

Technical & Financial Proposals Evaluation Report		
(Supply & Installation of Chip Personalization Solution & Card Production Machine)		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/642/2015
3	Tender Description	Supply & Installation of Chip Personalization Solution & Card Production Machine
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.25671
6	Total Bid Documents Sold	03
7	Total Bids Received	03
8	Technical Bid Opening Date	18/12/2015
9	Financial Bid Opening Date	18/12/2015
10	No of Bid Technically Qualified	03
11	Bid(s) Rejected	0

S.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.20,000,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Crest Corporation	Rs.11,298,222/-	1 st Lowest Bidder	Rs.8,701,778/- Below with the estimated cost	Accepted	Being the 1 st Lowest Bidder
2	M/s. Rayyanco	Rs.11,450,000/-	2 nd Lowest Bidder	Rs. 8,550,000/- Below with the estimated cost		2 nd Lowest Bidder
3	M/s Infotel Pakistan	Rs.13,500,000/-	3 rd Lowest Bidder	Rs. 6,500,000/- Below with the estimated cost		3 rd Lowest Bidder

Note: M/s. Crest Corporation is selected for the Supply & Installation of Chip Personalization Solution & Card Production Machine to Sindh Bank Limited being the 1st Lowest Bidder.

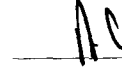
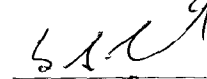
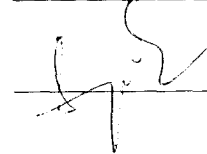
Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature

6761
07-01-16

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT: ADMIN / IT / CONSULTANT / MEDIA ✓
 TENDER NAME: Supply and Installation of Cloud Personalization Solution
 TYPE OF TENDER: SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE ✓
 OPENING DATE: 18/12/2015
 OPENING TIME: 1145 Hours

ATTENDANCE (MEMBER PC) - HEAD OF I.T. Division
 CFO
 Chief Manager, IDBL

ATTENDANCE (REPS. OF BIDDERS)	NAME	FIRM
①	<u>Mr Farhan</u>	<u>M/s Infotel</u>
②	<u>Mr Zafar</u>	<u>M/s Crest Computer</u>
③	<u>Mr. Moiz</u>	<u>M/s Rayyanco</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>

TOTAL BIDS ACCEPTED FOR EVALUATION: ③
 TOTAL BIDS REJECTED: NIL

REMARKS: _____

SIGNATURE: M. Qureshi
 DATE: 18/12/2015

Members – Procurement Committee	
Head of I.T.	<u>AL.</u>
Chief Financial Officer	<u>S. Khan</u>
Chief Manager, IDBL	<u>[Signature]</u>

M/S ~~Secure Print~~
Best Corporation

Eligibility Criteria for Chip Personalization Solution

S.No.	Requisite	Evidence Attached	Compliance/Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field ✓	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	✓ Yes	No
2	Turn Over in last 3 Years should be at least 20 Million ✓	Audit Report / Tax Return (attach as Annexure "B")	✓ Yes	No
3	Registration with Income Tax and Sales Tax ✓	NTN & GST Certificates (attach as Annexure "C")	✓ Yes	No
4	Office in Karachi is mandatory ✓	Complete address along with PTCL landline numbers (attach as Annexure "D")	✓ Yes	No
5	Vendor must Authorized working relationship with the manufacturer ✓	Copy of Manufacturers certificate (attach as Annexure "E")	✓ Yes	No
6	Must be in partnership with Manufacturer for 03 years or more ✓	Manufacturers letter to confirm (attach as Annexure "F")	✓ Yes	No
7	Similar Solution Supply Reference With minimum 1 install base in Pakistan ✓	Customer Satisfaction Letter from a financial institution in Pakistan running a similar solution for the last 3 years (attach as Annexure "G")	✓ Yes	No
8	The offered Card Production Machine must have been supplied / installed by the manufacturer in 03 countries including Pakistan ✓	Certificates from Manufacturer (attach as Annexure "H")	✓ Yes	No
9	Company must provide a valid Manufacturer of Card Production Machine Authorization Certificate for Sale/Deal in Pakistan ✓	Manufacturer Authorization Certificate (attach as Annexure "I")	Yes	No
10	The Card Production Machine Quoted in the bid must be currently used by at least one Bank in Pakistan. ✓	Attached Purchase Order (attach as Annexure "J") ✓	Yes	No
<i>Qualified / Disqualified</i>				

