

## Bid Evaluation

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: MISC/03/15-16
3. Tender Description/Name of work/item: Decoration & Catering Services for Convocation 2015
4. Method of Procurement: Single Stage Two Envelope
5. Tender Published: October 30, 2015 on IBA, SPPRA web sites and leading newspapers Serial # 25622  
*Print & Electronic Media (SPPRA ID No. & News papers names with dates)*
6. Total Bid documents Sold; 03 companies have collected Tender Documents
7. Total Bids Received: 02 companies
8. Technical Bid Opening date: (if applicable) November 16, 2015 (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): 02 Bids Technically qualified
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: November 19, 2015

### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Darbar Caterers & Decorators	Rs.1.770.477.00	Lowest bidder	Rs.1.500.000.00	<b>Accepted</b> due to technical qualify and quoted lowest cost / charges. Comparative Sheet Attached	Technically evaluated 83.07%
2.	M/s Manzoor Sons	Rs.1.774.752.00	2 <sup>nd</sup> Lowest bidder			Technically evaluated 80.38 %

**Note : Minimum eligible percentage for technically qualification was 80%**

**Signatures of the Members of the Committee**

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Syed Saugab  
Assistant Manager  
IBA

CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Dr. Anwar Faheem  
Professor  
IBA

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Hassan Qureshi  
PIA Advisor  
IBS

S. #	Description	Qty	Days	M/s Manzoor Sons		M/s Darbar Caterers & Decorators	
				Rate	Amount	Rate	Amount
				Rs.	Rs.	Rs.	Rs.
<b>a. Complete Venue Setup Including:</b>							
1	Frill marquee with wall panels to cover entire Convocation Pandal (Cricket Ground)	As per requirement	2	125,000.00	250,000.00	150,000.00	300,000.00
2	Qanats for Refreshment Area (Football Ground)	As per requirement	1	18,000.00	18,000.00	10,000.00	10,000.00
3	Presidential Chairs	1	2	1,500.00	3,000.00	1,000.00	2,000.00
4	VVIP Chairs	8	2	12,000.00	24,000.00	1,000.00	16,000.00
5	Head Table to seat 6 persons on stage (with flower array / decoration and with table cover and skirting)	As per requirement	2	12,000.00	24,000.00	8,000.00	16,000.00
6	Stage Size 36 x 24	1	2	14,400.00	28,800.00	8,500.00	17,000.00
7	Two Sitter Sofas	270	2	100,000.00	200,000.00	600.00	324,000.00
<b>Chairs</b>							
8	(a) With Maroon Top Covers / Ribbon	800	2	50.00	40,000.00	50.00	80,000.00
9	(b) With Green Top Covers / Ribbon	200	2	50.00	10,000.00	50.00	20,000.00
10	(c) With Yellow Ribbon and White Covers	50	1	50.00	2,500.00	50.00	2,500.00
11	(d) With Blue Ribbon and White Covers	450	1	50.00	22,500.00	50.00	22,500.00
13	Louver fans (Good Quality)	80	1	300.00	24,000.00	250.00	20,000.00
14	Center Tables with cover	45	1	300.00	13,500.00	250.00	11,250.00
15	Spotless Carpeting in main venue, Refreshment Area & Red runners in walk ways where required.	As per requirement	1	100,000.00	100,000.00	80,000.00	80,000.00
<b>Sub Total (a)</b>				760,300.00		921,250.00	
<b>(b) Lightning &amp; Luminaries:</b>							
16	Lightning in convocation marquee (Cricket Ground) & Refreshment area (canopy style)	As per requirement	1	Lumsum	200,000.00	80,000.00	80,000.00
17	Lightning in behind Tabba Block for Group Photo session					20,000.00	20,000.00
18	Lightning in Parking Area, Opposite IBA Main Gate 4 and Gate 1. On way of Gate 4 to Convoation Area					25,000.00	25,000.00
<b>Sub Total (b)</b>				200,000.00		125,000.00	
<b>(c) Refreshment Setup: (including crockery &amp; cutlery)</b>							
19	VVIP guests enclosure (round table set-up)	100	1	200	20,000.00	180	18,000.00
20	(b) Guests / Faculty enclosure (buffet set-up)	400	1	160	64,000.00	145	58,000.00
21	(c) Students / Parents enclosure (buffet set-up)	1000	1	160	160,000.00	145	145,000.00
22	Samovars	4	1	-	-	200	800.00
<b>Sub Total (c)</b>				244,000.00		221,800.00	
<b>d) Refreshment Menu:</b>							
<b>Option - I</b>							
i)	Fruit Cake	1500	1	35	52,500.00	30	45,000.00
ii)	Chicken Patties (Single Bite)	1500	1	40	60,000.00	40	60,000.00
iii)	Spring Roll (small)	1500	1	45	67,500.00	35	52,500.00
iv)	Gulab Jamun	1500	1	40	60,000.00	35	52,500.00
v)	Tea	1500	1	35	52,500.00	25	37,500.00
vi)	Coffee	1500	1	40	60,000.00	25	37,500.00
<b>Sub Total (d)</b>				352,500.00		285,000.00	
<b>Total (a) + (b) + (c) + (d)</b>				1,556,800.00		1,553,050.00	
<b>14% SST</b>				217,952.00		217,427.00	
<b>Total Amount</b>				1,774,752.00		1,770,477.00	

