



**IBA** Institute of  
Business Administration  
Karachi

*Leadership and Ideas for Tomorrow*

Ref. # IBA-MC/PD/P&S/217/0096/2015-16

December 15, 2015

Manager (Enforcement-II)  
Govt. of Sindh  
Sindh Public Procurement Regulatory Authority  
Block-8, Sindh Secretariat No. 4-A  
Court Road  
Karachi.

**Subject : Submission of Letter of Award & Contract Evaluation Form**

Please find following Documents to be floated on SPPRA website.

**1. Tender # CW/03/15-16**


Caption: Applying Paints on Various Wall at IBA Main Campus

**SPPRA Serial # 6932**

**Report ID # 2066/2015**

- a. Letter of Award of Contract-Rule 50
- b. Schedule of Requirement
- c. Contract Evaluation Form
- d. Contract Agreement

Submitted, please

  
**Muhammad Hanif**  
Purchase Executive

RECEIVED  
SPPRA  
15-12-15



Institute of  
Business Administration  
Karachi

Leadership and Ideas for Tomorrow

**WORK ORDER**

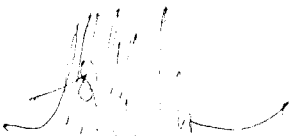
To : M/s Faisal Trading Corporation  
Order No : IBA-MC/PD/P&S/208/0065/2015-16  
Date of Issue : December 7, 2015  
Date of Completion of Work : January 16, 2016  
Place of Execution of Work : IBA, Main Campus  
Total Amount : **Rs.216,486.00 (Including Taxes)**  
**(Rupees Two Hundred Sixteen Four Hundred Eighty Six Only)**

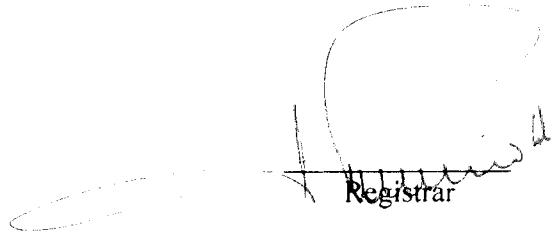
S#	Description of Items	Approx Qty	Unit	Rates	Amount
				(Rs.)	(Rs.)
1	Applying <b>Weather shield Paint</b> (ICI / Berger or approved equivalent & provided by IBA) minimum two - three coats of approved shades to internal / external surfaces prepared smooth with sand paper, filling the depressions with putty etc. complete in all respect as per assigned area or as instructed by Maintenance Department	20000	Sq ft	3.92	78,400.00
2	Applying <b>Matt Enamel</b> (ICI / Berger or approved equivalent provided by IBA) minimum three coats of approved shades to internal / external surfaces (including speed breakers / safety markings on roads, security barriers etc.) prepared smooth with sand paper, filling the necessary pores etc. complete in all respect as per assigned area or as instructed by Maintenance Department	10000	Sq ft	3.60	36,000.00
3	Applying <b>Distemper</b> (ICI / Berger or approved equivalent provided by IBA) minimum three coats of approved shades to internal / external surfaces prepared smooth with sand paper, filling the depressions with putty etc. complete in all respect as per assigned area or as instructed by Maintenance Department	15000	Sq ft	3.70	55,500.00

4	Applying <b>Oil Paints</b> (ICI / Berger or approved equivalent provided by IBA) minimum three coats of approved shades to internal / external surfaces (including speed breakers / safety markings on roads, security barriers etc.) prepared smooth with sand paper, filling the necessary pores etc. complete in all respect as per assigned area or as instructed by Maintenance Department	5000	Sq ft	4.00	20,000.00
<b>Total</b>				<b>Rs189,900.00</b>	
<b>14% SST</b>				<b>Rs26,586.00</b>	
<b>Total Amount</b>				<b>Rs216,486.00</b>	

### **Terms & Conditions**

1. Material / quantities of this order is subject to final inspection at the time of delivery and calculations by IBA Maintenance / Project Department
2. We reserve the right to cancel any or all the above items if material is not in accordance with our specification or if the delivery is delayed.
3. Payment will be made through crossed cheque after the receipt of the bill and delivery of the above item.
4. General Sales Tax will be paid on applicable items only.
5. Penalty at the rate of 2% per month on actual will be imposed on delayed delivery.
6. The rate / item cost is final and no change what so ever will be accepted.
7. Government tax(es), levi(es) and charge(s) will be charged at actual as per SRO.
8. Competent Authority reserves the right to change / alter / remove any item or article or reduce / enhance quantity without assigning any reason.
9. Invoice / bill & Work Order etc should be submitted to Finance Department.
10. Advance Payment subject to Bank Guarantee preferably National Bank of Pakistan.
11. No subletting in any case / item / form will be allowed.
12. That upon termination of this agreement the contractor shall be permitted to remove all its devices and equipment which may have been placed at premises from the time to time
13. All Government taxes (including Income tax and stamp duty), levies and charges will be charged as per applicable rates / denomination of Work Order.
14. Stamp duty 0.35% against total value of Work Order will be levied accordingly.
15. All equipment, ladders for any heights, plungers, brushes, buckets etc. will be brought by the contractor.
16. The contractor will responsible for taking all safety measures during working of his staff at any height / surfaces
17. All surfaces where work was carried out required to be cleaned from related materials and stains.

  
 Manager Purchase & Stores

  
 Registrar

2000/15

5.

