

Bid Evaluation Report

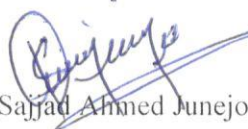
1. Name of Procuring Agency: Sindh Transmission & Dispatch Company (Pvt.) Limited
2. Tender Reference No: INF-KRY:No.2012/16
3. Tender Description/Name of work/item: Hiring of Services of Vehicles
4. Method of Procurement: Single Stage Two Envelope
5. Tender Published: SPPRA ID 28165. Daily Dawn 08-May-2016, Daily Express 08-May-2016 & Awami Awaz 11-May-2016
6. Total Bid documents Sold: 03 Nos. (Three)
7. Total Bids Received: 02 Nos. (Two)
8. Technical Bid Opening date: 06-June-2016
9. No. of Bid technically qualified (if applicable): 02 Nos. (Two)
10. Bid(s) Rejected: None
11. Financial Bid Opening date: 15-July-2016

12. Bid Evaluation Report:


<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1.	Super Traders	Rs. 27,909,480/- (inclusive of Sindh Sales Tax)	First	Rs. 3,410,520/- lower than estimate	Lowest Evaluated Bid	-
2.	Eirth Co Trading	Rs. 35,420,550/- (inclusive of Sindh Sales Tax)	-	Rs. 4,100,550/- higher than estimate	Rejected	Did not qualify Financial Evaluation

Copy of the Comprehensive Bid Evaluation Report (BER) with the approval of procurement committee members is attached herewith.


Saleem-Ur-Rehman
Assistant Controller
Stationary & Forms Office,
GOS, Member PC.


Sajjad Ahmed Junejo
GM – Finance.
STDC, Secretary PC.


Tariq Saeed
Sr. GM – Technical.
STDC, Member PC.


Abu Bakar Ahmed Madani
Additional Secretary
Energy Department, GoS.
Chairman PC.

BID EVALUATION REPORT.
TENDER FOR HIRING OF SERVICES – VEHICLES.


1. The Tender for Hiring of Services of Vehicles was initiated for Operation & Maintenance (O&M) of 132 kV Double Circuit transmission line from Sindh Nooriabad Power Company (SNPC & SNPC-II) to K-Electric KDA-33 Grid Station. The total length of the Transmission line is around 95 kms.
A resolution through circulation was passed between 6th and 7th BOD Meeting on 17th March'2016 regarding Operation & Maintenance Implementation Plan required to be submitted to NEPRA in the Tariff Petition Public Hearing on 18th March'2016. The Board ratified the Resolution through circulation.

2. The Notice Inviting Tender (NIT) was published in various Newspapers of 08th and 11th May'2016. The bid opening date was fixed on 30th May '2016. As per SPPRA rules, the minimum of 15 days must be given to the bidders for the bid opening from the date of publication in the Newspapers which was fulfilled.
(Copies enclosed as Annexure-A).

3. Transparency International – Pakistan raised a query vide letter No.TL16/1005/9A dated 10th May'2016 and requested to issue corrigendum. The Corrigendum was published in various Newspapers of 25th and 26th May '2016 in which the bid opening date was also extended up to 06th June '2016.
(Copies enclosed as Annexure-B).

4. The Method of Procurement as mentioned in NIT was "Single Stage Two Envelope".

5. As per this Method of Procurement, the Technical and Financial Bids shall be sealed in separate envelopes by each bidder. The Technical Bid evaluation will be carried out first and Financial Bids of only Technically qualified bidders shall be opened in the presence of the Technically qualified bidders or their representatives.



6. In this case the following 03 bidders purchased the Bidding Documents :

- Eirth Co Trading.
- Super Traders.
- TUV Austria.

7. However, only 02 bidders mentioned below, participated in the bid opening on 06th June'2016 : (Copy of Attendance Sheet attached as Annexure-C)

- Eirth Co Trading.
- Super Traders,

8. The Procurement Committee carried out the Technical Evaluation of both the participated bidders and both bidders were Technically qualified:
(Copy of Technical Evaluation Report attached as Annexure-D).

9. The Financial Bid of both the Technically qualified Bidders was opened on 15th July'2016 in the presence of both the Technically qualified Bidders.
(Copy of Attendance Sheet attached as Annexure-E).