MEMBER  
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CHAIRPERSON  
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KARACHI

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Sy. A. Ali  
Assistant Manager  
13-1

Dr. Nasir  
Professor  
I.B.A

Ms. A. Ghani  
P.R.A. Assistant  
H.E.S

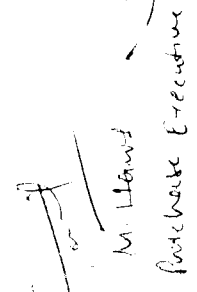


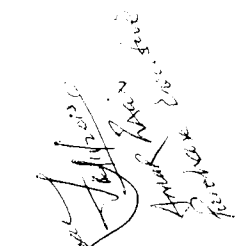
**Institute of Business Administration, Karachi  
 Decoration & Catering Services for Convocation-2015  
 Tender # MISC/03/15-16**

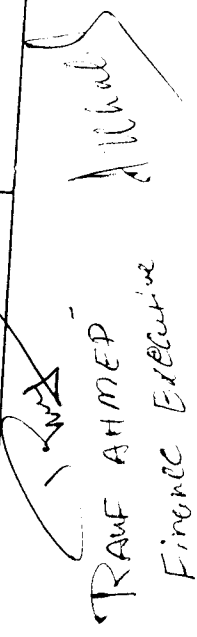
**Technical Proposal Opening Date November 16, 2015  
 at 3:30pm**

S. #	Company Name	Bid Security	Technical Proposal Envelope	Financial Proposal Envelope	Signature of Representative	Remarks
1-	M/s Muzoor Son	Available in separate envelope	Enclosed in envelope	Enclosed in envelope	ABSENT	
2-	M/s Dargah Stores & Distributors	Enclosed in envelope	Available	Available	16/11/15	

  
**M. SOHAIL KHAN**  
 Manager Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

  
 M. HANI  
 Purchase Executive

  
 RAUF AHMED  
 Finance Executive

  
 RAUF AHMED  
 Finance Executive

**ABDUL KHALID**  
 Traveling & Protocol Officer (BS-17)  
 Institute of Business Administration  
 Karachi-75270

**Institute of Business Administration, Karachi**  
**Financial Proposal Opening**  
**November 19, 2015**

at 10:00am

Statement of Tender for Decoration & Catering Services for Convocation 2015  
 Tender No. MISC/03/2015-16

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Earnest Money Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1.	M/S Alimghar (Pvt) Ltd.	RS, 1774, 752.00		161124977 NICB RS 88,738/- NOV 16, 2015	ABSENT	
2.	M/S Darshan Catering Services	RS, 76,007.5		CC 840274 Alimghar Bank RS 75,000/- NOV 16, 2015	<i>[Signature]</i>	

