


Bid Evaluation Report

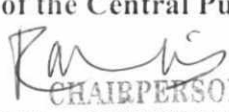
1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # ME/13/15-16
3. Tender Description/Name of work/item: Provide & Supply of Floor Standing AC & DC Inverter
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: May 02, 2016 on leading news paper "Jang", "Dawn" & "Awami Awaz" and IBA website & SPPRA web site Serial # 28003
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold: 04 Companies have collected Tender Documents
7. Total Bids Received: 04
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: May 19, 2016

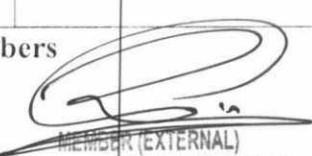
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Thermotech Engineering	Rs.1,765,530.00	Lowest only in two items	1,100,000.00	Accepted, due to lowest in two items. Comparative Sheet Attached.	
2.	M/s Amisco	Rs.1,650,636.00	Lowest only in one item		Accepted, due to lowest in one item.	
3.	M/s S.I. Enterprises	Rs.1,562,930.00	Highest Bidder			
4.	M/s Shandaar Corporation	Rs.2,348,892.00	Highest Bidder			
5.						


Signatures of the Central Purchase Committee, Members


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Jehanzeb
Assistant Manager
IBA


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Rameez Khair
Academic Director
IBA


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Hani Qureshi
PPRA Advisor
HES

Tender # ME/13/15-16

 MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Tehameeb
Assistant Manager
IRSA

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KABACOM
Syed Tehangzeb
Assistant Manager
IRBA

MEMBER (INTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Muhammad Hanif / Executive I (Purchase) @ Main Campus

To: Secretary Procurement Committee @ IBA
Subject: SPPRA - PC Minutes of Bid Opening Meeting

From: Secretary Procurement Committee @ IBA

Sent: Monday, June 06, 2016 5:17 PM

To: Muhammad Sohail Khan / Manager Purchase and Stores @ IBA; Mushtaque Ahmed / Manager Operations & Maintenance @ IBA

Cc: ahmedak1952; ahmedalikhan84; Asjad Asad Siddiqi / Manager Procurement & Customer Support @ IBA; Haris Quershi; Syed Jehanzeb / Asst. Manager Finance (Projects) @ Main Campus; Mushtaque Ahmed / Manager Operations & Maintenance @ IBA; Syed Muhammad Rizwan / Manager Administration @ City Campus; Muhammad Hanif / Executive I (Purchase) @ Main Campus; Ahmed Zaheer / Registrar @ IBA; Moeid Sultan / Director Finance @ Main Campus; Syed Fahad Jawed / Manager (Finance) @ Main Campus; Dr. Sayeed Ghani / Acting Dean and Director @ IBA

Subject: RE: Item # 4: Approval for Floor Standing AC & DC Inverter

Item # 4: Approval for Floor Standing AC & DC Inverter

Discussion: Manager Maintenance & Operation confirmed through email (copy attached) that quoted brand of Green Air is comply all parameters as mentioned in tender documents. MIA is well reputed firm in HVAC field and owning the brand, so he recommend to procure the lowest priced GREEN-AIR floor standing AC as offered by Amisco and Haier by M/s Thermotech Engineering.

Decision: The committee awarded the tender on Itemized basis being the lowest evaluated bidder to M/s Thermotech Engineering at Rs. 869,000/- (exclusive of GST) quoted Haier Brand & M/s Amisco at Rs. 442,800/- (exclusive of GST) quoted Green Air brand.

Attendance:

1. Dr. Rameez Khalid (Chairman)
2. Syed Jehanzeb
3. Asjad Asad
4. Haris Quershi
5. Ahmed Ali Khan
6. Muhammad Hanif
7. Mustaque Ahmed
8. Syed M. Rizwan Rizvi

Muhammad Hanif,
Secretary Procurement Committee



**Institute of
Business Administration
Karachi**

Leadership and Ideas for Tomorrow

BIDDERS QUALIFICATION REPORT


NIT No: ME/13/15-16
Description of Work: Provide & Supply of Floor Standing AC & DC Inverter


Method & Procedure of procurement: Open Competitive Bidding
Single Stage One Envelope

S. No	Eligibility Criteria	M/s Thermotech Engineering	M/s Amisco	M/s S. I. Enterprises	M/s Shandaar Corporation
1	Is envelop sealed	Yes	Yes	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes	Yes	Yes
3	Form of Tender Signed or not	Yes	Yes	Yes	Yes
4	Registration in GST / SBR & I. Tax	Yes	Yes	Yes	Yes
5	Turnover in terms of Financial Statement of last three years	Yes	Yes	Yes	Yes
6	Tender Fee Received	Yes	Yes	Yes	Yes
7	5 plus years experience	Yes	Yes	Yes	Yes
8	Qualified / Disqualified	Qualified	Qualified	Qualified	Qualified
9	Any overwriting tender dropped received	No	No	No	No
10	Cliental list provided	Yes	Yes	Yes	Yes
11	Affidavit regarding any litigation or blacklisting	No	No	No	No

Recommendations:

- 1 Participated firms are declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- 2 The lowest evaluated and qualified bidders are M/s Thermotech Engineering at Rs. 1,016,730.00 & M/s Amisco with their bid amount Rs. 518,076.00
- 3 Recommended to award the Purchase Order to the itemized lowest qualified bidder
(1) M/s Thermotech Engineering & (2) M/s Amisco


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Tehanzeb
Assistant Manager
IBA


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Rameez Khawid
Academic Director
IBA


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Hazi Qureshi
PPRA Adviser
HEJ

Institute of Business Administration, Karachi
Tender Opening
May 19, 2016
at 3:30 pm

Statement of Tender for: Provide & Supply of Floor Standing AC & DC Inverter

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
01	M/S S.I. Enterprises	Rs. 1,528,488/-		01379696 Build A Habib Rs. 76,500/- May 19, 2016	ABSENT	
02	M/S Shadman Group	Rs. 1,705,800/-		02364534 Insurance Bazaar Rs. 88,500/- May 19, 2016		
03	M/S ALI & CO	Rs. 1,652,636/-		01400900 Bank A Habib Rs. 86,000/- May 18, 2016		
04	M/S Shadman Group	Rs. 2,348,872/-		07748002 Bank A Habib Rs. 118,000/- May 19, 2016		

[Signature]

[Signature]
 M. Hanif
 Purchase Executive

[Signature]
 A. Khalid
 Director

M. SOHAIL KHAN
 Manager Purchase & Stores
 Institute of Business Administration
 Karachi-Pakistan

ATTACHED
 BY
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI-PAKISTAN
 011-35770



**Institute of
Business Administration
Karachi**

Leadership and Ideas for Tomorrow

Date: June 9, 2016

Notification of Procurement Committee

The competent authority is pleased to constitute following committee for upcoming all the tenders of Purchase Office for 2016-17.

