



**SINDH EDUCATION FOUNDATION
GOVT. OF SINDH
(HEAD OFFICE)**



SEF (Plot. No. 21/A, Block No.7 & 8 Overseas Cooperative Housing Society,
Ameer Khusro Road) Karachi. 021-34169182 & 184

ATTENDANCE SLIP FOR THE OPENING TECHNICAL

Date: **20th April, 2017**
 Tender No: **SEF/NP/16-17/36**
 Tender Procedure **Single Stage-Two Envelope Procedure**
 Tender of: **Supply of Laptops, Development Server, Video Conferencing Solution, Photocopier Machine.**
 Bid Forms sale out: **05 (Annex-A for ready reference)**

Following firms submitted their bids in this IFB.

S.N o.	NAME OF FIRM PARTICIPATED	ATTENDED BY (Name & Designation)	CONTACT NO/ EMAIL	SIGNATURES	SOURCE FOR OBTAINING BIDDING DOCUMENT
1	Hascombe BSL Bestbner	LAEEB KHAN C.S.	0333228289		Download
2	COMPUTER MARKETING CO. (Pvt) LTD	NAVEED ANSARI Sr. EXECUTIVE MARKETING	0333-3143412		DOWNLOAD
	AMTECH	Hussain Corporate Sale	0345-8204109 hussain@amtechsystems.com.pk		ready
4	Gemco	Mazhar Rasool Manager Corporate Sales	0333-3032882 mazhid@gemco.com		Ready
5	/	/	/	/	/

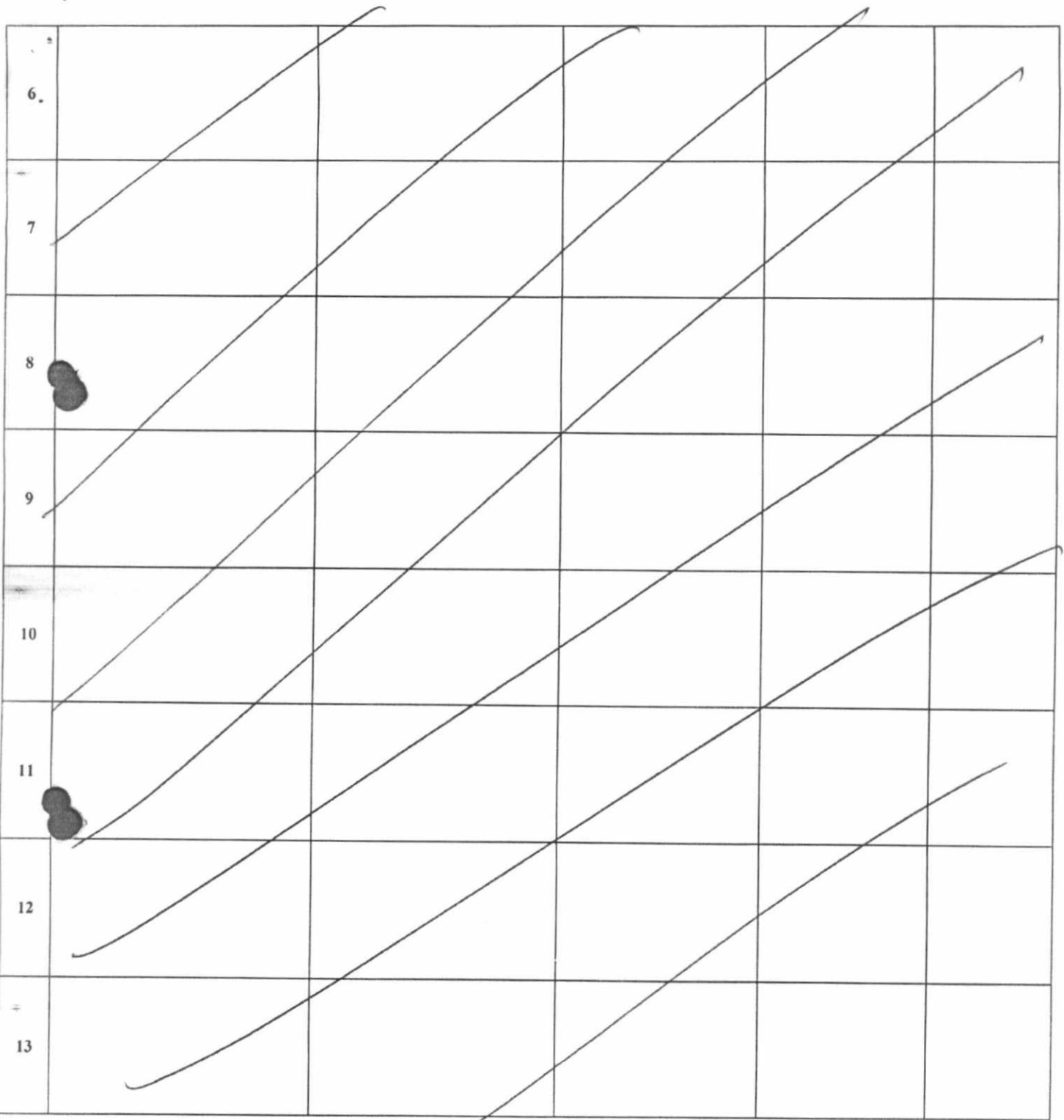
L. Shah *M. Anwar*



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MEMBERS OF PURCHASE COMMITTEE

S.No.	NAME OF OFFICERS	DESIGNATION	AUTHORITY	SIGNATURE
i	Mr. Muhammad Abdullah Abbasi	Director General Administration & Co-ordination , IT-SEF	Chairman P. C-SEF	
ii	Mr. Muhammad Ashraf	Deputy Director FR/FFM-SEF	Secretary/Member P. C-SEF	
iii	Mr. Salahuddin Abbasi,	Section Officer (Budget), SGA&CD	Member P.C-SEF.	
iv	Mr. Shahnawaz Ali Khan	Acting Deputy Director Procurement-SEF	Member P. C-SEF.	
v	Mr. Javed Akbar Mangi	Video Conferencing Engineer (BS-17), Information Science & Technology Dept, Govt. of Sindh	Member P.C/TC-SEF.	



