

Dated: 30.05.2017  
SNDB/COK/ADMIN/TD/763/2017

From	Administration Division
To	Deputy Director, SPPRA

**Subject:** Submission of Documents for BER Hoisting –  
1. Supply and Installation of Biometric fingerprint scanner

Dear Sir,

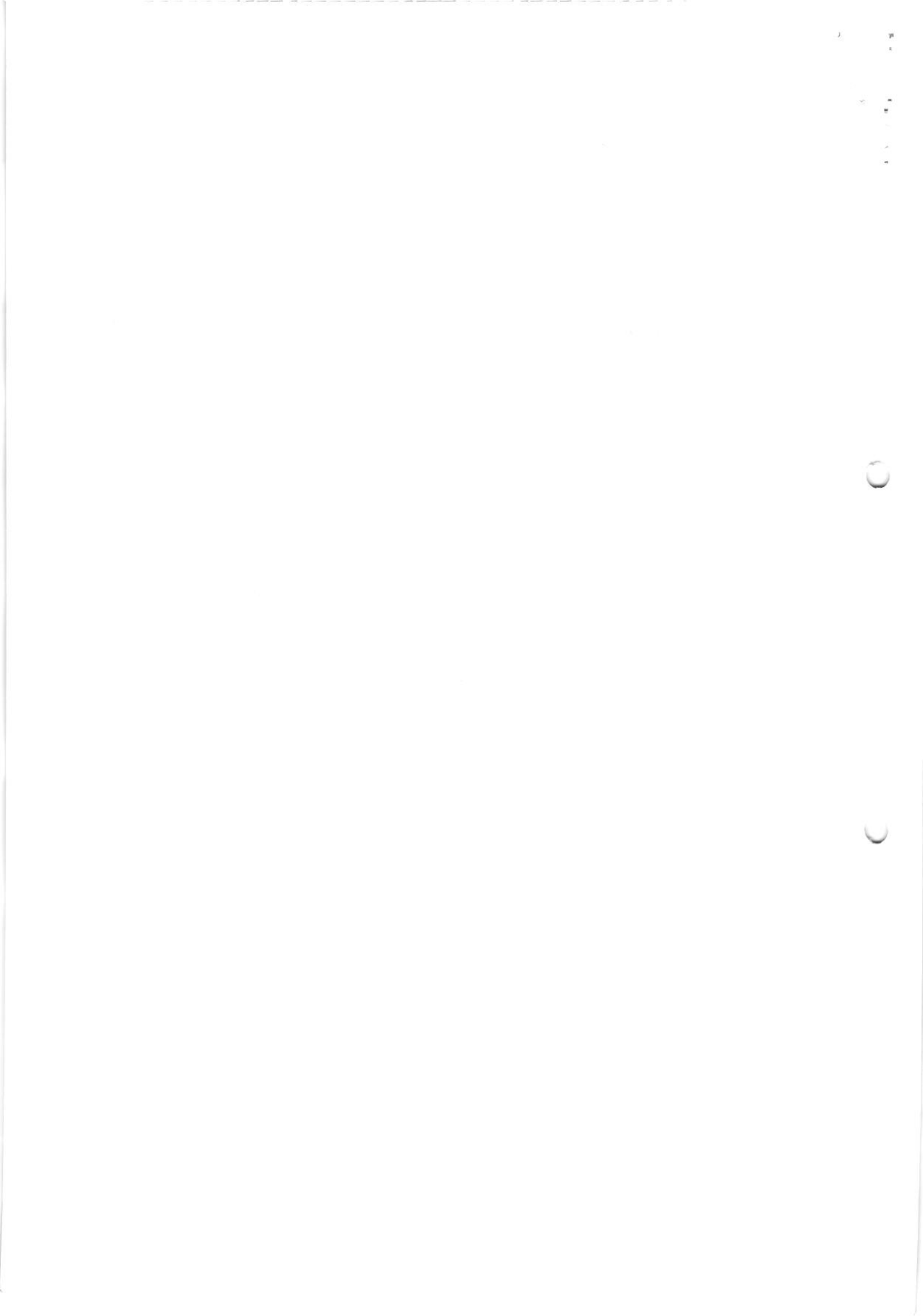
Enclosed please find following documents & CD for submission to SPPRA for hoisting of Bid Evaluation Report.

S.No	Documents Attached	SPPRA Sr.#
01	1. BER (Original) 2. Financial Proposal 3. Technical Evaluation Report 4. Minutes of Bid 5. Attendance Sheet 6. Email Copy	<u>32364</u>

Kindly confirm once it is get hoisted on your respective websites.