ELIGIBILITY CRITERIA NOTE

1. There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
2. Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified

SIGNATURE MEMBERS PC-IT

Head - Fin Div. S.K.

Head - IT Div. AC

Member-IDBL. [Signature]

Date: _____

PCIT Corp.

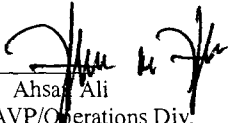
MANDATORY


1. Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time


DISQUALIFICATION



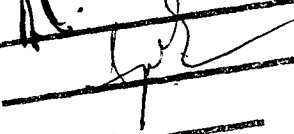
The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is un satisfactory on account of previous performance


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
SVP/Finance Division


M. Saeed Khan
SVP/I.T. Division

SIGNATURE MEMBERS PC-IT
Head - Fin Div. 
Head - IT Div. 
Member-IDBL. 
Date: _____

M/s Infotel

Eligibility Criteria for Chip Personalization Solution

S.No.	Requisite	Evidence Attached	Compliance/Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	Yes	No
2	Turn Over in last 3 Years should be at least 20 Million	Audit Report / Tax Return (attach as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "C")	Yes	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "D")	Yes	No
5	Vendor must Authorized working relationship with the manufacturer	Copy of Manufacturers certificate (attach as Annexure "E")	Yes	No
6	Must be in partnership with Manufacturer for 03 years or more	Manufacturers letter to confirm (attach as Annexure "F")	Yes	No
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SIGNATURE MEMBERS PC-IT
 Head - Fin Div. [Signature]
 Head - IT Div. [Signature]
 Member - IDBL. [Signature]
 Date: _____

100 to 100

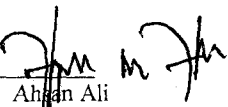
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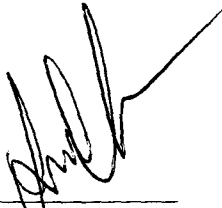
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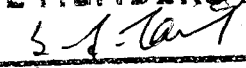
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 Ahsan Ali
 AVP/Operations Div.


 Dilshad Husain Khan
 SVP/Finance Division


 M. Saeed Khan
 SVP/I.T. Division

SIGNATURE MEMBERS PC-IT

Head - Fin Div. 

Head - IT Div. 

Member-DBL 

Date: _____

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SIGNATURE MEMBERS PC-IT
 Head - Fin Div. [Signature]
 Head - IT Div. [Signature]
 Member-IDBL. [Signature]
 Date: _____

Rayyanco

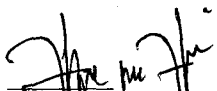
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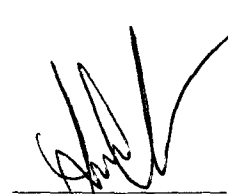
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Ahsan Ali
AVP/Operations Div.

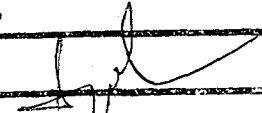

Dilshad Husain Khan
SVP/Finance Division


M. Saeed Khan
SVP/I.T. Division

SIGNATURE MEMBERS PC-IT

Head - Fin Div. 

Head - IT Div. 

Member-IDBL. 