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MEMBERS OF TECHNICAL COMMITTEE

S.No.	NAME OF OFFICERS	DESIGNATION	AUTHORITY	SIGNATURE
i	Mr. Javed Akbar Mangi	Video Conferencing Engineer (BS-17), Information Science & Technology Dept, Govt. of Sindh	<i>Member</i> Convener TC-SEF.	<i>Qumal</i> 20/04/17
i	Mr. Zameer Chandio	Sr. Officer INSTAL-SEF	Secretary/ Member of T.C-SEF.	<i>WMC</i> 21/04-17
	Mr. Syed Adnan Asrar	EMIS Consultat-SEF	Member of T.C-SEF.	<i>WMC</i> 20/04/2017



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MINUTES OF THE PURCHASE COMMITTEE & TECHNICAL COMMITTEE TO BID
OPENING IN RESPECT SUPPLY OF LAPTOPS, DEVELOPMENT SERVER, VIDEO
CONFERENCING & PHOTOCOPIER MACHINE # SEF/NP/16-17/36(INSTAL)

The Purchase Committee & Technical Committee bid opening Meeting, SEF, Karachi was held at 4:00 p.m. on **Thursday, 20th April 2017** in the office of Sindh Education Foundation, GoS, Karachi.

AGENDA:

To open the sealed Technical Bids in accordance with the SPPRA rule for the above Tender:

(Thursday, 20th April, 2017)

PARTICIPANTS:

The following participated in the Purchase Committee & Technical Committee meeting, SEF, GoS, Karachi:

S.No.	NAME OF OFFICERS	DESIGNATION	AUTHORITY
i	Mr. Muhammad Abdullah Abbasi	Director General Administration & Co-ordination, IT SEF	Chairman P. C.
ii	Mr. Muhammad Ashraf	Deputy Director FR/FFM	Secretary/Member P. C.
iii	Mr. Salahuddin Abbasi	Section Officer (Budget) SGA & CD	Member P.C.
iv	Mr. Shahnawaz Ali Khan	Acting Deputy Director Procurement	Member P. C.
v	Mr. Javed Akbar Mangi	Video Conference Engineer(BS-17), Information Science 7 Technology Dept., Govt. of sindh	Member P. C/ TC-SEF
vi	Mr. Mohammad Ali Taj	PM-TP- Pakistan	Transparency International - Pakistan
vii	Mr. Zameer Chandio	Sr. Officer INSTAL- SEF	Secretary/Member T. C-SEF
vii	Mr. Syed Adnan Asrar	EMIS Consultant- SEF	Member T. C-SEF

PROCESS:

Following firms submitted their Technical & financial proposals in the Tender Box those were found before the Purchase Committee, a proof of which is the photocopy of tender slip (ATTENDANCE SLIP) of the following participants is attached:

S.No.	FIRMS SUBMITTED TECHNICAL PROPOSALS FOR SUPPLY OF LAPTOPS, DEVELOPMENT SERVER, VIDEO CONFERENCING & PHOTOCOPIER MACHINE
1)	M/s. AMTECH
2)	M/s. GEMCO
3)	M/s. Hascombe Business Solution
4)	Computer Marketing co-(Pvt) Ltd

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Sealed Technical proposals of the aforementioned participating firms were opened and handed over to the Purchase Committee, SEF, GoS, Karachi.

(SEALED TECHNICAL BID OPENED FOR SUPPLY OF LAPTOPS, DEVELOPMENT SERVER, VIDEO CONFERENCING & PHOTOCOPIER MACHINE # SEF/NP/16-17/36)

Four firms participated in the bid and Chairman of Purchase Committee, Secretary of Purchase Committee announced loudly one by one of Technical Proposals in the presence of all participants. First the Technical proposal was submitted by M/s. **AMTECH**. Second the Technical proposal was submitted by M/s. **GEMCO**. Third the Technical proposal was submitted by M/s. **Hascombe Business Solution** and Fourth the Technical proposal was submitted by **Computer Marketing co-(Pvt) Ltd**

Members of Purchase Committee

Mr. Shahnawaz Ali Khan
Acting Deputy Director Procurement
P.C. Member
Sindh Education Foundation
Govt. of Sindh

Mr. Javed Abkar Mangi
Video Conference Engineer (BS-17)
Information Science 7 Technology Dept
Govt. of Sindh
Member P. C/ TC-SEF

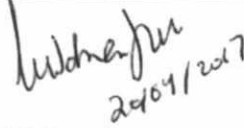
Mr. Salahuddin Abbasi.
Section Officer (Budget) SGA & CD
Member of P.C.
Sindh Education Foundation, GoS

Mr. Muhammad Ashraf
Deputy Director FR/FFM
Secretary/Member P.C
Sindh Education Foundation, GoS

Mr. Muhammad Abdullah Abbasi
Director General Administration & Co-ordination, IT
Chairman P. C.
Sindh Education Foundation, GoS

**MINUTES OF THE PURCHASE COMMITTEE & TECHNICAL
COMMITTEE TO BID OPENING IN RESPECT SUPPLY OF LAPTOPS,
DEVELOPMENT SERVER, VIDEO CONFERENCING & PHOTOCOPIER
MACHINE # SEF/NP/16-17/36**

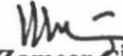
Members of Technical Committee


24/04/2017

**Syed Adnan Israr
EMIS Consultant,
Member P. C/ TC-SEF
Sindh Education Foundation
Govt. of Sindh**



**Mr. Javed Akbar Mangi,
Video Conference Engineer (BS-17),
Information Science & Technology Dept.,
Govt. of Sindh
Member P. C/ TC-SEF Govt. of Sindh**



**Mr. Zameer Chandio,
Sr. Officer INSTAL-
Secretary/Member T.C
Sindh Education Foundation,**



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ATTENDANCE SLIP FOR FINANCIAL BID OPENING

Financial bid opening Date: **17 May, 2017**
Tender No. **SEF/NP/16-17/36**
Tender Procedure **Single Stage-Two Envelope Procedure**
Tender of: **Video Conferencing Solution and
Photocopier Machine**
Financial Opening Time: **10:30 am**

Following firms qualified for Eligibility and Technical Criteria.

S.No	NAME OF FIRM PARTICIPATED	ATTENDED BY (Name & Designation)	CONTACT NO/ EMAIL	SIGNATURES
1	M/s. AMTECH	HUSSAIN AIZ AM SALES	0345-0204109 hussain@amtech systems.com.pk	
2	M/s. GEMCO	Mazhar Rashid Manager Corporate Sales.	0333-3032882 mrazhid@ gemcopakistan.com	
3	M/s. Computer Marketing co. (Pvt) Ltd.	NAVEED ANSARI Sr. EXECUTIVE MARKETING	0333-3143412 UPSKhi@cmco.net.pk	

17/5/17



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Loudly announced bid information of bidders:

S.N O.	NAME OF FIRMS	BID VALUE IN PKR.	BID SECURITY IN PKR	BIDDER'S SIGNATURES
1	M/s. AMTECH	Rs=22,94,955/-	Rs=80,000/-	
2	M/s. GEMCO	Rs=138,060/-	Rs=4200/-	
3	M/s. Computer Marketing co. (Pvt) Ltd.	Rs=3550,840/-	Rs=107,000/-	

MEMBERS OF PURCHASE COMMITTEE

S.No.	NAME OF OFFICERS	DESIGNATION	AUTHORITY	SIGNATURE
i	Mr. Muhammad Abdullah Abbasi	Director General Administration & Coordination-SEF	Chairman P. C-SEF	
ii	Mr. Muhammad Ashraf	Deputy Director FR/FFM-SEF	Secretary/Member P. C- SEF	
iii	Mr. Salahuddin Abbasi,	Section Officer (Budget), SGA&CD	Member P.C-SEF.	
iv	Mr. Shahnawaz Ali Khan	Acting Deputy Director Procurement-SEF	Member P. C-SEF.	
v	Mr. Javed Akbar Mangi	Video Conferencing Engineer (BS-17), Information Science & Technology Dept, Govt. of Sindh	Member P.C/TC-SEF.	


