

Bid Evaluation Report**Supply and Installation of Primary Communication Links**

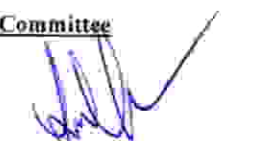
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/885/2018
3	Tender Description	Supply and Installation of Primary Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published & SPPRA S.No.	SPPRA S.No. 36810 Express Tribune, Sindh Express, Daily Express (14/02/2018)
6	Total Bid Documents Sold	03
7	Total Bids Received	03
8	Technical Bid Opening Date	02/03/2018
9	Financial Bid Opening Date	02/03/2018
10	No of Bid Technically Qualified	03
11	Bid(s) Rejected	0


S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.150,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s LinkdotNet Telecom Limited	Rs. 161,496/- (Per Branch for 1 years)	1 st Lowest Bidder	Rs. 11,496/- above the estimated cost	Accepted Being the 1 st Qualified Bidder	
2	M/s PTCL	Rs. 339,400/- (Per Branch for 1 years)	2 nd Lowest Bidder	Rs. 189,400/- above the estimated cost	2 nd Lowest Qualified Bidder	
3	M/s Waleen Telecom	Rs. 348,000/- (Per Branch for 1 years)	3 rd Lowest Bidder	Rs. 198,000/- above the estimated cost	3 rd Lowest Qualified Bidder	

Note: M/s LinkdotNet Telecom Limited is selected for Supply and Installation of Primary Communication Links to Sindh Bank Ltd being the 1st lowest qualified bidder.

Members Signatures – Pre & Post Evaluation Committee


Ahsan Ali
VP-II Operations Div.


Dilshad Husain Khan
SVP/Finance Division


M. Saeed Khan
SVP/L.T. Division


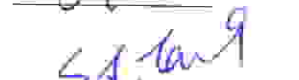
Members – Procurement Committee

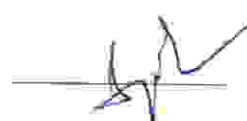
(Mr. Kh. Tajammul Hussain)
Head of Human Resource Division

(Mr. Saeed Jamal)
Chief Financial Officer

(Mr. Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature



Eligibility/Technical Criteria

SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Data Connectivity links at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20		20 and above cities
		10	10	10 to 19 cities
		5		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Data Connectivity links in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10	10	15 and above clients
		3		7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3 years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
Total Marks		100	90	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).
5. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A. (Attach PTA Certificate as documentary proof as Annexure-9)
6. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the companies will be disqualified as per SPPR A Rule 20(f) and may be subject to legal action.

7. Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified.


MANDATORY

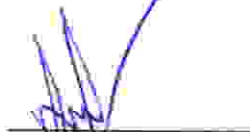
1. Attachment of Affidavit (specimen attached as Annexure "I") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time

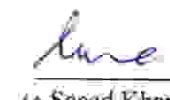
DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance


Ahsan Ali
AVP /Operations Div.


Dilshad Husain Khan
SVP/Finance Div.


Saeed Khan
SVP IT Div.

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4	The Bidder must be in Data Connectivity Services Business for at least 05 Years (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Data Connectivity links in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10		15 and above clients
		3	3	7 to 14 Clients
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6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
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7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
Total Marks		100	93	Qualified / Disqualified

Note

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Total Marks		100	100	Qualified / Disqualified

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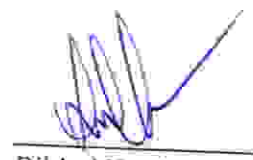
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VP/Operations Div.


Dilshad Husain Khan
SVP/Finance Div.


Saeed Khan
SVP IT Div.

FINANCIAL PROPOSAL

PRICE SCHEDULE

Name of Bidder LinkdotNet

Corporate Office:
3rd Floor, F-1, IBC
Building, F-8 Markaz
(Islamabad)
Tel: +92 51 111600222
Fax: +92 51 2822732

Lahore Office:
Mehallik House
5-P, Gulberg-II,
Lahore
Tel: +92 42 111600222
Fax: +92 42 35770110

Karachi Office:
Mehallik House
ATC, 14-A, Block-8, P.E.C.H.S.
Shahrah-e-Faisal, Karachi
Tel: +92 21 111600222
Fax: +92 21 35770110

