



Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

Ref. # IBA-MC/PD/IT/217/0281/2017-18

May 30, 2018

Assistant Director
Govt. of Sindh
Sindh Public Procurement Regulatory Authority
Block-8, Sindh Secretariat No. 4-A
Court Road
Karachi.

Subject: Submission of Bid Evaluation Reports & Other Related Documents

Please find following Documents to be floated on SPPRA website.

1. Tender # IT/10/17-18

Caption: Supply of Laptops

- a. Original Bid Evaluation Report
- b. Original Comparative Statement
- c. Minutes of Bid Opening Meeting
- d. Bidder's Qualification Report
- e. Attendance Sheet
- f. Copy of Sales Tax & Income Tax Certificate

Submitted, please

Muhammad Hanif
Sr. Purchase Executive

SPPRA INWARD DIARY
NO: 9450
DATED: 30-05-2018

Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # IT/10/17-18
3. Tender Description/Name of work/item: Supply of Laptops
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: April 06, 2018 on IBA website & SPPRA web sites vide PPM Serial # T00559-17-0021
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 03 Companies have collected Tender Documents
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) NA (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: April 23, 2018

12. Bid Evaluation Report:

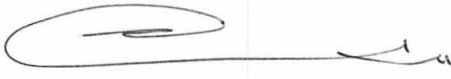
S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance / rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Otho	Rs.236,000.00	Lowest Bidder	Rs.350,000.00	Accepted, due to lowest bidder. Comparative Sheet is Attached.	
2.	M/s Kontinental Establishment	Rs.268,650.00	Highest Bidder			
3.	M/s Total Network Solution	Rs.278,460.00	Highest Bidder			

Signatures of the Central Purchase Committee, Members



MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Akbar Hussain Kazmi
Finance
IBA, Karachi



CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Dr. S. M. Faisal Iqbal
Assistant Professor
IBA, Karachi





MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI


Harris Gureshi
PPRA Advisor
HEJ

**Comparative Statement
Supply of Laptops
Tender # IT/10/17-18**

S.#	Specification	M/s. Oric				M/s. Continental Establishment				M/s. Total Network Solutions				
		Quoted Brand	Quoted Model	Qty	Rate	Amount	Quoted Brand	Quoted Model	Rate	Amount	Quoted Brand	Quoted Model	Rate	Amount
	Make & model	HP	Pro Book 450 G5 Notebook PC	2	118,000.00	236,000.00	Lenovo	Think Pad	117,500.00	235,000.00	Lenovo	Ideapad 520 8c: Gen. core i7	119,000.00	238,000.00
	Series													
	Operating System													
	Processor													
	Chipset													
	Graphics													
	RAM													
	HDD													
	Display													
	Communications													
	Camera													
	Audio & Speakers													
	Battery/Power													
	Ports, Slots													
	Security/Management													
	CD/DVD Drive													
	Carry Bag + Mouse													
	Software Drivers CD/DVD													
	Power Adapter													
	Warranty													
	Total					Rs. 236,000.00			Rs. 208,650.00				Rs. 238,000.00	
	17% GST (if applicable)					Exempted			Exempted				Rs. 40,460.00	
	Grand Total					Rs. 236,000.00			Rs. 208,650.00				Rs. 278,460.00	


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
 Syed Akbar Hussain (Kazmi)
 Finance
 IBA, Karachi


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
 DR. S. M. Faisal Usadat
 Assistant Professor
 IBA, Karachi


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
 Havis Qureshi
 PPA Adviser
 IBA

Muhammad Hanif / Senior Executive (Purchase) @ Main Campus

To: Secretary Procurement Committee @ IBA
Subject: SPPRA - PC Minutes of Meeting

From: Secretary Procurement Committee @ IBA

Sent: Thursday, May 24, 2018 11:04 AM

To: Muhammad Sohail Khan / Senior Manager (Purchase and Stores) @ IBA

Cc: Procurement-Committee; Aamer Shabbir Khan / General Manager Administration @ IBA; Moeid Sultan / Director Finance @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA; zohra.vadsariya@gmail.com; Dr. Sajjad Haider / Professor Computer Science

Subject: Item # 3: Approval for Supply of Laptops (Dr. Sajjad Haider)

Item # 3: Approval for Supply of Laptops (Dr. Sajjad Haider)

Discussion: Sr. Executive Purchase briefed the committee about the tender proceedings 'Tender for Supply of Laptops' from ICT Department. Three bidders participated in the bidding process. The committee reviewed the attached comparative statement and the bid submitted by M/s OTHO was found to be lowest-evaluated-bid.

