

SNDB/COK/ADMIN/TD/783/2017

Dated: 15.08.2017

From	IT Division
To	Deputy Director, SPPRA

Subject: Submission – RULE 50 COMPLIANCE

1. Supply & Installation of Communication Link

Dear Sir,

Enclosed please find following documents for submission to SPPRA for Rule 50 Compliance.

S.No	Documents Attached	SPPRA Sr.#
01	1. Contract Evaluation Form 2. Purchase Order / <i>CONTRACT AWARDED</i> 3. Agreement 4. Buyers Record 5. BER 6. Financial Proposal 7. Technical Proposal 8. Minutes of Bid 9. Scope of Work 10. CD / Email Copy	33455

Kindly confirm once it is get hoisted on your respective websites and subsequently please release their respective IDs for completion of tender process.

Regards,


Hina Awan

Procurement Officer
25/08/17

SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPTT. SINDH BANK LTD \ I.T Division
- 2) PROVINCIAL / LOCAL GOVT./ OTHER Scheduled Bank
- 3) TITLE OF CONTRACT Supply & Installation of Communication Links
- 4) TENDER NUMBER SNDB\COK\ADMIN\TD\783\2016
- 5) BRIEF DESCRIPTION OF CONTRACT Supply & Installation of Communication Links
- 6) FORUM THAT APPROVED THE SCHEME Procurement Committee
- 7) TENDER ESTIMATED VALUE Rs. 500,000
- 8) ENGINEER'S ESTIMATE
(For civil works only) -
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) 12 Months
- 10) TENDER OPENED ON (DATE & TIME) Technical(01-06-17 at 11:30pm)Finacial(01-06-17 at 11:30pm)
- 11) NUMBER OF TENDER DOCUMENTS SOLD 02
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 01
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 01
- 14) BID EVALUATION REPORT 20 June (Sindh Bank Website)
(Enclose a copy)
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER SATCOMM,PECHS Block 6,KHI.
- 16) CONTRACT AWARD PRICE Rs. 357,000 Per Year
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATION BID). M/s SATCOMM

18) METHOD OF PROCUREMENT USED : - (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE YES Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE -
- c) TWO STAGE BIDDING PROCEDURE -
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE -

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT _____

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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21) ADVERTISEMENT :

i) SPPRA Website
(If yes, give date and SPPRA Identification No.)

Yes	SSPRA ID 33455/2017
No	

ii) News Papers
(If yes, give names of newspapers and dates)

Yes	
No	No

22) NATURE OF CONTRACT

Domestic/ Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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24) WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF CONTRACT?

(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

Yes	
No	No

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

Yes	
No	No

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

Yes	
No	No

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give detailed reasons.)

Yes	
No	No

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN THE CONTRACT (BANK GUARANTEE ETC.)?


Yes	<input checked="" type="checkbox"/>	No	<input checked="" type="checkbox"/>
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38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

Yes	
No	No

39) Date of Award of Contract: 25-08-2017

Signature & Official Stamp of
Authorized Officer


M. RASHID MEMON
Vice President
I.T. Division
SINDH BANK LTD.
Head Office, Karachi.

FOR OFFICE USE ONLY

SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

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Handwritten text, possibly a signature or date, located in the lower center of the page.

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO



POWER TO THE PEOPLE

Mr. Musab Ayaz,
Manager sales & Business Development,
42-S, Block-6 , PECHS,
Dr. Mehmood Hussain Road,
Karachi.

Dated: 25-08-2017

Purchase Order for Communication Links

SNDB/COK/ADMIN/TD/783/2017

Dear Musab,

Reference to your proposal submitted for Communication Links, after detail review the Sindh Bank Ltd Management is pleased to inform you that your Tender Bid is accepted.

Kindly proceed as per tender document to supply Communication Link of 1 Gbps CIR point to point over Fiber Optic as follows:

S#	Sites For Connectivity		Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Point A	Sindh Bank IT Division, Plot No. F-101, Block-7, Scheme-5, Clifton, Karachi.	NIL	Rs. 29,750
2	Point B	Sindh Bank head office, 3 rd Floor Federation House Clifton Karachi.	NIL	
Sub Total				Rs. 29,750
Grand Total (A+B)			Rs. 29,750	
*Lowest Evaluation Cost = <u>Sub Total 'A' + (Sub Total 'B' x 12)</u>				Rs. 357,000/- Per Year

Note: Link must be installed and handed over within 20 days after the order of installation.

