

Date: 12-05-2017

<b>Technical &amp; Financial Proposals Evaluation Report</b>		
<b>(Supply of Internet Bandwidth at Head Office)</b>		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/765/2017
3	Tender Description	Supply of Internet Bandwidth at Head Office
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.32527
6	Total Bid Documents Sold	03
7	Total Bids Received	03
8	Technical Bid Opening Date	25/04/2017
9	Financial Bid Opening Date	25/04/2017
10	No of Bid Technically Qualified	03
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs. 800,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Satcom (Pvt) Ltd	Rs.642,600 /-( Per Year)	1 <sup>st</sup> Lowest Bidder	Rs.157,400/- below with the estimated cost	<b>Accepted</b> Being the 1 <sup>st</sup> Lowest Qualified bidder	
2	M/s Fiberlink (Pvt) Ltd	Rs.782,564/-(Per Year)	2 <sup>nd</sup> Lowest Bidder	Rs.17,436/- below with the estimated cost	2 <sup>nd</sup> Lowest Bidder	
3	M/s Cube XS Weatherly (Pvt) Ltd.	Rs.940,040 /-(Per Year)	3 <sup>rd</sup> Lowest Bidder	Rs.140,040/- Above with the estimated cost	3 <sup>rd</sup> Lowest Bidder	

**Note:** M/s. Satcom (Pvt) Ltd is selected for the Supply of Internet Bandwidth to Sindh Bank Limited being the 1<sup>st</sup> Lowest Qualified Bidder.

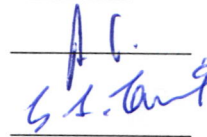
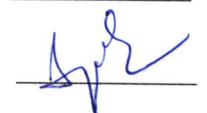
**Members – Procurement Committee**

(Anis Iqbal)  
Head of I. T. Division

(Saeed Jamal Tariq)  
Chief Financial Officer

(Syed Muhammad Aqeel)  
Chief Manager (IDBL) Karachi

**Signature**



**Eligibility Criteria**

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "A")	✓ Yes	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	✓ Yes	No
3	Registration with Income Tax ,Sales Tax and SRB	NTN , GST & SRB Certificates (attach as Annexure "3")	✓ Yes	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	✓ Yes	No
5	Company must provide appropriate License Certificate From PTA for providing Internet Services	(Attached Certificate as Annexure "E")	✓ Yes	No
Qualified / Disqualified				

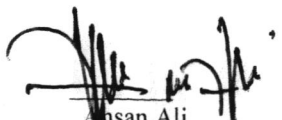
**Note**

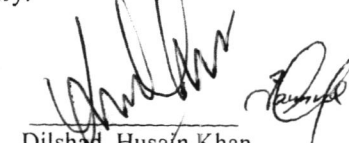
- Attachment of relevant evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, the company will be straight away disqualified.
- Attach Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company is mandatory.
- There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- In case the lowest bid offered is same between two or more bidders, the successful will be the one who has highest turnover of the two or more.


**DISQUALIFICATION:**

1. The bidder will be considered disqualified during evaluation process if:-

- On black list of SPPRA and Sindh Bank Ltd.
- Issued with a warning letters by the Sindh Bank in the past to the bidder for unsatisfactory performance.
- The company will be considered disqualified from the very outset, if not GST registered.
- In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only that bid will be accepted.
- Offers alternate bid.
- GST registration.
- Non- Attachment of Annexure "A" and "H".
- Annexure A, B mandatory.

  
Ansan Ali  
AVP/Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

M/S Fiber Unk

## Eligibility Criteria

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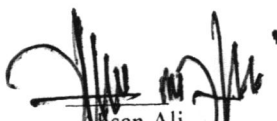
### Note

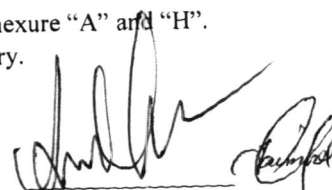
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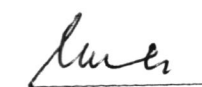
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- Annexure A, B mandatory.

  
Irfan Ali  
AV/Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division



M/S CUBEXS

## Eligibility Criteria

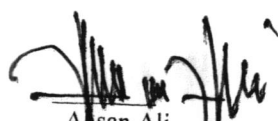
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4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	✓ Yes	No
5	Company must provide appropriate License Certificate From PTA for providing Internet Services	(Attached Certificate as Annexure "E")	✓ Yes	No
Qualified / Disqualified				

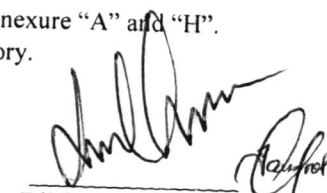
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  - Non- Attachment of Annexure "A" and "H".
  - Annexure A, B mandatory.

