



MINUTES OF MEETING
OF THE PROCUREMENT COMMITTEE-I held on 25th July 2017
(Reference: SSWMB/NIT-4)

SUBJECT: - OPENING OF FINANCIAL PROPOSAL OF NIT-4 (25.07.2017) - REQUEST FOR PROPOSAL (RFP) FOR FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR WEST & MALIR ZONES (DMC WEST & MALIR AREAS), KARACHI (4.1 & 4.2 / 2016-17)

With the approval of Competent Authority, the Sindh Solid Waste Management Board invited International Tender "Request for Proposal (RFP) for Front End Collection and Disposal of Municipal Solid Waste for West & Malir Zones (DMC West & Malir Areas), Karachi.

2 The Bidding documents were approved in the meeting of the Procurement Committee-I, convened to discuss and finalize the RFPs / Bid Documents for the work mentioned above on 28th November 2016 vide letter No SSWMB/ED(Ops-I)/Proc./NIT-4/1056/2016-17 dated 28th November 2016.

3. The NIT was published in the following leading Newspapers through Information Department, Government of Sindh, Karachi and uploaded on the websites of SSWMB, SPPRA, Government of Sindh, Karachi:

i.	Daily Dawn, Karachi	: 24-11-2016
ii.	Daily Kawish & Regional Times, Karachi	: 25-11-2016
iii.	Daily Jang & Express, Karachi	: 25-11-2016
iv.	Daily Khaleej Times, Dubai - UAE	: 01-12-2016

4. A pre-bid meeting was held on 12th January 2017 to brief the prospective bidders on the tender including the details of the area, eligibility criteria, current situation of solid waste management in DMC West and Malir area, expected deliverables, bid security and other details of the bidding documents. The participants raised a number of questions, queries and explanation during and afterwards the meetings. Replies to the questions, queries and clarification raised by the prospective bidders were prepared and compiled as single document and forwarded to all companies / firms who participated in the meetings through email and also uploaded on website of SSWMB and forwarded to SPPRA for hoisting vide letter No. SSWMB/ED(I)/NIT-/FE/112/2016-17 dated 10th February 2017 and letter No. SSWMB/ED(I)/NIT-/FE/112/2016-17 dated 13th February 2017

5. During the pre-bid meeting with prospective bidders many of them requested for extension in the date of opening of bid in order to carry out ground surveys and also prepare tender documents. The date of opening of tender was revised and the notice of 'EXTENSION IN DATE' was published in following newspapers:

i.	Daily Dawn, Karachi	: 28-12-2016
ii.	Daily Kawish & Regional Times, Karachi	: 27-12-2016
iii.	Daily Jang, Karachi	: 28-12-2016
iv.	Daily Khaleej Times, Dubai - UAE	: 05-01-2017



6. The M/s QIAOYIN Environmental, Protection Co; Ltd., M/s Daewoo Express, Waste Busters and M/s Al-Khalid Agencies (intending bidders) again requested that the submission of date may be further revised/extended for NIT-4.1 & 4.2 of DMC West / Malir as it involves lot of ground work and survey. Keep in view of poor participation, as no bidder was ready to participate without first carrying out ground survey & study, with the approval of the competent authority, tender reference No. 4.3 (District Council, Karachi Area only) was withdrawn / cancelled and the date for opening of tender was again revised and the notice of 'EXTENSION IN DATE' for NIT-4.1 and 4.2 was published in following newspapers:

- | | | |
|------|----------------------------------|--------------|
| i. | Daily News, Karachi | : 22-02-2017 |
| ii. | Daily Kawish, Karachi | : 23-02-2017 |
| iii. | Daily Express, Karachi | : 22-02-2017 |
| iv. | Daily Khaleej Times, Dubai - UAE | : 02-03-2017 |

7. This office vide letter No. SSWMB/NIT-4//205/2017 dated 6th March 2017 requested the members of the Procurement Committee-I to attend the 'Tender Opening Meeting' scheduled on 8th March, 2017 at 3:30 PM. The meeting was held under Chairmanship of Managing Director / Executive Director (Operation-I), Karachi in presence of all members of the Procurement Committee-I as well as representatives of the participant firms. (Attendance Sheets are attached).

