

SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPT. SINDH BANK LTD I/T Division
- 2) PROVINCIAL / LOCAL GOVT / OTHER Scheduled Bank
- 3) TITLE OF CONTRACT Supply & Installation of Communication Links
- 4) TENDER NUMBER SNDBICOKADMINITD/530/2014
- 5) BRIEF DESCRIPTION OF CONTRACT Supply & Installation of Communication Links
- 6) FORUM THAT APPROVED THE SCHEME Procurement Committee / RPPRA Authority
- 7) TENDER ESTIMATED VALUE Rs. 500,000
- 8) ENGINEER'S ESTIMATE
(For civil works only) -
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) 24 Months
- 10) TENDER OPENED ON (DATE & TIME) Technical(18-11-14 at 11:00am)/Finacial(18-11-14 at 11:00am)
- 11) NUMBER OF TENDER DOCUMENTS SOLD
(Attach list of buyers) 02
- 12) NUMBER OF BIDS RECEIVED 02
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 02
- 14) BID EVALUATION REPORT
(Enclose a copy) 21st November (Sindh Bank Website)
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER Wateen Telecom, Gulberg II Lahore
- 16) CONTRACT AWARD PRICE Rs. 0.500 Per Brand
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATION BID).
Wateen Telecom (1st Lowest)
PTCL (2nd Lowest)
- 18) METHOD OF PROCUREMENT USED :- (Tick one)

- a) SINGLE STAGE - ONE ENVELOPE PROCEDURE Domestic/ Local
- b) SINGLE STAGE - TWO ENVELOPE PROCEDURE
- c) TWO STAGE BIDDING PROCEDURE
- d) TWO STAGE - TWO ENVELOPE BIDDING PROCEDURE

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC WITH BRIEF REASONS.

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT _____

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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21) ADVERTISEMENT :

i) SPPRA Website
(If yes, give date and SPPRA Identification No.)

Yes	SSPRA ID 21785/2014 at 2nd December 2014
No	

ii) News Papers
(If yes, give names of newspapers and dates)

Yes	Express, Ibrah and Business Recorder at 10th November 2014
No	

22) NATURE OF CONTRACT

Direct Loan	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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24) WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF CONTRACT?
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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MA

31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

Yes	
No	No

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

Yes	
No	No

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

Yes	
No	No

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give details and reasons)

Yes	
No	No

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT
BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO
BE ASCERTAINED REGARDING FINANCING (IF ANY), IF ABROAD:
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN
THE CONTRACT (BANK GUARANTEE ETC.)?


Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

Yes	
No	No

39) Date of Award of Contract: 31/12/2014

Signature & Official Stamp of
Authorized Officer

MT 

ANIS IQBAL
EVP/Head of Information Technology
SINDH BANK LIMITED
Head Office, Karachi.

FOR OFFICE USE ONLY

SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

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Technical & Financial Evaluation Report		
Supply and Installation of Communication Links		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/ID/530/2014
3	Tender Description	Supply and Installation of Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 21765
6	Total Bid Documents Sold	2
7	Total Bids Received	2
8	Technical Bid Opening Date	18/11/2014
9	Financial Bid Opening Date	18/11/2014
10	No of Bid Technically Qualified	2
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.500,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Wateen Telecom	Rs.350,500/- (Per Branch for 2 years)	1 st Lowest Bidder	Rs. 149,500/- below the estimated cost	1 st Lowest Evaluated Bidder	
2	M/s PTCL	Rs.460,000/- (Per Branch for 2 years)	2 nd Lowest Bidder	Rs.40,000/- below the estimated cost	2 nd Lowest Bidder	

Note: M/s Wateen Telecom is selected for Supply and Installation of Communication Links to Sindh Bank Ltd being the 1st lowest qualified bidder.


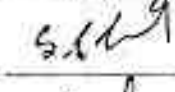

Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO



Tender Ref No. SNDB/CDK/ADMIN/TD/530/2014
Date: December 31, 2014

M/S Wateen Telecom,
6th Floor PARSA Tower
Shahra e Faisal,
Karachi.

Subject: Contract Award- Supply and Installation of Communication Links

The management of Sindh Bank Ltd is pleased to award the subject contract to M/S Wateen Telecom

Please acknowledge.

Sincerely,

M. Rashid
21/12/2014

Muhammad Rashid Memon
Acting VP/I.T. Division



Received
M. Sharjeel Khan
MS

SCOPE OF WORK

Sindh Bank Limited (SNDB) requires supply and installation of communication links in its 26 countrywide branches/sites, details are as follows:

Technical Requirement	
Requirement of Communication Link on Fiber Optics/ISM Radio	
1	Connectivity Required For 26 Branches/Sites: (List Attached as Annexure H)
1.1	<p>2 Mbps CIR data link is required for 26 branches with aggregation site Karachi and DR site Lahore.</p> <p>SNDB require Fiber Optic/ISM Radio link having layer 3 connectivity to create Virtual Private Network (VPN) over physical connectivity.</p> <p>Bidder should quote for all the branches where Fiber/ISM Radio is available however bidder quoting less than 20 branches/sites will not be considered and disqualified from the very outset</p> <p>Ethernet interfaces should be provided at both sides i.e branches and aggregation side.</p>
1.2	<p>Appropriate links on metro fiber for Aggregation Sites shall be provided at SNDB Head Office Karachi and SNDB DR Site Lahore.</p> <p>Aggregation/DR Site link cost must be covered with branch link i.e. no separate charges will be paid for Aggregation at HO and DR site.</p> <p>Addresses for Aggregation at HO and DR Site are as follows:</p> <p><u>Aggregation Site:</u> Sindh Bank Head Office, 3rd Floor, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi.</p> <p><u>DR Site:</u> Sindh Bank DHA Y Block Branch, Plot 159, Sector Y, Commercial Area, D.H.A, Lahore Cantt. Lahore.</p> <p>Location of 26 branches/sites are attached in tender document as Annexure H</p>
1.3	<p>Standard sealed cabling with all the accessories (UPVC piping) should be used at branch and aggregation ends to terminate the link within the branch building/premises.</p> <p>Service provider will be responsible for the transportation, boarding & lodging of its engineering/support team at all sites without any additional cost to SNDB.</p> <p>Link must be installed and handed over within 20 days after the order of installation anywhere in Pakistan.</p>

1.4	<p>Bidder should have its own MPLS or equivalent Network at core end to provide Layer 3 connectivity i.e. IP based connectivity on SNDB branches and SNDB Aggregation Sites.</p> <p>Link must have the capability of data bandwidth up gradation for future expansion requirements.</p> <p>In case branch shifted from temporary to permanent location within city. Vendor will responsible to move the link on permanent location without any additional cost to bank.</p>
1.5	<p>The proposed solution must comply with PTA regulations for IT Infrastructure Security for all types of processes. The bidder should have all necessary licenses from PTA for data communications.</p>

Note:

- In order to qualify, all Technical requirements as mentioned above must be met. Fail to qualify a single requirement will result disqualification.
- Any miss-commitment may lead to disqualify even after the award of contract and onus will lie on the bidder.
- In case of service provider has failed to provide the required service to the desired standards SNDB has the right to cancel the services on one month notice period and arrange the required services from other service provider.
- 95% uptime would be required and selected bidder will sign SLA with appropriate penalty clauses:
 - Equal or more than 6 hours and less than 12 hours = 1 day amount deducted
 - Equal or more than 12 hours and less than 18 hours = 3 days amount deducted
 - Equal or more than 18 hours and less than 24 hours = 1 week amount deducted
 - Equal or more than 24 hours = 1 month amount deducted
- Formula for selecting lowest Financial Bid Value:

$$\text{Bid Value} = \frac{\text{Total OTC of all branches quoted}}{\text{(No. Of Branches on Fiber/ISM)}} + \frac{(24 \times \text{Total MRC of all branches quoted})}{\text{(No. Of Branches on Fiber/ISM)}}$$



OTC = One Time Cost

MRC = Monthly Recurring Charges

530

TENDR DOCUMENT BUYERS COLLECTION RECORD

Tender Name: Communication Link

S. No.	Company Name	Representative Name	Contact No.	Email Address	Amount	Bank's Name	P.O. No.	Signature of Authorized Company Representative	Signature of Receptionist
1	PTCL	Kamran Razaeeed	0302737984	Kamran.razaeeed@ptcl.net.pk	500/-	Bank Al Habib	6508656		
2	Wateen	Shujeeb Shon	0320-4141209	Shujeeb@wateen.com					
3									
4									
5									
6									
7									
8									
9									
10									

AVAILABILITY OF TD
 FROM _____
 TO _____

LAST DATE OF SUBMISSION OF TD
 DATE _____
 TIME _____

2600/1220
18/12/14



MUHAMMAD UMER STAMP VENDOR
Lic. No. 22, Shop No. 114, New Ruby Centre
Talpur Road, Boulton Market, Karachi
16 DEC 2014

Stamp Office, City Court
Karachi
18 DEC 2014

S.No. Date
Issued to with Address
Through with Address
Purpose
Value Rs. Attached
Stamp Vendor's Signature
(NOT USE FOR FREE WILL & DIVORCE PURPOSES)

CONTRACT

This Agreement is made on this 31 day of December 2014

Between

Sindh Bank Limited having its head office at 3rd Floor, Federation House, Clifton, Karachi (hereinafter called the 'Bank' / 'Purchaser')

And

Wateen Telecom Limited having its Registered office at, Walton Road Opposite Bab-e-Pakistan Walton Cantt, Lahore, Pakistan (hereinafter called the 'Vendor').

