



Institute of  
Business Administration  
Karachi

*Leadership and Ideas for Tomorrow*

Diary # 23112016-CEIF-APPLE

Dated: November 23, 2016

Manager (Enforcement-II)

SPPRA, Karachi

Subject: **Tender "Procurement of Apple Laptops CEIF" IT/106/2015-16**

Dear Sir / Madam,

Please find the following documents to upload on SPPRA website.

- Form of Contract Original.
- Bid Evaluation Report.
- Bill of Quantities by the bidder.
- Copy of Letter of Award and Purchase Agreement (21-11-2016)

Regards-

  
IBA Karachi

NO: 3216  
DATED: 23-11-16

# SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

## CONTRACT EVALUATION FORM

### TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPTT. Institute of Business Administration , Karachi
- 2) PROVINCIAL / LOCAL GOVT./ OTHER Provincial
- 3) TITLE OF CONTRACT Procurement of Apple Laptops
- 4) TENDER NUMBER IT/106/2015-16
- 5) BRIEF DESCRIPTION OF CONTRACT Procurement of Apple IMAC Laptops
- 6) FORUM THAT APPROVED THE SCHEME Purchase Committee
- 7) TENDER ESTIMATED VALUE PKR 600,000/-
- 8) ENGINEER'S ESTIMATE  
(For civil works only) \_\_\_\_\_
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) As per Tender Terms
- 10) TENDER OPENED ON (DATE & TIME) 02-08-2016 / 11:30AM
- 11) NUMBER OF TENDER DOCUMENTS SOLD Free of Cost available on IBA website  
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 03
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS All presents
- 14) BID EVALUATION REPORT  
(Enclose a copy) \_\_\_\_\_
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER PAKO Computers
- 16) CONTRACT AWARD PRICE PKR 553600 without GST
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT  
(i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATION BID). M/s. PAKO Computers  
Ideal Distribution  
Galaxy Techno

18) METHOD OF PROCUREMENT USED :- (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE YES  Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE \_\_\_\_\_  Domestic
- c) TWO STAGE BIDDING PROCEDURE \_\_\_\_\_
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE \_\_\_\_\_

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

Purchase Committee

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT \_\_\_\_\_

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

21) ADVERTISEMENT :

i) SPPRA Website  
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA 29520/2016
No	

ii) News Papers  
(If yes, give names of newspapers and dates)

Yes	
No	

22) NATURE OF CONTRACT

Domestic/ Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

24) WHETHER BID EVALUATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A  
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED  
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY  
COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT  
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF  
CONTRACT?  
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

31) ANY COMPLAINTS RECEIVED  
(If yes, result thereof)

Yes	
No	

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS  
(If yes, give details)

Yes	
No	

33) WAS THE EXTENSION MADE IN RESPONSE TIME?  
(If yes, give reasons)

Yes	
No	

34) DEVIATION FROM QUALIFICATION CRITERIA  
(If yes, give detailed reasons.)

Yes	
No	

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT  
BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE  
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO  
BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN  
THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

38) SPECIAL CONDITIONS, IF ANY  
(If yes, give Brief Description)

Yes	
No	

Signature & Official Stamp of  
Authorized Officer

  
**IMRAN BATADA**  
Director ICT  
Institute of Business Administration  
Karachi Pakistan

**FOR OFFICE USE ONLY**

**SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi**  
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

Print

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Institute of  
Business Administration  
Karachi

*Leadership and Ideas for Tomorrow*

**Ref: IT/106/2015-16**  
M/s Pako Computers  
10,Ground Floor,Business Arcade,  
Block-6,PECHS,Shahrah-e-Faisal,  
Karachi.

Attn: Mr. Pervaiz

Sub: **INSTITUTE OF BUSINESS ADMINISTRATION – KARACHI**  
**(Procurement of iMAC Apple Laptops for CEIF, IBA KARACHI)**  
**“LETTER OF AWARD”**

**Dear Mr. Pervaiz,**


This is in reference to your bid submitted on 02-08-2016 for the subject work. The Management is pleased to inform you that your bid has been approved for award of subject work to your firm at price of PKR. 553,600/- (excluding GST) for iMAC laptops.