8. The meeting was attended by the following:

- | | | |
|------|--|----------|
| i. | Dr. A. D. Sajnani, MD / ED (Operations-I), SSWMB, Karachi. | In Chair |
| ii. | Mr. Rashid Rauf, AEE, PHE Division Karachi. | Member |
| iii. | Mr. Muhammad Tariq Ansari, XEN (E&M), KMC, Karachi. | Member |
| iv. | Mr. Shamsuddin Katpar, D.D. (Finance) SSWMB. | Member |
| v. | Mr. Aftab Ahmed, Deputy Director (Procurement), SSWMB. | Member |

9. The floated tenders were opened before the Procurement Committee-I, SSWMB in the presence of bidders and their representative on 08.03.2017 at 3:30 pm. Following is the details of bidders against their works / services:

Tender (SSWMB/NIT-4) was divided into 02 Works /Services

Work No.	DESCRIPTION	PARTICIPATING FIRMS
4.1	Request for Proposal (RFP) for Front End Collection & Disposal of Municipal Solid Waste for DMC West Areas Karachi.	1. M/s Changyi Kangie Sanitation Engineering Co. 2. M/s Hangzhou Jinjiang Group Sanitation Services Co. 3. M/s Tus-Sound Waste Busters - Daewoo Express. 4. M/s Qiaoyain Environmental Protection
4.2	Request for Proposal (RFP) for Front End Collection & Disposal of Municipal Solid Waste for DMC Malir Areas Karachi.	1. M/s Changyi Kangie Sanitation Engineering Co. 2. M/s Hangzhou Jinjiang Group Sanitation Services Co. 3. M/s Tus-Sound Waste Busters - Daewoo Express. 4. M/s Qiaoyain Environmental Protection.



10. During the opening of technical proposal, it was noticed that M/s Guangzhou Qiaoyain Environmental Protection did not attach the tender fee with their bids in NIT-4.1 & 4.2. The firm accepted their mistake and stated to bring the tender fee before announcement of all technical proposals / bids. But M/s Hangzhou Jinjiang Group, i.e. another participant in the tender raised objection at the time of opening of technical proposals that since the bidder i.e M/s Guangzhou Qiaoyain Environmental Protection has not submitted required Tender Fee with bid, hence their Bid has become invalid and may not be considered. The Procurement Committee-I told them that the matter shall be referred to SPPRA for their opinion / advice and decision shall be taken accordingly.

11. In the meantime, M/s Guangzhou Qiaoyain Environmental Protection rushed to a nearby bank and got the pay order of Rs. 5000/- prepared and submitted to SSWMB after announcement of all technical proposals and by that time the Procurement Committee-I had concluded the meeting. The Tender Fee of M/s Guangzhou Qiaoyain Environmental Protection was taken under objection and the firm was once again told that the matter will be referred to SPPRA for guidance/advice in the matter and decision shall be taken accordingly. The matter along with copy of the application/complaint dated 23-04-2017 of M/s Hangzhou Jinjiang Group of China was forwarded to SPPRA vide letter No. SSWMB/ED(I)/NIT-4/FE/602/2017 dated 08-06-2017 with a request for advice on whether to accept or reject the bids of M/s Guangzhou Qiaoyain Environmental Protection for further evaluation on the basis of non-submission of required tender fee with the bid at the time of opening of technical proposals / bids.

12. The reply of SPPRA vide letter No. A.D(/ASMT)/SPPRA/30664/2017/4052 dated 19th June 2017 referred to Rule-24(1), 24(2) and 41(7) of SPP Rules 2010 (Amended-2017), which are reproduced as under:-

i. (Rule-24(1))

Bids shall be submitted on the place, date and time in the manner specified in the tender notice and bidding documents and any **bid submitted late due to any reason whatsoever shall not be considered by the Procurement Committee.**

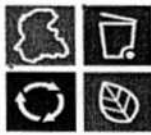
ii. (Rule-24(2))

The bidder may submit bids on the bidding document issued by the Procuring Agency or downloaded from the Authority's website **along with tender fee**, if any by mail or by hand.

iii. Rule-41(7)

All bids submitted after the time prescribed as well as those not opened and read out at bid opening due to any procedural flaw, shall not be considered and shall be returned without being opened.

13. The matter was discussed in detail during the Procurement Committee-I and decided that as per advice of the SPPRA based on the rules referred in their letter, the Bid of M/s Guangzhou Qiaoyain Environmental Protection has become invalid and cannot be accepted without tender fee.