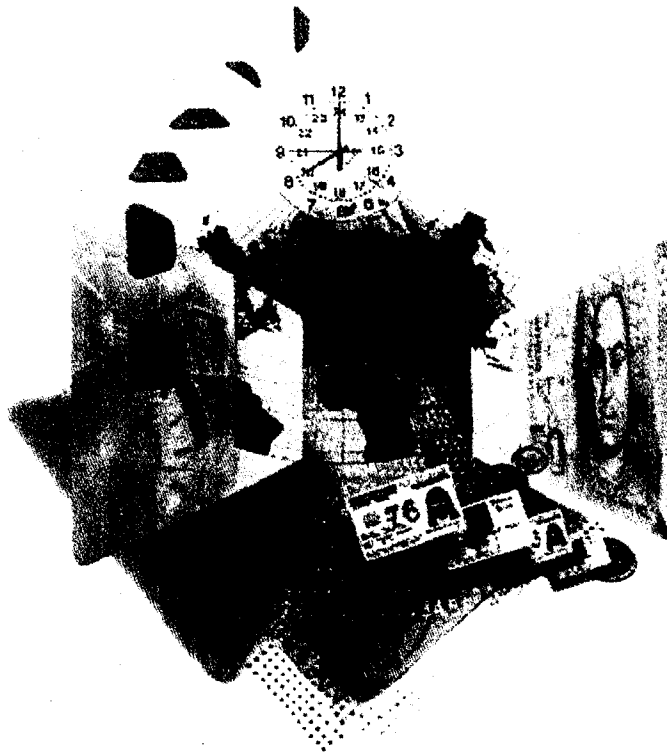
Date: _____

Financial Proposal

Supply & Installation of Chip Personalization Solution
& Card Production Machine

Sindh Bank Limited
Tender ID: SNDB/COK/ADMIN/TD/642/2015
Submission Date: 18th December 2015 (10:45 HRS)

Attn: Lt. Col. (R). Shahzad Begg – Head of Administration Division
SINDH BANK LIMITED
HEAD OFFICE, Basement-2 Floor, Federation House,
Abdullah Shah Ghazi Road, Clifton, Karachi 75600



CREST CORPORATION

708-710 Chapal Plaza, Hasrat Mohani Road, Karachi-Pakistan
Phone: (+92 21) 3246 1180 – 83 | Fax: (+92 21) 3242 7255 |
Email: info@crest.com.pk

Datacard

Entrust

SafeNet

THE
DATA
PROTECTION
COMPANY

The entire contents of this document are confidential and proprietary to Crest Corporation ("Crest"). This document is submitted on the condition that the receiver does not disclose the information contained herein to any third party without the express written consent of Crest. The receiver further agrees not to disclose the contents hereof

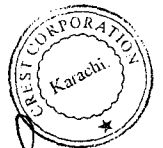


Customer Contacts

Name	Lt. Col. (R). Shahzad Begg	Name	
Title	Head of Administration Division	Title	
Phone		Phone	
E-mail		E-mail	
Address:	HEAD OFFICE, Basement-2 Floor, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi 75600		

Please direct any inquiries regarding this proposal to:

Name	Babar Shehzad	Name	Haris Multani
Title	Manager Pre-Sales	Title	Director Sales & Technical
Phone	+ 92 300 2424082	Phone	+92 300 8245602
E-mail	babar-shehzad@crest.com.pk	E-mail	haris-multani@crest.com.pk



Date: _____

Price Schedule

(Applicable for the year 2015-2016)

Member-IDBL. _____
Head - IT Div. _____
Head - Fin Div. _____

Name of Bidder: Crest Corporation

SIGNATURE MEMBERS PC-IT

Price Table: Chip Personalization Solution

(All prices are in Pak Rupees and inclusive of all taxes)

S.No.	Item	Unit Cost	Qty	Total Amount
1	Chip Personalization Solution (Inclusive of all modules listed in the technical scope, backup license and first year support)	9,718,722.00	1 Set	9,718,722.00
2	Card Production Machine	798,750.00	02	1,579,500.00
Total Amount				11,298,222.00

Delivery: Within 6 weeks as per scope/project plan

Prices are valid for 90 days from the date of opening

Earnest Money attached herein vide Pay Order/Bank Draft no 01076711, Amount Rs 570,000/- issued by Bank AL Habib Limited, Karachi Main Branch

Signature & Stamp of Bidder:

A handwritten signature in black ink is written over a circular stamp. The stamp contains the text "CREST CORPORATION" around the top edge and "Karachi." in the center, with a small star at the bottom.

SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____

Head - IT Div. _____

Member-IDBL. _____

Date: _____

SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____

Head - IT Div. _____

Member-IDBL. _____

Date: _____



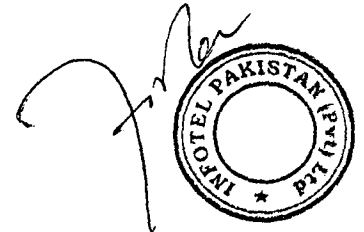
Financial Proposal:

Name of Bidder: M/s InfoTel Pakistan (Pvt.) Ltd.

S.No.:	Item	Unit Price Pak. Rs.	Qty.:	Total Price Pak. Rs.:
1.	Chip Personalization Solution (Inclusive of all modules listed in the technical scope, backup license and first year support)	13,500,000/- (Inclusive of all taxes and 17% GST)	01 Set	13,500,000/- (Inclusive of all taxes and 17% GST)
2.	Card Production Machine		02	
		Total Amount in Pak. Rs.		13,500,000/- (Inclusive of all taxes and 17% GST)

Terms & Conditions:

- The import and supply of Security Equipment is restricted to financial / Government sectors only the export license is required from U.S. Govt. For this purpose end user certificate / undertaking is required. Thales e-Security will process the export license application for the end user.
- Prices quoted are Ex-Karachi and valid for 90 days from the date of this response.
- Prices quoted are inclusive of all taxes and 17% General Sales Tax (GST) is applicable on the Software & hardware & Services price.
- Prices are subject to change in case of any amendments in custom duty, tariff & additional tax imposed by the government.
- 10% will be charged against the cancellation of Purchase order, after one-week cancellation / amendments will be not be acceptable.



CHIP PERSONALIZATION
SOLUTION &
CARD PRODUCTION MACHINE
“FINANCIAL PROPOSAL”



FOR

Sindh Bank Limited

Tender Ref No. SNDB/COK/ADMIN/TD/642/2015

December 18, 2015

Rayanco Business Systems
84-A, S.M.C.H.S., Karachi-74500, Pakistan
Tel: (92-21) 3439 2101-5 Fax: (92-21) 3453 2401
Email: info@rayanco.com Internet: www.rayanco.com

SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____

Head - IT Div. _____

Member-IDBL _____

Date: _____



RAYYANCO BUSINESS SYSTEMS
84-A, S.M.C.H. Society, Karachi-Pakistan.
Tel: (92-21) 34392101-05 lines
Fax: (92-21) 34532401-34552421
Email: info@rayyanco.com
Internet: www.rayyanco.com

SNDB/COK/ADMIN/TD/642/2015
RBS/230-SBL-CHIPCARDS-2015
December 18, 2015

Lt. Col. (R) Shahzad Begg
Head of Administration Division
Sindh Bank Limited – Head Office
3rd Floor Federation House,
Abdullah Shah Ghazi Road, Clifton,
Karachi -75600, Pakistan.
Telephone No: 92-21-35829320
Facsimile: 92-21-35870543

NTN #: 0630875-9
GST #: 12-22-9999-882-55

Sub: Proposal for Chip Personalization Solution & Card Production Machine

S.NO	ITEM	UNIT COST	QUANTITY	TOTAL AMOUNT
1	Chip Personalization Solution (Inclusive of all modules listed in the technical scope, backup license and first year support)	7,950,000	01 Set	7,950,000
2	CIM Combi 300 Flexi Tower Card Production machine	1,750,000	02	3,500,000
*TOTAL AMOUNT				11,450,000