(The Purchaser / Bank and the Vendor shall hereinafter also be referred to individually as a "Party" and collectively as "Parties").

WHEREAS the Vendor is the Supplier/Service Provider of Communication Links

AND WHEREAS, the Bank is desirous of procuring services from the Vendor which will enable the Bank to establish data connectivity between its branches and the Head Office ('Services').

AND WHEREAS, to provision the Services, the Vendor shall install / commission the Fiber/ISM Radio Communication Links as detailed below ('Links') on the terms and conditions laid down hereinafter, including the payment of the one time cost - Rs 583,000 ('One Time Cost') to be made by the Bank against the installation and commissioning of the Links and monthly recurring charges - Rs 297,000 ('Monthly Recurring Charges') against the provisioning of Services.

Detail of Links is as follows,

S.No	Branch Name	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Bahadurabad Karachi	26500	



2	Shirin Jinnah Colony, Karachi	26500	13500
3	Cattle (Bhens) Colony, Karachi	26500	13500
4	Sindhi Muslim Housing Society, Karachi	26500	13500
5	The Mall Road Lahore	26500	13500
6	Benazir University (Offsite ATM)	26500	13500
7	F & U Filling Station (Offsite ATM)	26500	13500
8	Khanewal Branch	26500	13500
9	Garhi Shahu	26500	13500
10	Kasur Branch	26500	13500
11	Ch. Khalique uz Zaman	26500	13500
12	Ghari Khata	26500	13500
13	Nasirabad	26500	13500
14	Mouza Gojra	26500	13500
15	Sahiwal	26500	13500
16	Ghori Town	26500	13500
27	Ashraf Road	26500	13500
18	Ali Wala	26500	13500
19	Village Meran	26500	13500
20	Journalist Society	26500	13500
21	Kohat	26500	13500
22	Creek Vista (Offsite ATM)	26500	13500
Sub Total		583,000	297,000
Grand Total(A+B)		880,000	
*Lowest Evaluation Cost =Sub Total 'A' +(Sub Total 'B' x 24)		350,500	
NO. OF Branches			



Terms & Conditions:

The Vendor shall establish data connectivity between the branches of the Purchaser and its Head Office or any given site /location through L3 VPNs over the Vendor's MPLS based network, by installing and commissioning of Links at the sites specified hereinabove ('Sites').

1. Link must be installed and handed over within 20 days after the order of installation anywhere in Pakistan. The Purchaser shall impose a fine of Rs. 500/- per day in case of failure to deploy the Links at the Un-Installed Sites within 5 days of the Delivery Timelines with respect to such Sites and Rs. 1000/- per day will be charged in case of failure of deploy the Links at the Un-Installed Sites within 15 days of the Delivery Timelines.
2. The One Time Installation Cost and the Monthly Recurring Costs includes all taxes, installation, software, labour including delivery charges upto the Sites on a countrywide basis.
3. Within seven (7) days from the Effective Date, the Purchaser shall pay the Vendor agreed One Time Costs mentioned in Wateen proposal with respect to the Links successfully deployed at 22 Installed Sites. The Vendor shall raise an invoice with respect to the aforementioned One Time Charges as soon as reasonably possible, however failure by the Vendor to submit a timely invoice shall not affect the Purchaser's obligation to make the payment within the reasonable time subject to vendor raising the invoice even at a later date. The payment concerning the One Time Costs of the Un-Installed Sites shall be made within 7 days from the date at which the Vendor is issued a certificate of delivery/satisfaction from the Vendor which shall evidence that data connectivity at the Un-Installed Sites has been established with other Sites. Such certificate shall be issued pursuant to the criteria agreed between the parties. The Vendor shall raise an invoice with respect to the aforementioned One Time Charges as soon as reasonably possible, subject to vendor raising the invoice even at a later date.
4. In consideration of the Services being provisioned by the Vendor, the Purchaser shall be liable pay the Vendor as per attached list which is already mentioned in Wateen proposal as Monthly Recurring Charges ('MRC'). The accrued Monthly Recurring Charges with respect to the period starting from the 1st link installation /provisioning till the Effective Date shall be payable within seven days of the Effective Date.
5. Subject to Clause 4, the Monthly Recurring Charges shall be payable on a quarterly basis, in advance. Effective from when circuits gets commissioned in 2014, the aggregate Monthly Recurring Charges for the relevant quarter ('Aggregate Quarterly Charges') shall be payable within 30 days from the commencement of the quarter. The Vendor shall raise an invoice with respect to the aforementioned Aggregate Quarterly Charges as soon as reasonably possible.
6. All the payment due hereunder shall be effected either through wire transfer to the bank account designated by the Vendor or through pay order in favour of the Vendor.
7. The Bank would refund the bid security valuing Rs.44,000 /- submitted by the Vendor within 7 days from the submission of performance guarantee as per tender document.
8. Vendor is required to provide backup equipment as per clause 3.1 of the tender documents.
9. Vendor must provide min 95 % link availability with the following clauses of down time in terms of the SLA
Equal or more than 6 hours and less than 12 hours = 1 day amount deducted
Equal or more than 12 hours and less than 18 hours = 3 days amount deducted
Equal or more than 18 hours and less than 24 hours = 1 week amount deducted
Equal or more than 24 hours = 1 month amount deducted
10. To safeguard the Bank's rights envisaged in Clause 3, the Vendor will provide the Bank with a performance security in the form acceptable to the Bank for an amount equivalent to 10% of the total contract price. The Bank shall release the performance security after 12 months from the effective date of contract.
11. In case of any dispute at any point the matter will be settled amicably. If the parties do not reach a settlement the dispute will be referred to the Karachi Centre for Dispute Resolution (KCDR) the decision of KCDR will be final and binding on the Vendor and the Bank.



12. Neither Party will be liable to the other for indirect, consequential, special, incidental, or punitive damages, even if such damages were foreseeable. Notwithstanding anything herein, the maximum limit of the Vendor's liability arising out of or related to this Contract, including without limitation liability for negligence, will not exceed the penalties / LD envisaged in the contract.

13.

13.1 The Purchaser may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause 15. In such an occurrence the Purchaser shall give a not less than thirty days' written notice of termination to the Vendor:

a. If the Vendor does not remedy the failure in the performance of their material obligations under the Contract, within thirty (30) days after being notified or within any further period as the Purchaser may have subsequently approved in writing;

b. If the Vendor becomes insolvent or bankrupt;

c. If the Vendor, based on evidence gathered by the Purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the Contract; and

d. If, as the result of Force Majeure, the Vendor is unable to perform a material portion of the Services for a period of not less than sixty consecutive (60) days;

13.2 The Vendor may terminate this Contract, by not less than thirty (60) days' written notice to the Purchaser, such notice to be given after the occurrence of any of the events specified in below paragraphs (a) and (b) of this Clause 15:

a. If the Purchaser fails to pay any money due to the Vendor pursuant to this Contract within the specified time;

b. If, as the result of Force Majeure, the Vendor is unable to perform a material portion of the Services for a period of not less than sixty (30) days.

Upon termination (or expiry) of the Contract, the Vendor shall forthwith cease the provisioning of the Services and would be entitled to immediately retrieve all Links and parts thereof and the Purchaser shall extend full support to the representatives of the Vendor with regards to, inter alia, their entrance into the Purchaser's premises for the purpose of decommissioning and retrieving the Links. Furthermore, immediately upon the execution of the Contract, the Purchaser shall pay the Vendor the One Time Set-Up Charges and / or Monthly Recurring Charges applicable till the date of termination or expiry of the Contract.

