



## TECHINICAL PROPOSAL OF SECURITY GAURDS TENDER 2014-15

S.No.	EVALUATION PARAMETERS	Total Numbers	Al-Fath Security ( 1 )	Numbers Obtained	Bonds Security ( 2 )	Numbers Obtained	Sigma Security ( 3 )	Numbers Obtained	Wrench Security ( 4 )	Numbers Obtained
1 (a)	Company Profile / bussiness experience ( 50 Marks for 3 years)	50	ok	50	ok	50	ok	50	ok	50
1 (b)	Annual turn over in millions(if the annual turn over is more then 50 million)	200	ok	200	ok	200	ok	200	ok	200
2	 CEO, Managging Directors Ex Army personal	50	ok	25	i) The CEO is from Mujahid Force instead of Regular army personal. ii) The documents provided in respect of CEO did not mentioned PA No. being allotted to army personal. iii) As par retirement/ release order the CEO was not authorized any pention/ Gratuity from the army.	0	ok	50	ok	25
3	 Superior Ex Army personal	75	No proof of Pension slips attached	37	i) Out of 24, 50% of the supervisor's relates to civil arm forces ( Mujahid Force, F C, Rangers, Rifles ) instead of army Personals. ii) No C V attached. iii) No pension payment proof. iv) No payroll attached.	0	ok	50	ok	50
4	Proof of trained security Gaurds/persons	50	ok	50	i) No C V attached. ii) No payroll attached. iii) Only proof of trained security gaurds provided.	50	ok	15	ok	50
5	Proof of latest weapons and security equipments available with the firm	25	Evidence not attached	25	ok	25	ok	25	ok	25

6	S.O.P / Deployment plan of security guards for valika hospital Karachi	200	ok	200	i) The map of guards placement is not attached. Only SOP attached.	100	ok	200	ok	200
7	List of team members / professionals , directly associating in making deployment plan and site S.O.P.s	50	i) Only 5 members offered instead of ten members. ii) Only 5 persons C V attached instead of 10	25	i) Only 5 members offered instead of ten members, ( out of 5 , 4 members relate to mujahid force instead of army personal ). ii) Only 5 persons C V attached instead of 10	20	ok	50	ok	50
8	Detail ( client ) list of security services provided in hospitals, govt, semi govt departments	150	i) list of organization with Numbers of Strength provided. ii) Few Contracts /orders attached	100	i) Only list of organization with no of strength provided . ii) No documentary evidence	75	ok	150	i) Only list of organization with no of strength provided , ii) No documentary evidence	75
9	Registration with ministry of interior or provincial home department	25	ok	25	ok	25	ok	25	ok	25
10	Registration with and Exchange commission of pakistan	25	Not submitted	25	ok	25	ok	25	ok	25
	Registration with all pakistan security agency association	25	ok	25	ok	25	ok	25	ok	25
12	Performance and clearance certificate from police , special force and investigation bureau	25	Not submitted	0	Copy of organizations,s clearance required INSTEAD OF INDIVISUAL	0	ok	25	Not submitted	0
13	NTM registration certificate	.....	ok	0	ok	0	ok	0	ok	0
14	Sales tax registration certificate	.....	Provisional Certificate attached	0	Provisional Certificate attached	0	Provisional Certificate attached	0	Provisional Certificate attached	0
15	Income tax annual returns of 3 years	50	Not submitted	0	ok	50	Not submitted	0	Not submitted	0

16	Audited financial statement / Balance sheet of 3 years	200	OK	200	OK	200	OK	200	OK	200
<b>TOTAL NUMBERS</b>		<b>1200</b>		<b>987</b>		<b>845</b>		<b>1090</b>		<b>1000</b>

NOTE : Firm must get 80% i.e. 960/1200 marks in technical proposal for qualifying as per above mentioned criteria.

  
Vice Commissioner SSSI

Chairman procurement & Monitoring Committee

  
Director Administration SSSI  
Member procurement Committee

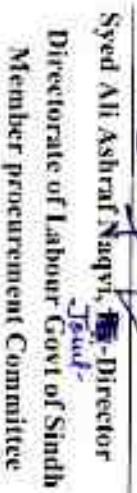
  
Director Finance SSSI  
Member procurement Committee

  
Adm-cum-Security Officer, SSSI  
Secretary/Member procurement Committee

  
Khalid Hussain Khokhar, Dy-Director  
Sindh Workers Welfare Board  
Member procurement Committee

  
Noor-ul-Hadi, Dy-Director

National Institute of Labour Administration Training  
Member procurement Committee