## Scope of Work

DESCRIPTION: **LAYING OF PAINT / WEATHER SHIELD / DISTEMPER AT VARIOUS PLACES / WALLS AT IBA MAIN CAMPUS**

S#	Description of Items	Approx Qty	Unit	Rates (Rs.)	Amount (Rs.)
1	Applying <u>Weather shield Paint</u> (ICI / Berger or approved equivalent) minimum tow - three coats of approved shades to internal / external surfaces prepared smooth with sand paper, filling the depressions with putty etc. complete in all respect as per assigned area or as instructed by Maintenance Department <i>only Labour Rate</i>	20000	Sq ft	3/92	784000
2	Applying <u>Matt Enamel</u> (ICI / Berger or approved equivalent) minimum three coats of approved shades to internal / external surfaces (including speed breakers / safety markings on roads, security barriers etc.) prepared smooth with sand paper, filling the necessary pores etc. complete in all respect as per assigned area or as instructed by Maintenance Department <i>only Labour</i>	10000	Sq ft	3/60	360000
3	Applying <u>Distemper</u> (ICI / Berger or approved equivalent) minimum three coats of approved shades to internal / external surfaces prepared smooth with sand paper, filling the depressions with putty etc. complete in all respect as per assigned area or as instructed by Maintenance Department <i>only Labour</i>	15000	Sq ft	3/70	555000
4	Applying <u>Oil Paints</u> (ICI / Berger or approved equivalent) minimum three coats of approved shades to internal / external surfaces (including speed breakers / safety markings on roads, security barriers etc.) prepared smooth with sand paper, filling the necessary pores etc. complete in all respect as per assigned area or as instructed by Maintenance Department <i>only Labour Rate</i>	5000	Sq ft	4/-	200000
<b>Total</b>					1899000
<b>14% SST</b>					265860
<b>Total Amount</b>					2164860

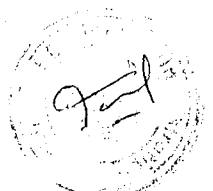
Total Amount in Words: Rs. Two lac Sixteen thousand  
hundred & eighty six only

NOTE:- Material supply By IBA. and we provide only Labour.

Stamp & Signature

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# SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

## **CONTRACT EVALUATION FORM**

### **TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS**

- 1) NAME OF THE ORGANIZATION / DEPTT. Institute of Business Administration, Karachi
- 2) PROVINCIAL / LOCAL GOVT / OTHER Local Govt
- 3) TITLE OF CONTRACT Goods
- 4) TENDER NUMBER CW/03/2015-16
- 5) BRIEF DESCRIPTION OF CONTRACT Applying Paints on Various Wall at IBA Main Campus
- 6) FORUM THAT APPROVED THE SCHEME Procurement Committee
- 7) TENDER ESTIMATED VALUE Rs.500,000/-
- 8) ENGINEER'S ESTIMATE NA  
(For civil works only)
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) 2 Months
- 10) TENDER OPENED ON (DATE & TIME) November 19, 2015 (3:30 pm)
- 11) NUMBER OF TENDER DOCUMENTS SOLD SIX  
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED FIVE
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS THREE
- 14) BID EVALUATION REPORT Copy Enclosed  
(Enclose a copy)
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER M/s Faisal Trading Corporation
- 16) CONTRACT AWARD PRICE Rs.216,486/-
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT  
(i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATION BID). M/s Faisal Trading Corporation  
M/s Falcon Construction & General Order Supply  
M/s Friend Link Builders

18) METHOD OF PROCUREMENT USED : - (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE   Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE   Domestic
- c) TWO STAGE BIDDING PROCEDURE
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT Procurement Committee

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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21) ADVERTISEMENT :

i) SPPRA Website  
(If yes, give date and SPPRA Identification No.)

Yes	November 26, 2015 and SPPRA ID # 2066/2015
No	

ii) News Papers  
(If yes, give names of newspapers and dates)

Yes	N A
No	

22) NATURE OF CONTRACT

Domestic/ Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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24) WHETHER BID EVALUATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A  
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED  
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY  
COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT  
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF  
CONTRACT?  
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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31) ANY COMPLAINTS RECEIVED  
(If yes, result thereof)

Yes	
No	✓

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS  
(If yes, give details)

Yes	
No	✓

33) WAS THE EXTENSION MADE IN RESPONSE TIME?  
(If yes, give reasons)

Yes	
No	✓

34) DEVIATION FROM QUALIFICATION CRITERIA  
(If yes, give detailed reasons.)

Yes	
No	✓

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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38) SPECIAL CONDITIONS, IF ANY  
(If yes, give Brief Description)

Yes	
No	✓

Signature & Official Stamp of  
Authorized Officer

Capt. (Retd) Ahmed Zaheer PN  
REGISTRAR  
Institute of Business Administration  
Karachi, Pakistan.

**FOR OFFICE USE ONLY**

**SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi**

**Tele: 021-9205356; 021-9205369 & Fax: 021-9206291**

## Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # CW/03/15-16
3. Tender Description/Name of work/item: Applying Paints on Various Walls at IBA Main Campus
4. Method of Procurement: Single Stage Single Envelope
5. Tender Published: November 2, 2015 on IBA, SPPRA websites SPPRA Serial # 25659  
*Print & Electronic Media (SPPRA ID No. & News papers names with dates)*
6. Total Bid documents Sold: 6 companies have collected Tender Documents
7. Total Bids Received: 05
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: November 19, 2015

### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Faisal Trading Corporation	Rs.216,486.00	Lowest Bidder	Rs.5,000,000.00	Accepted.	on basis of lowest offered cost Comparative Statement is attached.
2.	M/s Falcon Construction & General Order Supplier	Rs.495,900.00	2 <sup>nd</sup> Lowest Bidder			
3.	M/s Friend Link Builders	Rs.632,700.00	3 <sup>rd</sup> Lowest Bidder			
4.	M/s Dawn Constructors	Rs.773,490.00	4 <sup>th</sup> Lowest Bidder			
5.	M/s Hamza T- Contractors & General Order Supplier	Rs.1,337,277.00	5 <sup>th</sup> Lowest Bidder			


### Signatures of the Central Purchase Committee, Members

  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Syeel Sehanez  
Assistant Manager  
IBA

  
CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Dr. Naveed Tacheed  
Professor  
IBA

  
~~MEMBER (EXTERNAL)~~  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Hani's Qureshi  
PPRA Advisor  
IES