1. Mr. Syed Jehanzeb (Assistant Manager, IBA)
2. Dr. Rameez Khalid (Assistant Professor, IBA)
3. Mr. Haris Qureshi External Member (PPRA Advisor, HEJ Karachi University)
- 4.
- 5.

TORs of committee are;

- Facilitating and recommending approval or rejection for Purchasing Authority,
- Ensure compliance with IBA Procurement Policy and Procedures (PP&P), SPPRA rules, etc,
- Recommend procurement method in case of emergency and direct contracting, etc.
- Declaring award of contracts to the lowest evaluated responsive bidders,
- Approval / preparation of bidding documents.
- Approval / preparation of evaluation report
- Responsible for technical and financial evaluation of the bids,
- Provide views and suggestion on how procurement should be taken forward and may set general rules in advance for certain types of procurements, and,
- Acts as a source of advice on contract guidance and for specific cases raised by staff.

Regards

Dr. Rameez Khalid
Chairman, Procurement Committee
IBA, Karachi

SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPTT. Institute of Business Administration, Karachi
- 2) PROVINCIAL / LOCAL GOVT./ OTHER Local Govt
- 3) TITLE OF CONTRACT Goods
- 4) TENDER NUMBER Tender # ME/13/2015-16
- 5) BRIEF DESCRIPTION OF CONTRACT Provide & Supply of Floor Standing AC & DC Inverter
- 6) FORUM THAT APPROVED THE SCHEME Procurement Committee
- 7) TENDER ESTIMATED VALUE Rs.1,100,000.00
- 8) ENGINEER'S ESTIMATE
(For civil works only) NA
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) 1 Month
- 10) TENDER OPENED ON (DATE & TIME) May 19, 2016 (3:30 pm)
- 11) NUMBER OF TENDER DOCUMENTS SOLD FOUR
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED FOUR
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS THREE
- 14) BID EVALUATION REPORT
(Enclose a copy) Copy Enclosed
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER (1) Thermotech Engineering (2) Amisco
- 16) CONTRACT AWARD PRICE Rs.1,534,806.00
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATION BID).
M/s Thermotech Engineering
M/s Amisco
M/s S. I. Enterprises
M/s Shandaar Corporation
- 18) METHOD OF PROCUREMENT USED :- (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE ☒ Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE ☐ Domestic
- c) TWO STAGE BIDDING PROCEDURE ☐
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE ☐

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e.
EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT Procurement Committee

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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21) ADVERTISEMENT :

i) SPPRA Website
(If yes, give date and SPPRA Identification No.)

Yes	June 17, 2016 and SPPRA ID # 1572/2016
No	

ii) News Papers
(If yes, give names of newspapers and dates)

Yes	
No	<input checked="" type="checkbox"/>

22) NATURE OF CONTRACT

Domestic/ Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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24) WHETHER BID EVALUATION CRITERIA
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY
COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF
CONTRACT?
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

Yes	
No	✓

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

Yes	
No	✓

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

Yes	
No	✓

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give detailed reasons.)

Yes	
No	✓

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT
BLACK LISTED?

Yes	✓	No	
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36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO
BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:
(If yes, enclose a copy)

Yes		No	✓
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37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN
THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	✓	No	
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38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

Yes	
No	✓

Signature & Official Stamp of
Authorized Officer

Capt. (Retd) Ahmed Zaheer PN
REGISTRAR
Institute of Business Administration
Karachi, Pakistan

FOR OFFICE USE ONLY

SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

Print

Save

Reset

Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # ME/13/15-16
3. Tender Description/Name of work/item: Provide & Supply of Floor Standing AC & DC Inverter
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10. Bid(s) Rejected: NA
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S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
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1.	M/s Thermotech Engineering	Rs.1,765,530.00	Lowest only in two items	1,100,000.00	Accepted, due to lowest in two items. Comparative Sheet Attached.	
2.	M/s Amisco	Rs.1,650,636.00	Lowest only in one item		Accepted, due to lowest in one item.	
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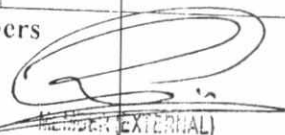
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MEMBER
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INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Jehanzeb
Assistant- Manager
IBA


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Dr. Rameez Khan
Academic Director
IBA


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Hani Qureshi
PPRA Advisor
HES



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Institute of
Business Administration
Karachi

List of Buyers

Tender # ME/13/15-16

Caption: Provide & Supply of Floor Standing AC & DC Inverter

Number of Tender Documents Sold: 05

S #	List of Buyers
01	M/s Shandaar Corporation
02	M/s Thermotech Engineering
03	M/s INTEC
04	M/s Amisco
05	M/s S. I. Enterprises



Letter of Award

IBA Institute of
Business Administration
Karachi

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PURCHASE ORDER

27 JUN 2016

To : M/s Amisco
Order No : IBA-MC/PD/EM/206/0210/2015-16
Date of Issue : June 27, 2016
Date of Delivery : June 29, 2016
Place of Delivery : IBA, Main Campus
Total Amount : Rs.518,076.00 (Including GST)
(Rupees Five Hundred Eighteen Thousand Seventy Six Only)


Sr. #	Description	Qty	Rate (Rs.)	Amount (Rs.)
1	Floor Standing AC (Inverter Type) Brand : Green Air Capacity : 04 ton CFM : 48,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable Copper Piping, 3 Phase Fan Speed of Indoor Unit : 3 Speed (Low / Medium / High) Noise Indoor Unit Sound Level : Super Quiet Preferably 35/40/45 decibel at Low/Med/High speed. Accessories : Accessories complete in all aspect to install and operate the AC. Transportation : Provided by manufacturer / supplier at site. Warranty : Standard Manufacturer Warranty	02 units	221,400.00	442,800.00
Total			Rs. 442,800.00	
17% GST			Rs. 75,276.00	
Total Amount			Rs. 518,076.00	

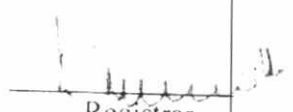
Terms & Conditions:

1. Material of this order is subject to final inspection at the time of delivery
2. We reserve the right to cancel any or all the above items if material is not in accordance with our specification or if the delivery is delayed.
3. Payment will be made through crossed cheque after the receipt of the bill and delivery of the above item.
4. General Sales Tax will be paid on applicable items only.
5. Penalty at the rate of 2% per month on actual will be imposed on delayed delivery.
6. The rate / item cost is final and no change what so ever will be accepted.

Page 01 of 02

7. Government tax(es), levi(es) and charge(s) will be charged at actual as per SRO.
8. Competent Authority reserves the right to change / alter / remove any item or article or reduce / enhance quantity without assigning any reason.
9. Invoice / bill, Purchase Order & Delivery Challan should be submitted to Finance Department.
10. Advance Payment subject to Bank Guarantee
11. All Government taxes (including Income tax and stamp duty), levies and charges will be charged as per applicable rates / denomination of Purchase / Work Order.
12. Stamp duty 0.35% for Goods against total value of Purchase Order will be levied accordingly.