Thank you,

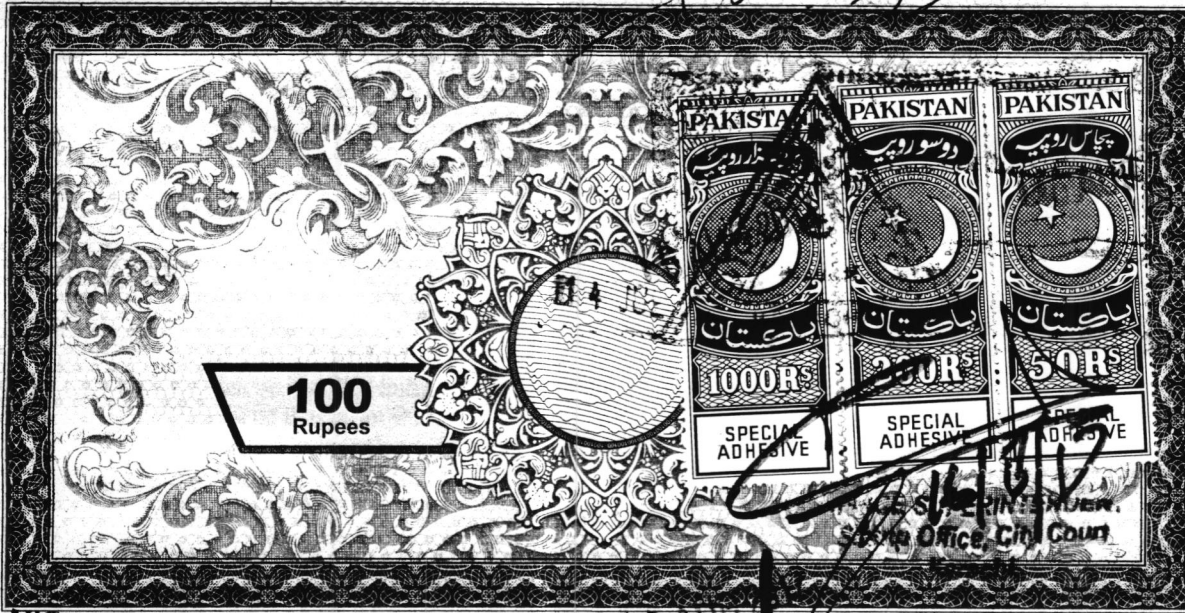
M. Fareez Khan
Officer I.T Div.

M. Rashid Memon
VP/I.T Div.

M. Saeed Khan
SVP I.T Div.

Anis Iqbal
SEVP/ Head of I.T Div.

16/8/2017 1250 279



MUHAMMAD BAQAULLAH SIDDIQUI

LIC. NO: 58

16 AUG

(RUPEES ONE HUNDRED ONLY)

City Court Karachi
 No. _____ DATE _____
 RECEIVED WITH AF _____
 THROUGH WITH NAME _____
 PURPOSE _____
 VALUE RS _____ ATTACH _____
 STAMP VENDOR'S SIGNATURE _____

11 JUL 2017

CONTRACT

This Agreement is made on this 25th day of Aug 2017 ('Effective Date'),

Between

SATCOMM (Pvt) Limited having its Registered office at 42-S, Block 6, PEC' IS, Karachi Pakistan (hereinafter called the 'Vendor').

WHEREAS the Vendor is the Supplier/Service Provider of Communication Link is

(The Purchaser / Bank and the Vendor shall hereinafter also be referred to individually as a "Party" and collectively as "Parties").

And

Sindh Bank Limited having its head office at 3rd Floor, Federation House, Clifton, Karachi, Pakistan (hereinafter called the 'Bank' / 'Purchaser')

AND WHEREAS, the Bank is desirous of procuring services from the Vendor which will enable the Bank to establish data connectivity between its branches and the Head Office ('Services').

AND WHEREAS, to provision the Services, the Vendor shall install / commission the 1 Gbps Fiber Optics Communication Link as detailed below ('Links') on the terms and conditions laid down hereinafter, including the payment of the OTC = Nil ('One Time Cost') to be made by the Bank against the installation and commissioning of the Links. Monthly Recurring Charges = Rs 29,750 ('Monthly Recurring Charges') against the provisioning of Services.

Detail of Links is as follows.

