



**SINDH EDUCATION FOUNDATION  
GOVT. OF SINDH  
(HEAD OFFICE)**



SEF (Plot. No. 21/A, Block No.7 & 8 Overseas Cooperative Housing Society,  
Ameer Khusro Road) Karachi. 021-34169182 & 184

**ATTENDANCE SLIP**

Date: 13th June, 2016.

Tender No. SEF/NP/2015-16/59

**TENDER FOR: TECHNICAL BID OPENING FOR HIRING OF FIRM FOR  
CAPACITY BUILDING /TRAINING OF SSS TEACHER.**

Following firms submitted their bids in this IFB.

S.No.	NAME OF PARTICPANT FIRM	ATTENDED BY (Name)	CONTACT (Cell #)	SIGNATURES
1	MD F	Saleem Raleh	0333-7818913	<i>[Signature]</i>
2	IBA KARACHI	DR. Rameez Khan	0300-212777	<i>[Signature]</i>
3	BPS	TAIMCOE	0333-3000-331	<i>[Signature]</i>
4	AFA@	Jawad-ul-Rehman	0333-7179695	<i>[Signature]</i>
5	IRM	— Absent	—	—
6	OUP	— Absent	—	—
7	/	/	/	/
8	/	/	/	/
9	/	/	/	/
10	/	/	/	/

(Total 6 firms present)

Sign: *[Signature]*  
13/6/16  
**Shahnawaz Ali Khan,**  
Acting Deputy Director Procurement, SEF

*[Signature]* 13/6/2016  
*[Signature]* 13/6/16  
*[Signature]* 13-6-16



**SINDH EDUCATION FOUNDATION  
GOVT. OF SINDH  
(HEAD OFFICE)**

SEF (Plot. No. 21/A, Block No.7& 8 Overseas Cooperative Housing Society,  
Ameer Khusro Road) Karachi. 021-34169182 & 184



Tender No. SEF/NP/2015-16/59

**MEMBERS OF CONSULTANT SELECTION COMMITTEE**

Sign: \_\_\_\_\_

**Mr. Mubashir Mirza**  
Assistant Director,(AASP)  
Member of Consultant Selection Committee  
Sindh Education Foundation,  
Govt. of Sindh,

Sign: \_\_\_\_\_

**Mr. Taufiq Ahmed Sheikh**  
Planning officer,  
Planning & Development Dept.  
Member of Consultant Selection Committee  
Sindh Education Foundation  
Govt. of Sindh,

Sign: \_\_\_\_\_

**Ms. Shadia Jaffer**  
Deputy Sec. (Budget) Finance  
Member of Consultant Selection  
Committee  
Sindh Education Foundation  
Govt. of Sindh,

Sign: \_\_\_\_\_

**Mr. Nawab Zafar Ali,**  
Deputy Director (M&E)  
Secretary of Consultant Selection  
Committee  
Sindh Education Foundation  
Govt. of Sindh,

**COUNTERSIGNED**

**Mr. Aziz Kabani**  
Director POR/DMD

**Chairman Consultant Selection Committee**  
Sindh Education Foundation  
Govt. of Sindh,

**SINDH EDUCATION FOUNDATION GOVT. OF SINDH**

**EVALUATION OF TECHNICAL PROPOSALS**

**CAPACITY BUILDING/TRAINING OF TEACHERS (SSS) # SEF/NP/2015-16/59**

RFP OPENING DATE: June 13, 2016						
Criteria of Evaluation	Marks	%	M/s. IRM	M/S.Premier (DLC) (BPS)	M/S.IBA Karachi	
(i) Adequacy of work experience, proposed methodology and work plan in responding to the Terms of Reference:						
Relevant Experience	25	41.66%	16	20	16	
General Training Experience	5	8.33%	3	4.5	3.5	
Work Plan	5	8.33%	2.5	3.5	3	
Organization & Staffing	5	8.33%	3	4.5	4	
Resource Development	15	25%	4.5	12	10	
Technical approach & methodology	5	8.33%	3	4.5	4	
<b>Total Numbers</b>	<b>60</b>	<b>100%</b>				
(ii) Key professional staff qualification and competence for the assignment:						
One Project Manager	10	25%	8	8.5	8.5	
Subject Specialist	30	75%	22	27	25.5	
<b>Total Numbers</b>	<b>40</b>	<b>100%</b>				
<b>Grand Total</b>	<b>100</b>		<b>62</b>	<b>84.5</b>	<b>74.5</b>	

  
**Mr. Aziz Kabani**  
 Director/POR/DMD

Chairman Consultant Selection Committee  
 Sindh Education Foundation  
 Govt. of Sindh

SINDH EDUCATION FOUNDATION GOVT. OF SINDH					
EVALUATION OF TECHNICAL PROPOSALS					
CAPACITY BUILDING/TRAINING OF TEACHERS (SSS) # SEF/NP/2015-16/59					
RFP OPENING DATE: June 13, 2016					
Criteria of Evaluation	Marks	%	M/s. IRM	M/S.BPS	M/S.IBA Karachi
(i) Adequacy of work experience, proposed methodology and work plan in responding to the Terms of Reference:					
Relevant Experience	25	41.66%	20	20	16
General Training Experience	5	8.33%	3	4	3
Work Plan	5	8.33%	3	4	3
Organization & Staffing	5	8.33%	3	4	3
Resource Development	15	25%	2	10	6
Technical approach & methodology	5	8.33%	3	4	3
<b>Total Numbers</b>	<b>60</b>	<b>100%</b>	<b>—</b>	<b>—</b>	<b>—</b>
(ii) Key professional staff qualification and competence for the assignment:					
One Project Manager	10	25%	8	8	8
Subject Specialist	30	75%	26	28	27
<b>Total Numbers</b>	<b>40</b>	<b>100%</b>			
<b>Grand Total</b>	<b>100</b>		<b>68</b>	<b>82</b>	<b>69</b>


  
 Mr. Nawab Zafar Ali,  
 Deputy Director (M&E)  
 Secretary of Consultant Selection Committee  
 Sindh Education Foundation  
 Govt. of Sindh

SINDH EDUCATION FOUNDATION GOVT. OF SINDH						
EVALUATION OF TECHNICAL PROPOSALS						
CAPACITY BUILDING/TRAINING OF TEACHERS (SSS) # SEF/NP/2015-16/59						
RFP OPENING DATE: June 13, 2016						
Criteria of Evaluation	Marks	%	M/s. IRM	M/s. BPS M/S.Premier (DLC)	M/S.IBA Karachi	
(i) Adequacy of work experience, proposed methodology and work plan in responding to the Terms of Reference:						
Relevant Experience	25	41.66%	20	20	16	
General Training Experience	5	8.33%	3	4	3	
Work Plan	5	8.33%	3	3	2	
Organization & Staffing	5	8.33%	4	4	3	
Resource Development	15	25%	4	8	5	
Technical approach & methodology	5	8.33%	3	4	3	
<b>Total Numbers</b>	<b>60</b>	<b>100%</b>				
(ii) Key professional staff qualification and competence for the assignment:						
One Project Manager	10	25%	8	8	8	
Subject Specialist	30	75%	26	26	25	
<b>Total Numbers</b>	<b>40</b>	<b>100%</b>	<b>71</b>	<b>77</b>	<b>65</b>	
<b>Grand Total</b>	<b>100</b>					

  
Dr. Aijaz Alam Khan


Deputy Sec. Finance,  
Member of Consultant Selection Committee  
Sindh Education Foundation  
Govt. of Sindh

SINDH EDUCATION FOUNDATION GOVT. OF SINDH					
EVALUATION OF TECHNICAL PROPOSALS					
CAPACITY BUILDING/TRAINING OF TEACHERS (SSS) # SEF/NP/2015-16/59					
RFP OPENING DATE: June 13, 2016					
Criteria of Evaluation					
(i) Adequacy of work experience, proposed methodology and work plan in responding to the Terms of Reference:	Marks	%	M/s. IRM	M/s. BPS M/S.Premier (DLC)	M/S.IBA Karachi
Relevant Experience	25	41.66%	20	20	16
General Training Experience	5	8.33%	3	4	3
Work Plan	5	8.33%	3	3	2
Organization & Staffing	5	8.33%	4	4	3
Resource Development	15	25%	4	8	5
Technical approach & methodology	5	8.33%	3	4	3
<b>Total Numbers</b>	<b>60</b>	<b>100%</b>			
(ii) Key professional staff qualification and competence for the assignment:					
One Project Manager	10	25%	8	8	8
Subject Specialist	30	75%	26	26	25
<b>Total Numbers</b>	<b>40</b>	<b>100%</b>			
<b>Grand Total</b>	<b>100</b>				


*M. N. I.*

Mr. Taufiq Ahmed Sheikh  
 Planning officer,  
 Planning & Development Dept. Govt. of Sindh  
 Member of Consultant Selection Committee  
 Sindh Education Foundation,  
 Govt. of Sindh

SINDH EDUCATION FOUNDATION GOVT. OF SINDH					
EVALUATION OF TECHNICAL PROPOSALS					
CAPACITY BUILDING/TRAINING OF TEACHERS (SSS) # SEF/NP/2015-16/59					
RFP OPENING DATE: June 13, 2016					
Criteria of Evaluation					
(i) Adequacy of work experience, proposed methodology and work plan in responding to the Terms of Reference:	Marks	%	M/s. IRM	M/S.BPS	M/S.IBA Karachi
Relevant Experience	25	41.66%	18	20	15
General Training Experience	5	8.33%	3	4	3
Work Plan	5	8.33%	3	4	3
Organization & Staffing	5	8.33%	3	4	3
Resource Development	15	25%	4	10	5
Technical approach & methodology	5	8.33%	3	4	3
<b>Total Numbers</b>	<b>60</b>	<b>100%</b>			
(ii) Key professional staff qualification and competence for the assignment:					
One Project Manager	10	25%	8	8	8
Subject Specialist	30	75%	26	28	25
<b>Total Numbers</b>	<b>40</b>	<b>100%</b>			
<b>Grand Total</b>	<b>100</b>		<b>68</b>	<b>82</b>	<b>65</b>

  
 02/08/2016  
**Mr. Mubashir Mirza**  
 (A.D AASP)  
 Member of Consultant Selection Committee  
 Sindh Education Foundation,  
 Govt. of Sindh  
 Govt. of Sindh