Institute of  
Business Administration  
Karachi

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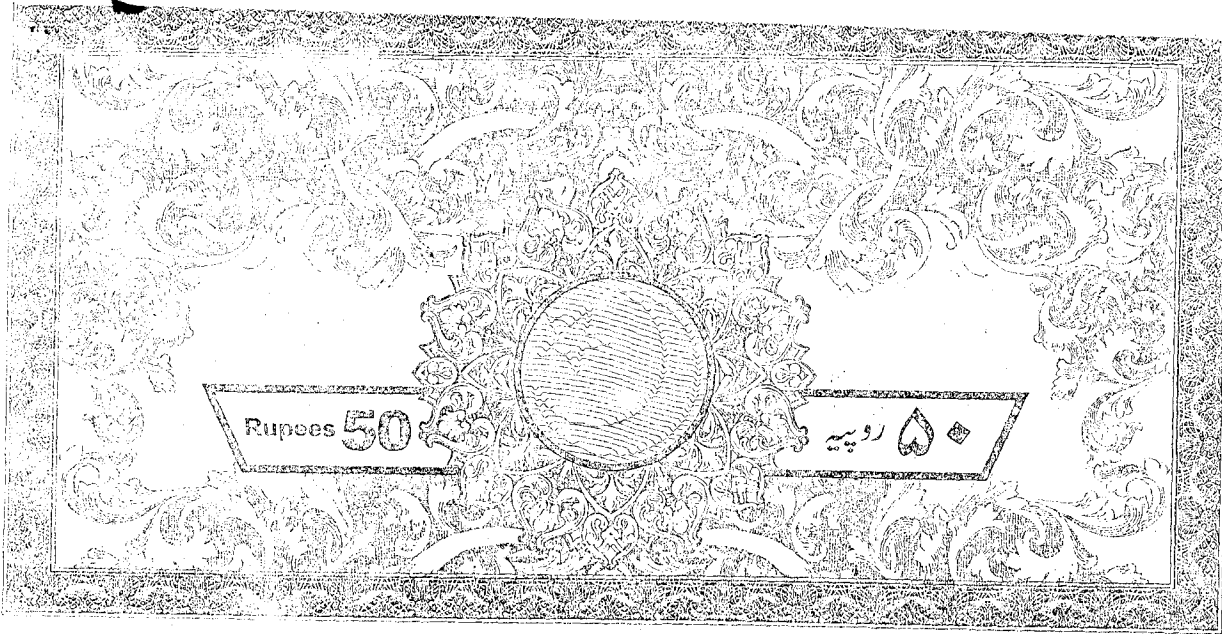
## List of Buyers

**Tender #** CW/03/15-16

**Caption:** Applying Paints on Various Wall at IBA Main Campus

**Number of Tender Documents Sold:** 6

S #	List of Buyers
01	M/s Faisal Trading Corporation
02	M/s Dawn Constructor
03	M/s Friend Link Builders
04	M/s Falcon Construction & General Order Supplier
05	M/s Hamza T-Contractor
06	M/s Azal Associates



**AAMIR ALI STAMP VENDOR**  
Plot No. A-6, Lawrance Plaza, Garden West, Karachi.  
Lic. No. 38  
No. 57452

DATE: 05 OCT 2015 TALAT  
TADASSUM  
ADVOCATE  
ISSUED TO WITH ADDRESS  
THROUGH WITH ADDRESS  
RESPONSIBILITY NOT FOR USE DIVORCE DEED  
VALUE RS. (ATTESTED)  
STAMP VENDOR SIGNATURE

### AGREEMENT

THIS AGREEMENT is executed at KARACHI, on this day November 30 of 2015.

#### BETWEEN

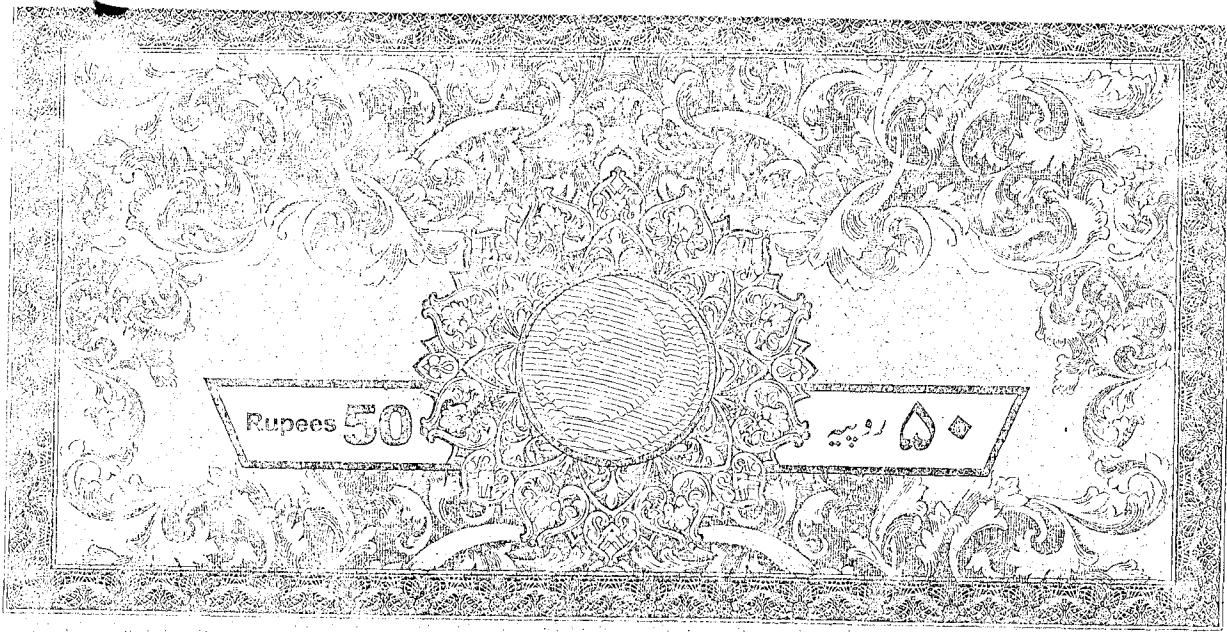
M/s Institute of Business Administration, Karachi through its Registrar, located at Main Campus, University Road, Karachi, hereinafter called and referred to as "IBA" (which expression shall wherever the context so permits, be deemed to include its legal representatives, executors, successors and assigns) of the FIRST PART.

