



POPULATION WELFARE DEPARTMENT  
GOVERNMENT OF SINDH



NO. PWDS/W&D/PRE-CONT/2016-17/01, DUE ON 1<sup>ST</sup> JULY, 2016

MINUTES OF FIRMS OF PREQUALIFICATION OF CONTRACEPTIVES

The meeting of Purchase Committee consisting of following held on 17<sup>th</sup> August, 2016, at 12.00 Noon in PPIC Hall, Population Welfare Department, Sindh, Karachi,

- |    |   |          |
|----|---|----------|
| 1. | Syed Jan Mohammed Shah,<br>Director General   | Chairman |
| 2. | Syed Ashfaq Ali Shah,<br>Director/Additional Secretary (ME & P)                                   | Member   |
| 3. | Mr. Allah Dino Ansari,<br>Director/Additional Secretary (CTL &S)                                  | Member   |
| 4. | Dr. Azmat Waseem<br>Director/Additional Secretary (Medical)                                       | Member   |
| 5. | Mr. Musarat Mohkhar,<br>Deputy Director (Inspection)<br>Directorate of Industries, Sindh, Karachi | Member   |
| 6. | Dr. Abdul Jabbar Memon,<br>Deputy Director (Dev)<br>Health Department, Sindh, Karachi             | Member   |
| 7. | Mr. Shah Faisal Zahir,<br>Deputy Director/Deputy Secretary (W&D)                                  | Member   |

The Deputy Director/Deputy Secretary (W&D) apprised the members of the committee that following firms had purchased the Prequalification Documents.

S. #	Name of Firms
1.	M/s. SMB Corporation, India through Local agent M/s. Fin Pharma Lahore
2.	M/s. Gullin Zizhu Latex Co, China through Local agent M/s. Fin Pharma Lahore
3.	M/s. Hansel Pharmaceuticals (Pvt) Ltd, Lahore
4.	M/s. Pfizer Pakistan Ltd, Karachi
5.	M/s. Pregna International, India through Local agent M/s. DKT Pakistan (Pvt) Ltd Karachi
6.	M/s. Thai Nippon Rubber Industry Co Ltd, China through Local agent M/s. DKT Pakistan (Pvt) Ltd, Karachi
7.	M/s. Merk Sharp & Donm B V (MSD) Netherland through Local agent M/s. OBS Pakistan (Pvt) Ltd Karachi
8.	M/s. Shamim & Co, Karachi
9.	M/s. Suzhou Colour-way Enterprise Development Co, Ltd, China through Local agent M/s. M&M Pharma Lahore
10.	M/s. Sindh Medical Store, Karachi
11.	M/s. HLL Lifecare Ltd, India through Local agent M/s. Emsons International, Lahore

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12.	M/s. HLL Lifecare Ltd, India through Local agent M/s. Emsons International, Lahore
13.	M/s. Zafa Pharmaceutical Lab (Pvt) Ltd, Karachi
14.	M/s. Corporate Channels India (Pvt) Ltd, C/O M/s. Al Hamd Enterprises Kyc

The Department Purchase Committee was further apprised that following firms submitted Prequalification Documents on 1<sup>st</sup> July, 2016.

S. #	Name of Firms
1.	M/s. SMB Corporation, India through Local agent M/s. Fin Pharma Lahore
2.	M/s. Gullin Zizhu Latex Co, China through Local agent M/s. Fin Pharma Lahore
3.	M/s. Hansel Pharmaceuticals (Pvt) Ltd, Lahore
4.	M/s. Pfizer Pakistan Ltd, Karachi
5.	M/s. Pregna International, India through Local agent M/s DKT Pakistan (Pvt) Ltd, Karachi
6.	M/s. Thai Nippon Rubber Industry Co Ltd, China through Local agent M/s. DKT Pakistan (Pvt) Ltd, Karachi
7.	M/s. Merk Sharp & Dohm B.V (MSD) Netherland through Local agent M/s. OBS Pakistan (Pvt) Ltd, Karachi
8.	M/s. Suzhou Colour-way Enterprise Development Co. Ltd. China through Local agent M/s. M&M Pharma Lahore
9.	M/s. HLL Lifecare Ltd, India through Local agent M/s. Emsons International, Lahore
10.	M/s. HLL Lifecare Ltd, India through Local agent M/s. Emsons International, Lahore
11.	M/s. Zafa Pharmaceutical Lab (Pvt) Ltd, Karachi
12.	M/s. Corporate Channels India (Pvt) Ltd, C/O M/s. Al Hamd Enterprises Kyc

Thereafter, with the permission of chair, the documents submitted by the firms with reference to prequalification were scrutinized in terms eligibility criteria given prequalification documents. The committee after due deliberations and scrutiny unanimously decided that following firms stand qualified. (Details annexed).