*[Signature]*  
 M. Hail  
 Purchase Executive

**M SOHAIL KHAN**  
 Manager, Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

**ABDUL KHALID**  
 Traveling & Protocol Officer (SS-17)  
 Institute of Business Administration  
 Karachi-75270



Since 1955

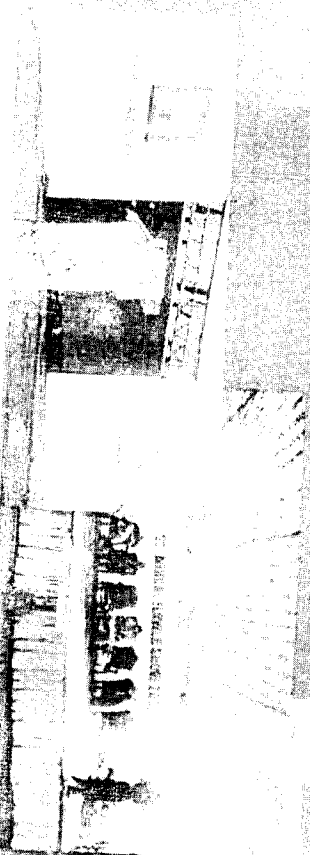
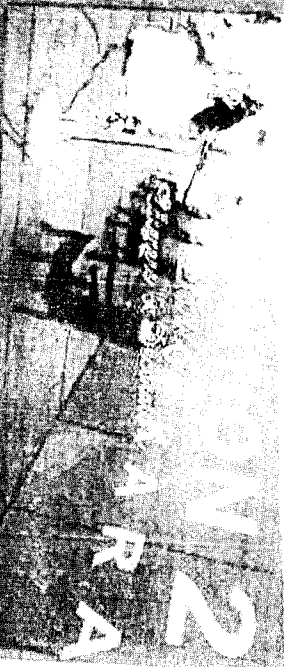
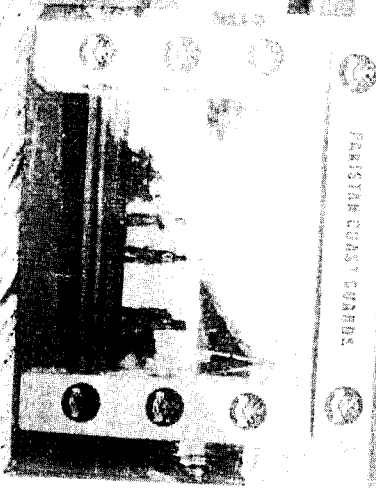
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TM



# Introduction

to take this opportunity to introduce ourselves and a few leading caterers of Kendall. We are a group of professional and experienced individuals who have all hands to bring you the experience in Catering & Reception.

Our top management consists of young energetic individuals who have spent significant time with the catering & reception industry for more than 10 years and who are a third generation in the service. They have been officially trained in the various related catering & reception management, sales & marketing, product services and have further served successfully in managing various functions of guests like wedding in four floors and a few in five floors.

Our operations force has been exposed to high quality catering business for many years and is theoretically personal & experts in what they do. Our reception, catering, cutting and other related functions / services are top class and are being regularly graded. We even welcome our clients input in giving new concepts as per their desire.

At the office of our service is our utmost efforts in being efficient, more personal, efficient and almost perfect in what we do. We have tried hard to bring a professional touch to the business for giving a good to our clients and for our great appreciation to them.

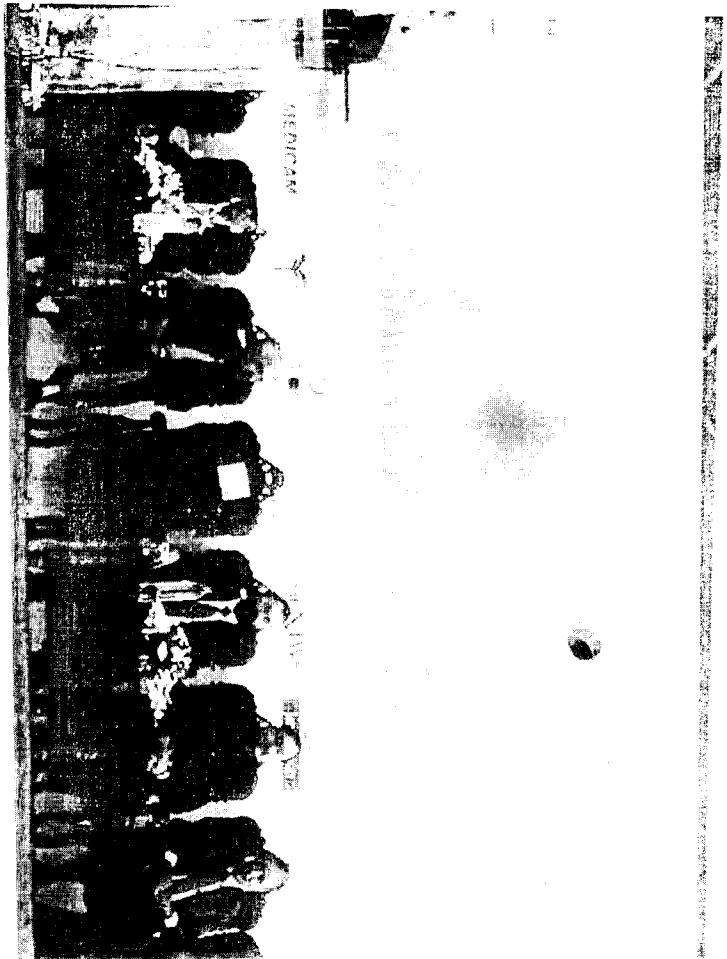
We have a fully equipped kitchen of purpose built and granite and kitchen of our own. *Dankar* is a recognized / recognized / certified / trusted from all government authorities / companies / clubs / etc.

