

## Bid Evaluation Report


1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: ME/08/14-15
3. Tender Description/Name of work/item: Provide & Supply of Luminaries
4. Method of Procurement: Single Stage Single Envelope
5. Tender Published: June 30, 2015 on IBA & SPPRA web sites SPPRA Serial # 24704  
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 02 suppliers have collected Tender Documents
7. Total Bids Received: 02
8. Technical Bid Opening date: (if applicable) NA (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: July 22, 2015

### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Al-Waqad Enterprises	Rs.173,452.50	Lowest only in Two items	Rs.750,000.00	Accepted, due to lowest in two items. Comparative Sheet Attached.	
2.	M/s <del>M.F. K&amp;B Brothers</del> <sup>Enterprises</sup>	Rs.321,750.00	Lowest only in One item		Accepted, due to lowest in one item.	
3.						
4.						

### Signatures of the Central Purchase Committee, Members

  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Syed Sehazeb  
Assistant Manager  
IBA

  
CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Dr. Nabih Touheed  
Professor  
IBA


  
MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Hooria Qureshi  
PPRA Advisor  
HES

**Provide & Supply of Luminaries**  
**Tender # ME/8/14-15**

Sr. #	Description	Quantity	M/s Al-Waqad Enterprises			M/s K&B Enterprises <i>Excess Telecons Corporation K&amp;B Enterprises K&amp;B Enterprises</i>		
			Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)
1	PAR 38, 120W, Warm Light Philips or Equivalent	150 Units	Philips	445.00	66,750.00	Philips	449.50	67,425.00
2	PAR 64, 1000 W, Warm Light Philips or Equivalent	50 Units	Philips	5,650.00	282,500.00	GE	5,500.00	275,000.00
3	HID Lamp 150W, Master HTPI-T Plus, 645 Philips or Equivalent	100 Units	Philips	815.00	81,500.00			NQ
<b>Total</b>								
17% GST				Rs. 430,750.00				Rs. 342,425.00
<b>Total Amount</b>				Rs. 73,227.50				Rs. 58,212.25
				Rs. 503,977.50				Rs. 400,637.25

M/s Al-Waqad Enterprises		M/s K&B Enterprises	
	148,250.00		275,000.00
	25,202.50		46,750.00
	173,452.50		321,750.00

Itemized Total	423,250.00
GST	71,952.50
<b>Itemized Grand Total Amount (Inclusive of GST)</b>	<b>495,202.50</b>

  
**MEMBER**  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Syed Sehangeeb  
 Assistant Manager  
 IBA

  
**CHAIRPERSON**  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Dr. Naisy Touheed  
 Professor  
 IBA

  
**MEMBER (EXTERNAL)**  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Havis Qureshi  
 APPA Advisor  
 HES

## Muhammad Hanif / Executive I (Purchase) @ Main Campus

**From:** Muhammad Sohail Khan / Manager Purchase and Stores @ IBA  
**Sent:** Saturday, July 25, 2015 10:53 AM  
**To:** Muhammad Hanif / Executive I (Purchase) @ Main Campus  
**Subject:** Fwd: Item # 2: Approval for Provide & Supply of Luminaries  
**Attachments:** PC Agenda for Luminaries.jpg; Tender Comparative Statement Tender Luminaries.pdf; Tender Opening Lumanaries.jpg

Kindly process accordingly.

Thank you,

*Sent from my Verizon Wireless 4G LTE DROID*

----- Original Message -----

**Subject:** Item # 2: Approval for Provide & Supply of Luminaries  
**From:** "Syed Jehanzeb / Asst.Manager Finance (Projects) @ Main Campus" <sjehanzeb@iba.edu.pk>  
**To:** Procurement Committee <Procurement-Committee@iba.edu.pk>  
**CC:** "Muhammad Hanif / Executive I (Purchase) @ Main Campus" <mhanif@iba.edu.pk>, "Muhammad Sohail Khan / Manager Purchase and Stores @ IBA" <mshkhan@iba.edu.pk>, "Dr. Ishrat Husain / Dean & Director @ IBA" <ihusain@iba.edu.pk>

Item # 2: Approval for Provide & Supply of Luminaries

Discussion: -

Decision: The committee approved the award of Luminaries on Itemized bases to M/s Al-Waqad Enterprises & M/s K&B Enterprises at Rs.495,202.50.

