


## Bid Evaluation Report

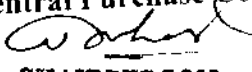
1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: ME/07/14-15
3. Tender Description/Name of work/item: Provide & Supply of Horticulture Medicines & Spray Machine
4. Method of Procurement: Single Stage Single Envelope
5. Tender Published: May 26, 2015 on IBA & SPPRA web sites SPPRA Serial # 24417  
*Print & Electronic Media (SPPRA ID No. & News papers names with dates)*
6. Total Bid documents Sold: 06 suppliers have collected Tender Documents
7. Total Bids Received: 06
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: M/s Green Star Marketing, Rejected due to non submission of Earnest Money
11. Financial Bid Opening date: June 11, 2015


### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks	
0	1	2	3	4	5	6	
1.	M/s Al-Waqad Enterprises	Rs.72,797.40	Lowest only in Three items	Rs.150,000.00	Accepted, due to lowest in three items. Comparative Sheet Attached.		
2.	M/s Faisal Trading Corporation	Rs.21,621.60	Lowest only in Two items		Accepted, due to lowest in two items.		
3.	M/s M. Ali & Bros	Rs.26,760.24	Lowest only in Two items		Accepted, due to lowest in two items.		
4.	M/s M. F. Brothers	Rs.136,992.96					
5.	M/s Iqbal & Sons	Rs.132,853.50					
6.	M/s Green Star Marketing	Rejected, due to non submission of Earnest Money					

Signatures of the Central Purchase Committee, Members

  
**MEMBER**  
**CENTRAL PURCHASE COMMITTEE**  
**INSTITUTE OF BUSINESS ADMINISTRATION**  
**KARACHI**  
 Syed Senazeb  
 Assistant Manager  
 IBA

  
**CHAIRPERSON**  
**CENTRAL PURCHASE COMMITTEE**  
**INSTITUTE OF BUSINESS ADMINISTRATION**  
**KARACHI**  
 Dr. Narsi Touheed  
 Professor  
 IBA


  
**MEMBER-EXTERNAL**  
**CENTRAL PURCHASE COMMITTEE**  
**INSTITUTE OF BUSINESS ADMINISTRATION**  
**KARACHI**  
 Hayat Aureshi  
 PPA Advisor  
 HES

**Provide & Supply of Horticulture Medicines & Spray Machine**  
Tender # ME/07/14-15


S. #	Description	Qty	M/s Al-Waqad Enterprises		M/s Faisal Trading Corporation		M/s M. Ali & Bros		M/s M. F. Brothers		M/s Iqbal & Sons		M/s Green Star Marketing	
			Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)
1	Spray Machine Shoulder back mounted Capacity 16 litres	1 Unit	1,860.00	1,860.00	1,900.00	1,900.00	1,880.00	1,880.00	1,894.00	1,894.00	2,150.00	2,150.00		
2	Melathine Spray A. Product of M/s Spark or equivalent Packing: 1 litre bottle	12 Bottle	790.00	9,480.00	777.00	9,324.00	734.00	8,808.00	770.00	9,240.00	890.00	10,680.00		
3	Lawn Care (Granules) Granule powder or liquid both are acceptable, a Packing: 1 kg packet	12 Packets	2,100.00	25,200.00	2,090.00	25,080.00	1,172.00	14,064.00	2,099.00	25,188.00	1,240.00	14,880.00		
4	Mix Granule Mix Granule, Also Marketed as "HYVMADE" A. Product of M/s Bayer or Equivalent Packing: 10 kgs bag	1 Bag	1,328.00	1,328.00	1,320.00	1,320.00	318.00 per kg	3,180.00	1,350.00	1,350.00	340.00 per kg	3,400.00		Cancelled, due to Non-Submission of Earnest Money
5	Polytreme C A. Product of M/s Syngenta Pakistan or Packing: 1 litre bottle	12 Bottles	1,439.00	17,268.00	1,430.00	17,160.00	1,452.00	17,424.00	1,450.00	17,400.00	1,495.00	17,940.00		
6	Agenda Packing: A. Product of M/s Bayer or Equivalent 1 litre bottle	12 Bottles	4,290.00	51,480.00	4,300.00	51,600.00	4,332.00	51,984.00	4,365.00	52,380.00	4,485.00	53,820.00		
7	Laser A. Product of M/s Pakistan Agro Chemicals or Packing: 1 litre bottle	12 Bottles	740.00	8,880.00	799.00	9,588.00	744.00	8,928.00	803.00	9,636.00	890.00	10,680.00		
<b>Total</b>				Rs. 115,496.00		Rs. 115,972.00		Rs. 106,268.00		Rs. 117,988.00		Rs. 113,560.00		
<b>17% GST</b>				Rs. 19,634.32		Rs. 19,715.24		Rs. 18,065.56		Rs. 19,904.96		Rs. 19,303.50		
<b>Total Amount</b>				Rs. 135,130.32		Rs. 135,687.24		Rs. 124,333.56		Rs. 136,992.96		Rs. 132,863.50		

M/s Al-Waqad Enterprises	M/s Faisal Trading Corporation	M/s M. Ali & Bros
62,220.00	18,480.00	22,872.00
10,577.40	3,141.60	3,888.24
72,797.40	21,621.60	26,760.24


Itemized Total	Rs. 103,572.00
17% GST	Rs. 18,642.96
Itemized Grand Total Amount (Inclusive of GST)	Rs. 122,214.96

  
MEMBER  
CENTRAL PURCHASING COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Syed Dehangeb  
Asst. Head Manager  
IBA

  
CHAIRPERSON  
CENTRAL PURCHASING COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Dr. Nabil Toheed  
Professor  
IBA

  
MEMBER SECRETARY  
CENTRAL PURCHASING COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Hazi Qureshi  
PRA Advisor  
HES

## **Muhammad Hanif / Executive I (Purchase) @ Main Campus**

**From:** Muhammad Sohail Khan / Manager Purchase and Stores @ IBA  
**Sent:** Saturday, June 13, 2015 10:39 AM  
**To:** Muhammad Hanif / Executive I (Purchase) @ Main Campus  
**Subject:** FW: Item # 1  
**Attachments:** PC Agenda Horticulture Medicines.jpg; Comparative Statement Horticulture Medicines & Spray Machine.pdf; Tender Opening Horticulture Medicines.jpg

Fya, pls.