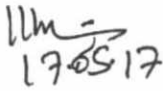
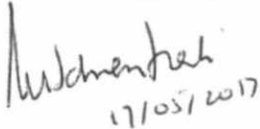


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MEMBERS OF TECHNICAL COMMITTEE

S.No.	NAME OF OFFICERS	DESIGNATION	AUTHORITY	SIGNATURE
i	Mr. Javed Akbar Mangi	Video Conferencing Engineer (BS-17), Information Science & Technology Dept, Govt. of Sindh	Member Chairman TC-SEF.	 17/05/17
ii	Mr. Zameer Chandio	Sr. Officer INSTAL-SEF	Secretary/ Member of T.C-SEF.	 17/05/17
iii	Mr. Syed Adnan Asrar	EMIS Consultant-SEF	Member of T.C-SEF.	 17/05/2017



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**MINUTES OF MEETING FOR FINANCIAL BID OPENING
HELD ON 17th MAY, 2017**

Tender Name: Supply of Laptops, Development Server, Video Conferencing Solution, Photocopier Machine, Tender no. SEF/NP/16-17/36

Project: INSTAL ADP Scheme # 247.

Date & Time of Meeting: Wednesday 17th May, 2017 & 10:30 am.

AGENDA:

Financial bid opening of tender for Video Conferencing Solution and Photocopier Machine Tender SEF/NP/16-17/36 on 17th May, 2017 at 10:30 am.

PARTICIPANTS:

The following members of Purchase and Technical Committee participated in the financial bid opening meeting for the referred tender.

S.No.	NAME OF OFFICERS	DESIGNATION	AUTHORITY
i	Mr. Muhammad Abdullah Abbasi	Director (General Administration/ Coordination)	Chairman P. C.
ii	Mr. Muhammad Ashraf	Deputy Director FR/FFM	Secretary/Member P. C.
iii	Mr. Salahuddin Abbasi,	Section Officer (Budget), SGA&CD	Member P.C.
iv	Mr. Shahnawaz Ali Khan	Acting Deputy Director Procurement	Member P. C.
v	Mr. Javed Akbar Mangi	Video Conferencing Engineer (BS-17), Information Science & Technology Dept, Govt. of Sindh.	Member P.C/ T.C.
vi	Mr. Zameer Chandio	Sr. Officer INSTAL-SEF	Secretary/ Member of T.C-SEF.
vii	Mr. Syed Adnan Asrar	EMIS Consultant-SEF	Member of T.C-SEF.

PROCESS:

Following firms had participated in the Financial bid opening (ATTENDANCE SLIP) of the participated firms is attached:

S.No.	FIRMS SUBMITTED FINANCIAL PROPOSALS FOR SUPPLY OF LAPTOPS, DEVELOPMENT SERVER, VIDEO CONFERENCING SOLUTION, PHOTOCOPIER MACHINE.
1)	M/s. AMTECH
2)	M/s. GEMCO
3)	M/s. Computer Marketing co. (Pvt) Ltd.

Sealed Financial proposals of the aforementioned firm were opened in front of all bidders and financial bid of each bidder were loudly announced by Secretary Purchase Committee. Whereas, the financial bid envelope of M/s. Hascombe Business Solutions (Pvt) Ltd who was technically disqualified was kept sealed to be returned. The detail of the financial bids are as follows.

Sr. no	Vendor Name	Bid Called	Bid Security Submitted by Vendors	Quoted items
1)	M/s. AMTECH	Rs. 2,294,955/-	Rs. 80,000/-	Video Conferencing Solution
2)	M/s. Computer Marketing co. (Pvt) Ltd.	Rs.3,550,840/-	Rs. 107,000/-	
3)	M/s. GEMCO	Rs. 138,060/-	Rs. 4,200/-	Photocopier Machine

It is recommended by the Purchase Committee to invoke SPP Rule 48 for the procurement of Photocopier Machine as only one Bidder has quoted for referred item.

The Purchase Committee further recommended to process the tender with respect to Video Conferencing Solution according to the bids called by M/s. AMTECH & M/s. Computer Marketing co. (Pvt) Ltd.

MEMBERS OF TECHNICAL COMMITTEE

17/05/17
Mr. Zameer Chandio
Sr. Officer INSTAL-SEF
Secretary/ Member of T.C-SEF.
Sindh Education Foundation
Govt. of Sindh.

17/05/2017
Mr. Syed Adnan Asrar
EMIS Consultant-SEF
Member of T.C-SEF.
Sindh Education Foundation
Govt. of Sindh.

MEMBERS OF PURCHASE COMMITTEE

17/05/2017
Acting Deputy Director-Procurement
Member
Sindh Education Foundation
Govt. of Sindh

17/05/2017
Deputy Director FFM/FR-SEF
(Secretary/ Member P.C)
Sindh Education Foundation
Govt. of Sindh

P. call the quotations from open Market then rewrite Rule-46.
Section Officer (Budget),
SGA&CD.
Member of P.C. SEF
Sindh Education Foundation,
Government of Sindh.

17/05/17
Video Conferencing
Engineer
Member T.C/ Member P.C
Sindh Education Foundation
Govt. of Sindh.

17/05/17
Director (General
Administration/ coordination)
Chairman Purchase Committee
Sindh Education Foundation
Government of Sindh.