14. On recommendation of the 'Procurement Committee-I' in its meeting held on 8th March 2017 (works - 4.1 and 4.2) the "**following Technical Sub-Committee**" was constituted vide order No. SSWMB/NIT-4/2016-17/298/2017 dated 3rd April 2017 to carryout Preliminary Technical Evaluation and submit its findings / report:

1. Engr. Shafiq-ur-Rehman - Director, Front End, SSWMB
2. Engr. Sohail Ahmed - Dy Director (LFSs), Karachi, SSWMB
3. Director, Sanitation / Solid Waste - Concerned DMC Zone.

15. The above-mentioned Technical Sub Committee submitted its evaluation report vide letter dated 13th July 2017. The findings of the report are as under:

Work No.	DESCRIPTION	PARTICIPATING FIRMS	Total Marks	Marks Obtained	Remarks
4.1	Request for Proposal (RFP) for Front End Collection & Disposal of Municipal Solid Waste for DMC West Areas Karachi.	M/s Changyi Kangie Sanitation Engg: Co.	100	80	Technically qualified
		M/s Hangzhou Jinjiang Group Sanitation Services Co.		77	Technically qualified
		M/s Tus-Sound Waste Busters - Daewoo Express.		79	Technically qualified
		M/s Qiaoyain Environmental Protection.		62	Technically disqualified
4.2	Request for Proposal (RFP) for Front End Collection & Disposal of Municipal Solid Waste for DMC Malir Areas Karachi.	M/s Changyi Kangie Sanitation Engg: Co.	100	80	Technically qualified
		M/s Hangzhou Jinjiang Group Sanitation Services Co.		77	Technically qualified
		M/s Tus-Sound Waste Busters - Daewoo Express.		79	Technically qualified
		M/s Qiaoyain Environmental Protection.		62	Technically disqualified

16. To discuss and finalize the finding of the Technical Sub-Committee constituted for the purpose, a meeting of the Procurement Committee-I was convened on 18th July 2017 at 3:00 PM. After going through the report submitted by Technical Sub-Committee, scrutiny of technical bids and detailed discussion, the committee agreed with the report of the Technical Sub-Committee constituted for the purpose and decided that the Financial Bids of the firms, who have been technically qualified, may be opened in the presence of the Procurement Committee-I and representatives of the qualified Firms, who wish to remain present.



17. This office, vide letter No. SSWMB/NIT-4/2016-17/742/2017 dated 21st July 2017 requested the members of the Procurement Committee-I to attend the "**Financial Tender Opening Meeting - Second Stage**", of the technically qualified firms scheduled on 25th July 2017 at 3:00 PM. The meeting was held under Chairmanship of Executive Director (Operations-I), SSWMB in presence of all members of the Procurement Committee-I and technically qualified firms.

18. The meeting was attended by the following:

- | | |
|---|----------|
| i. Dr. A. D. Sajnani, MD / ED (Operations-I), SSWMB, Karachi. | In Chair |
| ii. Mr. Rashid Rauf, AEE, PHE Division Karachi. | Member |
| iii. Mr. Hussain Ahmed Mastoi, XEN, RDD, Karachi. | Member |
| iv. Mr. Shamsuddin Katpar, D.D. (Finance) SSWMB. | Member |
| v. Mr. Aftab Ahmed, Deputy Director (Procurement), SSWMB. | Member |

(Attendance Sheets of Members and qualified bidders / Firms is attached).

19. After scrutiny of the documents of the financial bid, the details of financial bids are as under:

Tender (SSWMB/NIT-4.1):

"Request for Proposal (RFP) for Front End Collection & Disposal of Municipal Solid Waste for DMC West Areas Karachi."

Work No.	TECHNICALLY QUALIFIED FIRMS	BID SECURITY (5%)	FINANCIAL BID (US\$) (Million)		Remarks
			Exclusive Taxes	Inclusive Taxes	
4.1	M/s Changyi Kangie Sanitation Engg: Co.	No Bid Security	33,475,729.50	NIL	3 rd Lowest
	M/s Hangzhou Jinjiang Group Sanitation Services Co.	Bank Guarantee No. LG2880IB700016 (US\$ 1,504,530.00 Million)	16,348,721.50	19,209,747.85	1 st Lowest
	M/s Tus-Sound Waste Busters - Daewoo Express.	Bank Guarantee No. 1045-018/017 dated 6-3-2017 (US\$ 2.0 Million)	33,056,680.38	38,857,713.66	2 nd Lowest Note:- M/s Tus-Sound waste Busters - Daewoo Express furnished 2.0 Million US\$ against bid security for 4.1 & 4.2 collectively instead of separately as mentioned in RFP/bid document.