S#	Points For Connectivity	Communication Link One Time Cost	Communication Link Monthly Recurring Charges
		"A"	"B"
1	Point A Sindh Bank IT Division, Plot No. F-101, Block-7, Scheme-5, Clifton, Karachi.	NIL	
2	Point B Sindh Bank head office, 3rd Floor Federation House Clifton Karachi.	NIL	
Sub Total			Rs. 29,750
Grand Total (A+B)		Rs. 29,750	
*Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12)		Rs. 357,000/- Per Year	

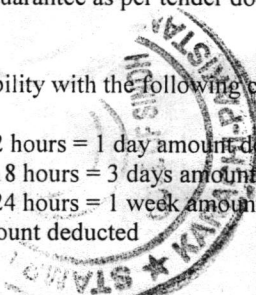


Terms & Conditions:

The Vendor shall establish data connectivity between the branches of the Purchaser and its Head Office or any given site /location through L3 VPNs over the Vendor's MPLS based network, by installing and commissioning of Links at the sites specified hereinabove ('Sites').

1. Link must be installed and handed over within 20 days after the order of installation anywhere in Pakistan. The Purchaser shall impose a fine of Rs. 500/- per day in case of failure to deploy the Links at the Un-Installed Sites within 5 days of the Delivery Timelines with respect to such Sites and Rs, 1000/- per day will be charged in case of failure of deploy the Links at the Un-Installed Sites within 15 days of the Delivery Timelines.
2. The One Time Installation Cost and the Monthly Recurring Costs includes all taxes, installation, software, labour including delivery charges upto the Sites on a countrywide basis.
3. Within seven (7) days from the Effective Date, the Purchaser shall pay the Vendor agreed One Time Costs mentioned in SATCOMM proposal with respect to the Links successfully deployed at 2 Installed Sites. The Vendor shall raise an invoice with respect to the aforementioned One Time Charges as soon as reasonably possible, however failure by the Vendor to submit a timely invoice shall not affect the Purchasers obligation to make the payment within the reasonable time subject to vendor raising the invoice even at a later date. The payment concerning the One Time Costs of the Un-Installed Sites shall be made within 7 days from the date at which the Vendor is issued a certificate of delivery/satisfaction from the Vendor which shall evidence that data connectivity at the Un-Installed Sites has been established with other Sites. Such certificate shall be issued pursuant to the criteria agreed between the parties. The Vendor shall raise an invoice with respect to the aforementioned One Time Charges as soon as reasonably possible, subject to vendor raising the invoice even at a later date.
4. In consideration of the Services being provisioned by the Vendor, the Purchaser shall be liable to pay the Vendor as per attached list which is already mentioned in SATCOMM proposal as Monthly Recurring Charges ('MRC'). The accrued Monthly Recurring Charges with respect to the period starting from the link installation /provisioning till the Effective Date shall be payable within seven days of the Effective Date.
5. Subject to Clause 4, the Monthly Recurring Charges shall be payable on a quarterly basis, in advance. Effective from when circuits gets commissioned in 2017, the aggregate Monthly Recurring Charges for the relevant quarter ('Aggregate Quarterly Charges') shall be payable within 30 days from the commencement of the quarter. The Vendor shall raise an invoice with respect to the aforementioned Aggregate Quarterly Charges as soon as reasonably possible, .
6. All the payment due hereunder shall be effected either through wire transfer to the bank account designated by the Vendor or through pay order in favour of the Vendor.
7. The Bank would refund the bid security valuing Rs. /- submitted by the Vendor within 7 days from the submission of performance guarantee as per tender document.
8. Vendor must provide min 95 % link availability with the following clauses of down time in terms of the SLA
Equal or more than 6 hours and less than 12 hours = 1 day amount deducted
Equal or more than 12 hours and less than 18 hours = 3 days amount deducted
Equal or more than 18 hours and less than 24 hours = 1 week amount deducted
Equal or more than 24 hours = 1 month amount deducted

To safeguard the Banks rights envisaged in Clause 3, the Vendor will provide the Bank with a performance security in the form acceptable to the Bank for an amount equivalent to 10% of the total contract price. The Bank shall release the performance security after 12 months from effective date of contract.



10. In case of any dispute at any point the matter will be settled amicably. If the parties do not reach a settlement the dispute will be referred to the Karachi Centre for Dispute Resolution (KCDR) the decision of KCDR will be final and binding on the Vendor and the Bank.
11. Neither Party will be liable to the other for indirect, consequential, special, incidental, or punitive damages, even if such damages were foreseeable. Notwithstanding anything herein, the maximum limit of the Vendor's liability arising out of or related to this Contract, including without limitation liability for negligence, will not exceed the penalties / LD envisaged in the contract. .
- 12.
- 12.1 The Purchaser may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause 15. In such an occurrence the Purchaser shall give a not less than thirty days' written notice of termination to the Vendor:
- If the Vendor does not remedy the failure in the performance of their material obligations under the Contract, within thirty (30) days after being notified or within any further period as the Purchaser may have subsequently approved in writing;
 - If the Vendor becomes insolvent or bankrupt;
 - If the Vendor, based on evidence gathered by the Purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the Contract; and
 - If, as the result of Force Majeure, the Vendor is unable to perform a material portion of the Services for a period of not less than sixty consecutive (60) days;