DELIVERY

Within 6 Weeks from

- ✓ Receipt of customer's approval of the artwork proof for printed cards.
- ✓ Receipt of customer's PO and Payment
- ✓ Delivered cards are subject to + or – 10% on the final delivered cards

PRICE : Prices are inclusive of all taxes

BID VALIDITY : 90 Days

Yours Sincerely,

Muhammad Irfan Ahsan
Business Development Manager
Cell : 0322-2002-304
Email: irfan.ahsan@rayyanco.com



RAYYANCO BUSINESS SYSTEMS
84-A, S.M.C.H. Society, Karachi-Pakistan.
Tel: (92-21) 34392101-05 lines
Fax: (92-21) 34532401-34552421
Email: info@rayyanco.com
Internet: www.rayyanco.com

Dated: 18th December, 2015

To,
Head of Administration Division
SINDH BANK LIMITED
Head Office
Basement-2 Floor, Federation House,
Abdullah Shah Ghazi Road,
Clifton,
Karachi 75600

Gentleman,

Having examined the bidding documents, the receipt of which is hereby duly acknowledge, we, the undersigned, offer, in conformity with the said bidding documents for the sum of currency Rs.11,450,000 (Eleven million, four hundred fifty thousand).

We undertake, if our bid is accepted, Chip Personalization Solution & Card Production Machine, that will be in accordance with the term define in the proposal and / or contract.

Our firm, including any subcontractor or supplies for any part of the contract, has nationality from the following eligible countries.

If our bid is accepted, we will obtained the bank guarantee in a sum equivalent of ten percent (10 %) of the contract price for the due performance of the contract, in the form prescribe by SNDB.

We agree to abide by this Tender for the period of ninety (90) days from the date fixed for Tender opening and it shall remains binding upon us and may be accepted at any time before the expiration of the period.

Until the formal contract is prepared and executed, this bid, Together with your written acceptance thereof in your notification of award, shall constitute a binding contract between us.

Commissions or gratuities, if any, paid or to be paid by us to agent relating to this bid and to contract execution if we are awarded the contract, are listed below:

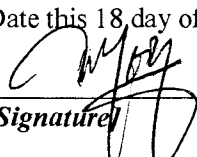
Name and Address of Agent

Amount and Currency

(If none, state none)

We understand that you are not bound to accept the lowest or any bid you may receive.

Date this 18, day of December 2015.



[Signature]

Business Executive

[In the capacity of]

Duly authorized to sign Bid for and behalf of Rayyanco Business Systems

Technical & Financial Evaluation Report		
Supply and Installation of Communication Links		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/645/2015
3	Tender Description	Supply and Installation of Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 25671
6	Total Bid Documents Sold	2
7	Total Bids Received	2
8	Technical Bid Opening Date	01/12/2015
9	Financial Bid Opening Date	01/12/2015
10	No of Bid Technically Qualified	2
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.500,000)	Reason for Acceptance/ Rejection	Remarks
1	2	3	4	5	6	7
1	M/s PTCL	Rs.450,000/- (Per Branch for 3 years)	1 st Lowest Bidder	Rs. 50,000/- below the estimated cost	1 st Lowest Evaluated Bidder	
2	M/s Wateen Telecom	Rs.544,500/- (Per Branch for 3 years)	2 nd Lowest Bidder	Rs.44,500/- above the estimated cost	2 nd Lowest Bidder	

Note: M/s PTCL is selected for Supply and Installation of Communication Links to Sindh Bank Ltd being the 1st lowest qualified bidder.