This letter of award is based on the following documents and following terms and conditions, which form its part thereof and are the governing documents of the contract:

- a. Tender Documents
- b. Priced Bill of Quantity
- c. Tender Drawings.(If apply)
- d. Your bid letter submitted on 02-08-2016
- e. Delivery Time: As per tender terms.

All other Technical and contractual matters are as per Tender Documents and Drawings.

Thanking you.

  
Imran Batada  
Director ICT

  
02/09/16



Head of ICT

Date:28-Oct-2016

IBA Karachi,  
Karachi.

**Subject: Bid Validity extension for IBA Tender IT/106**

With reference to e-mail received from IBA Karachi, dated 28<sup>th</sup> Oct 2016 regarding Pako Computers submitted bid validity extension for the IBA tender no.IT/106, Pako Computers is pleased to extend the submitted bid validity and respective submitted earnest money for 90 days.

Regards

  
Mr. Rehan Ahsan Siddiqui  
Corporate Account Manager  
Pako Computers  
10, Ground Floor,  
Business Arcade Block-6 PECHS, Shahrah-e-Faisal Karachi -Pakistan.





**Institute of  
Business Administration  
Karachi**

**PURCHASE ORDER**

1700  
241  
22/9/2016

RS 2500  
217  
6/8/2016

**Leadership and Ideas for Tomorrow** : **M/s. Pako Computers.**  
 Order No : **IT/106/2015-16**  
 Date of Issue : **September 02, 2016**  
 Date of Delivery: **(Vendor will supply IBA Karachi within 15 days)**  
 Place of Delivery : **Main Campus, IBA**  
 Total Amount : **Rs.553, 600/- with all applicable taxes except GST only.  
 Five Lac Fifty Three Thousand Six Hundred only.**

S.#	Description	Qty	Rate w/o GST Tax for 04	Amount for 04
01	Apple MacPro-MMGF2 ZA/A	04	138,400/-	553,600/-
	Display 13.3inch /Intel Core i5/ 2.5GHz turbo up to 3.1 GHz/8GB Memory/ 128GB Flash			
	Memory/3.57 pounds weight/NVIDIA Geforce GT 650M/ 720 pixels face Time HD Cam / WiFi			
	OS:OS X Yosemite (Latest Version)			
<b>Grand Total</b>				<b>RS. 553,600/-</b>

**Terms & Conditions:**

1. Material of this order is subject to final inspection at the time of delivery.
2. We reserve the right to cancel any or all the above items if material is not in accordance with our specification or if the delivery is delayed.
3. Payment will be made through crossed cheque after the receipt of the bill and delivery of the above item.
4. General Sales Tax will be paid on applicable items only.
5. Penalty at the rate of 2% per month on actual will be imposed on delayed delivery.
6. No increase in the value of above mentioned items will be accepted on
7. Account of either unit price, total price, any and all other charges, duties,
8. Taxes, scope of supply and / or any other head of account shall not be allowed.
9. In case of any increase in taxes, the IBA would not be responsible. But if any tax is reduced, the IBA should get its benefit.
10. Competent Authority reserves the right to change / alter / remove any item or article or reduce / enhance quantity without assigning any reason.
11. Invoice / bill should be submitted to Finance Department.
12. Advance Payment subject to Bank Guarantee.
13. Three Years Warranty with parts & services. (Apple Original Warranty)
14. Please submit the Performance Guarantee as per our tender document with your invoice.



Manager Procurement, ICT

Director ICT



Received  
January 12/11/16

05 SEP 2016

07 SEP 2016



## Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/106/2015-16
3. Tender Description/Name of work/item: Procurement of Apple Mac Laptops.
4. Method of Procurement: Single Stage Single Envelop
5. Tender Published: SPPRA 13-07-2016 SPPRA-S.No: 29520/2016-17
6. Total Bid documents sold; (Available on website)
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) 02-08-2016
9. No. of Bid technically qualified (if applicable): 03
10. Bid(s) Rejected: 0
11. Financial Bid Opening date: 02-08-2016
12. **Bid Evaluation Report:**

S No	Name of Firm or Bidder	Cost offered by the Bidder Unit Price	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	Galaxy Techno	(A)160,000/- (B)175,000/-	3 <sup>rd</sup>	Open Market	High Price	High Price
2	Ideal Distribution	(A)132,825/- (B)159,390/-	2 <sup>nd</sup>	Open Market	High Price	High Price
3	Pako Computers	(A)116,000/- (B)138,400/-	1 <sup>st</sup>	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract

**Recommendations:** - The offered amount of Rs. 553,600/- (Without GST) with 3 years warranty period by M/s. Pako Computers has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid. Qty: 04 Laptops. (A) Means One year warranty and (B) means three years warranty period.