#### AND

M/s Faisal Trading Corporation, having its office at R-63, Hina Banglows, Block-19, Gulistan-e-Jouhar Karachi, hereinafter referred to as "THE CONTRACTOR" (which expression shall wherever the context so permits be deemed to include its legal representatives, executors, successor and assigns), through its proprietor Mr. Muhammad Nazir Khan, holding CNIC No. 42101-5254376-1 on the SECOND PART.

WHEREAS "IBA" intends to Applying Paints on Various Walls at IBA Main Campus related jobs/works as assigned in accordance to the tender vide # CW/03/15-16 at IBA Main Campus at the cost of Rs.216,486.00 Inclusive all taxes. The basis with the works/jobs of items as per tender vide # CW/03/15-16 (IBA requirement) discussions in respect of the same as per determination of scope of works will be held with Manager General Maintenance & Manager Purchase & Stores and "THE CONTRACTOR" have offered to render all kind of works/jobs (including but not limited to the "works/jobs mentioned in Work Order") of the proposed works up to the satisfaction & handing over the project to the "IBA" having accepted the offer in finished form complete in all respect.

Continued on Page Two.



**AAMIR ALI STAMP VENDOR**

Flat No. A-6, Lawrance Plaza, Garden West, Karachi.

T.C. No. 38

No.

57453

DATE: 05 OCT 2015

TALAT  
TABASSUM

ISSUED TO WITH ADDRESS .....  
THROUGH WITH ADDRESS .....  
PURPOSE NOT FOR DIVORCE DEED .....  
VALUE RS ..... (AT TEST) .....  
STAMP VENDOR SIGNATURE .....

Page Two

NOW IT IS HEREBY AGREED & DECLARED BY AND BETWEEN THE PARTIES AS FOLLOWS:

WITNESSETH

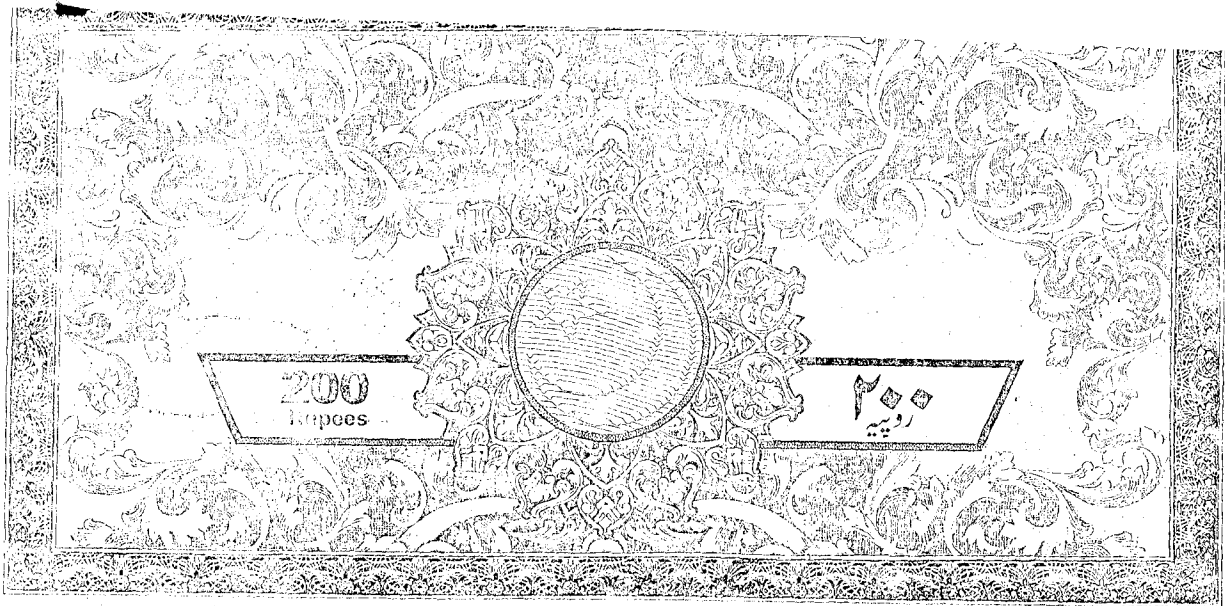
"IBA" hereby offer to appoint "THE CONTRACTOR" as their official work executor for the specific purpose of "Works & Services" in respect of the same with "IBA", as per the determination of scope of works/jobs on suitable scale with any/all other relevant details for paint works of IBA Main Campus. "THE CONTRACTOR" hereby agree to the offer the "IBA" in acceptance of the terms & conditions here in below forth. However, the terms and conditions of the tender document vide # CW/03/15-16 would be integral part of this agreement.

Article I:

DUTIES & SCOPE OF WORK & AGREEMENT

- 1.1 This Agreement includes, the "services & works", discussions with "IBA" as per determination of scope of services, schedule of work & time line to suitable scale with any/all other relevant details to "IBA".
- 1.2 "THE CONTRACTOR" agrees to provide any/all kind of services related to execution of work/job to "IBA" whenever and wherever is required as per the terms & conditions of this Agreement.
- 1.3 "THE CONTRACTOR" will coordinate for required/assigned works/jobs/project with Manager General Maintenance and Manager Purchase & Stores, of the "IBA" who will advise "THE CONTRACTOR" in supervision of proposed works/jobs related.

Continued on Page Three.