13.3 For the purpose of clarity any failure or delay due to Force Majeure shall not be construed as any failure or delay in the performance by either party of its obligation to commence or to continue to provide or complete any assignment in any manner and within the time period required by the terms of the Contract, shall not be a breach of this Contract, if such failure or delay results from any Act of God, governmental action (whether in its sovereign or contractual capacity), or any other circumstance reasonably beyond the control of Parties including, but not limited to, satellite outage or malfunction, meteorological or astronomical disturbances, cable cut, earthquake, hurricane, snowstorm, fire, flood, strikes, labor disputes, war, civil disorder, epidemics, quarantines, embargoes, act of terrorism, judicial act, governmental or semi-governmental act.

14. If any provision of this Contract is declared or held by any judicial or other competent authority to be void or otherwise unenforceable, the remaining provisions of this Contract shall remain in full force and effect. The Parties shall then attempt to find a new provision to replace the invalid or unenforceable one. The new provision shall be as close as possible to the Parties' original intentions.

15. The term of this Agreement shall be for a period two years, commencing from the date on which the first Link is installed by the Vendor.

16. The Purchaser acknowledges that the ownership of all rights in the trademarks, copyrights, design rights, patent rights or other intellectual property rights (collectively, the "Intellectual Property Rights") with respect to the Links or any other equipment installed by the Vendor, as well as all Intellectual Property registered by the Vendor or its affiliated companies (if any) reside in and shall remain exclusively in the original owner of the of the Intellectual Property Rights (with whom the Vendor has a contractual arrangement) or the Vendor (as the case maybe) and the Purchaser shall not take any action or commit any omission which would jeopardize in any way the rights of the Vendor and vice versa.

17. No addition or modification or variation of this Contract shall be effective or binding on the Parties hereto unless mutually agreed in writing and executed by the respective duly authorized representatives of each of the Parties hereto.



18. Notwithstanding anything contained hereof the Vendor shall not be liable for any interruption or fault in the Services provided to the Purchaser due to any reasons attributable to the Purchaser and/or the third parties or due to Force Majeure or the effects thereof.
19. The Vendor will not assign this Contract to any party without the consent of the Purchaser provided that it shall ensure that the assignee shall undertake to perform the obligations of the Vendor under this Contract.
20. Either Party may specifically waive any breach of this Contract by the other Party, provided that no such waiver shall be binding or effective unless in writing and no such waiver shall constitute a continuing waiver of similar or other breaches. A waiving Party may at any time, upon notice given in writing to the breaching Party, direct future compliance with the waived term or terms of this Contract, in which event the breaching Party shall comply as directed from such time forward.
21. Any notice, request, statement, intimation, reference or other communication provided for in this Contract shall be made in writing and shall be directed by registered mail or secured courier service or facsimile, as the case may be, to the Parties' authorized representatives on the address of the Parties as given below. If either Party wishes to make a change to the information below, such Party shall give a written notice to the other Party at least five (5) days in advance.

Wateen Telecom Ltd.

Sindh Bank

Attn:

Attn:

All notices shall only be effective on receipt.

22. Notwithstanding anything contained herein, in the event of any conflict between the Contract and the Tender document, the Contract shall take precedence.



In witnesses hereunder both the parties have set their hands on the day and year above first mentioned.

Signature _____

Name Jawid Sheikh

Designation General Manager

Company Name Wateen Telecom

Address 5th floor parsa tower

Main
Kar
Stamp Shikhan-e-Faisal



Witness:

Signature _____

Name SYED FUZAIL HUSAIN

Designation Head of Sales (SOPM)

Address PARSA Tower

Shikhan-e-Faisal, Karachi

Signature _____

Name ANIS IQBAL

Designation EVP / Head of Information Technology

Company Name SINDH BANK LIMITED

Address _____

Stamp

Witness:

Signature _____

Name M. SAEED KHAN

Designation SUP (IT)

Address Sindh Bank Limited

Head Office Karachi



M/S PICC

Eligibility/Technical Criteria


SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links/ISM Radio at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber/ISM Radio connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10	3	15 and above clients
		3		7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3 years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
Total Marks		100	93	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. Financial bid of only qualifying bidder will be opened.
3. The financial bid of the bidder acquiring less than 70% marks will be returned un-opened.
4. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
5. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
6. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8)
7. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A.
(Attach PTA Certificate as documentary proof as Annexure-9)
8. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 36(1) and may be subject to legal proceedings.


Ahsan Ali
AVP Operations Div.


Dilshad Husain Khan
ASVP/Finance Division


M. Saeed Khan
SVPI.T.Division

Eligibility/Technical Criteria

M/S WAJEEH


SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

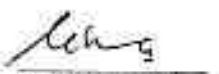
S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links/ISM Radio at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber/ISM Radio connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10	3	15 and above clients
		3		7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs 50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3 years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
Total Marks		100	93	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase
2. Financial bid of only qualifying bidder will be opened.
3. The financial bid of the bidder acquiring less than 70% marks will be returned un-opened.
4. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
5. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
6. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8)
7. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A.
(Attach PTA Certificate as documentary proof as Annexure-9)
8. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(i) and may be subject to legal proceedings.


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
ASVP/Finance Division


M. Saeed Khan
SVP/IT.Division


FINANCIAL PROPOSAL

Name of Bidder WATEEN TELECOM


S.No	Branch Name	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Bahadurabad Karachi	26500	13500
2	Shirin Jinnah Colony, Karachi	26500	13500
3	Cattle (Bhens) Colony, Karachi	26500	13500
4	Sindhi Muslim Housing Society, Karachi	26500	13500
5	The Mall Road Lahore	26500	13500
6	Benazir University (Offsite ATM)	26500	13500
7	F & U Filling Station (Offsite ATM)	26500	13500
8	Khanewal Branch	26500	13500
9	Garhi Shahu	26500	13500
10	Kasur Branch	26500	13500
11	Ch. Khalique uz Zaman	26500	13500
12	Ghari Khata	26500	13500
13	Nasirabad	26500	13500




14	Mouza Gojra	26500	13500
15	Sahiwal	26500	13500
16	Ghori Town	26500	13500
27	Ashraf Road	26500	13500
18	Ali Wala	26500	13500
19	Village Meran	26500	13500
20	Journalist Society	26500	13500
21	Kohat	26500	13500
22	Creek Vista (Offsite ATM)	26500	13500
Sub Total		583,000	297,000
Grand Total(A+B)		880,000	
*Lowest Evaluation Cost =Sub Total 'A' +(Sub Total 'B' x 24)		350,500	
NO. OF Branches			

Signature and Stamp 

SIGNATURE MEMBERS PC-IT

Head - Fin Div. 

Head - IT Div. 

Member-IDBL. 

Date: _____



MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply & Installation of Communication Lines

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE TWO ENVELOPE

OPENING DATE

18-11-2014

OPENING TIME

11:00 a.m

ATTENDANCE (MEMBER PC)

HEAD OF IT

CFO

CHIEF MANAGER IDBL

ATTENDANCE (REPS. OF BIDDERS)

NAME

FIRM

Sharjeed Khan

M/s Wateen Telecom

Kamran Rasheed

M/s PTCL

TOTAL BIDS ACCEPTED FOR EVALUATION

2

TOTAL BIDS REJECTED

-

REMARKS

SECRETARY PROCUREMENT COMMITTEE

SIGNATURE

M. Rasheed

DATE

18/11/2014

Technical & Financial Proposals Evaluation Report

(Supply and Installation of DAT Drive)

1	Name of Procuring Agency	Sindh Bank Ltd
2	Tender Reference No.	SNOB/COK/ADMIN/ID/529/2014
3	Tender Description	Supply and Installation of DAT Drive
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPKA S No.21765
6	Total Bid Documents Sold	02
7	Total Bids Received	02
8	Technical Bid Opening Date	15/12/2014
9	Financial Bid Opening Date	15/12/2014
10	No of Bid Technically Qualified	02
11	Bids Rejected	0

Evaluation Report – Supply and Installation DAT Drive

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.1,100,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Syan Tech	Rs. 936,000/- or 468,000/- For 2 DAT Drive	Qualified Bidder	164,000/- Below with the estimated cost	Accepted Being the 1 st lowest Bidder	1 st lowest Bidder
2	M/s Komamental Establishment	Rs 1,374,000 or 787,000/- For 2 DAT Drive	Qualified Bidder	474,000/- Above with the estimated cost	2 nd lowest Bidder	

Note: M/s Syan Tech is selected for the Supply and Installation of DAT Drive to Sindh Bank Limited being the 1st lowest Bidder.

