



No.19(131)SO(Dev.)/2016-17
GOVERNMENT OF SINDH
AGRICULTURE, SUPPLY &
PRICES DEPARTMENT
Karachi, dated 18-05-2018

Phone: 99212050
Fax No. 99211805
E-Mail: info@sindhagri.gov.pk
www.sindhagri.gov.pk

To,

✓
The Director (CB)
Sindh Public Procurement Regulatory Authority (SPPRA)
Government of Sindh
Karachi.

SUBJECT: HOISTING OF BID EVALUATION REPORT FOR TRANSACTION ADVISORY SERVICES, SOLAR DEHYDRATION PLANT FOR DATES PROJECT ON SPPRA WEBSITE.

I am directed to enclose herewith original signed Bid Evaluation Report, copy of Consultant Selection Committee notification, Extension in bid validity period letter of department and Acceptance letter of bid validity period from bidder for hoisting on SPPRA website under rule 45 for captioned subject at your earliest.

SECTION OFFICER (DEV)

Copy forwarded for information to:

- P.S to Secretary, Agriculture, Supply & Prices Department, GoS, Karachi
- P.S to Director General, Public Private Partnership Unit, Finance Department, GoS

SPPRA INWARD DIARY

NO :

DATED :

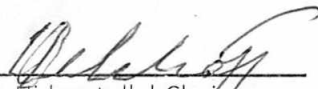
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18/05/2018

Bid Evaluation Report

1. Name of Procuring Agency: Agriculture, Supply & Prices Department
2. Tender Reference No: INF-KRY: No 94/18
3. Tender Description/Name of work/item: Transaction Advisory Services, Solar Dehydration Plant for Dates Project
4. Method of Procurement: Least Cost Selection Method
5. Tender Published: Daily Dawn (07-01-2018), Kawish (09-01-2018) and Daily Jang (07-01-2018)
6. Total Bid documents Sold: N/A
7. Total Bids Received: Three Bid Proposals received (KPMG TaseerHadi Consortium, M/s IQ CapitalPlus Consortium and Management & Development Center Consortium)
8. Technical Bid Opening date: (if applicable) 8th February 2018 ✓
9. No. of Bid technically qualified (if applicable): One – (KPMG TaseerHadi Consortium)
10. Bid(s) Rejected: Two (2) (M/s IQ Capital Plus Consortium and Management & Development Center Consortium)
11. Financial Bid Opening date: 24th April 2018 ✓
12. Bid Evaluation Report:

S. No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	KPMG TaseerHadi Consortium	Rs. 12,850,000/-	1	N/A	Lowest quoted bid	N/A

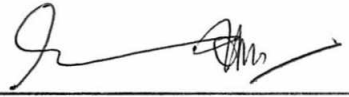
The bottom of the page features several handwritten signatures and initials. From left to right, there is a signature that appears to be 'Ahd', followed by a signature that looks like 'J' with a flourish. In the center, there is a large, bold signature that reads 'M. G. G. G.' with a checkmark. To the right of this, there are two more signatures, one of which appears to be 'U' with 'Wahai' written below it.



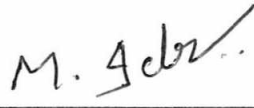
Mr. Fidayatullah Chajjo
Director General
Agriculture, Extension,
Hyderabad



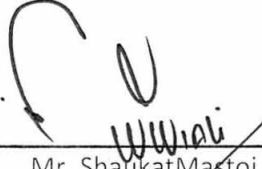
Mr. Fahad Ansari
Director PPP Unit
Finance Department



Mr. Akhtar Hussain Memon
Assistant Chief (Agriculture),
Planning & Development Board



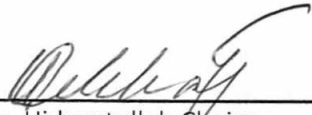
Mr. Muhammad Idrees Khoso
Director, Planning & Monitoring
Cell, Agriculture, Supply &
Prices Department