SINDH EDUCATION FOUNDATION GOVT. OF SINDH						
EVALUATION CRITERIA FOR HIRING OF FIRM FOR CAPACITY BUILDING / TRAINING OF SSS TEACHERS # SEF/NP/2015-16/59						
RFP OPENING DATE: June 13, 2016						
Shortlisting Criteria	M/s. AFAQ (Association for Academic Quality)	M/s. IRM	M/s. OUP	M/s. Premier (DLC)	M/S:IBA Karachi	M/s. Management & Development Foundation
A Firms of 5 years' experience of capacity building/ training of Primary to Secondary teachers	X	✓	X	✓	✓	X
a minimum financial turnover of PKR 20 Million per annum	✓	✓	✓	✓	✓	✓
Tax registration with FBR authorities .	✓	✓	✓	✓	✓	✓
Tax registration with SBR authorities .	✓	✓	✓	✓	✓	✓
List of litigations with clients (if any) and nature of litigations along with an Affidavit on 50/- rupees stamp / bond paper or on company letter Head declaring/certifying that the firm has never been blacklisted	✓	✓	✓	✓	✓	✓
<b>FINDING</b>						

  
**Mr. Aziz Kabani**  
 Director PQR/DMD  
 Chairman Consultant Selection Committee  
 Sindh Education Foundation  
 Govt. of Sindh



**SINDH EDUCATION FOUNDATION GOVT. OF SINDH**

**EVALUATION CRITERIA FOR HIRING OF FIRM FOR CAPACITY BUILDING / TRAINING OF SSS TEACHERS # SEF/NP/2015-16/59**

**RFP OPENING DATE: June 13, 2016**

<u>Shortlisting Criteria</u>	M/s. AFAQ (Association for Academic Quality)	M/s. IRM	M/s.OUP	M/s.Premier (DLC)	M/S.IBA Karachi	M/s.Management & Development Foundation
A Firms of 5 years' experience of capacity building/ training of Primary to Secondary teachers	X	✓	X	✓	✓	X
a minimum financial turnover of PKR 20 Million per annum	✓	✓	✓	✓	✓	✓
Tax registration with FBR authorities .	✓	✓	✓	✓	✓	✓
Tax registration with SBR authorities .	✓	✓	✓	✓	✓	✓
List of litigations with clients (if any) and nature of litigations along with an Affidavit on 50/- rupees stamp / bond paper or on company letter Head declaring/certifying that the firm has never been blacklisted	✓	✓	✓	✓	✓	✓
<b>FINDING</b>						


  
 26/01/16

**Mr. Nawab Zafar Ali**  
 Deputy Director (M&E)  
 Secretary of Consultant Selection Committee  
 Sindh Education Foundation  
 Govt. of Sindh

**SINDH EDUCATION FOUNDATION GOVT. OF SINDH**

**EVALUATION CRITERIA FOR HIRING OF FIRM FOR CAPACITY BUILDING /TRAINING OF SSS TEACHERS # SEF/NP/2015-16/59**

**RFP OPENING DATE: June 13, 2016**

<u>Shortlisting Criteria</u>	M/s. AFAQ (Association for Academic Quality)	M/s. IRM	M/s.OUP	M/S.Premier (DLC)	M/S.IBA Karachi	M/s.Management & Development Foundation
A Firms of 5 years' experience of capacity building/ training of Primary to Secondary teachers	X	✓	X	✓	✓	X
a minimum financial turnover of PKR 20 Million per annum	✓	✓	✓	✓	✓	✓
Tax registration with FBR authorities .	✓	✓	✓	✓	✓	✓
Tax registration with SBR authorities .	✓	✓	✓	✓	✓	✓
List of litigations with clients (if any) and nature of litigations along with an Affidavit on 50/- rupees stamp / bond paper or on company letter Head declaring/certifying that the firm has never been blacklisted	✓	✓	✓	✓	✓	✓
<b>FINDING</b>						

  
**Dr. Aijaz Alam Khan,**  
 Deputy Sec. Finance,

Member of Consultant Selection Committee  
 Sindh Education Foundation  
 Govt. of Sindh

**SINDH EDUCATION FOUNDATION GOVT. OF SINDH**

# SEF/NP/2015-16/59

**EVALUATION CRITERIA FOR HIRING OF FIRM FOR CAPACITY BUILDING /TRAINING OF SSS TEACHERS**

**RFP OPENING DATE: June 13, 2016**

<u>Shortlisting Criteria</u>	M/s. AFAQ (Association for Academic Quality)	M/s. IRM	M/s.OUP	M/S.BPS/ M/s. Premier (DLC)	M/S.IBA Karachi	M/s. Management & Development Foundation
A Firms of 5 years' experience of capacity building/ training of Primary to Secondary teachers	X	✓	X	✓	✓	X
a minimum financial turnover of PKR 20 Million per annum	✓	✓	✓	✓	✓	✓
Tax registration with FBR authorities .	✓	✓	✓	✓	✓	✓
Tax registration with SBR authorities .	✓	✓	✓	✓	✓	✓
List of litigations with clients (if any) and nature of litigations along with an Affidavit on 50/- rupees stamp / bond paper or on company letter Head declaring/certifying that the firm has never been blacklisted	✓	✓	✓	✓	✓	✓
<b>FINDING</b>						

*Mubashir Mirza*  
22/08/2016

**Mr. Mubashir Mirza**  
(A.D AASP)  
Member of Consultant Selection Committee  
Sindh Education Foundation,  
Govt. of Sindh

**SINDH EDUCATION FOUNDATION GOVT. OF SINDH**

**EVALUATION CRITERIA FOR HIRING OF FIRM FOR CAPACITY BUILDING /TRAINING OF SSS TEACHERS # SEF/NP/2015-16/59**

**RFP OPENING DATE: June 13, 2016**

<u>Shortlisting Criteria</u>	M/s. AFAQ (Association for Academic Quality)	M/s. IRM	M/s.OUP	M/S.Premier (DLC) / BPS	M/S.IBA Karachi	M/s.Management & Development Foundation
A Firms of 5 years' experience of capacity building/ training of Primary to Secondary teachers	X	✓	X	✓	✓	X
a minimum financial turnover of PKR 20 Million per annum	✓	✓	✓	✓	✓	✓
Tax registration with FBR authorities .	✓	✓	✓	✓	✓	✓
Tax registration with SBR authorities .	✓	✓	✓	✓	✓	✓
List of litigations with clients (if any) and nature of litigations along with an Affidavit on 50/- rupees stamp / bond paper or on company letter Head declaring/certifying that the firm has never been blacklisted	✓	✓	✓	✓	✓	✓
<b>FINDING</b>						

*(Handwritten signature)*

**Mr. Taufiq Ahmed Sheikh**  
 Planning officer,  
 Planning & Development Dept. Govt. of Sindh  
 Member of Consultant Selection Committee  
 Sindh Education Foundation,  
 Govt. of Sindh

**SINDH EDUCATION FOUNDATION GOVT. OF SINDH**  
**EVALUATION CRITERIA FOR HIRING OF FIRM FOR TRAINING OF SSS TEACHERS # SEF/NP/2015-16/59**






**RFP OPENING DATE: June 13, 2016**

M-1	Mr. Mubashir Mirza (Member)
M-2	Mr. Taufiq Ahmed Sheikh (Member)
M-3	Dr. Aijaz Alam Khan Deputy Sec. Finance (Member)
SEC	Mr. Nawab Zafar Ali (Secretary)
CHR	Mr. Aziz Kabani (Chairman)

Shortlisting Criteria	M/s. AFAQ/Association for Academic Quality			M/s. IRM			M/s. IOP			M/s. BPS			M/s. IBA Karachi			M/s. Management & Development Foundation				
	M-1	M-2	M-3	CH	M-1	M-2	M-3	CH	M-1	M-2	M-3	CH	M-1	M-2	M-3	CH	M-1	M-2	M-3	CH
A Firms of 5 years' experience of capacity building/training of Primary to Secondary teachers.	No	No	No	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No
a minimum financial turnover of PKR. 20 Million per annum	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Tax registration with FBR authorities.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Tax registration with SBR authorities.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
List of litigations with clients (if any) and nature of litigations along with an Affidavit on 50/- rupees stamp / bond paper or on company letter Head declaring/certifying that the firm has never been blacklisted	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
<b>FINDING</b>	Dis Qualified			Qualified			Dis Qualified			Qualified			Qualified			Dis Qualified				

**Note: This sheet is consolidated and typed by the SEF Procurement Department.**

**NOTE: M/s. IRM, BPS & IBA Karachi have been shortlisted by Consultant Selection Committee through eligibility process and recommended for Technical Evaluation.**

MEMBERS OF CONSULTANT SELECTION COMMITTEE	
 Mr. Nawab Zafar Ali Deputy Director (M&E) Secretary of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	 Mr. Mubashir Mirza (A.D AASP) Member of Consultant Selection Committee Sindh Education Foundation, Govt. of Sindh
 Dr. Aijaz Alam Khan Deputy Sec. Finance, Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	 Mr. Aziz Kebani Director POR/DMD Chairman Consultant Selection Committee Sindh Education Foundation Govt. of Sindh
 Mr. Taufiq Ahmed Sheikh Planning officer, Planning & Development Dept. Govt. of Sindh Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	

**Dis Qualified**

# SINDH EDUCATION FOUNDATION GOVT. OF SINDH

## EVALUATION OF TECHNICAL PROPOSALS FOR HIRING OF FIRM FOR TRAINING OF SSS TEACHERS # SEF/NP/2015-16/59

Consultant Selection Committee		M/s. IRM					M/s. BPS					M/s. IBA Karachi								
RFP Opening Date: June 13, 2016		Obtained Mark					Obtained Mark					Obtained Mark								
Criteria of Evaluation		Obtained Mark					Obtained Mark					Obtained Mark								
M-1	Mr. Mubashir Mirza (Member)	M1	M2	M3	SEC	CHR	Average	M1	M2	M3	SEC	CHR	Average	M1	M2	M3	SEC	CHR	Average	
M-2	Mr. Taufiq Ahmed Sheikh (Member)																			
M-3	Dr. Aijaz Alam Khan (Member)																			
SEC	Mr. Nawab Zafar Ali (Secretary)																			
CHR	Mr. Aziz Kabani (Chairman)																			