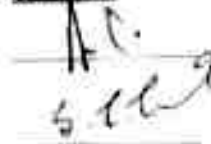
Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jattal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBI) Karachi

Signature



M/S Syan Tech

Eligibility Criteria for Data Drive

S. No	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field.	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN (attached as Annexure "A")	Yes	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes	No

Qualified / Disqualified

NOTE

- The tender will be dealt as per single stage one envelope method i.e. the financial and technical bid will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
- This is a Single Stage one envelope procedure, therefore the equipment of 1st lowest bid will be evaluated first and the selected bidder must provide a demo unit immediately (within two working days) for necessary inspection/verification of the specifications.
- The company will be considered disqualified from the very outset, if not GST registered.
- Attachment of relevant *evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, the company will be straight away disqualified.

On leave
 Ahsan Ali
 AVP Operations Div.

[Signature]
 Dilan Hussain Khan
 ASVP Finance Division

[Signature]
 M. Saeed Khan
 SVP IT Division

M/S Kontinental Establishment

Eligibility Criteria for Date Drive

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field.	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "A")	Yes	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes	No
Qualified / Disqualified				

NOTE

- i. The tender will be dealt as per single stage one envelope method i.e. the financial and technical bids will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
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- iii. The company will be considered disqualified from the very outset, if not GST registered.
- iv. Attachment of relevant *evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, the company will be straight away disqualified.

On leave
Atsah Ali
AVP Operations Div.

[Signature]
Dilshad Hussain Khan
ASVP Finance Division

[Signature]
M. Saeed Khan
SVP IT Division

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA
TENDER NAME Supply and Installation of DAF drive
TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE
OPENING DATE 15/12/2014
OPENING TIME 11.15 hours

ATTENDANCE (MEMBER PC) HEAD OF IT Division
CTO
Chief Manager, ICR

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	① <u>Mr Zaid</u>	<u>M/S Kaulinatal Establishment</u>
	② <u>Mr Ashad</u>	<u>M/S Syan Tech</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
TOTAL BIDS ACCEPTED FOR EVALUATION	<u>②</u>	
TOTAL BIDS REJECTED	<u>NIL</u>	
REMARKS	<u></u>	

SECRETARY PROCUREMENT COMMITTEE
SIGNATURE M. R. [Signature]
DATE 15/12/2014



Kontinental Establishment

Suite # 112, First Floor, Europa Centre, Hasrat Mohani Road, Karachi, 74200-Pakistan
Tel: +92 21 3701 1657, +92 21 3263 4308, Fax: +92 21 3262 7306
Email: info@ce.com.pk Website: http://www.ce.com.pk

Sindh Bank Ltd.
Tender Notice for Supply and Installation Tape Drive

FINANCIAL PROPOSAL

Price Schedule

Applicable for the Year 2014 – 2015

S. No.	Items	Unit Cost Including All Taxes and GST	Quantity	Total Price including All Taxes and GST
01	Tape Drive	787,000	2	1,574,000

SIGNATURE MEMBERS PC-IT

for  Head - Fin Div. _____
Head - IT Div.  _____
Member-IDBL. _____
Date: _____



4 FINANCIAL PROPOSAL

Name of Bidder

SYAN TECH

PRICE SCHEDULE

(Applicable for the year 2014-2015)

Name of Bidder

S.No	Item	Unit Cost	Quantity	Total Amount
01	DAT DRIVE	468,000	02	936,000
*Total Amount				

*This Total Amount will be taken as the financial bid offered by the vendor.

Not

- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement and including delivery charges up to Sindh Bank Ltd Branches.
- Warranty: One Year warranty is mandatory.
- No advance payment for supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned Head Office/ Branches.
- Mechanism for calculation of bid security:
3% of the Total amount will be the amount of Bid Security to be submitted along with Financial bid document in form of Pay Order/Bank Guarantee.
- Non-Submission of Earnest Money/Bid Security along with financial Proposal will result in disqualification.
- If any damages occurred while delivery of requisite, no charges will be paid by the Bank.
- Delivery: Within 6 weeks.

SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____

Head - IT Div.

Member-IDBL. _____

Date: _____



Signature & Stamp of Bidder

Technical & Financial Proposals Evaluation Report

(Supply and Installation of Heavy Duty Scanners)

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/528/2014
3	Tender Description	Supply and Installation of Heavy Duty Scanners
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No. 21765
6	Total Bid Documents Sold	02
7	Total Bids Received	02
8	Technical Bid Opening Date	18/11/2014
9	Financial Bid Opening Date	18/11/2014
10	No of Bid Technically Qualified	02
11	Bid(s) Rejected	0

Evaluation Report – Supply and Installation Heavy Duty Scanners

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.900,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Seesam Solutions Pvt Ltd.	Rs. 490,000/- @ 49,000/- For 10 Scanners	Qualified Bidder	410,000/- Below with the estimated cost	Accepted	Being the 1 st lowest Bidder
2	M/s Shirazi Trading co (Pvt) Ltd.	Rs. 680,000/- @ 68,000/- For 10 Scanners	Qualified Bidder	220,000/- Below with the estimated cost	2 nd Lowest Bidder	

Note: M/s Seesam Solution Pvt Ltd. is selected for the Supply and Installation of Heavy Duty Scanners to Sindh Bank Limited being the 1st lowest Bidder.

Members – Procurement Committee

(Arif Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature





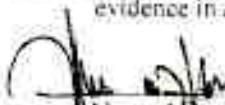
M/s See Sam

Eligibility Criteria for Heavy Duty Scanners

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "A")	Yes	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes	No
Qualified / Disqualified				

NOTE

- i. The tender will be dealt as per single stage one envelope method i.e. the financial and technical bids will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
- ii. This is a Single Stage one envelop procedure, therefore the equipment of 1st lowest bid will be evaluated first and the selected bidder must provide a demo unit immediately (within two working days) for necessary inspection/verification of the specifications.
- iii. The company will be considered disqualified from the very outset, if not GST registered.
- iv. Attachment of relevant *evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, the company will be straight away disqualified.


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
ASVP/Finance Division


M. Saeed Khan
SVPI.T. Division

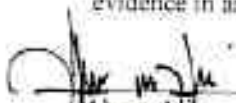
M/S Shirazgi Trading

Eligibility Criteria for Heavy Duty Scanners

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter of Declaration of Commencement of Business / NTN. (attached as Annexure "A")	Yes ✓	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	Yes ✓	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes ✓	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes ✓	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes ✓	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes ✓	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes ✓	No
Qualified / Disqualified				

NOTE

- i. The tender will be dealt as per single stage one envelope method i.e. the financial and technical bids will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
- ii. This is a Single Stage one envelop procedure, therefore the equipment of 1st lowest bid will be evaluated first and the selected bidder must provide a demo unit immediately (within two working days) for necessary inspection/verification of the specifications.
- iii. The company will be considered disqualified from the very outset, if not GST registered.
- iv. Attachment of relevant *evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, the company will be straight away disqualified.


Ahsan Ali
ASVP/Operations Div.


Dilshad Hussain Khan
ASVP/Finance Division


M. Saeed Khan
SVP/LT. Division

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA
TENDER NAME Supply and Installation of Heavy Duty Scanner
TYPE OF TENDER SINGLE STAGE ONE ENVELOPE / SINGLE STAGE TWO ENVELOPE / TWO STAGE / TWO STAGE TWO ENVELOPE
OPENING DATE 18-11-2019
OPENING TIME 1:45 Hrs
ATTENDANCE (MEMBER PC) HEAD OF IT
CFO
CHIEF MANAGER/DBL

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	<u>Mr. Farid Aziz</u>	<u>M/S Sec San Solution</u>
	<u>Mr. Babar Ayub</u>	<u>M/S Storage Trading</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
TOTAL BIDS ACCEPTED FOR EVALUATION	<u>(2)</u>	
TOTAL BIDS REJECTED	<u>NIL</u>	
REMARKS	<u></u>	

SECRETARY PROCUREMENT COMMITTEE
SIGNATURE M. Raza
18/11/2019
DATE _____

Technical & Financial Evaluation Report
Supply and Installation of Communication Links

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/ID/530/2014
3	Tender Description	Supply and Installation of Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 21765
6	Total Bid Documents Sold	2
7	Total Bids Received	2
8	Technical Bid Opening Date	18/11/2014
9	Financial Bid Opening Date	18/11/2014
10	No of Bid Technically Qualified	2
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.500,000)	Reason for Acceptance/Rejection	Remarks
0	1	2	3	4	5	6
1	M/s PTCL	Rs.460,000/-	Qualified Bidder	Rs 40,000/- below the estimated cost		Qualified Bidder

(Per Branch for 2 years)

Note: M/s PTCL is selected for Supply and Installation of Communication Links to Sindh Bank Ltd in 4 branches. Tender was floated for 26 branches, 22 branches have been allocated to M/s Wateen Telecom being the lowest bidder, 4 to M/s PTCL being the only bidder to provide services on these locations as per SPPRA Rule-48.