**From:** Syed Jehanzeb / Asst. Manager Finance (Projects) @ Main Campus  
**Sent:** Saturday, June 13, 2015 10:36 AM  
**To:** Muhammad Hanif / Executive I (Purchase) @ Main Campus  
**Cc:** Dr. Ishrat Husain / Dean & Director @ IBA; Procurement Committee; Muhammad Sohail Khan / Manager Purchase and Stores @ IBA  
**Subject:** Item # 1

### Item # 1: Approval for Provide & Supply of Horticulture Medicines & Spray Machine

Discussion: Mr. Hanif briefed the tender proceeding, he informed that six bidders collected the tender document and all of them participated in the tender.

Decision: The committee approved the award of Supply of Horticulture Medicines & Spray Machine to three lowest evaluated bidder M/s Al-Waqad Enterprises, M/s Faisal Trading Corporation and M/s M Ali & Bros on itemized bases totaling at Rs.122,215 inclusive of sales tax.

M/s Al-Waqad Enterprises	M/s Faisal Trading Corporation	M/s M. Ali & Bros
62,220.00	18,480.00	22,872.00
10,577.40	3,141.60	3,888.24
72,797.40	21,621.60	26,760.24
<b>Itemized Total</b>		<b>Rs. 103,572.00</b>
17% GST		Rs. 18,642.96
<b>Itemized Grand Total Amount (Inclusive of GST)</b>		<b>Rs. 122,214.96</b>

Attendance:

1. Dr. Nasri Touheed
2. Syed Jehanzeb
3. Haris Cuershi
4. Ahmed Ali Khan
5. Syed Fahim uddin
6. Asjad Asad Siddiqui
7. Muhammad Hanif

Syed Jehanzeb  
Secretary Procurement Committee

**From:** Muhammad Sohail Khan / Manager Purchase and Stores @ IBA  
**Sent:** Friday, June 12, 2015 10:46 AM  
**To:** Syed Jehanzeb / Asst. Manager Finance (Projects) @ Main Campus

**Institute of Business Administration, Karachi**  
**Tender Opening**  
**June 11, 2015**

Statement of Tender for: Provide & Supply of Horticulture Medicines & Spray Machine  
 Tender #: ME/07/14-15

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Earnest Money Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1/	M/s Faisal Trading Corp.	Rs. 135687.24	-	PO# 8058741 Rs. 8000/- 11/6/15 Habibi's Metrobank	ABSENT	
2/	M/s M. Ali & Sons	Rs. 126615/-	-	PO# 00348017 Rs. 6350/- 11/6/15 Bank Al-Habib	ABSENT	
3/	M/s Iqbal & Son	Rs. 130244.40	-	PO# 00016769 Rs. 6512/- 11/6/15 Bank Al-Habib	ABSENT	
4/	M/s Green Marketing & Dev.	-	-	-	ABSENT	Due 16 non-submission REJECTED & Earned money
5/	M/s M. F. Brothers	Rs. 136992.96	-	PO# 0231546 Rs. 7000/- 11/6/15 Bank Bani	ABSENT	
6/	M/s Al-waqad & Co.	Rs. 135036.72	-	PO# 118100644	ABSENT	

*(Handwritten signatures and notes)*  
 M. Haif  
 Purchase Executive

*(Handwritten signature)*  
 A. Khalid

**ABDUL KHALID**  
 Training & Project Officer (BS-17)  
 Institute of Business Administration  
 Karachi-75210

**M. SOHAIL KHAN**  
 Manager Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan



GOVERNMENT OF PAKISTAN  
REVENUE DIVISION  
CENTRAL BOARD OF REVENUE

NATIONAL TAX NUMBER CERTIFICATE

Serial No. \_\_\_\_\_

Date \_\_\_\_\_

Name of the Taxpayer \_\_\_\_\_  
Address \_\_\_\_\_

This certificate is issued to the taxpayer named above in accordance with the provisions of the Income Tax Ordinance, 1979 (No. 47 of 1979) and the National Tax Number Ordinance, 1980 (No. 19 of 1980).

Signature \_\_\_\_\_

Official Seal \_\_\_\_\_



MCB  
Bank  
Limited

Branch: ...  
No. ...

24<sup>th</sup> Nov-14

Account Maintenance Certificate

I hereby certify that M/S Al waqad Enterprises is maintaining an account with  
1007501010018823 since ...

This certificate is being issued to the ...



[Signature]

[Signature]

MANAGER:

[Signature]

THE UNIVERSITY OF CHICAGO  
DEPARTMENT OF CHEMISTRY  
5700 S. UNIVERSITY AVENUE  
CHICAGO, ILLINOIS 60637

(01) NAME: [Faint text]  
(02) ADDRESS: [Faint text]

(03) [Faint text]

(04) [Faint text]

(05) [Faint text]

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(07) [Faint text]

(08) [Faint text]

(09) [Faint text]

(10) [Faint text]

(11) [Faint text]

[Faint text]





# FAISAL TRADING CORPORATION

GOVT. CONTRACTOR & EXPORTER OF INDIAN MILLS

117, Connaught Place, New Delhi - 110028

Telephone: 2610121  
2610122

1/1/78

1

## TO WHOM IT MAY CONCERN

We hereby affirm our status as a contractor and dealer in the export of Indian cotton yarn and style faisal trading corporation. As listed at serially attached to this letterhead.