  
Asan Ali  
VP Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

## 4 FINANCIAL PROPOSAL

### PRICE SCHEDULE

(Applicable for the year 2017-2018)

Name of Bidder Cubexs weatherly Private limited.

S#	Description	*Total Amount
1	Supply and Installation of Dedicated 30Mbps CIR Bandwidth (Internet Service up to Head Office)	PKR: 940,040/-

\*This total amount will be taken as lowest submitted price offered by the vendor.

#### Note

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security.** 5% of the \*Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
- If the item is not provide/installed on due date (date given on supply order) a fine of Rs.5, 000/-per day will be deducted from the bill.
- In case it is reviled at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
- The Tender will stand cancelled if the item are not supply/installed within 15 working days of issue of supply order.
- The tender will stand cancelled if any of the given condition of the tender in not met in strictly as per the requisite of the tender document.
- Pre Bid Meeting: Within one week (For Any Clarification)**

Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder \_\_\_\_\_

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member-T&SL. \_\_\_\_\_

Date: \_\_\_\_\_



## **FINANCIAL PROPOSAL**

**Fiberlink (Pvt) Ltd.**



**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. [Signature]

Head - IT Div. [Signature]

Member-IDBL. [Signature]

Date:                     

**PRICE SCHEDULE**

(Applicable for the year 2017-2018)

Name of Bidder: **Fiberlink Private Limited**

S#	Description	*Total Amount
1	<b>Supply and Installation of Dedicated 30Mbps CIR Bandwidth (Internet Service up to Head Office)</b>	<p>PKR: 782,564/- Only</p> <p><u>In Words:</u> Seven Lacs Eighty two thousand Five hundred and Sixty four Rupees Only/-)</p>

*\*This total amount will be taken as lowest submitted price offered by the vendor.*

**Note**

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.**
- No advance payment for the supply of equipment will be made; bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security.** 5% of the \*Total Amount will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Bank Ltd.
- If the item is not provide/installed on due date (date given on supply order) a fine of Rs.5, 000/-per day will be deducted from the bill.
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- All conditions in the contract agreement attached as Annexure G are part of this tender document.
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[Signature]

**13. Pre Bid Meeting: Within one week (For Any Clarification)**

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Signature & Stamp of Bidder



Fiberlink (Pvt) Ltd.

# **FINANCIAL PROPOSAL**

**Supply & Installation of Internet (Bandwidth) Connection**

**SNDB/COK/ADMIN/TD/765/2017**

## **SATCOMM (PVT) LIMITED**

42-S, Block-6, PECHS,  
Dr. Mehmood Hussain Road,  
Karachi.

Tel : 03111-444-788

Email: [info@satcomm.pk](mailto:info@satcomm.pk)

Website. [www.satcomm.pk](http://www.satcomm.pk)

# **FINANCAIL PROPOSAL**



#### 4 FINANCIAL PROPOSAL

**SIGNATURE MEMBERS PC-IT**

**PRICE SCHEDULE**

(Applicable for the year 2017-2018)

Name of Bidder SATCOMM (PVT) LIMITED

Head - Fin Div. S. I. Khan

Head - IT Div. A. C.

Member-IDBL. S. I. Khan

Date: \_\_\_\_\_

S#	Description	*Total Amount
1	Supply and Installation of Dedicated 30Mbps CIR Bandwidth (Internet Service up to Head Office)	642600/- PER YEAR

\*This total amount will be taken as lowest submitted price offered by the vendor.

**Note**

- The company will be considered disqualified from the very outset, if not GST registered.
- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
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- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.
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- Pre Bid Meeting: Within one week (For Any Clarification)**

Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder

S. I. Khan



### 3 SCOPE OF WORK / TECHNICAL SPECIFICATION

Sindh Bank Limited requires Internet Connection in Head Office with following specifications.