Members - Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature





M/S PTEL

Eligibility/Technical Criteria

SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S. No.	Description	Marks		Remarks
		Marks	Obtained	
1	Bidder must have already deployed Fiber Links/ISM Radio at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	10	14	5 and above banks
		5		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than banks to provide the Fiber/ISM Radio connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10	3	15 and above clients
		5		7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs 50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3 years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner. (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
Total Marks		100	93	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. Financial bid of only qualifying bidder will be opened.
3. The financial bid of the bidder acquiring less than 70% marks will be returned un-opened.
4. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
5. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
6. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8)
7. Bidder must provide valid CVA/S (Class Value Added Licensed Services) or relevant data services license from P.T.A.
(Attach PTA Certificate as documentary proof as Annexure-9)
8. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(1) and may be subject to legal proceedings.


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
ASVP/Finance Division


M. Saad Khan
SVP/I.T. Division

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA
TENDER NAME Supply & Installation of Communication Lines
TYPE OF TENDER SINGLE STAGE (ONE ENVELOPE) / SINGLE STAGE TWO ENVELOPE / TWO STAGE (TWO STAGE TWO ENVELOPE)
OPENING DATE 18-11-2014
OPENING TIME 11:00 a.m

ATTENDANCE (MEMBER PC) HEAD OF IT
CEO
CHIEF MANAGER (O&L)

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	<u>Sharjeel Khan</u>	<u>M/s Wateen Telecom</u>
	<u>Kamran Rasheed</u>	<u>M/s PTCL</u>
	_____	_____
	_____	_____
	_____	_____
	_____	_____

TOTAL BIDS ACCEPTED FOR EVALUATION 2

TGT DS REJECTED -

REMARKS _____

SECRETARY PROCUREMENT COMMITTEE
SIGNATURE *M. Khalid*
DATE 18/11/2014


Technical & Financial Evaluation Report		
Supply and Installation of Communication Links		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/530/2014
3	Tender Description	Supply and Installation of Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 21765
6	Total Bid Documents Sold	2
7	Total Bids Received	2
8	Technical Bid Opening Date	18/11/2014
9	Financial Bid Opening Date	18/11/2014
10	No of Bid Technically Qualified	2
11	Bid(s) Rejected	0


S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.500,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Wateen Telecom	Rs.350,500/- (Per Branch for 2 years)	1 st Lowest Bidder	Rs. 149,500/- below the estimated cost	1 st Lowest Evaluated Bidder	
2	M/s PTCL	Rs.460,000/- (Per Branch for 2 years)	2 nd Lowest Bidder	Rs.40,000/- below the estimated cost	2 nd Lowest Bidder	

Note: M/s Wateen Telecom is selected for Supply and Installation of Communication Links to Sindh Bank Ltd being the 1st lowest qualified bidder.

Members Signatures – Pre & Post Evaluation Committee


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
ASVP/Finance Division


M. Saeed Khan
SVP/I.T. Division

Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi


Signature







Recommended for Approval, Please,


President / CEO

Eligibility/Technical Criteria

M/S WATEEN


SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.


S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links/ISM Radio at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber/ISM Radio connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10	3	15 and above clients
		3		7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least R4.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner. (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
Total Marks		100	93	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. Financial bid of only qualifying bidder will be opened.
3. The financial bid of the bidder acquiring less than 70% marks will be returned un-opened.
4. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
5. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
6. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8)
7. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A.
(Attach PTA Certificate as documentary proof as Annexure-9)
8. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 39(1) and may be subject to legal proceedings.


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
ASVP/Finance Division


M. Saeed Khan
SVP/IT Division

M/S PICC

Eligibility/Technical Criteria


SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links/ISM Radio at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber/ISM Radio connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10	3	15 and above clients
		3		7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		30 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
Total Marks		100	93	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. Financial bid of only qualifying bidder will be opened.
3. The financial bid of the bidder acquiring less than 70% marks will be returned un-opened.
4. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
5. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
6. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8)
7. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A.
(Attach PTA Certificate as documentary proof as Annexure-9)
8. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(1) and may be subject to legal proceedings.


Ahsan Ali
AVP Operations Div.


Dilshad Husain Khan
ASVP/Finance Division


M. Saad Khan
SVP/IT Division

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA
TENDER NAME Supply & installation of communication lines
TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE TWO ENVELOPE / TWO STAGE / TWO STAGE TWO ENVELOPE
OPENING DATE 18-11-2014
OPENING TIME 11:00 a.m.

ATTENDANCE (MEMBER PC) HEAD OF IT
C/O
CHIEF MANAGER IDBI

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	<u>Sharjeel Khan</u>	<u>M/s Wateen Telecom</u>
	<u>Kamran Rasheed</u>	<u>M/s PTCL</u>

TOTAL BIDS ACCEPTED FOR EVALUATION 2
TOT OS REJECTED -
REMARKS _____

SECRETARY PROCUREMENT COMMITTEE
SIGNATURE M. Rasheed
DATE 18/11/2014

SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPT. SINDH BANK LTD
- 2) PROVINCIAL / LOCAL GOVT / OTHER Scheduled Bank
- 3) TITLE OF CONTRACT Supply and installation of Heavy Duty Scanners
- 4) TENDER NUMBER SNDB/COK/ADMIN/ID/528/2014
- 5) BRIEF DESCRIPTION OF CONTRACT Supply and installation of Heavy Duty Scanners
- 6) FORUM THAT APPROVED THE SCHEME Procurement Committee/Competent Authority
- 7) TENDER ESTIMATED VALUE 900,000/-
- 8) ~~ENGINEER/ESTIMATE~~
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) 1 year
- 10) TENDER OPENED ON (DATE & TIME) Technical (18/11/2014 at 11:45)/Financial (18/11/2014 11:45am)
- 11) NUMBER OF TENDER DOCUMENTS SOLD 02
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 02
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 02
- 14) BID EVALUATION REPORT 17 Dec 2014 (Sindh Bank Website)
(Enclose a copy)
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER M/s Seesam Solutions Pvt Ltd
- 16) CONTRACT AWARD PRICE 490,000/-
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATION BID) 1st M/s Seesam Solutions Pvt Ltd
2nd M/s Shezai Trading co (Pvt) Ltd
- 18) METHOD OF PROCUREMENT USED - (Tick one)

- a) SINGLE STAGE - ONE ENVELOPE PROCEDURE Domestic/ Local
- b) SINGLE STAGE - TWO ENVELOPE PROCEDURE
- c) TWO STAGE BIDDING PROCEDURE
- d) TWO STAGE - TWO ENVELOPE BIDDING PROCEDURE

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT _____

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

21) ADVERTISEMENT:

i) SPPRA Website:
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA S NO.2176E
No	

ii) News Papers
(If yes, give names of newspapers and dates)

Yes	
No	

22) NATURE OF CONTRACT

Domestic	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
----------	-------------------------------------	------	--------------------------

23) WHETHER QUALIFICATION CRITERIA
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

24) WHETHER BID EVALUATION CRITERIA
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
-----	--------------------------	----	-------------------------------------

26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY
COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF
CONTRACT?
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

Yes	
No	No

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

Yes	
No	No

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

Yes	
No	No

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give detailed reasons)

Yes	
No	No

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT
BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO
BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
-----	--------------------------	----	-------------------------------------

37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN
THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

Yes	
No	

39) Date of Award of Contract: 19-01-2015

Signature & Official Stamp of
Authorized Officer

M. Rashid Memon

FOR OFFICE USE ONLY

M. RASHID MEMON
Acting Vice President
I.T. Division
SINDH BANK LTD.
Head Office, Karachi.

SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

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IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO



Tender Ref No. SNDB/COK/ADMIN/TD/528/2014
January 19, 2015

Mr. Faisal Aziz Khan,
General Manager,
M/s Seesam Solution Private Ltd,
Karachi.

Subject: **Contract Award for Supply and Installation of Heavy Duty Scanners**

The management of Sindh Bank Ltd is pleased to award the subject contract to M/s Seesam Solution Private Ltd.

Please acknowledge.