S. #	Name of Firms
1.	M/s. SMB Corporation, India through Local agent M/s. Fin Pharma Lahore
2.	M/s. Gullin Zizhu Latex Co, China through Local agent M/s. Fin Pharma Lahore
3.	M/s. Pfizer Pakistan Ltd, Karachi
4.	M/s. Pregna International, India through Local agent M/s. DKT Pakistan (Pvt) Ltd, Karachi
5.	M/s. Thai Nippon Rubber Industry Co Ltd, China through Local agent M/s. DKT Pakistan (Pvt) Ltd, Karachi
6.	M/s. Merk Sharp & Dohm B.V (MSD) Netherland through Local agent M/s. OBS Pakistan (Pvt) Ltd, Karachi
7.	M/s. Suzhou Colour-way Enterprise Development Co. Ltd. China through Local agent M/s. M&M Pharma Lahore



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8.	M/s. HLL Lifecare Ltd, India through Local agent M/s. Emsons International, Lahore
9.	M/s. HLL Lifecare Ltd, India through Local agent M/s. Emsons International, Lahore
10.	M/s. Zafa Pharmaceutical Lab (Pvt) Ltd, Karachi
11.	M/s. Corporate Channels India (Pvt) Ltd, C/O M/s. Al Hamd Enterprises Kyc

The committee further noted that due to the following discrepancies/shortcomings as mentioned below following firm stands disqualified.

S. #	Name of Bidders	Reasons
1.	M/s. Hansel Pharmaceuticals (Pvt) Ltd, Lahore	<ul style="list-style-type: none"> <li>• The M/s. Hansel Pharmaceutical (Pvt) Ltd, Lahore did not deliver the agreed upon quantity as per work order to Population Welfare Department, Sindh, last year 2015-16. It created a lot of problems for department as the amount was surrendered at the last movement. M/s. Hansel Pharmaceutical (Pvt) Ltd, Lahore, was awarded 3,195,156 Box and it agreed to deliver in given time. But till last day of delivery it could only deliver 282000 Box of COC (Cycles). If it had earlier not accepted that offer/LOI, the work order might have been given to other successful bidder i.e. M/s. Zafa Pharmaceutical Lab (Pvt) Ltd, Karachi.</li> <li>• Further, Primary and Secondary Health Department, Government of Punjab has recently declared M/s. Hansel Pharmaceutical (Pvt) Ltd, Lahore not prequalified for production of Item COC &amp; ECP due to serious observation as under: <ol style="list-style-type: none"> <li>1. The quarantine areas were very much congested and not properly segregated from other areas. Furthermore, majority of the quarantine, in process and finished drugs were placed on floor.</li> <li>2. Material with green labels (passed) was found placed in rejected area</li> <li>3. Materials were found without status label in raw material store</li> <li>4. Temp. and humidity sheets and date were not maintained at raw material stores.</li> <li>5. Staff was not trained regarding dispensing procedure and protocols.</li> <li>6. Temperature of raw material store and humidity were found higher than limits.</li> <li>7. Walls of raw material store were found shredding paint flakes.</li> <li>8. There was high level salinity in walls of raw material store</li> <li>9. API and inactive were also found on floor in raw material store.</li> <li>10. Machinery and floors of produces area were under high corrosion and wear tear.</li> <li>11. In process quality control work were found pending documents.</li> <li>12. BMR of current products was found incomplete.</li> <li>13. Retention samples were poorly placed with proper documentation</li> <li>14. Temperature and humidity of quality control and quality assurance department were also found higher than critical limits.</li> <li>15. Hormonal section was found under maintenance</li> <li>16. In entire production area, there was zero operation during inspection, only packing were found in process.</li> <li>17. There were very poor controls on autoclave, Dry Oven and Micro Lab areas</li> <li>18. WFI loops system was in operation during inspection</li> </ol> </li> </ul>

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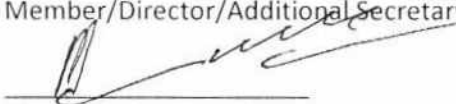

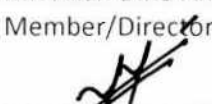
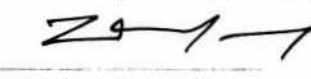


As such following bidders stand qualified for following products.

