

Ref. # IBA-MC/PD/ME/217/0277/2017-18

May 25, 2018

Assistant Director
Govt. of Sindh
Sindh Public Procurement Regulatory Authority
Block-8, Sindh Secretariat No. 4-A
Court Road
Karachi.

Subject: Submission of Bid Evaluation Reports & Other Related Documents


Please find following Documents to be floated on SPPRA website.

1. Tender # ME/30/17-18

Caption: Provide & Supply of LED Tube Lights & Bulbs

- a. Original Bid Evaluation Report
- b. Original Comparative Statement
- c. Minutes of Bid Opening Meeting
- d. Bidder's Qualification Report
- e. Attendance Sheet
- f. Copy of Sales Tax & Income Tax Certificate

Submitted, please


Muhammad Hanif
Sr. Purchase Executive

SPPRA INWARD DIARY
NO: 7408
DATED 28-05-2018

Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: ME/30/17-18
3. Tender Description/Name of work/item: Tender for Provide & Supply of LED Tube Lights & Bulbs
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: Newspaper "Dawn", "Nawa-i-Waqt" & "Daily Waka" on April 23, 2018 on IBA, SPPRA web sites vide PPMS Serial # T00559-17-0025
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 10 Companies have collected Tender Documents
7. Total Bids Received: 04
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: May 09, 2018

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Osaka Lightning	Rs.3,866,800.00	Lowest Bidder	Rs.7,500,000.00	Accepted , due to lowest responsive bidder. Comparative sheet attached.	
2.	M/s Hawk International	Rs.7,145,044.00	Highest Bidder			
3.	M/s SC&L Network	Rs.9,221,882.00	Highest Bidder			
4.	M/s Britlite Engineering Company	Rs.10,735,599.00	Highest Bidder			

Note:

- 1 Procurement Committee in its meeting held on May 17, 2018 decided to procure 4 types of LED Lights from M/s Osaka Lightning as the mandatory requirement of PCSIR certification documents is attached only 4 types of LED in the submitted bidding
- 2 The Procurement committee finds that mandatory PCSIR certificate of only 4 items was provided by the lowest evaluated bidder i.e. M/s Osaka Lightning Procured only Item # 1, 2, 4 & 5 with the total cost of Rs. 3,866,800.00 (inclusive of taxes) through M/s Osaka Lightning

Signatures of the Central Purchase Committee, Members

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Arbab Hussain Kazmi
Finance
IBA, Karachi

CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

DR. S. M Faizal Uradat
Assistant Professor
IBA, Karachi

MEMBER (INTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

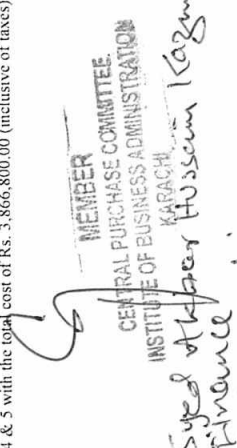
Haris Qureshi
PPRA Advisor
HEJ

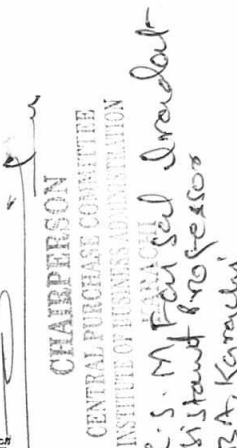
**Comparative Statement
Provide & Supply of LED Tube Lights & Bulbs
Tender # ME/30/17-18**