Members – Procurement Committee

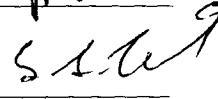
(Anis Iqbal)
Head of I. T. Division

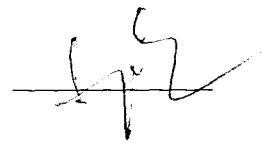
(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature







APPROVAL
NO. 6885
DATE: 12-01-16

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT ✓ ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME Supply and Installation of Communication Link

TYPE OF TENDER ✓ SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE 01-12-2015

OPENING TIME 1145 Hours

ATTENDANCE (MEMBER PC) HEAD OF I.T. Division

CFO

Chief Manager, IDBL

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	① <u>Mr Hogeefa Rajani</u>	<u>M/S PTCL</u>
	② <u>Mr Sharjeel Khan</u>	<u>M/S Water</u>
	/	/
	/	/
	/	/
	/	/

TOTAL BIDS ACCEPTED FOR EVALUATION ②

TOTAL BIDS REJECTED Nil

REMARKS _____

SIGNATURE M. Reza

DATE 01/12/2015

Members - Procurement Committee Signature	
Head of I.T.	<u>A.G.</u>
Chief Financial Office	<u>S. S. G.</u>
Chief Manager, IDBL	<u>[Signature]</u>

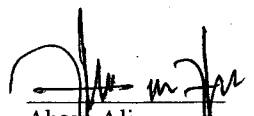
Eligibility/Technical Criteria

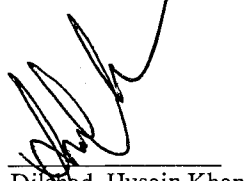
SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

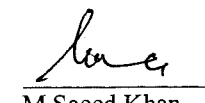
S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10		15 and above clients
		3	3	7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs. 50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
Total Marks		100	93	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).
5. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A.
(Attach PTA Certificate as documentary proof as Annexure-9)
6. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(1) and may be subject to legal proceedings.
7. Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified.


Ahsan Ali
AVP/Operations Div.


Dilshad Husain Khan
SVP/Finance Division


M.Saeed Khan
SVP/I.T.Division

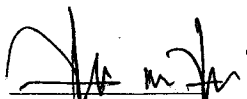
Eligibility/Technical Criteria

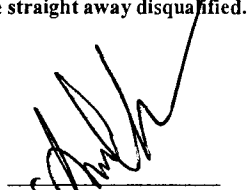
SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

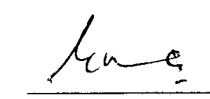
S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
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		5		5 to 9 cities
		0		less then 5 cities
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		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10		15 and above clients
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		0		less than 6
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		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
Total Marks		100	86	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
- ✓4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).
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(Attach PTA Certificate as documentary proof as Annexure-9)
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- ✓7. Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified.


Ahsan Ali
AVP/Operations Div.

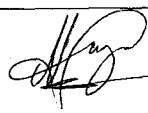


Danish Husain Khan
SVP/Finance Division


M. Saeed Khan
SVP/I.T. Division

ATTENDANCE SHEET

BID OPENING -
FOR SELECTION OF Supply and Installation of Communication Links.

Date: 01-12-2015

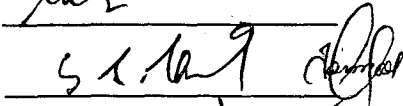
S. No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1.	PTCL	Hozefa Tajani	0302-8264589	PTCL Zonal office, Hattin Alvi Rd. Clifton, KHI.	
2	Wateen	M. Shajid Khar	0320-4143309	Press Tower 6th floor Skel-Rawalpindi	

Signature - Procurement Committee Members for IT Infrastructure

Head of IT



Chief Financial Officer



Chief Manager (IDBL)



farhan.amir@sindhbankltd.com

From: <farhan.amir@sindhbankltd.com>
Date: Monday, January 11, 2016 12:37 PM
To: "SPPRA" <tenders@pprasindh.gov.pk>; <junaid.shaikh@sindhbankltd.com>
Cc: <danish.shaukat@sindhbankltd.com>; "Rashid Memon" <rashid.memon@sindhbankltd.com>; "mohiuddin" <mohiuddin@sindhbankltd.com>; <hina.awan@sndb.com>; "Shahzad Begg" <shahzad.begg@sindhbankltd.com>
Attach: 01092016121608.pdf
Subject: BER - Supply & Installation of Communication Links

Dear Concern,

Attached is the BER for hoisting at Sindh Bank Ltd & SPPRA websites.