Decision: Recommended to award 'Tender for Supply of Laptops' to M/s OTHO at Rs.236,000.00 and same to be hoisted on IBA & SPPRA websites.

Action: Sr. Manager Purchase & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA


Committee:

1. Dr. S. M. Faisal Iradat (Chairman)
2. Mushtaque Ahmed (Member)
3. Syed Akbar Hussain Kazmi (Member)
4. Haris Qureshi (External Member)
5. M. Mabroor Khan (External Member)
6. Muhammad Hanif (Member)


Zohra Nazim,
Secretary Procurement Committee


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Akbar Hussain Kazmi
Finance
IBA, Karachi


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
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Dr. S. M. Faisal Iradat
Assistant Professor
IBA, Karachi


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Haris Qureshi
SPPRA Advisor
IBES



BIDDERS QUALIFICATION REPORT

NIT No: IT/10/17-18
Description of Work: Supply of Laptops

Method & Procedure of procurement Open Competitive Bidding
Single Stage One Envelope

S. No	Eligibility Criteria	M/s Otho	M/s Kontinental Establishment	M/s Total Network Solution
1	Name of the firm	M/s Otho	M/s Kontinental Establishment	M/s Total Network Solution
2	Name of contact person	M. Mansoor	Abdul Ghafoor Samoo	Rabeeya Bilal
3	Cell #	0300-2972931	0333-2106098	0300-0229159
4	Office Address	A-901, Naz Plaza, Main M. A. Jinnah Road, Karachi	112, 1st Floor, Europa Centre, Hasrat Mohani Road, Karachi	Suit # 2, 3rd Floor, BB Mall, Opp. NED University
5	Office Phone #	021-32244059	021-32634308	021-34013353, 34286937
6	Office fax #	021-32244059	021-32627306	021-34641448
7	Year of establishment	2017	12	2002
8	Main area of business	IT Equipmen.	Education, health, Insurance, Power & Banking	IT, Telecom Network
9	GST reg #	32-77-8761-386-60	17-50-9999-032-73	17-00-3844-784-18
10	NTN	3621965-7	2636487-5	3884784-1
11	Annual Turnover	Copies Attached	Copies Attached	1,000,000
12	Values of projects in hand	Rs.920,950	POs attached	500,000
13	Managerial Capabilities (a) Total # permanent staff (b) Total # contract staff	02 -	25	10 5
14	Technical Capabilities (c) Total # of permanent staff (d) Total # of contract staff	01 01	15	25 10
15	Cummulative Experience	10 Years		10 Years
16	No. of years in business for similar assignments	08 Years	12	last 10 Years
17	No and value of similar assignments completed in last 3 years	12 Nos amounting to Rs. 3.166M from Nov 2017 to April 2018	POs attached	6 500,000
18	Relationship with OEM	Yes	Yes	Distributor
19	Clientele	Attached	Attached	Attached
20	Technical Staff Expertise / Skills	Computer Hardware	Yes	As per related fields

Recommendations:

- 1 Participated firm is declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- 2 The lowest evaluated and qualified bidder is M/s Otho with their bid amount at Rs. 236,000.00
- 3 Recommended to award the Purchase Order to the lowest qualified bidder to M/s Otho at Rs. 236,000.00

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Finance
IBA, Karachi

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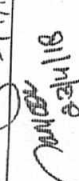

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KARACHI

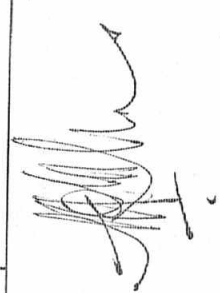
Harris Qureshi
PRAT Advisor
IBS


INSTITUTE OF BUSINESS ADMINISTRATION, KARACHI
Tender Opening / Attendance Sheet
April 23, 2018
at 12:30 pm

