

Ref. # IBA-MC/PD/EM/217/0092/2016-17

December 30, 2016

Manager (Enforcement-II)
Govt. of Sindh
Sindh Public Procurement Regulatory Authority
Block-8, Sindh Secretariat No. 4-A
Court Road
Karachi.

Subject: Submission of Bid Evaluation Reports & Other Related Documents

Please find following Documents to be floated on SPPRA website.

1. Tender # ME/01/16-17

Caption: Provide & Supply of Surveillance Equipment & Walkthrough Gates

- a. Original Bid Evaluation Report
- b. Original Comparative Statement
- c. Minutes of Bid Opening Meeting
- d. Bidder's Qualification Report
- e. Attendance Sheet

Submitted, please



Muhammad Hanif
Purchase Executive

NO: 3899
DATE: 30-12-16


Bid Evaluation Report


1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: ME/01/16-17
3. Tender Description/Name of work/item: Provide & Supply of Surveillance Equipment & Walkthrough Gates
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: November 01, 2016 on IBA, SPPRA web sites and leading newspapers Serial # 30313 Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 10 Companies have collected Tender Documents
7. Total Bids Received: 08
8. Technical Bid Opening date: (if applicable) NA (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: November 18, 2016


12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s AR-Raheem Security Services (Pvt) Ltd	Rs.4,143,288.24	Lowest only FIVE Items	Rs.4.1 Million	Accepted, due to lowest in FIVE items. Comparative Statement is attached.	
2.	M/s M. M. Corporation	Rs.1,871,532.00	Lowest only ONE Item		Accepted, due to lowest in ONE item.	
3.	M/s SCT (Pvt) Ltd	Rs.4,280,842.10	Lowest only ONE Item		Accepted, due to lowest in ONE item.	
4.	M/s Sage-Tech International	Rs.2,135,250.00	Lowest only ONE Item		Accepted, due to lowest in ONE item.	
5.	M/s Digital Links (Pvt) Ltd	Rs.2,287,747.80	Highest Bidder			
6.	M/s Mansha Brothers	Rs.4,855,617.00	Highest Bidder			
7.	M/s Digicom Technologies (Pvt) Ltd	Rs.2,428,578.36	Highest Bidder			
8.	M/s Naushatec Centre	Rs.6,251,767.47	Highest Bidder			

Signatures of the Central Purchase Committee, Members


 MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Syed Jehanzeb
 Manager Finance
 IBA


 CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Dr. Kamran Khalid
 Assistant Professor
 IBA


 MEMBER (EXTERNAL)
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Haris Qureshi
 PPA Advisor
 HES

Provide & Supply of Surveillance Equipment & Walkthrough Gates
 Comparative Statement
 Tender # ME/01/16-17