Mr. Shaikat Mastoi
Director
Agriculture Marketing
Sindh, Hyderabad

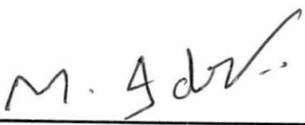
SUMMARY OF TECHNICAL PROPOSAL EVALUATION


		Maximum Marks	Marks Obtained KPMG Consortium	Marks Obtained M/S IQ Capital Consortium	Marks Obtained MDC Consortium
1.	Firm's Relevant Experience	40.00	35.00	27.00	23.00
2.	Key Professional Staff	50.00	49.50	39.80	37.50
3.	Financial Capability	04.00	04.00	00.00	01.00
4.	Appreciation of TOR	02.00	0.00	01.00	01.00
5.	Approach & Methodology	02.00	02.00	02.00	02.00
6.	Work Plan and Man-month schedule	02.00	01.00	01.00	01.00
	Total	100	91.50	70.80	65.50
	Status		Pass	Fail	Fail
	<i>Qualifying Marks = 75%</i>				


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 Hyderabad


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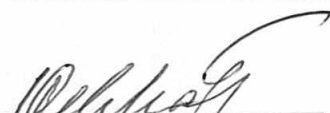

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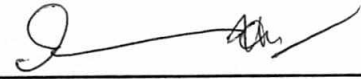

 Mr. Shaukat Mastoi
 Director
 Agriculture Marketing
 Sindh, Hyderabad

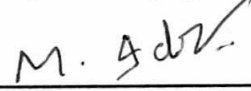
EVALUATION OF TECHNICAL PROPOSALS FOR TRANSACTION ADVISORY, SOLAR DEHYDRATION PLANT FOR DATES PROJECT


Details	KPMG	IQ Capital	MDC
Total	Score	Score	Score
Firm's Relevant Experience			
- <i>Transaction Advisory Experience for PPP projects or public sector projects</i> (1 Project = 1.5 points, 2 Projects = 3 points, 3 or more projects = 5 points)	5.00	5.00	5.00
- <i>Transaction Procurement experience for PPP Projects or Public Sector projects</i> (1 Project = 1 point, 2 Projects = 2 points, 3 Projects = 3 points, 4 Projects = 4 points, 5 or more projects = 5 points)	5.00	5.00	3.00
- <i>Feasibility study experience of agribusiness projects</i> (1 Project = 2 points, 2 Projects = 4 points, 3 Projects = 6 points, 4 Projects = 8 points, 5 Projects = 10 points, 6 Projects = 12 points, 7 or more projects = 15 point)	15.00	15.00	8.00
- <i>Consultancy/feasibility experience for setting-up dates processing/dates dehydration/dates related project</i> (1 Project = 5 points, 2 Projects = 10 points, 3 or more Projects = 15)	15.00	10.00	15.00
Sub-Total Firms Relevant Experience	40.00	35.00	27.00
Key Professional Staff			
Financial Team	15.00		
Financial Team Leader	10.00	10.00	8.50
Project Finance Specialist / Analyst	5.00	5.00	3.25
Technical Team	20.00		
Agribusiness Expert	7.00	7.00	5.25
Agri-supply chain Expert	6.00	6.00	4.50
Power sector Specialist	7.00	7.00	1.05
Legal Team	15.00		
Legal Team Leader	10.00	10.00	9.00
Legal Expert	5.00	4.50	5.00
Sub-Total Key Professional Staff	50.00	49.50	39.80
Financial Capability			
- <i>Annual Turnover</i> (PKR 10 million = 1 point, PKR 20 million = 2 points, PKR 30 million = 3 points, PKR 40 million = 4 points)	4.00	4.00	-
Appreciation of TOR and understanding of the assignment	2.00	-	1.00
Approach and Methodology	2.00	2.00	2.00
Work Plan and Manning Schedule	2.00	1.00	1.00
Sub-Total	10.00	7.00	4.00
Total	100.00	91.50	70.80


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 Agriculture, Extension, Hyderabad


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 Planning & Development Board


 Mr. Muhammad Idrees
 Director, Planning &
 Monitoring Cell, Agriculture, Supply
 & Prices Department








 Mr. Shaikat Wastoi
 Director
 Agriculture Marketing
 Sindh, Hyderabad

ATTENDANCE SHEET

CSC MEETING ON SOLAR DEHYDRATION PLANT FOR DATES - FINANCIAL BID OPENING

Committee Room of Agriculture & Supply And Prices Department, Ground Floor, Tughlaq House, Sindh Secretariat, High Court, Road, Karachi