Criteria of Evaluation		Obtained Mark					Obtained Mark					Obtained Mark								
Adequacy of the proposed methodology and work plan in responding to the Terms of Reference:		Obtained Mark					Obtained Mark					Obtained Mark								
Relevant Experience	25	41.66%	18.0	20.0	20.0	16.0	18.8	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0
General Training Experience	5	8.33%	3.0	3.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0
Work Plan	5	8.33%	3.0	3.0	3.0	2.5	2.9	4.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0
Organization & Staffing	5	8.33%	3.0	4.0	4.0	3.0	3.4	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0
Resource Development	15	25.00%	4.0	4.0	4.0	2.0	4.5	3.7	10.0	8.0	8.0	10.0	12.0	9.6	5.0	5.0	6.0	10.0	6.2	
Technical approach & methodology	5	8.33%	3.0	3.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	4.5	4.1	3.0	3.0	3.0	3.0	4.0	3.2	
<b>Total Numbers</b>	<b>60</b>	<b>100%</b>																		
(ii) Key professional staff																				
One Project Manager	10	25%	8.0	8.0	8.0	8.0	8.0	8.0	8.0	8.0	8.0	8.5	8.1	8.0	8.0	8.0	8.0	8.5	8.1	
Subject Specialist	30	75%	26.0	26.0	26.0	22.0	25.2	28.0	26.0	26.0	28.0	27.0	27.0	25.0	25.0	25.0	27.0	25.5	25.5	
<b>Total Numbers</b>	<b>40</b>	<b>100%</b>					<b>68.0</b>						<b>80.50</b>						<b>67.70</b>	
<b>Grand Total</b>	<b>100</b>																			

Note: This sheet is consolidated and typed by the SEF Procurement Department.  
 Only M/s. BPS, is technically qualified firm by the Consultant Selection Committee and the Consultant Selection Committee recommended above technical evaluation for further process for opening of financial proposal.

### MEMBERS OF CONSULTANT SELECTION COMMITTEE

<p><b>Mr. Nawab Zafar Ali</b>                      Deputy Director (M &amp; E) SEF                      Secretary of Consultant Selection Committee                      Sindh Education Foundation,                      Govt. of Sindh</p>	<p><b>Mr. Mubashir Mirza</b>                      Assistant Director (AASP)                      Member of Consultant Selection Committee                      Sindh Education Foundation,                      Govt. of Sindh</p>
<p><b>Dr. Aijaz Alam Khan</b>                      Deputy Sec. Finance,                      Member of Consultant Selection Committee                      Sindh Education Foundation                      Govt. of Sindh</p>	<p><b>Mr. Taufiq Ahmed Sheikh</b>                      Planning officer,                      Planning &amp; Development Dept. Govt. of Sindh                      Member of Consultant Selection Committee                      Sindh Education Foundation                      Govt. of Sindh</p>

Chairman Consultant Selection Committee  
 Sindh Education Foundation  
 Govt. of Sindh



**SINDH EDUCATION FOUNDATION  
GOVT. OF SINDH  
(HEAD OFFICE)**

SEF (Plot. No. 21/A, Block No.7 & 8 Overseas Cooperative Housing Society,  
Ameer Khusro Road) Karachi. 021-34169182 & 184



**TENDER ATTENDANCE SLIP**

Date: **14th October, 2016**

Tender No. **SEF/NP/15-16/59**

Tender of: **OPENING OF FINANCIAL PROPOSAL HIRING OF FIRM FOR TRAINING OF  
TEACHERS SEF SUPPORTED SCHOOL (SSS).**

Following firms submitted their bids in this IFB.

S.No	NAME OF PARTICPANT FIRM	ATTENDED BY ( Name )	CONTACT ( Cell # )	SIGNATURES
1	BPS (Pvt) Ltd.	M. Ali Butt	0300-4455534	<i>M. Ali Butt</i>
2	/	/	/	/
3	/	/	/	/

**Loudly announced bid information of bidder:**

S.No	Name of Firms	Bid Value in PKR.	Bid Security in PKR	Bidder's Signatures
1	BPS Pvt Ltd.	37,997,112/-	1,139,913/-	<i>M. Ali Butt</i>
2	/	/	/	/
3	/	/	/	/

Sign: *Shahnawaz Ali Khan*  
**Shahnawaz Ali Khan,**  
Acting Deputy Director Procurement, SEF



**SINDH EDUCATION FOUNDATION  
GOVT. OF SINDH  
(HEAD OFFICE)**

SEF (Plot. No. 21/A, Block No.7& 8 Overseas Cooperative Housing Society,  
Ameer Khusro Road) Karachi. 021-34169182 & 184



**Tender No. SEF/NP/2015-16/59**

**MEMBERS OF CONSULTANT SELECTION COMMITTEE**

Date: 14th October 2016 at 11:00 AM

Sign: \_\_\_\_\_

**Mubashir Mirza**

Assistant Director,(AASP)

**Member of Consultant Selection Committee**

Sindh Education Foundation,

Govt. of Sindh,

Sign: \_\_\_\_\_

**Taufique Ahmed Shaikh**

Assistant Chief (Edu.),

Planning & Development Dept.

**Member of Consultant Selection Committee**

Sindh Education Foundation

Govt. of Sindh,

Sign: \_\_\_\_\_

Deputy Secretary. (B & E - IV)

Finance Department

**Member of Consultant Selection  
Committee**

Sindh Education Foundation

Govt. of Sindh,

Sign: \_\_\_\_\_

**Nawab Zafar Ali,**

Deputy Director (M&E)

**Secretary of Consultant Selection  
Committee**

Sindh Education Foundation

Govt. of Sindh,

**COUNTERSIGNED**

\_\_\_\_\_  
**Khalil Ur Rehman**

Director H.R

**Chairman Consultant Selection Committee**

Sindh Education Foundation

Govt. of Sindh,





# SINDH EDUCATION FOUNDATION

Government of Sindh



SUBJECT: MINUTES OF THE MEETING OF CONSULTANT SELECTION COMMITTEE HELD ON 14<sup>TH</sup> OCTOBER 2016 AT 11.00 A.M

Meeting of the Consultant Selection Committee was held at 11.00 am on 14<sup>th</sup> October, 2016 in the conference room, Sindh Education Foundation, Karachi. List of the participants is attached.

The chair of the Committee briefed the participants of the Committee about the agenda of the meeting. The Agenda of the meeting is given below:

**To Open the Financial Proposal of Request for Proposal for "Hiring of Firm for Training of Teacher SEF Supported School SSS".**

The participants of the meeting were briefly informed about the RFP of Hiring of Firm for Training of Teachers SEF Supported Schools (SSS). They were further informed briefly about introduction of RFP with Opening date of Technical Proposals is 13<sup>th</sup> June 2016 and total quantity of the bidders were six, M/s.Afaq Association for Academic Quality, M/s. IRM, M/s. OUP, M/s. BPS Private Ltd., M/s. IBA Karachi, M/s. Management & Development Foundation (MDF), three bidders were qualified (M/s. IRM, M/s. BPS Private Ltd., M/s. IBA Karachi) and three bidders were disqualified (M/s.Afaq Association for Academic Quality, M/s. OUP and M/s. Management & Development Foundation) in the Eligibility Criteria. After the Technical Evaluation by the Consultant Selection Committee it is found that two bidders got less than 70% marks and the only one bidder M/s. BPS Private Ltd. is the successful bidder that got 80.50% marks.

They were also informed that the bid validity of successful bidder was expired and the firm has consented for extension of the bid validity for 90 days more in written.

The proposal was opened after the permission of the Committee and the bid was announced in front of all participant of the committee and the representative of the firm. The total amount of bid is Rs.37,997,112/= and bid security is Rs.1,139,913/= which corresponds to 3% of the bid amount.

After this process the Committee permitted to proceed further in the matter.



# SINDH EDUCATION FOUNDATION

Government of Sindh



**MINUTES OF THE MEETING OF CONSULTANT SELECTION COMMITTEE HELD ON**  
**14<sup>TH</sup> OCTOBER 2016 AT 11.00 A.M**

Shahnawaz Ali Khan  
Acting Deputy Director  
Sindh Education Foundation  
Govt. of Sindh

**MEMBERS OF CONSULTANT SELECTION COMMITTEE**

Sign: Mr. Mubashir Mirza  
Assistant Director, (AASP),  
Member of Consultant Selection Committee  
Sindh Education Foundation  
Govt. of Sindh

Sign: Mr. A.K. Rind  
Deputy Sec. (B&E-IV)  
Finance Department, GoS,  
Member of Consultant Selection Committee  
Sindh Education Foundation,  
Govt. of Sindh,

Sign: Mr. Taufique Ahmed Shaikh  
Assistant Chief,  
Representative from Planning &  
Development Dept.  
Member of Consultant Selection Committee  
Sindh Education Foundation,  
Govt. of Sindh,

Sign: Mr. Nawab Zafar Ali  
Deputy Director (M&E)  
Secretary Consultant Selection Committee  
Sindh Education Foundation  
Govt. of Sindh

**Dr. Khalil-ur-Rahman**  
Director Human Resource  
**Chairman of Consultant Selection Committee**  
Sindh Education Foundation  
Govt. of Sindh

**SINDH EDUCATION FOUNDATION GOVERNMENT OF SINDH**

RFP FOR HIRING OF FIRM FOR TRAINING OF TEACHERS SEF SUPPORTED SCHOOLS (SSS) (Ref. SEF/NP/15-16/59)

**M/s. BPS Pvt Ltd.**

Evaluation of Technical & Financial Proposals:

**TECHNICAL EVALUATION:**

Technical Points out of 100

80.50

Ranking at Technical score

N/a\*

**FINANCIAL EVALUATION:**

Financial prices as per bids

37,997,112

Financial Points out of 100

100.00

Ranking at Financial score

N/a\*

Consolidate ranking according to the formula to calculate the highest combined achieving Tech & Fin score (S = St x T% +

Sf x P%).

85.38

**Ranking at Consolidate Marks:**

N/a\*

**Note:**

\* M/s BPS Pvt. Ltd. is the only qualified firm after technical and financial evaluation

1)The consultant Selection Committee has found that the Firm M/s BPS Pvt. Ltd. is the only successful firm in Technical & Financial Proposals

2)The Consultant Selection Committee recommended **M/s BPS Pvt. Ltd** at top (1st) ranking on the basis of Technical & Financial Evaluations per QCB selection method. This is for the kind approval of Competent Authority of SEF.