Manager Purchase & Stores


Registrar

27/16

Letter 8 Award

o/c



**Institute of
Business Administration
Karachi**

Leadership and Ideas for Tomorrow

PURCHASE ORDER

To : M/s Thermotech Engineering
Order No : IBA-MC/PD/EM/206/0211/2015-16
Date of Issue : June 27, 2016
Date of Delivery : July 20, 2016
Place of Delivery : IBA, Main Campus
Total Amount : **Rs.1,016,730.00 (Including GST)**


(Rupees One Million Sixteen Thousand Seven Hundred Seventy Only)

Sr. #	Description	Qty	Rate (Rs.)	Amount (Rs.)
1	DC Inverter Type AC (Split) Brand : Haier Split Type AC : 1.5 ton CFM : 18,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable 220/50 Hz Accessories : Accessories complete in all aspect to install and operate the AC. Transportation : Provided by manufacturer / supplier at site. Warranty : Standard Manufacturer Warranty	08 units	56,000.00	448,000.00
2	DC Inverter Type Split AC Brand : Haier Split Type AC : 2 ton CFM : 24,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable 220/50 Hz Accessories : Accessories complete in all aspect to install and operate the AC. Transportation : Provided by manufacturer / supplier at site. Warranty : Standard Manufacturer Warranty Piping, Ducting, Wiring etc should be fixed by the vendor as per actual running feet.	05 units	84,200.00	421,000.00
Total			Rs. 869,000.00	
17% GST			Rs. 147,730.00	
Total Amount			Rs. 1,016,730.00	

Page 01 of 02

Terms & Conditions:

1. Material of this order is subject to final inspection at the time of delivery.
2. We reserve the right to cancel any or all the above items if material is not in accordance with our specification or if the delivery is delayed.
3. Payment will be made through crossed cheque after the receipt of the bill and delivery of the above item.
4. General Sales Tax will be paid on applicable items only.
5. Penalty at the rate of 2% per month on actual will be imposed on delayed delivery.
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8. Competent Authority reserves the right to change / alter / remove any item or article or reduce / enhance quantity without assigning any reason.
9. Invoice / bill, Purchase Order & Delivery Challan should be submitted to Finance Department.
10. Advance Payment subject to Bank Guarantee
11. All Government taxes (including Income tax and stamp duty), levies and charges will be charged as per applicable rates / denomination of Purchase / Work Order.
12. Stamp duty 0.35% for Goods against total value of Purchase Order will be levied accordingly.


Manager Purchase & Stores

27/11/16


Registrar



(RUPEES ONE THOUSAND ONLY)

THIS AGREEMENT is executed at KARACHI, on this day June 27, 2016.

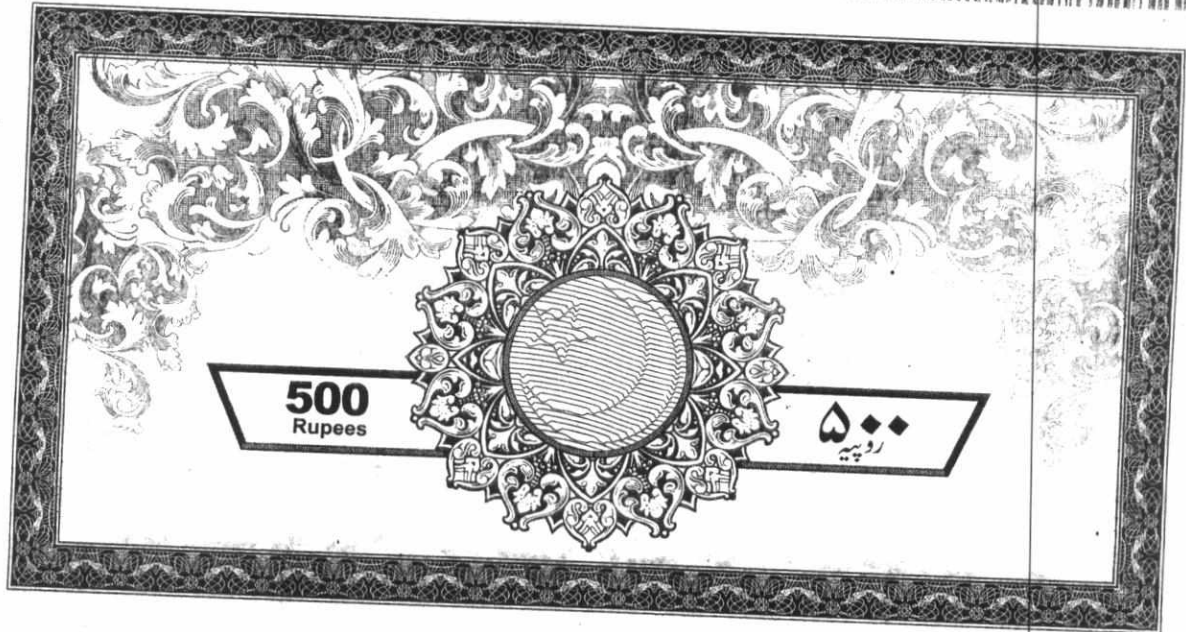
M/s Institute of Business Administration, through its Registrar, located at **Main Campus, University Road, Karachi**, hereinafter called and referred to as "IBA" (which expression shall wherever the context so permits, be deemed to include its legal representatives, executors, successors and assigns) of the FIRST PART.

M/s Amisco, having its office at **1, King's Court Abdullah Haroon Road, Karachi-74400**, hereinafter referred to as "THE SUPPLIER" (which expression shall wherever the context so permits be deemed to include its legal representatives, executors, successor and assigns), through on behalf of **Mr. Abbasi Ali**, holding CNIC No. 42101-1608980-9 on the SECOND PART.

WHEREAS "IBA" intends to obtain Floor Standing AC & DC Inverter vide tender # ME/13/15-16 to Provide & Supply of Floor Standing AC & DC Inverter (IBA requirement) discussions in respect of the same before the determination of scope of work will be held with "IBA" as "Floor Standing AC & DC Inverter" and "THE SUPPLIER" have offered to provide & supply of Floor Standing AC & DC Inverter as per IBA standards & handing over the material(s) to the "IBA" having accepted the offer in finished form complete in all respect.

NOW IT IS HEREBY AGREED & DECLARED BY AND BETWEEN THE PARTIES AS FOLLOWS:

483235



SIKANDAR IMRAN STAMP VENDOR
Licence No. 88, Seat No. 19, City Court Karachi

S. No. **63191** DATE
ISSUED TO WITH ADDRESS
THROUGH WITH ADDRESS
PURPOSE
VALUE RS (ATTESTED)
STAMP VENDOR'S SIGNATURE

24 JUN 2016

(RUPEES FIVE HUNDRED ONLY)

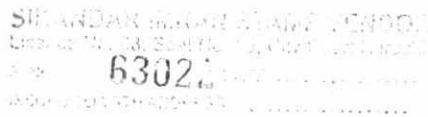
WITNESSETH

"IBA" hereby offer to appoint "THE SUPPLIER" as their official supplier for the specific purpose of "Floor Standing AC & DC Inverter" discussions in respect of the same with "IBA" before the determination of Scope of Provide & Supply of Floor Standing AC & DC Inverter. "THE SUPPLIER" hereby agree to the offer of the "IBA" in acceptance of the terms & conditions here in below forth.

