



**Institute of  
Business Administration  
Karachi**

*Leadership and Ideas for Tomorrow*

## **Bid Evaluation Report**

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/124/2016-17
3. Tender Description/Name of work/item: Gas for Main Campus IT Rooms.
4. Method of Procurement: Single Stage Two Envelope
5. Tender Published: SPPRA 11-March-2017 SPPRA-S.No: 31990/2017
6. Total Bid documents sold: (Available on website)
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) 28-March-2017
9. No. of Bid technically qualified (if applicable): 01
10. Bid(s) Rejected: 02
11. Financial Bid Opening date: 29-05-2017
12. Bid Evaluation Report:

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder Unit Price</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/ rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1	M/s. Britlite	PKR.3,585,605/- all inclusive	1 <sup>st</sup>	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract

**Recommendations:** - The offered amount of Rs. 3,585,605/- Complete Project Cost (Inclusive of all applicable taxes) by M/s. Britlite has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

IBA (Internal Member)

Mr. Syed Jehanzeb

Manager Finance

CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

IBA (Internal Member)

Dr. Rameez Khalid

Academic Director

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

**Technical Evaluation of SUPPRESSION GAS & SLA FOR FIRE ALARM SYSTEM AT MAIN CAMPUS IT ROOMS**

IT/115/2016-17

S.no.	Evaluation Criteria:	Al Jibra Technologies	Orient Energy System	BritliteEngineering Company
	Vendors who will meet the following conditions and submit the documents / statements / information as mentioned in tender documents, will be declared Qualified Vendors while others will be classified as Non-Qualified Vendors.			
1	For qualifying in Technical responsiveness, bidders shall fulfill ALL the requirements as laid out in Annexure A. If any of the requirements is not met by the bidder, the bid will be rejected straightaway.	Yes	Yes	Yes
2	Holding Valid Dealership Certificate for Pakistan from the principal/ manufacturer of the Products (Copy to be provided).	Not provide	Not Provided	3M is the principle manufacturere of NOVEC Gas - 3 M letter is attached.
3	Successful completion of at least three (03) similar projects completed within last two years. Testimonial from the customer or can be confirmed by IBA, Karachi, through the contact detail provided.	Not provide	General Client List provided only	Project details is provided but person contact details are not provided.
4	Proof of Company being in operation for at least 3 years or above in Pakistan in relevant business.	Not provide	Provided	Provided
5	Financial proposals of only those vendors will be opened who found technically successful. Financial bids of successful technical bidders will be open and check the complete BOQ with the requirement and compliant of technical and then award the contract to the lowest evaluated responsive bidder, other vendors treated as disqualified.	Non Responsive	Non Responsive	Recommended for opening of Financial Bid as consider as Responsive Bidder
6	Support, warranty will be offered for One-year plan for accessories/Equipment and Ten-year expiry for Novec 1230 Gas.	N/A	N/A	

IBA reserves the right to accept any model/brand /solution depending upon its requirements and any such decision could not be challenged.

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

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CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

**Finacial Evaluation Sheet Procurement of Fire Suppression GAS & Support for Main Campus Server Room**  
**IT/124/2016-17**

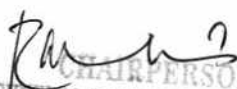
**SLA - A**

S.No.	Item	M/s Britlite Engineering Company
1	Annual maintenance for existing Fire Alarm System for one year	120,000
	GST (Services) 13% in PKR	15,600
	<b>Total</b>	<b>135,600</b>


**Supply & Commissioing of Novec 1230 Gas - B**

S.No.	Item	M/s Britlite Engineering Company
1	Data Centre Room - Dimensions: 23'6 x 14' x 12 (ft)	832,160
2	Testing Area & UPS Room - Dimensions: 7'6 x 8' x 12 + 13' x 10' x 12'(ft)	648,420
3	Battery Room & MDA Room - Dimensions 10' x 10' x12' + 13' x 10' x 12' (ft)	675,480
4	Data Centre Room - Dimensions: 23'6 x 14' x 12 (ft) (As a Bakup / Spare)	728,560
	Amount in PKR	2,884,620
	GST (Supplies) 17% in PKR	490,385
	Installation Charges in PKR	75,000
	Amount in PKR	3,450,005
	<b>Total Amount in PKR ( A + B)</b>	<b>3,585,605</b>