The comparative offered bid amounts (including Sindh Sales Tax) of both the qualified bidders are as follows:

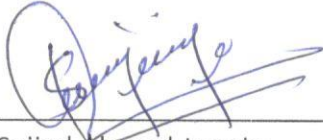
Eirth Co Trading Rs 35,420,550/-
Super Traders Rs 27,909,480/-

The bid Security asked in bidding document and NIT was 3% of the estimated cost/offered bid. The bid security submitted by Eirth Co Trading is Rs 1,062,617/- which is as per required bid security amount. Similarly, the bid security submitted by Super Traders is Rs 840,000/- which is also as per required bid security amount. Eirth Co Trading Company did not qualify the Financial Evaluation Criteria and hence its bid stands rejected.



CONCLUSION/RECOMMENDATION:

M/s Super Traders being the Lowest and technically and financially qualified is recommended for the issuance of Letter of Intent (LOI)/Purchase Order subject to the fulfilling of all the other requirements as mentioned in the Bidding Document.



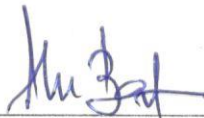
Sajjad Ahmed Junejo
GM-Finance, STDC.
Secretary Procurement Committee



Saleem-Ur-Rehman
Assistant Controller
Stationary & Forms Office, GoS.
Member Procurement Committee



Tariq Saeed
Sr. GM – Technical, STDC.
Member Procurement Committee.



Abu Bakar Ahmed Madani
Additional Secretary
Energy Department, GoS.
Chairman Procurement Committee.

**MINUTES OF THE 1ST MEETING OF THE PROCUREMENT
COMMITTEE OF STDC FOR THE HIRING OF SERVICES OF
VEHICLES**

HELD ON 27TH APRIL 2016

The 1st meeting of Procurement Committee of Sindh Transmission & Dispatch Company (Pvt.) Limited was held on 27th April 2016 at 3:00 pm., at the registered address of the company under the chairmanship of Chairman Procurement Committee. The following attended the meeting:

Abu Bakar Madani	Chairman
Muhammad Tariq Saeed	Vice-Chairman/Member
Mehfooz Ahmed Qazi	Member
Badar Qureshi -	Member
Qambar Ali Memon	Member
Sajjad Ahmed Junejo	Secretary (no voting power)

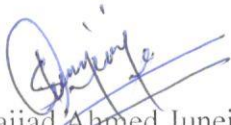
Agenda: Approval of Bid Documents, Notice Inviting Tender and the Evaluation Criteria.


The chair welcomed the participants and highlighted the TORs of the procurement committee. He informed that STDC intends to acquire the services of Vehicles for Operations & Maintenance (O&M) of 132 KV double circuit transmission line project from SNPC & SNPC-II Nooriabad to K-Electric KDA-33 Grid Station Karachi.

The secretary informed that O&M Implementation Plan was already approved by the Board on March 17, 2016 in which the tender for hiring of services of Vehicles was to be outsourced.

In this regard, a draft bid document was presented before the committee for necessary approval. The detailed deliberations were held on the various parameters of the bid document focusing on the SPPRA rules and guidelines and finally the bid document, Notice Inviting Tender and the Evaluation Criteria of the bids were unanimously approved by the procurement committee members.

The meeting ended with a vote of thanks.


Sajjad Ahmed Junejo
GM – Finance, STDC
Secretary, Procurement Committee.


Qambar Ali Memon
Deputy Director
Power Development Sindh
Member Procurement Committee.



Sindh Transmission & Dispatch Company (Pvt.) Limited



Badar Qureshi
Deputy Secretary (Admn.)
Energy Department, GoS
Member Procurement Committee.



Mehfooz Ahmed Qazi
Director, Alternate Energy Board,
Energy Department, GoS
Member Procurement Committee.

Tariq Saeed
Sr. GM – Technical, STDC
Member, Procurement Committee.


Abu Bakar Ahmed Madani
Additional Secretary
Energy Department, GoS.
Chairman Procurement Committee.