**AAMIR ALI STAMP VENDOR**

Flat No. A-6, Lawanda Plaza, Garden West, Karachi

Lic. No. 33

S. No.

085877

DATE: 30 NOV 2015

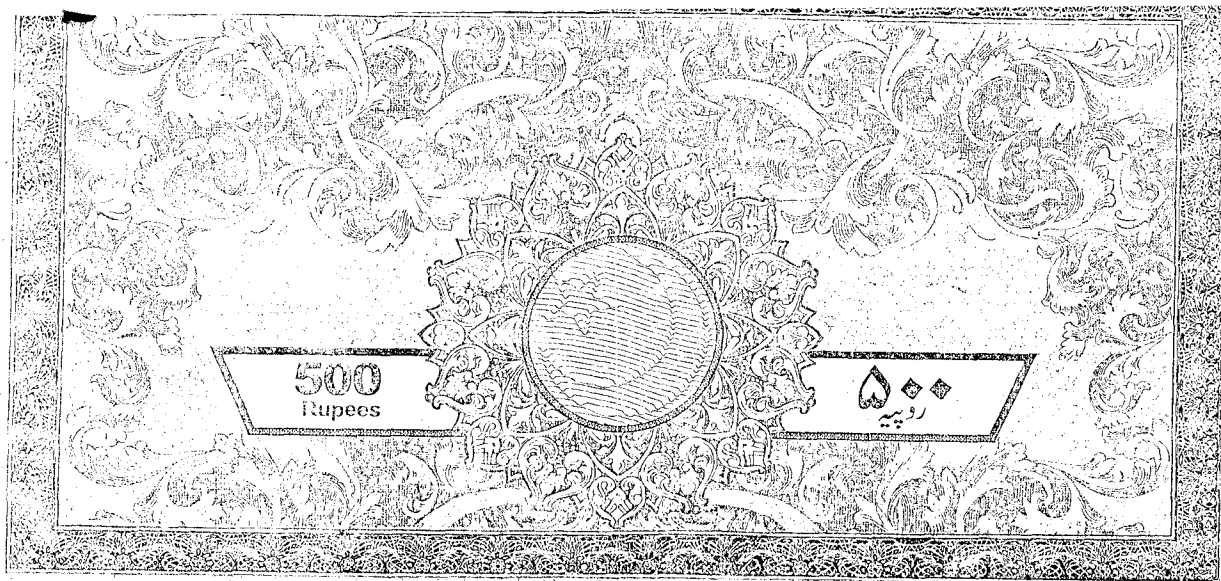
ISSUED TO WITH ADDRESS .....  
THROUGH WITH ADDRESS .....  
PURPOSE .....  
VALUE RS. .....  
STAMP VENDOR SIGNATURE .....

**AAMIR ALI MAGSI**  
Advocate

Page Three

- 1.4 "THE CONTRACTOR" is bound to provide items including machineries, equipments, goods material, gadget and manpower according to the Work Order vide # IBA-MC/PD/P&S/208/ /2015-2016.
- 1.5 It will be responsibility of the Contractor to remove debris/sludge/garbage/waste material/left over material, machineries, equipment and manpower from the site at their own cost after completion of works/jobs/project. However, Clearance Note / Certificate will be required from Manager General Maintenance and Manager Purchase & Stores.
- 1.6 Any additional work/job, if required / necessary etc over and above/extra the Work Order vide # IBA-MC/PD/P&S/208/ /2015-2016, will be executed on the basis of Variation Order.
- 1.7 Applying Paints on Various Walls at IBA Main Campus, as assigned in accordance to the tender vide # CW/03/15-16.
- 1.8 Entry & Endorsement in Measurement Book for all jobs done is mandatory. The Measurement Book is to be countersigned by Maintenance Supervisor on each occurrence / daily basis.
- 1.9 The Contract will require to obtain Entry Pass of their employee/labour/manpower etc from IBA, Security Office.
- 1.10 Any alteration/deletion/addition will only be consider if provided in writing by Manager General Maintenance. No verbal instruction(s) / order(s) will consider valid.

Continued on Page Four.



**ZAMIR ALI STAMP VENDOR**

Plot No. A-6, Lawrance Plaza, Garden West, Karachi

Lic. No. 28

S. No.

DATE: 02 DEC 2015

86560

ZAFAR ALAM  
ADVOCATE

ISSUED TO WITH ADDRESS .....  
ENDORSED WITH ADDRESS .....  
PURPOSE .....  
VALUE RS .....  
STAMP VENDOR SIGNATURE .....

[ Page Four ]

#### Article II

#### SCOPE OF PROFESSIONAL SERVICES & WORKS:

- 2.1 "THE CONTRACTOR" hereby agree and acknowledge for the periodic supervision of the works and to check the execution of works in accordance with the Description & Specification vide Work Order IBA-MC/PD/P&S/208/ /2015-2016,
- 2.2 "THE CONTRACTOR" hereby agree and acknowledge the acceptance of attending the meetings with the Manager General Maintenance and Manager Purchase & Stores "IBA" as & when required.
- 2.3 Date of Completion of work/job/project is ....., 2015.
- 2.4 Physical inspection will be carried out by IBA authority. Ordered material is subject to final inspection at the time of delivery.
- 2.5 All staff must have CNIC and clearly mentioned to discourage work through child labor.

#### Article III

#### REMUNERATION

- 3.1 The cost offered by the Contractor is Rs. 216,486.00 (inclusive of all taxes) vide tender #/ CW/03/15-16.

Continued on Page Five.

- 3.2 This Agreement includes, the "Applying Paints on Various Walls at IBA Main Campus", as per "IBA" requirement mentioned in Tender BoQ.

S#	Description of Items	Approx Qty	Unit	Rates	Amount
				(Rs.)	(Rs.)
1	Applying <u>Weather shield Paint</u> (ICI / Berger or approved equivalent) minimum two - three coats of approved shades to internal / external surfaces prepared smooth with sand paper, filling the depressions with putty etc. complete in all respect as per assigned area or as instructed by Maintenance Department	20000	Sq ft	3.92	78,400.00
2	Applying <u>Mat Enamel</u> (ICI / Berger or approved equivalent) minimum three coats of approved shades to internal / external surfaces (including speed breakers / safety markings on roads, security barriers etc.) prepared smooth with sand paper, filling the necessary pores etc. complete in all respect as per assigned area or as instructed by Maintenance Department	10000	Sq ft	3.60	36,000.00
3	Applying <u>Distemper</u> (ICI / Berger or approved equivalent) minimum three coats of approved shades to internal / external surfaces prepared smooth with sand paper, filling the depressions with putty etc. complete in all respect as per assigned area or as instructed by Maintenance Department	15000	Sq ft	3.70	55,500.00
4	Applying <u>Oil Paints</u> (ICI / Berger or approved equivalent) minimum three coats of approved shades to internal / external surfaces (including speed breakers / safety markings on roads, security barriers etc.) prepared smooth with sand paper, filling the necessary pores etc. complete in all respect as per assigned area or as instructed by Maintenance Department	5000	Sq ft	4.00	20,000.00
<b>Total</b>				Rs189,900.00	
<b>14% SST</b>				Rs26,586.00	
<b>Total Amount</b>				Rs216,486.00	

- 3.3 Payment will be made after completion of works/jobs/project and submission of bill/invoice. Clearance Note / Certificate from Manager General Maintenance and Manager Purchase & Stores is required before process of bill/invoice.