19. The Procurement Committee-I, after going through the attached documents and after detailed discussion / calculation, observed that **M/S Hangzhou Jinjiang Group Sanitation Services Co.** has offered lowest rate for the work of **Front End Collection & Disposal of Municipal Solid Waste for DMC West Areas Karachi, hence may be recommended for award of work-4.1**



Tender (SSWMB/NIT-4.2):

"Request for Proposal (RFP) for Front End Collection & Disposal of Municipal Solid Waste for DMC Malir Areas Karachi."

Work No.	TECHNICALLY QUALIFIED FIRMS	BID SECURITY (5%)	FINANCIAL BID (US\$) (Million)		Remarks
			Exclusive Taxes	Inclusive Taxes	
4.2	M/s Changyi Kangie Sanitation Engg: Co.	No Bid Security	9,380,987.20	NIL	2 nd Lowest
	M/s Hangzhou Jinjiang Group Sanitation Services Co.	Bank Guarantee No. LG2880IB700017 for US\$ 410,990.00	4,155,743.00	4,884,025.00	1 st Lowest
	M/s Tus-Sound Waste Busters - Daewoo Express.	Bank Guarantee No. 1045-018/017 dated 6-3-2017 (US\$ 2.0 Million)	12,700,099.26	14,630,535.33	3 rd Lowest Note:- M/s Tus-Sound waste Busters - Daewoo Express furnished 2.0 Million US\$ against bid security for 4.1 & 4.2 collectively instead of separately as mentioned in RFP/bid document..

20. The Procurement Committee-I, after going through the attached documents and after detailed discussion / calculation, observed that **M/S Hangzhou Jinjiang Group Sanitation Services Co.** has offered lowest rate for the work of **Front End Collection & Disposal of Municipal Solid Waste for DMC Malir Areas Karachi, hence may be recommended for award of work-4.2.**

21. Meeting ended with a vote of thanks to and from the Chair.

(Shamsuddin Katpar)
D.D.(Finance) SSWMB
Member

(Aftab Ahmed)
Dy. Dir (Proc.) SSWMB
Member

(Engr. Rashid Rauf)
AEN, PHE Division Karachi
Member

(Engr. Hussain Ahmed Mastoi)
XEN/RDD, Karachi
Member

(Dr. A. D. Sajani)
E.D. (Operation-I), SSWMB
Chairman



Sindh

Solid Waste Management
Board



ATTENDANCE SHEET
OPENING OF FINANCIAL BID

Subject: Meeting of Procurement Committee-I for Opening of Financial Bid
"Front End Collection, Transport and Disposal of Municipal Solid Waste
for DMCs & DCKs (West & Malir Areas) Karachi, Sindh, Pakistan."

Reference: No.SSWMB/NIT-4/2016-17/743/2017 Dated: 21.07.2017

VENUE: Conference Room SSWMB, 13, Al-Hamra Housing Society, Karachi.

DATE: 25.07.2017

TIME: 03:00 P.M.

OFFICER'S SHEET

Sr. No.	NAME OF OFFICER	DESIGNATION/ CONTACT NO.	SIGNATURE
1.	Dr. A. D. Syed	ED-I/MD	
2.	RASHID RAUF	ASSISTANT ENGINEER P.H. ENGG. DIVISION KARACHI 0307-2212339	
3.	Aftab Ahmed	DD (Proc.)	
4.	Hussain Ahmad, Mastur	Ex. Engineer RDP Karachi	
5.	Shamsuddin Khatun	D.D. (Finance)	
6.			



**ATTENDANCE SHEET
OPENING OF FINANCIAL BID**

Subject: Meeting of Procurement Committee-I for Opening of Financial Bid
"Front End Collection, Transport and Disposal of Municipal Solid Waste
for DMCs & DCKs (West & Malir Areas) Karachi, Sindh, Pakistan."

Reference: No.SSWMB/NIT-4/2016-17/743/2017 **Dated:** 21.07.2017

VENUE: Conference Room SSWMB, 13, Al-Hamra Housing Society, Karachi.