S.#	Description	Qty	Brand	M/s. UR-Rabeem Security Services (Pvt) Ltd		M/s. M. M. Corporation		M/s. SACT (Pvt) Ltd		M/s. Sage-Tech International		M/s. Digital Links (Pvt) Ltd		M/s. Manisha Brothers		M/s. Digicom Technologies (Pvt) Ltd		M/s. Nashwanet Centre			
				Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)
1	Cameras 2 Mega Pixel WDR Flood Dome Network Camera	12 units	HIK Vision/Sun/ Samsung or Equivalent	Rs250,320.00	Rs11,000.00	Rs3,561,920.00	HIK Vision	Rs10,811.00	Rs346,592.00	HIK Vision	Rs12,400.00	Rs399,560.00	HIK Vision	Rs9,100.00	Rs291,200.00	HIK Vision	Rs42,214.00	Rs390,848.00	HIK Vision	Rs45,077.00	Rs1,462,304.00
2	Cameras 4 Mega Pixel EXR Fullnet Network Camera	28 units	HIK Vision/Sun/ Samsung or Equivalent	Rs353,908.00	Rs18,350.00	Rs6,508,424.00	HIK Vision	Rs16,482.38	Rs461,506.64	HIK Vision	Rs18,080.00	Rs517,440.00	HIK Vision	Rs16,000.00	Rs448,000.00	HIK Vision	Rs18,914.00	Rs529,592.00	HIK Vision	Rs60,575.00	Rs1,696,160.00
3	Cameras 3 Mega Pixel WDR Fullnet Network Camera	27 units	HIK Vision/Sun/ Samsung or Equivalent	Rs264,438.00	Rs10,200.00	Rs2,775,426.00	HIK Vision	Rs11,459.18	Rs309,978.66	HIK Vision	Rs10,320.00	Rs2,78,400.00	HIK Vision	Rs14,300.00	Rs386,100.00	HIK Vision	Rs11,276.00	Rs458,452.00	HIK Vision	Rs33,933.00	Rs1,456,104.00
4	NVR 32 Channel	4 units	HIK Vision	Rs302,428.00	Rs11,500.00	Rs1,264,912.00	HIK Vision	Rs98,791.88	Rs395,167.52	HIK Vision	Rs108,000.00	Rs4,32,000.00	HIK Vision	Rs100,000.00	Rs400,000.00	HIK Vision	Rs113,374.00	Rs443,400.00	HIK Vision	Rs42,568.00	Rs250,272.00
5	NVR 16 Channel	1 unit	HIK Vision/Sun/ Samsung or Equivalent	Rs29,903.00	Rs33,400.00	Rs63,303.00	HIK Vision	Rs31,016.88	Rs31,016.88	HIK Vision	Rs42,000.00	Rs42,000.00	HIK Vision	Rs37,500.00	Rs37,500.00	HIK Vision	Rs44,840.00	Rs44,840.00	HIK Vision	Rs84,199.00	Rs84,199.00
6	4 TH Surveillance (10 Grade Hard Disk	10 units	Seagate	Rs16,453.00	Rs19,200.00	Rs3,18,030.00	Seagate	Rs18,900.00	Rs189,000.00	Seagate	Rs21,000.00	Rs210,000.00	Seagate	Rs22,000.00	Rs220,000.00	Seagate	Rs22,998.00	Rs229,980.00	Seagate	Rs26,455.00	Rs264,550.00
7	SD Card 32GB 15 units	15 units	Kingston	Rs1,059.00	Rs1,200.00	Rs18,885.00	Kingston	Rs1,000.00	Rs15,000.00	Kingston	Rs1,380.00	Rs20,700.00	Kingston	Rs1,550.00	Rs23,250.00	Kingston	Rs1,300.00	Rs19,500.00	Kingston	Rs2,905.00	Rs43,575.00
8	Walk Through Gates (Double Sided/Multi-Zone)	5 units	CEIA HPE (plus) or	Rs400,000.00	NO	Rs400,000.00	CEIA HPE (plus)	Rs399,350.00	Rs1,596,750.00	CEIA HPE (plus)	Rs450,000.00	Rs1,875,000.00	CEIA HPE (plus)	Rs456,410.00	Rs1,826,050.00	CEIA HPE (plus)	Rs475,700.00	Rs1,913,500.00	CEIA HPE (plus)	Rs2,343,301.00	Rs11,919,750.00
Total				Rs3,541,272.00	Rs1,599,600.00	Rs5,140,872.00		Rs3,658,830.90	Rs5,140,872.00	Rs3,658,830.90	Rs1,955,440.00	Rs5,614,312.90	Rs3,658,830.90	Rs1,599,600.00	Rs5,258,432.90	Rs3,658,830.90	Rs2,075,700.00	Rs5,734,532.90	Rs3,658,830.90	Rs2,343,301.00	Rs11,919,750.00
17% GST				Rs602,016.24	Rs271,932.00	Rs873,948.24		Rs1,528,812.10	Rs873,948.24	Rs1,528,812.10	Rs332,407.80	Rs2,207,247.80	Rs1,528,812.10	Rs271,932.00	Rs2,800,744.80	Rs1,528,812.10	Rs352,570.36	Rs6,087,303.36	Rs1,528,812.10	Rs2,343,301.00	Rs11,919,750.00
Total Amount				Rs4,143,288.24	Rs1,871,532.00	Rs6,014,820.24		Rs5,187,684.10	Rs6,014,820.24	Rs5,187,684.10	Rs2,287,849.80	Rs7,821,562.60	Rs5,187,684.10	Rs1,871,532.00	Rs8,059,177.60	Rs5,187,684.10	Rs2,428,270.36	Rs11,821,853.36	Rs5,187,684.10	Rs2,343,301.00	Rs11,919,750.00