Sindh education Foundation Govt. of Sindh				
ELIGIBILITY CRITERIA OF PROCUREMENT SUPPLY OF Laptops, DEVELOPMENT SERVER, VIDEO CONFERENCING, PHOTOCOPIER MACHINE ITB No. SEF/NP/16-17/36 (INSTAL)				
Tender Opening Date: 20th April, 2017				
Qualification requirements/ Eligibility Criteria	M/s. AMTECH	M/s. GEMCO	M/s. Hascombe Business Solutions	M/s. Computer Marketing co. (Pvt)Ltd
S. #				
IMPORTANT PRE-QUALIFICATION / ASSESSMENT POINTS				
Technical Bid Maximum Score				
Comprises following criteria of marking.				
1 Must be an authorized distributor / reseller / partner of quoted brands. (Evidence required: Authorization letter of Principal)	Yes	Yes	Yes	Yes
1 Minimum 3 Years' experience in sales and support of Laptops, Development Server, Video Conferencing and Photocopier Machine (evidence required)	Yes	Yes	Yes	Yes
• At least 3 work order of similar goods with minimum financial worth minimum 5 million in last three years.				
2 Minimum Turnover is Rs.10 Million per annum				
For evidence documents require:	Yes	Yes	NO	Yes
• Latest twelve months Bank Statement duly stamp from concerned bank/ bank certificate/ Audit Report required.				
3 List of litigations with the clients (If any) and nature of Litigations & Affidavit @ 100/- rupees stamp/Bond paper that the firm has never been blacklisted due verified from notary public/ oath commissioner.	Yes	Yes	NO	Yes
4 Have registration with relevant Tax & Sale Tax Departments of the Govt. of Pakistan or Govt. of Sindh. Following evidence documents are required:				
• Copy of Sales/Services Tax return required for last three months duly acknowledge by SRB/ITD(must)	Yes	Yes	NO	Yes
• Income tax return for last three years (must)	Yes	Yes	NO	Yes
• Copy of sales/Services tax Registration Certificate required (must)	Yes	Yes	Yes	Yes
• Copy of National Tax Registration Certificate required (must)	Yes	Yes	Yes	Yes
• Copy of Tax Exemption Certificate required (if applicable)				
Status	Eligible	Eligible	Not Eligible	Eligible

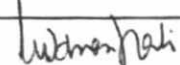

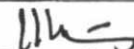
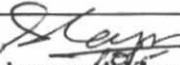
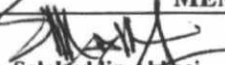
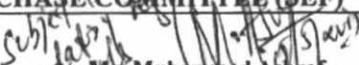
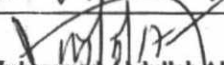
Note:

Four (4) bidders participated in the tender.

M/s. Hascombe Business Solution disqualified in eligibility criteria mentioned in point no. 2, 3 and 4 a&b.

M/s AMTECH, M/s. GEMCO and M/s. Computer Marketing co. (Pvt) Ltd have qualified in eligibility criteria.

Therefore, it is recommended by the Purchase Committee and Technical Committee for further process.

MEMBERS OF TECHNICAL COMMITTEE (SEF)			
 Mr. Syed Adnan Asrar EMIS, Consultant-SEF Member T.C Sindh Education Foundation Govt. of Sindh	 Mr. Javed Akbar Mangi, Video conferencing Engineer(BS-17), Information Science & Technology Dept. Govt. of Sindh Member T.C Sindh Education Foundation, Govt. of Sindh	 Mr. Zameer Chandio Sr. Officer INSTAL-SEF Secretary/Member T.C Sindh Education Foundation, Govt. of Sindh	
MEMBERS OF PURCHASE COMMITTEE (SEF)			
 Mr. Shahnawaz Ali Khan Acting Deputy Director, Member P.C Sindh Education Foundation Govt. of Sindh	 Mr. Salakuddin Abbasi, Section officer (Budget), SGA & CD Member P.C Sindh Education Foundation, Govt. of Sindh	 Mr. Muhammad Ashraf, Deputy Director FR/FFM Secretary/Member P.C Sindh Education Foundation, Govt. of Sindh	 Mr. Muhammad Abdullah Abbasi, Director General Administration & Co-ordination / IT Chairman P. C. Sindh Education Foundation, Govt. of Sindh

Sindh Education Foundtion

Technical Evaluation regarding Procurement of Firm for the Supply, Delivery and Installation of ICT Equipment/Goods
(PHOTOCOPIER MACHINE LOT # 3) ITB No. SEF/NP/16-17/36

Tender Opening Date: 20th April 2017

S. No.	QUALIFICATION CRITERIA FOR TECHICAL EVALUATION		M/S Gemco
	Brand / Make & Model		Ricoh MP 2501 SP
	Product features	Description	
1	Print resolution	Min 600 X 600 DPI	Yes
2	Network protocol	TCP/IP (IP v4, IP v6)	Yes
3	Warm Up time	Upto 30 seconds max	Yes
4	Continuous Output Speed	Minimum 22 pages per minute	Yes
5	Memory	Minimum 1 GB	Yes
6	Power Source	Standard	Yes

Remarks:

The product Ricoh MP 2501 SP quoted by M/s. Gemco is in compliance with issued technical specifications , hence recomanded for further process.

MEMBERS OF TECHNICAL COMMITTEE

Sign: *Zameer Chandio*
12/05/17

Zameer Chandio
Senior Officer, INSTAL
Secretary/ Member
Sindh Education Foundation
Government of Sindh

Sign: *Syed Adnan Asrar*
12/05/2017

Syed Adnan Asrar
EMIS, Consultant
Member
Sindh Education Foundation
Government of Sindh

Sign: *Javed Akbar Mangi*
15/05/17

Javed Akbar Mangi
Video Conferencing Engineer
Chairman Member
Government of Sindh


Sindh Education Foundtion				
Technical Evaluation regarding Procurement of Firm for the Supply, Delivery and Installation of ICT Equipment/Goods (VIDEO CONFERENCING SOLUTION LOT # 3) ITB No. SEF/NP/16-17/36				
Tender Opening Date: 20th April, 2017				
S. No.	QUALIFICATION CRITERIA FOR TECHICAL EVALUATION	M/S Computer Marketing Co	Amtech	
	Brand / Make & Model	Grandstream Gvc 3200	Yealink VC400-Multi-point	
	Product features	Description		
1	Communication	H.323 and SIP Standards -	Yes	Yes
		64kbps-4mbps	Yes	Yes
		RJ45 Network LAN (10/100/1000)	Yes	Yes
		Manual bandwidth setting	Yes	Yes
2	Camera	Minimum 12X Optical zoom	Yes	Yes
3	Connectivity	1 + 5 sites Multipoint	Yes	Yes
4	Video Resolutions	HD1080P (1920 x 1080) at 30fps	Yes	Yes
5	Video Standards	H.264, H.263+, H.263, H.261, H.239 dual video streams	Yes	Yes
6	Video Output	Primary Display - Main Screen	Yes	Yes
		Secondary Display - Video or Presentation Sharing	Yes	Yes
		Third Display - Video or Presentation Sharing	Yes	Yes
7	Video Inputs	HDMI & VGA	Yes	Yes
8	Audio Standards	G.711, G.722, G.722.1, G.728	Yes	Yes
9	Audio Features	Automatic gain control (AGC)	Yes	Yes
		Advance noise reduction	Yes	Yes
		Acoustic echo cancellation (AEC)	Yes	Yes
10	User Interface	Multiple layout styles	Yes	Yes
		User-friendly OSD	Yes	Yes
11	Networks	10/100/1000Mbps	Yes	Yes
		NAT/firewall traversal	Yes	Yes
12	Security	AES (Advanced Encryption Standard) function (128-bit) and Password protection for system settings and for remote system management	Yes	Yes
13	Web management tool	Remote management through the web	Yes	Yes
		Live monitoring via the web	Yes	Yes
		Firmware update via Ethernet/Internet	Yes	Yes
14	Interoperability	Skype, Hangout & Microsoft Lync & Web RTC	Yes	Yes
15	Warranty	02 year comprehensive warranty and Maintenance Support	Yes	Yes