Article I:
DUTIES & SCOPE OF SUPPLIES & AGREEMENT

1.1 This Agreement includes, the "Floor Standing AC & DC Inverter", as per "IBA" requirement mentioned in Tender BOQ.

Sr. #	Description	Qty	Rate (Rs.)	Amount (Rs.)
1	Floor Standing AC (Inverter Type) Brand : Green Air Capacity: 04 ton CFM: 48,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable Copper Piping, 3 Phase Fan Speed of Indoor Unit : 3 Speed (Low / Medium / High) Noise Indoor Unit Sound Level : Super Quiet Preferably 35/40/45 decibel at Low/Med/High speed. Accessories: Accessories complete in all aspect to install and operate the AC. Transportation: Provided by manufacturer / supplier at site. Warranty: Standard Manufacturer Warranty	02 units	Rs.221,400.00	Rs.442,800.00
Total				Rs. 442,800.00
17% GST				Rs. 75,276.00
Total Amount				Rs. 518,076.00

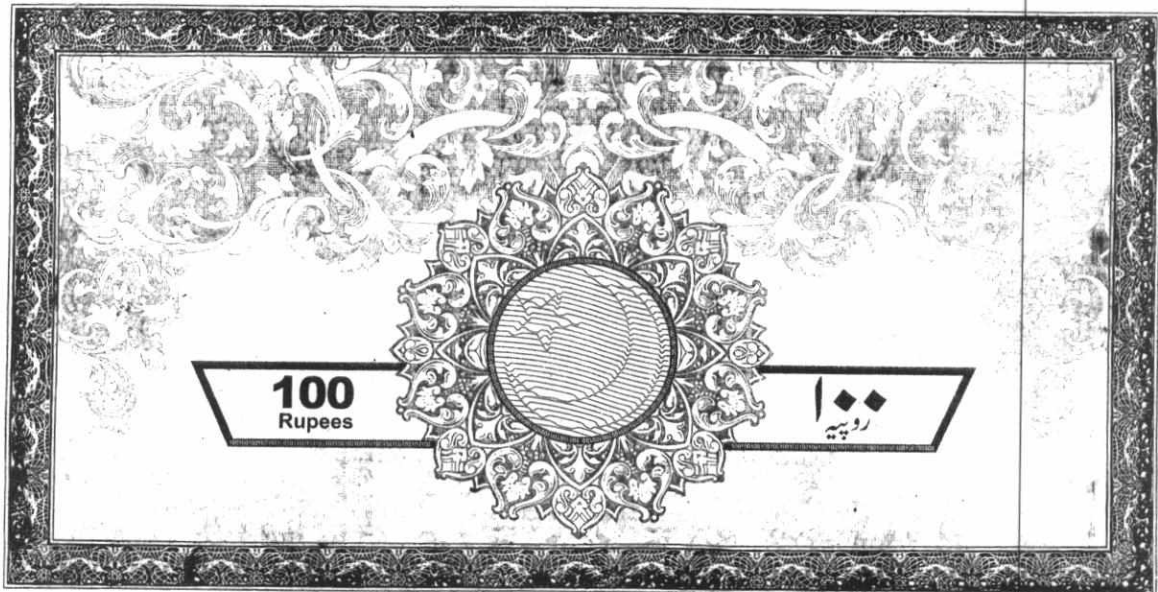


1.2 "SUPPLIER" agrees to provide item to "IBA" whenever and wherever form is required as per the terms & conditions of this Agreement.

1.3 "SUPPLIER" will coordinate with Manager Purchase & Stores, of the "IBA" who will assist "SUPPLIER" in supervision of proposed supply.

- 2.1 "SUPPLIER" hereby agreed and acknowledge for the periodic supervision of the supply and to check the delivery of Supplies in accordance with the Description & Specification.
- 2.2 "SUPPLIER" hereby agreed and acknowledge the acceptance of attending the meetings with the Manager Purchase & Stores "IBA" as & when required.
- 2.3 "THE SUPPLIER" hereby agrees to accept variation, if occurred, in scope of professional services and supplies with mutual consent on acceptable cost/price/charges/amount inclusive of all taxes and levies.
- 2.4 Minimum 03 (Three) days from the date of Purchase Order will be required to deliver the Floor Standing AC & DC Inverter at the SUPPLIER'S expense.
- 2.5 All staff must have CNIC and clearly mentioned to discourage work through child labor.
- 2.6 "THE SUPPLIER", will provide all required / necessary labor(s) / transportation(s) / cartage(s) what so ever required to complete the delivery of Floor Standing AC & DC Inverter at the cost/charges amount offered in the tender vide # ME/13/15-16.

3.1 The cost offered by the Supplier is Rs. 518,076.00 (inclusive of all taxes) Provide & Supply of Floor Standing AC & DC Inverter but limited to in tender vide # ME/13/15-16 variation may occurred. The cost is inclusive of labor/transportation/supplier/etc.



