

Bid Evaluation Report

1. Name of Procuring Agency: Transport and Mass Transit Department
2. Tender Reference No: Sr. No 29818
3. Tender Description/Name of work/item: Consultancy Services for Vehicles Inspection Certification System Project
4. Method of Procurement: Least Cost method of selection
5. Tender Published: INF-KEY 3397/16 (dawn 28/08/2016), Corrigendum (Kawish 8/09/2016) Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold: Not Applicable (Available free of cost to everyone on internet site)
7. Total Bids Received: 2 (two) (1- M/s IQ Capital as Financial Consultant with Ahmed and Kazi for legal side)
(2- Ernst & Young as Financial Consultant with HaiderMota for legal side)
8. Technical Bid Opening date: (if applicable) 19-09-2016 (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): 1 (one)
10. Bid(s) Rejected: 1 one (M/s IQ Capital as Financial Consultant with Ahmed and Kazi for legal side)
11. Financial Bid Opening date: 30 September, 2016

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Ernst & Young & Consortium	19,904,000 PKR (nineteen million, nine hundred and four thousand)	Not applicable	Not applicable	Technical qualification and Least cost offered	
2.	B					
3.	Ø					
4.	Ø					

[Signature]
Miv

[Signature]

[Signature]

[Signature]

[Signature]

SYED AHMED ALI SHAH JELANI
 Secretary
 Transport & Mass Transit Department
 Government of Sindh

Signatures of the Members of the Committee.



**Syed Ahmed Ali Shah Jeelani
Additional Secretary
Transport and Mass Transit
Department**



**Mr. Muhammad Danish
Director PPP Unit,
Finance Department**



**Mr. Mehtab
Secretary Technical,
Planning & Development
Department**



**Mr. Asadullah Shah
Director General, KMTC
Transport and Mass Transit
Department**



**Mr. Abdul Aziz
Director Technical, PPP Node,
Transport and Mass Transit
Department**



Minutes of Consultants Selection Committee Meeting on Vehicles Inspection & Certification (VICS) Project

A meeting of Consultant Selection Committee (the "CSC") for the M9 – N5 Link Road Project (the "Project") was held on Thursday, 30th September, 2016 at 03:00 p.m. at the Committee Room, Transport and Mass Transit Department (TMTD), Government of Sindh under the chairmanship of Additional Secretary, TMTD / Project Manager (VICS Project), Transport & Mass Transit Department. The meeting was convened to approve the evaluation of the Technical proposals and open the Financial Proposals of technically qualified bidders to hire consultant for the Project under Public Private Partnership ("PPP") mode. The attendance sheet copy is attached as [Annexure-A].

Agenda # 1: Approval of the evaluation of Technical Proposals

2. The chair welcomed the CSC members and appraised the forum regarding the background of the project and findings of the evaluation of the technical bids received under the Request for Proposal. He further invited the PPP Unit, Finance Department and the PPP Node, Transport & Mass Transit Department to present the eligibility criteria as mentioned in the Request for Proposal.

3. The evaluation of technical proposals was conducted in detail pursuant to evaluation criteria of bidding documents. The detailed technical evaluation of proposals is attached as (Annexure "B"). The summary of the technical proposal evaluation is presented below:

#	Bidder	Technical score	Decision
1.	M/s Ernst & Young Consortium	87.26	Qualified
2.	M/s IQ Capital Plus Consortium	52.30	Disqualified

* Minimum technical score requirement = 70

Decision: The Consultant Selection Committee endorsed the evaluation of technical proposals and declared technical qualification of M/s Ernst & Young Consortium. However, the bid submitted by M/s IQ Capital Plus Consortium was declared technically disqualified.

4. The representatives of all the bidders were called in the meeting and the technical scores of all the bidders were announced. The sealed financial proposal of the technically disqualified bidder M/s IQ Capital Plus Consortium was returned to the relevant representative. (Letter and receiving for returning of financial proposal is attached as Annexure "C")

Agenda # 2: Opening of Financial Proposals

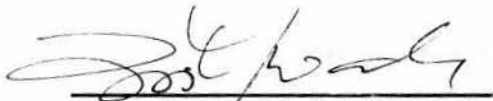
5. The sealed financial proposals of the only technically qualified bidder was opened and the quoted financial bid price of each qualified bidder was read aloud. Thereafter, the CSC members signed the financial proposal before the authorized representative of bidders. The financial bid price of technically qualified bidder is given below:


#	Bidder	Financial Bid Price (RFS)
1.	M/s Ernst & Young Consortium	19,904,000 PKR


6. Since there was only one technically qualified bidder and no comparison of financial bids to be made to determine the lowest price according to the Least Cost Method of selection, Additional Secretary TMTD / Project Manager (VICS Project), Transport & Mass Transit department, being the chair of CSC announced M/s Ernst & Young Consortium being the preferred bidder