- 3.4 Advance Payment subject to Bank Guarantee.
- 3.5 Performance Security 5% of total amount of Work Order must be deposited to the IBA, Karachi. Security Deposit will be released after clearance of invoice which will be submit after completion of satisfactory work.
- 3.6 All Government taxes (including Income tax and stamp duty), levies and charges will be charged as per applicable rates / denomination of Purchase / Work Order.
- 3.7 Stamp duty 0.35% for Services against total value of Work Order will be levied accordingly.
- 3.8 All rules, regulations and policies will be governed in accordance to the SPPRA & IBA PP&P.
- 3.9 Tax(es)/Challan(s)/Levy(ies), if any or additional will be paid/borne by M/s Faisal Trading Corporation as per SRO/Notification.
- 3.10 A Penalty @ 2% per month, of the total agreed payment, of the total cost will be imposed in case of delayed delivery. Penalty will be imposed after 07 days subject to services by IBA before the starting date mentioned on the Work Order.
- 3.91 IBA will not pay any charges(s) regarding cartage / carriage / transportation / food / wages / accidental etc.

**Article IV:**  
**ARBITRATION**

- 4.1 In case of any dispute, difference or and question which may at any time arise between the parties hereto or any person under them, arising out in respect of this letter of intent or this subject matter thereof shall be referred to the Registrar of the IBA and CEO of the "THE CONTRACTOR" for arbitration/settling of the dispute, failing which the decision of the court law in the jurisdiction of Karachi binding to the parties. The Arbitration proceedings will be governed by the Arbitration Act, 1940 and the Substantive and procedural law of Pakistan. The venue shall be Karachi.

**Article V:**  
**TERMINATION**

- 5.1 "IBA" may terminate this agreement if the job is not executed according to the requirement at anytime after issuing a 15 day's notice.
- 5.2 IBA reserve the right to accept or reject any or all agreement(s) or terminate proceedings at any stage in accordance to the rules & regulations framed by SPPRA.

**Article VI:**  
**INDEMNITY**

- 6.1 "THE CONTRACTOR" in its individual capacity shall indemnify and keep IBA and any person claiming through IBA fully indemnified and harmless from and against all damages, cost and expenses caused to or incurred by "THE CONTRACTOR", as a result of any defect in the title of IBA or any fault, neglect or omission by the "THE CONTRACTOR" which disturbs or damage the reputation, quality or the standard of services & works provided by "IBA" and any person claiming through the IBA.

Continued on Page Seven.

**Article VII**  
**NOTICE**

7.1 Any notice given under this AGREEMENT shall be sufficient if it is in writing and if sent by courier or registered mail.

**Article VIII**  
**INTEGRITY PACT**

8.1 Its intention not to obtain the work of any contract, right, interest, privilege, or other obligation or benefit from the IBA or any administrative or financial offices thereof or any other department under the control of the IBA through any corrupt practice(s).

8.2 Without limiting the generality of the foregoing the contractor/ manufacturer / supplier / distributor represents and warrants that it has fully declared the charges, fees, commission, taxes, levies etc, paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within the IBA directly or indirectly through any means any commission, gratification, bribe, gifts, kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement or service contract or order or other obligations whatsoever from the IBA, except that which has been expressly declared pursuant hereto.

8.3 The contractor/ manufacturer/supplier/distributor accepts full responsibility and strict liability for making any false declaration/statement, not making full disclosure, misrepresenting facts or taking any action likely to degrade the purpose of declaration, representation and warranty. It agrees that any contract/order obtained aforesaid shall without prejudice to any other right & remedies available to the IBA under any law, contract, or other instrument, be stand void at the discretion of the IBA.

8.4 Notwithstanding any right and remedies exercised by the IBA in this regard, manufacturer/supplier/distributor agrees to indemnify the IBA for any loss or damage incurred by it on account of its corrupt business practice & further pay compensation to the IBA in any amount equivalent to the loss of any commission, gratification, bribe, gifts, kickback given by the contractor / company / firm / supplier / agency / service provider as aforesaid for the purpose of obtaining or inducing procurement/work/service or other obligation or benefit in whatsoever from the IBA.

**Article IX:**  
**MISCELLANEOUS**

8.1 Works/job/project will be handed over by the "IBA" or vet the cost with authentic stamp and signature.

8.2 Competent Authority reserves the right to change / alter / remove any item or reduce / enhance quantity without assigning any reason. Over and above the Work Order vide # IBA-MC/PD/P&S/208/ /2015-2016 if any alteration(s), arise charges will be paid on mutually agreed upon under the clause of Direct Contracting of SPPRA.

Continued on Page Eight.



- 8.4 The terms and conditions of the AGREEMENT have been read over to the parties which they admit to be correct and abide by the same.
- 8.5 The validity of the contract will be effective from the date of issue of Work Order.
- 8.6 All terms and conditions of re-tender vide # CW/03/15-16 will be the integral part of this agreement and can't be revoked.
- 8.7 Any additional work/job, if required / necessary etc over and above/extra the Work Order vide # IBA-MC/PD/P&S/208/ /2015-2016, will be executed on the basis of Variation Order.
- 8.8 Entry & Endorsement in Measurement Book for all jobs done is mandatory. The Measurement Book is to be countersigned by Maintenance Supervisor on each occurrence / daily basis.

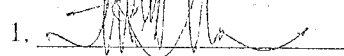
IN WITNESS WHEREOF both the parties hereto have set & subscribed their respective hands to this agreement at Karachi on the date as mentioned above.

IBA 

NAME: Capt. (Retd.) Ahmed Zaheer PN

CNIC # \_\_\_\_\_

Address: Registrar, Institute of Business Administration Main Campus University Road, Karachi

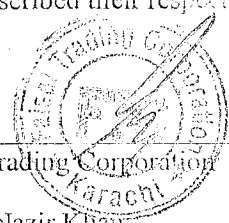
1. 

