


Bid Evaluation Report

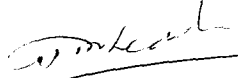
1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # ME/6/15-16
3. Tender Description/Name of work/item: Provide & Supply of Electrical Items
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: November 4, 2015 on IBA website & SPPRA web site Serial # 25660
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold: 04 Companies have collected Tender Documents
7. Total Bids Received: 02
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: November 24, 2015


12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s K&B Enterprises	Rs.298,807.47	Lowest only in thirty eight items	275,000.00	Accepted, due to lowest in thirty eight items. Comparative Sheet Attached.	
2.	M/s S.I. Enterprises	Rs.98,710.56	Lowest only in thirteen items		Accepted, due to lowest in thirteen items.	
3.						
4.						
5.						

Signatures of the Central Purchase Committee, Members


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
 Syed Jehangir
 Assistant Manager
 IBA


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
 Dr. Naveed Tacheed
 Professor
 IBA


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
 Harris Anwar
 APPRA Administrator
 HES

Provide & Supply of Electrical Items
Tender # ME/06/15-16

Sr. #	Description	Quantity	Quantity	M/sK&B Enterprises		M/s S. I. Enterprises	
				Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)
1	Adaptor 2 Pin (Multi) (sample shall be provided)	48	48 nos	47.00	2,256.00	52.00	2,496.00
2	Full gauge Cable Lugs 120 mm - Local Make	12	12 nos	89.00	1,068.00	105.00	1,260.00
3	Full gauge Cable Lugs 95 mm - Local Make	12	12 nos	62.00	744.00	87.00	1,044.00
4	Full gauge Cable Lugs 70 mm - Local Make	12	12 nos	46.00	552.00	52.00	624.00
5	Full gauge Cable Lugs 50 mm - Local Make	12	12 nos	34.00	408.00	35.00	420.00
6	Full gauge Cable Lugs 35 mm - Local Make	36	36 nos	27.00	972.00	21.00	756.00
7	Full gauge Cable Lugs 25 mm - Local Make	36	36 nos	16.00	576.00	18.00	648.00
8	Full gauge Cable Lugs 16 mm - Local Make	36	36 nos	14.00	504.00	12.00	432.00
9	Cable Joining Kit 120 complete - Make China	2	2 nos	4,695.00	9,390.00	5,220.00	10,440.00
10	Cable Joining Kit 95 complete - Make China	2	2 nos	4,695.00	9,390.00	4,070.00	8,140.00
11	Cable Joining Kit 185 complete - Make China	2	2 nos	6,075.00	12,150.00	7,540.00	15,080.00
12	Cable Joining Kit 240 complete - Make China	2	2 nos	9,990.00	19,980.00	8,700.00	17,400.00
13	Connector strips 4mm 30 Amp PVC - Make S.C.E.	24	24 nos	66.00	1,584.00	116.00	2,784.00
14	Connector strip 60 Amp PVC - Make S.C.E.	24	24 nos	100.00	2,400.00	255.00	6,120.00
15	Connector strip 100 Amp PVC - Make S.C.E.	24	24 nos	238.00	5,712.00	605.00	14,520.00
16	Philips Energy Saver 8 W	100	100 nos	220.00	22,000.00	221.00	22,100.00
17	MR 16 Energy Saver Lamp Cup Type H.W. Threaded Type	60	60 nos	186.00	11,160.00	295.00	17,700.00
18	LED 3 Watt (White) - Starter Type Direct 220 V Make Euro Lux	100	100 nos	183.00	18,300.00	186.00	18,600.00
19	LED 3 Watt (Warm) - Starter Type Direct 220 V Make Euro Lux	100	100 nos	183.00	18,300.00	186.00	18,600.00
20	LED 3 Watt (Warm) - Pin Type Direct 220 V Make Euro Lux	100	100 nos	188.00	18,800.00	158.00	15,800.00
21	LED 3 Watt (Warm) - Pin Type Direct 220 V Make Euro Lux	100	100 nos	188.00	18,800.00	110.00	11,000.00
22	Holder Pin Type - 3 watt - Make Euro Lux	50	50 nos	15.00	750.00	179.00	8,950.00
23	Holder Started Type - 3 watt - Make Euro Lux	50	50 nos	32.00	1,600.00	187.00	9,350.00