**MEMBER OF CONSULTANT SELECTION COMMITTEE**

**Mr. Nawab Zafar Ali**  
Deputy Director (M&E)

Secretary Consultant Selection Committee  
Sindh Education Foundation  
Govt. of Sindh,

*[Signature]*  
18/10/2016

**Mr. Mubashir Mirza**  
Assistant Director (AASP)

Member of Consultant Selection Committee  
Sindh Education Foundation  
Govt. of Sindh

*[Signature]*  
18/10/2016

**Mr. Taufique Ahmed Shaikh**  
Assistant Chief,

Planning & Development Dept. Govt. of Sindh  
Member of Consultant Selection Committee  
Sindh Education Foundation  
Govt. of Sindh

*[Signature]*  
18/10/2016

**Mr. A.K.Rind**

Deputy Secretary, (B & E -IV)

Finance Department, Govt. of Sindh  
Member of Consultant Selection Committee  
Sindh Education Foundation  
Govt. of Sindh

*[Signature]*

**Mr. Khalil ur Rehman**  
Director H.R

Chairman Consultant Selection Committee  
Sindh Education Foundation  
Govt. of Sindh



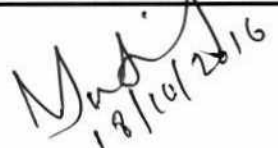
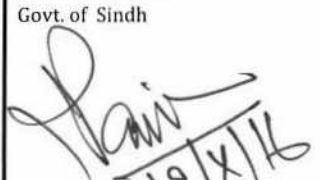

*[Signature]*

## Bid Evaluation Report

1. Name of Procuring Agency: <b>Sindh Education Foundation (Govt. of Sindh)</b>
2. Tender Reference No: <b>SEF/NP/15-16/59.</b>
3. Tender Description/Name of work/item: <b>Hiring of Firm for Training of Teachers SEF Supported School (SSS) .</b>
4. Method of Procurement: <b>QCBS Method</b>
5. Tender Published: <b>SPPRA S.N # 28726(20-05-2016</b> <b>Jang Urdu 15/05/2016), Dawn English 14/05/2016,Kawish 14/05/2016.</b>
6. Total RFP documents Issued: <b>06</b>
7. Technical Bid Opening date: (if applicable) <b>13th June, 2016.</b>
8. Total Bids Received: <b>06 Bids Received.</b>
9. No. of Bid technically qualified (if applicable): <b>01</b>
10. Financial Bid Opening Date: <b>14th October,2016.</b>

S No	Name of Firm or Bidder	Total Bid,Cost offered by the Bidder	Ranking in terms of consolidated (Technical & Financial) evaluation	Comparison with Estimated cost	Reasons for acceptance/rejection through QCBS selection method and rating calculated by formula (s=stxt%+sfxP%)	Remarks
0	1	2	3	4	5	6
1	M/s.BPS Pvt Ltd	37,997,112	1st	67.5 Million	Top ranking in combined (technical and financial) evaluation	Recommended to award the contract.

### MEMBERS OF CONSULTANT SELECTION COMMITTEE

 <b>Nawab Zafar Ali</b> <b>Deputy Director (M&amp;E)</b> Secretary of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	 <b>Mubashir Mirza</b> <b>Assistant Director (AASP)</b> Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	 <b>Taufique Ahmed Shaikh</b> <b>Assistant Chief</b> Planning & Development Dept. Govt. of Sindh Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh
 <b>A.K.Rind</b> <b>Deputy Secretary. (B &amp; E - IV)</b> Finance Department Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	 <b>Khalil Ur-Rehman</b> <b>Director H.R</b> Chairman Consultant Selection Committee Sindh Education Foundation Govt. of Sindh,	



# BPS (Private) Ltd.

2<sup>nd</sup> September, 2016

To Whom It May Concern

This is to certify that the Proposal submitted by BPS (Pvt.) Ltd. against RFP# SEF/2015-16/59 "Hiring of Firm for the Training of Teachers in SEF Supported Schools (SSS)" is valid till 31<sup>st</sup> January, 2017.

Regards,

FOR. Muhammad Ali Butt  
General Manager - Business Development (PDLC)



# Sindh Education Foundation



Government of Sindh

Date: 21-10-2016

Ref: SEF/250/2016

To,

Mr. Muhammad Ali Butt  
General Manager  
M/s. BPS Pvt Ltd.  
Business Development (PDLC)  
10-11 Gurumangat Road, Industries area  
Gulberg III Lahore.

**Subject: Intimation Letter for RFP for Hiring of Firm for Teacher Training for SSS School (SEF/NP/15-16/59)**

Dear Mr. Ali

The evaluation process of submitted RFP has been completed; therefore the technical evaluation, consolidated sheet & ber are enclosed for your intimation.

This is for your kind information.

Thanks for understanding.

Best regards,

Acting Deputy Director Procurement,  
Sindh Education Foundation,  
Govt. of Sindh,  
Karachi.

Cc. P.S. to M.D. SEF,  
Director Admin & IT

**Regional Offices:**

SINDH EDUCATION FOUNDATION GOVT. OF SINDH

(NOTE SHEET)

Paras

**SUBJECT: Approval of The Managing Director, SEF on the recommendation of Consultant Selection Committee for the Request For Proposal (RFP) for Hiring of Firm for Teachers Training for SEF Supported Schools (SSS).**

REF: RFP # SEF/NP/15-16/59.  
Technical Bid Opening Date: 13<sup>th</sup> June 2016.  
Financial Bid Opening Date: 14<sup>th</sup> October 2016.  
Qualified and Successful Bidder: M/s. BPS Pvt. Ltd.  
Bid Amount of M/s. BPS Pvt. Ltd: Rs.37,997,112/=  
Bid Security of M/s. BPS Pvt. Ltd:1,139,913/=

2. With reference to the above subject, the procurement process of RFP " Hiring for Firm for Teacher Training for SEF Supported Schools (SSS) Reference # SEF/NP/15-16/59 has been completed by the Consultant Selection Committee, SEF. The following documents are attached :

- Tender Attendance Slip with Signed by the Consultant Selection Committee. **(Annex-A)**.
- Minutes of the C.S.C Meeting with Signed by Consultant Selection Committee. **(Annex-B)**.
- Eligibility Criteria Signed by the Consultant Selection Committee. **(Annex-C)**.
- Technical Evaluation Signed by the Consultant Selection Committee. **(Annex-D)**.
- Combined Technical & Financial Evaluation Signed by the Consultant Selection Committee. **(Annex-E)**.
- Bid Evaluation Report with signed by the Consultant Selection Committee. **(Annex-F)**.

3. Therefore, as the above mentioned documents the M/s. BPS Pvt. Ltd has been qualified after technical & financial evaluation and submitted the bid amount of Rs.37,997,112/= with bid security of Rs.1,139,913/=. The Consultant Selection Committee recommended M/s. BPS Pvt. Ltd. at top (1<sup>st</sup>) ranking on the basis of Combined Technical & Financial Evaluation as per QCB Selection method. This is for the kind approval of Competent Authority of SEF for award the contract to M/s. BPS Pvt. Ltd. for Hiring of Firm for Teachers Training for SEF Supported School (SSS).

4. So, it is requested that the para 3 may be approved.

*[Signature]*  
21/10/2016  
Acting Deputy Director, Procurement

5. Director Admin & IT, SEF

*As recommended, PNA (4) for your kind approval 21/10*

6. Managing Director, SEF

*Para 5/6 Approved. Pl. do expedite. These are very critical services.*

7. Di Admin/IT  
*FNA 9-21/10*

8. ADP (Procurement)

*[Signature]*  
21/10/2016  
9. ADP  
*[Signature]*  
21/10



# Sindh Education Foundation



Government of Sindh

Date: 01-09-2016

Ref: Procurement/02/16-17

## NOTIFICATION

**Notification No. SEF/Proc./2016-17/....:** In partial modification of SEF Notification # SEF/57/2015 dated August 11, 2015, the Consultant Selection Committee is reconstituted with the following composition in accordance with Rule 67 of SPP Rules 2010, amended 2013.

- Director Human Resource, SEF (Chairman )
- Deputy Director Monitoring and Evaluation Unit, SEF,(Secretary)
- Assistant Director Adopt a School Program, SEF (Member)
- Representative From Planning & Development Department Govt. of Sindh, (Not below the rank of BS-18, Member)
- Representative From Finance Department, Govt. of Sindh, (Not below the rank of BS-18, Member)

### The committee's TORs are:

- Approval of Request for Proposal before issuance;
- Shortlisting of consultants, responding to the Request for Expression of Interest, where applicable, in accordance with the criteria mentioned in Request for Expression of Interest;
- Evaluation of technical and financial proposals, according to the selection method and evaluation criteria, mentioned in the Request for Expression of proposal;
- Finalization of recommendation based on evaluation as mentioned above;
- Perform any other function assign by competent authority;

**Ms. NAHEED S. DURRANI**  
Managing Director,  
Karachi, dated September 1<sup>st</sup> 2016

### Copy to:

1. The Secretary Education & Literacy Department, Govt. of Sindh
2. The Secretary Finance Department, Govt. of Sindh
3. The Secretary Planning & Development, Govt. of Sindh

### Committee members:

- Director Human Resource, SEF (Chairman )
- Deputy Director Monitoring and Evaluation Unit, SEF,(Secretary)
- Assistant Director Adopt a School Program, SEF (Member)
- Representative From Planning & Development Department Govt. of Sindh, (Not below the rank of BS-18, Member)
- Representative From Finance Department, Govt. of Sindh, (Not below the rank of BS-18, Member)

**Shahnawaz Ali Khan**  
Acting Deputy Director, Procurement  
Karachi, dated September 1<sup>st</sup> 2016

Head Office: House # 21-A, Block 7/8, Overseas Cooperative Housing Society, Ameer Khusro Road, Karachi.  
Ph:021-34169141-5, 021-34305753-4, 021-34301460-3 Fax: 021-34169182 E-mail: info@sef.org.pk. Website: www.sef.org.pk

### Regional Offices:

Hyderabad Ph: 022-9240173-4 Larkana Ph:074-4058639  
Sukkur Ph:071-5632292, 071-9310985 Dadu Ph:025-4710731 Mirpurkhas Ph:0233-9290385  
Shaheed Benazirabad Ph:0244-382090-1





# BPS (Private) Ltd.

## FORM FIN-1. FINANCIAL PROPOSAL SUBMISSION FORM

Lahore, 8<sup>th</sup> June 2016

To: Sindh Education Foundation, Govt. Of Sindh  
Plot. No. 21/A, Block No.7& 8 Overseas Cooperative Housing Society, Ameer Khusro Road)  
Karachi

Dear Sirs:

We, the undersigned, offer to provide the consulting services for **Training of Teachers in SEF SUPPORTED SCHOOLS** in accordance with your Request for Proposal dated May 2016 and our Technical Proposal. Our attached Financial Proposal is for the sum of Rs. **37,997,112** (Thirty Seven Million, Nine Hundred and Ninety Seven Thousand, One Hundred and Twelve Pakistani Rupees Only.)