SIKANDAR IMRAN STAMP VENDOR
Licence No. 86, Seat No. 10, City Court Karachi

24 JUN 2016

S. No. 63165 DATE

ISSUED ON

THROUGH WITH ADVANCE

PURPOSE

VALUE RS

STAMP VENDOR'S SIGNATURE

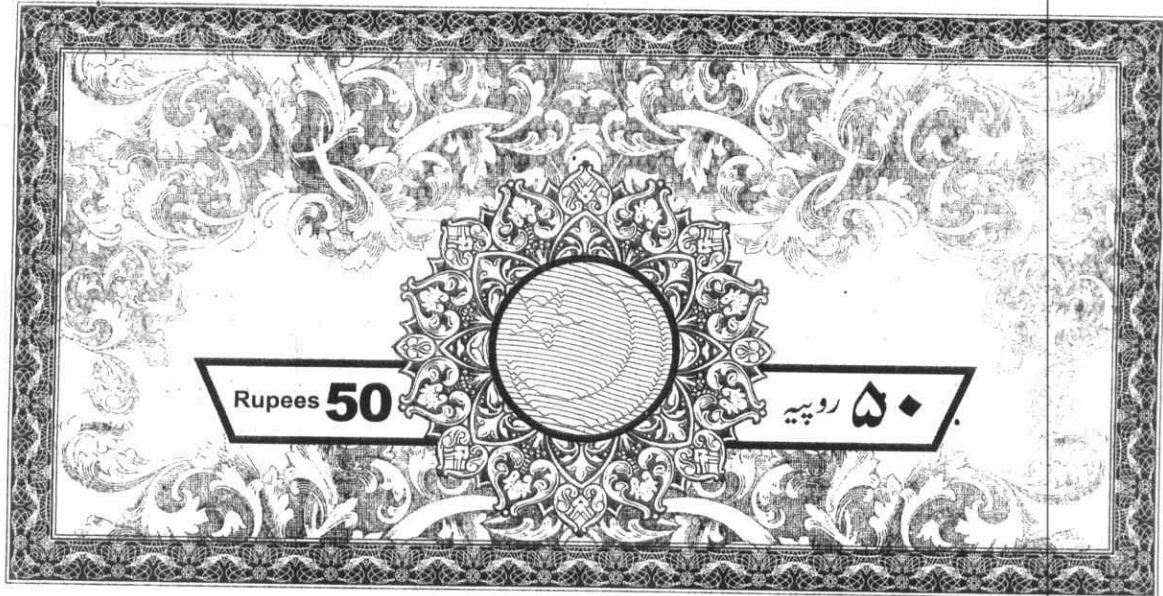
- 3.2 Liquidity damages @ 2% per month, of the total agreed payment as per Purchase Order, of the total cost will be imposed in case of delayed delivery. Liquidity damages will be imposed after 30 days subject to Purchase Order handed over by supplier to IBA before the starting date mentioned on the Purchase Order. Supplies will be deemed completed in finished form as per specification and "THE SUPPLIER" have to deliver the required number of Floor Standing AC & DC Inverter to IBA.
- 3.3 Payment will be made after delivery and submission of invoice. Advance Payment subject to Bank Guarantee.
- 3.4 Performance Security 5% of total amount of Purchase Order will be provided by the party.
- 3.5 Stamp Duty @ 0.35% of the cost of transaction / purchase order will be deposited in Government treasury by the SUPPLIER. This paid Stamp Duty challan would be submitted along with the Bill / Invoice.
- 3.6 Tax(es)/Challan(s)/Levy(ies), if any or additional will be paid/borne by SUPPLIER as per SRO/Notification.

Article IV: ARBITRATION

- 4.1 In case of any dispute, difference or and question which may at any time arise between the parties hereto or any person under them, arising out in respect of this letter of intent or this subject matter thereof shall be referred to the Registrar of the IBA and CEO of the company / firm / agency for arbitration/settling of the dispute, failing which the decision of the court law in the jurisdiction of Karachi binding to the parties. The Arbitration proceedings will be governed by the Arbitration Act, 1940 and the Substantive and procedural law of Pakistan. The venue shall be Karachi.

Article V: TERMINATION

- 5.1 "IBA" may terminate this agreement if the job is not executed according to the requirement at anytime after issuing a 15 day's notice.



MUHAMMAD ASHRAF QADIR STAMP VENDER

13 APR 2016

**Article VI:
INDEMNITY**

368169
M/s Amisco Advocate
No. 368169
Stamp Vender

"THE SUPPLIER" in its individual capacity shall indemnify and keep IBA and any person claiming through IBA fully indemnified and harmless from and against all damages, costs and expenses caused to or incurred by "THE SUPPLIER", as a result of any defect in the title of IBA or any fault, neglect or omission by the "THE SUPPLIER" which disturbs or damage the reputation, quality or the standard of services provided by "IBA" and any person claiming through the IBA.

**Article VII:
NOTICE**

7.1 Any notice given under this AGREEMENT shall be sufficient if it is in writing and if sent by courier or registered mail.

**Article VIII:
INTEGRITY PACT**

8.1 The intention not to obtain the procurement / work of any Contract, right, interest, privilege, or other obligation or benefit from the IBA or any administrative or financial offices thereof or any other department under the control of the IBA through any corrupt practice(s).

8.2 Without limiting the generality of the forgoing the M/s Amisco, represents and warrants that it has fully declared the charges, fees, commission, taxes, levies etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within the IBA directly or indirectly through any means any commission, gratification, bribe, gifts, kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement or service contract or order or other obligations whatsoever from the IBA, except that which has been expressly declared pursuant hereto.

8.3 M/s Amisco accepts full responsibility and strict liability for making any false declaration/statement, not making full disclosure, misrepresenting facts or taking any action likely to degrade the purpose of declaration, representation and warranty. It agrees that any contract/order obtained aforesaid shall without prejudice to any other right & remedies available to the IBA under any law, contract, or other instrument, be stand void at the discretion of the IBA.

8.4 Notwithstanding any right and remedies exercised by the IBA in this regard, M/s Amisco agrees to indemnify the IBA for any loss or damage incurred by it on account of its corrupt business practice & further pay compensation to the IBA in any amount equivalent to the loss of any commission, gratification, bribe, gifts, kickback given by the M/s Amisco as aforesaid for the purpose of obtaining or inducing procurement/work/service or other obligation or benefit in whatsoever from the IBA.

Article IX:
MISCELLANEOUS

9.1 Any addition & alteration(s) made in the contents as required by the contractor on offered sample or in course of the supplies in progress which entail extra time & labor and material on part of the fabrication, shall not be charged separately/extra on 'Quantum Merit' basis before & on final material handed over to the "IBA". After FINALIZATION OF SAMPLE(S) if any alteration(s), arise charges will be paid on mutually agreed upon.

9.2 Material(s) will be handed over by the "IBA" or vet the cost with authentic stamp and signature.

9.3 The terms and conditions of the AGREEMENT have been read over to the parties which they admit to be correct and abide by the same.

9.4 The validity of the contract will be effective from the date of issue of Purchase Order.

9.5 All terms and conditions of tender vide # ME/13/15-16 will be the integral part of this agreement and can't be revoked.

9.6 Standard OEM warranty required in the name of Institute of Business Administration, Karachi (IBA, Karachi).

IN WITNESS WHEREOF both the parties hereto have set & subscribed their respective hands to this agreement at Karachi on the date as mentioned above

"IBA"

NAME: Capt. (Retd.) Ahmed Zaheer PN

CNIC # _____

Address:

Registrar, Institute of Business
Administration Main Campus
University Road, Karachi

WITNESS:

1.

FAIRAN SIDDIQUI

CNIC # 42201-8304014-3

Address: 1-KING'S COURT

ABDULLAH HAROON ROAD.

M/S AMISCO

NAME: M. ABBASI ALI

CNIC # 42101-1608980-9

Address:

Address: 1. King's Court
Abdullah Haroon Road.
Karachi- 74400

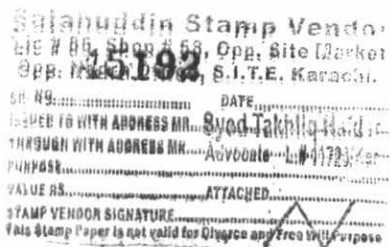
2.

Muhammad ISMAIL

CNIC # 42301-9405105-5

Address: 1 King's Court

Abdullah Haroon Road.