12.2 The Vendor may terminate this Contract, by not less than thirty (30) days' written notice to the Purchaser, such notice to be given after the occurrence of any of the events specified in below paragraphs (a) and (b) of this Clause 15:

- If the Purchaser fails to pay any money due to the Vendor pursuant to this Contract within the specified time;
- If, as the result of Force Majeure, the Vendor is unable to perform a material portion of the Services for a period of not less than sixty (30) days.

Upon termination (or expiry) of the Contract, the Vendor shall forthwith cease the provisioning of the Services and would be entitled to immediately retrieve all Links and parts thereof and the Purchaser shall extend full support to the representatives of the Vendor with regards to, inter alia, their entrance into the Purchaser's premises for the purpose of decommissioning and retrieving the Links. Furthermore, immediately upon the execution of the Contract, the Purchaser shall pay the Vendor the One Time Set-Up Charges and / or Monthly Recurring Charges applicable till the date of termination or expiry of the Contract.

12.3 For the purpose of clarity any failure or delay due to Force Majeure shall not be construed as any failure or delay in the performance by either party of its obligation to commence or to continue to provide or complete any assignment in any manner and within the time period required by the terms of the Contract, shall not be a breach of this Contract, if such failure or delay results from any Act of God, governmental action (whether in its sovereign or contractual capacity), or any other circumstance reasonably beyond the control of Parties including, but not limited to, satellite outage or malfunction, meteorological or astronomical disturbances, cable cut, earthquake, hurricane, snowstorm, fire, flood, strikes, labor disputes, war, civil disorder, epidemics, quarantines, embargoes, act of terrorism, judicial act, governmental or semi-governmental act.

13. If any provision of this Contract is declared or held by any judicial or other competent authority to be void or otherwise unenforceable, the remaining provisions of this Contract shall remain in full force and effect. The Parties shall then attempt to find a new provision to replace the invalid unenforceable one. The new provision shall be as close as possible to the Parties' original intentions

14. The term of this Agreement shall be for a period of one year, from the date at which the first Link is installed by the Vendor.

15. The Purchaser acknowledges that the ownership of all rights in the trademarks, copyrights, design rights, patent rights or other intellectual property rights (collectively, the "Intellectual Property Rights") with respect to the Links or any other equipment installed by the Vendor, as well as all Intellectual Property registered by the Vendor or its affiliated companies (if any) reside in and shall remain exclusively in the original owner of the of the Intellectual Property Rights (with whom the Vender has a contractual arrangement) or the Vendor (as the case maybe) and the Purchaser shall not take any action or commit any omission which would jeopardize in any way the rights of the Vendor and vice versa.

16. No addition or modification or variation of this Contract shall be effective or binding on either of the Parties hereto unless mutually agreed in writing and executed by the respective duly authorized representatives of each of the Parties hereto.
17. Notwithstanding anything contained hereof the Vendor shall not be liable for any interruption or fault in the Services provided to the Purchaser due to any reasons attributable to the Purchaser and/or the third parties or due to Force Majeure or the effects thereof.
18. The Vendor will not assign this Contract to any party without the consent of the Bank, provided that it shall ensure that the assignee shall undertake to perform the obligations of the Vendor under this Contract.
19. Either Party may specifically waive any breach of this Contract by the other Party, provided that no such waiver shall be binding or effective unless in writing and no such waiver shall constitute a continuing waiver of similar or other breaches. A waiving Party may at any time, upon notice given in writing to the breaching Party, direct future compliance with the waived term or terms of this Contract, in which event the breaching Party shall comply as directed from such time forward.
20. Any notice, request, statement, intimation, reference or other communication provided for in this Contract shall be made in writing and shall be directed by registered mail or secured courier service or facsimile, as the case may be, to the Parties' authorized representatives on the address of the Parties as given below. If either Party wishes to make a change to the information below, such Party shall give a written notice to the other Party at least five (5) days in advance.

SATCOMM PVT LTD.

SINDH BANK

Attn:

Attn:

All notices shall only be effective on receipt.