  
**CHAIRPERSON**  
**CENTRAL PURCHASE COMMITTEE**  
**INSTITUTE OF BUSINESS ADMINISTRATION**  
**KARACHI**

**MEMBER**  
**CENTRAL PURCHASE COMMITTEE**  
**INSTITUTE OF BUSINESS ADMINISTRATION**  
**KARACHI**

  
**MEMBER (EXTERNAL)**  
**CENTRAL PURCHASE COMMITTEE**  
**INSTITUTE OF BUSINESS ADMINISTRATION**  
**KARACHI**

NIT NO (Tender #): IT 124 16-17 (Gas for MC IT Rooms)

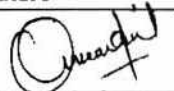
SPPRA ID: 31990

**Method and procedure of procurement: National Competitive Bidding (Single Stage – Two Envelope)**

**MINUTES OF BID OPENING MEETING (Financial)**

A meeting of the procurement committee of this department was held on 29-05-2017 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	Britlite Engineering Company	OWAIS JAMIL	0321-2884321	

The bids were opened at 11:00AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed the page of financial proposal/ bids.

Following is the details of bids announced:


S. No.	Name of Bidder	Offered Price	Amount of Bid Security (5%)	Pay Order No./ Date
1	Britlite Engineering Company	Rs. 135,600 / Rs. 3450005 / Rs. 3585605 /	Rs. 185000 /	PSKw13mk. P.O 12109330 dt 27-03-2017

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

PO received Original


 29/5/17

As per  
29/5/17  


 29/5/17

  
CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

  
MEMBER (FINANCIAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI



NIT NO. IT/124/2016-17(GAS for MC IT Rooms)



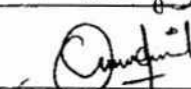
SPPRA-ID: 31990/2016-17

Method and procedure of procurement: National Competitive Bidding (Single Stage – Two Envelope)

### MINUTES OF BID OPENING MEETING (TECHNICAL)

A meeting of the procurement committee of this department was held on 28-03-2017 for opening the technical bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	ALJibraTech	Kashif Yaseen	03408668110 Sales@alibrah	
2	ORIENT ENERGY System	IRSHAD AZIZ	0346-8228339	
3	Brightlite Eng. Company	OWAIS JAMIL	0321-2884321	
4				
5				

28/3/17

The technical bids were opened at 11:30AM in the presence of the above mentioned participants and the technical bids submitted/quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. Following is the details of bids announced:

S. No.	Name of Bidder	Technical Bid Envelope (Original+Copy)	Financial Bid Envelope (Original+Copy)	Pay Order Envelope
1	ALJibra Tech	Yes + No	Yes + No	Yes
2	Orient Energy System	Yes	Yes	Yes
3	Brightlite Eng. Company	Yes	Yes	Yes
4				
5				

The technical committee shall examine all the technical bids as per the Qualification/ eligibility criteria provided in the bidding documents and will announce the results of technical qualified bidders later. The meeting ended with the note of thanks to and from the chair.

  
  
  
  
  
  
  
28/3/17

ORIGINAL

Quotation No. QR-17-054-IBA-OJ

Doc. No. TSR-17-026-IBA-OJ

*Britlite*

Innovative & Optimal  
Solution Provider

M/s. Institute of Business  
Administration

Tender No. IT/124/2016-17

## Commercial Proposal

Supply Suppression Gas & SLA for  
Fire Alarm System at Main Campus IT  
Rooms

Britlite Engineering Company

Office : 12-C, First Floor, Seher Lane No. 9, Phase 7, D.H.A., Karachi, Pakistan

Tel : (92-21)-35341732-6

Fax : (92-21)-35850163

E-mail : bec@britlite.net

URL : www.britlite.net

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION

CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

UBL UNITED BANK

UBL UNITED BANK

UBL UNITED BANK

UBL UNITED BANK

UNITED BANK LIMITED

1146-UNIVERSITY CAMPUS, KARACHI  
DATE 15-MAR-2017 09:29:37

\*\*\* CASH DEPOSIT \*\*\*

TO A/C: 114600300025  
1146-UNIVERSITY CAMPUS, KARACHI  
TITLE: IBA-KARACHI

AMT: 2000000000.000000  
ONE THOUSAND ONLY  
(SER NO: 1081540905)  
POSTED BY: JAMNAT IFTIKHAR

This is a computer generated receipt  
and does not need signature or stamp





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Solution Provider

Ref: QR-17-054-IBA-OJ

March 27, 2017

M/s. Institute of Business Administration  
Main Campus, University Road, Karachi 75270.  
Ph: 021-38104700-1 Ext: 2107

Summary

Att: Manager procurement - ICT

Subject: Price Summary - Supply of Firetrace - USA Suppression Gas & SLA for Fire Alarm System at Main Campus IT Rooms  
Tender Reference No. IT/124/2016-17

Dear Sir,

Thank you for the subject enquiry, we are pleased to quote our best prices as follows:

Annexure - A - SLA (Part A)		
1	Service Level Agreement Annual maintenance for existing Fire Alarm System on monthly basis. Refer attached quotation "QR-17-054-IBA(A)-OJ"	120,000
GST (Services) @ 13% in PKR		15,600
A - Amount in PKR		135,600

Pak Rupees One hundred thirty five thousand six hundred only.