(RUPEES FIVE HUNDRED ONLY)

THIS AGREEMENT is executed at KARACHI, on this day June 27, 2016.

BETWEEN

AND

WHEREAS "IBA" intends to obtain Floor Standing AC & DC Inverter vide tender # ME/13/15-16 to Provide & Supply of Floor Standing AC & DC Inverter (IBA requirement) discussions in respect of the same before the determination of scope of work will be held with "IBA" as "Floor Standing AC & DC Inverter" and "THE SUPPLIER" have offered to provide & supply of Floor Standing AC & DC Inverter as per IBA standards & handing over the material(s) to the "IBA" having accepted the offer in finished form complete in all respect.

NOW IT IS HEREBY AGREED & DECLARED BY AND BETWEEN THE PARTIES AS FOLLOWS:

WITNESSETH

"IBA" hereby offer to appoint "THE SUPPLIER" as their official supplier for the specific purpose of "Floor Standing AC & DC Inverter" discussions in respect of the same with "IBA" before the determination of Scope of Provide & Supply of Floor Standing AC & DC Inverter. "THE SUPPLIER" hereby agree to the offer of the "IBA" in acceptance of the terms & conditions here in below forth.

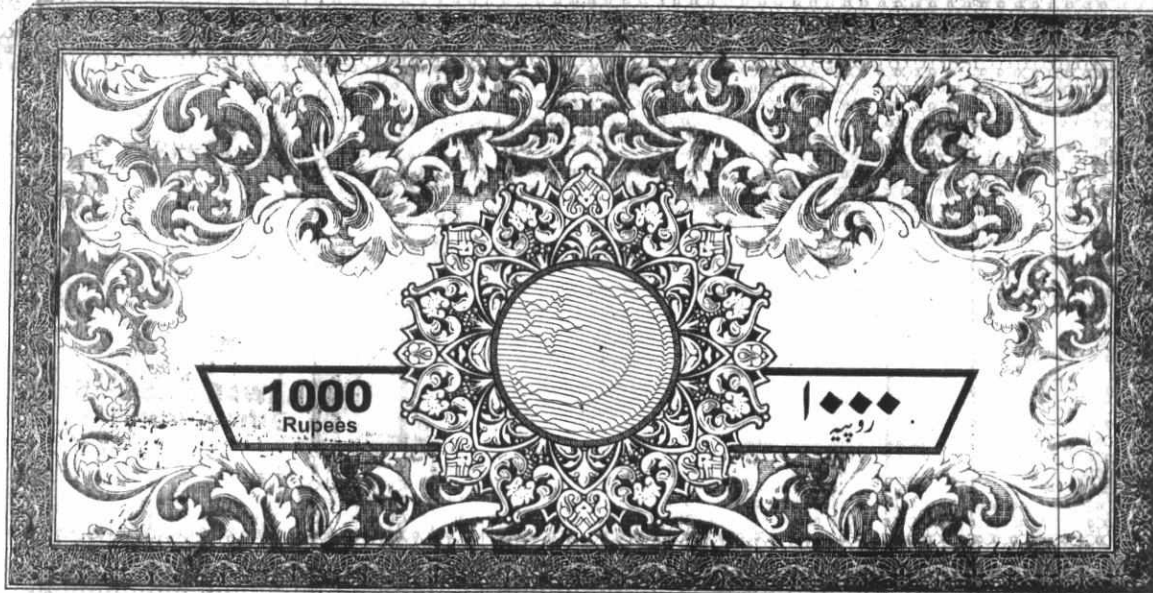
Article I:

DUTIES & SCOPE OF SUPPLIES & AGREEMENT

1.1 This Agreement includes, the "Floor Standing AC & DC Inverter", as per "IBA" requirement mentioned in Tender BOQ.

Recall

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Salahuddin Stamp Vendor
Lic # 86, Shop # 58, Opp. Site Market
Opp. Nadra Office, S.I.T.E. Karachi.

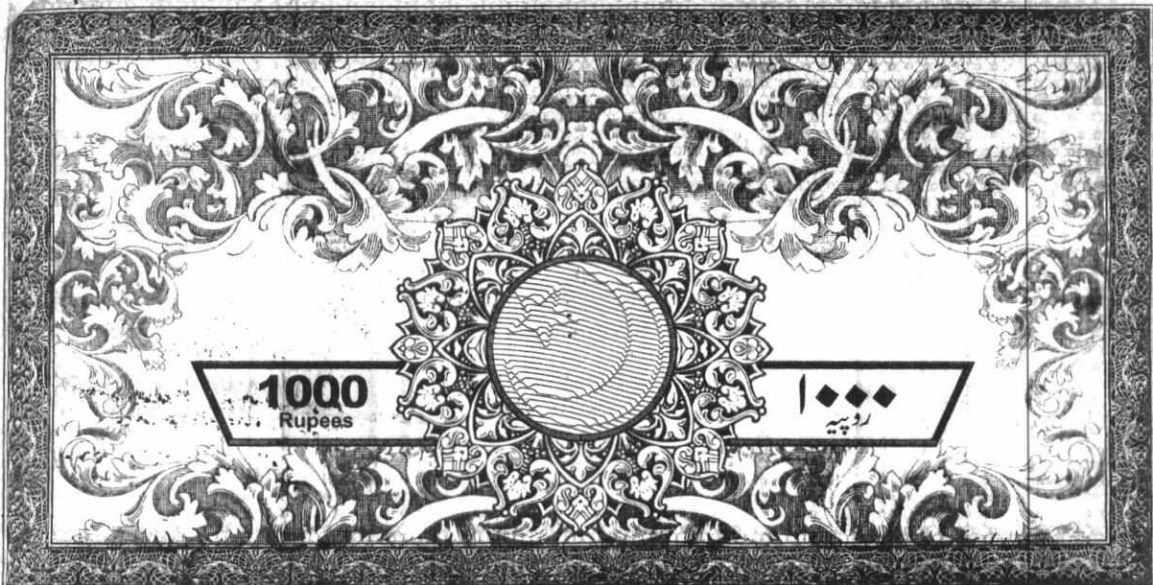
09 JUN 2016

(RUPEES ONE THOUSAND ONLY)

SR. NO. **44921** DATE.....
ISSUED TO WITH ADDRESS MR. **S.M. Muzaffar Hussain**
THROUGH WITH ADDRESS MR. **Advocate L-4-2570/KDA**
PURPOSE.....
VALUE RS.....
STAMP VENDOR SIGNATURE.....
This Stamp Paper is not valid for Divorce and Free Will Purpose