21. Conflict of Interest: The Vendor shall hold the Banks' interests paramount, without any consideration for future work, and strictly avoid conflict with other assignment or their own corporate interest.
22. Confidentiality: Except with the prior written consent of the Bank, the Vendor and the personnel shall not at any time communicate to any person or entity and confidential information acquires in the course of the services, no shall the Vendor and the personnel make public the recommendations formulates in the course of, or as a result of, the services.
23. Notwithstanding anything contained herein, in the event of any conflict between the Contract and the Tender document, the Contract shall take precedence.



In witnesses hereunder both the parties have set their hands on the day and year above first mentioned.

Signature Musab

Name Musab Bin Ajaz

Designation Manager Sales & BD

Company Name Satcomm Pvt Ltd

Address 42 S Block 6

P.E.C.H.S Karachi

Stamp



Witness:

Signature Khuram

Name Khuram Nafees

Designation Accounts Officer

Address Plot # 42-S

PECHS Block 06,

Karachi

Signature ANIS IQBAL 25/12/17

Name _____

Designation ANIS IQBAL
SEVP / Head of Information Technology

Company Name SINDH BANK LIMITED
Head Office, Karachi.

Address _____

Stamp



Witness:

Signature M. SAGIED KHAN

Name M. SAGIED KHAN

Designation SVPL (IT)

Address Sindh Bank Head Office

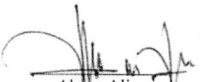


Technical & Financial Evaluation Report		
Supply and Installation of Communication Links		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/783/2017
3	Tender Description	Supply and Installation of Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 33455
6	Total Bid Documents Sold	2
7	Total Bids Received	1
8	Technical Bid Opening Date	01/06/2017
9	Financial Bid Opening Date	01/06/2017
10	No of Bid Technically Qualified	1
11	Bid(s) Rejected	0

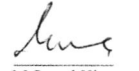
S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.500,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Satcomm.	Rs.357,000/- (For 1 years)	Qualified Bidder	Rs. 143,000/- below the estimated cost	Rule 48 have been compiled	

Note: M/s Satcomm. is selected for Supply and Installation of Communication Links to Sindh Bank Ltd being the qualified bidder.

Members Signatures – Pre & Post Evaluation Committee


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
SVP/Finance Division


M.Saeed Khan
SVP/I.T.Division

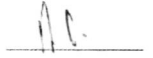
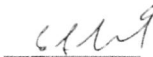
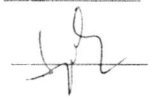
Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature

SIGNATURE MEMBERS PC-IT

Tender Document - Supply & Installation of Communication Link

Head - Fin Div. [Signature]

Head - IT Div. [Signature]

Member-ID&L [Signature]

Date: [Signature]

4 FINANCIAL PROPOSAL

PRICE SCHEDULE

Name of Bidder _____

S#	Sites For Connectivity		Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Point A	Sindh Bank IT Division, Plot No. F-101, Block-7, Scheme-5, Clifton, Karachi.		
2	Point B	Sindh Bank head office, 3 rd Floor Federation House Clifton Karachi.	NIL	Rs. 29750/= P/M
Sub Total				-
Grand Total (A+B)				Rs. 29750/=
*Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12)				Rs. 357000/=

*This amount will be taken as the financial bid offered by the vendor.

Note:

- The cost must include all taxes, installation and labor including delivery charges upto Sindh Bank Limited branches on countrywide basis.
- No advance payment for installation of communication link will be made; bills will only be processed for necessary payment on receipt of certificate of delivery/satisfaction.
- Calculation of Bid Security. The mechanism for calculation of bid security will be as follows: 5% of the Grand Total (A+B) which is required to be submitted as bid security in shape of pay order/bank guarantee in the name of Sindh Bank Ltd.
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Non-Submission of Earnest Money/Bid Security along with financial Proposal will result in Disqualification. If any damages occurred while delivery of requisite, no charges will be paid by the Bank
- Pre Bid Meeting: Within one week (For Any Clarification)

Signature & Stamp of Bidder [Signature]



Eligibility/Technical Criteria

SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20		20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less then 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14		5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16		10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10		If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10		15 and above clients
		3		7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20		50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10		If Provided
		0		Not Provided
Total Marks		100		Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).
5. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A.
(Attach PTA Certificate as documentary proof as Annexure-9)
6. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(1) and may be subject to legal proceedings.
7. Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified.

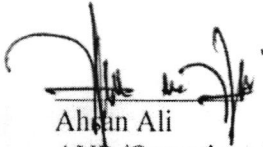
MANDATORY

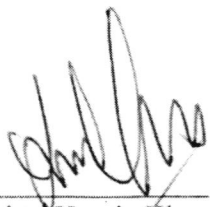
1. Attachment of Affidavit (specimen attached as Annexure "1") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time

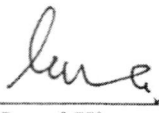
DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is un satisfactory on account of previous performance


Ahsan Ali
AVP /Operations Div.