**M. SOHAIL KHAN**  
Manager Purchase & Stores  
Institute of Business Administration  
Karachi-Pakistan

CNIC # \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_



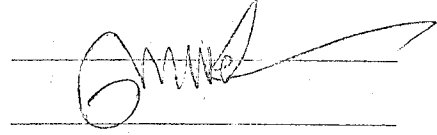
M/s Faisal Trading Corporation

NAME: M. Nazir Khan

CNIC # 42101-5254376-1

Address: R-68, Hina Banglows, Block-19, Gulistan-e-Jouhar Karachi

2. Muhammad Usheer



CNIC# 42581-6226606-9

Address: 26A AC - Mujab Zard  
Model Colony Karachi


## Bid Evaluation Report

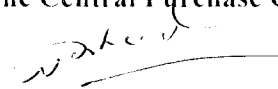
1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # CW/03/15-16
3. Tender Description/Name of work/item: Applying Paints on Various Walls at IBA Main Campus
4. Method of Procurement: Single Stage Single Envelope
5. Tender Published: November 2, 2015 on IBA, SPPRA websites SPPRA Serial # 25659  
*Print & Electronic Media (SPPRA ID No. & News papers names with dates)*
6. Total Bid documents Sold; 6 companies have collected Tender Documents
7. Total Bids Received: 05
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: November 19, 2015


### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Faisal Trading Corporation	Rs.216,486.00	Lowest Bidder	Rs.5,000,000.00	<b>Accepted.</b> on basis of lowest offered cost. Comparative Statement is attached.	
2.	M/s Falcon Construction & General Order Supplier	Rs.495,900.00	2 <sup>nd</sup> Lowest Bidder			
3.	M/s Friend Link Builders	Rs.632,700.00	3 <sup>rd</sup> Lowest Bidder			
4.	M/s Dawn Constructors	Rs.773,490.00	4 <sup>th</sup> Lowest Bidder			
5.	M/s Hamza T-Contractors & General Order Supplier	Rs.1,337,277.00	5 <sup>th</sup> Lowest Bidder			

### Signatures of the Central Purchase Committee, Members

  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
Karachi  
Syed Sehangeb  
Assistant Manager  
IBA

  
CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Dr. Nadeem Tacheed  
Professor  
IBA

  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Hafiz Azeem  
PPRA Advisor  
IBEA

Comparative Statement: Applying Paints on Various Walls at IBA Main Campus  
Tender # CW/03/15-16

S#	Description of Items	Approx Qty	Unit	M/s Faisal Trading Corporation		M/s Falcon Construction & General Order Supplier		M/s Friend Link Builders		M/s Dawn Constructors		M/s Hamza T Contractors & General Order Suppliers	
				Rates (Rs.)	Amount (Rs.)	Rates (Rs.)	Amount (Rs.)	Rates (Rs.)	Amount (Rs.)	Rates (Rs.)	Amount (Rs.)	Rates (Rs.)	Amount (Rs.)
1	Applying <u>Weather shield Paint</u> (ICI / Berger or approved equivalent) minimum two - three coats of approved shades to internal / external surfaces prepared smooth with sand paper filling the depressions with putty etc. complete in all respect as per assigned area or as instructed by Maintenance Department	20000	Sq ft	3.92	78,400.00	8.70	174,000.00	13.00	260,000.00	14.50	290,000.00	25.65	513,000.00
2	Applying <u>Matl Enamel</u> (ICI / Berger or approved equivalent) minimum three coats of approved shades to internal / external surfaces (including speed breakers safety markings on roads, security barriers etc.) prepared smooth with sand paper, filling the necessary pores etc complete in all respect as per assigned area or as instructed by Maintenance Department	10000	Sq ft	3.60	36,000.00	8.70	87,000.00	13.00	130,000.00	15.00	150,000.00	25.65	256,500.00
3	Applying <u>Disemper</u> (ICI / Berger or approved equivalent) minimum three coats of approved shades to internal / external surfaces prepared smooth with sand paper, filling the depressions with putty etc complete in all respect as per assigned area or as instructed by Maintenance Department	15000	Sq ft	3.70	55,500.00	8.70	130,500.00	7.00	105,000.00	10.90	163,500.00	18.99	284,850.00
4	Applying <u>Oil Paints</u> (ICI / Berger or approved equivalent) minimum three coats of approved shades to internal / external surfaces (including speed breakers / safety markings on roads, security barriers etc.) prepared smooth with sand paper, filling the necessary pores etc complete in all respect as per assigned area or as instructed by Maintenance Department	5000	Sq ft	4.00	20,000.00	8.70	43,500.00	12.00	60,000.00	15.00	75,000.00	23.74	118,700.00
<b>Total</b>				RS189,900.00	RS435,000.00	RS555,000.00	RS777,000.00	RS94,900.00	RS773,490.00	RS678,500.00	RS1,173,050.00		
<b>14% SST</b>				RS26,580.00	RS60,900.00	RS77,700.00	RS94,900.00	RS108,900.00	RS108,900.00	RS108,900.00	RS108,900.00	RS166,620.00	
<b>Total Amount</b>				RS216,480.00	RS495,900.00	RS632,700.00	RS871,900.00	RS203,800.00	RS882,390.00	RS787,400.00	RS1,281,950.00	RS1,339,670.00	

**MEMBER**  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
37, Near Jinnah Park, Islamabad  
ASSISTANT PROFESSOR - IBA

**CHURPAGON**  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
Dr. Nadeem Jinnah  
PPRA Auditor - IBA

## **Muhammad Hanif / Executive I (Purchase) @ Main Campus**

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**From:** Muhammad Sohail Khan / Manager Purchase and Stores @ IBA  
**Sent:** Saturday, November 21, 2015 11:35 AM  
**To:** Muhammad Hanif / Executive I (Purchase) @ Main Campus  
**Subject:** FW: Item # 5: Approval for Applying Paints on Various Wall at IBA Main Campus  
**Attachments:** PC Agenda Paint Works.jpg; Tender Comparative Statement Paint Works 2015.pdf; Tender Opening Sheet Paint Works.jpg

Fya, pls.