Decision: *The CSC unanimously declared the consortium of Ernst & Young (Lead member) and HaiderMotaBNR being the successful bidder based on the Least Cost Method of selection.*


7. Meeting ended with a vote of thanks.


Secretary (Technical),
P&D Dept.,
Govt. of Sindh


Director General,
Karachi Mass Transit Cell, TMTD,
Govt. of Sindh


Director Technical,
PPP Node, TMT, Govt. of Sindh


Director Finance,
PPP Unit, Finance Dept., Govt. of
Sindh


Additional
Secretary, Transport & Mass Transit
Department

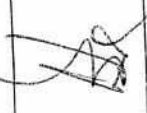




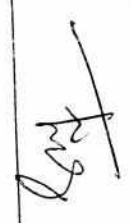

SECRET
Additional Secretary
Transport & Mass Transit Department
Government of Sindh
EELANI

ATTENDANCE SHEET

MEETING OF FINANCIAL BID OPENING OF CONSULTANT FOR VEHICLE INSPECTION & CERTIFICATION SYSTEM (VICS) PROJECT.

SUBJECT:

DATED: 30-09-2016

Sr. No.	Name	Designation	Department/ Company	Contact Number	E-mail	Signature
1.	Syed Ahmed Ali Shah	Asst. Sec. (T)	Transport	0300-3140070	shah_aadill@yahoo.com	
2.	Abdul Aziz	Director Technical	Transport & Mass Transit	0384-2634070	-	
3	Muhammad Danish	Director	PPP Unit	0300 2197526		
4	Shahneez Afroz	Senior Analyst	EY Food Services	0321-2505983	shahneez.afroz@pk.ey.com	
5	Aoun	Partner	IQ Capital Plus	0584-845632	aoun@iq-cap.com	
6	SIBTAIN	Partner	UR Cap Plus	0333-097931	Sibtain@iq-cap.com	
7	Syeda Abdul Mannan Thabreen	senior chief	PKD			

Technical Scoring of Proposals

Scoring Criteria	Max Marks	E&Y Score	IQ Capital Score
Firm's Relevant Experience			
- Transaction advisory experience for projects related to transport sector during last 10 years (1 Project = 5 points, 2 Projects = 10 points, 3 Projects = 14 points, Greater than or equal to 5 Projects = 20 points)	20	14	0
- Feasibility study experience of projects related to transport sector (1 Project = 2 points, 2 Projects = 4 points, 3 Projects = 7 points, 4 Projects = 10 points, Greater than or equal to 5 Projects = 15 points)	15	15	2
- Experience of development of concession agreements and other PPP agreements (1 Project = 2 points, 2 Projects = 4 points, 3 Projects = 7 points, 4 Projects = 10 points, Greater than or equal to 5 Projects = 15 points)	15	10	7
Sub-Total Firms Relevant Experience	50	39	9
Key Professional Staff			
Financial Team	20		
Financial Team Leader	14	14.00	14.00
Financial Analyst	6	5.28	6.00
Legal Team	20		
Legal Team Leader	14	14.00	11.90
Legal Expert	6	4.98	5.40
Sub-Total Key Professional Staff	40	38.26	37.3
Financial Capability			
- Annual Turnover of last three years (PKR 200 million = 4 points, PKR 150 million = 3 points, PKR 100 million = 2 points, PKR 50 million = 1 point)	4	4	0
Sub-Total	4	4	0
Understanding of the assignment and proposed methodology			
Appreciation of TOR	2	2	2
Proposed Methodology	2	2	2
Work Plan and Manning Schedule	2	2	2
Sub-Total	6	6	6
Total Score *	100	87.26	52.30

* Minimum Qualifying Technical Score = 75

M12

Mardians



NO.TMTD/PPP-NODE/DIRE-
TECH/2016/Mwi/11
GOVERNMENT OF SINDH
TRANSPORT & MASS TRANSIT
DEPARTMENT
Karachi Dated: 30th September, 2016


"SAY NO TO CORRUPTION"

IQ Capital Plus,
Karachi.

SUBJECT: Acknowledgement of receiving of unopened financial bid

We thank you for your interest in consultancy services for Vehicle inspection and certification system project. We regret to inform you that your consortium did not technically qualify.

Kindly acknowledge the receipt of unopened financial bid.


Director (Technical)
Transport & Mass Transit Department
Government of Sindh

Copy forwarded for information

1. PS to Secretary Transport & Mass Transit Department, Govt. of Sindh, Karachi.

Received 