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Paragraph Reference 1.12 of the Data Sheet.

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

Authorized Signature [In full and initials]:

Name and Title of Signatory: **Mr. Muhammad Ali Butt,**

*General Manager Business Development PDLC*

Name of Firm: BPS (Pvt.) Ltd

Address: 10-11 Gurumangat Road, Gulberg III, Lahore

*17/10/16*  
*AC (Blu)*  
*PS D Dept*



# Sindh Education Foundation



Government of Sindh

Date: 30-08-2016

Ref: SEF/89/2016

To,

The Secretary,  
Planning & Development Department,  
Govt. of Sindh,  
Karachi.

Subject: MEMBER FROM PLANNING & DEVELOPMENT DEPT. GOVT. OF SINDH FOR CONSULTANT SELECTION COMMITTEE OF SEF.

I am directed to refer to subject cited above and to forward herewith SPPRA letter NO.A.D.(Asmt)SPPRA28341/15-16/1647 dated August 26, 2016, wherein SPPRA has observed as under:

*"According to the notification dated 11.08.2016 representative of P&D of BS-18 has been notified, whereas Bid Evaluation Report is signed by Planning Officer of P&D which is BS-17 officer." (Copy enclosed of ready reference).*

- It is therefore requested to please nominate an officer equivalent to BPS-18 accordance with provision of Rule # 67 (3)(a) as observed by SPPRA.
- Your cooperation will be appreciated.



Secy Ed. Department  
DIRECTIVES SECTION

*[Signature]*  
Acting Deputy Director Procurement

NO: \_\_\_\_\_ DT 30/8/16

Copies to:

- PS to MD SEF
- PS to Secretary Education & Learning Department, Govt. of Sindh
- Director (Admin & IT), SEF
- All members of Consultant Selection Committee

*[Handwritten notes and signatures]*  
31/8/16

*[Handwritten signature]*  
24/8/2016

*[Handwritten initials]*  
O/C

*[Handwritten signature]*  
31/8/16

*[Handwritten notes]*  
A. W. Khan  
30/8

*[Handwritten notes]*  
Nisar P.S.  
30/8/16

*[Handwritten signature]*  
30/8/16



# Sindh Education Foundation



Government of Sindh

Date: 04-08-2015

Ref: SEF/47/15

To,

The Secretary Finance Department,  
Govt. of Sindh,  
Karachi,

**SUBJECT: MEMBER REQUIRED FOR CONSULTANT SELECTION COMMITTEE FOR SEF.**

**Reference: SPPRA RULE # 67. Constitution of Consultant Selection Committee**

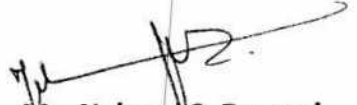
With reference to above SPPRA rule, we need to form a CONSULTANT SELECTION COMMITTEE for shortlisting & recommendation for hiring of Consultants.

It will be appreciated if you can nominate an officer not below BS-18 from the Finance Department on the above committee. This will enable us to undertake the evaluation as per procurement rules.

Shw.  
4-08-15  
4-25 pm



Copy to:  
Master file

  
Ms. Naheed S. Durrani  
Managing Director



No. FD(E&A)10(221)/2015  
**GOVERNMENT OF SINDH**  
**FINANCE DEPARTMENT**

Karachi, dated the 11<sup>th</sup> August, 2015

To,

The Managing Director,  
Sindh Education Foundation,  
Govt. of Sindh,  
Karachi.

**SUBJECT: MEMBER REQUIRED FOR SELECTION COMMITTEE OF SEF.**

I am directed to refer your letter Ref No.SEF/44/15, dated, 04-08-2015 on the subject noted above and to inform that Finance Department has nominated Deputy Secretary (LF) to represent this department as a member of the selection committee constituted for hiring consultants.

(NIZAMUDDIN SOLANGI)  
Section Officer (Admn)

No. FD(E&A)10(221)/2015

Karachi, dated the 11<sup>th</sup> August, 2015

A copy is forwarded for information and further necessary action to:-

1. The Additional Secretary (SR/Admn)/(LF), Finance Department.
2. The Deputy Secretary (SR-I/Admn), Finance Department.
3. The Section Officer (B&A), Finance Department.
4. The R.O. to Secretary Finance.
5. The officer concerned.
6. Officer order file/ Personal file.

Section Officer (Admn)

D:\FD-ADMH\Aug-15\Nomination DS LF.doc

*Imp.*  
*18/8/2015*  
*BIS Procurement*

# SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

## CONTRACT EVALUATION FORM

### TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPTT. Sindh Education Foundation Govt. Of Sindh
- 2) PROVINCIAL / LOCAL GOVT/ OTHER Government of Sindh
- 3) TITLE OF CONTRACT Hiring of Firm for capacity Building/Training of Head Teachers
- 4) TENDER NUMBER SEF/NP/15-16/52
- 5) BRIEF DESCRIPTION OF CONTRACT Hiring of Firm for capacity Building/Training of Head Teachers
- 6) FORUM THAT APPROVED THE SCHEME Senior Management
- 7) TENDER ESTIMATED VALUE 18.00 Million
- 8) ENGINEER'S ESTIMATE N/A  
(For civil works only)
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) June 30th, 2017
- 10) TENDER OPENED ON (DATE & TIME) August 8h, 2016 at time 11.00 am
- 11) NUMBER OF TENDER DOCUMENTS SOLD 02  
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 02
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 02
- 14) BID EVALUATION REPORT (Enclose a copy)  
(Enclose a copy)
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER M/s. Sukkur IBA, Airport Road, Sukkur, Sindh.
- 16) CONTRACT AWARD PRICE PKR. 16,247,500/=
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT  
(i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATION BID). 1st Lowest

18) METHOD OF PROCUREMENT USED : - (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE  Local  Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE
- c) TWO STAGE BIDDING PROCEDURE
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC WITH BRIEF REASONS

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT \_\_\_\_\_

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

21) ADVERTISEMENT :

i) SPPRA Website  
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA S#28726(30-5-2016)
No	

ii) News Papers  
(If yes, give names of newspapers and dates)

Yes	Daily Dawn ,Daily Kawash Sindhi on 14/5/2016 & Daily Jang urdo on 15/5/2016
No	

22) NATURE OF CONTRACT

Domestic/Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

24) WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
-----	--------------------------	----	-------------------------------------

26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY COMPLIANT?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
-----	--------------------------	----	-------------------------------------

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF CONTRACT?  
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

31) ANY COMPLAINTS RECEIVED  
(If yes, result thereof)

Yes	
No	No

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS  
(If yes, give details)

Yes	
No	No

33) WAS THE EXTENSION MADE IN RESPONSE TIME?  
(If yes, give reasons)

Yes	
No	No

34) DEVIATION FROM QUALIFICATION CRITERIA  
(If yes, give detailed reasons.)

Yes	
No	No

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
-----	--------------------------	----	-------------------------------------

37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

38) SPECIAL CONDITIONS, IF ANY  
(If yes, give Brief Description)

Yes	
No	No

Signature & Official Stamp of  
Authorized Officer  
Procurement Department  
Sindh Education Foundation  
Govt. Of Sindh

**FOR OFFICE USE ONLY**

**SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi**  
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

Print

Save

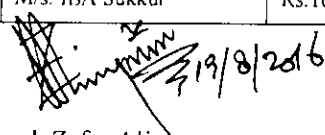
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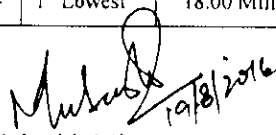
## Bid Evaluation Report

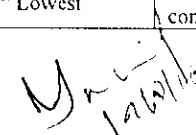
1. Name of Procuring Agency: Sindh Education Foundation (Govt. of Sindh)
2. Tender Reference No: SEF/NP/15-16/52
3. Tender Description/Name of work/item: Capacity Building/ Training of Head Teachers.
4. Method of Procurement: SINGLE STAGE ONE ENVELOPE.
5. Tender Published: SPPRA S # 28341 (13-05-2016)  
*Print & Electronic Media (SPPRA ID No. with dates)*  
*(Kawish sindhi 07/05/2016, Dawn English 07/5/2015& Jang Urdu 07/05/2016)*
6. Total Bid documents Sold: 02
7. Total Bids Received: **Nine Bids Received.**
8. Technical Bid Opening date: (if applicable) **30<sup>th</sup> May 2016**
9. No. of Bid technically qualified (if applicable): Two.
10. Bid(s) Rejected: One.
11. Financial Bid Opening date: **8<sup>th</sup> August 2016.**


### 12. Bid Evaluation Report:


S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s. IBA Sukkur	Rs.16,247,500/-	1 <sup>st</sup> Lowest	18.00 Million	1 <sup>st</sup> Lowest	Recommended for contract award.

  
Mr. Nawab Zafar Ali  
Deputy Director (M&E)  
Secretary of C.S.C  
Sindh Education Foundation  
Govt. of Sindh.

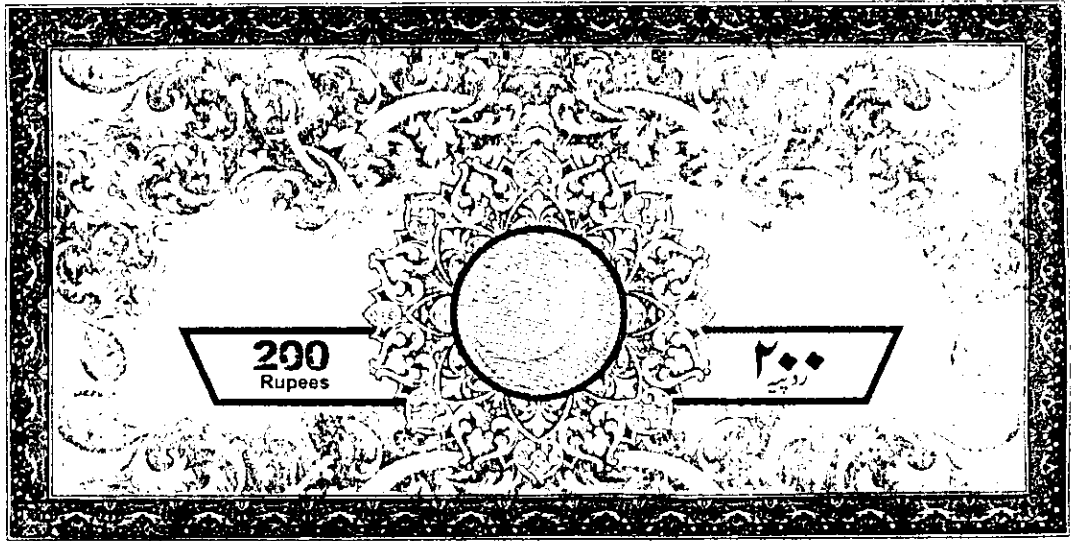
  
Mr. Mubashir Mirza  
Assistant Director (AASP)  
Member of C.S. C.  
Sindh Education Foundation  
Govt. of Sindh.