Annexure - A - Novec 1230 Gas (Part B)		
1	Supply of Firetrace - USA Novec 1230 Fire Suppression System Data Center Room - Dimensions: 23'6" x 14' x 12' (ft) Refer attached quotation "QR-17-054-IBA(B)-OJ"	832,160
2	Supply of Firetrace - USA Novec 1230 Fire Suppression System Testing Area & UPS Room - Dimensions: 7'6" x 8' x 12' + 13' x 10' x 12' (ft) Refer attached quotation "QR-17-054-IBA(B)-OJ"	648,420
3	Supply of Firetrace - USA Novec 1230 Fire Suppression System Battery Room & M.D.A Room - Dimensions: 10' x 10' x 12' + 13' x 10' x 12' (ft) Refer attached quotation "QR-17-054-IBA(B)-OJ"	675,480
4	Supply of Firetrace - USA Novec 1230 Fire Suppression System Data Center Room - Dimensions: 23'6" x 14' x 12' (ft) (As Back-up / Spare) Refer attached quotation "QR-17-054-IBA(B)-OJ"	728,560
Amount in PKR		2,884,620
GST (Supplies) @ 17% in PKR		490,385
Installation Charges in PKR		75,000
B - Amount in PKR		3,450,005
(A+B) Total Amount in PKR		3,585,605

Pak Rupees Three million five hundred eighty five thousand six hundred five only.

The Britlite staff will always be at your complete disposal & we extend our best regards leading to a mutually beneficial professional relationship.

Yours Faithfully,

Britlite Engineering Company

Owais Jamil  
Project Engineer



CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Rizwan Mirza  
(Principal Engineer)

Britlite Engineering Company

Office : 12-C, First Floor, Seher Lane No. 9, Phase 7, D.H.A., Karachi, Pakistan  
Tel: (92-21)-35341732-6 Fax: (9221) 35850163, E-mail: [bec@britlite.net](mailto:bec@britlite.net) URL: [www.britlite.net](http://www.britlite.net)  
Display : Plot # 18-C, 4<sup>th</sup> Sunset Commercial Street, Phase-4, D.H.A., Karachi-75500, Pakistan.

Page 1 of 7



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Ref: QR-17-054(M1)-IBA-OJ

July 14, 2017

**M/s. Institute of Business Administration**  
Main Campus, University Road, Karachi 75270  
Tel: 021-38104700-1 Ext: 2107

**Attn: Manager Procurement - ICT**

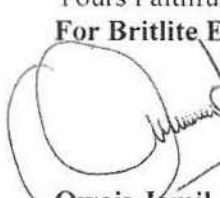
**Subject: Extension of Bid Validity – IBA Tender # IT/124/2016-17**  
**Supply & Installation of Suppression Gas & SLA for Fire Alarm System at Main**  
**Campus IT Rooms**

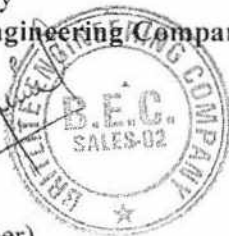
Dear Sir,

Reference to the commercial opening of tender no. IT/124/2016-17 for the Supply & Installation of Suppression Gas & SLA for Fire Alarm System at Main Campus IT Rooms and further to your e-mail received dated July 14, 2017, we confirm to extend our bid reference no. QR-17-054-IBA-OJ dated March 27, 2017 validity till September 20, 2017.

We look forward to receive the Purchase Order for the same soon. Many thanks for your co-operation.

Yours Faithfully  
**For Britlite Engineering Company**

  
**Owais Jamil**  
(Project Engineer)



Page 1 of 1

## **Britlite Engineering Company**

**Office** : 12-C, First Floor, Seher Lane No. 9, Phase 7, D.H.A., Karachi, Pakistan  
Tel: (92-21)-35341732-6 Fax: (9221) 35850163, E-mail: [bec@britlite.net](mailto:bec@britlite.net) URL: [www.britlite.net](http://www.britlite.net)  
**Display** : Plot # 18-C, 4<sup>th</sup> Sunset Commercial Street, Phase-4, D.H.A., Karachi-75500, Pakistan.