIT and to enclose herewith a copy of complaint Ref #:BXSS/SBI/LDFA/2016/001 dated 28.09.2016 of M/S Badar Expo Solutions (copy enclosed).

2. It is advised to proceed under Rule-31 of Sindh Public Procurement Rules, 2010 (amended 2013) and decide the matter within stipulated time, at the earliest.

3. It may also be noted that it is the sole responsibility of procuring agency to make all the public procurements by observing all SPP Rules, 2010(Amended 2013), regulations and procedure in letter and spirit. Non-compliance of Sindh Public Procurement Rules, 2010 (amended 2013) shall render the case of procurement as 'Mis-procurement'

Assistant Director (Asmt)

Copy forwarded for information to:

1. The Chief Executive Officer, Sindh Enterprise Development Fund, Karachi
2. M/S Badar Expo Solutions, C-175, Block-9, Gulshan-e-Iqbal, Karachi



DEAT

No.AD (Asmt)/SPPRA/29881/16-17 /
GOVERNMENT OF SINDH
SINDH PUBLIC PROCUREMENT REGULATORY
AUTHORITY

Karachi Dated October 2016

The Finance Manager,
Sindh Enterprise Development Fund,
Finance Department,
Government of Sindh,
Karachi

SUBJECT: NIT FOR HIRING OF EVENT MANATER TO ORGANISE
LIVESTOCK, DAIRY, FISHEREIS, POULTRY & AGRICULTURRE
EXHIBITION DATED 02.09.2016 (SR#29881)

I am directed to refer to the Bid Evaluation Report of the subject NIT received vide your letter No:FM/SEDF/CSM/LDFA/2016 dated 29.09.2016. ^{and to observe} ~~It is observed~~ that rates offered by bidders as mentioned in the ~~Standard format of~~ Bid Evaluation Report and comparative statement are different which needs clarification/rectification.

2. ~~It may also be noted that it is the sole responsibility of procuring agency to make all the public procurements by observing all SPP Rules, 2010(Amended 2013), regulations and procedure in letter and spirit. Non-compliance of Sindh Public Procurement Rules, 2010 (amended 2013) shall render the case of procurement as 'Mis-procurement'~~

Assistant Director (Asmt)

Copy forwarded for information to:

1. The Chief Executive Officer, Sindh Enterprise Development Fund, Karachi
2. The Staff Officer to the Managing Director, SPPRA, Karachi



DPA-II

No.AD (Asmt)/SPPRA/29881/16-17 /
GOVERNMENT OF SINDH
SINDH PUBLIC PROCUREMENT REGULATORY
AUTHORITY
Karachi Dated October 2016

The Finance Manager,
Sindh Enterprise Development Fund,
Finance Department,
Government of Sindh,
Karachi

SUBJECT: NIT FOR HIRING OF EVENT MANATER TO ORGANISE LIVESTOCK, DAIRY, FISHEREIS, POULTRY & AGRICULTURRE EXHIBITION DATED 02.09.2016 (SR#29881)

I am directed to refer to the subject NIT and to enclose herewith a copy of complaint Ref #:BXSS/SBI/LDFA/2016/001 dated 28.09.2016 of M/S Badar Expo Solutions (copy enclosed).

2. It is advised to proceed under Rule-31 of Sindh Public Procurement Rules, 2010 (amended 2013) and decide the matter within stipulated time, at the earliest.

3. It may also be noted that it is the sole responsibility of procuring agency to make all the public procurements by observing all SPP Rules, 2010(Amended 2013), regulations and procedure in letter and spirit. Non-compliance of Sindh Public Procurement Rules, 2010 (amended 2013) shall render the case of procurement as 'Mis-procurement'

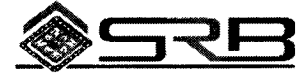
Assistant Director (Asmt)

Copy forwarded for information to:

1. The Chief Executive Officer, Sindh Enterprise Development Fund, Karachi
2. M/S Badar Expo Solutions, C-175, Block-9, Gulshan-e-Iqbal, Karachi



290701



No.SRB/DC/WHIT/BXSS/SEDE/
SINDH REVENUE BOARD
GOVERNMENT OF SINDH
Karachi, Dated 14th October, 2016

THE MANAGER – FINANCE,
Sindh Enterprise Development Fund,
1st Floor, Block-B, FTC Building, Shahrah-e-Faisal,
Karachi.