S#	Items	M/s Osaka Lighting			M/s Hawk International			M/s SC & L Network			M/s Britlite Engineering Company			
		Qty	Quoted Brand &	Rate	Amount	Quoted Brand &	Rate	Amount	Quoted Brand &	Rate	Amount	Quoted Brand &	Rate	Amount
1	LED Tube Light 2-FT 10 Watt Warm White Length: 2 feet Brand: Philips / Osaka / Orient or equivalent	3950 units	Osaka OS-T8- GL/PC-9W	333.00	1,315,350.00	Hawk HTL 210w Tube Rod	445.00	1,757,750.00	Philips Spec Confirm Warranty 18 Months	735.00	2,903,250.00	Britlite Model No. B926- 209wt G8-H	696.00	2,749,200.00
2	LED Tube Light 4-FT 18 Watt Warm White Length: 4 feet Brand: Philips / Osaka / Orient or equivalent	2625 units	Osaka OS-T8- GL/PC-18W	618.00	1,622,250.00	Hawk HTL 418w Tube Rod	575.00	1,509,375.00	Philips 20w Warranty 18 Months	1,130.00	2,966,250.00	Britlite Model No. B926- 418wt G8-H	1,033.00	2,711,625.00
3	LED Tube Light 4-FT 16 Watt (T-5 Type) Warm White Length: 4 feet Brand: Philips / Osaka / Orient or equivalent	2050 units	Osaka OS-T5- GL/PC-16w	800.00	1,640,000.00	Hawk HTL 416w Tube Rod	575.00	1,178,750.00	Philips T-8 Type Cool White Warranty 18 Months	340.00	697,000.00	Britlite Model No. B926- 415wt 7.5-X- V	1,217.00	2,494,850.00
4	LED Bulb 9.5 Watt Warm White Brand: Philips / Osaka / Orient or equivalent	3100 units	Osaka OS- ABULB-9.5w	190.00	589,000.00	Hawk HTL 210w Tube Rod	275.00	852,500.00	Philips 9w Warranty 18 Months	181.00	561,100.00	Britlite Model No. 9299 LED 586-9	190.00	589,000.00
5	LED Bulb 7.5 Watt Warm White Brand: Philips / Osaka / Orient or equivalent	2100 units	Osaka OS- ABULB-7.5w	162.00	340,200.00	Hawk HLB 9.5w	260.00	546,000.00	Philips Spec Confirm Warranty 18 Months	249.00	522,900.00	Britlite Model No. 9299 LED 586-7	173.00	363,300.00
6	LED Down Light 25 Watt Warm White Brand: Philips / Osaka / Orient or equivalent	150 units	Osaka OS- HOL-20w	2,281.50	342,225.00	Hawk HLD 25w Slim Panel	1,750.00	262,500.00	Philips 21w Warranty 18 months	1,543.00	231,450.00	Britlite Model No. B927-T08 R-20w	1,785.00	267,750.00
		Total			Rs. 3,866,800.00	Rs. 6,106,875.00	Rs. 7,881,950.00	Rs. 9,175,725.00				Rs. 9,175,725.00		
		Prevaling GST			Inclusive of GST	Rs. 1,038,169.00	Rs. 1,339,932.00	Rs. 1,559,874.00				Rs. 1,559,874.00		
		Grand Total			Rs. 3,866,800.00	Rs. 7,145,044.00	Rs. 9,221,882.00	Rs. 10,735,599.00				Rs. 10,735,599.00		

Note:

- 1 Procurement Committee in its meeting held on May 17, 2018 decided to procure 4 types of LED Lights from M/s Osaka Lighting as the mandatory requirement of PCSIR certification documents is attached only 4 types of LED in the submitted bidding
- 2 The Procurement committee finds that mandatory PCSIR certificate of only 4 items was provided by the lowest evaluated bidder i.e. M/s Osaka Lighting
- 3 Procured only item # 1, 2, 4 & 5 with the total cost of Rs. 3,866,800.00 (inclusive of taxes) through M/s Osaka Lighting


MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Syed Atif Hussain Kazmi
 Finance
 IBA, Karachi


CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
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 KARACHI
 D.S. M. Faridul Iqbal
 Assistant Professor
 IBA, Karachi


MEMBER
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 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Haris Qureshi
 P.P.R.A Advisor
 IACS

Muhammad Hanif / Senior Executive (Purchase) @ Main Campus

To: Secretary Procurement Committee @ IBA
Subject: SPPRA - PC Minutes of Bid Opening Meeting