24	2 pin Round plug 250 Volts 6 Amp - Local Make	100	100 nos	20.00	2,000.00	18.00	1,800.00
25	3 Pin plug 5 - 10 A Round Top - 250 V - Make Clipsal	100	100 nos	204.00	20,400.00	209.00	20,900.00
26	3 pin plug Round Top 15/20 A - 250 V - Make Clipsal	100	100 nos	214.00	21,400.00	221.00	22,100.00
27	3 Pin Plug Flat 5 Amp - Make Electro Tech	100	100 nos	76.00	7,600.00	54.00	5,400.00
28	Electric Tape OSAKA (Red Yellow Blue Black)	200	200 nos	24.00	4,800.00	24.00	4,800.00
29	PVC Holder thread type - Make Nice	100	100 nos	38.00	3,800.00	24.00	2,400.00
30	Ceramic Holder Threaded Type - Local Make	50	50 nos	21.96	1,098.00	24.00	1,200.00
31	Tube Rod 14W - 4300K - 2 feet (study light) complete set - Local - China Make	48	48 sets		NQ		NQ
32	SS Rowal Bolt 8 mm - Local Make	60	60 nos	15.00	900.00	145.00	8,700.00
33	SS Rowal Bolt 10 mm - Local Make	60	60 nos	25.00	1,500.00	198.00	11,880.00
34	Machine screw size 1.4x4 inch - Local Make	100	100 nos	6.90	690.00	11.00	1,100.00
35	Machine screw size 1.4x2 inch - Local Make	100	100 nos	2.10	210.00	6.00	600.00
36	Machine screw size 3.8x4 inch - Local Make	100	100 nos	6.90	690.00	19.00	1,900.00
37	Machine screw size 3.8x2 inch - Local Make	100	100 nos	3.90	390.00	10.00	1,000.00
38	Plain washer - Local Make	100	100 nos	1.00	100.00	133.00	13,300.00
39	Plain washer - Local Make	100	100 nos	1.00	100.00		NQ
40	2 core cable 4mm PVC - Pakistan Cable	5	5 coil nos	13,248.00	66,240.00	14,500.00	72,500.00
41	Wood screw size 1" 1 1/2 (8nos) - Local Make	36	36 Packets	1" 66.00 1 1/2" 85.00	1,188.00 1,530.00	128.00	4,608.00
42	Wood screw size 2" (8nos) - Local Make	8	8 Packets	107.00	856.00	175.00	1,400.00
43	Wood screw size 3" (8nos) - Local Make	8	8 Packets	152.00	1,216.00	232.00	1,856.00
44	Wood screw size 4" (8nos) - Local Make	3	3 Packets	275.00	825.00	490.00	1,470.00
45	Cut screw size 3/4" (6) - Local Make	12	12 Packets	55.00	660.00	70.00	840.00
46	Cut screw size 1" (6) - Local Make	24	24 Packets	67.00	1,608.00	93.00	2,232.00
47	Cut screw size 1 1/4" (16) - Local Make	24	24 Packets	85.00	2,040.00	116.00	2,784.00
48	Oil type capacitor 5.5. Make Amber	300	300 nos	60.00	18,000.00	82.00	24,600.00
49	Pap oil capacitor 10 uf and 20 uf	24	24 nos (each)	290.00	13,920.00	105.00	2,520.00
50	Pap oil capacitor 25 uf	24	24 nos	440.00	10,560.00	256.00	6,144.00
51	Panel lamp 22mm rad - Local Make	24	24 nos	60.00	1,440.00	24.00	576.00
52	14 super bright and quiet 20w complete set (Tubes) Local or China Make	50	50 nos	365.00	18,250.00	240.00	12,000.00
Total					Rs. 381,407.00		Rs. 434,874.00
17% GST					Rs. 64,839.19		Rs. 73,928.58
Total Amount					Rs. 446,246.19		Rs. 508,802.58

M/sK&B Enterprises	M/s S. I. Enterprises
255,391.00	84,368.00
13,416.47	14,342.56
298,807.47	98,710.56

Itemized Total	339,759.00
GST	57,759.03
Itemized Grand Total Amount (Inclusive of GST)	397,518.03

[Signature]
Sayed Sajid
Assistant Manager
I.S.A

[Signature]
CHAIRPERSON
CENTRAL SUPPLY COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Nadeem Tahir
Professor
I.S.A

[Signature]
MEMBER
CENTRAL SUPPLY COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Harris Anwar
P.R.A Advisor
IES

Muhammad Hanif / Executive I (Purchase) @ Main Campus

Subject: SPPRA - Approval for Electrical Items

From: Muhammad Sohail Khan / Manager Purchase and Stores @ IBA
Sent: Saturday, November 28, 2015 11:26 AM
To: Muhammad Hanif / Executive I (Purchase) @ Main Campus
Subject: FW: Item # 4: Approval for Electrical Items