**TECHNICAL BID OPENING OF TENDER NO. 03
FOR HIRING OF SERVICES OF VEHICLE
ATTENDANCE SHEET**

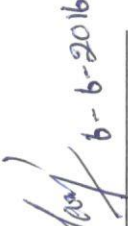
DATED: 06-JUN-2016

S.No.	Bidder Name	Representative	NIC No.	Cell No.	Email	Signature of Bidder Rep.
1	Eirth Co Trading	Mr. Naceram E Mr. Tariq	42301-3324603-7	0300-0205770	nacem.ju@ eirthgoc.com.pk	
2	Super Traders	Mr. Muhammad Younis Khan.	42101-1839930-1	0333-3029689	Wagar.ijbal @Super Trd.Co.	
3	TUV Austria	ABSENT	-	-	-	-
4	/	/	/	/	/	/
5	/	/	/	/	/	/
6	/	/	/	/	/	/

Signature of Procurement Committee:


Saleem-Ur-Rehman
Assistant Controller
Stationary & Forms Office, GoS.
Member Procurement Committee


Sajjad Ahmed Junejo
GM – Finance, STDC.
Secretary Procurement Committee


Tariq Saeed
Sr. GM – Technical, STDC.
Member Procurement Committee


Abu Bakar Ahmed Madani
Additional Secretary
Energy Department, GoS.
Chairman Procurement Committee

**MINUTES OF THE 2ND MEETING OF THE PROCUREMENT
COMMITTEE OF STDC FOR THE HIRING OF SERVICES OF
VEHICLES**

HELD ON 06TH JUNE 2016

The 2nd meeting of Procurement Committee of Sindh Transmission & Dispatch Company (Pvt.) Limited was held on **06th June 2016 at 11:00 am** at the registered address of the company under the chairmanship of Chairman Procurement Committee. The following attended the meeting:

Abu Bakar Madani	Chairman
Muhammad Tariq Saeed	Member
Saleem-ur-Rehman	Member
Sajjad Ahmed Junejo	Secretary (no voting power)

Agenda: Bids submission and Technical Opening of Bids.

The chair welcomed the participants and asked the Secretary of the committee to brief the proceedings of the committee.

The secretary informed that the competent authority of STDC has re-constituted the procurement committee comprising the above mentioned members. A corrigendum was also issued in which the bid issuance, bid submission and bid opening date was extended up to June 06, 2016.

The secretary of the committee informed that following three (03) companies have purchased the bidding document:

1. Eirth Co Trading.
2. Super Traders.
3. TUV Austria.

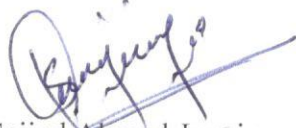
However, only following two (02) bidders participated in the bid opening on June 06, 2016 and submitted their technical and financial bids in two separate sealed envelopes:

1. Eirth Co Trading.
2. Super Traders.

As mentioned in Notice Inviting Tender (NIT) that the method of procurement was *Single Stage Two Envelope*, therefore only technical bids were opened in the presence of representatives of the bidders. The committee discussed with them about their respective technical bids. The committee informed

the bidders that after evaluation of the technical bids by the procurement committee, the date for opening of financial bids will be communicated later to the technically qualified bidders.

The meeting ended with a vote of thanks.



Sajjad Ahmed Junejo
GM – Finance, STDC
Secretary, Procurement Committee.



Saleem-ur-Rehman
Assistant Controller
Stationary & Forms Office, GoS
Member Procurement Committee.



Tariq Saeed
Sr. GM – Technical, STDC
Member, Procurement Committee.



Abu Bakar Ahmed Madani
Additional Secretary
Energy Department, GoS.
Chairman Procurement Committee.


TECHNICAL EVALUATION : HIRING OF SERVICES OF VEHICLES.

S.NO.	DESCRIPTION	MAX. POINTS	Super Trader	Eirth Co Trading
1	YEARS OF ESTABLISHMENT	20	20	15
2	PAST RELEVANT EXPERIENCE	15	12	15
3	REGISTRATION WITH PEC	10	10	0
4	REGISTRATION WITH SESSI	5	0	0
5	COMPLETE ORGANOGRAM WITH EMPLOYEE STRENGTH (QUALIFICATION AND EXPERIENCE OF EACH INDIVIDUAL)	15	14	15
6	OWNER'S QUALIFICATION	15	14	15
7	RELEVANT CERTIFICATIONS e.g. ISO, OHSAS, HSE etc.	10	0	10
8	TRAINING PROGRAMS (if any)	10	0	0
	TOTAL POINTS OBTAINED	100	70	70

TOTAL POINTS: 100

MINIMUM POINTS REQUIRED FOR PASSING TECHNICAL QUALIFICATION: 70

Signature of Procurement Committee:



Saleem-Ur-Rehman
Assistant Controller
Stationary & Forms Office, GoS.
Member Procurement Committee



Sajjad Ahmed Junejo
GM – Finance, STDC.
Secretary Procurement Committee



Tariq Sa'eed
Sr. GM – Technical, STDC.
Member Procurement Committee



Abu Bakar Ahmed Madani
Additional Secretary
Energy Department, GoS.
Chairman Procurement Committee

**MINUTES OF THE 3RD MEETING OF THE PROCUREMENT
COMMITTEE OF STDC FOR THE HIRING OF SERVICES OF
VEHICLE**

HELD ON 11TH JULY 2016

The 3rd meeting of Procurement Committee of Sindh Transmission & Dispatch Company (Pvt.) Limited was held on 11th July 2016 at 03:00 pm at the registered address of the company under the chairmanship of Chairman Procurement Committee. The following attended the meeting:

Abu Bakar Madani	Chairman
Muhammad Tariq Saeed	Member
Saleem-ur-Rehman	Member
Sajjad Ahmed Junejo	Secretary (no voting power)

Agenda: Technical Evaluation of the Bids.

The chair welcomed the participants and asked the Secretary of the committee to brief the proceedings of the committee.

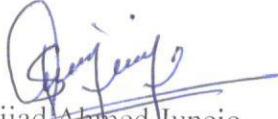
Technical Bid of each bidder was examined as per evaluation criteria mentioned in the bidding document and evaluation report was prepared. Following bidders were technically qualified as per the evaluation criteria (Technical evaluation report enclosed):

1. Eirth Co Trading.
2. Super Traders.

The committee decided to call the technically qualified bidders for financial bid opening in the next meeting of the procurement committee on July 15, 2016 at the same venue where the technical bids were opened.



The meeting ended with a vote of thanks.



Sajjad Ahmed Junejo
GM – Finance, STDC
Secretary, Procurement Committee.



Saleem-ur-Rehman
Assistant Controller
Stationary & Forms Office, GoS
Member Procurement Committee.





Tariq Saeed
Sr. GM – Technical, STDC
Member, Procurement Committee.



Abu Bakar Ahmed Madani
Additional Secretary
Energy Department, GoS.
Chairman Procurement Committee.

**FINANCIAL BID OPENING OF TENDER NO. 03
FOR HIRING OF SERVICES OF VEHICLE
ATTENDANCE SHEET**

DATE: 15-July-2016

S.No.	Bidder Name	Representative	NIC No.	Cell No.	Email	Signature of Bidder Rep
1	Eirikto Trading	Naeem EIL	42301-3322603-7	0300-0205710	naeem,naeem@securities.com.pk	
2	Super Traders	ZUBAIR	42101-5168119-7	0300-2356889	Zubair.02121@supertraders.com	
3						
4						
5						
6						

Signature of Procurement Committee:



Saleem-Ur-Rehman
Assistant Controller
Stationary & Forms Office, Gos.
Member Procurement Committee



Sajjad Ahmed Junejo
GM- Finance, STDC.
Secretary Procurement Committee



Tariq Saeed
Sr. GM-Technical, STDC.
Member Procurement Committee



Abu Bakar Ahmed Madani
Additional Secretary
Energy Department, Gos.
Chairman Procurement Committee

**MINUTES OF THE 4TH MEETING OF THE PROCUREMENT
COMMITTEE OF STDC FOR THE HIRING OF SERVICES OF
VEHICLES**

HELD ON 15TH JULY 2016

The 4th meeting of Procurement Committee of Sindh Transmission & Dispatch Company (Pvt.) Limited was held on **15th July 2016 at 03:30 pm** at the registered address of the company under the chairmanship of Chairman Procurement Committee. The following attended the meeting:

Abu Bakar Madani	Chairman
Muhammad Tariq Saeed	Member
Saleem-ur-Rehman	Member
Sajjad Ahmed Junejo	Secretary (no voting power)

Agenda: Financial Bid Opening.

The chair welcomed the participants and asked the Secretary of the committee to brief the proceedings of the committee.