From: Secretary Procurement Committee @ IBA
Sent: Thursday, May 17, 2018 11:48 AM
To: Muhammad Sohail Khan / Senior Manager (Purchase and Stores) @ IBA
Cc: Procurement-Committee; Aamer Shabbir Khan / General Manager Administration @ IBA; Moeid Sultan / Director Finance @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA; zohra.vadsariya@gmail.com
Subject: RE: Item 2. Approval for LED Tube Lights & Bulbs

Item # 2: Approval for Provide & Supply of LED Tube Lights & Bulbs

Discussion: Sr. Purchase Executive briefed the committee about the tender proceedings for 'Provide & Supply of LED Tube Lights & Bulbs'. Four bidders participated in the bidding process. The Committee reviewed the comparative statement and the bid submitted by M/s Osaka Lighting was found to be lowest-evaluated-bid. However, the committee finds that mandatory PCSIR certificate of only 4 items was provided by the bidder.

Decision: Recommended to award the following items to M/s Osaka Lighting at Rs. 3,866,800.00 (inclusive of taxes) and same to be hoisted on IBA & SPPRA websites.

1. LED Tube Light 2-FT, total amount Rs.1,315,350.00
2. LED Tube Light 4-FT, total amount Rs.1,622,250.00
3. LED Bulb 9.5 Watt , total amount Rs.589,000.00
4. LED Bulb 7.5 Watt , total amount Rs.340,200.00

Action: Sr. Manager Procurement & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.

Committee:

1. Dr. S. M. Faisal Iradat (Chairman)
2. Mushtaque Ahmed (Member)
3. Syed Akbar Hussain Kazmi (Member)
4. Haris Qureshi (External Member)
5. M. Mabroor Khan (External Member)
6. Muhammad Hanif (Member)

Zohra Nazim,
Secretary Procurement Committee


MEMBER
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INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Akbar Hussain Kazmi
Finance
IBA, Karachi


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
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KARACHI
Dr. S. M. Faisal Iradat
Assistant Professor
IBA, Karachi


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Haris Qureshi
PPRA Advisor
HEJ

BIDDERS QUALIFICATION REPORT

NIT No: Tender # ME/30/17-18
Description of Work: Provide & Supply of LED Tube Lights & Bulbs
Method & Procedure of procurement: Open Competitive Bidding
Single Stage One Envelope

Sr #	Eligibility Criteria	M/s Osaka Lighting	M/s Hawk International	M/s SC&L Network	M/s Britlite Engg. Co.
1	Required Bid Security (2%) enclosed	Submitted to Finance	Submitted to Finance	Submitted to Finance	Submitted to Finance
2	Tender Form Signed	Yes	Yes	Yes	Yes
3	GST/SRB & I. Tax Registration	Yes	Yes	Yes	Yes
4	Assembler / Manufacturer / Authorized dealer of the quoted brand (supporting document required)	Yes	No	No	No
5	Last three years annual turnover of greater than 3 million	Yes (instead Bank Statement for 3 years submitted)	Yes (instead Bank Statement for 2 years submitted)	Yes (instead Bank Statement for 3 years submitted)	Yes 2 years turnover greater than 3 million & 1 year less than 3 million
6	Company in-house Light Testing Facility	Yes	No	No	No
7	PCSIR Certificate for each LED light	Provided for 4 products	No	No	No
8	Undertaking of no litigation or blacklisting	Yes	Photocopy provided	Yes	Photocopy provided

Recommendations:

- 1 Procurement Committee in its meeting held on May 17, 2018 decided to procure 4 types of LED Lights from M/s Osaka Lighting as the mandatory requirement of PCSIR certification documents is attached only 4 types of LED in the submitted bidding
- 2 The Procurement committee finds that mandatory PCSIR certificate of only 4 items was provided by the lowest evaluated bidder i.e. M/s Osaka Lighting
- 3 Procured only Item # 1, 2, 4 & 5 with the total cost of Rs. 3,866,800.00 (inclusive of taxes) through M/s Osaka Lighting


