

SUMMARY OF TECHNICAL PROPOSAL EVALUATION

		Maximum Marks	Marks Obtained M/S KPMG Consortium	Marks Obtained M/S Deloitte Consortium
1.	Firm's Relevant Experience	40.00	40.00	40.00
2.	Key Professional Staff	50.00	48.50	43.00
3.	Financial Capability	04.00	04.00	04.00
4.	Appreciation of TOR	02.00	01.00	1.00
5.	Approach & Methodology	02.00	01.00	2.00
6.	Work Plan and Man-month schedule	02.00	01.00	1.00
	Total	100	95.50	91.00
	Status		Pass	Pass
	<i>Qualifying Marks = 80%</i>			



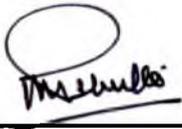
Mr. Azam Hamdani
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Mr. Fahad Ansari
Director PPP Unit
Finance Department
(Member)



Mr. Anwer Ali Mughal
Chief T&C, Planning &
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(Member)



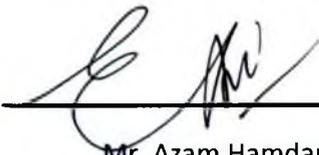
Mr. Yousuf Bhutto
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EVALUATION OF TECHNICAL PROPOSALS FOR TRANSACTION ADVISORY, HYDERABAD TM KHAN ROAD PROJECT

Details	KPMG	Deloitte	
	Total	Score	Score
Firm's Relevant Experience			
- Transaction Advisory Experience for construction of Road and/or Bridge Projects in last 10 years (1 Project = 4 points, 2 Projects = 8 points, 3 Projects = 12 points, Greater than or equal to 4 Projects = 16 points)	16.00	16.00	16.00
- Feasibility study experience of construction of Road and/or Bridge projects (1 Project = 2 points, 2 Projects = 4 points, 3 Projects = 6 points, 4 Projects = 8 points, 5 Projects = 10 points, Greater than or equal to 6 Projects = 12 points)	12.00	12.00	12.00
- Designing experience of Road and/or Bridge Project (1 Project = 1 points, 2 Projects = 2 points, 3 Projects = 3 points, 4 Projects = 4 points, 5 Projects = 5 points, Greater than or equal to 6 Projects = 6 points)	6.00	6.00	6.00
- Construction Supervision experience of Road and/or Bridge Projects (1 Project = 1 points, 2 Projects = 2 points, 3 Projects = 3 points, 4 Projects = 4 points, 5 Projects = 5 points, Greater than or equal to 6 Projects = 6 points)	6.00	6.00	6.00
Sub-Total Firms Relevant Experience	40.00	40.00	40.00
Key Professional Staff			
Financial Team	10.00		
Financial Team Leader	5.00	5.00	5.00
Financial Analyst	5.00	5.00	-
Technical Team	30.00		
Sr. Engineer	10.00	9.50	10.00
Bridge Engineer	10.00	9.50	9.00
Highway Engineer	10.00	9.50	9.50
Legal Team	10.00	10.00	9.50
Legal Expert			
Sub-Total Key Professional Staff	50.00	48.50	43.00
Financial Capability			
- Annual Turnover (PKR 200 million = 4 points, PKR 150 million = 3 points, PKR 100 million = 2 points, PKR 50 million = 1 point)	4.00	4	4
Appreciation of TOR and understanding of the assignment	2.00	1.00	1.00
Approach and Methodology	2.00	1.00	2.00
Work Plan and Manning Schedule	2.00	1.00	1.00
Sub-Total	10.00	7.00	8.00
Total	100.00	95.50	91.00



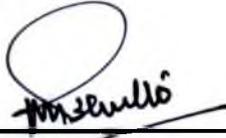
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M/S KPMG CONSORTIUM

1. KPMG - Lead Member (Financial Consulting Firm)

2. NESPAK - Technical Member Firm

3. Ahmed & Qazi - Legal Member

Firm's Relevant Experience	Maximum Points	No. of Projects	Points obtained
Transaction Advisory experience for construction of road/brid	16	4	16.00
Feasibility study of construction of road/bridge	12	17	12.00
Designing experience of road / bridge projects	6	15	6.00
Construction supervision experience of road / bridge projects	6	19	6.00
Qualification, Employment with the firm & Relevant Experience			
Key Professional Staff			
Financial Team			
Financial Team Leader	5	KPMG	5.00
Financial Analyst	5	KPMG	5.00
Technical Team			
Sr. Engineer	10	NESPAK	9.50
Bridge Engineer	10	NESPAK	9.50
Highway Engineer	10	NESPAK	9.50
Legal Team			
Legal Expert	10	A&Q	10.00
Financial Capability			
Annual Turnover	4		4.00
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Appreciation of TOR and Understanding of assignment	2		1.00
Proposed Methodology	2		1.00
Work Plan and Manning Schedule	2		1.00
TOTAL SCORE	100	TOTAL POINTS OBTAINED	95.50