DATE: 25.07.2017
TIME: 03:00 P.M.

BIDDER'S SHEET

S. No.	Name Of Representative	Designation / Contact No.	Name Of Firm / Organization	Signature
1.	Syed Faris	03332345007 0300 8206 294	Hongzhou Jinyang Group Environmental Sanitation Services	
2.	PENG LIN Adnan Hafeez	0317 11888 18 0317-1007176	Hong Zhou Jinyang Group Environmental Sanitation Services Ltd	
3.	YANG ZHI JUN	0311 210555	KINGZAN SANITATION (PAKISTAN) CO. (PVT.) LTD CHANGYE KANGDIE SANITATION ENGINEERING CO., LTD	
4.	FARHAN LOHI	0321-7062786	Wenji Trustee's - Newo - Group	
5.	APIDI ZIYONG MIJITI	03077770888	Changye Kangdie Sanitation Engineering Company Pvt Ltd	


BID EVALUATION REPORT - SSWMB/NIT-4/206-17
REQUEST FOR PROPOSAL (RFP) FOR FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR WEST (DMC WEST AREAS), KARACHI.


- | | |
|--|---|
| 1. Name of Procuring Agency: | Sindh Solid Waste Management Board. |
| 2. Tender Reference No: | SSWMB/ NIT-4.1 |
| 3. Tender Description/Name of work/item: | "REQUEST FOR PROPOSAL (RFP) FOR FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR WEST (DMC WEST AREAS), KARACHI". |
| 4. Method of Procurement: | Open Competitive Bidding (International)
Single Stage – Two Envelop Procedure. |
| 5. Tender Published: | SPPRA & SSWMB Website (SPPRA Serial No. 30664)
Daily Kawish (25-11-2016),Jang Karachi (25-11-2016),
Dawn Karachi (24.11.2016) and Khaleej Times, Dubai - UAE (01-12-2016).
<u>EXTENSION IN DATE:</u> Daily Kawish (27-12-2016),Jang Karachi (28-12-2016), Dawn Karachi (28-12-2016) and Khaleej Times, Dubai - UAE (05-01-2017).
<u>EXTENSION IN DATE:</u> Daily Kawish (23-02-2017),Express Karachi (22-02-2017), News Karachi (22-02-2017) and Khaleej Times, Dubai - UAE (02-03-2017). |
| 6. Total Bid Sold / downloaded: | 04 |
| 7. Total Bids Received: | 04 |
| 8. Technical Bid Opening date: | 08.03.2017 |
| 9. No. of Bid technically qualified: | 03 |
| 10. Bid(s) Rejected: | 1 |
| 11. Technical Evaluation Report: | 18-07-2017 |
| 12. Financial Bid Opening date: | 25-07-2017 |

Works / Services


REQUEST FOR PROPOSAL (RFP) FOR FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR WEST (DMC WEST AREAS), KARACHI.

S No	Name of Firm or Bidder	Cost offered by the Bidder, US\$ (Million)	Ranking in terms of cost	Remarks
1.	M/s Changyi Kangie Sanitation Engg: Co.	33,475,729.50	3 rd Lowest	No Bid security
2.	M/s Hangzhou Jinjiang Group Sanitation Services Co.	16,348,721.50	1 st Lowest	Bank Guarantee No. LG2880IB700016 (US\$ 1,504,530.00 Million)
3.	M/s Tus-Sound Waste Busters - Daewoo Express.	33,056,680.38	2 nd Lowest	Bank Guarantee No. 1045-018/017 dated 6-3-2017 (US\$ 2.0 Million) Note:- M/s Tus-Sound waste Busters - Daewoo Express furnished 2.0 Million US\$ against bid security for 4.1 & 4.2 collectively instead of separately as mentioned in RFP / bid document.