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KARACHI
Haris Qureshi
PPRA Advisor
HES

Institute of Business Administration, Karachi
Tender Opening / Attendance Sheet
May 9, 2018
at 12:30 pm

Statement of Tender for: Provide & Supply of LED Tube Lights & Bulbs

Tender #: ME/30/17-18

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/s SCL Network	Rs 9,221,882.00		04-999071 Bank Al Habib Rs 160,000/- May 9, 2018	M. Mumtaz	
2-	M/s Osaka Lighting	Rs 5,849,025.00		12131431 Habib Bank Rs 116,980/- May 08, 2018	(Signature)	
3-	M/s Hawk International	Rs 7,145,044.00		14021375 CIBC Rs 142,900/- May 09/10	(Signature)	
4-	M/s Protate Sugg. Co.,	Rs 10,735,899.00		04996265 Bank Al Habib Rs 225,000/- May 08, 2018	SAAD	

(Signature)
 M. Sohail Khan
 Manager Purchase & Stores
 Institute of Business Administration
 Karachi - Pakistan

(Signature)
 Mr. Mumtaz
 Sr. Executive Purchase

(Signature)
 Manager Marketing

(Signature)
 Syed Arbaaz Hussain Kazmi
 Finance
 IBA Karachi

(Signature)
 CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 D.S. M. K. Professor
 Assistant Professor

(Signature)
 MEMBER (EXTERNAL)
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 Karachi
 Hosis Qureshi
 PRA Advisor

TAXPAYER REGISTRATION CERTIFICATE

ORIGINAL

NTN **0298703-1**

Category *INDIVIDUAL*

Status *RESIDENT*

CNIC / Passport No. *42201-8815504-5* Birth Date: *07-JUL-1957*

Name *SHAMIM AHMED*

Address *H.NO 71/1, STREET NO 20 KHAYABAN-E-BADAR ,PHASE 7 DHA ,KARACHI, DISTT:KARACHI,SINDH*

Principal Activity *NON-SPECIALIZED WHOLESALE TRADE*

Other Activities 1) *IMPORTER*

Registered for

Income Tax	w.e.f	<i>24-OCT-1995</i>
Sales Tax	w.e.f	<i>04-SEP-2012</i>

(*IMPORTER, WHOLESALER*)

Representative's

CNIC/ NTN	<i>42201-8815504-5</i>
Name	<i>SHAMIM AHMED</i>
Email Address	<i>ashfaq_associates@hotmail.com</i>

Tax Office *RTO-I KARACHI*

Business Name

- 1) *BENGAC LIGHT HOUSE*
4 SALIM CENTRE DENSO HALL M A JINNAH RD KYC,KARACHI,KARACHI,SINDH
- 2) *REGISTERED FOR SALES TAX w.e.f 04-Sep-2012*
OSAKA LIGHTING
OFFICE #M-5,1ST FLOOR SALIM CENTER OPP,DENSO HALL M.A JINNAH ROAD,KARACHI,KARACHI,SINDH

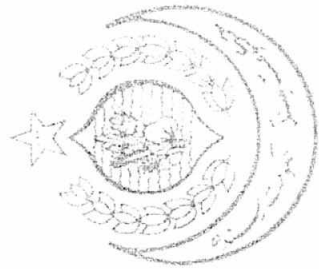
This Certificate Shall be prominently displayed at a conspicuous place of the premises in which business or work for gain is carried on. NTN number is also required to be indicated on the signboard.

NOTE:- The NTN must be written on all returns, payment challans, invoices, letter heads, advertisements etc. and all correspondence made with the tax departments.