Dilshad Husain Khan
SVP/Finance Div.

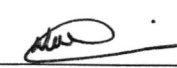

Saeed Khan
SVP IT Div.

ATTENDANCE SHEET


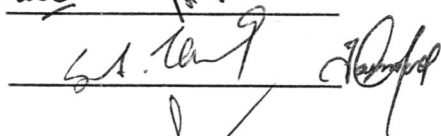

BID OPENING -

FOR SELECTION OF Supply & installation of Communication Link

Date: 01-06-2017

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
	Satcomm Pvt Ltd	Musab	0311-285571	42, S Block G	

Signature –Procurement Committee Members for IT Infrastructure

Head of IT 
 Chief Financial Officer 
 Chief Manager (IDBL) 

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA
 TENDER NAME Supply & Installation of Communication Lines
 TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE
 OPENING DATE 1/6/2017
 OPENING TIME 11:30 am

ATTENDANCE (MEMBER PC)
 HEAD OF I.T. Division
 CFO
 Chief Manager, IDBL

ATTENDANCE (REPS. OF BIDDERS)	NAME	FIRM
	<u>① Musab</u>	<u>Sat comm Pvt Ltd</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>

TOTAL BIDS ACCEPTED FOR EVALUATION 1
 TOTAL BIDS REJECTED nil
 MARKS _____

SIGNATURE M. Q. A. / 1/6/2017
 DATE _____

Members – Procurement Committee Signature	
Head of I.T	<u>[Signature]</u>
Chief Financial Office	<u>[Signature]</u>
Chief Manager, IDBL	<u>[Signature]</u>

SCOPE OF WORK

Sindh Bank Limited (SNDB) requires supply and installation of point to point link between SNDB Khekeshan Clifton, Karachi and SNDB Head Office, Karachi details are as follows:

Technical Requirement	
Requirement of Communication Link on Fiber Optics	
1	Point to Point Connectivity Required between SNDB Khekeshan Clifton, Karachi and SNDB Head Office Karachi.
1.1	<p>1 Gbps CIR point to point data link is required between SNDB Khekeshan Branch Clifton, Karachi and SNDB Head office, Karachi.</p> <p>SNDB require Fiber Optic connectivity to create Virtual Private Network (VPN) over physical connectivity.</p> <p>Ethernet interfaces should be provided at last mile on each site i.e at SNDB Khekeshan, KHI and SNDB Head Office KHI.</p>
1.2	<p>Appropriate link on fiber shall be provided at SNDB Khekeshan Clifton Karachi and SNDB Head Office Karachi.</p> <p>Addresses for SNDB Khekeshan Clifton KHI and SNDB Head Office KHI are as follows:</p> <p><u>SNDB Khekeshan Branch KHI Site:</u> Sindh Bank IT Division, Plot No. F-101, Block-7, Scheme-5, Khekeshan Clifton, Karachi.</p> <p><u>SNDB Head Office KHI Site:</u> Sindh Bank head office, 3rd Floor Federation House Clifton Karachi.</p> <p>Location of these sites are also attached in tender document as Annexure H</p>
1.3	<p>Standard sealed cabling with all the accessories (UPVC piping) should be used at each site to terminate the link within the building/premises.</p> <p>Service provider will be responsible for the transportation, boarding & lodging of its engineering/support team at all sites without any additional cost to SNDB.</p> <p>Link must be installed and handed over within 20 days after the order of installation at both site i.e SNDB Khekeshan, KHI and SNDB Head Office, KHI.</p>
1.4	<p>Bidder should have its own MPLS (Multiprotocol Label Switching) or equivalent Network at core end to provide connectivity i.e. IP based connectivity on each site.</p> <p>Link must have the capability of data bandwidth up gradation for future expansion requirements.</p>

1.5	The proposed solution must comply with PTA regulations for IT Infrastructure Security for all types of processes. The bidder should have all necessary licenses from PTA for data communications.
-----	---

Note:

- In order to qualify, all Technical requirements as mentioned above must be met. Fail to qualify a single requirement will result disqualification.
- Any miss-commitment may lead to disqualify even after the award of contract and onus will lie on the bidder.
- In case of service provider has failed to provide the required service to the desired standards SNDB has the right to cancel the services on one month notice period and arrange the required services from other service provider.
- 95% uptime would be required and selected bidder will sign SLA with appropriate penalty clauses:
 - Equal or more than 6 hours and less than 12 hours = 1 day amount deducted
 - Equal or more than 12 hours and less than 18 hours = 3 days amount deducted
 - Equal or more than 18 hours and less than 24 hours = 1 week amount deducted
 - Equal or more than 24 hours = 1 month amount deducted

Contract agreement is extendable / renewable upto 3 years only on mutual understanding on same terms & conditions and rates.