S#	Code	Branches/Locations	Media	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	0375	Bahirpur	Metro Fiber	12,000	12,458
2	0376	Nazimabad	Fiber	12,000	12,458
3	0377	Jinnah Avenue Mall	Fiber	12,000	12,458
4	0378	Korangi Township	Metro Fiber	12,000	12,458
5	0379	Sindh Social Security Institution (SESSI)	Metro Fiber	12,000	12,458
6	0380	DHA, Phase-VIII	LTE	12,000	12,458
7	0381	Ibrahim Hyderi	P2P	12,000	12,458
8	0382	Keamari	P2P	12,000	12,458
9	0383	Khadka Market Lyari	Metro Fiber	12,000	12,458
10	0384	Orangi Town	P2P	12,000	12,458
11	0137	Dokeri, Distt. Lar kana	PMP	12,000	12,458
12	0138	Kor Banglow, Talika Kotdigi, Distt. Khirpur	PMP	12,000	12,458
13	0140	Khanpur, Near Muhalla Lugman	PMP	12,000	12,458
14	0141	Mirokhan, Distt. Qamber Shahdadkot	P2P	12,000	12,458
15	0440	Jati, Distt. Badin	P2P	12,000	12,458
16	0441	Bandhi Distt. Shaheed Benazirabad	PMP	12,000	12,458





17	0142	Ghari Yasin, Distt Shikarpur	PMP	12,000	12,458	Corporate Office: 3rd Floor, F-8, IBC Bahawalpur, F-8 Markaz Bahawalpur Tel: +92 61 111600222 Fax: +92 61 2822732
18	0714	Dera Allahyar	PMP	12,000	12,458	
19	0684	DHA Phase-4, Lahore	PMP	12,000	12,458	
20	0685	Sabzazar, Lahore	PMP	12,000	12,458	
21	0686	Band Road, Lahore	PMP	12,000	12,458	
22	0687	Mustafaabad (Lahore), Distt. Kasur	PMP	12,000	12,458	Lahore Office: Mobilink House 12,458 P, Gulberg-II, Lahore Tel: +92 42 111600222 Fax: +92 42 35770110
23	0688	Khuddian, Distt. Kasur	P2P	12,000	12,458	
24	0689	Sheikhupura Road, Gujranwala	PMP	12,000	12,458	
25	0690	Village Qila Deedar Singh	PMP	12,000	12,458	
26	0691	Tara Garh Distt. Kasur Un-Banked	PMP	12,000	12,458	
27	0692	Haji Village, Bedian Road, Lahore Cantt.	PMP	12,000	12,458	Karachi Office: Mobilink House NTD, 44-A, Block B, P.E.C.H.S. Shahrah-e-Faisal, Karachi Tel: +92 21 111600222 Fax: +92 21 35770110
28	0809	Ring Road, Peshawar	PMP	12,000	12,458	
29	0811	Pabbi, Nowshera	PMP	12,000	12,458	
30	0812	Khyber Agency	PMP	12,000	12,458	
31		Plot No. P-101, Block-7, Scheme-5, Khekesan Clifton, Karachi- AGGREGATION	Metro Fiber			
32		Sindh Bank DHA Y Block Branch, Plot 159, Sector Y, Commercial Area, D.H.A, Lahore Cantt. Lahore - DR	Fiber			
Sub Total				360,000	373,740	
Grand Total (A+B)					733,740	
*Lowest Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12)				= 360,000 + (373,740 x 12)		
No. of Branches				30		
				= 161,496		

