

## Bid Evaluation Report


1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: ME/10/16-17
3. Tender Description/Name of work/item: Provide & Supply of Digital Signage and LED TVs
4. Method of Procurement: Single Stage Single Envelope
5. Tender Published: June 02, 2017 on IBA & SPPRA web sites SPPRA Serial # 33672  
*Print & Electronic Media (SPPRA ID No. & News papers names with dates)*
6. Total Bid documents Sold; 02 companies have collected Tender Documents
7. Total Bids Received: 02
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: June 21, 2017

### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s S. M. Saeed & Brothers	Rs.506,470.00	Lowest Bidder	Rs.450,000.00	Accepted, due to lowest bidder. Comparative Sheet Attached.	
2.	M/s K&B Enterprises	Rs.559,845.00	Highest Bidder			
3.						
4.						

**Signatures of the Central Purchase Committee, Members**

  
 MEMBER  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Syed Tehanzeb  
 Manager Finance  
 IBA


  
 CHAIRPERSON  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Dr. Rameez Khan  
 Assistant Professor  
 IBA

  
 MEMBER (EXTERNAL)  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Havis Qureshi  
 PPA Advisor  
 HES

**Comparative Statement**  
**Provide & Supply of Digital Signage and LED TVs**  
**Tender # ME/10/16-17**

Sr. #	Description	Quantity	M/s S. M. Saeed & Brothers			M/s K&B Enterprises		
			Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)
1	Digital Signage 32 Inch Touchscreen Display Information on Kiosk	1	Optimum Technology	335,440.00	335,440.00	Optimum Technology	348,500.00	348,500.00
2	LED TV 40 Inch Brand: Samsung 40K5100 / Sony or Equivalent Features: Full HD Eco Sensor Connect Share™ Wide Color Enhance 2 HDMI 1 USB port Dolby Digital Plus Speaker Type: 2CH (Full Range SPK) Standard OEM Warranty	2	Samsung 40K5100	48,720.00	97,440.00	Samsung 40K5100	65,000.00	130,000.00
<b>Total</b>			<b>Rs. 432,880.00</b>			<b>Rs. 478,500.00</b>		
<b>17% GST</b>			<b>Rs. 73,590.00</b>			<b>Rs. 81,345.00</b>		
<b>Total Amount</b>			<b>Rs. 506,470.00</b>			<b>Rs. 559,845.00</b>		

  
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Dr. Rameez Khawid  
PPRA Assistant Professor  
IBA

  
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Heals Qureshi  
PPRA Advisor  
MES

## Muhammad Hanif / Senior Executive (Purchase) @ Main Campus

**To:** Secretary Procurement Committee @ IBA  
**Subject:** SPPRA - PC Minutes of Bid Opening Meeting

**From:** Secretary Procurement Committee @ IBA

**Sent:** Thursday, June 29, 2017 2:44 PM

**To:** Muhammad Sohail Khan / Senior Manager (Purchase and Stores) @ IBA

**Cc:** Procurement-Committee; Aamer Shabbir Khan / General Manager Administration @ IBA; Moeid Sultan / Director Finance @ Main Campus; Syed Fahad Jawed / Senior Manager Finance (Pre-audit and Budget) @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA

**Subject:** Item 2. Approval for Digital Signage and LED TVs for Library

### Item # 2: Approval for Digital Signage and LED TVs

**Discussion:** Sr. Executive Purchase briefed the committee about the tender proceedings for "Provide & Supply of Digital Signage and LED TVs". In this tender two bidders participated. The committee reviewed the attached comparative statement.

**Decision:** The committee approve the award for "Provide & Supply of Digital Signage and LED TVs" to the lowest evaluated bidder M/s S. M. Saeed & Brothers at Rs. 506,470.00 (inclusive of GST) subject to the availability budget.

**Action:** Sr. Manager Purchase & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.

### Committee:

1. Dr. Rameez Khalid (Chairman)
2. Syed Jehanzeb (Member)
3. Asjad Asad (Member)
4. Haris Quershi (External Member)
5. Ahmed Ali Khan (External Member)
6. Mustaque Ahmed (Member)
7. Syed M. Rizwan Rizvi (Member)
8. Muhammad Hanif (Secretary)

Muhammad Hanif,  
Secretary Procurement Committee

  
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Manager Finance  
IBA

  
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Haris Quershi  
PPRA Advisor  
HES



Institute of  
Business Administration  
Karachi

Leadership and Ideas for Tomorrow

### BIDDERS QUALIFICATION REPORT

NIT No:

ME/10/16-17

Description of Work:

Provide & Supply of Digital Signage and LED TVs

Method & Procedure of procurement:

Open Competitive Bidding  
Single Stage One Envelope

S. No	Eligibility Criteria	M/s S. M. Saeed & Brothers	M/s K&B Enterprises
1	Is envelop sealed	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes
3	Form of Tender Signed or not	Yes	Yes
4	Registration in GST / SBR & I. Tax	Yes	Yes
5	Turnover in terms of Financial Statement of last three years	Yes	Yes
6	Tender Fee Received	Yes	Yes
7	5 plus years experience	Yes	Yes
8	Qualified / Disqualified	Qualified	Qualified
9	Any overwriting tender dropped received	No	No
10	Cliental list provided	Yes	Yes
11	Affidavit regarding any litigation or blacklisting	No	No

#### Recommendations:

- 1 Participated firm is declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- 2 The responsive qualified bidder and lowest bidder is M/s S. M. Saeed & Brothers at Rs. 506,470.00
- 3 Recommended to award the Purchase Order to the responsive qualified & lowest bidder i.e. M/s S. M. Saeed & Brothers

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KARACHI


Hani PPR  
PPRA  
HES  
Caucemi  
Advisor


**Tender Opening**  
**June 21, 2017**  
**at 12:30 pm**


Statement of Tender for: Provide & Supply of Digital Signage and LED TVs	Tender #: ME/10/16-17
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S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/S S.M. Saad & Bros.	Rs 506,470/-		03725669 Bank Al Habib Rs 250000/- June 19, 2017	ABSENT.	
2-	M/S A & B Enterprises	Rs 559,845/-		11114453 Habib Metro Bank Rs 280000/- June 21, 2017	ABSENT	

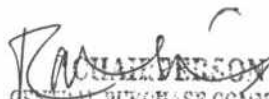
  
**M. SOHAIL KHAN**  
 Manager Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

  
**RAUF AHMED**  
 Sr. Finance Executive.

  
**ASJAD ASAD**  
 Sr. Manager P&CS

  
**M. Hamid**  
 Sr. Executive Purchase

  
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