While talking of *Dankar* one can say a place where your dream gets the perspective.

*Give perfect idea for any occasion*







# My Darbar

When you associate your name with any risk by working in a registered & recognized / licensed / certified / approved / legal firm with an experience of 10+ years.

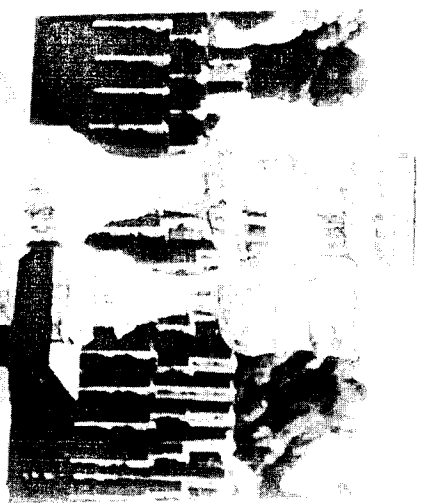
We are talking about overall management & we have a number of offices in operation from 100+ locations in planning.

Being the management & managing all services in mind we try to all people & dignities of all services.

3rd Generation of your service we know & have all demands in spite of our all time introduction of new fashion / we give a warm welcome to all your ideas and demands of true picture to your specifications, turned we gave all to you in our own hands & the results in what's looking as well.