Sr. #	Description	Qty	Rate (Rs.)	Rate Inc. GST	Amount (Rs.)
1	DC Inverter Type AC (Split) <u>Brand</u> : Haier Split Type AC : 1.5 ton CFM: 18,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable 220/50 Hz <u>Accessories</u> : Accessories complete in all aspect to install and operate the AC. <u>Transportation</u> : Provided by manufacturer / supplier at site. <u>Warranty</u> : Standard Manufacturer Warranty	08 units	Rs.56,000	Rs.65,520	Rs. 524,160
2	DC Inverter Type Split AC <u>Brand</u> : Haier Split Type AC : 2 ton CFM: 24,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable 220/50 Hz <u>Accessories</u> : Accessories complete in all aspect to install and operate the AC. <u>Transportation</u> : Provided by manufacturer / supplier at site. <u>Warranty</u> : Standard Manufacturer Warranty Piping, Ducting, Wiring etc should be fixed by the vendor as per actual running feet. <u>Not quoted</u>	05 units	Rs. 84,200	Rs. 98,514	Rs. 492,570
Total Amount			Rs. 1,016,730		

425333



Salahuddin Stamp Vendor
 Lic # 86, Shop # 58, Opp. Site Market
 Opp. Nadra Office, S.I.T.E. Karachi.
 SR. NO. **44922** DATE.....
 ISSUED TO WITH ADDRESS MR. **M. ABRAR KHAN**
 THROUGH WITH ADDRESS MR. **Advocate L#1519**
 PURPOSE.....
 VALUE RS. ATTACHED.....
 STAMP VENDOR SIGNATURE *[Signature]*
 This Stamp Paper is not valid for Divorce and Free Will Marriage

09 JUN 2016

(RUPEES ONE THOUSAND ONLY)

- 1.2 "SUPPLIER" agrees to provide item to "IBA" whenever and wherever form is required as per the terms & conditions of this Agreement.
- 1.3 "SUPPLIER" will coordinate with Manager Purchase & Stores, of the "IBA" who will assist "SUPPLIER" in supervision of proposed supply.

Article II SCOPE OF PROFESSIONAL SERVICES:

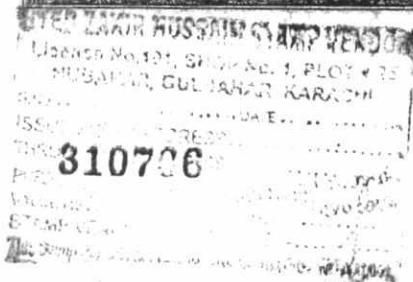
- 2.1 "SUPPLIER" hereby agreed and acknowledge for the periodic supervision of the supply and to check the delivery of Supplies in accordance with the Description & Specification.
- 2.2 "SUPPLIER" hereby agreed and acknowledge the acceptance of attending the meetings with the Manager Purchase & Stores "IBA" as & when required.
- 2.3 "THE SUPPLIER" hereby agrees to accept variation, if occurred, in scope of professional services and supplies with mutual consent on acceptable cost/price/charges/amount inclusive of all taxes and levies.
- 2.4 Minimum 03 (Three) days from the date of Purchase Order will be required to deliver the Floor Standing AC & DC Inverter at the SUPPLIER'S expense.
- 2.5 All staff must have CNIC and clearly mentioned to discourage work through child labor.
- 2.6 "THE SUPPLIER", will provide all required / necessary labor(s) / transportation(s) / cartage(s) what so ever required to complete the delivery of Floor Standing AC & DC Inverter at the cost/charges amount offered in the tender vide # ME/13/15-16.

Article III REMUNERATION

- 3.1 The cost offered by the Supplier is Rs. 1,016,730.00 (inclusive of all taxes) Provide & Supply of Floor Standing AC & DC Inverter but limited to in tender vide # ME/13/15-16 variation may occurred. The cost is inclusive of labor/transportation/supplier/etc.
- 3.2 Liquidity damages @ 2% per month, of the total agreed payment as per Purchase Order, of the total cost will be imposed in case of delayed delivery. Liquidity damages will be imposed after 30 days subject to Purchase Order handed over by supplier to IBA before the starting date mentioned on the Purchase Order. Supplies will be deemed completed in finished form as per specification and "THE SUPPLIER" have to deliver the required number of Floor Standing AC & DC Inverter to IBA.
- 3.3 Payment will be made after delivery and submission of invoice. Advance Payment subject to Bank Guarantee.
- 3.4 Performance Security 5% of total amount of Purchase Order will be provided by the party for the period of 3 months after delivery.
- 3.5 Stamp Duty @ 0.35% of the cost of transaction / purchase order will be deposited in Government treasury by the SUPPLIER. This paid Stamp Duty challan would be submitted along with the Bill / Invoice.
- 3.6 Tax(es)/Challan(s)/Levy(ies), if any or additional will be paid/borne by SUPPLIER as per SRO/Notification.

Article IV: ARBITRATION

[Handwritten signature]



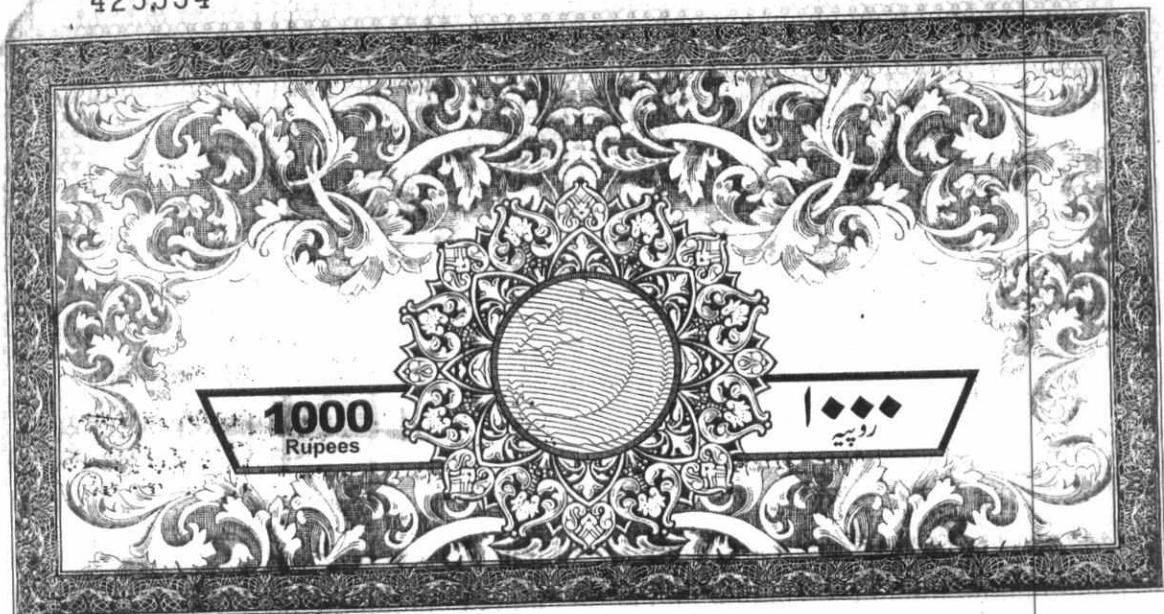
4.1 In case of any dispute, difference or and question which may at any time arise between the parties hereto or any person under them, arising out in respect of this letter of intent or this subject matter thereof shall be referred to the Registrar of the IBA and CEO of the company / firm / agency for arbitration/settling of the dispute, failing which the decision of the court law in the jurisdiction of Karachi binding to the parties. The Arbitration proceedings will be governed by the Arbitration Act, 1940 and the Substantive and procedural law of Pakistan. The venue shall be Karachi.