Subject: **QUALIFICATION REQUIREMENTS OF THE BID.**

I am directed to refer M/s Badar Expo Solutions letter No.BXSS/SPPRA/LDFA/2016/002 dated 29th September, 2016 addressed to the CR Committee of the Sindh Public Procurement Regulatory Authority (SPPRA), copy endorsed to the Chairman, Sindh Revenue Board (SRB).

02. The letter under reference alleges your organization/office; which falls within the authority and ambit of Government of Sindh, of committing severe procedural lapses during the hiring process of "Event Manager Services" to organize Livestock, Dairy, Fisheries, Poultry & Agriculture Exhibition & Seminar 2016 & 2017 at Sindh Agriculture University Tando Jam and Karachi Expo Centre. The letter also highlights that your organization/office has entertained and agreed to award tender to those service provider(s) who have failed to produce valid SRB registration certificate, which is a mandatorily required under the SPPRA rule-7.

03. In view of above, your office is requested to submit the complete details of the tendering process under reference along with complete details of the participants/bidders which shall include there Business Names, NTN, Complete Correspondence addresses, Contact details etc. not later than **24th October, 2016**. The requisite information is necessary to reach upon a best judgment in the instant case.

04. Notwithstanding with the above, you are advised in your own interest to ensure that:-
(1) You accept the bids/offers of only such services providers who are registered with Sindh Revenue Board and who produce (before you) the SRB Certificate of Registration Showing their Sindh Sales Tax registration number (SNTN);
(2) You procure and receive the services against the tax invoice (showing amount of Sindh Sales Tax), as prescribed in rule 29(1) of the Sindh Sales Tax on Services Rules, 2011;
(3) You deduct/withhold the prescribed amount of Sindh Sales Tax and e-deposit the same in Sindh Government's head of account "B-02384" in the manner prescribed in the Sindh Sales Tax on special procedure (withholding) Rules, 2014(available on SRB website www.srb.gos.pk).

05. Therefore, and in order to comply with the provisions of law, it is mandatory for your organization/office to withhold the due SST amounts from the tax invoice of the Service Provider, at the prescribed rates. However, in case, the service provider firm is not registered with SRB, they may immediately be advised to get E-registration with SRB without lapsing any further time. Moreover, it may also be noted that in case the firm is not registered and also does not get registration with SRB then you are bound to deduct the whole amount of Sindh sales tax, at the tax rate applicable to the taxable services provided or rendered to him, from the amount invoiced or billed or demanded or charged by such unregistered service provider and the amount of sale tax for the purpose of this rule, shall be worked out on the basis of the gross value of taxable services under the tax fraction formula. Kindly also note that in any circumstances, you must ensure that, SST amounts may mandatorily be deducted by them and deposited in the relevant head of account of Government of Sindh in the prescribed mode and manner, for which you are advised to get E-signed up with SRB, so that they may comply with the law and safeguard the public revenues and save the provincial exchequer from any chances of Tax evasion.

06. Compliance of this letter is fixed on or before **24th October, 2016** positively.

(RAHIL ANWAR SOOMRO)
Deputy Commissioner (Withholding)

Sindh Revenue Board, 9th Floor, Shaheen Complex Building, M.R Kiyani Road, Karachi
Ph: No.021-99217800 Ext.123, 1st Ext. 239, F.email Addresses: dc.taxation3@srb.gos.pk

Pl. Exame

19/10

1650
19-10-16



No. FM/SEDF/Tender/2016/
Karachi, Thursday, October 20, 2016

Mr. Usman Ghani Khatri
Member,
Board of Directors,
Sindh Enterprise Development Fund
Karachi.

Shaikh Adnan Ali
Section Officer (Admin)
Sindh Board of Investment,
Karachi.

Mr. Sardar Yasir Hussain
Internal Auditor,
Sindh Enterprise Development Fund
Karachi.

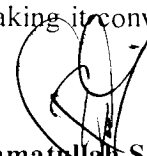
Subject: MEETING NOTICE: HIRING OF EVENT MANGER FOR ORGANIZING LDFA 2016 & 2017

Kindly refer to the SEDF NIT for organizing LDFA 2016 & 2017 and to enclose herewith a copy of complain received from bidder M/s Badar Expo Solutions (copy enclosed).