Our NTN # 089613617

Our Gen. Inv. No. 127/1978-79

Certificate No. 117/1978-79

We do not maintain any other bank accounts, nor do we have any other business in the field of export and import of cotton yarn and style.

Our Registered Office is:

1. 117, Connaught Place, New Delhi
2. 117, A.P. Road
3. P.O. Anandapur, New Delhi
4. K. D. B. Road, New Delhi
5. B. D. Road, New Delhi

Our telephone numbers are: 2610121, 2610122, 2610123, 2610124

COMMUNITY DEVELOPMENT  
REVENUE  
TRUST BOARD OF REVENUE

COMMUNITY DEVELOPMENT  
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HABIBMETRO

21 May 2014

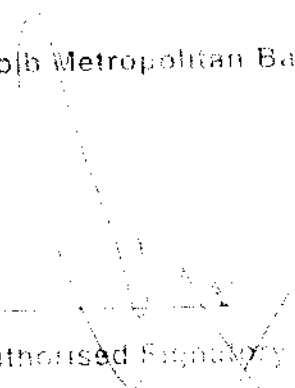
TO WHOM IT MAY CONCERN

This is to certify that M/s. FARAFI TRADING CORPORATION, C/O. BLA TIDBIE HOUSE  
NORTH KARACHI, KARACHI were maintaining Account for Demand Deposits Number  
27117111560 in favour of M/s. Farafi Trading Corporation.

All the cheques drawn on DEMAND DEPOSITS ACCOUNT NO. 27117111560

has participated in the request of the customer without any liability on the part of this bank or any of its branches.

For Habib Metropolitan Bank Limited

  
Authorized Signatory

  
Authorized Signatory





**Institute of  
Business Administration  
Karachi**

*Leadership and Ideas for Tomorrow*

*Purchase*



PURCHASE ORDER

To: **M/s. Rasheed Industries**  
 Order No: **IBY-NO. PD/RCS/2017/0001**  
 Date of Issue: **02/08/2017**  
 Date of Delivery: **02/08/2017**  
 Place of Delivery: **IBA, Main Campus**  
 Total Amount: **Rs. 21,621.60 (including GST)**  
**(Rupees Twenty One Thousand Six Hundred Twenty One & Paise Sixty Only)**

S. #	Description	Qty	Rate (Rs.)	Amount (Rs.)
1	<b>Mix Granule</b> Mix Granule - A.S. Manufactured by "HYMAD" - A Product of M/s. Rasheed Industries Packing - 25 kgs/Bags	100	184.80	18,480.00
2	<b>Polytrene C</b> A Product of M/s. Rasheed Industries Packing - 1000 bags	100	344.00	34,400.00
<b>Total</b>				<b>Rs. 18,480.00</b>
<b>17% GST</b>				<b>Rs. 3,141.60</b>
<b>Total Amount</b>				<b>Rs. 21,621.60</b>

Terms & Conditions:

1. Material to be supplied as per attached purchase order.
2. Material to be supplied as per attached purchase order.
3. Material to be supplied as per attached purchase order.
4. Material to be supplied as per attached purchase order.
5. Material to be supplied as per attached purchase order.
6. Material to be supplied as per attached purchase order.
7. Material to be supplied as per attached purchase order.
8. Material to be supplied as per attached purchase order.
9. Material to be supplied as per attached purchase order.
10. Material to be supplied as per attached purchase order.

*[Signature]*  
 Manager Purchase & Stores

*[Signature]*

*[Signature]*  
 02/08/17



**Institute of  
Business Administration  
Karachi**

Leadership and Ideas for Tomorrow

Purchase

PURCHASE ORDER

To: M/S M. AL & BROS  
 Order No: (BA-MC) PO/PAS 23/24/2015  
 Date of Issue: July 1, 2015  
 Date of Delivery: June 7, 2015  
 Place of Delivery: (BA) Main Campus  
 Total Amount: Rs.26,760.24 (Including GST)  
 (Rupees Twenty Six Thousand Seven Hundred Sixty & Paisa Twenty Four Only)



S. #	Description	QTY	Rate (RS.)	Amount (RS.)
1	<b>Melathine Spray</b> A Product of M/S Spars Packng. 1 litre bottle	15	1488.00	22,320.00
2	<b>Lawn Care (Granules)</b> Granule powder of grass, which are acceptable, a product of M/S Spars Packng. 1 kg packet	10	288.00	2,880.00
<b>Total</b>				RS. 22,872.00
<b>17% GST</b>				RS. 3,888.24
<b>Total Amount</b>				RS. 26,760.24

Terms & Conditions:

1. Validity of this purchase order is limited to the date of issue.
2. We reserve the right to cancel this purchase order at any time without any notice.
3. Payment will be made by cheque/draft/advance payment as per the terms and conditions of the purchase order.
4. The terms and conditions of the purchase order shall prevail over the terms and conditions of the invoice.
5. The purchase order is issued on the basis of the purchase order form and the invoice.
6. The purchase order is issued on the basis of the purchase order form and the invoice.
7. The purchase order is issued on the basis of the purchase order form and the invoice.
8. Complete and correct details of the purchase order must be provided to the supplier.
9. Cheques should be drawn on the account of the purchase order department.
10. Advance Payment should be made as per the terms and conditions of the purchase order.
11. All Government taxes and duties are to be paid by the supplier and are to be charged as per applicable rates.
12. Samples of the goods to be supplied should be submitted to the purchase order department.