S. #	Product Name	Name of Firms	
1.	IUCD	1.	M/s. SMB Corporation, India through Local agent M/s. Fin Pharma Lahore
2.		2.	M/s. Pregna International, India through Local agent M/s. DKT Pakistan (Pvt) Ltd, Karachi
3.		3.	M/s. HLL Lifecare Ltd, India through Local agent M/s. Emsons International, Lahore
4.		4.	M/s. Corporate Channels India (Pvt) Ltd, C/O M/s. Al Hamd Enterprises Kyc
5.	Condom	1.	M/s. Gullin Zizhu Latex Co, China through Local agent M/s. Fin Pharma Lahore
6.		2.	M/s. Thai Nippon Rubber Industry Co Ltd, China through Local agent M/s. DKT Pakistan (Pvt) Ltd, Karachi
7.		3.	M/s. Suzhou Colour-way Enterprise Development Co. Ltd. China through Local agent M/s. M&M Pharma Lahore
8.		4.	M/s. HLL Lifecare Ltd, India through Local agent M/s. Emsons International, Lahore
9.	COC, ECP	1.	M/s. Zafa Pharmaceutical Lab (Pvt) Ltd, Karachi
	Injection	1.	M/s. Zafa Pharmaceutical Lab (Pvt) Ltd, Karachi
10.		2.	M/s. Pfizer Pakistan Ltd, Karachi
11.	Implant Single Rod	1.	M/s. Merk Sharp & Dohm B.V (MSD) Netherland through Local agent M/s. OBS Pakistan (Pvt) Ltd. Karachi

The Departmental Purchase Committee decided to convey results to the all participants and same also be hoisted on SPPRA website. The bidders may also be given (07) seven days time to raise objection if any.

The meeting ended with the vote of thanks from the chair.

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| 1. | <br>Dr. Azmat Waseem<br>Member/Director/Additional Secretary (Medical)                                      | 2. | <br>Syed Ashfaque Ali Shah,<br>Member/Director/Additional Secretary (ME & P)   |
| 3. | <br>Mr. Allah Dino Ansari,<br>Member/Director/Additional Secretary (CTL & S)                                | 4. | <br>Dr. Abdul Jabbar Memon,<br>Deputy Director (Dev)<br>Health Department, Sindh, Karachi  |
| 5. | <br>Mr. Mubarat Mohkhar<br>Member/Deputy Director (Inspection)<br>Directorate of Industries, Sindh, Karachi | 6. | <br>Mr. Shah Faisal Zahir,<br>Secretary/Deputy Director/Deputy Secretary<br>(W&D)<br><br>(Syed Jan Mohammed Shah)<br>Chairman/Director General |



**QUALIFICATION CRITERIA AND REQUIREMENT FOR THE YEAR 2016-17**

S. No.	Subject	Submission Requirement	M/s. Merk Sharp & Dohm B.V (MSD) Netherland through Local agent M/s. OBS Pakistan (Pvt) Ltd. Karachi	M/s. Hansal Pharma, Lahore	M/s. Zafa Pharmaceutical Karachi	M/s. HLL Lifecare Ltd, India, through local agent M/s. Emsons International Lahore	M/s. Pregna International through local agent M/s. DKT Pakistan Karachi	M/s. Corporate Chamreis India (Pvt) Ltd, through local agent M/s. Al Hamid Enterprises Kyc	M/s. Thai Nippon Rubber Industry Co, Ltd, China, through local agent M/s. DKT Pakistan Karachi	M/s. Gullin Zizhu China through local agent M/s. Fin Pharma, Lahore	M/s. SMB Corporation India through local agent M/s. Fin Pharma Lahore	M/s. M/s. Suzhou Colour-way Enterprise Deve Co, Ltd. China through local agent M&M Pharma Lahore	M/s. Pfizer Pakistan Karachi	
1.1	Nationality	Form ELI- 1.1 with attachment	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
1.2	Conflict of interest	Application submission Form	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
1.3	Ineligibility	Form ELI-1.2 (a) Affidavit (b) Affidavit	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
1.4	Applicant's Production Capacity	Form ELI 1.3	Yes	Yes *	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
1.5	WHO/UNFPA	Form ELI 1.3	Yes	N/A	N/A	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

*Approved*

*Secretary*

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S. No.	Subject	Submission Requirement	M/s. Merk Sharp & Dohm B V (MSD)	M/s. Hansal Pharma, Lahore	M/s. Zata Pharmaceutical Karachi	M/s. HLL Lifecare Ltd, India through local agent M/s. Emsons International Lahore	M/s. Pregna International through local agent M/s. DKT Pakistan Karachi	M/s. Corporate Channels India (Pvt) Ltd, through local agent M/s. Al Hamd Enterprises Kyc	M/s. Thai Nippon Rubber Industry Co, Ltd, China, through local agent M/s. DKT Pakistan Karachi	M/s. Gullin Zizhu China through local agent M/s. Fin Pharma, Lahore	M/s. SMB Corporati on India through local agent M/s. Fin Pharma Lahore	M/s. Suzhou Colour-way Enterprise Deve Co, Ltd, China through local agent M&M Pharma Lahore	M/s. Pfizer Pakistan Karachi	
			Netherlands through Local agent M/s. OBS Pakistan (Pvt) Ltd, Karachi											