RGCRT-092012-23659893-0

Date of Printing: 05-SEP-2012



GOVERNMENT OF SINDH
SINDH REVENUE BOARD

Sindh Sales Tax Registration Certificate

Issued under section 24, 24A & 24B of the Sindh Sales Tax on Services Act, 2011 read with rules 5 & 6 of the Sindh Sales Tax on Services Rules, 2011

Sindh Sales Tax Registration No. 0298703-1

Name SHAMIM AHMED

Business / Firm / Company Name: OSAKA LIGHTING

Description and Tariff heading of the Principal Service Activity: SERVICES PROVIDED OR RENDERED BY PERSONS ENGAGED IN CONTRACTUAL EXECUTION OF WORK OR FURNISHING SUPPLIES.

Individual / AOP / Company : INDIVIDUAL

CNIC / Firm Reg. / Company Inc. Number: 4220188155045

Business Address: OFFICE NO M-4, 1ST FLOOR SALIM CENTER, OPP. DENSO HALL M.A.
JINNAH ROAD, KARACHI

Effective Date of Registration: 11/03/2015 OR From the date it provided any Taxable Service, whichever is earlier.

Date of Issue: 3/11/2015 Signature: *M. Javed*

This Certificate shall be prominently displayed at a conspicuous place of the premises in which business is carried on.



Shamim Ahmed



Taxpayer Online Verification

Date : 27-09-2016

Time : 13:05:21

NTN/FTN 7288615-1 **Category** BUSINESS
INDIVIDUAL

Name SYEDA MARYUM ALI

CNIC/PP/REG/INC No. 42**110*34***

House/Flat/Plot No. 04/2, ASAISH APARTMENT, **Street/Lane** ---
BLOCK 16, GULISHTAN-E-
JOHAR, KARACHI, KARACHI
EAST GULSHAN TOWN

Block/Sector/Road --- **City** KARACHI EAST

Business/Branches

Sr.	Business/Branch Name	Business/Branch Address
1.	HAWK INTERNATIONAL	04/2, Asaish Apartment, Block 16, Gulishtan-e-Johar, Karachi, Gulshan Town, KARACHI EAST

Principal Business Activity IMPORTER/EXPORTER/EXPORTER/DISTRIBUTER

Business Nature DISTRIBUTOR

Registered For **INCOME TAX** w.e.f 25-Sep-2016

Income Tax office CORPORATE RTO KARACHI

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Taxpayer Online Verification

Date : 13-12-2016

Time : 12:36:15

NTN/FTN 7288615-1 **Category** BUSINESS
INDIVIDUAL

Name SYEDA MARYUM ALI

CNIC/PP/REG/INC No. 42**110*34***

House/Flat/Plot No. 04/2, ASAISH APARTMENT, **Street/Lane** ---
BLOCK 16, GULISHTAN-E-
JOHAR, KARACHI, KARACHI
EAST GULSHAN TOWN

Block/Sector/Road --- **City** KARACHI EAST

Business/Branches

Sr.	Business/Branch Name	Business/Branch Address	STRN
1.	HAWK INTERNATIONAL	04/2, Asaish Apartment, Block 16, Gulishtan-e-Johar, Karachi, Gulshan Town, KARACHI EAST	3277876128996

Principal Business Activity IMPORTER/EXPORTER/EXPORTER/DISTRIBUTER

Business Nature EXPORTER/ DISTRIBUTOR

Registered For **INCOME TAX** w.e.f 25-Sep-2016, **SALES TAX** w.e.f 14-Nov-2016

Income Tax office RTO-III KARACHI

Sales Tax Office RTO-III KARACHI

Sales Tax Status OPERATIVE

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Online NTN/STRN Inquiry

Printed On: 4/28/2018 2:13:32 PM

Registration No 4240198573999
 Reference No 4080938-2
 STRN 3277876126240
 Name MAZHAR MUBIN
 Category Individual
 PP/REG/INC No.
 Address HOUSE NO. 54, SECTOR 11-A, MUHAMMAD NAGAR, Karachi West Orangi Town
 Registered On 31-DEC-2012
 Tax Office RTO-III KARACHI
 Status Income Tax: Active , Sales Tax: OPERATIVE

Sr.	Business/ Branch Name	Business/ Branch Address	Principal Activity
1	SC&L NETWORK	A-9 1st FLOOR, HUMERA CENTRE 188/1-A, BLOCK-2, P.E.C.H.S, Karachi East Jamshed Town	960900-Other service activities/Other personal service activities/Other personal service activities n.e.c.