**INTEGRITY PACT****Declaration of Fees, Commissions and Brokerage etc Payable by the Suppliers of Services Pursuant To Rule 89 Sindh Public Procurement Rules Act, 2010**

Satcomm (Pvt) Limited hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, Satcomm represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

Satcomm certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

Satcomm accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [the Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by Satcomm as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

For and On Behalf Of

Signature: Asim Arman

Name : ASIM ARMAN

NIC No : 42107-1815584-3

Supply & Installation of Communication Link

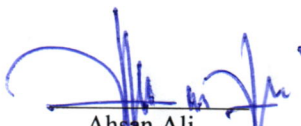
S.No.	COMPANY NAME	AMOUNT	PO NO	BANK NAME
1	PTCL	300	04872262	NBP
2	Satcomm	300	00000086	Al - Falah
Total		300/-		

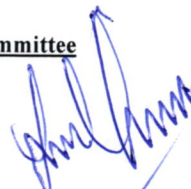
Technical & Financial Evaluation Report		
Supply and Installation of Communication Links		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/783/2017
3	Tender Description	Supply and Installation of Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 33455
6	Total Bid Documents Sold	2
7	Total Bids Received	1
8	Technical Bid Opening Date	01/06/2017
9	Financial Bid Opening Date	01/06/2017
10	No of Bid Technically Qualified	1
11	Bid(s) Rejected	0


S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.500,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Satcomm.	Rs.357,000/- (For 1 years)	Qualified Bidder	Rs. 143,000/- below the estimated cost	Rule 48 have been compiled	

Note: M/s Satcomm. is selected for Supply and Installation of Communication Links to Sindh Bank Ltd being the qualified bidder.

Members Signatures – Pre & Post Evaluation Committee


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
SVP/Finance Division


M.Saeed Khan
SVP/I.T.Division

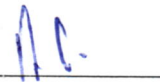

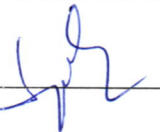
Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature

Eligibility/Technical Criteria

SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20		20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0	0	less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10		15 and above clients
		3	3	7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
Total Marks		100	73	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).
5. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A.
(Attach PTA Certificate as documentary proof as Annexure-9)
6. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(1) and may be subject to legal proceedings.
7. Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified.

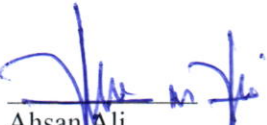
MANDATORY

1. Attachment of Affidavit (specimen attached as Annexure "I") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time


DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:


1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is un satisfactory on account of previous performance



Ahsan Ali
AVP /Operations Div.



Dilshad Husain Khan
SVP/Finance Div.



Saeed Khan
SVP IT Div.

12-06-2017

Subject: Certificate
Compliance of SPPRA Rule 48
TENDER REF NO. SNDB/ADMIN/TD/783/2017

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

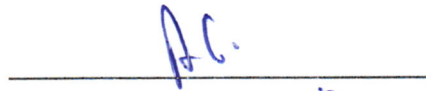
Current Market Price (Per Branch for 1 years)	Current Tender Price (Per Branch for 1 years)
Rs.480,000/- Quotation Attached	Rs.357,000/-



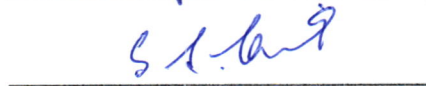
M. Rashid Memon
VP/I.T. Division

Signature –Procurement Committee Members

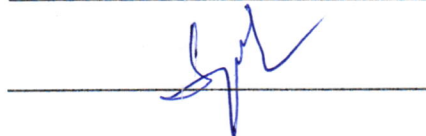
Head of IT



Chief Financial Officer



Chief Manager (IDBL)





Financial Proposal

Bidder Name : Wateen Telecom

S#	Sites For Connectivity		Communication Link One Time Cost	Communication Link Monthly Recurring Charges
			"A"	"B"
1	Point A	Sindh Bank IT Division, Plot No. F-101, Block-7, Scheme-5, Clifton, Karachi.	NIL	40,000
2	Point B	Sindh Bank head office, 3 rd Floor Federation House Clifton Karachi.	NIL	-
Sub Total			NIL	40,000
Grand Total (A+B)				Rs. 40,000/-
*Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12)				Rs. 480,000/-

Communication Link

S.No.	COMPANY NAME	AMOUNT	PO NO	BANK NAME
1	Tele Card Ltd.	300	3148869	Faysal Bank
2	PTCL	300	04872262	NBP
Total		600/-		

FINANCIAL PROPOSAL

Supply & Installation of Communication Link

SNDB/COK/ADMIN/TD/783/2017

SATCOMM (PVT) LIMITED

42-S, Block-6, PECHS,
Dr. Mehmood Hussain Road,
Karachi.