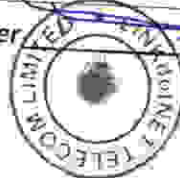
Members of Procurement Committee

Head of HR

Chief Financial Officer

Chief Manager E&B

Signature & Stamp of Bidder



LINKdoNET TELECOM

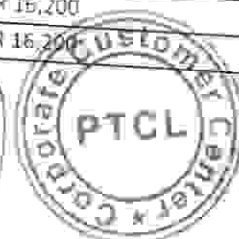
FINANCIAL PROPOSAL

PRICE SCHEDULE

Name of Bidder: **Pakistan Telecommunication Company Limited**

S#	Code	Branches/Locations	Media	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	0375	Bohrapir	Fiber/Radio	PKR 145,000	PKR 16,200
2	0376	Nazimabad	Fiber/Radio	PKR 145,000	PKR 16,200
3	0377	Iltnah Avenue Malir	Fiber/Radio	PKR 145,000	PKR 16,200
4	0378	Korangi Township	Fiber/Radio	PKR 145,000	PKR 16,200
5	0379	Sindh Social Security Institution (SESSI)	Fiber/Radio	PKR 145,000	PKR 16,200
6	0380	DHA Phase-VIII	Fiber/Radio	PKR 145,000	PKR 16,200
7	0381	Ibrahim Hyderi	Fiber/Radio	PKR 145,000	PKR 16,200
8	0382	Keamari	Not Quoted		
9	0383	Khadda Market Lyari	Fiber/Radio	PKR 145,000	PKR 16,200
10	0384	Orangi Town	Fiber/Radio	PKR 145,000	PKR 16,200
11	0439	Chachro, Distt. Tharparkar	Fiber/Radio	PKR 145,000	PKR 16,200
12	0137	Dokeri, Distt. Larkana	Not Quoted		
13	0138	Kot Banglow, Taluka Kotdigi, Distt. Khirpur	Not Quoted		
14	0139	Thari Mirwah, Distt. Khirpur	Not Quoted		
15	0140	Khairpur, Near Muhalla Luqman	Not Quoted		
16	0141	Mirokhan, Distt. Qamber Shahdadkot	Fiber/Radio	PKR 145,000	PKR 16,200
17	0440	Jati, Distt. Badin	Fiber/Radio	PKR 145,000	PKR 16,200
18	0441	Bandhi Distt. Shaheed Benazirabad	Fiber/Radio	PKR 145,000	PKR 16,200
19	0142	Ghari Yasin, Distt. Shikarpur	Fiber/Radio	PKR 145,000	PKR 16,200
20	0442	Jhudo, Distt. Mirpurkhas	Fiber/Radio	PKR 145,000	PKR 16,200
21	0143	Salahpat, Distt. Sukkur	Fiber/Radio	PKR 145,000	PKR 16,200
22	0709	Usta mehjo	Not Quoted		
23	0710	Loralai	Fiber/Radio	PKR 145,000	PKR 16,200
24	0711	Khuzdar	Fiber/Radio	PKR 145,000	PKR 16,200
25	0712	Saranani Distt. Pishin	Not Quoted		
26	0713	Sibi	Not Quoted		
27	0714	Dera Allahyar	Fiber/Radio	PKR 145,000	PKR 16,200
28	0684	DHA Phase-4, Lahore	Fiber/Radio	PKR 145,000	PKR 16,200
29	0685	Sabzazar, Lahore	Fiber/Radio	PKR 145,000	PKR 16,200
30	0686	Band Road, Lahore	Fiber/Radio	PKR 145,000	PKR 16,200
31	0687	Mustafaabad (Lalyani), Distt. Kasur	Fiber/Radio	PKR 145,000	PKR 16,200
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34	0690	Village Qila Deedar Singh	Fiber/Radio	PKR 145,000	PKR 16,200
35	0691	Tara Garh Sitt. Kasur Un-Banked)	Fiber/Radio	PKR 145,000	PKR 16,200
36	0692	Heir Village, Bedian Road, Lahore Cantt.	Not Quoted		
37	0809	Ring Road, Peshawar	Fiber/Radio	PKR 145,000	PKR 16,200
38	0810	Mingora	Fiber/Radio	PKR 145,000	PKR 16,200
39	0811	Pabbi Nowshahra	Fiber/Radio	PKR 145,000	PKR 16,200
40	0812	Khyber Agency	Fiber/Radio	PKR 145,000	PKR 16,200

Signature



FINANCIAL PROPOSAL

Name of Bidder WATEEN TELECOM

PRICE SCHEDULE

S#	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Shop No.3 & 4, Plot Survey No.82, RC.12, Ranchore Line Quarter, Karachi	150,000	16,500
2	Shop No.S-1, Plot No.26 Row-01, Sub Block-A, Block-1, Nazimabad, Liaquatabad Town, Karachi	150,000	16,500
3	Plot No.O-13, Sector 33-A, Situated at Kcrangi Karachi	150,000	16,500
4	Ground Floor, Sindh Employees Social Security Institut, Head Office, 5T/17, Block-06, Gulshan-e-Iqbal, Karachi	150,000	16,500
5	Commercial Plot, Situated in Naclass 25, Deh Ibrahim Hyderi, KHI	150,000	16,500
6	Plot No.18, Locality No.11, Jungle Shah Keamari, Karachi.	150,000	16,500
7	Ground Floor, Plot No.18/2, Survey Sheet No.LY-G, Khadda Market, Lyari, KHI	150,000	16,500
8	Plot No.CJ-57, Sector No.11, Orangi Township, Karachi	150,000	16,500
9	Shop Constructed on Jaryan No.285, Chachro, District Tharparkar	150,000	16,500
10	Plot No.7,8,9,10,33,34,35 & 36 CS Nos.169,170 & 171, Arisha Colony Opp. Mill Colony, Civil Hospital Road, Distt. Khairpur.	150,000	16,500
11	City Survey No.148, Main Bazar, Ghari Yasin, District Shikarpur.	150,000	16,500