S.NO.	Description
1	<p>Dedicated 30Mbps CIR Bandwidth with following specification</p> <p>a) 1 connection of 20Mbps on Fast Ethernet Interface with minimum 6 useable Static Public IP Address (/29 CIDR pool)</p> <p>b) 5 connections of 2Mbps on 5 different Fast Ethernet interfaces, each with 6 useable Static Public IP Address per connection (/29 CIDR pool)</p> <p>Total Fast Ethernet Interfaces Required: 06</p> <p>Total Public IP Subnets Required: 06</p>
2	Internet should be provided on Fiber Optics
3	Minimum 6 Active Ethernet interfaces should be provided i.e. all 6 ports must be active and useable at the same time
4	Installation of internet connectivity will be within 04 weeks
5	<p><b>Penalty clauses :</b></p> <p>Vendor must provide min 99.5 % link availability and sign a service level agreement with the following clauses of down time.</p> <p><b>If the Down Time</b></p> <ol style="list-style-type: none"><li>1. Equal or more than 6 hours and less than 12 hours than 1 day amount of total contract amount will be deducted.</li><li>2. Equal or more than 12 hours and less than 18 hours than 3 days amount of total contract amount will be deducted.</li><li>3. Equal or more than 18 hours and less than 24 hours than 1 week amount of total contract amount will be deducted.</li><li>4. Equal or more than 24 hours than 1 month amount of total contract amount will be deducted.</li></ol>

**Note**

This is a Single Stage one envelop procedure, therefore 1st lowest bid will be evaluated first. If the 1st lowest bidder is disqualified evaluation criteria, then next lowest bid will be evaluated.

Similarly if 2<sup>nd</sup> bidder is disqualified, then 3<sup>rd</sup> lowest bidder will be evaluated and so on.

On qualification of a bidder during this process no further evaluation will be done.

Contract agreement is extendable / renewable upto 2 years only on mutual understanding on same terms & conditions and rates.



Date : 20-03-2017

Time : 15:53:19

**NTN/FTN**
**1876413-4**

Category

COMPANY

Name

SATCOMM (PRIVATE) LIMITED

CNIC/PP/REG/INC No.

K-07916

House/Flat/Plot No.

6TH FLOOR SHAHNAZ ARCADE

Street/Lane

---

SHAHEED-E-MILLAT ROAD

Block/Sector/Road

---

City

KARACHI

**Business/Branches**

Sr.	Business/Branch Name	Business/Branch Address	STRN
1.	M/S SATCOMM (PVT) LTD.	6TH FLOOR SHAHNAZ ARCADE SHAHEED-E-MILLAT ROAD, 6TH FLOOR SHAHNAZ ARCADE SHAHEED-E-MILLAT ROAD, KARACHI	1200854400773
2.	SATCOMM (PRIVATE) LIMITED	6TH FLOOR, SHAHNAZ ARCADE SHAHEED-E-MILLAT ROAD, ,, SHAHEED E MILLAT ROAD, KARACHI	

Principal Business Activity

OTHER TELECOMMUNICATIONS ACTIVITIES

Business Nature

IMPORTERS

Registered For

**INCOME TAX** w.e.f 08-Mar-2004, **SALES TAX** w.e.f 07-Aug-2000

Income Tax office

CORPORATE RTO KARACHI

Sales Tax Office

CORPORATE RTO KARACH

Sales Tax Status

OPERATIVE

GOVERNMENT OF PAKISTAN  
REVENUE DIVISION  
CENTRAL BOARD OF REVENUE

NATIONAL TAX NUMBER CERTIFICATE

(Issued under section 20 of the Finance Act, 1992)

National Tax Number (NTN)

JS76413-4

Name:

M/S SATOZIM PVT LIMITED

Address:

47-B PECHS KARACHI,  
KARACHI  
PHONE NO. 4368706

Status/Nature:

Company

NIC/Firm Reg./Company Inc. Number

K-07916

Date of Issue

09/03/2004

Signature

*This certificate shall be prominently displayed at a conspicuous place of the premises in which business or work for gain is carried on. It is also required to be indicated on the signboard when ever it is affixed.*



## Taxpayer Online Verification

Date : 20-03-2017

Time : 15:56:06

SNTN

1876413-4

Name

SATCOMM (PRIVATE) LIMITED

Category

COMPANY

Business Name

Sr.	Business Name
1.	SATCOMM (PRIVATE) LIMITED
2.	M/S SATCOMM (PVT) LTD.
3.	M/S SATCOMM (PVT) LTD.
4.	M/S SATCOMM (PRIVATE) LIMITED

CNIC/Reg No.

K-07916

City

KARACHI

Service Category

BANDWIDTH SERVICES ,9812.2000

Date of Registration with SRB

07 Aug 2000

Operational Status at SRB

Active

[Print](#)

[Back](#)

DEPARTMENT OF REVENUE  
COLLECTORATE OF SALES TAX & CENTRAL EXCISE (EAST)  
COLLECTORATE OF SALES TAX & CENTRAL EXCISE (EAST ZON)

CERTIFICATE OF REGISTRATION  
(Under Sales Tax Act, 1990)

C.No. 11-C (8346) REG/E/H7/2000

(01) NAME M/S. SATCOMM (PVT) LTD..  
(02) ADDRESS 12B, FIRST FLOOR, NAMCO ENTER CAMPBELLST.  
KARACHI.