2. Please to inform you that two (2) bids were received for organizing the said event, both the bids were technically qualified and financial bids were opened thereafter on 27th September, 2016 (Minutes of meeting and Bids evaluation report is attached for your ready reference).

3. In this regard, a meeting is scheduled to be held on **21st October, 2016 at 1600 hrs** in the Committee Room of SBI, 1st Floor, Block-B, FTC Building, Shahr-e-Faisal, Karachi to address the issues raised by M/s Badar Expo Solutions as per Rule-31 of Sindh Public Procurement Rules, 2010 (amended 2013).

4. Kindly mark the above date & time in your schedule, making it convenient to attend the said meeting.


(Rehmatullah Soomro)
Finance Manager

Enclosure: (a). Complain of Bidder (Copy)
(b). Minutes of CSC Meeting
(c). NIT & Bidding Document

Copy for information to:

1. The CEO, Sindh Enterprise Development Fund, Karachi.
2. The Managing Director SPPRA, Karachi.
3. Mr. Zuhair Naseer, Chief Operating Officer, Badar Expo Solutions, Karachi with a request to attend the meeting.
4. M/s FAKT Exhibitions (Pvt) Ltd, Karachi with a request to attend the meeting.
5. Order file.

17/10
10-10-16

Pt. examine
21/10
D.A. 10/10

No: CEO/SEDF/LDFA/2016/
Karachi, Dated: 13th October, 2016

To,

✓ The Assistant Director (Asmt)
Sindh Public Procurement Regulatory Authority (SPPRA)
Government of Sindh
Karachi.

SUBJECT: NIT FOR HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY & AGRICULTURE EXHIBITION DATED 02.09.2016 (SR#29881)

Kindly refer to SPPRA letter no.AD(Asmt)/SPPRA/29881/16-17/3044 dated 10th October, 2016 on the complain made by M/s Badar Expo Solutions.

2. It is to inform you that Mr. Usman Ghani Khatri, Chairman, Grievances Redressal Committee (GRC) is out of city. The GRC meeting will be scheduled as soon as the Chairman is available in the city.
3. This is for your information and record please.


(Rehmatullah Soomro)
Finance Manager

Copy for information to:

1. The CEO, Sindh Enterprise Development Fund, Karachi
2. M/s Badar Expo Solutions, C-175, Block-9, Gulshan-e-Iqbal, Karachi.

1665
20-16-16

For n/a plz
20/16

No: CEO/SEDF/LDFA/2016/
Karachi, Dated: 13th October, 2016


To,

✓ The Assistant Director (Asmt)
Sindh Public Procurement Regulatory Authority (SPPRA)
Government of Sindh
Karachi.

SUBJECT: NIT FOR HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY & AGRICULTURE EXHIBITION DATED 02.09.2016 (SR#29881)

Kindly refer to SPPRA letter no.AD(Asmt)/SPPRA/29881/16-17/3044 dated 10th October, 2016 on the subject matter cited above.

2. Please note that due to "Typing Mistake" the name of bidder at serial no.1 M/s Badar Expo Solutions was mistakenly written in place of M/s FAKT Exhibitions (Pvt) Ltd (Lead Firm).
3. Keeping in view of the above, a new duly signed comparative statement of bidders by the SEDF CSC is attached with a request to replace the same with previous one.
4. Your cooperation in this respect will be highly appreciated.


(Rehmatullah Soomro)
Finance Manager

Copy for information to:

1. The CEO, Sindh Enterprise Development Fund, Karachi
2. The Staff Officer to the Managing Director, SPPRA, Karachi.


1777
26-10-16


For m/a 12/26/16
AD (Sindh)

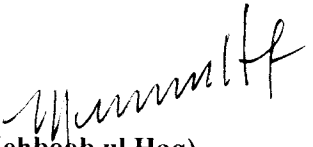
COMPARATIVE STATEMENT OF BIDDERS


Description of Work: **HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND AGRICULTURE EXHIBITION/SEMINAR (LDFA) 2016 & 2017**