Fya,

From: Syed Jehanzeb / Asst. Manager Finance (Projects) @ Main Campus
Sent: Saturday, November 28, 2015 10:48 AM
To: Muhammad Sohail Khan / Manager Purchase and Stores @ IBA; Muhammad Hanif / Executive I (Purchase) @ Main Campus
Cc: Procurement Committee; Dr. Ishrat Husain / Dean & Director @ IBA
Subject: Item # 4: Approval for Electrical Items

Item # 4: Approval for Electrical Items

Discussion - :

Decision: The committee approved the award of tender for Supply of Electrical Items to M/s K&B Enterprises & M/s S. I. Enterprises on Itemized basis at a combined value of Rs.397,518.03/

M/s K&B Enterprises	M/s S. I. Enterprises
255,391.00	84,368.00
43,416.47	14,342.56
298,807.47	98,710.56

Itemized Total	339,759.00
GST	57,759.03
Itemized Grand Total Amount (Inclusive of GST)	397,518.03



Attendance:


1. Dr. Nasir Touheed
2. Syed Jehanzeb
3. Syed Fahim uddin
4. Haris Quershi
5. Asjad Asad Siddiqui
6. Ahmed Ali Khan
7. Muhammad Sohail Khan


Syed Jehanzeb
Secretary Procurement Committee


Institute of Business Administration Karachi
Tender Opening
November 24, 2015
at 3:30 pm

Statement of Tender for: Provide & Supply of Electrical Item	Tender #: ME/06/15-16
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S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Earnest Money Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1	M/S G. I. Engineering	Rs 508,802.50		8080244 Bank Al Habib Rs 25,500/- Nov 24 2015		
2	M/S A. S. Engineering	Rs 462,119.9		09012781 Habib Rs 25,500/- Nov 24 2015		


M. SOHAIL KHAN
 Manager Purchase & Stores
 Institute of Business Administration
 Karachi-Pakistan


 Abdul Khalid
 Branch Executive


ABDUL KHALID
 Institute of Business Administration
 Karachi-Pakistan

K & B Enterprises

Civil Work, Maintenance
&
General Order Suppliers
NTN NO. 1130885-7
GST NO. 12-00-9999-716-19

Ref: _____

Date: _____

TO WHOM IT MAY CONCERN

Our firm M/S K & B Enterprises is established in the year 1999. Situated at 26a Al-Mujeeb Garden Model Colony Karachi.

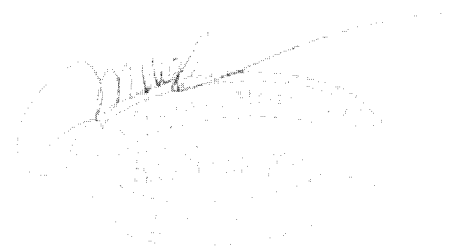
Our Bankers name Habib Metropolitan Bank NED University Branch, University Road, Karachi.

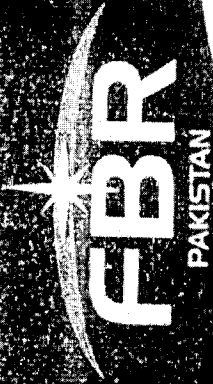
K & B Enterprises having NTN # 1130885-7

K & B Enterprise having General Sales Tax # 12-00-9999-716-19

We do our business as a General Order Supplier, Civil and Maintenance work in Govt. Semi Govt and Private Sector. Our respectable client

1. NED University Karachi
2. DHA Suffa University Karachi
3. IBA Karachi
4. South City Hospital





Revenue Division
Federal Board of Revenue
Government of Pakistan

NATIONAL TAX NUMBER CERTIFICATE

(Issued under section 20 of the Finance Act, 2001)

1190685-7

National Tax Number (NTN):

MUHAMMAD WASEEM

Name:

K.B ENTERPRISES
26-A AL MUJEEB GARDEN MODEL COLONY MK.II
KARACHI
PHONE NO : 4606484

Address:

PHONE NO : 4606484

Business Individual

Status/Nature:

New NTN: 4250162266069

CNIC/Firm Reg./Company Inc. Number

This Certificate shall be prominently displayed at a conspicuous place of the premises in which business or work for gain is carried on. It is also required to be indicated on the signboard where it is affixed.

04/02/2008

Date of Issue



www.fbr.gov.pk

PARTNER IN PROGRESS

www.fbr.gov.pk

0800 00 227 051 311 227 227

GOVERNMENT OF PAKISTAN
COLLECTORATE OF SALES TAX
COLLECTORATE OF SALES TAX (EAST ZONE) KARACHI

CERTIFICATE OF REGISTRATION
(Under Sales Tax Act, 1990)

(01) NAME M/S. K & B ENTERPRISES
(02) ADDRESS 47/5, PHASE NO. 17, MODEL COLONY
KARACHI.