M/s. A.R. Rabeem Security Services		M/s. M. M. Corporation		M/s. SACT (Pvt) Ltd		M/s. Sage-Tech International	
Rs1,131,092.00	Rs1,066,000.00	Rs59,400.00	Rs1,825,000.00	Rs1,825,000.00	Rs1,825,000.00	Rs1,825,000.00	Rs1,825,000.00
Rs1,92,286.83	Rs28,220.00	Rs10,998.00	Rs10,250.00	Rs10,250.00	Rs10,250.00	Rs10,250.00	Rs10,250.00
Rs1,323,388.83	Rs1,094,220.00	Rs69,498.00	Rs1,935,250.00	Rs1,935,250.00	Rs1,935,250.00	Rs1,935,250.00	Rs1,935,250.00
Itemized Total	3,181,097.83	540,854.83	3,722,352.66	3,722,352.66	3,722,352.66	3,722,352.66	3,722,352.66
Itemized Grand Total Amount (Inclusive of GST)	3,722,352.66	540,854.83	4,263,207.49	4,263,207.49	4,263,207.49	4,263,207.49	4,263,207.49

M/s. A.R. Rabeem Security Services		M/s. M. M. Corporation		M/s. SACT (Pvt) Ltd		M/s. Sage-Tech International	
Rs1,131,092.00	Rs1,066,000.00	Rs59,400.00	Rs1,825,000.00	Rs1,825,000.00	Rs1,825,000.00	Rs1,825,000.00	Rs1,825,000.00
Rs1,92,286.83	Rs28,220.00	Rs10,998.00	Rs10,250.00	Rs10,250.00	Rs10,250.00	Rs10,250.00	Rs10,250.00
Rs1,323,388.83	Rs1,094,220.00	Rs69,498.00	Rs1,935,250.00	Rs1,935,250.00	Rs1,935,250.00	Rs1,935,250.00	Rs1,935,250.00
Itemized Total	3,181,097.83	540,854.83	3,722,352.66	3,722,352.66	3,722,352.66	3,722,352.66	3,722,352.66
Itemized Grand Total Amount (Inclusive of GST)	3,722,352.66	540,854.83	4,263,207.49	4,263,207.49	4,263,207.49	4,263,207.49	4,263,207.49


 MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Syed Jehangeel
 Manager Finance
 IBA


 CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Dr. Rameez Khalid
 Assistant Professor
 IBA


 MEMBER (GENERAL)
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Hameed Azeem
 PPA Advisor
 HES

Muhammad Hanif / Executive I (Purchase) @ Main Campus

To: Secretary Procurement Committee @ IBA
Subject: SPPRA - Minutes of Bid Opening Meeting

From: Secretary Procurement Committee @ IBA
Sent: Friday, December 23, 2016 6:02 PM
To: Muhammad Sohail Khan / Manager Purchase and Stores @ IBA
Cc: Procurement-Committee; Jami Moiz / Assistant Professor Dept of Marketing & Center for Entrepreneurial Development-CED @ Main Campus; Moeid Sultan / Director Finance @ Main Campus; Syed Fahad Jawed / Manager (Finance) @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA
Subject: Item 8: Approval for Provide & Supply of Surveillance Equipment & Walkthrough Gates

Item # 8: Approval for Provide & Supply of Surveillance Equipment & Walkthrough Gates

Discussion: The committee reviewed the minutes of TEC meeting held on December 06, 2016, and was informed about the demo of Surveillance Equipment and Walk Through Gates model presented before the TEC. The committee found the relevant brand and models are satisfactory as per IBA requirements. All companies quoted same Brand and Models.

Decision: The Committee endorsed the minutes of TEC meeting for "Provide & Supply of Surveillance Equipment & Walkthrough Gates" and approved the award of tender on itemized basis to M/s AR-Raheem Security Services at Rs. 1,323,385.83 (inclusive of GST), M/s M.M. Corporation at Rs. 194,220.00 (inclusive of GST), M/s SCT (Pvt) Ltd at Rs. 69,498.00 (inclusive of GST) and M/s Sage-Tech International at Rs. 2,135,250.00 (inclusive of GST) subject to the availability of budget.

M/s AR-Raheem Security Services	M/s M. M. Corporation	M/s SCT (Pvt) Ltd	M/s Sage-Tech International
Rs1,323,385.83	Rs194,220.00	Rs69,498.00	Rs2,135,250.00
Rs192,226.83	Rs28,220.00	Rs10,098.00	Rs310,250.00
Rs1,323,385.83	Rs194,220.00	Rs69,498.00	Rs2,135,250.00


Action: Manager Purchase & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.