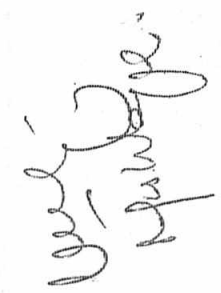
Statement : Tender for Supply of Laptops


Tender #: IT/10/17-18


S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/s Kontinental Establishment	Rs. 235,000/-	-	PO # 00247503 dt: 20/4/18 Rs. 5500/- Summit Bank	 23/4/18	
2-	M/s Otho	Rs. 236,000/-	-	PO # 01541398 dt: 21/4/18 Rs. 5000/- Askari Bank	 23/4/18	
3-	M/s Total Network Solution	Rs. 278460/-	-	PO # 04709410 dt: 23/4/18 Rs. 6000/- Bank Al-Habib		



M SOHAIL KHAN
 Manager Purchase & Stores
 Institute of Business Administration
 Karachi-Pakistan


 Mr. Hanif
 Sr. Executive Purchase


CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI


 Syed Akbar Hussain Kazmi
 Finance
 IBA, Karachi


 DR. S. M. Faizul Brodhet
 Assistant Professor
 IBA, Karachi


 HARRIS QURESHI
 PRA Advisor
 IBEJ

2

ORIGINAL

NTN 3884784-1
Category INDIVIDUAL
Status RESIDENT
CNIC / Passport No. 42201-0301744-5 Birth Date: 30-NOV-1982
Name RANA TEHSIN AHMED KHAN
Address HOUSE NO. 291, STREET 15, BAHADUR ABAD, KARACHI, DISTT: KARACHI, SINDH
Principal Activity RETAIL SALE OF COMPUTERS, PERIPHERAL UNITS, SOFTWARE AND TELECOMMUNICATIONS EQUIPMENT IN SPECIALIZED STORES
Other Activities
1) IMPORTER
2) OTHER INFORMATION SERVICE ACTIVITIES N.E.C.
3) OTHER INFORMATION TECHNOLOGY AND COMPUTER SERVICE ACTIVITIES
Registered for
Income Tax w.e.f 20-DEC-2014
Sales Tax w.e.f 15-OCT-2014
(IMPORTER, RETAILER, SERVICES)
Representative's
CNIC/ NTN 42201-0301744-5
Name RANA TEHSIN AHMED KHAN
Email Address tehsin1@tnspk.com
Tax Office RTO ISLAMABAD
Business Name
1) REGISTERED FOR SALES TAX w.e.f 15-Oct-2014
TOTAL NETWORK SOLUTIONS
SUITE # 2, 2ND FLOOR, BB MALL, OPPOSITE NED UNIVERSITY, UNIVERSITY ROAD, KARACHI, KARACHI, SINDH

This certificate is valid only if verified online at FBR's web site www.fbr.gov.pk



RGCR7-18102014-44742071-0

Date of Printing: 18-OCT-2014



TNS
Total Network Solutions
a subsidiary of walico group

TOTAL NETWORK Solutions
Telecommunication & IT Services

From: eCBRAAdmin@pral.com.pk [mailto:eCBRAAdmin@pral.com.pk]
Sent: 15 October 2014 14:37
To: tehseen1@tnspk.com
Subject: Completion of Tax Registration Application.
Importance: High

Dear : RANA TEHSIN AHMED KHAN

Your Tax Registration Application Reference No:44742071) has been successfully Completed with the following particulars.

Your STRN : 1700388478418

You are requested to contact any nearest RTO/ Collectorate Office in getting Registration certificate.