(03) You have been registered as:

- Manufacturer Importer Exporter
 Distributer Wholesaler Retailer
 Shop Breakers

This means that you must:


- (i) Charge Sales Tax on all taxable supplies made during the course of taxable activity.
(ii) File a return in the designated bank relating to a month on or before the 15th of the following month.
(iii) File a Nil - Return even if no taxable activity takes place during the current tax period.
(iv) Abide by provisions of Sales Tax Act 1990 and rules made there under.

(04) Your Sales Tax Registration Number is:

(05) Date of Registration: 12-00-9999-716-19
25-02-2000

(25th Of February Two Thousand)

(06) This number must be shown in the tax return and on all the invoices issued by you and quoted in all your correspondence with the Sales Tax Department.


ASSISTANT COLLECTOR (Sales Tax)
(Registration & Information Division)



HABIBMETRO

01-Nov-2019

TO WHOM IT MAY CONCERN

This is to certify that M/s. K & B ENTERPRISES of HOUSE# 26-A, AL-MUJEEB GARDEN, MODEL COLONY, KANACHE is/are maintaining Account under Demand Deposits Number 20311014-115491 with us since 16-Jun-2010

As per our records MUHAMMAD WASEEM is PROPRIETOR of said Firm/Account.

This certificate is being issued at the specific request of our customer and without any risk and responsibility on the part of this bank or any of its officers.

For Habib Metropolitan Bank Limited



Authorized Signatory



Authorized Signatory





S.I. ENTERPRISES

General Order Suppliers & Exporters, Importers



COMPANY PROFILE



S.I. ENTERPRISES

General Order Suppliers & Exporters, Importers

A-98, Block 19, Gulshan-e-Iqbal, Karachi.

Tel: 92-21-34825224, Cell: 0345-6160707

E-mail: si_enter@live.com



S.I. ENTERPRISES

General Order Suppliers & Exporters, Importers

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S.I. ENTERPRISES

General Order Suppliers & Exporters, Importers

1.0 KEY PERSONNEL

EXECUTIVES PERSONNEL

1. MS. Yasmeen Nelofer

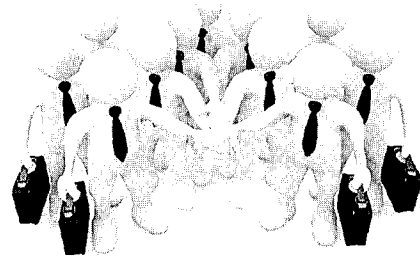
Managing Director

2. MS. Shahida Anjum

Partner

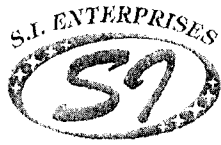
3. Iqbal Aamir

Manager of Sales & Marketing



STAFF PERSONNEL

S. NO.	NAME	POSITION
1.	Nisar Ahmed	Purchase Officer
2.	Mansoor Alam Siddiqui	Accountant
3.	Aqueel Ahmed Qureshi	Administrative Officer
4.	Rehman	Office Boy



S.I. ENTERPRISES

General Order Suppliers & Exporters, Importers

2.0 S.I. ENTERPRISES AT A GLANCE

- 1.1 Location : Karachi - Sindh - Pakistan.
- 1.2 Presence : A-98, Block 19, Gulshan-e-Iqbal,
Karachi.
Tel: 92-21-34825224
E-mail: si_enter@live.com
- 1.3 Established in: 2009
- 1.4 Our Status: Private Business
- 1.5 Our Expertise: General Order Suppliers & Exporters,
Importers
- 1.6 We are Registered with: Government of Pakistan
Revenue Division
Central Board of Revenue
National Income Tax
National Sales Tax



S.I. ENTERPRISES

General Order Suppliers & Exporters, Importers

3.0 INTRODUCTION

S.I Enterprises was established in 2009 and since then it has grown rapidly into a quality organization and we have not looked back. We have earned good success through our time and hope to receive more success by the Grace of Almighty Allah in the future.

We has completed over many projects to the entire satisfaction of our customers; having over million of rupees over the past four years.

S.I Enterprises is an organization having diversified range of expressive in various disciplines of General Order Suppliers, Import & Export.

The company has sufficient experienced and qualified professional staff to undertake of types of projects.

We at S.I Enterprises believe in total client satisfaction & Total Quality Management and our in-house quality control division makes it doubly sure that all works carried out should be as per the required specifications with in the given time frame.