IBA (Internal Member)

Mr. Syed Jehanzeb

Assistant Manager

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI



IBA (Internal Member)

Dr. Rameez Khalid

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI



IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI



NIT NO (Tender #): IT-106-15-16 (Apple Mac Book)

SPPRA: 29520/2015-16

Method and procedure of procurement: National Competitive Bidding (Single Stage - One Envelope)

**MINUTES OF BID OPENING MEETING**

A meeting of the procurement committee of this department was held on 02-08-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.N	Name of Company	Name Person	Contact #	Signature
1	<i>Galaxy Techno</i>	<i>Abbas</i>	<i>03352221104</i>	<i>[Signature]</i>
2	<i>PAKO Computer</i>	<i>S M PERVAZ</i>	<i>0312 9214244</i>	<i>[Signature]</i>
3	<i>Ideal Distribution</i>	<i>Ali Afroz</i>	<i>0300 5011304</i>	<i>[Signature]</i>
4	//	//	//	//
5	//	//	//	//

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price	Amount of Bid Security 3%	Pay Order No/ Date
1	<i>GALAXY TECHNO</i>	<i>A- 160,000/- B- 175,000/-</i>	<i>Rs. 2,000/- MCB</i>	<i>MCB 102951295 dt: 01-08-2016</i>
2	<i>PAKO COMPUTERS</i>	<i>A- 116,000/- B- 138,400/-</i>	<i>Rs. 19,500/-</i>	<i>FBL- 03987642 dt: 01-08-2016</i>
3	<i>IDEAL DISTRIBUTION</i>	<i>A- 132,825/- B- 159,390/-</i>	<i>Rs. 19130/-</i>	<i>HBL- 14988491 01-08-2016</i>
4	//	//	//	//
5	//	//	//	//

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

- (\*) Prices are without GST.
- (\*) 'A' means one year warranty, 'B' means 3 years warranty.
- (\*) M/s. PAKO and M/s Galaxy not submitted documents GST, NTN etc. with tender.

*ASMA*  
*02/8/16*

*[Signature]*  
*02/8/16*

*[Signature]*  
*02/8/16*

MEMBER  
CENTRAL PROCUREMENT COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER  
CENTRAL PROCUREMENT COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER (INTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

# Procurement of iMac Computer for CEIF

Tender # IT/106/2015-16


Specifications		Vendor		
Features	Details	Galaxy	Pako	Ideal
Make & model	Apple AirBook (MMGF2)	Yes	Yes	Yes
Display	13.3 inch (diagonal) LED-backlit, 2560 X 1600 resolution	Yes	Yes	Yes
Processor	2.5 GHz dual core Intel Core i5 processor	Yes	Yes	Yes
Memory	8 GB 1600 MHz DDR3L	Yes	Yes	Yes
Storage	128 GB flash memory	Yes	Yes	Yes
Graphics	NVIDIA GeForce GT 650M with 1 GB GDDR5 memory automatic graphics switching	Yes	Yes	Yes
Video Support and Camera	720p FaceTime HD camera	Yes	Yes	Yes
Wireless	802.11n Wi-Fi wireless networking	Yes	Yes	Yes
Power	Built in 74 Whr Li polymer battery	Yes	Yes	Yes
Standby	1) Standby time up to 30 days 2) Upto 7 hrs wireless web timing	Yes	Yes	Yes
Warranty	1 year and 3 years (quote separately) comprehensive parts & labour warranty with Apple Care Pack	Yes	Yes	Yes
Quantity	Four (04)	4	4	4


Unit price (without GST) (one year warranty)	Rs 160,000.00	Rs 116,000.00	Rs 132,825.00
Unit price (without GST) (three year warranty)	Rs 175,000.00	Rs 138,400.00	Rs 159,390.00
Total price (without GST) (one year warranty)	Rs 640,000.00	Rs 464,000.00	Rs 531,300.00
Total price (without GST) (three year warranty)	Rs 700,000.00	Rs 553,600.00	Rs 637,560.00

Remarks

1) Models quoted by all the vendors comply in all the required specifications.  
 2) Prices quoted by Pako are the lowest in both 1 year and 3 years warranty option.  
 3) It's the user's discretion to choose the 1 year or 3 year warranty option.  
 4) Based on user's choice of warranty, it's recommended to award the order to Pako Computers.