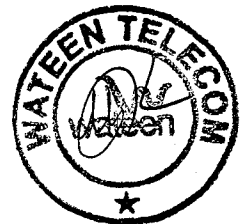
Regards,
Farhan



Supply and Installation of Communication
Links of Sindh Bank Limited

Ref No: SNDB/COK/ADMIN/TD/2015

FINANCIAL PROPOSAL



Telephony



Internet



Enterprise Solutions



Television

DOCUMENT & DATA CONTROL

Client: Sindh Bank Limited
Project Code: SNDB/COK/ADMIN/TD/2015
Document: Supply & Installation of Communications Links
Location: Karachi, Pakistan
Document Controller: Account Manager for SINDH BANK LIMITED.
Approver: Regional Manager, South, Wateen Telecom.
Distribution: Management Wateen

Revision History:

Date	Revision	Version	Remarks
1-11-2015		1.0	

Contact Details: Muhammad Sharjeel Khan
Key Accounts Manager (South)
Cell No. +92-320-4140309
sharjeel.khan@wateen.com

Secondary Contact Fuzail Hussain
Regional Sales Manager
Cell No. (321) 2000 506
fuzail.hussain@wateen.com



Telephony



Internet



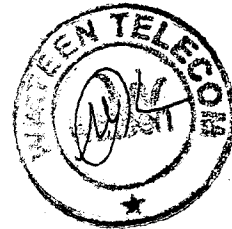
Enterprise Solutions



Television

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Telephony



Internet



Enterprise Solutions



Television

Date: 1st December, 2015

Head of Administration Division,
Sindh Bank Limited,
Karachi

Subject: Financial Proposal for Procurement of "Supply & Installation of Communications Links"

Dear Sir:

We are pleased to submit our Financial Proposal for Supply & Installation of Communication Links". We are also pleased to inform you that our solution is fully complied with the requirements of Sindh Bank Limited.

Wateen Telecoms is also into providing Professional Services, Operations and Maintenance services on its deployed and otherwise Networks, Hosted Contact Centre and Hosted Data Centre services.

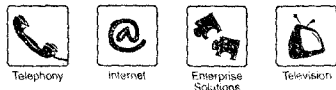
With respect to your Tender for data circuit with support services of please find the details technical proposal for your review.

We look forward to have a robust business relationship with you. Please feel free to contact the undersigned for any clarification.

Sincerely,

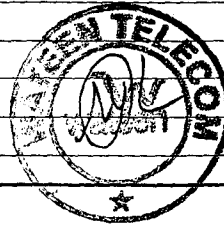


Muhammad Sharjeel Khan
Manager Enterprise Accounts
Enterprise Solutions Sales (South)



Site Details

S#	Branches/Locations	Medium
1	Gulberg - LHR	Fiber
2	Dadu Sugar Mill sub branch	Fiber
3	Johar Town - LHR	Fiber
4	New Challi - KHI	Fiber
5	Preedy Street - KHI	Fiber
6	Gizri Branch - KHI	Fiber
7	Circular Road - LHR	Fiber
8	Allama Iqbal Town - LHR	Fiber
9	Jamshed Quarter - KHI	Fiber
10	Water Pump - KHI	Fiber
11	Kashmore	Fiber
12	Daharki	Fiber
13	Sector E11 - ISL	Fiber
14	S.I.T.E - KHI	Fiber
15	PWD Housing Society - ISL	Fiber
16	Sargodha	Fiber
17	Lalamusa	Fiber
18	Muhammad Ali Society - KHI	Fiber
19	North Karachi Industrial Area - KHI	Fiber
20	Dhorajee - KHI	Fiber
21	Administrative Society - kHI	Fiber
22	Gol Market - KHI	Fiber
23	Raja Bazar Rawalpindi	Fiber
24	Abottabad	Fiber
25	M.A.Jinnah Road - KHI	Fiber
26	North Napier Road - KHI	Fiber
27	New Karachi - KHI	Fiber
28	Timber Market - KHI	Fiber
29	Liaquatabad - KHI	Fiber