Regards,

\_\_\_\_\_  
Farhan A. Siddiqui  
Administration Division



Date: 28-04-2017

<b>Technical &amp; Financial Proposals Evaluation Report</b>		
<b>(Supply &amp; Installation of Biometric Fingerprint Scanner)</b>		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/763/2017
3	Tender Description	Supply & Installation of Biometric Fingerprint Scanner
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.32364
6	Total Bid Documents Sold	01
7	Total Bids Received	01
8	Technical Bid Opening Date	18/04/2017
9	Financial Bid Opening Date	18/04/2017
10	No of Bid Technically Qualified	01
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs. 180,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Nedo Corporation	Rs.154,440 /- (For 12 Units) @ Rs.12,870 /-	Qualified	Rs.25,560/- Below with the estimated cost	Accepted being the qualified bidder	Rule 48 has been complied

**Note:** M/s. Nedo Corporation is selected for the Supply & Installation of Biometric Fingerprint Scanner to Sindh Bank Limited being the only qualified Bidder.

**Members – Procurement Committee**

(Anis Iqbal)  
Head of I. T. Division

(Saeed Jamal Tariq)  
Chief Financial Officer

(Syed Muhammad Aqeel)  
Chief Manager (IDBL) Karachi

**Signature**

AC  
S. J. Tariq  
M. A. Qeel

11

0

0

28-04-2017

**Subject: Certificate**  
**Compliance of SPPRA Rule 48**  
**TENDER REF NO. SNDB/ADMIN/TD/763/2017**

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

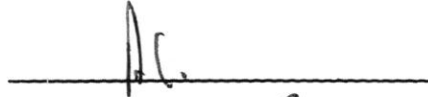
Last tender Price	Current tender Price
Rs.12,870/- per unit	Rs.12,870 /- per unit



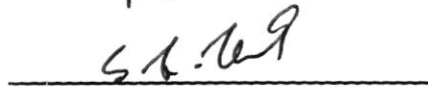
M. Rashid Memon  
VP/I.T. Division

**Signature –Procurement Committee Members**

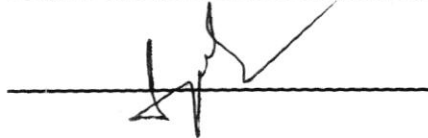
Head of IT



Chief Financial Officer



Chief Manager (IDBL)



Date: 08-04-2016

Technical & Financial Proposals Evaluation Report		
(Supply & Installation of Biometric Fingerprint Scanner)		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/660/2016
3	Tender Description	Supply & Installation of Biometric Fingerprint Scanner
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.26367
6	Total Bid Documents Sold	05
7	Total Bids Received	05
8	Technical Bid Opening Date	16/02/2016
9	Financial Bid Opening Date	16/02/2016
10	No of Bid Technically Qualified	01
11	Bid(s) Rejected	01

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs. 5,200,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Nedo Corporation	Rs.3,346,200 /- @ Rs.12,870 /- For 260 Units	Qualified	Rs.1,853,800/- below with the estimated cost	Accepted Being the Qualified bidder	
2	M/s Interlink Engineering	Rs.1,277,640 /- @ Rs.4,914 /- For 260 Units	Disqualified	Disqualified	Eligibility criteria not fulfilled	
3	M/s Zultec (Pvt) Ltd.	Rs.2,503,800 /- @ Rs.9,630 /- For 260 Units	Disqualified	Disqualified	Eligibility criteria not fulfilled	
4	M/s Rayyanco	Rs.2,717,000 @ Rs.10,450 For 260 Units	Disqualified	Disqualified	Rejected due to alternate bid offered	
5	M/s Makkays	Rs.5,710,625.55 @ Rs.21963.94 For 260 Units	Disqualified	Disqualified	Eligibility criteria not fulfilled	

**Note:** M/s. Nedo Corporation is selected for the Supply & Installation of Biometric Fingerprint Scanner to Sindh Bank Limited being the only Qualified bidder.