*[Signature]*  
 Manager Purchase & Stores

*[Signature]*  
 Registrar

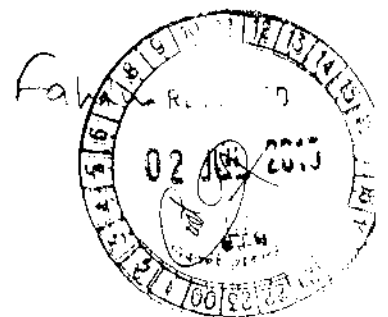
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**Institute of  
Business Administration  
Karachi**

Leadership and Ideas for Tomorrow

PURCHASE ORDER



To: M/s A. Waheed Enterprises  
 Order No: IBA/MC/PD/PAS/1502/2015  
 Date of Issue: 02/09/2015  
 Date of Delivery: 02/09/2015  
 Place of Delivery: IBA Main Campus  
 Total Amount: **Rs. 72,797.40 (Including GST)**  
 (Rupees Seventy Two Thousand Seven Hundred Ninety Seven & Paise Forty Only)

S. #	Description	Qty	Rate (Rs.)	Amount (Rs.)
1	Spray Machine Shoulder back mounted Capacity: 10 litres	1	Rs. 1,860.00	Rs. 1,860.00
2	Agenda Packaging A Product of M/s. Agenda 1 litre bottle	1	Rs. 4,290.00	Rs. 4,290.00
3	Laser A Product of M/s. Pakistan Agro Chemicals Packaging: 1 litre bottle	1	Rs. 740.00	Rs. 880.00
<b>Total</b>				Rs. 62,230.00
<b>17% GST</b>				Rs. 10,567.40
<b>Total Amount</b>				Rs. 72,797.40

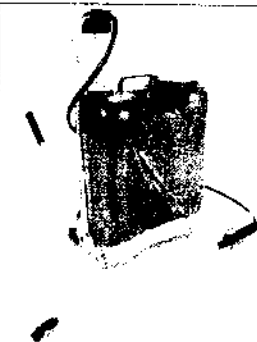
Terms & Conditions:

1. Name of the Supplier
2. We reserve the right to cancel this order if the Supplier fails to deliver the goods within the stipulated time.
3. Payment will be made by cheque/demand draft.
4. Goods will be delivered to the Main Campus of IBA Karachi.
5. Payment will be made within 15 days of receipt of goods.
6. The Supplier shall be responsible for the transportation and unloading of the goods.
7. Goods must be delivered in original and sealed containers.
8. Complete and correct invoice must be submitted with the goods.
9. The Supplier shall be responsible for the payment of all taxes and duties.
10. The Supplier shall be responsible for the payment of all charges.
11. The Supplier shall be responsible for the payment of all charges.
12. The Supplier shall be responsible for the payment of all charges.

Manager Purchase & Stores

## SCHEDULE OF REQUIREMENT

### Provide & Supply of Horticulture Medicines & Spray Machine

Sr #	Description	Quantity
1.	<b>Spray Machine</b> Shoulder back mounted Capacity: 16 litres	1 Unit
		
2.	<b>Melathine Spray</b> A Product of M/s Spark or equivalent Packing: 1 litre bottle	12 Bottle
3.	<b>Lawn Care (Granules)</b> Granule powder or liquid both are acceptable. a product of M/s Spark or Equivalent Packing: 1 kg packet	12 Packets
4.	<b>Mix Granule</b> Mix Granule. Also Marketed as "THYMADE" A Product of M/s Bayer or Equivalent Packing: 10 kgs bag	1 Bag
5.	<b>Polytrene C</b> A Product of M/s Syngenta Pakistan or Equivalent Packing: 1 litre bottle	12 Bottles
6.	<b>Agenda</b> Packing: A Product of M/s Bayer or Equivalent 1 litre bottle	12 Bottles
7.	<b>Laser</b> A Product of M/s Pakistan Agro Chemicals or Equivalent Packing: 1 litre bottle	12 Bottles



# SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

## **CONTRACT EVALUATION FORM**

### TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPTT. Institute of Business Administration, Karachi
- 2) PROVINCIAL / LOCAL GOVT. / OTHER Local Govt
- 3) TITLE OF CONTRACT Goods
- 4) TENDER NUMBER ME/07/14-15
- 5) BRIEF DESCRIPTION OF CONTRACT Provide & Supply of Horticulture Medicines & Spray Machine
- 6) FORUM THAT APPROVED THE SCHEME Procurement Committee
- 7) TENDER ESTIMATED VALUE Rs.150,000/-
- 8) ENGINEER'S ESTIMATE (For civil works only) NA
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) 1 Month
- 10) TENDER OPENED ON (DATE & TIME:) June 11, 2015 (3:30 pm)
- 11) NUMBER OF TENDER DOCUMENTS SOLD SIX  
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED SIX
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS NA
- 14) BID EVALUATION REPORT Copy Enclosed  
(Enclose a copy)
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER THREE
- 16) CONTRACT AWARD PRICE Rs.122,214.96
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT (i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATION BID)
- M/s A-Waqad Enterprises
- M/s Faisal Trading Corporation
- M/s M. Ali & Bros

18) METHOD OF PROCUREMENT USED :- (Tick one)

- a) SINGLE STAGE - ONE ENVELOPE PROCEDURE  Domestic/ Local
- b) SINGLE STAGE - TWO ENVELOPE PROCEDURE  Domestic
- c) TWO STAGE BIDDING PROCEDURE
- d) TWO STAGE - TWO ENVELOPE BIDDING PROCEDURE

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED (i.e. EMERGENCY, DIRECT CONTRACTING ETC) WITH BRIEF REASONS.

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT: Procurement Committee

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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21) ADVERTISEMENT :

i) SPPRA Website  
(If yes, give date and SPPRA Identification No.)