Sincerely,

Muhammad Rashid Memon
Acting VP/I.T. Division

Technical & Financial Proposals Evaluation Report

(Supply and Installation of Heavy Duty Scanners)

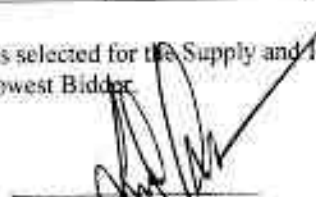
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/528/2014
3	Tender Description	Supply and Installation of Heavy Duty Scanners
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No. 21765
6	Total Bid Documents Sold	02
7	Total Bids Received	02
8	Technical Bid Opening Date	18/11/2014
9	Financial Bid Opening Date	18/11/2014
10	No of Bid Technically Qualified	02
11	Bid(s) Rejected	0

Evaluation Report - Supply and Installation Heavy Duty Scanners

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs. 900,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Seesam Solutions Pvt Ltd.	Rs. 490,000 @ 49,000/- For 10 Scanners	Qualified Bidder	410,000/- Below with the estimated cost	Accepted	Being the 1 st lowest Bidder
2	M/s Shirazi Trading co (Pvt) Ltd.	Rs. 680,000 @ 68,000/- For 10 Scanners	Qualified Bidder	220,000/- Below with the estimated cost	2 nd Lowest Bidder	

Note M/s Seesam Solution Pvt Ltd. is selected for the Supply and Installation of Heavy Duty Scanners to Sindh Bank Limited being the 1st lowest Bidder.


Asim Ali
A/P/Operations Div.


Dilshad Nusrat Khan
ASVP/Finance Division


M. Saeed Khan
SVP/I.T. Division

Members - Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature







13 JAN 2015

14 JAN 2015

ZAFAR ALAM STEEL VENDOR
111324

Sindh Bank Ltd

Tender Document- Supply & Installation of Heavy Duty Scanners

1000

[Handwritten Signature]

AGREEMENT

This Agreement is made on this 14th day of January 2015, Between Sindh Bank Limited having its head office at 3rd Floor, Federation House, Clifton, Karachi (hereinafter called the Purchaser)

And

M/S. SeeSam Solutions Private Limited having its registered office at 43-10-G Block-6 P.E.C.H.S Karachi. (Here in after called the Vendor).

WHEREAS the Vendor is the dealer/supplier/manufacturer of Avison (Goods).

AND WHEREAS the Bank is inclined to purchase the Goods as detailed below on the terms and conditions laid down herein after for the supply of Equipments to the BANK of total sum Amounting Rs. 490,000/-including GST.

Detail of Equipment is as follows.

S.No	Product	Quantity	Unit Price (PKR)	Total Price (PKR)
1	AV122C2 Scanner	10	Rs. 49,000/-	Rs.490,000/- (Including GST)

Terms & Conditions:

1. The vendor will provide the performance security in the form acceptable to the Bank for the 10% of the order value for the period of one year from the date of Submission of performance security. In case Vendor does not fulfil its commitments the bank reserves the right to enforce the performance security.
2. The vendor shall supply Goods as per specifications and upon the recommendations of the Technical / Standardized Committee appointed by the Bank within 6 weeks from the date of receipt of Purchase Order.

[Handwritten Signature]

[Handwritten Mark]

[Handwritten Mark]

3. The bank will have the option to enforce the performance bond on happening of any one or all the following events,

- a. if the vendor fails to deliver the Goods as per agreed Schedule.
- b. If the vendor fails to get the Goods Inspected by the Technical Committee.
- c. if the Goods supplied by the vendor fails to perform as per Banks requirement.

In addition the Bank will have the option to cancel the order and offer the same to the next lowest bidder.

4. The Vendor is obliged and bound to replace any or all parts broken or damaged in transit at his own cost and risk and shall deliver all the equipments in good and sound condition.

5. The warranty of the equipment is One year comprehensive onsite from the date of delivery.

6. The warranty will be effective while the Goods remain in the premises of the Bank and the Bank will not be responsible to send the equipment to the vendor site. In case however if any portion of equipment required to be shifted to vendor's site, vendor will provide equivalent backup during the warranty period.

7. Vendor agrees to maintain adequate inventory of the parts so that the replacement is available within 24 hours, if any fault arises in the equipment during the warranty period. In case the effected part is not available,

then the vendor will provide backup equipment of the same product or better till the resolution of the fault, without any extra cost to the Bank. The vendor will provide 12 Month Principal Back Warranty to cover Advance Hardware Replacement, 24x7 Technical Assistance, Software Updates & Patches & Support.

8. The vendor also undertakes to bear all kind of taxes i.e. Stamp duty/ Services Charges/Professional Tax / Sales Tax Invoice, Income Tax, Zila / Octroi Tax (if any) and all other incidental charges etc, up to the place of destination.

9. The Bank reserves the right to Test/Check the equipment to insure that it is provided as per specification in the tender document. For any discrepancies, the Bank reserve the right to forfeit full security deposit/ cancel the order for the supply and bring the vendor on black list of the Bank forever. The decision of the Bank shall be final and binding upon the vendor.

10. In the event of the default on the part of the vendor, in the performance of any condition of the contract and if such default is not remedied within 3-days it shall be lawful for the Bank to enforces full or part of the Earnest money / Performance Security and or cancel the whole part of the supply order with vendor and the decision of the the Bank will be the final and legally binding on the vendor.

11. Proportionate payments against supply of equipment will be made within Thirty days from the equipment delivery date.

12. In case of any dispute at any point the matter will be settled amicably. If the parties do not reach a settlement the dispute will be referred to the Karachi Centre for Dispute Resolution (KCDR) the decision of KCDR will be final and binding on the vendor and the Bank.

13. Delivery will be made by the vendor at different locations prescribed by the Bank.

14. In case of failure to supply the requisite within 7 working days after the delivery time, as described under clause no 2 of this agreement, Rs.5,000/- per day may be charged.

15. The term of this agreement shall be for a period of one year, commencing from the date of signing of this agreement.

[Handwritten signature]

[Handwritten signature]

[Handwritten mark]



In witnesses hereunder both the parties have set their hands on the day and year above first mentioned.

Sindh Bank Limited

Head office, 3rd Floor
Federation House Clifton
Karachi

Registered Address:

Company Name: SeoSam Solutions Private Limited

Registered Address: 43-10-G Block-5 P.E.C.H.S Karachi

Name: ANIS IQBAL
Signature: EVP/Head of Information Technology
Title: SINDH BANK LIMITED
Head Office, Karachi.
Date: _____

Witness:

Name: M SAIED KHAN
Signature: [Signature]
Title: SVPLIT) Sindh Bank
Date: _____




Name: Faisal Aziz Khan
Signature: [Signature]
Title: General Manager B-D
Date: _____

Witness:

Name: Hadeed Khan
Signature: [Signature]
Title: Executive Product Support
Date: _____

TENDR DOCUMENT BUYERS COLLECTION RECORD

Tender Name: Heavy Duty Scanners.

S. No.	Company Name	Representative Name	Contact No.	Email Address	Amount	Bank's Name	P.O No.	Signature of Authorized Company Representative	Signature of Receptionist
1	CAOILCO Sas-Sam Solutions	Abi Ravi	34304346 0916100507	caoilco@protonmail.com caoilco@protonmail.com	Rs. 500/-	BAM	6327088		
2	Shreeji Tending	Bubel	912122411	Bubel@shreejiti.com 100 PK	Rs. 500/-	Summit	223841		
3									
4									
5									
6									
7									
8									
9									
10									

AVAILABILITY OF TD

FROM _____
TO _____

LAST DATE OF SUBMISSION OF TD

DATE _____
TIME _____

4 FINANCIAL PROPOSAL

Name of Bidder Shirazi Trading Co (Pvt) Ltd

PRICE SCHEDULE

(Applicable for the year 2014-2015)

Name of Bidder Shirazi Trading Co (Pvt) Ltd

S.No	Item	Unit Cost	Quantity	Total Amount
01	Heavy Duty Scanners	Rs 68,000/-	10	Rs 680,000/-
*Total Amount				

*This Total Amount will be taken as the financial bid offered by the vendor.

Note

- The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement and including delivery charges up to Sindh Bank Ltd Branches.
- Warranty, One Year warranty is mandatory.
- No advance payment for supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned Head Office/ Branches.
- Mechanism for calculation of bid security, 3% of the Total amount will be the amount of Bid Security to be submitted along with Financial bid document in form of Pay Order/Bank Guarantee.
- Non-Submission of Earnest Money/Bid Security along with financial Proposal will result in disqualification.
- If any damages occurred while delivery of requisite, no charges will be paid by the Bank
- Delivery: Within 6 weeks.