Tel : 03111-444-788

Email: info@satcomm.pk

Website. www.satcomm.pk



Date : 31st May 2017

Head of Information Technology
SINDH BANK LIMITED
Head Office,
Basement-2 Floor, Federation House,
Abdullah Shah Ghazi Road,
Clifton, Karachi-75600.

Dear Sir,

Subject : **AUTHORITY LETTER**

We hereby authorized to Mr. Musab Ayaz, Business Development Executive, holding CNIC # 42201-0399671-1 to participate on bidding process of SNDB/COK/ADMIN/TD/783/2017 Supply & Installation of Communication Link at Sindh Bank Ltd Karachi, on behalf of the company.

Kindly acknowledge receipt.

Thank you,

For **SATCOMM (PVT) LIMITED**


Company Secretary



Head - Fin Div. [Signature]

Head - IT Div. [Signature]

Member-IDBL. [Signature]

Date: _____

4 FINANCIAL PROPOSAL

PRICE SCHEDULE

Name of Bidder _____

S#	Sites For Connectivity		Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Point A	Sindh Bank IT Division, Plot No. F-101, Block-7, Scheme-5, Clifton, Karachi.		
2	Point B	Sindh Bank head office, 3 rd Floor Federation House Clifton Karachi.	NIL	Rs. 29750/- P/M
Sub Total				-
Grand Total (A+B)				Rs. 29750/-
*Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12)				Rs. 357000/-

*This amount will be taken as the financial bid offered by the vendor.

Note:

- The cost must include all taxes, installation and labor including delivery charges upto Sindh Bank Limited branches on countrywide basis.
- No advance payment for installation of communication link will be made; bills will only be processed for necessary payment on receipt of certificate of delivery/satisfaction.
- Calculation of Bid Security. The mechanism for calculation of bid security will be as follows: 5% of the Grand Total (A+B) which is required to be submitted as bid security in shape of pay order/bank guarantee in the name of Sindh Bank Ltd.
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Non-Submission of Earnest Money/Bid Security along with financial Proposal will result in Disqualification. If any damages occurred while delivery of requisite, no charges will be paid by the Bank
- Pre Bid Meeting: Within one week (For Any Clarification)

Signature & Stamp of Bidder [Signature]



IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO



SNDB/COK/ADMIN/BIDDING/CIRC/___

Date: 01/06/2017

Opening of Tender for Selection of Supply & Installation of Communication Links

Bidders have been called upon to participate for the subject purpose. Members of the procurement committee are requested to attend the event as per the given schedule:

Bid Opening Date: 01/06/2017

Bid Opening Time: 11:30 a.m

Muhammad Ather Iqbal
Officer Incharge Procurement

Signature –Procurement Committee Members for IT Infrastructure

Head of IT

Chief Financial Officer

Chief Manager (IDBL)

AC. Ch. Anwar Ch. Anwar

[Signature]



OPENING OF BID

FINANCIAL PROPOSALS

FOR SELECTION OF Supply & Installation of Communication Link

Date: 01-06-2017

S.No	Company Name	Total Bid Offered		Signature of Company Representative	Remarks
		Announced	Evaluated		
①	Satcomm Pvt Ltd	Rs=357,000/-		Musliq	

Signature –Procurement Committee Members for IT Infrastructure

Head of IT

M. Javed

Chief Financial Officer

S. H. Khan


Chief Manager (IDBL)

S. H. Khan


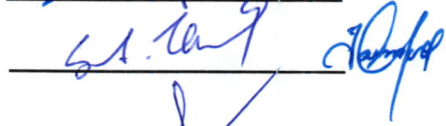
**ATTENDANCE SHEET
 BID OPENING -**

FOR SELECTION OF Supply & installation of Communication Link

Date: 01-06-2017

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
	Satcomm Pvt Ltd	Musab	0311-285571	42, SBLOCK	

Signature –Procurement Committee Members for IT Infrastructure

Head of IT 
 Chief Financial Officer 
 Chief Manager (IDBL) 