Yes	April 22, 2015 and SPPRA ID # 955/2015
No	

ii) News Papers  
(If yes, give names of newspapers and dates)

Yes	N.A
No	

22) NATURE OF CONTRACT

Business	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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24) WHETHER BID EVALUATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A  
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED  
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY  
COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT  
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF  
CONTRACT?  
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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31) ANY COMPLAINTS RECEIVED  
(If yes, result thereof)

Yes	
No	<input checked="" type="checkbox"/>

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS  
(If yes, give details)

Yes	
No	<input checked="" type="checkbox"/>

33) WAS THE EXTENSION MADE IN RESPONSE TIME?  
(If yes, give reasons)

Yes	
No	<input checked="" type="checkbox"/>

34) DEVIATION FROM QUALIFICATION CRITERIA  
(If yes, give detailed reasons.)

Yes	
No	<input checked="" type="checkbox"/>

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT  
BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE  
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO  
BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
-----	--------------------------	----	-------------------------------------

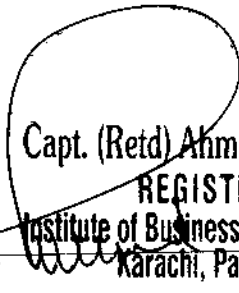
37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN  
THE CONTRACT (BANK GUARANTEE ETC.)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

38) SPECIAL CONDITIONS, IF ANY  
(If yes, give Brief Description)

Yes	
No	<input checked="" type="checkbox"/>

Signature & Official Stamp of  
Authorized Officer

  
**Capt. (Retd) Ahmed Zaheer PN**  
**REGISTRAR**  
**Institute of Business Administration**  
**Karachi, Pakistan.**

**FOR OFFICE USE ONLY**

**SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi**  
**Tele: 021-9205356; 021-9205369 & Fax: 021-9206297**

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# Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: ME/07/14-15
3. Tender Description/Name of work/item: Provide & Supply of Horticulture Medicines & Spray Machine
4. Method of Procurement: Single Stage Single Envelope
5. Tender Published: May 26, 2015 on IBA & SPPRA web sites SPPRA Serial # 24417  
*(Print & Electronic Media (SPPRA ID No. & News papers names with dates))*
6. Total Bid documents Sold: 06 suppliers have collected Tender Documents
7. Total Bids Received: 06
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: M/s Green Star Marketing, Rejected due to non submission of Earnest Money
11. Financial Bid Opening date: June 11, 2015


## 12. Bid Evaluation Report:

S.No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	M/s Al-Waqad Enterprises	Rs.72,797.40	Lowest only in Three items	Rs 150,000.00	Accepted, due to lowest in three items.	Comparative Sheet Attached.
2	M/s Faisal Trading Corporation	Rs.21,621.60	Lowest only in Two items		Accepted, due to lowest in two items	
3	M/s M. Ali & Bros	Rs.26,760.24	Lowest only in Two items		Accepted, due to lowest in two items	
4	M/s M. F Brothers	Rs 136,992.96				
5	M/s Iqbal & Sons	Rs 132,853.50				
6	M/s Green Star Marketing				Rejected, due to non submission of Earnest Money	

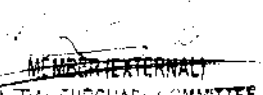
### Signatures of the Central Purchase Committee, Members

  
 MEMBER  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI

Syed Saadzeb  
 Assistant Manager  
 IBA

  
 CHAIRPERSON  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI

Dr. Nadeem Farhad  
 Professor  
 IBA

  
 MEMBER (EXTERNAL)  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI

Hayat Qureshi  
 PPAI Advisor  
 HCS



Institute of  
Business Administration  
Karachi

*Leadership and Ideas for Tomorrow*

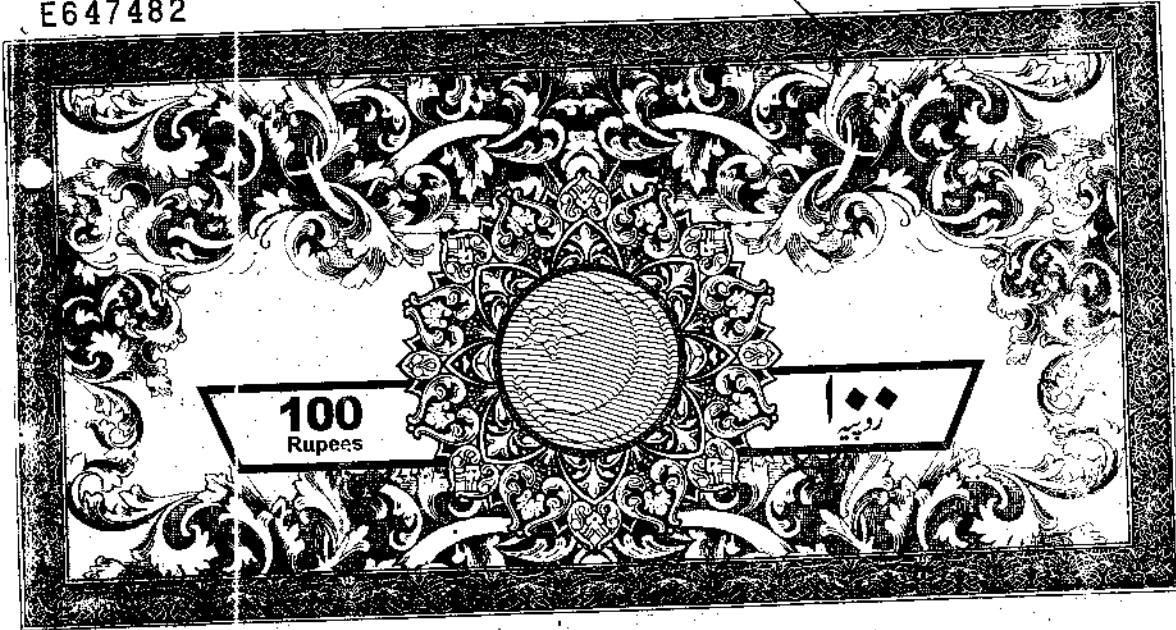
### List of Buyers

**Tender #** ME/07/14-15

**Caption:** Provide & Supply of Horticulture Medicines & Spray Machine

**Number of Tender Documents Sold:** 6

S #	List of Buyers
01	M/s Al-Waqad Enterprises
02	M/s Iqbal & Sons
03	M/s Green Star Marketing
04	M/s M. Ali
05	M/s Faisal Trading Corporation
06	M/s M. F. Brothers