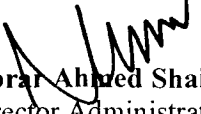
S#	Name of Bidders	Estimated Cost	Tender Cost	Security Deposit No. & Date	Remarks
1.	M/s FAKT Exhibitions (Pvt) Ltd (Lead Firm)	30,000,000.00	LDFA 2016 13,029,691.00 (Inc. Tax)	12470656 Dt. 26/09/2016	Lowest Recommend
	LDFA 2017 12,374,291.00 (Inc. Tax)		12470655 Dt. 26/09/2016		
2.	M/s Badar Expo Solutions		LDFA 2016 17,841,000.00 (Exc. Tax)	00015359 Dt. 26/09/2016	
	LDFA 2017 17,841,000.00 (Exc. Tax)		00015360 Dt. 26/09/2016		
3.	M/s Ecommerce Gateway Pakistan		Not Participated		
4.	M/s Evaluation Grid		Not Participated		


(Rehmatullah Soomro)
Finance Manager
Sindh Enterprise Dev. Fund
(Member/Secretary Committee)


(Dr. Aijaz Alam Khan)
Deputy Secretary (B & E-II)
Finance Department
(Member Committee)


(Mehboob ul Haq)
Chief Executive Officer
Sindh Enterprise Development Fund
(Chairman Committee)


(Ms. Bushra Aini Dars)
Assistant Chief (Ind)
P & D Department
(Member Committee)


(Abrar Ahmed Shaikh)
Director Administration
Sindh Board of Investment
(Member Committee)

No: CEO/SEDF/LDFA/2016/
Karachi, Dated: 13th October, 2016

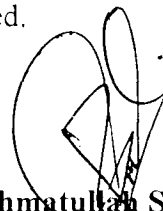
To,

The Assistant Director (Asmt)
Sindh Public Procurement Regulatory Authority (SPPRA)
Government of Sindh
Karachi.

SUBJECT: NIT FOR HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY & AGRICULTURE EXHIBITION DATED 02.09.2016 (SR#29881)

Kindly refer to SPPRA letter no.AD(Asmt)/SPPRA/29881/16-17/3044 dated 10th October, 2016 on the subject matter cited above.

2. Please note that due to "Typing Mistake" the name of bidder at serial no.1 M/s Badar Expo Solutions was mistakenly written in place of M/s FAKT Exhibitions (Pvt) Ltd (Lead Firm).
3. Keeping in view of the above, a new duly signed comparative statement of bidders by the SEDF CSC is attached with a request to replace the same with previous one.
4. Your cooperation in this respect will be highly appreciated.


(Rehmatullah Soomro)
Finance Manager


Copy for information to:


1. The CEO, Sindh Enterprise Development Fund, Karachi
2. The Staff Officer to the Managing Director, SPPRA, Karachi.


COMPARATIVE STATEMENT OF BIDDERS

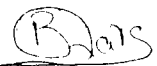
Description of Work: **HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND AGRICULTURE EXHIBITION/SEMINAR (LDFA) 2016 & 2017**


S#	Name of Bidders	Estimated Cost	Tender Cost	Security Deposit No. & Date	Remarks
1.	M/s FAKT Exhibitions (Pvt) Ltd (Lead Firm)	30,000,000.00	LDFA 2016 13,029,691.00 (Inc. Tax)	12470656 Dt. 26/09/2016	Lowest Recommend
	LDFA 2017 12,374,291.00 (Inc. Tax)		12470655 Dt. 26/09/2016		
2.	M/s Badar Expo Solutions		LDFA 2016 17,841,000.00 (Exc. Tax)	00015359 Dt. 26/09/2016	
			LDFA 2017 17,841,000.00 (Exc. Tax)	00015360 Dt. 26/09/2016	
3.	M/s Ecommerce Gateway Pakistan		Not Participated		
4.	M/s Evaluation Grid		Not Participated		


(Rehmatullah Soomro)
Finance Manager
Sindh Enterprise Dev. Fund
(Member/Secretary Committee)


(Dr. Aijaz Alam Khan)
Deputy Secretary (B & E-II)
Finance Department
(Member Committee)


(Mehboob ul Haq)
Chief Executive Officer
Sindh Enterprise Development Fund
(Chairman Committee)


(Ms. Bushra Aini Dars)
Assistant Chief (Ind)
P & D Department
(Member Committee)


(Abrar Ahmed Shaikh)
Director Administration
Sindh Board of Investment
(Member Committee)



No. FM/SEDF/Tender/2016/24
Karachi, Friday, October 28, 2016

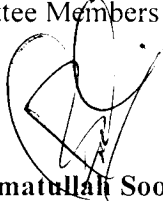
✓ The Managing Director,
Sindh Public Procurement Regulatory Authority (SPPRA)
Government of Sindh
Karachi.