Sr. #	Description	Quantity	M/s Al-Waqad Enterprises			M/s K&B Enterprises	
			Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)
1	PAR 38, 120W, Warm Light Philips or Equivalent	150 Units	Philips	445.00	66,750.00	Philips	445
2	PAR 64, 1000 W, Warm Light Philips or Equivalent	50 Units	Philips	5,650.00	282,500.00	GE	5,650
3	HID Lamp 150W, Master HTPI-T Plus, 645 Philips or Equivalent	100 Units	Philips	815.00	81,500.00		
<b>Total</b>					<b>Rs. 430,750.00</b>		
<b>17% GST</b>					<b>Rs. 73,227.50</b>		
<b>Total Amount</b>					<b>Rs. 503,977.50</b>		


M/s Al-Waqad Enterprises		M/s K&B Enterprises	
148,250.00		275,000.00	
25,202.50		46,750.00	
173,452.50		321,750.00	

Itemized Total	423,250.00
GST	71,952.50
Itemized Grand Total Amount (Inclusive of GST)	495,202.50

**Institute of Business Administration, Karachi**  
**Tender Opening**  
**July 22, 2015**  
**at 12:30 noon**

Statement of Tender for: Provide & Supply of Luminaries

Tender #: ME-08/14-15

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Earnest Money Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1	M/s Alhambra Enterprises	Rs. 5,39,777/-	-	112 1000563 Alhambra Rs 30,000/- July 13, 2015		
2	M/s K.S. Enterprises	Rs. 400,637.25	-	09060530 14/06/2015 Rs 24000/- July 16, 2015		Slava #3 is Mohamud by the bidder

  
**M. SOHAIL KHAN**  
 Manager Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

  
 M. Ahmad  
 Finance Executive

  
**ABDUL KHAID**  
 Traveling & Procurement Officer (BS-17)  
 Institute of Business Administration  
 Karachi-75270

  
 M. Ahmad  
 Finance Executive



# Al-Waqad Enterprises

R-86, Shaz Bungalows, Sector 16-A/5, Gulzar-e-Hijri  
Scheme No.33, Karachi. Tel: 021-34645518

## TO WHOM IT MAY CONCERN

### COMPANY PROFILE

- |                   |   |
|-------------------|---|
| 1. COMPANY NAME   | ALWAQAD ENTERPRISES   |
| 2. ADDRESS        | R -86 SHAZ BANGLOWS SECTOR 16A/5 GULZAR<br>HAJRI SCHEME NO 33 KARACHI   |
| 3. CONTACT PERSON | KHALID MAHMOOD  |
| 4. MOBILE NO      | 03212435646   |
| 5. EMAIL ID       | ALWAQAD@LIVE.COM  |
| 6. N.T.N NO       | 0860778(COPY ATTACHED)  |
| 7. S.TAX NO       | 1202-9999-224-46  |
| 8. NO OF EMPLOYEE | 04  |
| 9. EXPERIENCE     | 19 Years in the same Field  |
| 10. EQUIPMENTS    | ALL NECESSARY EQUIPMENTS & TOOLS  |
| 11. MAJOR BUYER   | 1. IBA<br>2. NICVD, KARACHI<br>3. SINDH EDUCATION FOUNDATION, KARACHI<br>4. DHA SUFFA UNIVERSITY<br>5. <b>General order supplier, Civil, mechanical<br/>and electrical work on case to case basis</b> |
| 12. BANK          | MCB BANK LIMITED  |

FOR AL WAQAD ENTERPRISES



GOVERNMENT OF PAKISTAN  
REVENUE DIVISION  
CENTRAL BOARD OF REVENUE

NATIONAL TAX NUMBER CERTIFICATE

(Issued under section 20 of the Finance Act, 1999)

National Tax Number (NTN) 0560778-B

Name: KHALID MAJMOOD

Address: AL-WAQAD ENTERPRISE,  
R-86 SHAZ BANGLOW SEC. 16-A-5 SCHEEM 33  
KARACHI

Status/Nature: Business Individual

NIC/Firm Reg./Company Inc. Number /New NIC: 4250108993191

*This certificate shall be prominently displayed at a conspicuous place of  
the premises in which business or work for gain is carried on. It is also  
required to be indicated on the signboard wherever it is affixed.*

Date of Issue 16/07/2005

Chairman



MCB  
Bank  
Limited

Hassan Square Branch  
Karachi

24<sup>th</sup> Nov-14

### Account Maintenance Certificate

This is to certify that M/S Al waqad Enterprises are maintaining Current Account No 0007501010018823 since 19-Jan-1995 at MCB Hassan Square Branch Karachi.

This certificate is being issued upon customer request and without any risk and responsibility on Bank or its officers apart.



MANAGER:

GOVERNMENT OF PAKISTAN  
COLLECTORATE OF SALES TAX & CENTRAL EXCISE (EAST ZON)

CERTIFICATE OF REGISTRATION  
(Under Sales Tax Act, 1990)

(01) NAME M/S. AL-WAQAD ENTERPRISES.  
(02) ADDRESS R-86, SHAZ BANGLOWS #11/6, SEC.#16/A/5, SCHEME#33,  
KARACHI.