S.M. NAJAM Stamp Vendor  
Licence No. 187, Shop No. 11/A, Kaim Plaza  
Gulshan-e-Iqbal Block 12, Karachi

30 JUN 2015

S.No. *106*  
Issued to *S.M. NAJAM*  
Through *S.M. NAJAM*  
Purpose *Stamp Vendor's Stamp*  
Valid to *30-06-2015*  
Stamp Vendor's Signature *S.M. NAJAM*

**AGREEMENT**

THIS AGREEMENT is executed at KARACHI, on this day July 01, 2015.

BETWEEN

M/s Institute of Business Administration, through its Registrar, located at Main Campus, University Road, Karachi, hereinafter called and referred to as "IBA" (which expression shall wherever the context so permits, be deemed to include its legal representatives, executors, successors and assigns) of the FIRST PART.

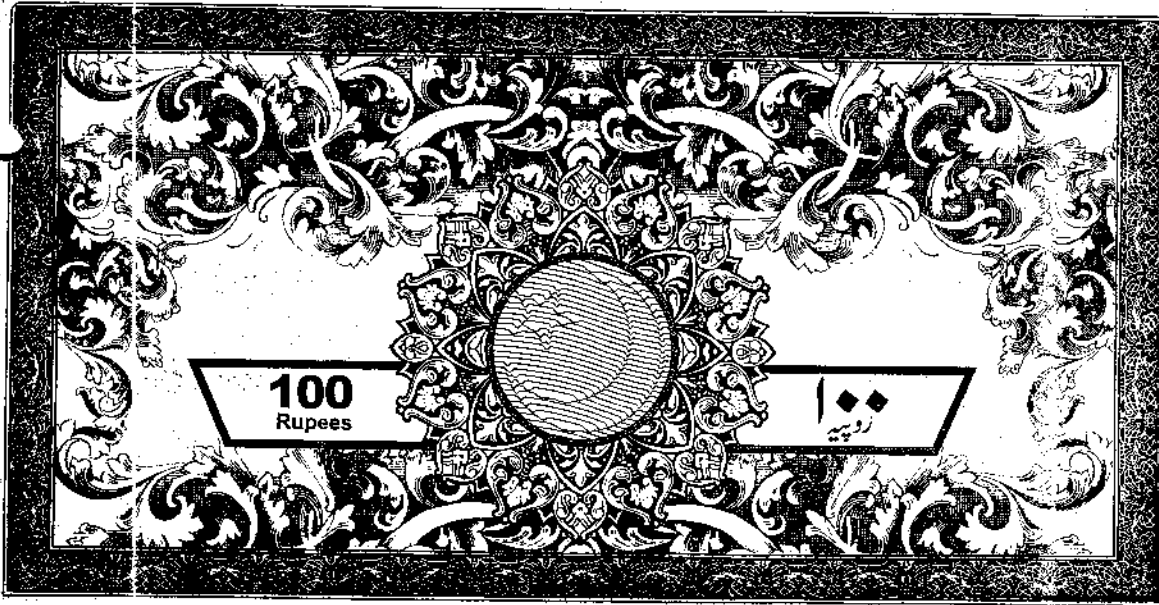
AND

M/s Al-Waqad Enterprises, having its office at R-86, Shaz Banglows; Sector 16 A/5, Gulzar-e-Hijri, Sector 33 Karachi, hereinafter referred to as "THE SUPPLIER" (which expression shall wherever the context so permits be deemed to include its legal representatives, executors, successor and assigns), through its proprietor Mr. Khalid Mehmood, holding CNIC No. *42801-0899319-1* on the SECOND PART.

WHEREAS "IBA" intends to obtain Horticulture Medicines & Spray Machine vide tender # ME/07/14-15 to Provide & Supply of Horticulture Medicines & Spray Machine (IBA requirement) discussions in respect of the same before the determination of scope of work will be held with "IBA" as "Horticulture Medicines & Spray Machine" and "THE SUPPLIER" have offered to provide & supply of Horticulture Medicines & Spray Machine as per IBA standards & handing over the material(s) to the "IBA" having accepted the offer in finished form complete in all respect.



NOW IT IS HEREBY AGREED & DECLARED BY AND BETWEEN THE PARTIES AS FOLLOWS:

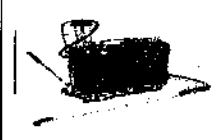


S. M. MAJUMDAR hereby offer to appoint "THE SUPPLIER" as their official supplier for the license no. 107, Shop No. 1/A Karim 2/A Horticulture Medicines & Spray Machine" discussions in respect of the purpose of Horticulture Medicines & Spray Machine" discussions in respect of the same with "IBA" before the determination of Scope of Supply for Horticulture Medicines & Spray Machine. "THE SUPPLIER" hereby agree to the offer of the "IBA" in acceptance of the terms & conditions here in below forth.