  
 MEMBER  
 CENTRAL BOARD OF ADMINISTRATION  
 INSTITUTE OF ENGINEERING & TECHNOLOGY  
 K. J. Somaiya Institute of Engineering & Information Technology

  
 MEMBER  
 CENTRAL BOARD OF ADMINISTRATION  
 INSTITUTE OF ENGINEERING & TECHNOLOGY  
 K. J. Somaiya Institute of Engineering & Information Technology


  
 MEMBER  
 CENTRAL BOARD OF ADMINISTRATION  
 INSTITUTE OF ENGINEERING & TECHNOLOGY  
 K. J. Somaiya Institute of Engineering & Information Technology


**IT/106/2015-16 Procurement of Apple Mac Laptops  
 BIDDER'S ELIGIBILITY QUALIFICATION REPORT**  
 Eligibility Qualification Criteria

S.No:	Eligibility Qualification Criteria	M/s. Pako Computers	M/s. Galaxy Techno	M/s. Ideal Distribution
1	Registration with PEC(if applicable)	N/A	N/A	N/A
2	NTN	Yes	Yes	Yes
3	Sales Tax Registration	Yes	Yes	Yes
4	Professional Tax	N/A	N/A	N/A
5	Registration with sindh Revenue Board(SRB)if applicable	N/A	N/A	N/A
	<b>Qualification Criteria</b>			
6	Minimum three year experience of relevant filed	Yes	Yes	Yes
7	Required Bid Security is attached	Yes	Yes	Yes
8	Turnover of at least last three years			
9	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes	Yes
10	Any other factor deemed to be relevant by procuring agency subject to provision of Rule-44	N/A	N/A	N/A
	Qualified/ Disqualified	Qualified	Qualified	Qualified

Note: The procurement agency may modify the criteria as per their requirement.

  
 MEMBER  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION



  
 MEMBER (EXTERNAL)  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI



10, Ground Floor, Business Arcade,  
Block-6, PECHS, Shahrah-e-Faisal,  
Karachi - Pakistan.

P 3453 1104, 3453 1087, 3431 0292, 3438 9841

F 3454 9420

E info@pakocomputers.com.pk

W www.pakocomputers.com.pk

TO : IBA	REF # :MP002070 KHI 2016
ATTN: MR. ASJAD ASAD SIDDIQI	DATE :AUG-01-2016
REF # TENDER/IT/106/2015-16	TEL # :111-422-422

**SUBJECT: QUOTATION FOR APPLE MACBOOK**

<u>DESCRIPTION</u>	<u>QTY</u>	<u>UNIT PRICE (PKR)</u>	<u>TOTAL PRICE (PKR)</u>	<u>GST PRICE (PKR)</u>	<u>GRAND PRICE (PKR)</u>
APPLE MACBOOK AIR - MMGF2 ZA/A 13.3 Inch/Intel Cori5/2.5GHz turbo up to 3.1GHz/8GB Memory/128Gb Flash Memory/3.57 pounds weight/NVIDIA Geforce GT 650M/720 pixels Face Time HD Cam/Wi Fi/Mac OS X Yosemite.	04	11,6000/-	4,64,000/-	78,880/-	5,42,880/-

**TERMS & CONDITION:**

- PRICE : THE ABOVE PRICE IS INCLUSIVE OF GST.
- PAYMENT : AS PER AGREED
- DELIVERY : EX-STOCK SUBJECT TO PRIOR SALES OR STOCK AVAILABILITY.
- VALIDATION : THE ABOVE PRICES ARE VALID FOR 30 DAYS ONLY.
- WARRANTY : 01 Year from Apple Pakistan (Distributor)
- TAX : IF GOVERNMENT IMPOSES ANY NEW OR REVISED TAXES, SHOULD BE BRONE BY THE CUSTOMER

Please feel free to contact us for further information and clarification. We hope to have good business relationship and assure you of our doing best to meet your expectations.