BREAK-UP

Consortium Members: 11 projects KPMG, 3 NPK, 0 AQ;
 Consortium Members: 10 projects KPMG, 17 NPK, 0 AQ;
 Consortium Members: 10 projects KPMG, 15 NPK, 0 AQ;
 Consortium Members: 10 projects KPMG, 19 NPK, 0 AQ;

Financial					
	Name	Qualification	years with firm	Years experience	Points
1	Ahram Rizvi	CA(25 points)	21 (5 points)	21 (70 points)	100
2	Ali Hussian	CA(25 points)	16 (5 points)	16 (70 points)	100
Technical					
	Name	Qualification	years with firm	Years experience	Points
1	Syed Murawwar Abbas	MS (20 points)	27 (5 points)	27 (70 points)	95
2	Sohail Aslam	MS (20 points)	31 (5 points)	33 (70 points)	95
3	Danish Raza	MS (20 points)	26 (5 points)	26 (70 points)	95
Legal					
1	Naseem Ahmed	LLM (25 points)	16 (5 points)	16 (70 points)	100

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M/S DELOITTE YOUSUF ADIL CONSORTIUM

1. Deloitte Yousof Adil - Lead Member (Financial Consulting Firm)
2. RIAA Barker Gillette - Legal Consulting Firm
3. ECIL - Technical Consulting Firm
4. AA Associates - Technical Consulting Firm
5. Exponent Engineering - Technical Consulting Firm

Firm's Relevant Experience	Maximum Points	No. of Projects	Points obtained
- Transaction Advisory experience for construction of road/brid	16	6	16.00
- Feasibility study of construction of road/bridge	12	27	12.00
- Designing experience of road / bridge projects	6	28	6.00
- Construction supervision experience of road / bridge projects	6	27	6.00
Key Professional Staff		Qualification, Employment with the firm & Relevant Experience	
- Financial Team			
Financial Team Leader	5	Deloitte	5.00
Financial Analyst	5	Deloitte	0.00
- Technical Team			
Sr. Engineer	10	Exponent	10.00
Bridge Engineer	10	AA Assoc	9.00
Highway Engineer	10	ECIL	9.50
- Legal Team			
Legal Expert	10	AQ	9.50
Financial Capability			
Annual Turnover	4		4.00
Appreciation of TOR and Understanding of assignment	2		1.00
Proposed Methodology	2		2.00
Work Plan and Manning Schedule	2		1.00
TOTAL SCORE	100	TOTAL POINTS OBTAINED	91.00

BREAK-UP

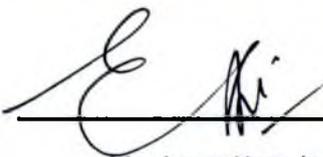
Consortium Members (4 projects Del, 0 RIAA, 2 ECIL, 0 AA, 0 EN)
 Consortium Members (0 projects Del, 0 RIAA, 6 ECIL, 12 AA, 9 EN)
 Consortium Members (0 projects Del, 0 RIAA, 7 ECIL, 13 AA, 8 EN)
 Consortium Members (0 projects Del, 0 RIAA, 7 ECIL, 15 AA, 5 EN)

Financial					
	Name	Qualification	years with firm	Years experience	Points
1	Abdul Rab	CA (25 points)	14 (5 points)	14 (70 points)	100
2	Fazal Karim khatri	IQ (0 points)	0 (0 points)	0 (0 points)	0

Technical					
	Name	Qualification	years with firm	Years experience	Points
1	Dr. S. M. Shahid Alam	PhD (25 points)	15 (5 points)	32 (70 points)	100
2	Abdul Aleem Khan	BE (15 points)	40 (5 points)	55 (70 points)	90
3	Syed Azhar Ali Zaidi	MS (20 points)	10 (5 points)	18 (70 points)	95

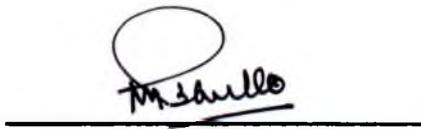
Legal					
	Name	Qualification	years with firm	Years experience	Points
1	Bilal Saulek	LLB (20 points)	8 (5 points)	13 (70 points)	95

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