Subject: MINUTES OF SEDF COMPLAINT REDRESSAL COMMITTEE MEETING TO ADDRESS THE COMPLAINT MADE BY M/S BADAR EXPO SOLUTIONS ON "QUALIFICATION REQUIRMENTS OF THE BIDS" NIT FOR HIRING OF EVENT MANAGER TO ORGANIZE LDFA 2016 & 2017 DATED 02.09.2016 (SR#29881)

I am directed to refer to the captioned subject.

2. Enclosed please find herewith Minutes of SEDF Complaint Redressal Committee meeting was held on 21st October, 2016 on complain made by M/s Badar Expo Solution on "Qualification requirements of the Bids" for hiring of Event Manager to organize Livestock, Dairy, Fisheries, Poultry, and Agriculture Exhibition/Seminar 2016 & 2017 at Sindh Agriculture University Tando Jam and Karachi Expo Centre. The same may be uploaded with following attached documents on SPPRA website:

- i. Attendance Sheet of Contractors
- ii. Attendance of Complain Redressal Committee Members


(Rehmatullah Soomro)
Finance Manager

Copy for information to:

1. The CEO, Sindh Enterprise Development Fund, Karachi.
2. All CRC Members.
3. Mr. Zuhair Naseer, Chief Operating Officer, Badar Expo Solutions, Karachi
4. M/s FAKT Exhibitions (Pvt) Ltd, Karachi
5. Order file.

2015
08-11-16

Pl. examine Q/18/11

No. Sec/CRC/SEDF/LDFA-2016 & 17
Karachi, Monday, October 24, 2016

Subject: MEETING OF THE SEDF COMPLAINT REDRESSAL COMMITTEE TO ADDRESS THE COMPLAINT BY M/S BADAR EXPO SOLUTIONS REGARDING PROCUREMENT OF CONSULTING SERVICES FOR LIVESTOCK, DAIRY, FISHERIES AND AGRICULTURE (LDFA) EXHIBITION/ SEMINAR 2016 AND 2017

A meeting of SEDF Complaint Redressal Committee (CRC) held on 21st October, 2016 at 1600 hours in the Committee Room of Sindh Board of Investment, 1st Floor, Block-B, Shahrah-e-Faisal, Karachi to address complaint by M/S Badar Expo Solutions regarding procurement of event managers/ management firms for Livestock, Dairy, Fisheries and Agriculture (LDFA) exhibition/ seminar 2016 and 2017.

2. The meeting started with recitation from the Holy Quran. Mr. Yasir Hussain, Secretary CRC informed the Committee members that M/s Badar Expo Solutions ('complainant') has lodged a complaint against the decision by the Consultant Selection Committee to hire services of M/s FAKT Exhibitions (Pvt.) Limited ('defendant') as event manager for LDFA 2016 and 2017 at Sindh Agriculture University Tando Jam and Karachi Expo Centre respectively. Secretary CRC produced the relevant record before the Committee and presented a brief overview of issues identified in complaint letter (Ref: BXSS/SBI/LDFA/2016/001) submitted by M/s Badar Expo Solutions. After a brief discussion, Mr. Usman Ghani Khatri, Chairman CRC directed to provide an opportunity to both the parties to present their point of view on the topic.

3. Committee Secretary called representatives of M/s FAKT Exhibitions (lead firm) to provide their clarifications on issues identified by the complainant. Defendant was represented by Mr. Saeed Ahmed Khan, Senior Manager. Mr. Saeed raise the question that agenda of CRC meeting was not shared with the defendants. Shaikh Adnan Ali, member CRC clarified that it is the prerogative of CRC to consider the reasonableness of complaints made by the complainant and CRC was not under any

obligation to share the agenda with defendants. CRC sought clarifications regarding SRB registration of M/s The Events (partner firm under consortium of FAKT Exhibitions (Pvt.) Limited), the defendant clarified its position on SRB registration and stated that M/s The Events has registered itself on 29th September, 2016. Further the Committee sought clarification on non-compliances by the associated partners in the consortium as per clause ITB-13.3 of the bidding document, the defendant asserted that he fulfills the criterion prescribed by clause ITB-13.3 of the bidding document.