With Best Regards,

**SYED MUHAMMAD PERVAIZ**  
Manager Sales  
+92 0312-9214244



*Handwritten signatures and dates:*  
 21/8/16  
 21/8/16  
 21/8/16



**BOQ / Apple Air Book Air (MMGF2) or Equivalent**

- 13.3-inch (diagonally) LED-backlit display with IPS technology with the resolution of 2560x1600 at 227 Pixels
- Intel Core i5, 2.5GHz dual-core processor (Turbo Boost up to 3.1GHz)
- 8GB of 1600MHz DDR3L Memory
- 128GB Flash Memory
- 3.57 pounds Weight
- NVIDIA GeForce GT 650M with 1GB of GDDR5 memory and automatic graphics switching
- 720 pixels FaceTime HD Cam
- 802.11n Wi-Fi wireless networking
- Built-in 74-watt-hour lithium-polymer battery
- Stand by Time up to 30 Days
- Up to 7 Hours Wireless Web Timing
- Quantity is 04.
- With Apple Care Pack

**PLEASE FILL THE BELOW DETAILS**

Sr.#	Quoted Model	Warranty	Delivery Time	Unit Price	GST	Qty	Unit Amount Including all taxes	Total Amount Including all taxes	Remarks
01	MMGF2	01 Years	30 Days	160000	A	04	160000	640000	
01	MMGF2	03 Years	30 Days	175000	B	04	175000	700000	

*Asim*  
2/8/16



*A. Khalid*  
2/8/16

*Aliy*  
*M. J. Khan*

*Reza*  
2/8/16

**QUOTATION**

RefNo: QTN-0032  
 Date : 01 August 2016

IDEAL SYSTEMS  
 2nd Floor, Mark Plaza, ICH  
 Mark Plaza, ICH  
 Road, Karachi, Pakistan.  
 (021) 32628019 - 32627931 -  
 32620017

To,  
 Mr. Syed Ali Naqvi and Asjad  
 Purchase / I.T Manager,  
 Tell: 111-IBA-IBA  
 Fax no

Remarks: Reference to your Tender Ref No. IT/106/2015-16 for procurement of Apple MacBook's, we are here submitting our best prices as under:-

S.No	Item	Price	Sales Tax %	Sales Tax Amount	Price Incl. GST	Qty	Total Price
1	Apple MacBook Air 13.3" - MMGF2ZA/A i5 Intel Core i5 1.6Ghz turbo upto 2.7Ghz. 8GB of 1600MHz LPDDR3 on board memory 128GB Flash Storage 13.3-inch (diagonal) LED-backlit glossy widescreen display with support for millions of colors Wi-Fi, Bluetooth 4.0 wireless technology, Stereo speakers, Full-size backlit keyboard, Multi-Touch track pad, WebCam 720p HD, Mac OS X Yosemite 01 Year Warranty	132825.00	0 %	0.00	132825.00	4	531300.00

Total: Five Hundred Thirty One Thousand Three Hundred Rupees Only

Total Amount without GST: 531300.00  
 GST Amount: 0.00  
 Total: 531300.00

**TERMS AND CONDITIONS**

The following Terms & Conditions shall be a part of the sale agreement

- Validity: Prices are valid for 90 days Only
- Govt. Taxes: Inclusive
- Payment: Through Crossed Cheque
- Delivery: Ex-Stock or 4 to 6 weeks
- Warranty: 1 Year Warranty

Sincerely

  
  
 Altaf Pirzada  
 Senior Sales Executive  
 Cell # 03005812504  
 Email : altaf@idsys.com

  
 Asjad  
 2/8/16  
 A. Naqvi  
 2/8/16  
 M. Asjad  
 2/8/16  
 J. Naqvi  
 2/8/16



## Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi  
 2. Tender Reference No: IT/106/2015-16  
 3. Tender Description/Name of work/item: Procurement of Apple Mac Laptops.  
 4. Method of Procurement: Single Stage Single Envelop  
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 8. Technical Bid Opening date: (if applicable) 02-08-2016  
 9. No. of Bid technically qualified (if applicable): 03  
 10. Bid(s) Rejected: 0  
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**12. Bid Evaluation Report:**