(03) You have been registered as:

Manufacturer  Importer  Exporter  
 Distributer  Wholesaler  Retailer  
 Ship Breakers

This means that you must:

- (i) Charge Sales Tax on all taxable supplies made during the course of taxable activity.
- (ii) File a return in the designated bank relating to a month on or before the 15th of the following month.
- (iii) File a Nil - Return even if no taxable activity takes place during the current tax period.
- (iv) Abide by provisions of Sales Tax Act 1990, and rules made there under.

(04) Your Sales Tax Registration Number is:

12-02-9999-224-46

(05) Date of Registration: 22-MAY-2001

(22nd Of May Two Thousand One)

(06) This number must be shown in the tax return and on all the invoices issued by you and quoted in all your correspondence with the Sales Tax Department.

  
ASSISTANT COLLECTOR (Sales Tax)  
(Registration & Information Division)



# K&B Enterprises

Civil Work, Maintenance  
&  
General Order Suppliers  
NTN NO. 1130885-7  
GST NO. 12-00-9999-716-19

Ref. \_\_\_\_\_

Date \_\_\_\_\_

## TO WHOM IT MAY CONCERN

Our firm M/S K & B Enterprises is established in the year 1999. Situated at 26a Al-Mujeeb Garden Model Colony Karachi.

Our Bankers name Habib Metropolitan Bank NED University Branch, University Road, Karachi.

K & B Enterprises having NTN # 1130885-7

K & B Enterprise having General Sales Tax # 12-00-9999-716-19

We do our business as a General Order Supplier, Civil and Maintenance work in Govt, Semi Govt and Private Sector. Our respectable client

1. NED University Karachi
2. DHA Suffa University Karachi
3. IBA Karachi
4. South City Hospital





Revenue Division  
**Federal Board of Revenue**  
Government of Pakistan

## NATIONAL TAX NUMBER CERTIFICATE

(Issued under section 20 of the Finance Act, 2001)

1130665-7

National Tax Number (NTN):

MUHAMMAD WASEEM

Name:

K-B ENTERPRISES

Address: 26-A AL MUJEEB GARDEN MODEL COLONY MALI  
KARACHI

PHONE NO: 4509484

Business Individual

Status/Nature:

/New NIC : 4250162266069

CNIC/Firm Reg./Company Inc. Number:

This Certificate shall be prominently displayed at a conspicuous place of the premises in which business or work for gain is carried on. It is also required to be indicated on the signboard where it is affixed.

04/02/2009

Date of Issue



www.fbr.gov.pk

PARTNER IN PROGRESS

www.fbr.gov.pk

helpline fbr gov.pk 0800 00 227-051 111 227 227

GOVERNMENT OF PAKISTAN  
COLLECTORATE OF SALES TAX  
COLLECTORATE OF SALES TAX (EAST ZONE) KARACHI

CERTIFICATE OF REGISTRATION  
(Under Sales Tax Act, 1990)

(01) NAME M/S. K & B ENTERPRISES  
(02) ADDRESS 49/5, SHADE NO.17, MODEL COLONY  
KARACHI.

(03) You have been registered as:

Manufacturer       Importer       Exporter  
 Distributer       Wholesaler       Retailer  
 Ship Breakers

This means that you must:

- (i) Charge Sales Tax on all taxable supplies made during the course of taxable activity.
- (ii) File a return in the designated bank relating to a month on or before the 15th of the following month.
- (iii) File a Nil - Return even if no taxable activity takes place during the current tax period.
- (iv) Abide by provisions of Sales Tax Act 1990, and rules made there under.

(04) Your Sales Tax Registration Number is:

12-00-9999-716-19

(05) Date of Registration: 25-02-2000

(25th OF February Two Thousand)

(06) This number must be shown in the tax return and on all the invoices issued by you and quoted in all your correspondence with the Sales Tax Department.

  
ASSISTANT COLLECTOR (Sales Tax)  
(Registration & Information Division)



# HABIBMETRO

21-Nov-2014

TO WHOM IT MAY CONCERN

This is to certify that M/s. K & B ENTERPRISES of HOUSE# 26-A, AL-MUJEEB GARDEN, MODEL COLONY, KARACHI. is/are maintaining Account under Demand Deposits Number 20311-714-115497 with us since 16-Jun-2010.

As per our records MUHAMMAD WASEEM is PROPRIETOR of said Firm/Account.

This certificate is being issued at the specific request of our customer and without any risk and responsibility on the part of this bank or any of its officers.

For Habib Metropolitan Bank Limited



Authorized Signatory



Authorized Signatory