The Financial Bids of technically qualified bidders was opened in the presence of their representatives. The committee discussed with them about their respective financial bids. The quoted bid amounts of both the bidders are as follows:

- | | |
|---------------------|------------------|
| 1. Eirth Co Trading | Rs. 35,420,550/- |
| 2. Super Traders | Rs. 27,909,480/- |

The committee informed the bidders that after evaluation of the financial criteria by the procurement committee, the finalization of the qualified bidder shall be decided by the competent authority, which will be communicated to the successful bidder later.

The meeting ended with a vote of thanks.





Sindh Transmission & Dispatch Company (Pvt.) Limited



Sajjad Ahmed Junejo
GM – Finance, STDC
Secretary, Procurement Committee.

Saleem-ur-Rehman
Assistant Controller
Stationary & Forms Office, GoS
Member Procurement Committee.

Tariq Saeed
Sr. GM – Technical, STDC
Member, Procurement Committee.

Abu Bakar Ahmed Madani
Additional Secretary
Energy Department, GoS.
Chairman Procurement Committee.

FINANCIAL EVALUATION : HIRING OF SERVICES OF VEHICLES.

S.NO.	DESCRIPTION	MAX. POINTS	Super Trader	Eirth Co Trading
1	LAST 3 YEARS TURNOVER	25	25	10
2	LAST 3 YEARS AUDITED REPORT	15	10	0
3	TOTAL ASSETS	15	15	5
4	LIQUID ASSETS	15	13	5
5	DEBT/EQUITY RATIO	15	13	10
6	RECIEVABLES TURNOVER RATIO	15	8	15
	TOTAL POINTS OBTAINED	100	84	45

TOTAL POINTS: 100

MINIMUM POINTS REQUIRED FOR PASSING FINANCIAL QUALIFICATION: 70

Signature of Procurement Committee:



Saleem-Ur-Rehman
Assistant Controller
Stationary & Forms Office, GoS.
Member Procurement Committee



Sajjad Ahmed Junejo
GM – Finance, STDC.
Secretary Procurement Committee



Tariq Sa'eed
Sr. GM – Technical, STDC.
Member Procurement Committee



Abu Bakar Ahmed Madani
Additional Secretary
Energy Department, GoS.
Chairman Procurement Committee

**MINUTES OF THE 5TH MEETING OF THE PROCUREMENT
COMMITTEE OF STDC FOR THE HIRING OF SERVICES OF
VEHICLES**

HELD ON 29TH AUGUST 2016

The 5th meeting of Procurement Committee of Sindh Transmission & Dispatch Company (Pvt.) Limited was held on **29th August 2016 at 03:00 pm** at the registered address of the company under the chairmanship of Chairman Procurement Committee. The following attended the meeting:

Abu Bakar Madani	Chairman
Muhammad Tariq Saeed	Member
Saleem-ur-Rehman	Member
Sajjad Ahmed Junejo	Secretary (no voting power)

Agenda: Financial Evaluation of the Bids.

The chair welcomed the participants and asked the Secretary of the committee to brief the proceedings of the committee.

The secretary informed that the competent authority of STDC has granted approval for extension in bid validity period for further 90 days i.e. till December 05, 2016 which was earlier expiring on September 05, 2016. Accordingly, as per SPPRA rule no. 38, all the technically qualified bidders were intimated requesting to extend the bid validity period up to December 05, 2016.

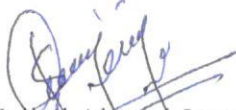
Financial Bid of each technically qualified bidder was examined as per evaluation criteria mentioned in the bidding document and evaluation report was prepared. Following technically qualified bidders were also financially qualified as per the evaluation criteria (Financial evaluation report enclosed):

1. Super Traders.

Eirth Co Trading Company did not qualify the financial evaluation criteria and hence its bid stands rejected. Super Traders being the lowest evaluated bid is recommended for the approval of competent authority subject to the fulfillment of all the terms & conditions laid down in the bidding document and SPPRA rules.



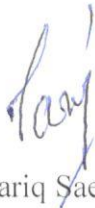
The meeting ended with a vote of thanks.



Sajjad Ahmed Junejo
GM - Finance, STDC
Secretary, Procurement Committee.



Saleem-ur-Rehman
Assistant Controller
Stationary & Forms Office, GoS
Member Procurement Committee.



Tariq Saeed
Sr. GM - Technical, STDC
Member, Procurement Committee.



Abu Bakar Ahmed Madani
Additional Secretary
Energy Department, GoS.
Chairman Procurement Committee.