For any assistance please contact at 051-111-772-772

E-Officer
PRAL (HQ), Islamabad

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Tehseen Ahmed Khan
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Opp.NED University, Karachi
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TOTAL NETWORK Solutions

Complete IT Solutions

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Ph:+9221 34231152, 34286937, 34013353 Fax: 021-34641448 Helpline: 0333-3037885 0332-2028862



Taxpayer Online Verification

Date : 12/11/2015

Time : 09:55:38

Category BUSINESS
INDIVIDUAL

Name MUHAMMAD FAREED
CNIC/PP/REG/INC No. 4230107417059
House/Flat/Plot No. A-901, NAZ PLAZA, OPP NISHAT
CINEMA, MAIN M.A. BINNAH
ROAD, KARACHI SOUTH SADDAR
TOWN

Street/Land No. ---

Block/Sector/Road ---

City

KARACHI SOUTH

Business/Branches

Sr	Category	Address	CNIC/PP/REG/INC No.
1	Other	A-901, Naz Plaza, Opp Nishat Cinema, Main M.A. Jinnah Road, Saddar Town, KARACHI SOUTH	4230107417059

Principal Business Activity OTHER SERVICE ACTIVITIES/SERVICES/GENERAL QPRTS SUPPLIERS

Business Nature SERVICE PROVIDER

Registered For INCOME TAX w.e.f 14-Sep-2010, SALES TAX w.e.f 01-Aug-2012

Income Tax office RTO-II KARACHI

Sales Tax Office RTO-II KARACHI

Sales Tax Status OPERATIVE

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Taxpayer Online Verification

Date : 11/11/2017

Time : 09:35:11

Category BUSINESS
INDIVIDUAL

Name MUHAMMAD FAREED
CNIC/PP/REG/INC No. 4230102417058
House/Flat/Plot No. A-901, NAZ PLAZA, C/P/N NISHAT
CINEMA, MAIN P.L.A JINNAH
ROAD, KARACHI SOUTH SADDAR
TOWN

Street/Lane

City KARACHI SOUTH

Block/Sector/Road

Business/Branches

1	Other	A-901, Naz Plaza, C/po Nishat Cinema, Main P.L.A Jinnah Road, Saddar Town, KARACHI SOUTH	4230102417058
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Principal Business Activity OTHER SERVICE ACTIVITIES/SERVICES/GENERAL ORIGIN SUPPLIER
Business Nature SERVICE PROVIDER
Registered For INCOME TAX w.e.f 14-Sep-2010, SALES TAX w.e.f 01-Aug-2017
Income Tax office RTO-II KARACHI
Sales Tax Office RTO-II KARACHI
Sales Tax Status OPERATIVE

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GOVERNMENT OF PAKISTAN
REVENUE DIVISION
CENTRAL BOARD OF REVENUE

NATIONAL TAX NUMBER CERTIFICATE

(Issued under section 20 of the Finance Act, 1999)

National Tax Number (NTN) 2636487-5

Name DANESH KUMAR

Address
KONTINENTAL ESTABLISHMENT
SUITE#112 FIRST FLOOR EUROPA CENTRE
HASRAT MOHANI ROAD
KARACHI

Status/ Nature Business Individual

N/C/Firm Reg. Company no Number New NIC 4230187296973

This certificate shall be prominently displayed at a conspicuous place of the premises in which business or work for joint is carried on. It is also required to be indicated on the signboard wherever it is affixed.

Chairman

GOVERNMENT OF PAKISTAN
Central Board of Revenue
Islamabad

File No SI/KHI/OL/2006/05/7038

CERTIFICATE OF REGISTRATION
Under Sales Tax Act, 1990)

is to certify that M/s M/S KONTINENTAL ESTABLISHMENT

address SUITE#112 FIRST FLOOR EUROPA CENTRE HASRAT MOHANI ROAD
KARACHI

have been incorporated

Manufacturer Importer Exporter Distributor
 Retailer Wholesaler Service Provider

This means that they must

- (i) Charge sales tax on all taxable supplies made during the course of taxable activity.
- (ii) File a return in the designated bank relating to a month on or before the 15th of the following month, unless otherwise prescribed.
- (iii) File a Nil-Return if no taxable activity takes place during a tax period.
- (iv) Abide by provisions of Sales Tax Act, 1990, and rules made thereunder.

Their Sales Tax Registration Number is

17-50-9999-032-73

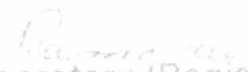
Date of Registration is

29-MAY-2006

and National Tax Number is

2636487

[Note: The Sales Tax Registration number must be shown in the return and on all the invoices issued by them, and quoted in all their correspondence with the Sales Tax Department.]


Secretary (Registration)