  
Mr. Taufiq Ahmed Sheikh,  
Planning officer  
Planning & Development Dept.  
Govt. of Sindh  
Member of C.S. C.  
Sindh Education Foundation  
Govt. of Sindh.

  
Dr. Aijaz Allam Khan  
Deputy Sec. (Budget-II) Finance  
Member of C.S. C.  
Sindh Education Foundation  
Govt. of Sindh.

  
Mr. Aziz Kabani,  
Director POR/ DMD  
Chairman of C.S. C.  
Sindh Education Foundation  
Govt. of Sindh.





23950  
08-10-2016

Spec Kamran Ali Shah, Special Officer, Ali Shah, Bukhari  
USSOH-2758025-1 R/O Sukkur (Sindh)

CONTRACT 08/10/16-17/19

Vendor  
Near Sodagarah Hospital  
Mission Road Sukkur

THIS CONTRACT (Consulting Services for Training of Head Teachers) is entered into this [October 5, 2016], by and between [Sindh Education Foundation, Govt. of Sindh] ("the PA") having its principal place of business at [Plot No. 21-A, Block No. 7/8, OCHS, Ameer Khusro Road, Karachi], and [M/s. Sukkur Institute of Business Administration] ("the Consultant") having its principal office located at [Sukkur IBA, Airport Road, Sukkur].

WHEREAS, the PA wishes to have the Consultant performing the services hereinafter referred to; and

WHEREAS, the Consultant is willing to perform these services. NOW

THHEREFORE THE PARTIES hereby agree as follows:

1. Services

- (i) The Consultant shall perform the services specified in Annex A, "Terms of Reference and Scope of Services" which is made an integral part of this Contract (Consulting Services for Training of Head Teachers, Nos. 600).
- (ii) The Consultant shall provide the reports listed in Annex A.
- (iii) "Terms of Reference and Scope of Services," within the time periods listed in such Annex, and the personnel listed in Annex B, "Payment milestone & List of Personnel" & Annex C "Head Teachers Clusters" to perform the Services.

2. Term

The Consultant shall perform the Services during the period commencing [October 5, 2016] and continuing through [June 30, 2017] or any other period as may be subsequently agreed by the parties in writing.

*[Handwritten signature]*

Recd  
25/10/16  
M. B. SHARIF

### 3. Payment

#### A. Ceiling

For Services rendered pursuant to Annex A, the PA shall pay the Consultant an amount not to exceed **[Rs.16,247,500/-]**. This amount has been established based on the understanding that it includes all of the Consultant's costs, profits, taxes as well as any obligation that may be imposed on the Consultant.

#### C. Payment Conditions

Payment shall be made in **[PAK Rupees]**, no later than 30 days following submission by the Consultant of invoices in duplicate to the Coordinator designated in paragraph 4.

### 4. Economic Price Adjustment

In order to adjust the remuneration for inflation, a price adjustment provision has been included if the contract has duration of more than 18 months or if the inflation is expected to exceed ---% per annum. The adjustment will be made every 12 months after the date of the contract for remuneration. Remuneration will be adjusted by using the relevant index as per following provision: "Payments for remuneration made in accordance with Clause 3 shall be adjusted as follows: (Not Applicable).

Remuneration pursuant to the rates set forth in Annex C shall be adjusted

every 12 months (and, for the first time, with effect for the remuneration earned in the *[13]* the calendar month after the date of the Contract) by applying the following formula:

$$Rl = Rlo \times \frac{I}{I_0}$$

*I*

where *Rl* is the adjusted remuneration, *Rlo* is the remuneration payable on the basis of the rates set forth in Annex C for payable remuneration, *I* is the official rate of inflation for the first month for which the adjustment is to have effect and, *I<sub>0</sub>* is the official rate of inflation for the month of the date of the Contract."]

### 5. Project Administration

#### A. Coordinator

The PA designates **[Mr. Ali Usman, Acting Deputy Director LSC]** as PA's Coordinator; the Coordinator shall be responsible for the coordination of activities under the Contract, for receiving and approving invoices for payment, and for acceptance of the deliverables by the PA.

#### B. Timesheets

During the course of their work under this Contract the Consultant's employees providing services under this Contract may be required to complete timesheets or any other document used to identify time spent, as instructed by the Coordinator.

#### C. Records and Accounts

The Consultant shall keep accurate and systematic records and accounts in respect of the Services, which will clearly identify all charges and expenses. The PA reserves the right to audit, or to nominate a reputable accounting firm to audit, the Consultant's records relating to amounts claimed under this Contract during its term and any extension, and for a period of

6. **Performance Standard** The Consultant undertakes to perform the Services with the highest standards of professional and ethical competence and integrity. The Consultant shall promptly replace any employees assigned under this Contract that the PA considers unsatisfactory.
7. **Confidentiality** The Consultants shall not, during the term of this Contract and within two years after its expiration, disclose any proprietary or confidential information relating to the Services, this Contract or the PA's business or operations without the prior written consent of the PA.
8. **Ownership of Material** Any studies, reports or other material, graphic, software or otherwise, prepared by the Consultant for the PA under the Contract shall belong to and remain the property of the PA. The Consultant may retain a copy of such documents and software.
9. **Consultant Not to be Engaged in Certain Activities** The Consultant agrees that, during the term of this Contract and after its termination, the Consultants and any entity affiliated with the Consultant, shall be disqualified from providing goods, works or services (other than the Services or any continuation thereof) for any project resulting from or closely related to the Services.
10. **Insurance** The Consultant will be responsible for taking out any appropriate insurance coverage for their personnel and equipment's.
11. **Assignment** The Consultant shall not assign this Contract or subcontract any portion thereof without the PA's prior written consent.
12. **Law Governing Contract and** The Contract shall be governed by the laws of Islamic Republic of Pakistan or the Provincial Government and the language of the Contract shall be English.
13. **Dispute Resolution** Any dispute arising out of this Contract, which cannot be amicably settled between the parties, shall be referred to adjudication/arbitration in accordance with the Arbitration Act of 1940.

FOR THE PA

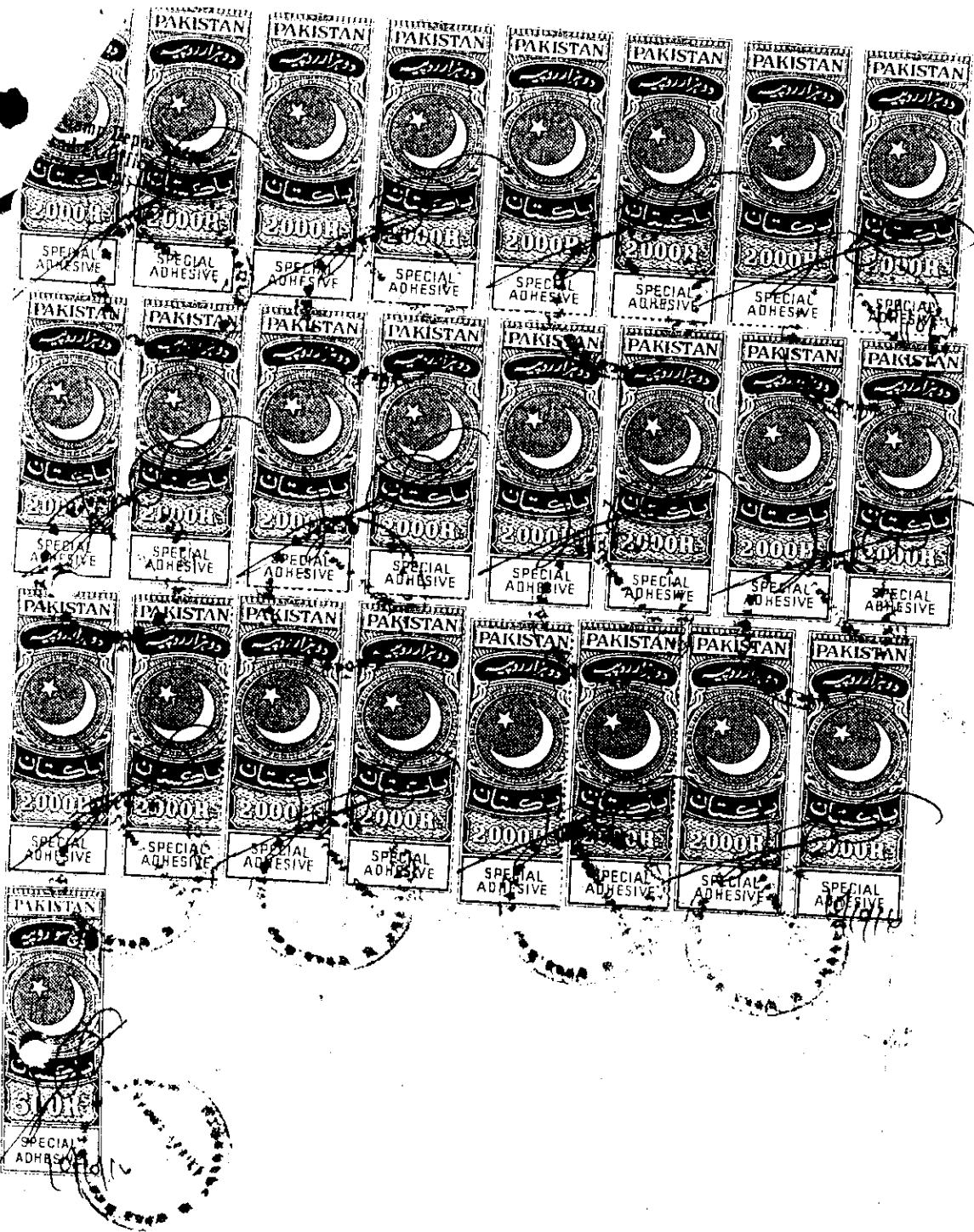
  
Signed by: Ms. Naheed. S. Durrani

Managing Director,  
Sindh Education Foundation, GoS

FOR THE CONSULTANT

  
Signed by: Prof. Nisar Ahmed Siddiqui  
**DIRECTOR**  
Sukkur Institute of Business Administration

Director  
Sukkur Institute of Business Administration



Date: 30-9-16

Ref: SEF/163-B/16-17

To,

Dr. Altaf Hussain Samo  
Director Executive Development Center  
Sukkur Institute of Business Administration  
Airport Road Sukkur  
Cell: 0333-3613881

**Subject: Letter of Award Hiring of Firm for Head Teacher Training.**

**(SEF/NP/15-16/52)**

Dear Mr. Altaf

With reference to subject RFP, we are pleased to inform you that your submitted bid has been found first lowest and accepted at following detail and price.