**Article I:**

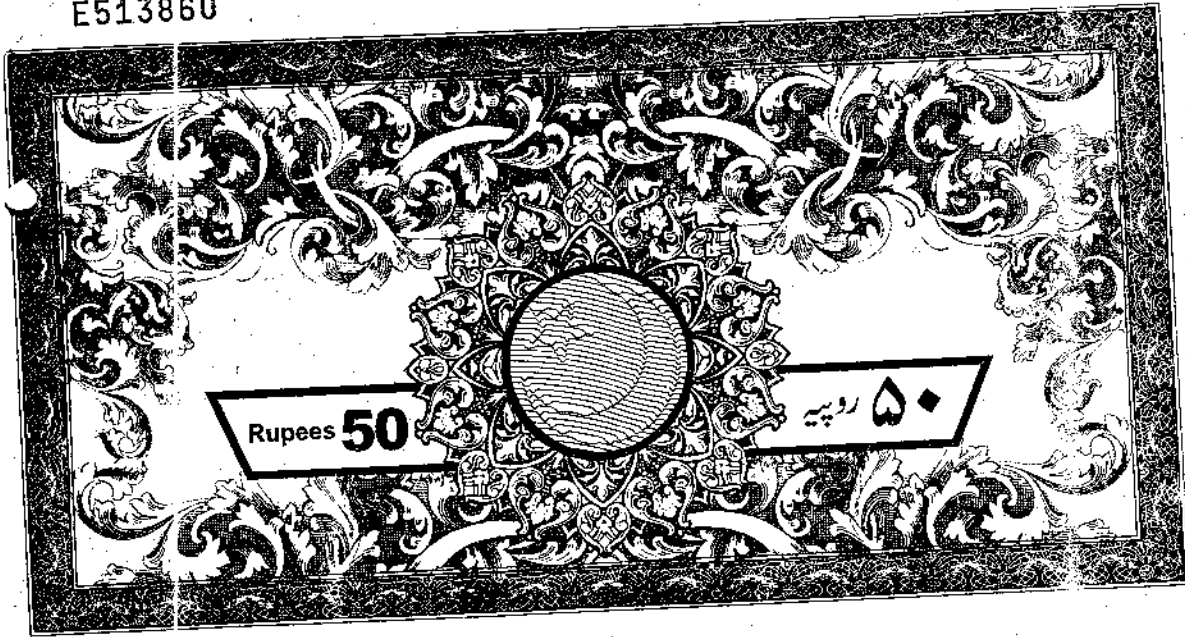
**DUTIES & SCOPE OF SUPPLIES & AGREEMENT**

- 1.1 This Agreement includes, the "Horticulture Medicines & Spray Machine", discussions with "IBA" before the supply Horticulture Medicines & Spray Machine to "IBA". The description/BoQ is appended below:

S. #	Description	Qty
	<b>Spray Machine</b> Shoulder back mounted Capacity: 16 litres	 1 Unit
2	<b>Agenda Packing:</b> A Product of M/s Bayer 1 litre bottle	12 Bottles
2	<b>Laser</b> A Product of M/s Pakistan Agro Chemicals Packing: 1 litre bottle	12 Bottles

- 1.2 "THE SUPPLIER" agrees to provide all above mentioned Horticulture Medicines & Spray Machine as per the terms & conditions of this Agreement.
- 1.3 "THE SUPPLIER" will coordinate their supplies with Manager Purchase & Stores, of the "IBA" who will assist "THE SUPPLIER" in supervision of proposed Horticulture Medicines & Spray Machine.
- 1.4 "THE SUPPLIER" hereby agrees to accept variation, if occurred, in scope of professional services and supplies with mutual consent on acceptable cost/price/charges/amount inclusive of all taxes and levies.
- 1.5 "THE SUPPLIER" will visit the Purchase Offices located at Main Campus, University Road, Karachi as & when required with prior appointment.
- 1.6 All logistic charges will be borne by "THE SUPPLIER".





SHAHID SALEEM Stamp Vendor  
Licence No.66, Shop No.3, Karim Plaza  
Gulshan-e-Ikhtlaq, Block-14, Karachi

06 JUL 2015

S.No. 3070  
Issued To  
Through  
Purpose  
Value Rs.  
Stamp Vendor's Signature

A. HASHMI  
MUSCOP

Article II

SCOPE OF PROFESSIONAL SERVICES:

- 2.1 "THE SUPPLIER" hereby agree and acknowledge for the periodic supervision of the supply and to check the delivery of Horticulture Medicines & Spray Machine in accordance with the Description & Specification.
- 2.2 "THE SUPPLIER" hereby agree and acknowledge the acceptance of attending the meetings with the Manager Purchase & Stores "IBA" as & when required.
- 2.3 "THE SUPPLIER" hereby agrees to accept variation, if occurred, in scope of professional services and supplies with mutual consent on acceptable cost/price/charges/amount inclusive of all taxes and levies.
- 2.4 Minimum 10 (Ten) days after Approval of Sample(s) will be required to deliver the Horticulture Medicines & Spray Machine at the SUPPLIER'S expense.
- 2.5 All staff must have CNIC and clearly mentioned to discourage work through child labor.
- 2.6 "THE SUPPLIER", will provide all required / necessary labor(s) / transportation(s) / cartage(s) what so ever required to complete the delivery of Horticulture Medicines & Spray Machine at the cost/charges amount offered in the tender vide # ME/07/14-15.

Article III  
REMUNERATION

- 3.1 The cost offered by the Supplier is Rs. 72,797.40 (inclusive of all taxes) Provide & Supply of Horticulture Medicines & Spray Machine. but limited to in tender vide # ME/07/14-15 variation may occurred. The cost is inclusive of labor/transportation/supplier/etc.
- 3.2 A Penalty @ 2% per month, of the total agreed payment as per Purchase Order, of the total cost will be imposed in case of delayed delivery. Penalty will be imposed after 25 days subject to final proof sample material handed over by supplier to IBA before the starting date mentioned on the Purchase Order. Supplies will be deemed





completed in finished form as per specification and "THE SUPPLIER" have to deliver the required number of Horticulture Medicines & Spray Machine to IBA.