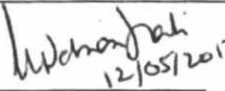
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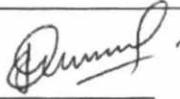
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For Remote offices (Point to Point HD VIDEO CON DEVICE – Quantity 3)		GVC 3202	Vc120	
1	Communication	H.323 and SIP Standards	Yes	Yes
		64kbps-4mbps	Yes	Yes
		RJ45 Network LAN (10/100/1000)	Yes	Yes
		Manual bandwidth setting	Yes	Yes
2	Camera	09X Optical zoom or better	Yes	Yes
3	Connectivity	1 + 1 sites Multipoint	Yes	Yes
4	Video Resolutions	HD1080P (1920 x 1080) at 30fps	Yes	Yes
5	Video Standards	H.264, H.263+, H.263, H.261, H.239 dual video streams	Yes	Yes
6	Video Output	Primary Display - Main Screen	Yes	Yes
		Secondary Display - Video or Presentation Sharing	Yes	Yes
7	Video Inputs	HDMI & VGA	Yes	Yes
8	Audio Standards	G.711, G.722, G.722.1, G.728	Yes	Yes
9	Audio Features	Automatic gain control (AGC)	Yes	Yes
		Advance noise reduction	Yes	Yes
		Acoustic echo cancellation (AEC)	Yes	Yes
10	User Interface	Multiple layout styles	Yes	Yes
		User-friendly OSD	Yes	Yes
11	Networks	10/100/1000Mbps	Yes	Yes
		NAT/firewall traversal	Yes	Yes
12	Security	AES (Advanced Encryption Standard) function (128-bit) and Password protection for system settings and for remote system management	Yes	Yes
13	Web management tool	Remote management through the web	Yes	Yes
		Live monitoring via the web	Yes	Yes
		Firmware update via Ethernet/Internet	Yes	Yes
14	Interoperability	Skype, Hangout & Microsoft Lync & Web RTC	Yes	Yes
15	Warranty	02 year comprehensive warranty and Maintenance Support	Yes	Yes
Remarks:		The product Grandstream GVC3200 and GVC 3202 quoted by M/s. Computer Marketing company and product Yealink Vc400 and Vc 120 are in compliance with issued technical specification and hence recommended for further process		

MEMBERS OF TECHNICAL COMMITTEE

Sign: 
Zameer Chandio
 Senior Officer, INSTAL
 Secretary/ Member
 Sindh Education Foundation

Sign: 
Syed Adnan Asrar
 EMIS, Consultant
 Member
 Sindh Education Foundation

Sign: 
Javed Akbar Mangi
 Video Conferencing Engineer
 Chairman Member
 Government of Sindh

Sindh Education Foundation


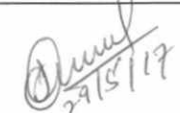

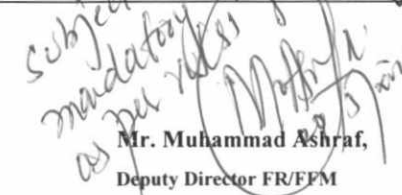
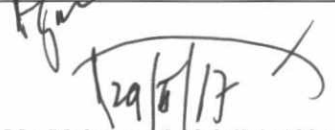
Assessment of rates from open market rates for Procurement of Photocopy Machine for compliance of Rule no. 48 of SPP Rules 2010 (Amended to 2013) Tender no. SEF/NP/16-17/36

ITEM	Required Specification	Qty	Current Tender Rate			Open Market Rate			Comparison of quoted rates with Open Market rates in Rs.	Comparison of quoted rates with Open Market rates in %
			Bidder Name	Brand and model quoted	Rate Quoted	Bidder Name	Brand and model quoted	Rate Quoted		
Photocopy Machine	Print resolution: Min 600 X 600 DPI Network protocol: TCP/IP (IP v4, IP v6) Warm Up time: Upto 30 seconds max Continuous Output Speed: Minimum 22 pages per minute Memory: Minimum 1 GB Power Resource: Standard	1	M/s. GEMCO	RICOH digital photocopier (Model no. MP-2501SP)	138,060	M/s. PROS LINK	RICOH digital photocopier (Model no. MP-2501SP)	260,000.00	(121,940)	-46.90%

Note:

The comparison of the rates provided by M/s. PROS LINK shows that rates provided by M/s. GEMCO are lower by Amount Rs. 121,940/- i.e. 46.90% from the open market rate. Hence, in compliance of the Rule no. 48 of SPP Rules 2010 (Amended to 2013) the Purchase committee recommends to award the contract to M/s. GEMCO for procuring Photocopy Machine.

MEMBERS OF PURCHASE COMMITTEE (SEF)

 Mr. Shahnawaz Ali Khan Acting Deputy Director, Member P.C Sindh Education Foundation Govt. of Sindh	 Mr. Javed Mangi, Video Conferencing Engineer (B.S 17) IS&TD, Member P.C Sindh Education Foundation, Govt. of Sindh	 Mr. Salafuddin Abbasi, Section officer (Bugget), SGA & CD Member P.C Sindh Education Foundation, Govt. of Sindh	 Mr. Muhammad Ashraf, Deputy Director FR/FPM Secretary/Member P.C Sindh Education Foundation, Govt. of Sindh	 Mr. Muhammad Abdullah Abbasi, Director General Administration & Co-operation, IT Chairman P. C. Sindh Education Foundation, Govt. of Sindh
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Subject to compliance of all mandatory rules of procurement