April 24, 2018 (Tuesday) at 02:30PM

S. NO.	NAME	DESIGNATION & DEPARTMENT	EMAIL	CONTACT #	SIGNATURE
1.	SYED AOUN MUHAMMAD	PARTNER - IQ CAPITAL PLUS	aoun@iq-csp.com	0334-8145632	
2.	Amjad Munkaj	PARTNER - IQ CAPITAL PLUS	amjad@iq-csp.com	0334-8610333	
3.	Hamzah Khan	Senior Associate - HPMA	hamzahkhan@hpma.com	0331-2162675	
4.	Muhammad Arees Khoso	Director PML Agriculture Deptt.	-	0300-9205514	M. A. d.r.
5.	Akhtar Ansari	A.C (A.S.) R & D Deptt	-	021-59211190	
6.	Shoukat Ali Mastoi	Director Agriculture Marketing Sindh HED: Director PPP Unit	-	0333-2773638	
7.	Fahad Ansari	Marketing Sindh HED: Director PPP Unit	fahad.directorppp@sewail.com	9922191	
8.					
9.					
10.					
11.					
12.					



Minutes of Consultants Selection Committee Meeting on Solar Dehydration Plant for Dates Project

A meeting of Consultant Selection Committee (the "CSC") for the Solar Dehydration Plant for Dates Project (the "Project") was held on Tuesday, 24th April 2018 at 02:30 p.m. at the Committee Room of Agriculture, Supply & Prices Department, Government of Sindh under the chairmanship of Director General Agriculture Extension, Hyderabad. The meeting was convened to announce the Technical bids score and opening of financial bids of technically qualified bidders to hire consultant for the Project. The attendance sheet copy is attached as [Annexure-A].

Agenda # 1: Approval of the evaluation of Technical Proposals

2. The chair welcomed the CSC members and invited the Director PPP Unit to appraise the forum regarding the findings of the evaluation of the technical bids of the Project. The forum (including the representatives of the bidders) was informed that the Committee after thorough evaluation of technical bids in pursuance to the request for proposal (RFP) has finalized the technical bids evaluation. The forum was further informed that one (1) bid out of three (3) has been technically qualified (by securing more than or equal to 75 marks) as given below:

#	Bidder	Technical score	Remarks
1	KPMG Taseer Hadi Consortium	91.50	Qualified
2	M/S IQ Capital Plus Consortium	70.80	Disqualified
3	M/S Management & Development Center (MDC) Consortium	65.50	Disqualified

The technical bids evaluation is attached at [Annexure-B].

Agenda # 2: Opening of Financial Proposal

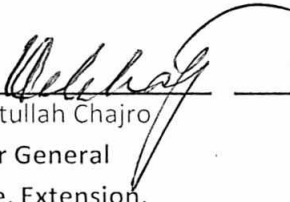
3. The financial proposals of one (1) technically qualified bidder was opened and the quoted financial bid price of qualified bidder was read aloud by Director PPP Unit. Thereafter, the CSC members signed the financial proposals before the authorized representative of bidders. The financial bid price of technically qualified bidder is given below:

#	Bidder	Bid Price
1	KPMG Taseer Hadi Consortium	Rs. 12,850,000/-




The CSC unanimously recommended KPMG Taseer Hadi Consortium being the preferred bidder based on technical qualification and quoting lowest bid price.

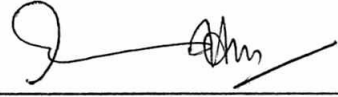
4. Meeting ended with a vote of thanks.



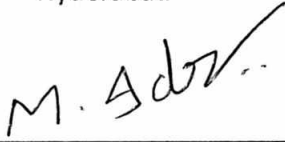
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No.19(67)SO(DEV:)/2016-17
**GOVERNMENT OF SINDH
AGRICULTURE, SUPPLY &
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Karachi dated: 30-04-2017

Phone: 99211806
Fax No. 99211805
E-Mail: info@sindhagri.gov.pk
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To,

The Director (CB)
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**SUBJECT: HOISTING OF BID EVALUATION REPORT FOR TRANSACTION
ADVISORY SERVICES, SOLAR DEHYDRATION PLANT FOR
DATES PROJECT ON SPPRA WEBSITE**

I am directed to enclose herewith original signed Bid Evaluation Report and copy of Consultant Selection Committee notification for hoisting on SPPRA website under rule 45 for captioned subject at your earliest.

AC SECTION OFFICER (DEV)

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