4. **Complaint No. 1;** CRC upheld the complaint No. 1 by the Complainant regarding SRB registration of the successful bidders. As it was clearly mentioned in para-2 of Notice Inviting Tenders (NIT) read with clause ITB-13.3 of the bidding document that only SRB registered event managers/ management firms can apply. M/s The Events was not registered with SRB at the date of tender as required by the clause ITB-13.3 of the bidding document.

5. **Complaint No.2;** CRC rejected the complaint No. 2 by the complainant regarding certificate of incorporation of the defendant. During CSC meeting, date of incorporation of M/s FAKT Exhibitions was verified from NTN certificate with consent of representatives of the complainant.

6. **Complaint No. 3;** CRC upheld the complaint No. 3 by the complainant regarding Clause ITB (13.3) of the bidding document and Committee found the credentials of M/s The Events and M/s Lodge International lacking to fulfill the requirements of the said clause. Furthermore, it was found that FAKT Exhibitions (Pvt.) Limited acquired the bidding documents as a firm but submitted under cover letter (dated 27th September, 2016) as a consortium of firms.

7. **Decision/ Recommendations for Consultant Selection Committee:** After due deliberations, Committee unanimously formulated its decision/ recommendation(s) for CSC, which are as follows:

- a) The Committee observed that few technical requirements were inadvertently overlooked by the CSC and on the basis of non compliance under complaint # 1 and 3, CRC recommends CSC to review its decision of awarding the said contract to M/s FAKT Exhibitions (Pvt.) Limited.



Sardar Yasir Hussain
Internal Auditor
Sindh Enterprise Development Fund

Shaikh Adnan Ali
Section officer (Admin)
Sindh Board of Investment

Mr. Usman Ghani Khatri
Chairman
Chemi Group of Industries



**HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND
AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017**

21st OCTOBER, 2016 AT 1600 HRS IN THE COMMITTEE ROOM OF SBI

ATTENDANCE SHEET

S#	Bidder Name	Representative Name & Designation	Cell/Contact No	Email	Signature
1.	M/s Badar Expo Solutions	ZOHAIR NASEER	0321-9285966	zohair.naseer@gmail.com	
2.	M/s FAKT Exhibitions (Pvt) Ltd	SAEED AHMED KHAN SR. MANAGER	0321-8255577	Saeed@fakt.com.pk	

Signature of Grievance Redressal Committee:

(Sardar Yasir Hussain)
Internal Auditor
Sindh Enterprise Dev. Fund
(Member/Secretary Committee)

(Shaikh Adnan Ali)
Section Officer (Admin)
Sindh Board of Investment
(Member Committee)

(Usman Ghani Khatri)
Board Member
Sindh Enterprise Development Fund
(Chairman Committee)



**HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND
AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017**

21st OCTOBER, 2016 AT 1600 HRS IN THE COMMITTEE ROOM OF SBI

ATTENDANCE SHEET
SEDF GRIEVANCE REDRESSAL COMMITTEE

S#	Member Name	Designation	Signature
1.	Mr. Usman Ghani Khatri Member Board, SEDF	Chairman	
2.	Shaikh Adnan Ali Section Officer (Admin), SBI	Member	
3.	Mr. Sardar Yasir Hussain Internal Auditor, SEDf	Member/Secretary	



No. FM/SEDF/Tender/2016/24
Karachi, Friday, October 28, 2016

The Managing Director,
Sindh Public Procurement Regulatory Authority (SPPRA),
Government of Sindh
Karachi.

Subject: MINUTES OF SEDF COMPLAINT REDRESSAL COMMITTEE MEETING TO ADDRESS THE COMPLAINT MADE BY M/S BADAR EXPO SOLUTIONS ON "QUALIFICATION REQUIREMENTS OF THE BIDS" NIT FOR HIRING OF EVENT MANAGER TO ORGANIZE LDFA 2016 & 2017 DATED 02.09.2016 (SR#29881)

I am directed to refer to the captioned subject.