S No	Name of Firm or Bidder	Cost offered by the Bidder Unit Price	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	Galaxy Techno	(A)160,000/- (B)175,000/-	3 <sup>rd</sup>	Open Market	High Price	High Price
2	Ideal Distribution	(A)132,825/- (B)159,390/-	2 <sup>nd</sup>	Open Market	High Price	High Price
3	Pako Computers	(A)116,000/- (B)138,400/-	1 <sup>st</sup>	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract

**Recommendations:** - The offered amount of Rs. 553,600/- (Without GST) with 3 years warranty period by M/s. Pako Computers has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid. Qty: 04 Laptops. (A) Means One year warranty and (B) means three years warranty period.

IBA (Internal Member)

Mr. Syed Jehanzeb

Assistant Manager

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

IBA (Internal Member)

Dr. Rameez Khalid

Assistant Professor

CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI



NIT NO (Tender #): IT-106-15-16 (Apple Mac Book)

SPPRA: 29520/2015-16

**Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)**

**MINUTES OF BID OPENING MEETING**

A meeting of the procurement committee of this department was held on 02-08-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	Galaxy Techno	Abbas	0335 2021104	
2	PAKO Computer	S M PERVAZ	0312 9214244	
3	Ideal Distribution	Alloy Rizwan	0300 5013504	
4	//	//	//	//
5	//	//	//	//

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price	Amount of Bid Security 3%	Pay Order No./ Date
1	GALAXY TECHNO	A- 160,000/= B- 175,000/=	RS. 21000/= MCB	MCB 102851295 dt: 01-08-2016
2	PAKO COMPUTERS	A- 116,000/= B- 138,400/=	RS. 19,500/=	FBL- 03987642 dt: 01-08-2016
3	IDEAL DISTRIBUTION	A- 132,825/= B- 159,390/=	RS. 19130/=	HBL- 14988491 01-08-2016
4	//	//	//	//
5	//	//	//	//

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

- (\*) Prices are without GST.
- (\*) "A" means one year warranty, "B" means 3 years warranty.
- (\*) M/s. PAKO and M/s Galaxy not submitted documents GST, NTN etc. with tender.

2/8/16

CHAIRMAN

2/8/16

# Procurement of iMac Computer for CEIF

Tender # IT/106/2015-16

Specifications	Features	Details	Vendor		
			Galaxy	Pako	Ideal
Make & model:		Apple AirBook (MMGF2)	Yes	Yes	Yes
Display		13.3 inch (diagonal) LED-backlit, 2560 X 1600 resolution	Yes	Yes	Yes
Processor		2.5 GHz dual core Intel Core i5 processor	Yes	Yes	Yes
Memory		8 GB 1600 MHz DDR3L	Yes	Yes	Yes
Storage		128 GB flash memory	Yes	Yes	Yes
Graphics		NVIDIA GeForce GT 650M with 1 GB GDDR5 memory automatic graphics switching	Yes	Yes	Yes
Video Support and Camera		720p FaceTime HD camera	Yes	Yes	Yes
Wireless		802.11n Wi-Fi wireless networking	Yes	Yes	Yes
Power		Built in 74 Whr Li polymer battery	Yes	Yes	Yes
Standby		1) Standby time up to 30 days 2) Upto 7 hrs wireless web timing	Yes	Yes	Yes
Warranty		1 year and 3 years (quote separately) comprehensive parts & labour warranty with Apple Care Pack			
Quantity		Four (04)	4	4	4
Unit price (without GST) (one year warranty)			Rs 160,000.00	Rs 116,000.00	Rs 132,825.00
Unit price (without GST) (three year warranty)			Rs 175,000.00	Rs 138,400.00	Rs 159,390.00
Total price (without GST) (one year warranty)			Rs 640,000.00	Rs 464,000.00	Rs 531,300.00
Total price (without GST) (three year warranty)			Rs 700,000.00	Rs 553,600.00	Rs 637,560.00

Remarks

- 1) Models quoted by all the vendors comply in all the required specifications.
- 2) Prices quoted by Pako are the lowest in both 1 year and 3 years warranty option.
- 3) It's the user's discretion to choose the 1 year or 3 year warranty option.
- 4) Based on user's choice of warranty, it's recommended to award the order to Pako Computers.