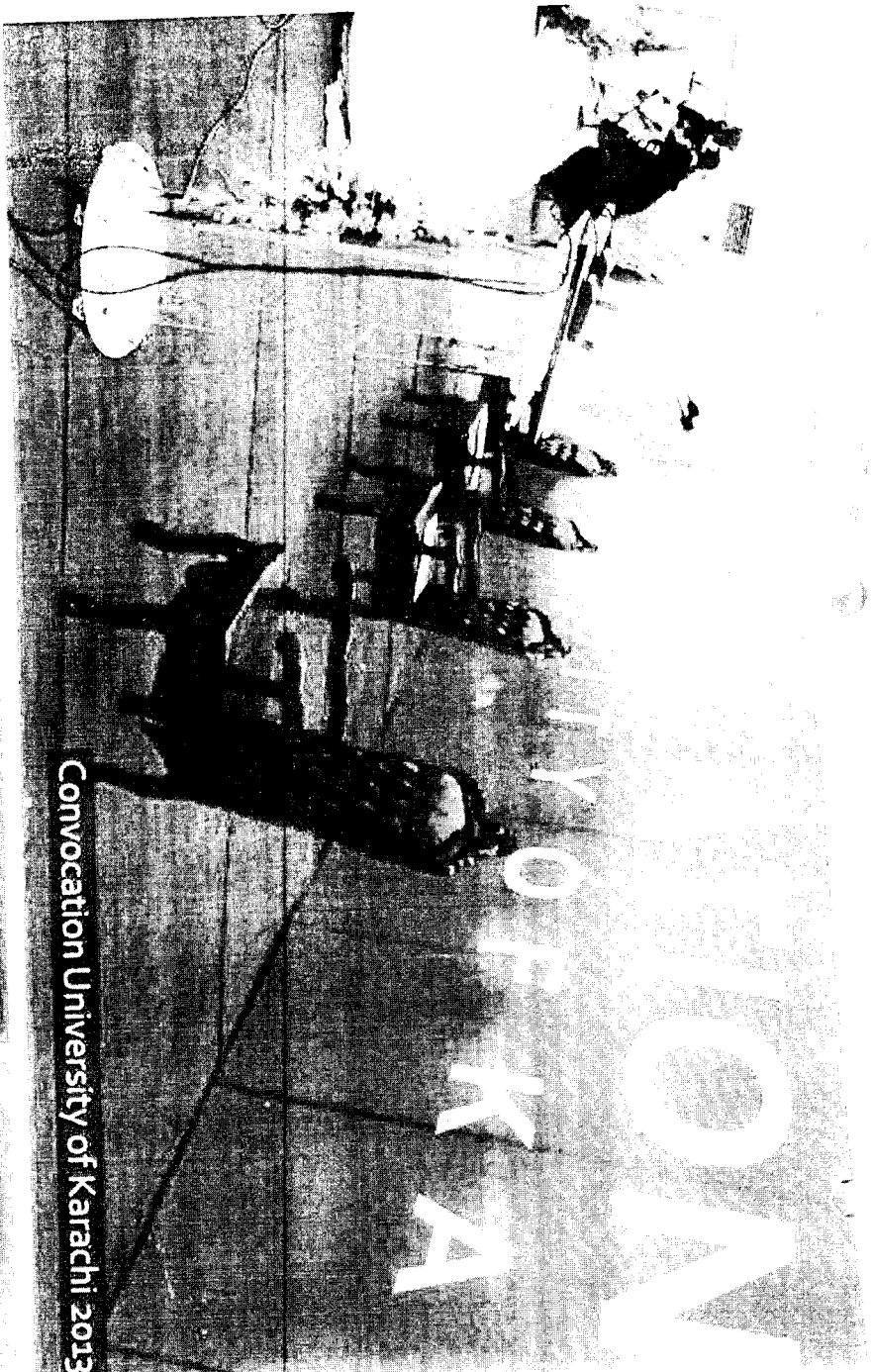
Aga Khan Career Expo



Pakistan Flower

**What we do**  
 Hereunder a little part of jobs facing in this regard are given.

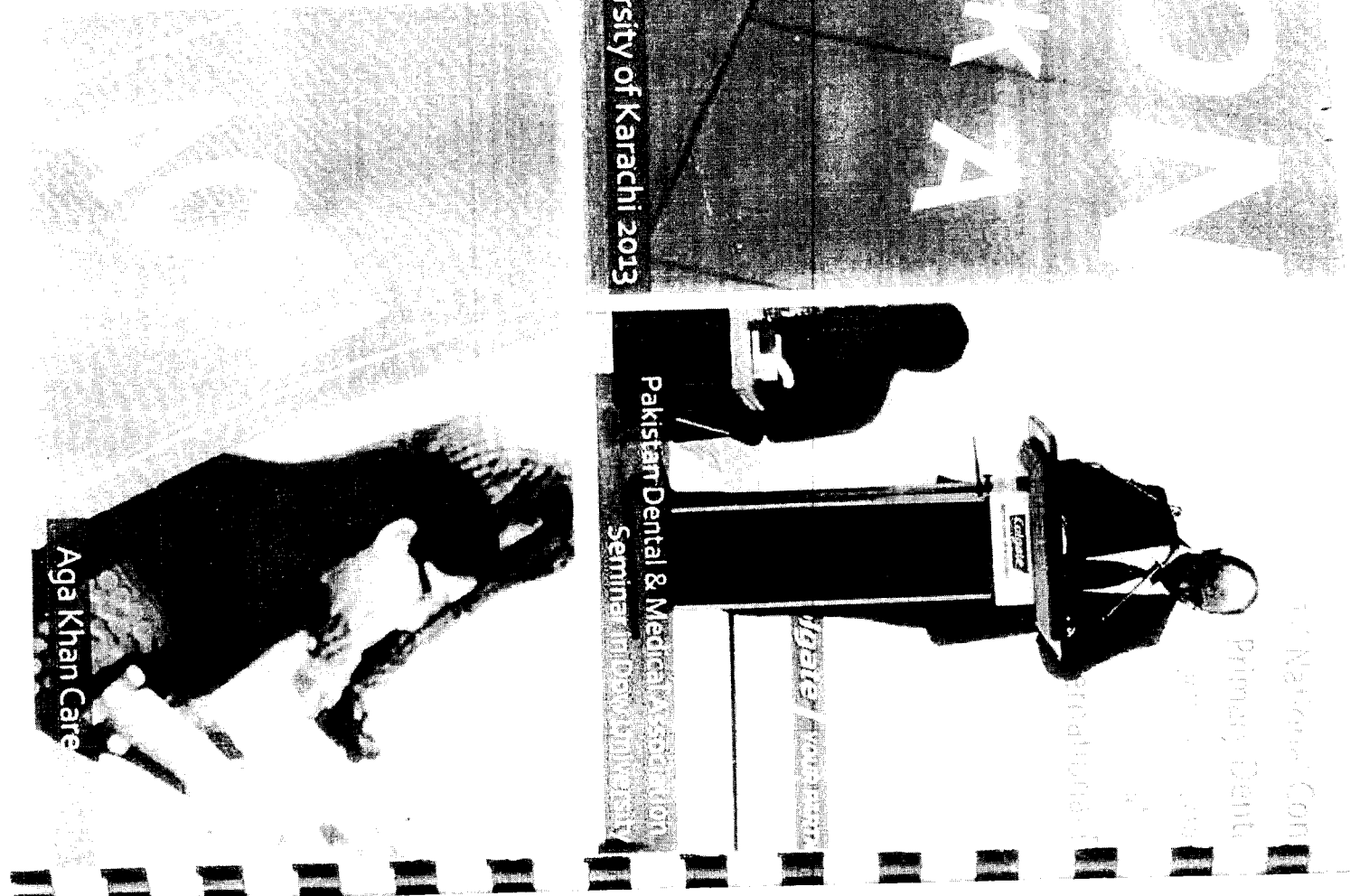
1. System Analysis,
2. Feasibility Report Developing,
3. Cost Management,
4. Advertisement,
5. Marketing,
6. Catering,
7. Decoration,
8. Illumination,
9. Soil Replication,
10. For Stage Reinforcement,
11. Sound Arrangement,
12. Video Recording,
13. Skill Photography,
14. Multimediale Projector,
15. Fresh Flower,
16. Car Rental,
17. Power Rentals,
18. Security Guard,
19. Ballroom Work,
20. Ladies Waiters,
21. Stage Designers,
22. Stage Lighting,
23. Acrobats,
24. Fire Fireworks,
25. Stage Programs,
26. Musical Functions,
27. Fire Works,
28. Ice Growing,
29. Air Condition Setup,
30. Hotel Reservation,
31. Fun Area Designing,
32. Face Painting,
33. Antique Decoration Items & Etc.