  
Syed Ali Ashraf Naqvi, Dy-Director  
Directorate of Labour Govt of Sindh  
Member procurement Committee



**TECHNICAL PROPOSAL OF SECURITY GAURDS TENDER 2014-15**

S.No	EVALUATION PARAMETERS	Total Markings	Quality Security (13)	Number of Guards (10)	Grade Security (20)	Security Operation (10)	Night Security (15)	Number of Guards (10)	Work Security (10)	Number of Guards (10)
1.10	Company Profile / Situation (Reference) 10 Marks (for 2 years)	20	10	10	20	10	10	10	10	10
2.10	Allocation of guard posts (of the compound area) (with shift SS) (10)	20	10	10	10	10	10	10	10	10
3	SSA / SSG / Other special services provided	10	10	10	10	10	10	10	10	10
4	Signature of the person in charge	10	10	10	10	10	10	10	10	10
5	Signature of the person in charge	10	10	10	10	10	10	10	10	10
6	Signature of the person in charge	10	10	10	10	10	10	10	10	10
7	Signature of the person in charge	10	10	10	10	10	10	10	10	10
8	Signature of the person in charge	10	10	10	10	10	10	10	10	10
9	Signature of the person in charge	10	10	10	10	10	10	10	10	10
10	Signature of the person in charge	10	10	10	10	10	10	10	10	10

(i) The CGO is from Marathi  
 Language of the  
 tender person  
 If the documents are provided  
 in English, it will not be  
 considered for the purpose of  
 awarding the contract.  
 (ii) All the documents  
 submitted for the CGO will  
 be kept in the office of the  
 tender person for a period  
 of 30 days from the date  
 of opening of the bids.  
 (iii) The tender person  
 shall be responsible for  
 the security of the  
 tender documents.  
 (iv) The tender person  
 shall be responsible for  
 the security of the  
 tender documents.  
 (v) The tender person  
 shall be responsible for  
 the security of the  
 tender documents.



111	Number of members representing various types of business	300	00	230	2700	100	00	200
<b>TOTAL NUMBERS</b>		<b>1200</b>		<b>967</b>		<b>845</b>		<b>1050</b>

NOTE: Fees must go to EBSA (401k/457/408(a) plan) or to the individual proposal. For all other plans, see member handbook.

*[Signature]*  
 Director, Industrial Division, NPSA  
 Member Preparation Committee

*[Signature]*  
 Chairman, Preparation & Membership Committee

*[Signature]*  
 Director, Finance, NPSA  
 Member Preparation Committee

*[Signature]*  
 Administrative Services Officer, NPSA  
 Member Preparation Committee

*[Signature]*  
 Medical Division, Director, Dr. Director

*[Signature]*  
 South West Area, Member Board  
 Member Preparation Committee

*[Signature]*  
 Vice President

*[Signature]*  
 Vice President, NPSA

Special Director of Labor Administration Division  
 Member Preparation Committee

Special Director of Labor Administration Division  
 Member Preparation Committee

**Annex 'B'**

S.No	Report S.No	Evaluation Parameters	Comments
a	1(a)	Company Profile/ Business Experience (50 marks for 3 years)	(1) 50 marks allotted to Sigma Security whereas, they secured zero marks for not submitting IT annual returns for 3 years (link S.No 15 of report). Therefore, their experience of 3 years is questionable
b:	1(b)	Annual turnover in millions (if the Annual turnover is more than 50 million)	(2) 200 marks allotted to Sigma Security which is again doubtful in the absence of IT returns of 3 years.
c:	2	CEO, Managing Directors Ex-Army Personal	(3) 25, 50 & 25 marks allotted to Al-Fath, Sigma & Wrench Security Company respectively whereas, as per our knowledge they have no Ex-Army person as CEO/ MD. Even 1 or 2 companies does not have CEO at all. (4) Zero marks given to Bond Security which is at least holding MD as Retired Mujahid Officer
d	3	Supervisors Ex-Army Personal	(5) Al-Fath Security is allotted 37 marks although no proof of pension slips attached whereas, zero marks to Bond Security which has 50% of Ex-Army / Civil Armed Forces personal
e	6	SOP/ Deployment Plan of security guards for Valka Hospital Karachi	(6) SOP & Deployment plan were attached but given only 100 marks. 100 marks deducted for not attaching map of guards which was never asked in the requirements of tender (copy enclosed as Annex 'C')
f:	7	List of team members / Professional, directly associating in making deployment plan & site SOPs	(7) 25 marks allotted to Al-Fath Security & 20 marks to Bond Security whereas, both have same observation by SSSI
g	11	Registration with APSAA	(8) As per our knowledge Sigma Security Company was not member of APSAA on 19 Aug 2014
h.	12	Performance & Clearance Certificate from Police, Special Branch & Investigation Bureau	(9) Zero marks allotted to Bond Security although the desired certificate was attached (copy enclosed as Annex 'D')
i.	16	Annual Financial statement/balance Sheet of 3 years	(10) 200 marks each granted to Sigma & Wrench Security Companies which is doubtful in the absence of IT returns of 3 years

Note :

Al-Fath Security Company is Black Listed firm vide rule no 19 of Public Procurement Rules 2004.