(03) You have been registered as:

☒ Manufacturer ☒ Importer ☒ Exporter  
☒ Distributer ☒ Wholesaler ☒ Retailer  
☒ Ship Breakers

This means that you must:

- (i) Charge Sales Tax on all taxable supplies made during the course of taxable activity.
- (ii) File a return in the designated bank relating to a month on or before the 15th of the following month.
- (iii) File a Nil - Return even if no taxable activity takes place during the current tax period.
- (iv) Abide by provisions of Sales Tax Act 1990, and rules made there under.

Your Sales Tax Registration Number is:

Date of Registration: 12-00-8544-007-73  
07-AUG-2000

(07th OF August Two Thousand)

This number must be shown in the tax return and on all the invoices issued by you and quoted in all your correspondence with the Sales Tax Department.



ASSISTANT COLLECTOR (Sales Tax)  
Registration & Information Division





# GOVERNMENT OF SINDH



## SINDH REVENUE BOARD

### SINDH SALES TAX REGISTRATION CERTIFICATE

Issued under section 24, 24A & 24B of the Sindh Sales Tax on Services Act, 2011  
read with rules 5 & 6 of the Sindh Sales Tax on Services Rules, 2011

Sindh Sales Tax Registration No.: 51876413-4

Name of the Registered Person: SATCOMM (PRIVATE) LIMITED

Business Name (s): M/S SATCOMM (PVT) LTD.  
M/S SATCOMM (PVT) LTD.

Tariff Heading & Principal Service: 9812.2000: BANDWIDTH SERVICES

Tariff Heading & Other Taxable Services: 9809.0000: SERVICES PROVIDED OR RENDERED BY PERSONS ENGAGED IN CONTRACTUAL EXECUTION OF WORK OR FURNISHING SUPPLIES.  
9812.6000: INTERNET & BROADBAND SERVICES  
9812.6200: DATA COMMUNICATION NETWORK SERVICES (DCNS)

CNIC / Reg. or Inc. Number: K-07916 Status: COMPANY-(PRIVATE LTD.)

Address: 42-S, BLOCK-6, ,P.E.C.H.S, DR MEHMOOD HUSSAIN ROAD,KARACHI, DISTT:KARACHI,SINDH

Phone No.: +92,21,34141027 E-mail: asim.arman@connect2b.com

Date of Issue of this Certificate: 12-FEB-2016

NOTE: THIS CERTIFICATE IS PROVISIONAL AND IS VALID FOR 03 MONTHS FROM DATE OF ISSUE OF THIS CERTIFICATE

This Certificate shall be prominently displayed at a conspicuous place of the premises in which business is carried on



RGCRT-022016-1348126-0



# NOTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply and Installation of Internet Bandwidth

TYPE OF TENDER

✓  
SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

25-04-2017

OPENING TIME

1200 hrs

ATTENDANCE (MEMBER PC)

HEAD OF I.T.Division

CFO

Chief Manager, IDBL

ATTENDANCE (REPS. OF BIDDERS)

NAME

FIRM

① Mansur Ayaz  
② Fareeh Zebur  
③ Mr. Yousuf

mts Sat Co  
mts Cusx  
mts Fiber Link

TOTAL BIDS ACCEPTED FOR EVALUATION

(03)

TOTAL BIDS REJECTED

Nil

REMARKS

SIGNATURE

DATE

M. Reza

26/4/2017

Members – Procurement Committee Signature

Head of I.T.

Chief Financial Office

Chief Manager, IDBL



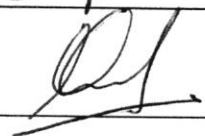
AL

S. A. Khan

[Signature]

ATTENDANCE SHEET  
 BID OPENING -  
 FOR SELECTION OF Supply and Installation

Date: 25/4/2017

S. No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
①	M/S SATCOM	Masab Ayaz	0311-2885571	42/5 Block 6	
②	CubexS Weatherly	Farah Zeber	0301 8202690	1st Floor Red region House	
3	Fiber links	Yousuf	0300 8256607	1st Floor Amun Estate	

Signature –Procurement Committee Members for IT Infrastructure

Head of IT

Chief Financial Officer

Chief Manager (IDBL)