Signature & Stamp of Bidder





SIGNATURE MEMBERS PC-IT

Head - Fin Div. Fed

Head - IT Div. Asst

Member-IDBL. [Signature]

Date: _____

4 FINANCIAL PROPOSAL

Name of Bidder SEESAM SOLUTIONS PVT. LTD

PRICE SCHEDULE

(Applicable for the year 2014-2015)

Name of Bidder _____

S.No	Item	Unit Cost	Quantity	Total Amount
01	Heavy Duty Scanners	RS-49,000/-	10	RS-490,000/-
*Total Amount				

*This Total Amount will be taken as the financial bid offered by the vendor.

Note

1. The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement and including delivery charges up to Sindh Bank Ltd Branches.
2. Warranty, One Year warranty is mandatory.
3. No advance payment for supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned Head Office/Branches.
4. Mechanism for calculation of bid security, 5% of the Total amount will be the amount of Bid Security to be submitted along with Financial bid document in form of Pay Order/Bank Guarantee.
5. Non-Submission of Earnest Money/Bid Security along with financial Proposal will result in disqualification.
6. If any damages occurred while delivery of requisite, no charges will be paid by the Bank.
7. Delivery: Within 6 weeks.

SIGNATURE MEMBERS PC-IT

Head - Fin Div. [Signature]

Head - IT Div. [Signature] 18/11/14

Member-IDBL. [Signature]

Date: _____

Signature & Stamp of Bidder _____



MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply and Installation of Heavy Duty Scanner

TYPE OF TENDER

SINGLE STAGE / ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

10-11-2014

OPENING TIME

11:45 Am

ATTENDANCE (MEMBER PC)

HEAD OF IT:

CFO

CHIEF MANAGER (DBL)

ATTENDANCE (REPS. OF BIDDERS)

NAME

FIRM

Mr. Farid Aziz

m/s Secsan Solution

Mr. Babar Ayub

m/s Swazi Trading

TOTAL BIDS ACCEPTED FOR EVALUATION

(2)

TOTAL BIDS REJECTED

Nil

REMARKS

SECRETARY PROCUREMENT COMMITTEE

SIGNATURE

M. Rana
Tajuddin

DATE


M/s See Sam

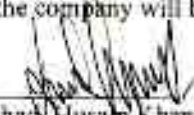
Eligibility Criteria for Heavy Duty Scanners

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN (attached as Annexure "A")	✓ Yes	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	✓ Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	✓ Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	✓ Yes	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	✓ Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	✓ Yes	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	✓ Yes	No
Qualified / Disqualified				

NOTE

- i. The tender will be dealt as per single stage one envelope method i.e. the financial and technical bids will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
- ii. This is a Single Stage one envelop procedure, therefore the equipment of 1st lowest bid will be evaluated first and the selected bidder must provide a demo unit immediately (within two working days) for necessary inspection/verification of the specifications.
- iii. The company will be considered disqualified from the very outset, if not GST registered.
- iv. Attachment of relevant *evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, the company will be straight away disqualified.


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
ASVP/Finance Division

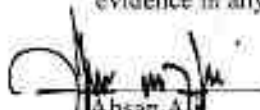

M. Saeed Khan
SVP/IT.Division

Eligibility Criteria for Heavy Duty Scanners

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN, (attached as Annexure "A")	Yes ✓	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	Yes ✓	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes ✓	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes ✓	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes ✓	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan.	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes ✓	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes ✓	No
Qualified / Disqualified				

NOTE

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Ahsan Ali
ASVP/Operations Div.


Dilshad Hussain Khan
ASVP/Finance Division


M. Saeed Khan
SVP/I.T. Division

SCOPE OF WORK

HEAVY DUTY SCANNER		Qty
Specification		10
Scan type	Desktop Type Sheet Feed Scanner (Duplex ADF)	
Scan Technology	CIS (Contact Image Sensor) or Better	
Feeder Capacity	30 Sheets or more	
Scanning resolution	Up to 600 x 600 DPI or Better	
Scanning side	Front/Back/Duplex	
Scan Speed	25 pages per min or Better	
Maximum document scan size	A4, A5, A6, B5, B6, Business Card, Letter, Legal	
Connectivity	Hi-Speed USB (Compatible with USB 2.0 Specification)	
Energy Efficiency	ENERGY STAR® Qualified	
Delivery	Within 6 Weeks. Scanners will be delivered and installed in all Over Pakistan at Sindh Bank Branch Premises without any	
Warranty	additional cost to bank.	
Operating System Compatibility	Supported on all Version of Windows	

Technical & Financial Proposals Evaluation Report

(Supply and Installation of DAT Drive)

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/529/2014
3	Tender Description	Supply and Installation of DAT Drive
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No. 21765
6	Total Bid Documents Sold	02
7	Total Bids Received	02
8	Technical Bid Opening Date	15/12/2014
9	Financial Bid Opening Date	15/12/2014
10	No of Bid Technically Qualified	02
11	Bid(s) Rejected	0

Evaluation Report – Supply and Installation DAT Drive

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.1,100,000 /-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Syan Tech	Rs. 936,000/- @ 468,000/- For 2 DAT Drive	Qualified Bidder	164,000/- Below with the estimated cost	Accepted Being the 1 st lowest Bidder	
2	M/s Kontinental Establishment	Rs. 1,574,000 @ 787,000/- For 2 DAT Drive	Qualified Bidder	474,000/- Above with the estimated cost	2 nd Lowest Bidder	

Note: M/s SyanTech is selected for the Supply and Installation of DAT Drive to Sindh Bank Limited being the 1st lowest Bidder.

Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature





Eligibility Criteria for Date Drive

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field.	Letter of Incorporation / Company Registration Letter / Letter of Declaration of Commencement of Business / NTN (attached as Annexure "A")	Yes	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes	No
Qualified / Disqualified				

NOTE

- The tender will be dealt as per single stage one envelope method i.e. the financial and technical bids will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
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on leave

Ahsan Ali
AVP/Operations Div.

Dilshad Hussain Khan
ASVP/Finance Division

M. Saeed Khan
SVP/I.T. Division

Eligibility Criteria for Date Drive

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "A")	Yes	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes	No
Qualified / Disqualified				

NOTE

- i. The tender will be dealt as per single stage one envelope method i.e. the financial and technical bids will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
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On leave
Ahsan Ali
AVP/Operations Div.

[Signature]
Dilshad Haseen Khan
ASVP/Finance Division

[Signature]
M.Saeed Khan
SVP/I.T.Division

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply and Installation of ZAF drive

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

15/12/2014

OPENING TIME

11:15 hours

ATTENDANCE (MEMBER PC)

HEAD OF IT Division

CFO

Chief Manager, I&B

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	① Mr. Zaid	M/s Continental Establishment
	② Mr. Ashraf	M/s Syantech
	/	/
	/	/
	/	/
TOTAL BIDS ACCEPTED FOR EVALUATION	②	
TOTAL BIDS REJECTED	NIL	
REMARKS		

SECRETARY PROCUREMENT COMMITTEE

SIGNATURE

M. R. [Signature]

DATE

15/12/2014



Kontinental Establishment

Suite # 112, First Floor, Europa Centre, Hasrat Mohani Road, Karachi, 74200-Pakistan
Tel: +92 21 3701 1657, +92 21 3263 4308; Fax: +92 21 3262 7306
Email: info@ce.com.pk Website: http://www.ce.com.pk

Sindh Bank Ltd.
Tender Notice for Supply and Installation Tape Drive

FINANCIAL PROPOSAL

Price Schedule

Applicable for the Year 2014 – 2015

S. No.	Items	Unit Cost including All Taxes and GST	Quantity	Total Price including All Taxes and GST
01	Tape Drive	787,000	2	1,574,000

SIGNATURE MEMBERS PC-IT

For *[Signature]*

Head - Fin Div. _____

Head - IT Div. *[Signature]* _____

Member-IDBL. _____

Date: _____



4 FINANCIAL PROPOSAL

Name of Bidder

SYAN TECH

PRICE SCHEDULE

(Applicable for the year 2014-2015)

Name of Bidder

S.No	Item	Unit Cost	Quantity	Total Amount
01	DAT DRIVE	468,000	02	936,000/-
*Total Amount				

*This Total Amount will be taken as the financial bid offered by the vendor.

Note

1. The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement and including delivery charges up to Sindh Bank Ltd Branches.
2. Warranty. One Year warranty is mandatory.
3. No advance payment for supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned Head Office/ Branches.
4. Mechanism for calculation of bid security.
5% of the Total amount will be the amount of Bid Security to be submitted along with Financial bid document in form of Pay Order/Bank Guarantee.
5. Non-Submission of Earnest Money/Bid Security along with financial Proposal will result in disqualification.
6. If any damages occurred while delivery of requisite, no charges will be paid by the Bank
7. Delivery: Within 6 weeks.

SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____

Head - IT Div. N.L.

Member-IDBL. _____

Date: _____



Signature & Stamp of Bidder

Technical & Financial Proposals Evaluation Report		
(Supply and Installation of Heavy Duty Scanners)		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/528/2014
3	Tender Description	Supply and Installation of Heavy Duty Scanners
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.21765
6	Total Bid Documents Sold	02
7	Total Bids Received	02
8	Technical Bid Opening Date	18/11/2014
9	Financial Bid Opening Date	18/11/2014
10	No of Bid Technically Qualified	02
11	Bid(s) Rejected	0

Evaluation Report – Supply and Installation Heavy Duty Scanners

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.900,000 /-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Seesam Solutions Pvt Ltd.	Rs. 490,000 @ 49,000/- For 10 Scanners	Qualified Bidder	410,000/- Below with the estimated cost	Accepted	Being the 1 st lowest Bidder
2	M/s Shirazi Trading co (Pvt) Ltd.	Rs.680,000 @ 68,000/- For 10 Scanners	Qualified Bidder	220,000/- Below with the estimated cost	2nd	Lowest Bidder

Note M/s Seesam Solution Pvt Ltd. is selected for the Supply and Installation of Heavy Duty Scanners to Sindh Bank Limited being the 1st lowest Bidder.

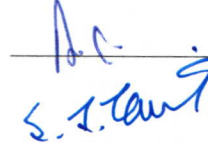
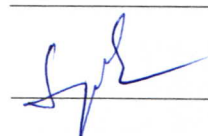

Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature

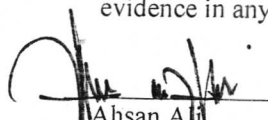




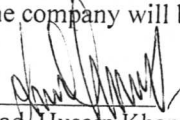
Eligibility Criteria for Heavy Duty Scanners

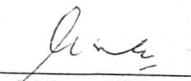
S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "A")	Yes	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes	No
Qualified / Disqualified				

NOTE

- i. The tender will be dealt as per single stage one envelope method i.e. the financial and technical bids will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
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Ahsan Ali
AVP/Operations Div.


Dilshad Husam Khan
ASVP/Finance Division

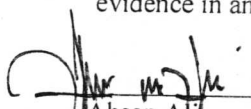

M.Saeed Khan
SVP/I.T.Division

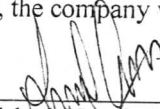
Eligibility Criteria for Heavy Duty Scanners


S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "A")	Yes ✓	No
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5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes ✓	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes ✓	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes ✓	No
Qualified / Disqualified				

NOTE

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Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
ASVP/Finance Division


M.Saeed Khan
SVP/I.T.Division

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA
TENDER NAME Supply and Instalatio of Heavy Duty Scanner
TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE
OPENING DATE 10-11-2014
OPENING TIME 1145 Hrs

ATTENDANCE (MEMBER PC) HEAD OF IT
CFO
CHIEF MANAGER IDBL

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	<u>Mr Faisal Aziz</u>	<u>m/s Secsan Soluton</u>
	<u>Mr Bahr Ayub</u>	<u>m/s Shirazi Trading</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>

TOTAL BIDS ACCEPTED FOR EVALUATION (2)
TOTAL BIDS REJECTED NIL

REMARKS _____

SECRETARY PROCUREMENT COMMITTEE
SIGNATURE M. Ruel
10/11/2014
DATE _____

Technical & Financial Evaluation Report
Supply and Installation of Communication Links

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/530/2014
3	Tender Description	Supply and Installation of Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 21765
6	Total Bid Documents Sold	2
7	Total Bids Received	2
8	Technical Bid Opening Date	18/11/2014
9	Financial Bid Opening Date	18/11/2014
10	No of Bid Technically Qualified	2
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.500,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s PTCL	Rs.460,000/-	Qualified Bidder	Rs.40,000/- below the estimated cost		Qualified Bidder

(Per Branch for 2 years)

Note: M/s PTCL is selected for Supply and Installation of Communication Links to Sindh Bank Ltd in 4 branches. Tender was floated for 26 branches, 22 branches have been allocated to M/s Wateen Telecom being the lowest bidder, 4 to M/s PTCL being the only bidder to provide services on these locations as per SPPRA Rule-48.


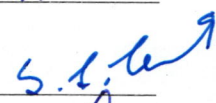
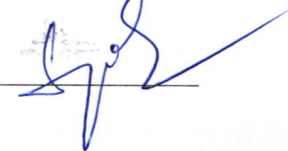
Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature

M/S PTCL

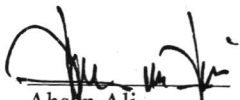
Eligibility/Technical Criteria

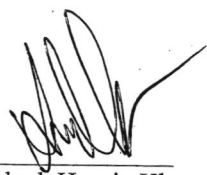
SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

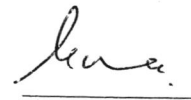
S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links/ISM Radio at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less then 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber/ISM Radio connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10	3	15 and above clients
		3		7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
Total Marks		100	93	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. Financial bid of only qualifying bidder will be opened.
3. The financial bid of the bidder acquiring less than 70% marks will be returned un-opened.
4. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
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(Attach PTA Certificate as documentary proof as Annexure-9)
8. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(1) and may be subject to legal proceedings.


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
ASVP/Finance Division


M.Saeed Khan
SVP/I.T.Division

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA
TENDER NAME Supply & installation of communication lines
TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE
OPENING DATE 18-11-2014
OPENING TIME 11:00 a.m

ATTENDANCE (MEMBER PC) HEAD OF IT
CFO
CHIEF MANAGER IDBL

	<u>NAME</u>	<u>FIRM</u>
ATTENDANCE (REPS. OF BIDDERS)	<u>Sharjeel Khan</u>	<u>M/s Wakeen Telecom</u>
	<u>Kamran Rasheed</u>	<u>M/s PTCL</u>
	_____	_____
	_____	_____
	_____	_____
	_____	_____

TOTAL BIDS ACCEPTED FOR EVALUATION 2

TOT. BIDS REJECTED -

REMARKS _____

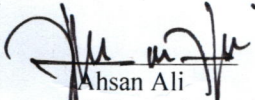
SECRETARY PROCUREMENT COMMITTEE
SIGNATURE 
DATE 18/11/2014

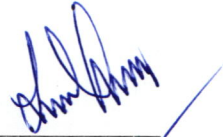
Technical & Financial Evaluation Report		
Supply and Installation of Communication Links		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/530/2014
3	Tender Description	Supply and Installation of Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 21765
6	Total Bid Documents Sold	2
7	Total Bids Received	2
8	Technical Bid Opening Date	18/11/2014
9	Financial Bid Opening Date	18/11/2014
10	No of Bid Technically Qualified	2
11	Bid(s) Rejected	0

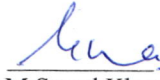
S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.500,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Wateen Telecom	Rs.350,500/- (Per Branch for 2 years)	1 st Lowest Bidder	Rs. 149,500/- below the estimated cost	1 st Lowest Evaluated Bidder	
2	M/s PTCL	Rs.460,000/- (Per Branch for 2 years)	2 nd Lowest Bidder	Rs.40,000/- below the estimated cost	2 nd Lowest Bidder	

Note: M/s Wateen Telecom is selected for Supply and Installation of Communication Links to Sindh Bank Ltd being the 1st lowest qualified bidder.

Members Signatures – Pre & Post Evaluation Committee


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
ASVP/Finance Division


M.Saeed Khan
SVP/I.T.Division

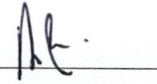
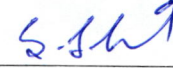

Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature

Recommended for Approval, Please.


President / CEO

Eligibility/Technical Criteria

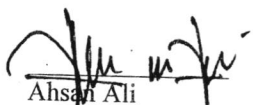
M/S WATEEN


SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.


S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links/ISM Radio at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber/ISM Radio connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10		15 and above clients
		3	3	7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
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M.Saeed Khan
SVP/I.T.Division

M/S PTCL

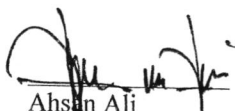
Eligibility/Technical Criteria

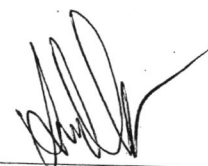
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	_____	_____
	_____	_____
	_____	_____
	_____	_____

TOTAL BIDS ACCEPTED FOR EVALUATION 2
TOT. BIDS REJECTED -
REMARKS _____

SECRETARY PROCUREMENT COMMITTEE
SIGNATURE 
DATE 18/11/2014