Items	Product features	Description	QTY	M/s. AMTECH			M/s. GEMCO			M/s. Computer Marketing co. (Pvt) Ltd			
				Description	Bid Price	Value	Description	Bid Price	Value	Description	Bid Price	Value	
1	Laptops	Make Processor Processor Speed Memory installed Hard Disk Drives Optical Media Network Interface OS Support Display Warranty others	Dell, HP, Lenovo or equivalent Intel CORE TM I7 1.70 GHz 1600 MHz 3MB minimum 8 GB - 1333 MHz DDR3 SDRAM 500 GB 7200rpm SATA II 8 X DVD +/- RW Drive 10/100/1000 Gigabit Ethernet Wireless LAN 802.11b/g Bluetooth DOS LED 15.6" One year local channel warranty with product card Laptop Bag (Branded)	18		Not Bid		Not Bid		Not Bid			
2	Development Server	Make Form Factors Processor Processor Speed Memory installed Hard Disk Drives Optical Media Power Supply Network Interface	Dell, HP, Lenovo or equivalent Rack Mounted Intel, Dual Xeon 1.70 GHz minimum 16 GB - 1333 MHz DDR3 SDRAM 600 GB SAS 8 X DVD +/- RW Drive SATA Dual Hot plugged - redundant power supply 1GB Ethernet Card	1		Not Bid		Not Bid		Not Bid			
3	Video Conferencing Solution	Communication Camera Connectivity Video Resolutions Video Standards Video Output Video Inputs Audio Standards Audio Features User Interface Networks Security Web management tool Interoperability Warranty	H.323 and SIP Standards - 64Kbps-4mbps RJ45 Network LAN (10/100/1000) Manual bandwidth setting Minimum 12X Optical zoom 1 - 5 sites Multipoint HD1080P (1920 x 1080) at 30fps H.264, H.263+, H.263, H.261, H.239 dual video streams Primary Display - Main Screen Secondary Display - Video or Presentation Sharing Third Display - Video or Presentation Sharing HDMI & VGA G.711, G.722, G.722.1, G.728 Automatic gain control (AGC) Advance noise reduction Acoustic echo cancellation (AEC) Multiple layout styles User-friendly OSD 10/100/1000Mbps NAT/firewall traversal AES (Advanced Encryption Standard) function (128-bit) and Password protection for system settings and for remote system management Remote management through the web Live monitoring via the web Firmware update via Ethernet Internet Skype, Hangout & Microsoft Lync & Web RTC 02 year comprehensive warranty and Maintenance Support	1	VC 400	2,294,955	2,294,955		Not Bid		GVC 3200	3,550,840	3,550,840
4	Photocopier Machine	Print resolution Network protocol Warm Up time Continuous Output Speed Memory Power Resource	Min 600 X 600 DPI TCP/IP (IP v4, IP v6) Upto 30 seconds max Minimum 22 pages per minute Minimum 1 GB Standard	1		Not Bid		Model: MP-2501 SP	138,060		138,060		Not Bid
							2,294,955				138,060		3,550,840

Note: M/s. AMTECH has given the lowest rates for Video Conferencing Solution. Whereas, only M/s. GEMCO has bid for Photocopier Machine, therefore it is recommended by the Purchase Committee to invoke SPP rule 48 for the procurement of Photocopier Machine. Therefore, Purchase Committee recommended for further processes.

MEMBERS OF TECHNICAL COMMITTEE (SEF)

M. Sved
Mr. Sved Adnan Asrar
 EMIS, Consultant-SEF
 Member-TC
 Sindh Education Foundation
 Govt. of Sindh

Mr. Javed Mangi
Mr. Javed Mangi,
 Video Conferencing Engineer (BS 17) IS&TD,
 Member T.C
 Sindh Education Foundation,
 Govt. of Sindh

Mr. Zameer Chandio
Mr. Zameer Chandio
 Sr. Officer INSTAL-SEF
 Secretary /Member T. C.
 Sindh Education Foundation,
 Govt. of Sindh

MEMBERS OF PURCHASE COMMITTEE (SEF)

Mr. Shah Nawaz Ali Khan
Mr. Shah Nawaz Ali Khan
 Acting Deputy Director,
 Co-opted Member
 Sindh Education Foundation
 Govt. of Sindh

Mr. Javed Mangi
Mr. Javed Mangi,
 Video Conferencing Engineer (BS 17) IS&TD,
 Member P.C
 Sindh Education Foundation,
 Govt. of Sindh

Mr. Salahuddin Abbasi
Mr. Salahuddin Abbasi,
 Section officer (Bugget), SGA & CD
 Member P.C
 Sindh Education Foundation,
 Govt. of Sindh

Mr. Muhammad Ashraf
Mr. Muhammad Ashraf,
 Deputy Director PR/FFM
 Secretary/Member P.C
 Sindh Education Foundation,
 Govt. of Sindh


Mr. Muhammad Atiqul Abbasi
Mr. Muhammad Atiqul Abbasi,
 Director General Administration & Co-operation, IT
 Chairman P. C.
 Sindh Education Foundation,
 Govt. of Sindh

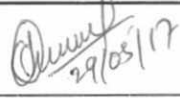
Handwritten notes:
 Call for open market...
 Mr. Javed Mangi...
 Mr. Muhammad Ashraf...
 Mr. Shah Nawaz Ali Khan...
 Mr. Javed Mangi...
 Mr. Salahuddin Abbasi...
 Mr. Muhammad Ashraf...
 Mr. Muhammad Atiqul Abbasi...


Bid Evaluation Report

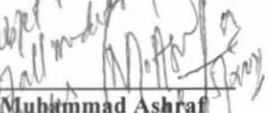
1. Name of Procuring Agency: **Sindh Education Foundation (Govt. of Sindh)**
2. Tender Reference No: **SEF/NP/16-17/36**
3. Tender Description/Name of work/item: **PROCUREMENT OF LAPTOPS, DEVELOPMENT SERVER, VIDEO CONFERENCING SOLUTION, PHOTOCOPIER MACHINE**
4. Method of Procurement: **SINGLE STAGE TWO ENVELOPE PROCEDURE.**
5. Tender Published: **SPPRA S.N.32516 (06-4-2017), KAWISH (02-4-2017), JANG (02-4-2017), DAWN (03-4-2017)**
Print & Electronic Media (SPPRA ID No. with dates)
6. Total Bid documents Sold: **02**
7. Total Bids Received: **03**
8. Technical Bid Opening date: (if applicable): **20th April, 2017**
9. No. of Bid technically qualified (if applicable): **03**
10. Bid(s) Rejected: **NIL**
11. Financial Bid Opening date: (if applicable) **17th May, 2017.**

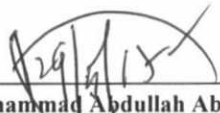
S No	Name of Firm or Bidder	Total Bid offered by the Bidder	Lowest Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks
0	1	2	3	4	5	6	7
1	M/s. AMTECH	2,294,955	2,294,955	(1st Lowest in Video Conferencing Solution)	4.95	Accepted because the firm is found 1st Lowest in its respective lowest evaluated items.	Accepted
2	M/s. GEMCO	138,060	138,060	(1st Lowest in Photocopy Machine)	4.95	SPP Rule # 48 invoked and compared with the rates obtained from open market and found lowest	Accepted
3	M/s. Computer Marketing co. (Pvt) Ltd	3,550,840	3,550,840	(2nd Lowest in Video Conferencing Solution)	4.95	Rejected because the firm is found 2nd Lowest in its respective lowest evaluated items.	Rejected
3	M/s. PROS LINK	260,000	260,000	(2nd Lowest in Photocopy Machine)	4.95	Rejected because the rates obtained from open market for procuring photocopy machine and found 2nd lowest.	Rejected