(Shamsuddin Katpar)
 D.D.(Finance) SSWMB
 Member


(Affab Ahmed)
 Dy. Dir (Proc.) SSWMB
 Member


(Engr. Rashid Rauf)
 AEN, PHE Division Karachi
 Member


(Engr. Hussain Ahmed Mastoi)
 XEN,RDD, Karachi
 Member



(Dr. A. D. Sajnani)
 E.D. (Operation-I), SSWMB
 Chairman


BID EVALUATION REPORT - SSWMB/NIT-4/206-17**REQUEST FOR PROPOSAL (RFP) FOR FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR MALIR (DMC MALIR AREAS), KARACHI.**

- | | |
|--|---|
| 1. Name of Procuring Agency: | Sindh Solid Waste Management Board. |
| 2. Tender Reference No: | SSWMB/ NIT-4.2 |
| 3. Tender Description/Name of work/item: | "REQUEST FOR PROPOSAL (RFP) FOR FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR MALIR (DMC MALIR AREAS), KARACHI". |
| 4. Method of Procurement: | Open Competitive Bidding (International)
Single Stage – Two Envelop Procedure. |
| 5. Tender Published: | SPPRA & SSWMB Website (SPPRA Serial No. 30664)
Daily Kawish (25-11-2016), Jang Karachi (25-11-2016), Dawn Karachi (24.11.2016) and Khaleej Times, Dubai - UAE (01-12-2016).
<u>EXTENSION IN DATE:</u> Daily Kawish (27-12-2016), Jang Karachi (28-12-2016), Dawn Karachi (28-12-2016) and Khaleej Times, Dubai - UAE (05-01-2017).
<u>EXTENSION IN DATE:</u> Daily Kawish (23-02-2017), Express Karachi (22-02-2017), News Karachi (22-02-2017) and Khaleej Times, Dubai - UAE (02-03-2017). |
| 6. Total Bid Sold / downloaded: | 04 |
| 7. Total Bids Received: | 04 |
| 8. Technical Bid Opening date: | 08.03.2017 |
| 9. No. of Bid technically qualified: | 03 |
| 10. Bid(s) Rejected: | 1 |
| 11. Technical Evaluation Report: | 18-07-2017 |
| 12. Financial Bid Opening date: | 25-07-2017 |

Works / Services**REQUEST FOR PROPOSAL (RFP) FOR FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR MALIR (DMC MALIR AREAS), KARACHI.**


S No	Name of Firm or Bidder	Cost offered by the Bidder, US\$ (Million)	Ranking in terms of cost	Remarks
1.	M/s Changyi Kangie Sanitation Engg: Co.	9,380,987.20	2 nd Lowest	No Bid security
2.	M/s Hangzhou Jinjiang Group Sanitation Services Co.	4,155,743.00	1 st Lowest	Bank Guarantee No. LG2880IB700017 (US\$ 410,990.00 Million)
3.	M/s Tus-Sound Waste Busters - Daewoo Express.	12,700,099.26	3 rd Lowest	Bank Guarantee No. 1045-018/017 dated 6-3-2017 (US\$ 2.0 Million) Note:- M/s Tus-Sound waste Busters - Daewoo Express furnished 2.0 Million US\$ against bid security for 4.1 & 4.2 collectively instead of separately as mentioned in RFP / bid document.


(Shamsuddin Katpar)
D.D.(Finance) SSWMB
Member


(Aftab Ahmed)
Dy. Dir (Proc.) SSWMB
Member


(Engr. Rashid Rauf)
AEN, PHE Division Karachi
Member


(Engr. Hussain Ahmed Mastoi)
XEN, RDD, Karachi
Member


(Dr. A. D. Sajjani)
E.D. (Operation-I), SSWMB
Chairman

COMPARATIVE STATEMENT

SUBJECT: - REQUEST FOR PROPOSAL (RFP) FOR FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR WEST & MLAIR (DMC WEST & MALIR AREAS), KARACHI.

With the approval of Competent Authority, the Sindh Solid Waste Management Board (SSWMB) issued NIT (SSWMB/NIT-4/2017-18) and sealed RFPs (Single Stage – Two Envelope Procedure) International bidding were invited from interested firms for carrying out the '**FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR WEST & MALIR (DMC WEST & MALIR AREAS), KARACHI.**

The tenders (Technical Bids) were opened publically before Procurement Committee in presence of bidders on 8th March, 2017 and the Financial Proposal were opened on 25th July 2017, who were technically qualified.


Tender (SSWMB/Re-NIT-4.1)

REQUEST FOR PROPOSAL (RFP) FOR FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR WEST (DMC WEST AREAS), KARACHI.