Technical Bids shall be evaluated on the basis of following parameters:-

Company Profile:		
Business Experience (No. of Years)	50	50 marks, if the firm provides 5 years experience, in relevant field & 50 marks if firm provides 3 years experience, in relevant field Please attach documentary evidence
Annual Turnover in Millions	200	200 marks, if the annual turnover of firm is more than 50 million
CEO, Managing Director ex-Army Personal	50	50 marks, if the firm's CEO, Managing Director is of ex-Army Personal Please attach CV's along with last 3 months pension slips
Supervisor's ex-Army personal	75	75 marks, if the firm's Supervisor's is of ex-Army personal Please attach CV's along with last 3 months pension slips and prove of company employee's pay roll
Prove of trained Security Guards/persons	50	50 marks, if the firm proves that they have trained security Guards. Please attach CV's along with last 12 month's pay roll to prove that they are permanent employees of the company.
Prove of latest weapons and security equipments available with the firm	25	25 marks if the firm has established that they have latest weapons and security equipments Please attach documentary evidence
S.O.P./Deployment Plan of security Guards for Valika Hospital S.I.T.E Karachi	200	200 marks, if the firm has submitted the Guards Deployment Plan for Valika Hospital S.I.T.E Karachi Please attach deployment plan describing/stating methodology and S.O.P for comprehensive security of the hospital.
List of team members/professionals, directly associating in making Deployment Plan and Site S.O.P's	50	50 marks if the firm has minimum 10 ex-Army officers Retired from Infantry/Artillery/IME/Ordinance qualified for making Deployment Plan and S.O.P's as per client's requirement. Please attach CV's along with last 12 month's pay roll to prove that they are permanent employees of the company
Detail (Client) list of Security Services provided in Hospitals/ Government/ Semi Government Departments	150	75 marks if the firm has contracts of 500 Guards per Annum in Hospitals/ Government/ Semi Government Departments. 150 marks if the firm has contracts of 1000 Guards per Annum in Hospitals/ Government/ Semi Government Departments. Please attach documentary evidence
Registration with Ministry of Interior or Provincial Home Department	25	25 marks if the firm has Registration Certificate from Interior Division or Provincial Home Department. Please attach documentary evidence
Registration with Securities & Exchange Commission of Pakistan	25	25 marks if the firm has Registration Certificate from Securities & Exchange Commission of Pakistan. Please attach documentary evidence
Registration with All Pakistan Security Agencies Association	25	25 marks if the firm has Registration with All Pakistan Security Agencies Association Please attach documentary evidence
Performance & Clearance Certificate from Police, Special Branch and Investigation Bureau	25	25 marks if the firm has Performance & Clearance Certificate from Police, Special Branch and Investigation Bureau Please attach documentary evidence
NTN Registration Certificate		Mandatory
Sales Tax Registration Certificate		Mandatory
Income Tax Annual Returns of 03 Years	50	50 marks for every year on production of annual tax paid returns, subject to maximum 75 marks
Audited Financial Statements / Balance Sheet of 3 years	200	200 marks for every year on production of Financial Statement Report / Balance Sheet, subject to maximum 75 marks

NOTE: Firm must get 80% i.e. 900/1,200 marks in Technical Document for consideration for award.



Government of Pakistan  
Ministry of Interior

General Manager  
Central Office  
Ministry of Interior  
Government of Pakistan  
Karachi.

FOR THE OPERATION OF CERTAIN REGULATIONS  
REGULATIONS OF THE MINISTRY OF INTERIOR  
PART 173

In pursuance of the provisions of Section 10 of the  
Departmental Order No. 200(AB)NO-75/1975 dated 12/12/75  
on the above subject and to give effect to the  
provisions of the subject regulations, the following  
from the Dept. Order of 12/12/75, is hereby  
to be read. Further amendments to the regulations  
of the Dept. Order of 12/12/75, are hereby  
made.

General Manager  
Central Office