Attendance:

1. Dr. Rameez Khalid (Chairman)
2. Syed Jehanzeb (Member)
3. Haris Quershi (External Member)
4. Ahmed Ali Khan (External Member)
5. Mushtaque Ahmed (Member)
6. Muhammad Hanif (Secretary)

Muhammad Hanif,
Secretary Procurement Committee


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Jehanzeb
Manager Finance
IBA


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Rameez Khalid
Assistant Professor
IBA


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Haris Quershi
SPPRA Adm In-charge
HES

BIDDERS QUALIFICATION REPORT

NIT No: ME/01/16-17

Description of Work: Provide & Supply of Surveillance Equipment & Walkthrough Gates

Method & Procedure of procurement: Open Competitive Bidding

Single Stage One Envelope

S. No	Eligibility Criteria	M/s AR-Raheem Security Services (Pvt) Ltd	M/s M. M. Corporation	M/s SCT (Pvt) Ltd	M/s Sage-Tech International	M/s Digital Links (Pvt) Ltd	M/s Mansha Brothers	M/s Digicom Technologies (Pvt) Ltd	M/s Naushatec Centre
1	Is envelop sealed	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
3	Form of Tender Signed or not	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
4	Registration in GST / SBR & I. Tax	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
5	Turnover in terms of Financial Statement of last three years	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
6	Tender Fee Received	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
7	5 plus years experience	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
8	Qualified / Disqualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified
9	Any overwriting tender dropped received	No	No	No	No	No	No	No	No
10	Client list provided	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
11	Affidavit regarding any litigation or blacklisting	No	No	No	No	No	No	No	No

Recommendations:

- 1 Participated firms are declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- 2 The Itemized & lowest evaluated and qualified bidders are (1) M/s AR-Raheem Security (Pvt) Ltd at Rs. 1,323,385.83 (2) M/s M. M. Corporation at Rs. 194,220.00 (3) M/s SCT (Pvt) Ltd at Rs. 69,498.00 & (4) M/s Sage-Tech International at Rs. 2,135,250.00
- 3 Recommended to award the Purchase Order to the itemized lowest qualified bidders i.e (1) M/s AR-Raheem Security Services (Pvt) Ltd (2) M/s M. M. Corporation (3) M/s SCT (Pvt) Ltd & (4) M/s Sage-Tech International

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Saqib
Manager Finance
IBA

MEMBER (INTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Dr. Rameez Khalid
Assistant Professor
IBA

MEMBER (INTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Harris
PPRA Advisor
HEJ

Institute of Business Administration, Karachi

Tender Opening

November 18, 2016

at 3:30 pm

Statement of Tender for: Provide & Supply of Surveillance Equipment & Walk Through Gates
 Tender #: ME/01/16-17

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1	M/S. Anwar Vastec Pvt. Ltd.	Rs 7,296,193/-		RS 28715 / Nov 16, 2016	[Signature]	
2	M/S. CIT (Int) Pvt. Ltd.	Rs 4,28,842/-		RS 366,222 / Nov 16, 2016	[Signature]	
3	M/S. Singh Surkhi Pvt. Ltd.	Rs 2,135,281/-		RS 230,000 / Nov 18, 2016	[Signature]	
4	M/S. Digiplex Bank (Pvt) Ltd.	Rs 2,287,748/-		RS 160,000 / Nov 17, 2016	[Signature]	
5	M/S. Digiplex Bank (Pvt) Ltd.	Rs 2,178,576/-		RS 191,780 / Nov 18, 2016	[Signature]	
6	M/S. Anwar Vastec Pvt. Ltd.	Rs 4,855,617/-		RS 122,000 / Nov 18, 2016	[Signature]	
7	M/S. Anwar Vastec Pvt. Ltd.	Rs 4,143,262/-		RS 104,600 / Nov 18, 2016	[Signature]	
8	M/S. Anwar Vastec Pvt. Ltd.	Rs 1,871,532/-		RS 243,000 / Nov 18, 2016	[Signature]	

[Signature]
 M. Hamid
 Purchase Executive

[Signature]
 M. Sohail Khan
 Manager Purchase & Stores

M. SOHAIL KHAN
 Manager Purchase & Stores
 Institute of Business Administration
 Karachi - Pakistan

[Signature]