**Eligibility and Qualification Criteria**

Prequalification														
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**Financial Situation**

2.1	Financial Performance	Form FIN 2.1 (a) with attachment Form FIN 2.1 (b)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
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**Experience**

3.1	General Supplies Experience	Form EXP 3.1	Yes	Yes *	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
3.2	Specific Supplies Experience	Form EXP 3.2	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
3.3	Manufacturing Experience	Form EXP 3.3	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Agreed

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S. No.	Subject	Submission Requirement	M/s. Merk Sharp & Dohm B.V (MSD) Netherlands through Local agent M/s. OBS Pakistan (Pvt) Ltd. Karachi	Ms. Hansal Pharma, Lahore	M/s. Zafar Pharmaceutical Karachi	M/s. HLL Lifecare Ltd, India through local agent M/s. Emsons International Lahore	M/s. Pregna International through Local agent M/s. DKT Pakistan Karachi	M/s. Corporate Channels India (Pvt) Ltd, through local agent M/s. Al Hamd Enterprises Kyc	M/s. Thai Wippon Rubber Industry Co, Ltd, China, through local agent M/s. DKT Pakistan Karachi	M/s. Gullin Zizhu China through local agent M/s. Fin Pharma, Lahore	M/s. SMB Corporati on India through local agent M/s. Fin Pharma Lahore	M/s. Suzhou Colour-way Enterprise Deve Co, Ltd, China through local agent M&M Pharma Lahore	M/s. Pfizer Pakistan Karachi	
3.3	Production Capacity	Form EXP 3.3	Yes	Yes *	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
		Remarks	Qualified	Disqualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified

- The M/s. Hansel Pharmaceutical (Pvt) Ltd. Lahore did not deliver the agreed upon quantity as per work order to Population Welfare Department, Sindh, last year 2015-16. It created a lot of problem for department as the amount was surrendered at the last movement.
- Further, the Government of Punjab constituted a Committee to inspect the Manufacturers. Subsequently, M/s. Hansel Pharmaceutical Lahore was not pre-qualified for production of quoted items. Source: [www.pshhealth.punjab.gov.pk](http://www.pshhealth.punjab.gov.pk)

**Azmat**

Dr. Azmat Waseem  
Member/Director/Additional Secretary (Medical)

2  
Member/Director/Additional Secretary (ME & P)

3  
Member/Director/Additional Secretary (CTL & S)

4  
Dr. Abid Jabbar Memon,  
Deputy Director (Dev)  
Health Department, Sindh, Karachi

5  
Mr. Musarat Mohkhar,  
Member/Deputy Director (Inspection)  
Directorate of Industries, Sindh, Karachi

6  
Mr. Shah Feisal Zahir,  
Secretary/Deputy Director/Deputy secretary (W&D)

(Syed Jank Mohammed Shah)  
Chairman/Director General





**POPULATION WELFARE DEPARTMENT**  
**GOVERNMENT OF SINDH**  
 Z-39/1, BLOCK-6, PECH SOCIETY, KARACHI



Tender No: PWDS/W&D/PRE-CONT/2016-16/01  
 Dated: 1<sup>st</sup> July, 2016

**ATTENDANCE SHEET**

Sealed Pre qualification for Procurement of Contraceptives Tenders/bids were properly opened publicly in presence of us on given time & venue; the bidders names were read aloud and same were duly initiated in our presence by the officer(s) opening the tenders.

S#	Name of the Firm	Name of representative of the firm (in block letters)	Contact No.	Signature Representative
01	Pfizer Pakistan Ltd	MUHAMMAD SALMAN	0321-8282432	
02	Pin Pharma	Muhammad Yasir	0302-8498982	
03	S.M.K. Co. Pin Pharma	Muhammad Yasir	0302-8498982	
04	Dit Pakistan	Asif Shahab	0321-2400739	
05	Saahoo Stores-way	Muhammad Usman	0333-2228882	
06	Hill Life Care (Pvt)	Malik Kamran	0321-3494446	
07	Zafar Pharmaceutical (Pvt) Ltd	S. Nawaz Husein	0333-9087779	
08	AL-HANAD Enterprise	M SAQIB KHAN	0321-9205365	
09	OBS PAK (MSD)	HAFI AQJEEM / DR. KASIB ZAR	0315-2277712	

Representatives of firms whose signature appear above were present.

Signature of 2<sup>nd</sup> Officer  
 (if representatives are less than three)

Signature of Tender Opening Officer/  
 Member-cum-Secretary of Tender Opening Committee

17/7/16