9.1 Any addition & alteration(s) made in the contents as required by the contractor on offered sample or in course of the supplies in progress which entail extra time & labor and material on part of the fabrication, shall not be charged separately/extra on 'Quantum Merit' basis

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Salahuddin Stamp Vendor
 Lot # 86, Shop # 58 Opp. Site Market
 Opp. Police Station, Karachi
44928

09 JUN 2018

(RUPEES ONE THOUSAND ONLY)

before & on final material handed over to the "IBA". After FINALIZATION OF SAMPLE(S) if any alteration(s), arise charges will be paid on mutually agreed upon.

- 9.2 Material(s) will be handed over by the "IBA" or vet the cost with authentic stamp and signature.
- 9.3 The terms and conditions of the AGREEMENT have been read over to the parties which they admit to be correct and abide by the same.
- 9.4 The validity of the contract will be effective from the date of issue of Purchase Order.
- 9.5 All terms and conditions of tender vide # ME/13/15-16 will be the integral part of this agreement and can't be revoked.
- 9.6 Standard OEM warranty required in the name of Institute of Business Administration, Karachi (IBA, Karachi).

IN WITNESS WHEREOF both the parties hereto have set & subscribed their respective hands to this agreement at Karachi on the date as mentioned above.

[Signature]
 "IBA"

NAME: Capt. (Retd.) Ahmed Zaheer PN

CNIC # _____

Address: _____

Registrar, Institute of Business
Administration Main Campus
University Road, Karachi

WITNESS:

1. *[Signature]*

CNIC # **M. SOHAIL KHAN**
 Manager Purchase & Stores
 Address: **Institute of Business Administration**
Karachi-Pakistan

[Signature]
 M/S THERMOTEC ENGINEERING

NAME: Zia Uddin

CNIC # **42101-4653200-7**

Address: _____

Address: 4B, 12/2, Nazimabad No. 4,
 Karachi

2. *[Signature]*

JUNAID GHYAS.

CNIC # **4200061315265**

Address: **4 B 5/16**

NAZIMABAD - KARACHI

TENDER FORM**Provide & Supply of Floor Standing AC & DC Inverter**

Sr. #	Description	Qty	Rate (Rs.)	Amount (Rs.)
1.	Floor Standing AC (Inverter Type) Brand : Gree, Haier, Kenwood, Mitsubishi or equivalent <i>GREEN STAR</i> Capacity: 04 ton CFM: 48,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable Copper Piping, 3 Phase Fan Speed of Indoor Unit : 3 Speed (Low / Medium / High) Noise Indoor Unit Sound Level : Super Quiet Preferably 35/40/45 decibel at Low/Med/High speed. Accessories: Accessories complete in all aspect to install and operate the AC. Transportation: Provided by manufacturer / supplier at site. Warranty: Standard Manufacturer Warranty	02 units	221,400/-	442,800/-
2.	DC Inverter Type AC (Split) Brand : Gree, Haier, Kenwood, Mitsubishi or equivalent Split Type AC : 1.5 ton CFM: 18,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable 220/50 Hz Accessories : Accessories complete in all aspect to install and operate the AC. Transportation : Provided by manufacturer / supplier at site. Warranty : Standard Manufacturer Warranty	08 units	66,000/-	528,000/-

3/4



Stamp & Signature



3. DC Inverter Type Split AC <u>Brand</u> : Gree, Haier, Kenwood, Mitsubishi or equivalent <u>Split Type AC</u> : 2 ton <u>CFM</u> : 24,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable 220/50 Hz <u>Accessories</u> : Accessories complete in all aspect to install and operate the AC. <u>Transportation</u> : Provided by manufacturer / supplier at site. <u>Warranty</u> : Standard Manufacturer Warranty Piping, Ducting, Wiring etc should be fixed by the vendor as per actual running feet.	05 units	88,000/-	440,000/-
Total			1,410,800/-
17% GST			239,836/-
Total Amount			1,650,636/-

Total Amount Rupees (in words) One million Six hundred fifty thousand

Six hundred thirty six only/-

3/4



Stamp & Signature



3.

TENDER FORM**Provide & Supply of Floor Standing AC & DC
Inverter**

Sr. #	Description	Qty	Rate (Rs.)	Amount (Rs.)
1.	Floor Standing AC (Inverter Type) <u>Brand</u> : Gree, Haier, Kenwood, Mitsubishi or equivalent <u>Capacity</u> : 04 ton <u>CFM</u> : 48,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable Copper Piping, 3 Phase <u>Fan Speed of Indoor Unit</u> : 3 Speed (Low / Medium / High) <u>Noise Indoor Unit Sound Level</u> : Super Quiet Preferably 35/40/45 decibel at Low/Med/High speed. <u>Accessories</u> : Accessories complete in all aspect to install and operate the AC. <u>Transportation</u> : Provided by manufacturer / supplier at site. <u>Warranty</u> : Standard Manufacturer Warranty <u>DELIVERY</u> : 65 TO 70 DAYS	02 units	320,000/-	640,000/-
2.	DC Inverter Type AC (Split) <u>Brand</u> : Gree, Haier, Kenwood, Mitsubishi or equivalent <u>Split Type AC</u> : 1.5 ton <u>CFM</u> : 18,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable 220/50 Hz <u>Accessories</u> : Accessories complete in all aspect to install and operate the AC. <u>Transportation</u> : Provided by manufacturer / supplier at site. <u>Warranty</u> : Standard Manufacturer Warranty <u>DELIVERY</u> : 15 TO 20 DAYS	08 units	56,000/-	448,000/-

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Bakhtian

Stamp & Signature



3.	DC Inverter Type Split AC Brand : Gree, Haier, Kenwood, Mitsubishi or equivalent Split Type AC : 2 ton CFM : 24,000 BTU 3-D (Five Start Type) No Silver pipe of fitting acceptable 220/50 Hz Accessories : Accessories complete in all aspect to install and operate the AC. Transportation : Provided by manufacturer / supplier at site. Warranty : Standard Manufacturer Warranty Piping, Ducting, Wiring etc should be fixed by the vendor as per actual running feet. DELIVERY: 15 TO 20 DAYS	05 units	84,200/-	421,000/-
Total			1,509,000/-	
17% GST			256,530/-	
Total Amount			1,765,530/-	

Total Amount Rupees (in words) ONE MILLION SEVEN HUNDRED

SIXTY FIVE THOUSAND FIVE HUNDRED AND THIRTY ONLY.

73

Stamp & Signature