- 3.3 Payment will be made after delivery and submission of invoice. Advance Payment subject to Bank Guarantee.
- 3.4 Performance Security 5% of total amount of Purchase Order will be provided by the party.
- 3.5 Stamp Duty @ 0.3% of the cost of transaction / purchase order will be deposited in Government treasury by the SUPPLIER. This paid Stamp Duty challan would be submitted along with the Bill / Invoice.
- 3.6 Tax(es)/Challan(s)/Levy(ies), if any or additional will be paid/borne by SUPPLIER as per SRO/Notification.

**Article IV:**  
**ARBITRATION**

- 4.1 In case of any dispute, difference or and question which may at any time arise between the parties hereto or any person under them, arising out in respect of this letter of intent or this subject matter thereof shall be referred to the Registrar of the IBA and CEO of the company / firm / agency for arbitration/settling of the dispute, failing which the decision of the court law in the jurisdiction of Karachi binding to the parties. The Arbitration proceedings will be governed by the Arbitration Act, 1940 and the Substantive and procedural law of Pakistan. The venue shall be Karachi.

**Article V:**  
**TERMINATION**

- 5.1 "IBA" may terminate this agreement if the job is not executed according to the requirement at anytime after issuing a 15 day's notice.

**Article VI:**  
**INDEMNITY**

- 6.1 "THE SUPPLIER" in its individual capacity shall indemnify and keep IBA and any person claiming through IBA fully indemnified and harmless from and against all camages, cost and expenses caused to or incurred by "THE SUPPLIER", as a result of any defect in the title of IBA or any fault, neglect or omission by the "THE SUPPLIER" which disturbs or damage the reputation, quality or the standard of services provided by "IBA" and any person claiming through the IBA.

**Article VII:**  
**NOTICE**

- 7.1 Any notice given under this AGREEMENT shall be sufficient if it is in writing and if sent by courier or registered mail.

**Article VIII:**  
**INTEGRITY PACT**

- 8.1 The intention not to obtain the procurement / work of any Contract, right, interest, privilege, or other obligation or benefit from the IBA or any administrative or financial offices thereof or any other department under the control of the IBA through any corrupt practice(s).

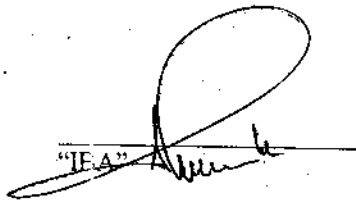


- 8.2 Without limiting the generality of the forgoing the M/s Al-Waqad Enterprises, represents and warrants that it has fully declared the charges, fees, commission, taxes, levies etc, paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within the IBA directly or indirectly through any means any commission, gratification, bribe, gifts, kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement or service contract or order or other obligations whatsoever from the IBA, except that which has been expressly declared pursuant hereto.
- 8.3 M/s Al-Waqad Enterprises accepts full responsibility and strict liability for making any false declaration/statement, not making full disclosure, misrepresenting facts or taking any action likely to degrade the purpose of declaration, representation and warranty. It agrees that any contract/order obtained aforesaid shall without prejudice to any other right & remedies available to the IBA under any law, contract, or other instrument, be stand void at the discretion of the IBA.
- 8.4 Notwithstanding any right and remedies exercised by the IBA in this regard, M/s Al-Waqad Enterprises agrees to indemnify the IBA for any loss or damage incurred by it on account of its corrupt business practice & further pay compensation to the IBA in any amount equivalent to the loss of any commission, gratification, bribe, gifts, kickback given by the M/s Al-Waqad Enterprises as aforesaid for the purpose of obtaining or inducing procurement/work/service or other obligation or benefit in whatsoever from the IBA.

**Article IX:  
MISCELLANEOUS**

- 9.1 Any addition & alteration(s) made in the contents as required by the contractor on proof sample or in course of the supplies in progress which entail extra time & labor and material on part of the fabrication, shall not be charged separately/extra on 'Quantum Merit' basis before & on final material handed over to the "IBA". After FINALIZATION OF SAMPLE(S) if any alteration(s), arise charges will be paid on mutually agreed upon.
- 9.2 Material(s) will be handed over by the "IBA" or vet the cost with authentic stamp and signature.
- 9.3 The terms and conditions of the AGREEMENT have been read over to the parties which they admit to be correct and abide by the same.
- 9.4 The validity of the contract will be effective from the date of issue of Purchase Order.
- 9.5 All terms and conditions of tender vide # ME/07/14-15 will be the integral part of this agreement and can't be revoked.

IN WITNESS WHEREOF both the parties hereto have set & subscribed their respective hands to this agreement at Karachi on the date as mentioned above.

  
"IEA" \_\_\_\_\_

NAME: Capt. (Retd.) Ahmed Zaheer PN

CNIC # \_\_\_\_\_

Address: \_\_\_\_\_

Registrar, Institute of Business  
Administration Main Campus

University Road, Karachi

WITNESS:

1.  \_\_\_\_\_

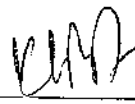

**M. SOHAIL KHAN**

Manager Purchase & Stores

Institute of Business Administration

CNIC # Karachi-Pakistan

Address: \_\_\_\_\_


M/S AL-WAQAD ENTERPRISES

NAME: KHALID MEHMOOD

CNIC # 42801-0899319-1

Address: \_\_\_\_\_

Address: R-86, Shaz Banglows,  
Gulzar-e-Hijri, Sector 16/A 5, Karachi

2.  Mohammad Anwar

CNIC # 42101-8122032-3

Address: \_\_\_\_\_