 29/5/17
Shah Nawaz Ali Khan
 Acting Deputy Director Procurement
 Co-opted Member P. C.
 Sindh Education Foundation,
 Govt. of Sindh


 29/05/17
Mr. Javed Mangi,
 Video Conferencing Engineer (B.S 17) IS&TD,
 Member P.C
 Sindh Education Foundation,
 Govt. of Sindh


Mr. Salahuddin Abbasi,
 Section officer (Bugget), SGA & CD
 Member P.C
 Sindh Education Foundation,
 Govt. of Sindh


Muhammad Ashraf
 Deputy Director FR/FFM
 Secretary/Member P.C
 Sindh Education Foundation,
 Govt. of Sindh


 29/5/17
Muhammad Abdullah Abbasi
 Director General Administration & Coordination
 Chairman P. C.
 Sindh Education Foundation,
 Govt. of Sindh



**Sindh
Education
Foundation**



Government of Sindh

No. SEF/1524/2017

(PROCUREMENT DEPARTMENT)

Dated: 31-05-17

SAY NO TO CORRUPTION

To,

M/s. Gemco
43/4/A, Block-6, P.E.C.H.S.
Karachi 75400-Pakistan
Tel:021-34389581

Subject: **TENDER FOR LAPTOPS, DEVELOPMENT SERVER, VIDEO CONFERENCING SOLUTION & PHOTOCOPIER MACHINE. SEF/NP/16-17/36**

Dear Concern,

The evaluation process of submitted tender has been completed; therefore the Bid evaluation report is enclosed for your intimation.

This is for your kind information.

Thanks for understanding.

Best regards,

Acting Deputy Director Procurement,
Sindh Education Foundation,
Govt. of Sindh,
Karachi.

Cc. Director G. Administration & Coordination & IT

P.S to MD, SEF

PLOT NO.21, BLOCK-7/8, OVERSEASE HOUSING, AMEER KHUSRO ROAD KARACHI, PAKISTAN.

Phone: (92-21) 34169141-5, FAX #: (92-21) 34169182



**Sindh
Education
Foundation**



Government of Sindh

No. SEF/1525/2017

(PROCUREMENT DEPARTMENT)

Dated: 31-5-17

SAY NO TO CORRUPTION

To,

M/s. AMTECH,
306 Clifton Centre, 3rd Floor,
Kehkashan, Clifton,
Karachi,
Tel: 021-111-357-357

Subject: **TENDER FOR LAPTOPS, DEVELOPMENT SERVER, VIDEO CONFERENCING SOLUTION & PHOTOCOPIER MACHINE. SEF/NP/16-17/36**

Dear Concern,

The evaluation process of submitted tender has been completed; therefore the Bid evaluation report is enclosed for your intimation.

This is for your kind information.

Thanks for understanding.

Best regards,

Acting Deputy Director Procurement,
Sindh Education Foundation,
Govt. of Sindh,
Karachi.

Cc. Director G. Administration & Coordination & IT

P.S to MD, SEF

PLOT NO.21, BLOCK-7/8, OVERSEASE HOUSING, AMEER KHUSRO ROAD KARACHI, PAKISTAN.

Phone: (92-21) 34169141-5, FAX #: (92-21) 34169182



**Sindh
Education
Foundation**



Government of Sindh

No. SEF/1526/2017

(PROCUREMENT DEPARTMENT)

Dated: 31-05-17

SAY NO TO CORRUPTION

To,

M/s. Computer Marketing co. (Pvt) Ltd
306 Clifton Centre, 3rd Floor,
Kehkashan, Clifton,
Karachi,
Tel: 021-111-357-357

Subject: **TENDER FOR LAPTOPS, DEVELOPMENT SERVER, VIDEO CONFERENCING
SOLUTION & PHOTOCOPIER MACHINE. SEF/NP/16-17/36**

Dear Concern,

The evaluation process of submitted tender has been completed; therefore the Bid evaluation report is enclosed for your intimation.

This is for your kind information.

Thanks for understanding.

Best regards,

Acting Deputy Director Procurement,
Sindh Education Foundation,
Govt. of Sindh,
Karachi.

Cc. Director G. Administration & Coordination & IT

P.S to MD, SEF

PLOT NO.21, BLOCK-7/8, OVERSEASE HOUSING, AMEER KHUSRO ROAD KARACHI, PAKISTAN.

Phone: (92-21) 34169141-5, FAX #: (92-21) 34169182

25-01-2017

SEF/643/17

OFFICE ORDER


The Purchase Committee for procuring firm for the Supply, Delivery and Installation of ICT Equipment /Goods for Project **INSTAL (ADP Scheme number: 247 of FY2016-17)** is thereby, constituted with the following composition upon the approval of Managing Director-SEF and in accordance with rules 7 & 8 of SPP Rules 2010 (Amended 2013)

- Director Administration & IT, SEF (**Chairman of Purchase Committee**).
- Deputy Director, FRFFM SEF (**Secretary/ Member of Purchase Committee**).
- Section Officer (Budget), (Representative from SGA&CD Government of Sindh) (**Member of Purchase Committee**).
- Acting Deputy Director, Procurement SEF (**Member of Purchase Committee**).
- Mr. Javed Akbar Mangi, Video Conference Engineer (BS-17), Information Science & Technology Department Govt. of Sindh (**Member of Purchase Committee**).

**Ms. Naheed S. Durrani
Managing Director,
Sindh Education Foundation**

The Committee's TORs are:

- Prepare Bidding Documents;
- Carrying Out Technical as well Financial Evaluation of the bids;
- Preparing evaluation report as provided in Rule 45 SPPRA 2010 amended 2013;
- Making recommendations for the award of contract to the competent authority; and
- Perform any other function ancillary and incidental to the above.


**Assistant Director (Procurement)
Sindh Education Foundation
25th January, 2017**

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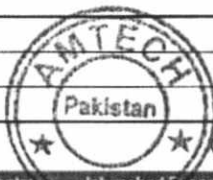
1. P.S to Secretary, Education & Literacy Department, Govt. of Sindh.
2. P.S to Secretary, SGA&CD Government of Sindh.
3. P.S to Secretary, Information Science & Technology Department Govt. of Sindh.
4. P.S to M.D-SEF.
5. All Committee Members.

PLOT NO.21, BLOCK-7/8, OVERSEASE HOUSING, AMEER KHUSRO ROAD KARACHI, PAKISTAN.

