

Bid Evaluation Report


1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: PS/03/15-16
3. Tender Description/Name of work/item: Provide & Supply of Annual Report 2014-15
4. Method of Procurement: Single Stage Two Envelopes
5. Tender Published: September 22, 2015 on IBA website & SPPRA web site Serial # 25356
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 03 printers have collected Tender Documents
7. Total Bids Received: 02
8. Technical Bid Opening date: (if applicable) October 13, 2015 *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): TWO
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: October 16, 2015

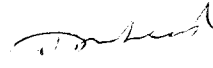
12. Bid Evaluation Report:


S#	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Benison Printers	Rs.394,699.50	Lowest bidder	Rs.550,000.00	Accepted, due to quoted lowest rate & technically qualified.	Technically evaluated 89.16%
2.	M/s The Times Press	Rs.412,425.00	2 nd Lowest bidder			Technically evaluated 95.83%

Note : Minimum eligible percentage for technically qualification was 85%


Signatures of the Members of the Committee



MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Tawajeb
Assistant Manager
IBA



CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Nabil Touheed
Professor
IBA


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Harris Qureshi
PPRA Advisor
HEJ

S. #	Description	Qty	M/s Benison Printers		M/s The Time Press	
			Rate Rs.	Amount Rs.	Rate Rs.	Amount Rs.
1	Annual Report 2014-2015 Size : 11" x 8" (closed size) Title Card 310gsm matt lamination Printing 5+5 color with UV Spot Crease: 02 creases (01 front & 01 back) Binding Hot glue stitch binding Pages 130 approx Grammage 135gsm art paper matt lamination Envelope 135gsm art paper	1500 Copies & Envelops	224.90	337,350.00	235.00	352,500.00
	Total			Rs. 337,350.00		Rs. 352,500.00
	17% GST			Rs. 57,349.50		Rs. 59,925.00
	Total Amount			Rs. 394,699.50		Rs. 412,425.00


MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Syed Saad Azeem
 Assistant Manager
 IBA


CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Dr. Nasty Tacheed
 Professor
 IBA


MEMBER (EXTERNAL)
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Havis Rusekwa
 PRA Auditor
 HES

Muhammad Hanif / Executive I (Purchase) @ Main Campus

Subject: RE: Procurement Committee Meeting 17th October 2015

From: Muhammad Sohail Khan / Manager Purchase and Stores @ IBA
Sent: Saturday, October 17, 2015 12:42 PM
To: Muhammad Hanif / Executive I (Purchase) @ Main Campus
Subject: FW: Procurement Committee Meeting 17th October 2015

Fya, pls.

From: Syed Jehanzeb / Asst. Manager Finance (Projects) @ Main Campus
Sent: Saturday, October 17, 2015 12:26 PM
To: Muhammad Sohail Khan / Manager Purchase and Stores @ IBA; Imran Batada; Mansoor Ali / Network Manager @ City Campus
Cc: Procurement Committee; Dr. Ishrat Husain / Dean & Director @ IBA
Subject: Procurement Committee Meeting 17th October 2015

Attendance:

Syed Jehanzeb
Haris Quershi
Syed Fahim uddin
Ahmed Ali Khan
Abdul Rehman
M Sohail Khan

Item # 3: Approval for Printing & Supply of Annual Report 2014-15

Discussion: The tender was floated on SPPRA & IBA website. TEC qualified both the two companies who participated in the tender on 14th October 2015. On a query from the committee, M Sohail informed that reason for low participation is the criteria of using 5-color printing machine, which is rare & expensive machine.

Benison	Rs.394,699.50
Times Press	Rs.412,425.00

Decision: The committee approved the award of Tender for Annual Report 2014-15 to M/s Benison Printers at Rs.394,699.50 inclusive of GST.

Institute of Business Administration, Karachi
Printing & Supply of Annual Report 2014-15

Tender # PS/03/15-16

Technical Proposal Opening Date October 13, 2015
at 3:30pm

S. #	Company Name	Bid Security	Technical Proposal Envelope	Financial Proposal Envelope	Signature of Representative	Remarks
1	M/s. The Zaini Press (Pvt) Ltd	Provided	Provided	Provided	ABSENT	
2	M/s. Dawson Printers	Provided	Provided	Provided	<i>[Signature]</i>	

[Signature]
ABDUL KHALID
 Manager
 Institute of Business Administration
 Karachi-Karachi

[Signature]
 M. Hani
 Business Development

[Signature]
ABDUL KHALID
 Traveling & Protocol Officer (BS-17)
 Institute of Business Administration
 Karachi-75270

Institute of Business Administration, Karachi
Financial Proposal Opening
October 16, 2015
 at 10:00am

Statement of Tender for: **Printing & Supply of Annual Report 2014-15** Tender # **PS/03/2015-16**

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Earnest Money Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1	Dr. Zameer Hussain (Pvt) Ltd	Rs 4,12,425/- <i>Four Lacs Twelve Thousand Four Hundred Twenty Five</i>		08948915 Habib Metro Rs 21,000/- Oct 12, 2015	ABSENT	
2	Benson Printing	Rs 3,94,697.50 <i>Three Lacs Ninety Four Thousand Six Hundred Ninety Seven and 50/100</i>		18088389 CIBC 219,750/- Oct 12, 2015	<i>[Signature]</i>	