*Harish Ganesan*  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KAMACHIL

*Abel Michael*  
MEMBER (INTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KAMACHIL

*Jayaprakash*  
MEMBER (INTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KAMACHIL

**IT/106/2015-16 Procurement of Apple Mac Laptops  
BIDDER'S ELIGIBILITY QUALIFICATION REPORT**

Eligibility Qualification Criteria

S.No:	Eligibility Qualification Criteria	M/s. Pako Computers	M/s. Galaxy Techno	M/s. Ideal Distribution
1	Registration with PEC(if applicable)	N/A	N/A	N/A
2	NTN	Yes	Yes	Yes
3	Sales Tax Registration	Yes	Yes	Yes
4	Professional Tax	N/A	N/A	N/A
5	Registration with sindh Revenue Board(SRB)If applicable	N/A	N/A	N/A
	<b>Qualification Criteria</b>			
6	Minimum three year experience of relevant filed	Yes	Yes	Yes
7	Required Bid Security is attached	Yes	Yes	Yes
8	Turnover of at least last three years			
9	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes	Yes
10	Any other factor deemed to be relevant by procuring agency subject to provision of Rule-44	N/A	N/A	N/A
	Qualified/ Disqualified	Qualified	Qualified	Qualified

Note: The procurement agency may modify the criteria as per their requirement.

*Harun Rashid*  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

*Abdul Karim*  
*Ramiz*  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

*Jahangir*  
MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

TO : IBA	REF # :MP002070 KHI 2016
ATTN: MR. ASJAD ASAD SIDDIQI	DATE :AUG-01-2016
REF # TENDER/IT/106/2015-16	TEL # :111-422-422

**SUBJECT: QUOTATION FOR APPLE MACBOOK**

<u>DESCRIPTION</u>	<u>QTY</u>	<u>UNIT PRICE (PKR)</u>	<u>TOTAL PRICE (PKR)</u>	<u>GST PRICE (PKR)</u>	<u>GRAND PRICE (PKR)</u>
APPLE MACBOOK AIR - MMGF2 ZA/A 13.3 Inch/Intel Cori5/2.5GHz turbo up to 3.1GHz/8GB Memory/128Gb Flash Memory/3.57 pounds weight/NVIDIA Geforce GT 650M/720 pixels Face Time HD Cam/Wi Fi/Mac OS X Yosemite.	04	11,6000/-	4,64,000/-	78,880/-	5,42,880/-

**TERMS & CONDITION:**

PRICE : THE ABOVE PRICE IS INCLUSIVE OF GST.  
 PAYMENT : AS PER AGREED  
 DELIVERY : EX-STOCK SUBJECT TO PRIOR SALES OR STOCK AVAILABILITY.  
 VALIDATION : THE ABOVE PRICES ARE VALID FOR 30 DAYS ONLY.  
 WARRANTY : 01 Year from Apple Pakistan (Distributor)  
 TAX : IF GOVERNMENT IMPOSES ANY NEW OR REVISED TAXES, SHOULD BE BRONE BY THE CUSTOMER

Please feel free to contact us for further information and clarification. We hope to have good business relationship and assure you of our doing best to meet your expectations.

With Best Regards,

**SYED MUHAMMAD PERVAIZ**  
Manager Sales  
+92 0312-9214244



*Handwritten signatures and dates:*  
 2/18/16  
 2/15/16  
 ASJAD 2/18

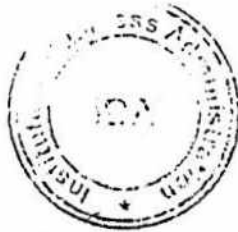
**BOQ / Apple Air Book Air (MMGF2) or Equivalent**

- 13.3-inch (diagonally) LED-backlit display with IPS technology with the resolution of 2560x1600 at 227 Pixels
- Intel Core i5, 2.5GHz dual-core processor (Turbo Boost up to 3.1GHz)
- 8GB of 1600MHz DDR3L Memory
- 128GB Flash Memory
- 3.57 pounds Weight
- NVIDIA GeForce GT 650M with 1GB of GDDR5 memory and automatic graphics switching
- 720 pixels FaceTime HD Cam
- 802.11n Wi-Fi wireless networking
- Built-in 74-watt-hour lithium-polymer battery
- Stand by Time up to 30 Days
- Up to 7 Hours Wireless Web Timing
- Quantity is 04.
- With Apple Care Pack