TAXPAYER REGISTRATION CERTIFICATE

ORIGINAL

NTN 4080938-2

Category INDIVIDUAL

Status RESIDENT

CNIC / Passport No. 42401-9857399-9 Birth Date: 16-AUG-1980

Name MAZHAR MUBIN

Address HOUSE#54, STREET#01, SECTOR#11-A, MUHAMMAD NAGAR, ORANGI TOWN, KARACHI DISTT. KARACHI, SINDH

Principal Activity FREIGHT TRANSPORT BY ROAD

Other Activities
 1) CARGO HANDLING
 2) OTHER PASSENGER I AND TRANSPORT
 3) OTHER TRANSPORTATION SUPPORT ACTIVITIES

Registered for Income Tax w.e.f 31-DEC-2012

(SERVICES)

Representative's
 CNIC/ NTN 42401-9857399-9
 Name MAZHAR MUBIN
 Email Address m-zharmubeen@gmail.com

Tax Office RTO-III KARACHI

Business Name 1) SC&L NETWORK
 AL-REHMAN CENTRE A/31-S4 UNION COMMERCIAL AREA SHAHEED-E-MILLAT ROAD KARACHI, KARACHI, SINDH

This Certificate shall be prominently displayed at a conspicuous place of the premises in which business or work for gain is carried on. NTN number is also required to be indicated on the signboard.

NOTE:- The NTN must be shown on all returns, payment challans, invoices, order books, cover sheets, etc. and all correspondence made with the tax departments.



GOVERNMENT OF PAKISTAN
COLLECTORATE OF SALES TAX (EAST ZONE) KARACHI

CERTIFICATE OF REGISTRATION
(Under Sales Tax Act, 1990)

(01) NAME M/S. BRITELITE ENGINEERING COMPANY
(02) ADDRESS BLESSED HOMES, APARTMENT E-11, 37 MCNEIL ROAD, FRERE TOWN
KARACHI.

(03) You have been registered as:

- Manufacturer Importer Exporter
 Distributer Wholesaler Retailer
 Ship Breakers

This means that you must:

- (i) Charge Sales Tax on all taxable supplies made during the course of taxable activity.
(ii) File a return in the designated bank relating to a month on or before the 15th of the following month.
(iii) File a Nil - Return even if no taxable activity takes place during the current tax period.
(iv) Abide by provisions of Sales Tax Act 1990, and rules made there under.

(04) Your Sales Tax Registration Number is:

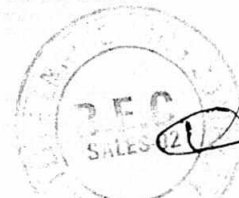
12-00-8500-521-91

(05) Date of Registration: 01-SEP-99

(September 01, Nineteen Hundred Ninety Nine)

(06) This number must be shown in the tax return and on all the invoices issued by you and quoted in all your correspondence with the Sales Tax Department.

ASSISTANT COLLECTOR (Sales Tax)
(Registration & Information Division)



**GOVERNMENT OF PAKISTAN
REVENUE DIVISION
CENTRAL BOARD OF REVENUE**

NATIONAL TAX NUMBER CERTIFICATE

(Issued under section 20 of the Finance Act, 1999)

National Tax Number (NTN) 2199124 - 3

Name: M/S BRITLITE ENGINEERING COMPANY

Address: 18-C-4TH SUNSET COMMERCIAL STREET PHASE
IV DHA,
KARACHI

Status/Nature: ASSOCIATION OF PERSONS (AOP)

NIC/Firm Reg./Company Inc. Number.

*This certificate shall be prominently displayed at a conspicuous place of
the premises in which business or work for gain is carried on. It is also
required to be indicated on the signboard wherever it is affixed.*

Date of Issue

24/11/2004

Chairman