Our motto is “TEAM WORK WITH QUALITY” and S.I Enterprises is moving forward with this motto under the blessings of our satisfied clientele.



S.I. ENTERPRISES

General Order Suppliers & Exporters, Importers

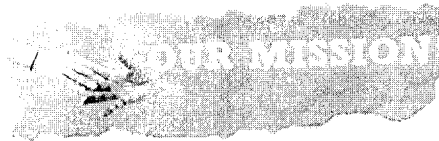
4.0 OUR VISION

Our vision is very broad and very clear. We want to be recognized as a professional and a business, which is committed for your success. Your success is our priority is primarily our motive. Our will is to explore, innovate and differentiate.



5.0 OUR MISSION

Our mission is very clear-cut. We want to provide quality services to our valued clients, so that we can established good business relations with them and also work with them in the coming future. We wish to set up good lines in the business market with our client so that we can get more work so that we can gain more recognition and provide more of our quality services. We want to be a prominent company through our good governance and sound professionalism. We completely focus on becoming a well known and a respected business entity.





S.I. ENTERPRISES

General Order Suppliers & Exporters, Importers

6.0 FACILITIES AVAILABLE

S.I Enterprises is well equipped to provide man power, machines and services to its clients in executing projects in all related disciplines of General Order Supplier, Import & Export. The details of S.I Enterprises own facilities are stated below:

➤ **OFFICE AND RESIDENTIAL ACCOMMODATION**

S.I Enterprises has its own well equipped and sufficiently staffed office established at Gulshan-e-Iqbal, Karachi with drawing, design and other facilities to support its on-going projects as well as its Business Development activities.

➤ **OFFICE EQUIPMENT**

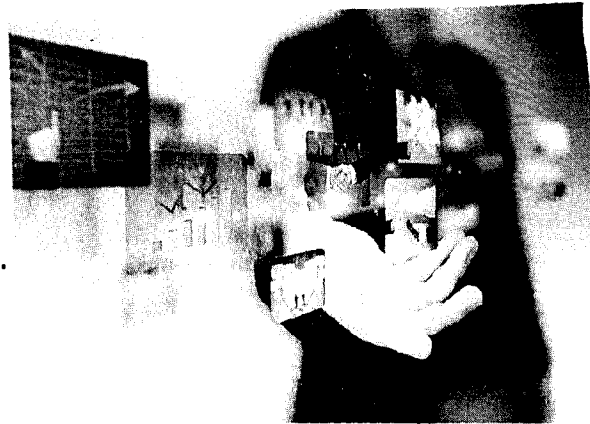
S.I Enterprises is fully equipped with all essential office equipment necessary for field work and related items. S.I Enterprises has adequate telephone lines, fax machine for services provided through latest technological methods and other reports.



7.0 SCOPE OF SERVICES

S.I Enterprises offers a wide range of services in the following areas.

- Janitorial.
- Electrical Goods.
- Hardware & Sanitary.
- Office & School Stationary.
- Printing Staff.
- Printers & Cartridges.
- Foods Items.
- IT Solutions & Services.
- Telecommunication Solutions & Services.
- Plumbing Materials.
- Electrical Materials.
- Paint Distemper Brush etc.
- Carpentry Materials.
- Cleaning / House Keeping Materials.
- Light Fixtures & Lamps.
- Wires & Cables.
- Disposable Items.
- Import.
- Export.
- And other related jobs & services.





S.I. ENTERPRISES

General Order Suppliers & Exporters, Importers

8.0 ACHIEVEMENTS

S.I Enterprises has completed a number of projects since its inception. The total average cost of these projects comes million of rupees.

9.0 MAJOR CLIENTS

S.I Enterprises major clients are following:

S. No.	Name of Client
1.	Civil Aviation Authority
2.	Saifee Hospital
3.	Indus Hospital
4.	Dow University of Helath Sciences
5.	and others valued clients and customers





S.I. ENTERPRISES

General Order Suppliers & Exporters, Importers

10.0 THE BANKERS

S.I Enterprises carries out its business through dependable national and multinational banks and is operating accounts in the following banks.

- Bank Al Habib
Gulshan-e-Iqbal Branch
Karachi.

11.0 COMPANY LAWYER

Our all litigation proceedings and other juridical consultancy carried by the following lawyer.

- A.A. Khan Law Associates
Karachi.



S.I. ENTERPRISES

General Order Suppliers & Exporters, Importers



Office

A-98, Block 19, Gulshan-e-Iqbal, Karachi.

Voice

021-34825224, 0345-6160707

Contact Person

Iqbal Aamir

E-mail

si_enter@live.com