12	Shop on Plot No.96, Qureshi & Qasla Mohallah Katchi Abadi, Jhudo.	150,000	16,500
13	Shop No.1011-995, situated at Bhagi Bazar, Loralai.	150,000	16,500
14	Shop Nos. B-36 to B-42, Agha Abdul Zahir Market, Ward-22, Halqa Arban No.1, Tehsil City Quetta	150,000	16,500
15	Shop No.3-1/1, 3-1/2 & 3-1/2-1, Jinnah Road, Saqi Chowk, Sibi, Balochistan.	150,000	16,500
16	Plot No.308, Block-B, Sabzazar, Lahore	150,000	16,500
17	Khewat No.15, Khatoni No.84, Khasra No.546/115/6, situated at Mohalla Sanda, Bhatianwala, Bund Road, Gulshan-e-Ravi, Lahore.	150,000	16,500
18	Khewat No.39 & 40, Khatoni No.44 & 45, Khasra No.1177/3 & 1178/3, situated at Main Ferozpur Road, Lalyani(Mustafaabad) Kasur.	150,000	16,500
19	Sr. No.11273, Khata # 122 \$ 128, 754/183, Had # 76, Tehsil Khiali, Shahpur Town, Gujranwala	150,000	16,500
20	Plot Khewat No.236, Khatoni No.360-366, Khasra No.2940 situated at Mouza Heir, Tehsil Cantt. Lahore.	150,000	16,500
21	Shop No.1-7, Block-C, Noor Decoration Plaza, Main Ring Road, Near Namkeen Restaurant, Mouza Achesni Yaban, Had Bast # 228, Distt. Peshawar.	150,000	16,500
22	Khata # 1495, Khatooni # 1688, Khasra # 809, Shahdra, Watkey, Opposite Sabzi Mandi, Mingora, Tehsil Babuzai, District Swat.	150,000	16,500
23	Muqaddas Market Constructed in Wazir Dhund, Khyber Agency, Khyber Pakhtunkhwa.	150,000	16,500
24	Main Campus, University of Karachi, University Road, Karachi	150,000	16,500
25	Plot No.17, 18 & 20, Near Jamia Masjid, Taluka Islamkot, District Tharparkar	150,000	16,500
Sub Total		3,750,000	412,500
Grand Total (A+B)		4,162,500	
*Lowest Evaluation Cost = $\frac{\text{Sub Total 'A' } + (\text{Sub Total 'B' } \times 12)}{\text{No. Of Branches}}$		348,000	

SIGNATURE MEMBERS PC-IT

Head - Fin Div. 

Head - IT Div. 

Member-IDBL 



MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply & Installation of Communication Link

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

2/03/18

OPENING TIME

11:30 AM

ATTENDANCE (MEMBER PC)

HEAD OF I.T. Division

CFO

Chief Manager, IDBL

NAME

FIRM

ATTENDANCE (REPS. OF BIDDERS)

① Mr. J. Lal

Mr. Patel

② Mr. Ramesh Kumar

M/S. L. K. & Co.

③ Shri. J. K. Sharma

M/S. W. K. & Co.

TOTAL BIDS ACCEPTED FOR EVALUATION

TOTAL BIDS REJECTED

REMARKS

SIGNATURE

DATE

Members - Procurement Committee Signature

Head of I.T.




Chief Financial Office

Chief Manager, IDBL

ATTENDANCE SHEET
BID OPENING -

FOR SELECTION OF Supply & Installation of Communication

Date: 2/03/18 Link

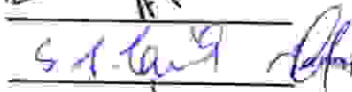
S. No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
	PTCL	Sahib	0300-2021771	Karachi	
	Linknet Telecom Ltd	Zeesha Hk	0301-3992666	Karachi	
	Wateen Telecom	Shariqat Khan	0320-4143109	Karachi	

Signature - Procurement Committee Members for IT Infrastructure

Head of IT



Chief Financial Officer



Chief Manager (IDBL)