2. Enclosed please find herewith Minutes of SEDF Complaint Redressal Committee meeting was held on 21st October, 2016 on complain made by M/s Badar Expo Solution on "Qualification requirements of the Bids" for hiring of Event Manager to organize Livestock, Dairy, Fisheries, Poultry, and Agriculture Exhibition/Seminar 2016 & 2017 at Sindh Agriculture University Tando Jam and Karachi Expo Centre. The same may be uploaded with following attached documents on SPPRA website:

- i. Attendance Sheet of Contractors
- ii. Attendance of Complain Redressal Committee Members

(Rehmatullah Soomro)
Finance Manager

Copy for information to:

1. The CEO, Sindh Enterprise Development Fund, Karachi.
2. All CRC Members.
- ✓ 3. Mr. Zuhair Naseer, Chief Operating Officer, Badar Expo Solutions, Karachi
4. M/s FAKT Exhibitions (Pvt) Ltd, Karachi
5. Order file.

No. Sec/CRC/SEDF/LDFA-2016 & 17
Karachi, Monday, October 24, 2016

Subject: MEETING OF THE SEDF COMPLAINT REDRESSAL COMMITTEE TO ADDRESS THE COMPLAINT BY M/S BADAR EXPO SOLUTIONS REGARDING PROCUREMENT OF CONSULTING SERVICES FOR LIVESTOCK, DAIRY, FISHERIES AND AGRICULTURE (LDFA) EXHIBITION/ SEMINAR 2016 AND 2017

A meeting of SEDF Complaint Redressal Committee (CRC) held on 21st October, 2016 at 1600 hours in the Committee Room of Sindh Board of Investment, 1st Floor, Block-B, Shahrah-e-Faisal, Karachi to address complaint by M/S Badar Expo Solutions regarding procurement of event managers/ management firms for Livestock, Dairy, Fisheries and Agriculture (LDFA) exhibition/ seminar 2016 and 2017.

2. The meeting started with recitation from the Holy Quran. Mr. Yasir Hussain, Secretary CRC informed the Committee members that M/s Badar Expo Solutions ('complainant') has lodged a complaint against the decision by the Consultant Selection Committee to hire services of M/s FAKT Exhibitions (Pvt.) Limited ('defendant') as event manager for LDFA 2016 and 2017 at Sindh Agriculture University Tando Jam and Karachi Expo Centre respectively. Secretary CRC produced the relevant record before the Committee and presented a brief overview of issues identified in complaint letter (Ref: BXSS/SBI/LDFA/2016/001) submitted by M/s Badar Expo Solutions. After a brief discussion, Mr. Usman Ghani Khatri, Chairman CRC directed to provide an opportunity to both the parties to present their point of view on the topic.

3. Committee Secretary called representatives of M/s FAKT Exhibitions (lead firm) to provide their clarifications on issues identified by the complainant. Defendant was represented by Mr. Saeed Ahmed Khan, Senior Manager. Mr. Saeed raise the question that agenda of CRC meeting was not shared with the defendants. Shaikh Adnan Ali, member CRC clarified that it is the prerogative of CRC to consider the reasonableness of complaints made by the complainant and CRC was not under any



obligation to share the agenda with defendants. CRC sought clarifications regarding SRB registration of M/s The Events (partner firm under consortium of FAKT Exhibitions (Pvt.) Limited), the defendant clarified its position on SRB registration and stated that M/s The Events has registered itself on 29th September, 2016. Further the Committee sought clarification on non-compliances by the associated partners in the consortium as per clause ITB-13.3 of the bidding document, the defendant asserted that he fulfills the criterion prescribed by clause ITB-13.3 of the bidding document.

4. **Complaint No. 1;** CRC upheld the complaint No. 1 by the Complainant regarding SRB registration of the successful bidders. As it was clearly mentioned in para-2 of Notice Inviting Tenders (NIT) read with clause ITB-13.3 of the bidding document that only SRB registered event managers/ management firms can apply. M/s The Events was not registered with SRB at the date of tender as required by the clause ITB-13.3 of the bidding document.

5. **Complaint No.2;** CRC rejected the complaint No. 2 by the complainant regarding certificate of incorporation of the defendant. During CSC meeting, date of incorporation of M/s FAKT Exhibitions was verified from NTN certificate with consent of representatives of the complainant.

6. **Complaint No. 3;** CRC upheld the complaint No. 3 by the complainant regarding Clause ITB (13.3) of the bidding document and Committee found the credentials of M/s The Events and M/s Lodge International lacking to fulfill the requirements of the said clause. Furthermore, it was found that FAKT Exhibitions (Pvt.) Limited acquired the bidding documents as a firm but submitted under cover letter (dated 27th September, 2016) as a consortium of firms.