**Members – Procurement Committee**

(Anis Iqbal)  
Head of I. T. Division

(Saeed Jamal Tariq)  
Chief Financial Officer

(Syed Muhammad Aqeel)  
Chief Manager (IDBL) Karachi

**Signature**

*(Handwritten signatures)*

# M/S NEDO CORPORATION

## Eligibility Criteria

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "A")	<input checked="" type="checkbox"/>	No
2	Turn Over in last 3 Years should be at least 05 million	Audit Report / Tax Return (attached as Annexure "B")	<input checked="" type="checkbox"/>	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	<input checked="" type="checkbox"/>	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	<input checked="" type="checkbox"/>	No
5	The offered product must have been supplied / installed in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	<input checked="" type="checkbox"/>	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	<input checked="" type="checkbox"/>	No
7	The Product Quoted in the bid must be currently used by at least one Bank in Pakistan other than Sindh Bank.	Attached Purchase Order (Attached as Annexure "G")	<input checked="" type="checkbox"/>	No
<b>Qualified / Disqualified</b>				

### ELIGIBILITY CRITERIA NOTE

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified


### MANDATORY

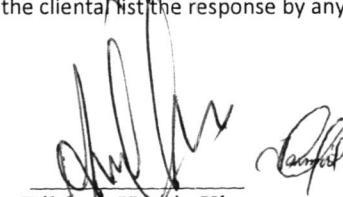
- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time

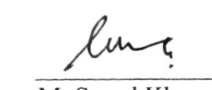
### DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

- On black list of SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered.
- Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
- The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- If during verification process of the client's list the response by any of the bank is unsatisfactory on account of previous performance

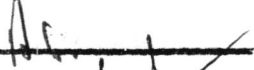
  
Ahsan Ali  
AVP/Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

### SIGNATURE MEMBERS PC-IT

Head - Fin Div. 

Head - IT Div. 

Member-IDBL 

Date: \_\_\_\_\_

FINANCIAL PROPOSAL



Tender of Biometric Fingerprint  
Scanner  
Submitted  
by



**NEDO CORPORATION**







**NEDO CORPORATION**

www.nedogroup.com

UAN : 021-111-633-675 (NEDO-PK)

April 18, 2017

Head of Information Technology  
**SINDH BANK LIMITED**  
HEAD OFFICE  
**Karachi**

**FINANCIAL PROPOSAL**

Sub: **Tender For The Supply Of Biometric Fingerprint Scanner**  
Tender Ref #: **SNDB/COK/ADMIN/TD/763/2017**  
Last Date & Time for Tender Opening: **18<sup>th</sup> April 2017 @ 1200 Hours**

Dear Sir,

Thank you for your tender and showing interest in Biometric Fingerprint Scanner. In this regard please find herewith the attached Tender Proposal for your kind consideration and approval.

In the mean time we take this opportunity to introduce ourselves as one of the leading importers, distributors and service providers of **Audio Visual Equipment, Surveying Instruments, Time Management Systems, CCTV & Surveillance Solutions** and Office equipment with Nationwide Offices and Service centers.

**NEDO** is here to present you with the very best of value creating innovative presentational solutions delivered with a personalized approach. We act with high level of integrity in all interaction and extend all service possibilities to meet the definite requirement which will satisfy you in all potential ways.

We wish your praiseworthy economic triumph and look forward to go extra mile to establish and sustain a strong lasting relationship between two esteemed organizations.

Assuring you of our best services all the times!

Thanks & Best Regards,

**Azher Ahmed**

Business Development Manager

Cell #: 0322-2883566

Email: [azher@nedogroup.com](mailto:azher@nedogroup.com)





**NEDO CORPORATION**  
www.nedogroup.com  
UAN : 021-111-633-675 (NEDO-PK)

**Date:** 18-April-2017      **Ref:** NCQ/56/23,479

**To:** Head of Information Technology

**M/s.** Sindh Bank Limited  
Head Office, Basement-2, 3rd Floor, Federation House, Abdullah  
Shah Ghazi Road, Clifton, Karachi 75600

**Tender for The Supply of Biometric Fingerprint Scanner**  
**Tender Ref # :SNDB/COK/ADMIN/TD/763/2017**  
**Financial Proposal**

**QUOTATION**

S.NO	DESCRIPTION	QTY	UNIT PRICE (PKR)	VALUE WITHOUT GST	GST (PKR)	TOTAL WITH GST (PKR)
	<b>Secugen Fingerprint Reader HSDU03P USB</b>	12	11,000	132,000	22,440	154,440
	<b>Total :</b>	12		132,000	22,440	154,440

**Delivery:** Ex-stock or 4-6 weeks after confirmed Order.  
**GST:** 17% GST will be charged above Prices  
**Payment:** 100% after Delivery.  
**Warranty:** One Year  
**Validity:** 90 Days.