**ITEM Description: Hiring of Firm for Head Teacher Training.**

**Bid Price: PKR. 16,247,500/- (including of all taxes) .**

Therefore now we would like to share our draft of contract for your review, kindly return us within a week along with your confirmation of acceptance letter and further get immediate visit to our Head office for any prior preparation work.

After signing of contract, please contact to our Procurement Department and arrange 5% performance security too within given time.

Thanks for understanding.

**Best regards,**



**Aiting Deputy Director Procurement,  
Sindh Education Foundation,  
Govt. of Sindh,  
Karachi.**

Cc: Director (Admin & IT)

No: SUK-IBA/EDC/119/16

Date .....

Sukkur, May 28, 2016

**Mr. Shahnawaz Khan**  
Procurement Officer  
Sindh Education Foundation

Dear Sir:

We, the undersigned, offer to provide the consulting services for "Training of Head Teachers in SEF Assisted Schools" in accordance with your Request for Proposal dated May 07, 2016 and our Technical Proposal. Our attached Financial Proposal is for the sum of **PKR 16.2475 Million**.

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Paragraph Reference 1.12 of the Data Sheet.

*including all taxes* *7/8/16*

Commissions and gratuities paid or to be paid by us to agents relating to this Proposal and Contract execution, if we are awarded the Contract, are listed below:

Name and Address of Agents	Amount and Currency	Purpose of Commission or Gratuity
Sindh Education Foundation Proposal	PKR: 487,425/-	3% bid security along with

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

*Al Hussain*  
**Dr. Altaf Hussain Sami**  
Director  
Executive Development Center  
Sukkur Institute of Business Administration  
Airport Road Sukkur  
E-mail: [altaf@iba-suk.edu.pk](mailto:altaf@iba-suk.edu.pk)  
Contact: 0333-3613881

*①* *08-08-16*  
*②* *08/8/16*  
*08/08/2016*  
*08/08/2016*

### **Training Theme & Structure**

- Content based training should be delivered as per the following guidelines:
  - Use of multiple resources during the training execution which are low cost and also easily accessible including the IT based resources
  - The content of the training should highlight teaching practices relevant to the teaching context of the teachers working particularly in rural areas of the province or could easily be translated into rural context
  - Teaching manual other training material should be authentic, updated and user friendly. Any downloaded information should be provided with references & citation.

### **Deliverables/ToRs**

**The training will be catering to approximately 600 head teachers (will be divided into cohort of 30-35 mainly working in the rural areas of the province in low cost private schools. The expected duration of the training will be two weeks. The training may be implemented in more than one cycle.**

The training firm will be expected to deliver the following:

1. Training Modules with comprehensive thematic/operational manuals focusing on the following themes for capacity building of Head Teachers/ Principals for school leadership and management up to secondary level:
  - a. Orientation to quality teaching/learning of English, Mathematics, Science, Social Studies and themes related to ECE
  - b. School management including General Administration, Human Resource Management, Financial Management, Infrastructure Development and Maintenance etc.

- c. Development and monitoring of the Academic Plan
    - i. Development and monitoring of the academic calendar
    - ii. Development and implementation of student enrollment strategy
    - iii. Supervision of teachers' performance through a formal appraisal system gauging teachers' competency levels
    - iv. Institutionalization of students' academic progress tracking and establishment of formal feedback mechanism on student progress
    - v. Strategies for the staff professional development
    - vi. Development of quality indicators to evaluate overall standard of education in school
  - d. Documentation and digitization of academic, logistic and financial records
  - e. Instituting a conducive learning environment in schools leading to 'holistic' child development
  - f. Viable strategies for Parental Involvement and Community Mobilization
  - g. Policies for student safety, security, health and hygiene
  - h. Initiating co-curricular activities in the school
  - i. Disciplinary Guideline & settlement of grievances
2. To develop and implement training plan/schedule at mutually concurred venue(s)
  3. To make all the logistic arrangements including training venues, food/refreshment during training, transportation and accommodation of trainers, stationary (for trainers and trainees), teaching aid and miscellaneous items (name tags, attendance sheet etc.)
  4. To develop pre and post training assessment to gauge the impact of the training
  5. To develop report highlighting the results of post and pre training assessment



# SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

## **CONTRACT EVALUATION FORM**

### **TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS**

- 1) NAME OF THE ORGANIZATION / DEPTT. Sindh Education Foundation Govt. of Sindh
- 2) PROVINCIAL / LOCAL GOVT./ OTHER Government of Sindh
- 3) TITLE OF CONTRACT RFP for Hiring of Firm for Teacher Training for SSS
- 4) TENDER NUMBER SEF/NP/15-16/59
- 5) BRIEF DESCRIPTION OF CONTRACT Hiring of Firm For Teacher Training SSS
- 6) FORUM THAT APPROVED THE SCHEME Senior Management
- 7) TENDER ESTIMATED VALUE PKR. 67,500,000/-
- 8) ENGINEER'S ESTIMATE  
(For civil works only) N/A
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) August 13th, 2017
- 10) TENDER OPENED ON (DATE & TIME) June 13th 2016 at time 03.30 pm
- 11) NUMBER OF TENDER DOCUMENTS SOLD NIL  
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 06
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 04
- 14) BID EVALUATION REPORT (Enclose a copy)  
(Enclose a copy)
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER M/s. BPS Pvt. Ltd.
- 16) CONTRACT AWARD PRICE PKR. 37,997,112/=
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT  
(i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATION BID). 1st Lowest

18) METHOD OF PROCUREMENT USED :- (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE \_\_\_\_\_  Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE \_\_\_\_\_ Local
- c) TWO STAGE BIDDING PROCEDURE \_\_\_\_\_
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE \_\_\_\_\_

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

Managing Director

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT \_\_\_\_\_

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

21) ADVERTISEMENT :

i) SPPRA Website  
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA S#28726(20-05-2016)
No	

ii) News Papers  
(If yes, give names of newspapers and dates)

Yes	Daily Dawn English Daily Kawish Sindhi & Daily Jang Urdu on 14/05/2016
No	

22) NATURE OF CONTRACT

Domestic/ Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
--------------------	-------------------------------------	------	--------------------------

23) WHETHER QUALIFICATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

24) WHETHER BID EVALUATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A  
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
-----	--------------------------	----	-------------------------------------

26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED  
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY  
COMPLIANT?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
-----	--------------------------	----	-------------------------------------

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT  
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF  
CONTRACT?  
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

31) ANY COMPLAINTS RECEIVED  
(If yes, result thereof)

Yes	
No	No

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS  
(If yes, give details)

Yes	
No	No

33) WAS THE EXTENSION MADE IN RESPONSE TIME?  
(If yes, give reasons)

Yes	
No	No

34) DEVIATION FROM QUALIFICATION CRITERIA  
(If yes, give detailed reasons.)

Yes	
No	No

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT  
BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE  
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO  
BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
-----	--------------------------	----	-------------------------------------

37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN  
THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

38) SPECIAL CONDITIONS, IF ANY  
(If yes, give Brief Description)

Yes	
No	No

Signature & Official Stamp of  
Authorized Officer  
Procurement Department  
Sindh Education Foundation  
Govt. Of Sindh

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***Tele: 021-9205356; 021-9205369 & Fax: 021-9206291***

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## Bid Evaluation Report

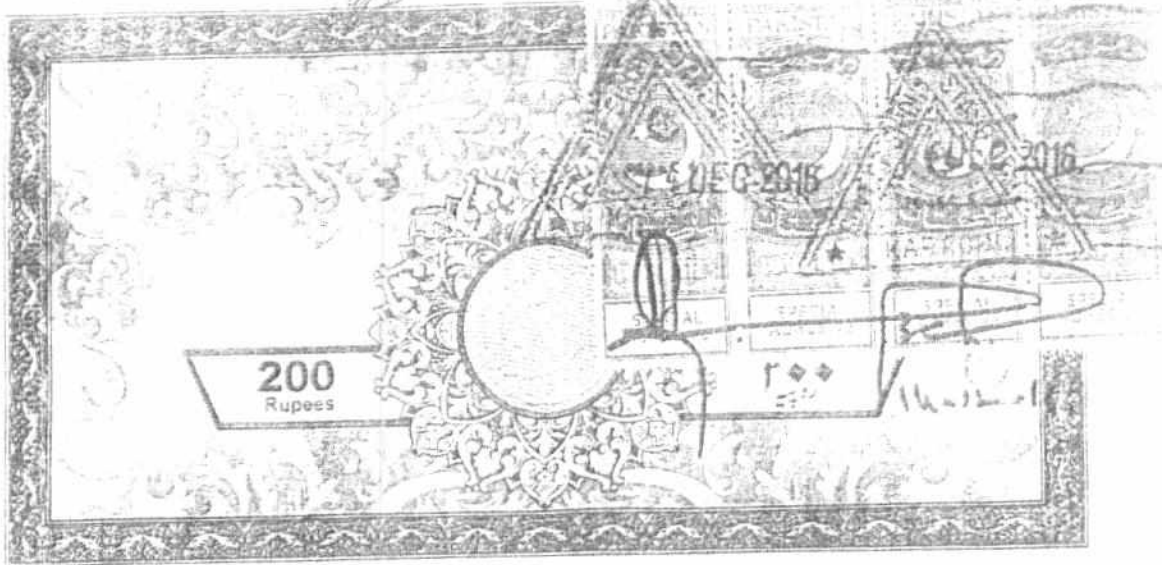
1. Name of Procuring Agency: Sindh Education Foundation (Govt. of Sindh)
2. Tender Reference No: SEF/NP/15-16/59.
3. Tender Description/Name of work/items: Hiring of Firm for Training of Teachers SEF Supported School (SSS)
4. Method of Procurement: QCBS Method
5. Tender Published: SPPRA S.N # 28726(20-05-2016 Jang Urdu 15/05/2016), Dawn English 14/05/2016, Kawish 14/05/2016.
6. Total RFP documents issued: 06
7. Technical Bid Opening date: (if applicable) 13th June, 2016.
8. Total Bids Received: 06 Bids Received.
9. No. of Bid technically qualified (if applicable): 01
10. Financial Bid Opening Date: 14th October, 2016.