Convocation University of Karachi 2013

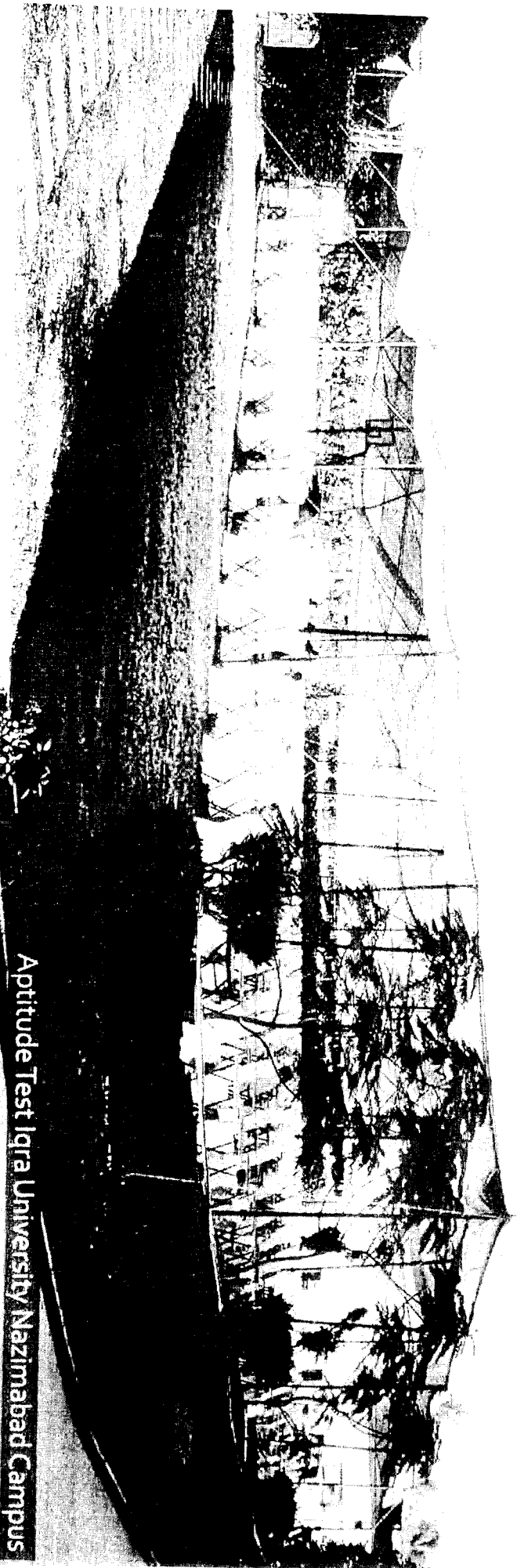
**Convocation**

day of judgment, a matter of the degree of qualification, which all of the students are depending, teachers, parents, managements, is preparing for. It is a paying and the same time *Shadwin* is ready to provide the best of the world. It is a perfect match for all.



Pakistan Dental & Medical Association  
Seminar in DAV College City

Aga Khan Care



Aptitude Test Iqra University Nazimabad Campus

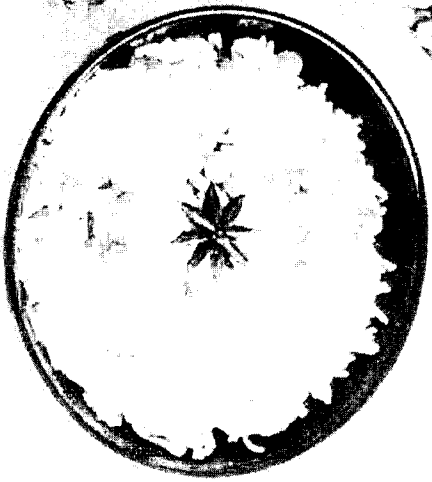
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Aptitude Test Iqra University Nazimabad Campus



# Canteen Contractor

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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
Chicken / Mutton Curd Rice	Mutton / Pulao Raita Pakora	Dal Tadka (Chicken) Rice	Dal / Panki Rice	Chicken / Aloo Biryani, Raita Salad
Chicken / Mutton Raita Rice	Aloo Biryani Raita Zarda	Aloo / Mutton (Chicken) (Vegetable)	Aloo / Sabzi Rice	Chicken Singaporean Rice
Chicken / Mutton (Raita) Rice	Chicken / Mutton Raita Biryani	Mutton / Mutton (Chicken) Rice	Aloo / Zarda with dressing / Raita Rice	Beef / Panki Raita Salad
Mutton / (Chicken) Rice	Chicken / Mutton Raita	Mutton / Mutton (Chicken) Rice	Dal / Sabzi Rice	Darbar Special Dal / Chawal

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DHA BEACH VIEW CLUB  
DHA CLUB (PHASE II)  
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CENTRAL MESS NORE  
SWIMMING POOL KARSAZ  
KARSAZ WARDROOM  
JAUHAR (KARSAZ)  
BAHADUR (KARSAZ)  
NAVAL HOUSING SCHEME (ONLY FOR RESIDENTS)

AGA KHAN GYMKHANA  
CIVIL AVIATION CLUB  
EXPO CENTER  
POLICE CLUB (2 TALWAR CLIFTON)  
AYESHA BAWANI SCHOOL  
ASKARI IV HOUSING SOCIETY  
ASKARI PARK (OLD SABZI MANDI)  
PAVILLION END CLUB  
CUSTOM CLUB  
PMC OFFICERS MESS PAF BASE FAISAL  
(ONES FOR ON DUTY OFFICERS)  
PAKISTAN STEEL OFFICERS MESS (STEEL TOWN)  
BUNGALOW AT SHAHRAH E FAISAL  
BUNGALOW IN DHA

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# Darham Valves & Decorators