**From:** Syed Jehanzeb / Asst.Manager Finance (Projects) @ Main Campus  
**Sent:** Saturday, November 21, 2015 11:11 AM  
**To:** Muhammad Sohail Khan / Manager Purchase and Stores @ IBA  
**Cc:** Procurement Committee; Dr. Ishrat Husain / Dean & Director @ IBA  
**Subject:** Item # 5: Approval for Applying Paints on Various Wall at IBA Main Campus

Item # 5: Approval for Applying Paints on Various Wall at IBA Main Campus

Discussion: The committee noted the huge variation in tender rates.

Decision: The committee approved the award of tender for Applying Paints on Various Wall at IBA Main Campus at Rs.216,486/- inclusive of GST

Sr.	Company Name	Amount with GST (RS)
1.	M. J. Construction	216,486/-
2.	Asjad Asad Siddiqui	216,486/-
3.	Ahmed Ali Khan	216,486/-
4.	Muhammad Sohail Khan	216,486/-
5.	Syed Jehanzeb	216,486/-
6.	Dr. Nasir Touheed	216,486/-
7.	Dr. Ishrat Husain	216,486/-
8.	Dr. Farhat Ishtiaq	216,486/-
9.	Dr. Farhat Ishtiaq	216,486/-
10.	Dr. Farhat Ishtiaq	216,486/-

Attendance:

1. Syed Jehanzeb
2. Haris Quershi
3. Asjad Asad Siddiqui
4. Ahmed Ali Khan
5. Muhammad Sohail Khan

Syed Jehanzeb  
Secretary Procurement Committee

**From:** Muhammad Sohail Khan / Manager Purchase and Stores @ IBA  
**Sent:** Friday, November 20, 2015 12:19 PM  
**To:** Syed Jehanzeb / Asst.Manager Finance (Projects) @ Main Campus  
**Cc:** Dr. Nasir Touheed / Professor of Computer Science, Coordinator Testing Services of IBA  
**Subject:** Items for PC Meeting, November 21, 2015

Dear Jehanzeb,

**Institute of Business Administration, Karachi**  
**Tender Opening**  
**November 19, 2015**  
**at 3:30 pm**

Statement of Tender for: Applying Paints on Various Walls at IBA Main Campus  
 Tender #: CW/03/15-16

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Earnest Money Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/s. Darwan Construction	Rs. 7,73,490.00		0003291 Bank Al Habib Rs. 38,700/- Nov 19, 2015		
2-	M/s. Faisal Builders	Rs. 5,58,108.00		01437763 NBP Rs. 30,000/- Nov 19, 2015	ABSENT	
3-	M/s. Faisal Trading Cop.	Rs. 2,16,486.00		09292733 QHAGC LTD 09292733 Rs. 10,000/- + 2000/- Nov 19, 2015	ABSENT	
4-	M/s. Faheem Construction S. Ghansel Odeh Supplies	Rs. 495,900.00		00654973 Bank Al Habib Rs. 24,795/- Nov 16, 2015		
5-	M/s. Hanga Construction S. Gas	Rs. 1,337,277.00		00878308 Bank Al Habib Rs. 66,863/- Nov 19, 2015		

**M. SOHAIL KHAN**  
 Manager Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

**HAFIZ AHMED**  
 Finance Executive

M. Hanif  
 Purchase Executive

**ABDUL KHALID**  
 Traveling & Protocol Officer  
 Institute of Business Administration  
 Karachi-75270

# **FTC FAISAL TRADING CORPORATION**

GOVT CONTRACTS & SUPPLY  
1000 10TH ST  
NEW YORK, NY 10018

## TO WHOM IT MAY CONCERN

We are pleased to announce that we have been awarded a contract by the name of  
State Trading Corporation, New Delhi, India, for the purchase of various commodities.

Our New York office is located at:

1000 10th Street, New York, NY 10018

and our telephone number is:

We do not discriminate in advertising or in the sale of our products on the basis of race, sex, or religion.

Our Respective Offices are:

New York, NY 10018

London, England

Geneva, Switzerland

Paris, France

Brussels, Belgium

For more information, please contact our New York office at 1000 10th Street, New York, NY 10018.

1000 10th Street  
New York, NY 10018

THE UNIVERSITY OF CHICAGO

PHYSICS DEPARTMENT

CHICAGO, ILLINOIS 60637

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REPUBLIC OF THE PHILIPPINES  
Department of Health - Manila

Office of the Director General  
Department of Health - Manila

TO: Director General, Department of Health - Manila  
FROM: [Name], [Title]

1. [Text]

2. [Text]

3. [Text]

4. [Text]

5. [Text]

6. [Text]

7. [Text]

8. [Text]

9. [Text]

10. [Text]

11. [Text]

12. [Text]

13. [Text]

14. [Text]

15. [Text]

16. [Text]

17. [Text]

18. [Text]

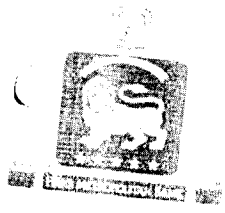
19. [Text]

20. [Text]



Very truly yours,  
[Signature]





# HABIBMETRO

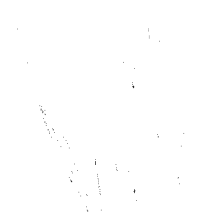
1 Nov 2014

TO WHOM IT MAY CONCERN

Dear Sir/Madam,  
We are pleased to inform you that your application for a **Personal Deposit Account** has been approved. The account details are as follows:  
Account Name: **Mr. [Name]**  
Account Number: **[Number]**  
Branch: **[Branch Name]**

The account is now open and ready for use. You may visit any of our branches to activate the account and deposit funds. Alternatively, you may use our mobile banking app or internet banking facility. We are committed to providing you with the best banking experience and will ensure your account is fully operational as soon as possible. If you have any queries, please contact our customer service team at **[Phone Number]** or visit our website at **[Website URL]**.

Habib Metro Bank Limited



Authorized Signatory

Yours faithfully,  
[Signature]