12]

S No	Name of Firm or Bidder	Total Bid, Cost offered by the Bidder	Ranking in terms of consolidated (Technical & Financial) evaluation	Comparison with Estimated cost	Reasons for acceptance/rejection through QCBS selection method and rating calculated by formula (s=stat%+sfxP%)	Remarks
0	1	2	3	4	5	6
1	M/s.BPS Pvt Ltd	37,997,112	1st	67.5 Million	Top ranking in combined (technical and financial) evaluation	Recommended to award the contract.

### MEMBERS OF CONSULTANT SELECTION COMMITTEE

 Nawab Zafar Ali Deputy Director (M&E) Secretary of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	 Mubashir Mirza Assistant Director (AASP) Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	 Taufique Ahmed Shaikh Assistant Chief Planning & Development Dept. Govt. of Sindh Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh
 A.K.Rind Deputy Secretary. (B & E - IV) Finance Department Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	 Khalid Ur Rehman Director H.R Chairman Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	



ANWAR ALI ABRO STAFF VENDOR  
10807  
10 DEC 2016

10 DEC 2016

CONTRACT

THIS CONTRACT (Consulting Services for Training of Teachers) is entered into this [December 14th 2016], by and between [Sindh Education Foundation, Govt. of Sindh] ("the PA") having its principal place of business at [Plot No. 21-A, Block No. 7/8, OCHS, Ameer Khusro Road, Karachi], and [M/s. BPS Pvt. Ltd] ("the Consultant") having its principal office located at [10-11, Gurumangut Road, Gulberg III, Lahore, Pakistan].

WHEREAS, the PA wishes to have the Consultant performing the services hereinafter referred to, and

WHEREAS, the Consultant is willing to perform these services, NOW

THEREFORE THE PARTIES hereby agree as follows

1. Services
  - (i) The Consultant shall perform the services specified in Annex A. "Terms of Reference and Scope of Services" which is made an integral part of this Contract (Consulting Services for Training of Teachers, Nos. 1500).
  - (ii) The Consultant shall provide the reports listed in Annex A. "Terms of Reference and Scope of Services," within the time periods listed in such Annex, and the personnel listed in Annex B. "Payment milestone & 1st Personnel" & Annex C "Teachers CPD days" to perform the Services.
  - (iii)
2. Term  
The Consultant shall perform the Services during the period commencing [December 14th 2016] and continuing through [August 13th 2017] or any other period as may be subsequently agreed by the parties in writing.

3. The Consultant shall be responsible for the preparation of the monthly or quarterly 'Detailed Report' and the 'Final Report' as defined in the Contract. The Consultant shall be responsible for the preparation of the monthly or quarterly 'Detailed Report' and the 'Final Report' as defined in the Contract. The Consultant shall be responsible for the preparation of the monthly or quarterly 'Detailed Report' and the 'Final Report' as defined in the Contract.

Payment Conditions

Payments shall be made of [PA's Report] no later than 30 days following submission by the Consultant of invoices in

4. Economic Price Adjustment

In order to adjust the remuneration for inflation, a price adjustment provision has been included if the contract has duration of more than 18 months or if the inflation is expected to exceed ---% per annum. The adjustment will be made every 12 months after the date of the contract for remuneration. Remuneration will be adjusted by using the relevant index as per following provision. "Payments for remuneration made in accordance with Clause 3 shall be adjusted as follows: (Not Applicable).

Remuneration pursuant to the rates set forth in Annex C shall be adjusted every 12 months (and, for the first time, with effect for the remuneration earned in the [ ] the calendar month after the date of the Contract) by applying the following formula:

$$RI = RIo \times \frac{I}{Io}$$

where RI is the adjusted remuneration, RIo is the remuneration payable on the basis of the rates set forth in Annex C for payable remuneration, I is the official rate of inflation for the first month for which the adjustment is to have effect and, Io is the official rate of inflation for the month of the date of the Contract."

5. Project Administration

A. Coordinator

The PA designates [Ms. Mussarat Palijo, Acting Deputy Director LSU] as PA's Coordinator; the Coordinator shall be responsible for the coordination of activities under the Contract, for receiving and approving invoices for payment, and for acceptance of the deliverables by the PA.

B. Timesheets

During the course of their work under this Contract the Consultant's employees providing services under this Contract may be required to complete timesheets or any other document used to identify time spent, as instructed by the Coordinator.

C. Records and Accounts

The Consultant shall keep accurate and systematic records and accounts in respect of the Services, which will clearly identify all charges and expenses. The PA reserves the right to audit, or to nominate a reputable accounting firm to audit, the Consultant's records relating to amounts claimed under this Contract during its term and any extension, and for a period of three months




8. **Ownership of Material** All documents, data, reports, drawings, software, etc. prepared by the Consultant for the PA under the Contract shall remain the property of the PA. The Consultant may retain a copy of such documents and software.
9. **Consultant Not to be Engaged in Certain Activities** The Consultant agrees that, during the term of this Contract and after its termination, the Consultants and any entity affiliated with the Consultant shall be disqualified from providing goods, works or services (other than the Services or any continuation thereof) for any project resulting from or closely related to the Services.
10. **Insurance** The Consultant will be responsible for taking out any appropriate insurance coverage for their personnel and equipment's.
11. **Assignment** The Consultant shall not assign this Contract or Subcontract any portion thereof without the PA's prior written consent.
12. **Law Governing Contract and** The Contract shall be governed by the laws of Islamic Republic of Pakistan or the Provincial Government and the language of the Contract shall be English.
13. **Dispute Resolution** Any dispute arising out of this Contract, which cannot be amicably settled between the parties, shall be referred to adjudication/arbitration in accordance with the Arbitration Act of 1940.

FOR THE PA

  
Signed by: Ms. Shahpara Rizvi

Acting Director, Technical,  
Sindh Education Foundation  
Govt. of Sindh

FOR THE CONSULTANT

  
Signed by: Mr. Muhammad Ali Butt

General Manager Business Development  
M/s. BPS Pvt. Ltd





# Sindh Education Foundation



Government of Sindh

Date 21-10-16

Ref. SEF/254/2016

To,

Mr. Muhammad Ali Butt  
General Manager  
M/s. BPS Pvt Ltd.  
Business Development (PDLC)  
10-11 Gurumangat Road, Industries area  
Gulberg III Lahore.

**Subject: Letter of Award for Hiring of Firm for Teacher Training for SSS School**  
**(SEF/NP/15-16/59)**

Dear Mr. Ali

With reference to subject RFP, we are pleased to inform you that your submitted bid has been found first lowest and accepted at following detail and price.

**ITEM Description: Hiring of Firm for Teacher Training for SSS School**

**Bid Price: PKR. 37,997,112/- (including of all taxes).**

Therefore now we would like to share our draft of contract for your review, kindly return us within a week along with your confirmation of acceptance letter and further get immediate visit to our Head office for any prior preparation work.

After signing of contract, please contact to our Procurement Department and arrange 5% performance security too within given time.

Thanks for understanding.

Best regards,

Aiding Deputy Director Procurement,  
Sindh Education Foundation,  
Govt. of Sindh,  
Karachi.

O/C

Cc: P.S.to M.D.SEF  
Director (Admin & IT)





# BPS (Private) Ltd.

## FORM FIN-1. FINANCIAL PROPOSAL SUBMISSION FORM

(Lahore, 8<sup>th</sup> June 2016)

To: Sindh Education Foundation, Govt. Of Sindh  
Plot. No. 21/A, Block No.7 & 8 Overseas Cooperative Housing Society, Ameer Khusro Road)  
Karachi

Dear Sirs:

We, the undersigned, offer to provide the consulting services for **Training of Teachers in SEF SUPPORTED SCHOOLS** in accordance with your Request for Proposal dated May 2016 and our Technical Proposal. Our attached Financial Proposal is for the sum of Rs. 37,997,112 (Thirty Seven Million, Nine Hundred and Ninety Seven Thousand, One Hundred and Twelve Pakistani Rupees Only.)

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Paragraph Reference 1.12 of the Data Sheet.

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

Authorized Signature [In full and initials]:

Name and Title of Signatory: **Mr. Muhammad Ali Butt,**

*General Manager Business Development PDLC*

Name of Firm: BPS (Pvt.) Ltd

Address: 10-11 Gurumangat Road, Gulberg III, Lahore

17/10/16  
AC (Bd)  
PS O Diftt

*Signature*

*Signature*

The content of the training should highlight teaching practices relevant to the teaching practice of the teachers working particularly in rural areas. The content should be easily be translated into local context.

Teaching material and teaching materials should be authentic, updated and user friendly. Any downloaded information should be provided with references & citation.

Deliverables/ToRs

## Schedule of Requirement

The following are the ToRs of the training firm:

1. To conduct Training Need Analysis (TNA) on 10% sample of around 1500 teachers.
2. To develop subject wise modules with comprehensive trilingual (Sindhi, Urdu and English) manuals for the teachers mainly working in the rural areas of the province and using Oxford University Publication (OUP) Textbooks for the enhancement of content knowledge, practicing appropriate/relevant teaching pedagogies commensurate with age/grade wise development of children and monitor children's progress. The OUP books are customized for SEF Schools.
3. To deliver training at the mutually agreed venue based on the following major components:  
The duration of the training cycle of each subject (English, Mathematics, Science and Social Studies) for primary (grade 3-5) should be 15 days:

- a. Content enhancement for teachers in English, Mathematics, Social Studies and Science from Grades 3 to 5.
- b. Contextualized/relevant/developmentally appropriate pedagogies, tracking of student progress (formative and summative assessment) and classroom management.