Work No.	TECHNICALLY QUALIFIED FIRMS	BID SECURITY (5%)	FINANCIAL BID (US\$) (Million)		Remarks
			Exclusive Taxes	Inclusive Taxes	
4.1	M/s Changyi Kangie Sanitation Engg: Co.	No Bid Security	33,475,729.50	NIL	3 rd Lowest
	M/s Hangzhou Jinjiang Group Sanitation Services Co.	Bank Guarantee No. LG2880IB700016 (US\$ 1,504,530.00 Million)	16,348,721.50	19,209,747.85	1 st Lowest
	M/s Tus-Sound Waste Busters - Daewoo Express.	Bank Guarantee No. 1045-018/017 dated 6-3-2017 (US\$ 2.0 Million)	33,056,680.38	38,857,713.66	2 nd Lowest <small>Note:- M/s Tus-Sound waste Busters - Daewoo Express furnished 2.0 Million US\$ against bid security for 4.1 & 4.2 collectively instead of separately as mentioned in RFP/bid document.</small>


The Procurement Committee-I, after going through the attached documents and after detailed discussion / calculation, observed that **M/S Hangzhou Jinjiang Group Sanitation Services Co.** has offered lowest rate for the work of **Front End Collection & Disposal of Municipal Solid Waste for DMC West Areas Karachi, hence may be recommended for award of work-4.1.**


(Shamsuddin Katpar)
D.D.(Finance) SSWMB
Member


(Aftab Ahmed)
Dy. Dir (Proc.) SSWMB
Member


(Engr. Rashid Rauf)
AEN, PHE Division Karachi
Member


(Engr. Hussain Ahmed Mastoi)
XEN, RDD, Karachi
Member


(Dr. A. D. Sajnani)
E.D. (Operation-I), SSWMB
Chairman

COMPARATIVE STATEMENT

SUBJECT: - REQUEST FOR PROPOSAL (RFP) FOR FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR WEST & MLAIR (DMC WEST & MALIR AREAS), KARACHI.

With the approval of Competent Authority, the Sindh Solid Waste Management Board (SSWMB) issued NIT (SSWMB/NIT-4/2017-18) and sealed RFPs (Single Stage – Two Envelope Procedure) International bidding were invited from interested firms for carrying out the '**FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR WEST & MALIR (DMC WEST & MALIR AREAS), KARACHI.**

The tenders (Technical Bids) were opened publically before Procurement Committee in presence of bidders on 8th March, 2017 and the Financial Proposal were opened on 25th July 2017, who were technically qualified.

Tender (SSWMB/NIT-4.2)

REQUEST FOR PROPOSAL (RFP) FOR FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR MALIR (DMC MALIR AREAS), KARACHI.

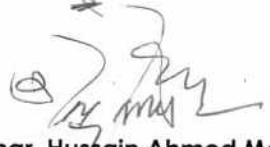
Work No.	TECHNICALLY QUALIFIED FIRMS	BID SECURITY (5%)	FINANCIAL BID (US\$) (Million)		Remarks
			Exclusive Taxes	Inclusive Taxes	
4.2	M/s Changyi Kangie Sanitation Engg: Co.	No Bid Security	9,380,987.20	NIL	2 nd Lowest
	M/s Hangzhou Jinjiang Group Sanitation Services Co.	Bank Guarantee No. LG2880IB700017 for US\$ 410,990.00	4,155,743.00	4,884,025.00	1st Lowest
	M/s Tus-Sound Waste Busters - Daewoo Express.	Bank Guarantee No. 1045-018/017 dated 6-3-2017 (US\$ 2.0 Million)	12,700,099.26	14,630,535.33	3 rd Lowest <small>Note:- M/s Tus-Sound waste Busters - Daewoo Express furnished 2.0 Million US\$ against bid security for 4.1 & 4.2 collectively instead of separately as mentioned in RFP/bid document..</small>


The Procurement Committee-I, after going through the attached documents and after detailed discussion / calculation, observed that **M/S Hangzhou Jinjiang Group Sanitation Services Co.** has offered lowest rate for the work of **Front End Collection & Disposal of Municipal Solid Waste for DMC Malir Areas Karachi**, hence may be recommended for award of work-4.2.