**PLEASE FILL THE BELOW DETAILS**

Sr.#	Quoted Model	Warranty	Delivery Time	Unit Price	GST	Qty	Unit Amount Including all taxes	Total Amount Including all taxes	Remarks
01	MMGF2	01 Years	30 Days	160000	A	04	160000	640000	
01	MMGF2	03 Years	30 Days	175000	B	04	175000	700000	

*Asad*  
2/8/16



*A. Khalid*  
2/8/16

*Aliy*  
*r/p/2/8/16*

*1/2/16*  
2/8/16

**QUOTATION**

RefNo: QTN-0032  
Date : 01 August 2016



IDEAL DISTRIBUTION LINE  
2nd Floor, Office # 201, Land  
Mark Plaza, IJ Chundrigar  
Road, Karachi, Pakistan.  
(021) 32628019 - 32627931 -  
32620017

To,  
Mr. Syed Ali Naqvi and Asjad  
Purchase / I.T Manager.  
Tell: 111-IBA-IBA  
Fax: no

Remarks: Reference to your Tender Ref No. IT/106/2015-16 for procurement of Apple MacBook's, we are here submitting our best prices as under:-

S.No	Item	Price	Sales Tax %	Sales Tax Amount	Price Incl. GST	Qty	Total Price
1	Apple MacBook Air 13.3" - MMGF2ZA/A i5 Intel Core i5 1.6Ghz turbo upto 2.7Ghz, 8GB of 1600MHz LPDDR3 on board memory 128GB Flash Storage 13.3-inch (diagonal) LED-backlit glossy widescreen display with support for millions of colors Wi-Fi, Bluetooth 4.0 wireless technology, Stereo speakers, Full-size backlit keyboard, Multi-Touch track pad, WebCam 720p HD, Mac OS X Yosemite 01 Year Warrantee	132825.00	0 %	0.00	132825.00	4	531300.00

Total: Five Hundred Thirty One Thousand Three Hundred Rupees Only

Total Amount without GST: 531300.00  
GST Amount: 0.00  
Total: 531300.00

**TERMS AND CONDITIONS**

The following Terms & Conditions shall be a part of the sale agreement.

- |                |                                   |
|----------------|-----------------------------------|
| 1. Validity    | Prices are valid for 90 days Only |
| 2. Govt. Taxes | Inclusive                         |
| 3. Payment     | Through Crossed Cheque            |
| 4. Delivery    | Ex-Stock or 4 to 6 weeks          |
| 5. Warranty    | 1 Year Warranty                   |

Sincerely Yours



Altaf Pirzada  
Senior Sales Executive  
Cell # 03005812504  
Email : altaf@idlsys.com



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\* Q T N - 0 0 3 2 \*



Date: August 16, 2016

**Notification of Procurement Committee**

The competent authority is pleased to constitute following committee for upcoming all the tenders of ICT Procurement Office for 2016-17.

1. Mr. Syed Jehanzeb (Assistant Manager, IBA)
2. Dr. Ramceez Khalid (Assistant Professor, IBA)
3. Mr. Haris Qureshi External Member (PPRA Advisor, HEJ Karachi University)
- 4.
- 5.

TORs of committee are;

- Facilitating and recommending approval or rejection for Purchasing Authority,
- Ensure compliance with IBA Procurement Policy and Procedures (PP&P), SPPRA rules, etc,
- Recommend procurement method in case of emergency and direct contracting, etc.
- Declaring award of contracts to the lowest evaluated responsive bidders,
- Approval / preparation of bidding documents.
- Approval / preparation of evaluation report
- Responsible for technical and financial evaluation of the bids,
- Provide views and suggestion on how procurement should be taken forward and may set general rules in advance for certain types of procurements, and,
- Acts as a source of advice on contract guidance and for specific cases raised by staff.

Regards

  
Dr. Ramceez Khalid

Chairman, Procurement Committee  
IBA, Karachi