Phone: (92-21) 34169141-5, FAX #: (92-21) 99251652

FINANCIAL OPTION 2
YEALINK VIDEO CONFERENCING SOLUTION

Product	Description	Qty	Price Per Unit	Total
Yealink VC 400	Multipoint license for up to 8 parties. 18x optical zoom PTZ camera. Microphone arrays with 360 degree voice pickup. Video recording and playback. H.264 high profile,	01	Rs. 380,000	Rs. 380,000
Yealink VC120	18x optical zoom PTZ camera, Microphone arrays with 360 degree voice pickup, 'focus' feature, 1080p resolution, Video Recording and play back, Content Sharing, P2P,SIP/H.323	03	Rs. 350,000	Rs. 1,050,000
Zoom Cloud Services	Zoom user accounts enable us to connect 50 concurrent users, <u>Cross-platform group messaging with push-to-talk</u> , Mac, Windows, iOS ,Skype for business/lync and Android Screen sharing quality, Share computer audio during screen sharing. <u>Native H.323/SIP video endpoints integration</u>	01	Included	Included
Sony 60" LED	Sony 60 Inch -W600 - 1920 x 1080 - Full HD TV, Connectivity: HDMI, USB. One year warranty	01	Rs. 146,000	Rs. 146,000
Samsung 55" LED	Samsung 55 Inch - K6000- 1920 x 1080 - Full HD TV, Connectivity: HDMI, USB.	03	Rs. 128,500	Rs. 385,500
Warranty & SLA	Two Year Standard Warranty & SLA		complimentary	complimentary
Testing, Training & Installation	Testing, Training and Installation at customer's premises		complimentary	complimentary
TOTAL without GST				Rs.1,961,500
GST 17%				Rs.333,455
TOTAL with GST				Rs.2,294,955



Screen 17/11/19



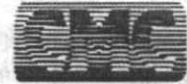
Total IT Solutions

S. NO	MATERIAL/DESCRIPTION	QUANTITY	UM	NET PRICE	NET AMOUNT
Sindh Education Foundation Head office - Karachi					
i	MULTIPOINT HD VIDEO CON DEVICE	1		591,856	591,856
	Model				
	GVC 3200				
	BRAND				
	Grandstream				
	Origin				
	USA				
	Communication				
	H.323 and SIP Standards				
	64kbps-4mbps				
	RJ45 Network LAN (10/100/1000)				
	Manual bandwidth setting				
	Camera				
	12X Optical zoom or better				
	Connectivity				
	1 + 5 sites Multipoint				
	Video Resolutions				
	HD1080P (1920 x 1080) at 30fps				
	Video Standards				
	H.264, H.263+, H.263, H.261, H.239 dual video streams				
	Video Output				
	Primary Display - Main Screen				
	Secondary Display - Video or Presentation Sharing				
	Third Display - Video or Presentation Sharing				
	Video Inputs				
	HDMI & VGA				
	Audio Standards				
	G.711, G.722, G.722.1, G.728				
	Audio Features				
	Automatic gain control (AGC)				
	Advance noise reduction				
	Acoustic echo cancellation (AEC)				
	User Interface				
	Multiple layout styles				
	User-friendly OSD				
	Display / edit site name				
	Networks				
	10/100/1000Mbps				
	NAT/firewall traversal				
	Security				
	AES (Advanced Encryption Standard) function (128-bit) and Password protection for system settings and for remote system management				
	Web management tool				
	Remote management through the web				
	Live monitoring via the web				
	Firmware update via Ethernet/Internet				
	Restore system settings				
	Interoperability				
	Skype, Hangout & Microsoft Lync & Web RTC				
	Warranty	1		46,033	46,033
	02 year comprehensive warranty and Maintenance Support				
ii	Display Device	1		345,249	345,249
	Samsung - 60" LED Display				
Sindh Education Foundation Remote office - (Hyderabad/Sukkur/Larkana)					
2	Point to Point HD VIDEO CON DEVICE				
	Model	3		361,690	1,085,069
	GVC 3202				
	BRAND				
	Grandstream				
	Origin				
	USA				
	Communication				
	H.323 and SIP Standards				
	64kbps-4mbps				

Handwritten signatures and dates:
 17/11/2017
 12/15/2017



Customer Support Services



Total IT Solutions

S. NO	MATERIAL/DESCRIPTION	QUANTITY	UM	NET PRICE	NET AMOUNT	
	Communication	RJ45 Network LAN (10/100/1000)				
		Manual bandwidth setting				
	Camera	09X Optical zoom or better				
	Connectivity	1 + 1 sites Multipoint				
	Video Resolutions	HD1080P (1920 x 1080) at 30fps				
	Video Standards	H.264, H.263+, H.263, H.261, H.239 dual video streams				
	Video Output	Primary Display - Main Screen				
		Secondary Display - Video or Presentation Sharing				
	Video Inputs	HDMI & VGA				
	Audio Standards	G.711, G.722, G.722.1, G.728				
	Audio Features	Automatic gain control (AGC)				
		Advance noise reduction				
		Acoustic echo cancellation (AEC)				
	User Interface	Multiple layout styles				
		User-friendly OSD				
		Display / edit site name				
	Networks	10/100/1000Mbps				
		NAT/firewall traversal				
	Security	AES (Advanced Encryption Standard) function (128-bit) and Password protection for system settings and for remote system management				
	Web management tool	Remote management through the web				
Live monitoring via the web						
Firmware update via Ethernet/Internet						
Restore system settings						
Interoperability	Skype, Hangout & Microsoft Lync & Web RTC,					
Warranty	02 year comprehensive warranty and Maintenance Support	3		32,881	98,643	
ii	Display Device	Samsung - 55" LED Display	3		289,352	868,056

	Total Without Gst	3,034,906
	GST 17%	515,934.08
	Total With Gst	3,550,840

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 17/5/17
 17/5/17

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 17/5/2017

Handwritten signature and date:
 17/5/2017



Customer Support Services

Price Schedule in Pak. Rupees

Name of Bidder: **M/s. GEMCO** IFB Number: SEF/NP/16-17/36 . Page 70 of 75.

1	2	3	4	5	6	7
Item	Description	Country of origin	Quantity	Unit price DDP named place	Total DDP per item	Unit price of Delivered duty paid (DDP) to final destination plus price of other incidental services if required
1	Ricoh Photocopier Machine Model: MP-2501SP	Ricoh Japan Made in China	1	Rs. 138,060/=	Rs. 138,060/=	Rs. 138,060/=

Handwritten signatures and dates:
 - In column 5: *[Signature]* 17/5/17
 - In column 6: *[Signature]* 17/5/17
 - In column 7: *[Signature]* 17/5/17
 - Below column 7: *[Signature]* 17.5.17

Signature of Bidder *[Signature]*



Note: In case of discrepancy between unit price and total, the unit price shall prevail.

³ Must be included if required under ITB 11.2