**Regards,**

**FOR NEDO CORPORATION**

Farhan Nisar  
Divisional Head,  
TMS/Surveying Division  
03018216106

Azher Ahmed  
Business Development Executive  
Time Management/RFID Division  
03222883566

**This is an Auto generated Quotation and does not require any signature.**





NEDO CORPORATION  
www.nedogroup.com

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member - IDBL: \_\_\_\_\_

Date: \_\_\_\_\_

Name of Bidder NEDO CORPORATION

S.No	Item	Unit Cost	Quantity	Total Amount In Pak Rs.
01	Biometric Fingerprint Scanner	Rs.12,870/-	12	Rs.154,440/-
*Total Amount in Pak Rs.				Rs.154,440/-

\*This total amount will be taken as the financial bid offered by the vendor.

**Note**

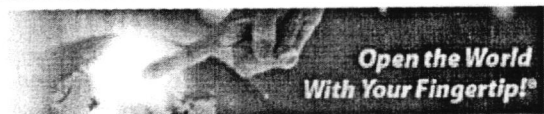
- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security.** 5% of the \*Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
- In case it is revealed at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
- The tender will stand cancelled if any of the given condition of the tender in not met in strictly as per the requisite of the tender document.
- In case the financial bids are the same, the successful bidder will be the one who has the highest turnover of the two bidders.
- Pre Bid Meeting: Within one week (For Any Clarification)**
- Delivery Within 04 weeks after the issue of Purchase Order.

Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder \_\_\_\_\_



**SecuGen**





Annexure "A"

BID FORM

FORM OF BID

Tender Reference No. SNDB/COK/ADMIN/TD/763/2017

Dated: 18<sup>th</sup> April, 2017

To,

Head of Information Technology  
SINDH BANK LIMITED  
HEAD OFFICE  
Basement-2 Floor, Federation House,  
Abdullah Shah Ghazi Road,  
Clifton,  
Karachi 75600

Gentleman,

Having examined the bidding documents, the receipt of which is hereby duly acknowledged, we, the undersigned, offer, in conformity with the said bidding documents for the sum of currency Rs.154,440/- [Rupees One Lacs Fifty Four Thousand Four Hundred And Forty Only].

We understand that all the Annexures attached hereto form part of this Bid.

We undertake, if our Bid is accepted, [Biometric Fingerprint Scanner], that will be in accordance with the terms defined in the proposal and /or contract.

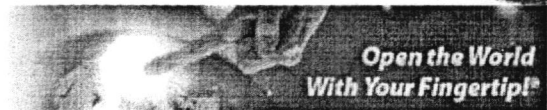
Our firm, including any subcontractors or suppliers for any part of the Contract, have nationalities from the following eligible countries NIL.

If our Bid is accepted, we will obtain the Bank Guarantee/Pay order in a sum equivalent to ten percent (10%) of the Contract Price for the due performance of the Contract, in the form prescribed by SNDB.

We agree to abide by this Bid for a period of ninety (90) days from the date fixed for Bid Opening and shall remain binding upon us and may be accepted at any time before the expiration of that period.



SecuGen





Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid and to contract execution if we are awarded the contract, are listed below:


We understand that you are not bound to accept the lowest or any Bid you may receive.

Name & Address of Bidder in Block Capital

**NEDO CORPORATION**

05 &06, Ground Floor, Business Arcade, Block # 6, P.E.C.H.S.,  
Main Shahrah-e-Faisal, Karachi.

Dated this 18<sup>th</sup> day of Apr 2017

  
\_\_\_\_\_  
Farhan Nisar

Divisional Head

[Signature]

[In the Capacity of]

Duly authorized to sign Bid for and on behalf of NEDO CORPORATION



Witness;  
  
Signature; \_\_\_\_\_

Name: Azher Ahmed

Address: 05 &06, Ground Floor, Business Arcade, Block # 6, P.E.C.H.S., Main Shahrah-e-Faisal, Karachi.

Occupation: Private Service

ATTENDANCE SHEET

FOR SELECTION OF Supply and Installation of Bio Metric Fingerprint Scanner

Date: 18-04-2017

S. No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
	NEDO CORPORATION	FIRASAT	0345-2008728	Business House Shahrah-e-Jamal	Jashan

Signature –Procurement Committee Members for IT Infrastructure

Head of IT [Signature]

Chief Financial Officer [Signature]

Chief Manager (IDBL) [Signature]

# MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

OF PROCUREMENT ✓ ADMIN / IT / CONSULTANT / MEDIA  
TENDER NAME Supply and Installation of Bio-Metric Fingerprint Scanner  
TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE  
OPENING DATE 18-04-2017  
OPENING TIME 12:00 hours

ATTENDANCE (MEMBER PC)  
HEAD OF I.T. Division  
CFO  
Chief Manager, IDBL

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	① Mr. Firasat	M/S Nedo Corporation
	/	/
	/	/
	/	/
	/	/
	/	/
TOTAL BIDS ACCEPTED FOR EVALUATION	①	
TOTAL BIDS REJECTED	NIL	
REMARKS		