(Shamsuddin Katpar)
D.D.(Finance) SSWMB
Member


(Aftab Ahmed)
Dy. Dir (Proc.) SSWMB
Member


(Engr. Rashid Rauf)
AEN, PHE Division Karachi
Member


(Engr. Hussain Ahmed Mastoi)
XEN/RDD, Karachi
Member



(Dr. A. D. Sajnani)
E.D. (Operation-I), SSWMB
Chairman


**Report of Technical Sub Committee for Evaluation of Technical Proposal of
DMC West (Reference SSWMB/NIT-4/2016-17/298/2017)**


2.30 Evaluation Criteria

Criteria, sub-criteria and point system for evaluation of technical proposal are as under:

1.	Company Profile	Marks	M/s Changyi Kangie Sanitation Engineering Co.	M/s Hangzhou Jinjiang Group Sanitation Services Co. Ltd.	Tus-Sound- Waste Busters- Daewoo Express.	Qiaoyain Environmental Protection	Remarks
			Marks Obtained	Marks Obtained	Marks Obtained	Marks Obtained	
1.1	Number of Similar assignment /work completed by contractor during last five years	5	4	4	3	4	
1.2	Value of Similar Assignment/works	10	8	7	6	5	
1.3	Value and Numbers of appropriate Solid Waste Machinery owned by the company	10	8	7	7	8	
1.4	Organization Structure/Relevant Experience of the firm	5	4	4	3	4	
1.5	Networth (Financial) of the contractor including bank financing not less than one billion rupees.	10	10	10	10	10	
	Sub Total	40	34	32	29	31	
2	Technical/Operational approach & Methodology.	Marks					
2.1	Approach & Methodology for the works & services	10	7	7	7	7	
2.2	Responsiveness to RFP	10	10	10	10	10	Provisional - S Confirmation Procurement C
2.3	Goal-Oriented Work Plan	15	11	11	12	10	
	Sub Total	35	28	28	29	27	
3	Technical/Operational & Operational Team	Marks					
3.1	Education & Qualification	10	7	7	8	2	
3.2	Relevant background	10	6	6	8	2	
3.3	Time expend with the contractor	5	5	4	5	0	
	Sub Total	25	18	17	21	4	
	Marks Obtained by the Company/Grand Total	100	80	77	79	62	
The Minimum Technical Score to qualify is 75 Marks							


Mr. Shafiq Ur Rehman
Director, Front End Collection SSWMB


Engr. Sohail Ahmed
Dy. Director, SSWMB

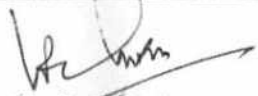

Mr. ZAHID P.
Director, Sanitation/SWMI

Report of Technical Sub Committee for Evaluation of Technical Proposal of
DMC Malir (Reference SSWMB/NIT-4/2016-17/298/2017)


2.30 Evaluation Criteria

Criteria, sub-criteria and point system for evaluation of technical proposal are as under:

1.	Company Profile	Marks	M/s Changyi Kangie Sanitation Engineering Co.	M/s Hangzhou Jinjiang Group Sanitation Services Co. Ltd.	Tus-Sound-Waste Busters-Daewoo Express.	Qiaoyain Environmental Protection	Remarks	
			Marks Obtained	Marks Obtained	Marks Obtained	Marks Obtained		
1.1	Number of Similar assignment /work completed by contractor during last five years	5	4	4	3	4		
1.2	Value of Similar Assignment/works	10	8	7	6	5		
1.3	Value and Numbers of appropriate Solid Waste Machinery owned by the company	10	8	7	7	8		
1.4	Organization Structure/Relevant Experience of the firm	5	4	4	3	4		
1.5	Networth (Financial) of the contractor including bank financing not less than one billion rupees.	10	10	10	10	10		
	Sub Total	40	34	32	29	31		
2	Technical/Operational approach & Methodology.	Marks						
2.1	Approach & Methodology for the works & services	10	7	7	7	7		
2.2	Responsiveness to RFP	10	10	10	10	10	Provisional Confirmat Procuremer	
2.3	Goal Oriented Work Plan	15	11	11	12	10		
	Sub Total	35	28	28	29	27		
3	Technical/Operational & Operational Team	Marks						
3.1	Education & Qualification	10	7	7	8	2		
3.2	Relevant background	10	6	6	8	2		
3.3	Time expend with the contractor	5	5	4	5	0		
	Sub Total!	25	18	17	21	4		
	Marks Obtained by the Company/Grand Total!	100	80	77	79	62		
The Minimum Technical Score to qualify is 75 Marks								


Mr. Shafiq Ur Rehman
Director, Front End Collection SSWMB


Engr. Sahali Ahmed
Dy. Director, SSWMB


Mr. _____
Director, Sanitation/SW