[Signature]
 M. Sohail Khan
 Manager Purchase & Stores
 Institute of Business Administration
 Karachi-Pakistan

[Signature]
 Mr. Hanif
 Purchase Executive

[Signature]
 ABDUL KHALID
 Traveling & Protocol Officer (BS-17)
 Institute of Business Administration
 Karachi-75270

AGGREGATED WEIGHTAGE MEAN

TENDER # PS/03/15-16

Printing & Supply of Annual Report 2014-15

Name of Participant	M/s Benison Printers	M/s The Times Press (Pvt) Ltd
M. Shahid Khan	91	100
Dr. Farid Inayat	84	92
Shakil Anwar	93	96
S. Akbar Hussain Kazmi	88	98
Hussain Ali	88	95
Rinwan Rana	91	94
Weighted Mean	89.16	95.83
Aggregated Percentage	89.16%	95.83%

[Handwritten signatures and dates]
14/10/15
14/10/15
14/10/15
14/10/15

November 21, 2014

COMPANY PROFILE

Benison Printers is a printing company was formed two decades ago and is based in Karachi in over a structure of 7500sq yards located in the busiest downtown of Karachi.

Benison Printers is equipped with state of the Art machinery and is experienced in printing different works rightly specializing in off set printing such as Annual Reports, Textbooks, Registers, Pads, Brochures, Prospectus, Printed Examination Stationery, Posters, Leaflets, Magazines, Envelops and etc. Benison Printers has various varying from small to big assignments of every kind in all kind of colors and sizes. Benison Printers has its credit of participating & bidding in government and private companies and MashaAllah have come on victorious many times.

GENERAL INFORMATION

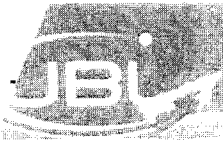
- Name: Benison Printers
- Proprietor Name: Abida Sabir, Abeer Solami, Ansari
- Registration No: Benison Ansari Pvt. 0333-8847310
- Registered Head Office: 14-B, Menzies Estate, E. Zone Rd, Karachi
- Branch: 0-Sect. 14-B, 21, Sector 6-B, North, Karachi Industrial Area, Karachi
- Nature: Offset Printing setup
- Phone: Head Office: 021-3230431 Fax: 021-3230432
- Home Press: 021-36963228-29
- Website: www.benisonprinters.com; benison1442@joimail.com

BUSINESS PERIOD

1990 TO TILL DATE

We wish to thank you for the time you've spent on this proposal, we sincerely hope to find a common ground & system with you beneficial to both the parties.

Benison Printers




City Central Branch (0605), Karachi

Dated: Nov 21, 2014

Account Maintenance Certificate

This is to certify that we are maintaining a current account in the name and title of Benison Printers, having account # 060537100400 since 05-oct-2010. We further confirm that credit worthiness of above mentioned account is Rs. 115,884.14/- (forty three thousand one hundred forty four and forty paise only). This certificate is being issued at the request of our client, without having any risk and responsibility on the part of bank or any of its officials.


Khurshid Ishaq
Branch Manager
UBI, City Central Branch (0605),
Karachi

GOVERNMENT OF PAKISTAN
REVENUE DIVISION
CENTRAL BOARD OF REVENUE

NATIONAL TAX NUMBER CERTIFICATE

(Issued under section 20 of the Finance Act, 1999)

National Tax Number (NTN) 450-08-199976 OTHER BUSINESSES
ANABRI PRIVATE CORPORATIONS,
10 RAZZAK CENTER GARH KHAMATI, KARACHI

Name: MS. SATTAR (PVT) LTD. KARACHI MS. THE WRAPPERS
BANGALOWNO 18-B BLOOM-A LADIPAGAS NO. 4, KARACHI

Address: MS. BEGUM PRINTERS,
4 B MEHER SOHE EVITE TOWER 3, ROOM
KARACHI

Status/Nature: BUSINESS INCORPORATED

NIC/Firm Reg./Company Inc Number: 450-08-199976

This certificate shall be prominently displayed at a conspicuous place of the premises in which business or work for gain is carried on. It is also required to be indicated on the signboard wherever it is affixed

No. of Other Businesses: 02
Date of Issue: 27/06/2015

Chairman

GOVERNMENT OF PAKISTAN
Central Board of Revenue
Islamabad

NO. ST/KH/REG/OL/2006/11/2455

CERTIFICATE OF REGISTRATION
Under Sales Tax Act, 1990)

This is to certify that M/s. M/S BENISON PRINTERS

address 14-B MEHAR SONS ESTATE TALPUR ROAD
KARACHI

have been registered as

Manufacturer Importer Exporter Distributor
 Retailer Wholesaler Service Provider

This means that they must

- (i) Charge sales tax on all taxable supplies made during the course of taxable activity
- (ii) File a return in the designated bank relating to a month on or before the 15th of the following month unless otherwise prescribed
- (iii) File a Nil-Return if no taxable activity takes place during a tax period
- (iv) Abide by provisions of Sales Tax Act, 1990 and rules made thereunder

Their Sales Tax Registration Number is

17-00-8442-037-28

Date of Registration is

23-DEC-2006

and National Tax Number is

1083568

(Note: The Sales Tax Registration number must be shown in the return and on all the invoices issued by them and quoted in all their correspondence with the Sales Tax Department.)


Secretary (Registration)
CENTRAL REGISTRATION OFFICE