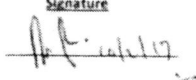
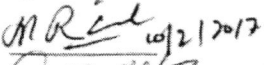
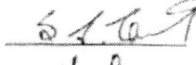
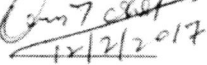

SIGNATURE [Signature]  
DATE 18/4/2017

Members - Procurement Committee Signature	
Head of I.T	<u>[Signature]</u>
Chief Financial Office	<u>[Signature]</u>
Chief Manager, IDBL	<u>[Signature]</u>

**TENTATIVE I.T.EQUIPMENT PROCUREMENT PLAN OF FOR THE YEAR-2017**

S.NO	DESCRIPTION	Total (Branches & HO)	Method of Procurement	Estimated Unit Cost	ESTIMATED COST	DISTRIBUTION BY QUARTERLY				
						1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	
<b>HARDWARE</b>										
1	PC's /Computers with OS	50	Single Stage One Envelope	65,000	3,250,000	50				
2	Laptops	10	Single Stage One Envelope	90,000	900,000		10			
3	Printers	50	Single Stage One Envelope	40,000	2,000,000	50				
4	Scanners	40	Single Stage One Envelope	10,000	400,000	40				
5	ROUTERS	Nil	Single Stage One Envelope	125,000	0					
6	SWITCHES	Nil	Single Stage One Envelope	55,000	0					
7	COMMUNICATION LINKS	154	Single Stage One Envelope	150,000	23,100,000	114	40			
8	SERVERS (ENTRY LEVEL)	9	Single Stage One Envelope	400,000	3,600,000	9				
9	SERVERS (HIGH END)	5	Single Stage One Envelope	1,200,000	6,000,000	5				
10	ATMS	Nil	Single Stage One Envelope	900,000	0					
11	DEBIT CARDS	100,000	Single Stage One Envelope	100	10,000,000					
12	PRINTER TONERS (COMPATIBLE)	1,500	Single Stage One Envelope	5,000	7,500,000		1,500			
13	PRINTER TONERS (RECYCLE)	3,000	Single Stage One Envelope	2,500	7,500,000		3,000			
14	BIO-MATRIC DEVICES	25	Single Stage One Envelope	20,000	500,000	25				
15	Hardware Antivirus box for gateway (spam and web content filtering)	1	Single Stage One Envelope	3,000,000	3,000,000				1	
16	ATM CARD PRINTER CONSUMABLE ITEMS	200	Single Stage One Envelope		900,000	200				
17	MISCELLANEOUS HARDWARE	AS REQUIRED	Single Stage One Envelope		5,000,000					
<b>SUB TOTAL HARDWARE</b>					<b>73,650,000</b>					
<b>SOFTWARES</b>										
OFFICE AUTOMATION SOFTWARES (MS-OFFICE)										
1		50	Single Stage One Envelope	60,000	3,000,000	50				
2	DATABASE (SQL SERVERS)	8	Single Stage One Envelope	1,600,000	12,800,000	8				
3	Antivirus	2,000	Single Stage One Envelope	1,750	3,500,000	2,000				
4	Windows Server CALs	700	Single Stage One Envelope	4,400	3,080,000	700				
5	MS WINDOWS SERVER DATA CENTER EDITION	4	Single Stage One Envelope	750,000	3,000,000	4				
6	Network Monitoring Software (NMS)	Unlimited Devices	Single Stage One Envelope	5,000,000	5,000,000					
7	E-MAIL & WEB SERVICES		Single Stage One Envelope		1,000,000					
8	MISCELLANEOUS SOFTWARE APPLICATIONS/PACKAGES/SEEM	AS REQUIRED	Single Stage One Envelope		10,000,000					
<b>SUB TOTAL SOFTWARE</b>					<b>41,380,000</b>					
<b>Grand Total</b>					<b>115,030,000</b>					

Note: This is tentative Procurement Plan for the Year-2017. The quantity, time and method of procurement may be changed depends on actual circumstances.

Prepared By		Members for Procurement Committee	
	Signature		Signature
M.Faraz Khan (Officer /I.T Division)		Head of I.T. Division (Anis Iqbal)	
M.Rashid Memon (VP/ I.T Division)		Chief Financial Officer (Saeed Jamal Tariq)	
Naeem Muhammad (SVP/I.T Division)		Chief Manager (DBL Karachi) (Syed Muhammad Aqeel)	
M Saeed Khan (SVP/I.T Division)	