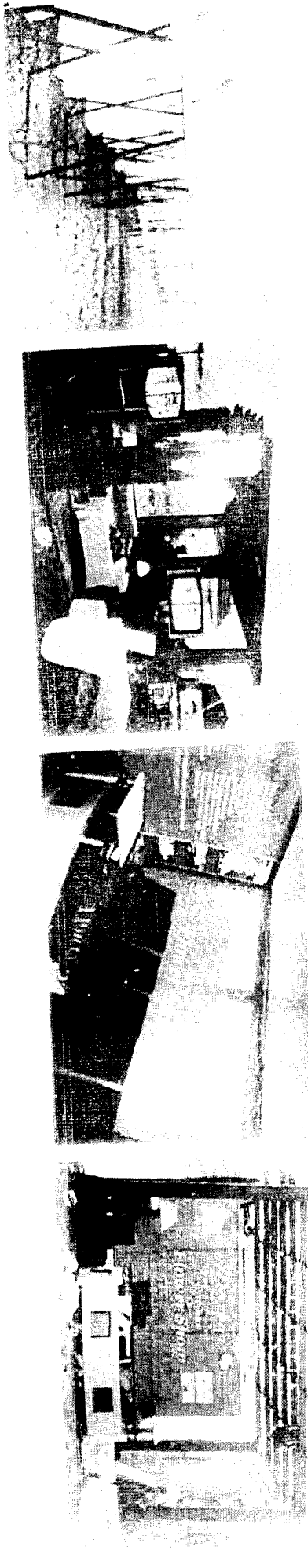
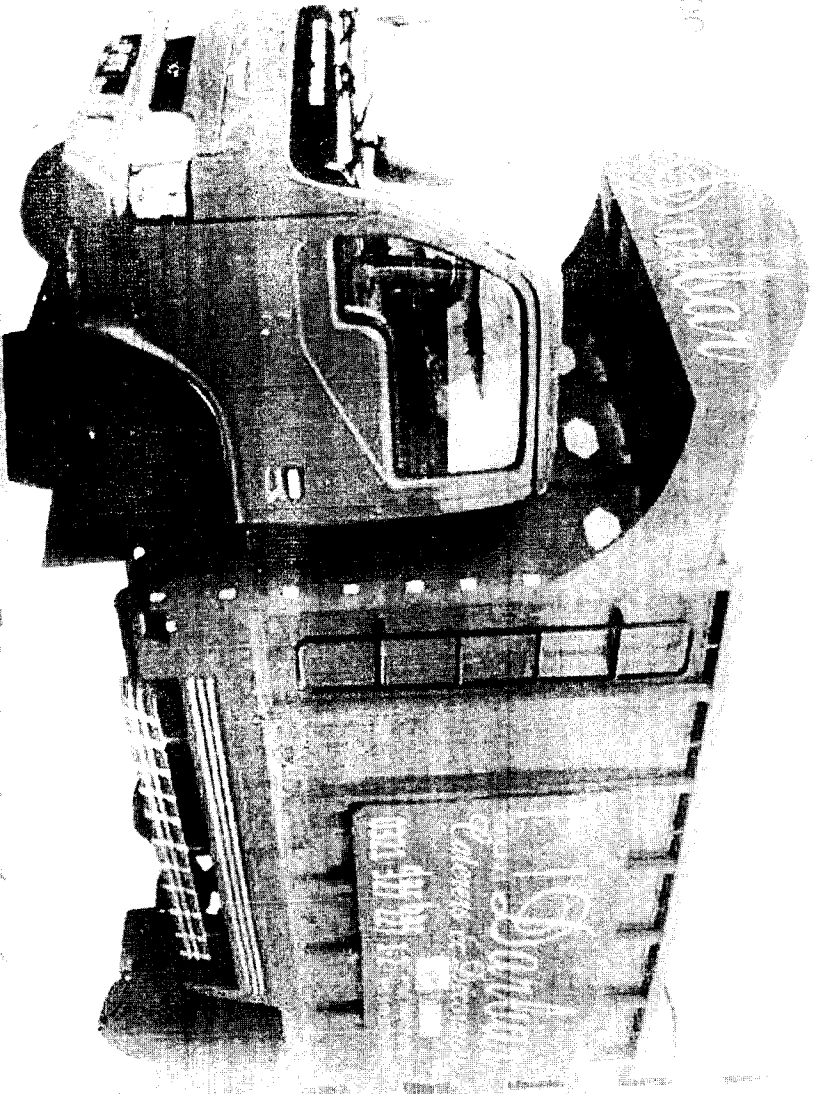
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