7. **Decision/ Recommendations for Consultant Selection Committee:** After due deliberations, Committee unanimously formulated its decision/ recommendation(s) for CSC, which are as follows:

- a) The Committee observed that few technical requirements were inadvertently overlooked by the CSC and on the basis of non compliance under complaint # 1 and 3, CRC recommends CSC to review its decision of awarding the said contract to M/s FAKT Exhibitions (Pvt.) Limited.



Sardar Yasir Hussain
Internal Auditor
Sindh Enterprise Development Fund

Shaikh Adnan Ali
Section officer (Admin)
Sindh Board of Investment

Mr. Usman Ghani Khatri
Chairman
Chemi Group of Industries



**HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND
AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017**

21st OCTOBER, 2016 AT 1600 HRS IN THE COMMITTEE ROOM OF SBI

ATTENDANCE SHEET

S#	Bidder Name	Representative Name & Designation	Cell/Contact No	Email	Signature
1.	M/s Badar Expo Solutions	ZOHAIR NASEER	0321-9285966	zohair.naseer@gmail.com	
2.	M/s FAKT Exhibitions (Pvt) Ltd	SAEED AHMED KHAN SR. MANAGER	0321-8255597	Saeed@fakt.com.pk	

Signature of Grievance Redressal Committee:

(Sardar Yasir Hussain)
Internal Auditor
Sindh Enterprise Dev. Fund
(Member/Secretary Committee)

(Shaikh Adnan Ali)
Section Officer (Admin)
Sindh Board of Investment
(Member Committee)

(Usman Ghani Khatri)
Board Member
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**HIRING OF EVENT MANAGER TO ORGANIZE LIVESTOCK, DAIRY, FISHERIES, POULTRY AND
AGRICULTURE EXHIBITION/SEMINAR 2016 & 2017**

21st OCTOBER, 2016 AT 1600 HRS IN THE COMMITTEE ROOM OF SBI

ATTENDANCE SHEET
SEDF GRIEVANCE REDRESSAL COMMITTEE

S#	Member Name	Designation	Signature
1.	Mr. Usman Ghani Khatri Member Board, SEDF	Chairman	
2.	Shaikh Adnan Ali Section Officer (Admin), SBI	Member	
3.	Mr. Sardar Yasir Hussain Internal Auditor, SEDf	Member/Secretary	

No. FM/SEDF/Tender/2016/
Karachi, Monday, November 14, 2016

The Additional Chief Secretary (Dev)
Planning & Development Department,
Government of Sindh
Karachi.

The Secretary to Government of Sindh
Finance Department
Karachi.

Subject: **MEETING NOTICE: RE-EVALUATION OF TENDER DOCUMENTS
RECEIVED FOR HIRING OF EVENT MANGER FOR ORGANIZING LDFA
2016 & 2017**

I am directed to refer to the captioned subject and to state that meeting of Consultant Selection Committee of Sindh Enterprise Development Fund is scheduled to be held on **18-11-2016 at 11:00A.M** in the Committee Room of SBI, 1st Floor, Block-B, FTC Building, Shahr-e-Faisal, Karachi to re-evaluate the bidding documents received for Hiring of Event Manager/Management Services for organizing LDFA 2016 & 2017 at Sindh Agriculture University Tando Jam and Karachi Expo Centre respectively.

2. It is therefore, requested to kindly depute an Officer (not below the rank of BS-18) to attend the meeting on the said date, venue and time.



(Rehmatullah Soomro)
Finance Manager

Copy for information to:

1. The CEO, Sindh Enterprise Development Fund, Karachi.
2. The Director Administration, SBI, Karachi.
3. The Managing Director SPPRA, Karachi.
4. M/s Badar Expo Solutions, Karachi (With a request to attend meeting with all the original documents attached in Tender document)
5. M/s FAKT Exhibitions (Pvt) Ltd, Karachi (With a request to attend meeting with all the original documents attached in Tender document)
6. Order file.



No. FM/SEDF/Tender/2016/
Karachi, Monday, November 14, 2016

The Additional Chief Secretary (Dev)
Planning & Development Department,
Government of Sindh
Karachi.

The Secretary to Government of Sindh
Finance Department
Karachi.

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16-11-16