Telephony



Internet

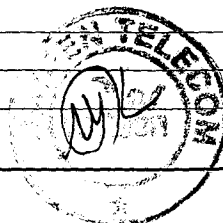


Enterprise Solutions



Television

	Pakistan e Johar - KHI	Fiber
	Buffer Zone-near Nagan Chorangi - KHI	Fiber
	Shaheed-e-Millat Road - KHI	Fiber
33	G.T Road Peshawar	Fiber
34	Sat Garah	Fiber
35	Dera Ghazi Khan	Fiber
36	Matiari	Fiber
37	Murree Road - RWP	Fiber
38	Pano Aqil	Fiber
39	Rato Dero	Fiber
40	Sohrab Goth - KHI	Fiber
41	Mirpur Mathelo	Fiber
42	Jandiala Dhabwala	Fiber
43	Kahna	Fiber
44	Lidhar	Fiber
45	Chung	Fiber
46	Stock Exchange Branch - KHI	Fiber
47	Mehar	Fiber
48	Lea Market - KHI	Fiber
49	D.H.A. Phase IV - KHI	Fiber
50	Gulshan-e-Maymar - KHI	Fiber
51	Bahadurshah Zafar - KHI	Fiber
52	Rohri	Fiber
53	Moro	Fiber
54	Shershah Branch - KHI	Fiber
55	PIB Colony - KHI	Fiber
56	Gulshan-e-Hadeed - KHI	Fiber
57	Rahim Yar Khan	Fiber
58	Sialkot	Fiber
59	Multan	Fiber
60	Taramari Chowk - ISL	Fiber
61	Faisalabad	Fiber
62	Jacobabad	Fiber
63	Walton Road - LHR	Fiber
64	Peco Road - LHR	Fiber
65	Liaquat Bazar Quetta	Fiber
66	Jehlum	Fiber
67	Kalra Khana	Fiber
68	Landhi # 6 - KHI	Fiber
69	University Road - KHI	Fiber
70	West Warf - KHI	Fiber
71	Garden East - KHI	Fiber
72	Okara	Fiber
73	Mohlan Wala Distt.	Fiber
74	Morr Aimanabad	Fiber



76	Wapda Town - LHR	Fiber
77	Qambar	Fiber
78	Sir Syed Hospital Phase VII - KHI (Sub-Br.) - KHI	Fiber
79	Metroville, SITE - KHI	Fiber
80	Main Buliward DHA - LHR	Fiber
81	Mian Channu	Fiber
82	Latifabad - HYD	Fiber
83	Artillary Medan (Sindh Sec. Sub Br.) - KHI	Fiber
84	SHIKARPUR RICE MILL (SUB-BRANCH)	Fiber
85	Sajawal	Fiber
86	Khayaban-e-Ittehad Branch - KHI	Fiber
87	Karkhano Market Peshawar	Fiber
88	Dera Murad Jamali	Fiber
89	Mehrabad Peshawar Road Branch RWP	Fiber
90	Shahr-e-Fatima (Queen's Road) - LHR	Fiber
91	Chaman	Fiber
92	University Road - PSW	Fiber
93	Ghurki - Offsite ATM (Wateen)	Fiber
94	MEHMOODABAD BRANCH	Fiber
95	North Nazimabad	Fiber
96	Khayaban-e-Shahbaz	Fiber
97	Safoora Goth	Fiber
98	PECHS Commercial Area	Fiber
99	DHA Phase-II	Fiber
100	PIA Employees Co-operative Housing Society	Fiber
101	Saeedabad, Distt. Matiari	Fiber
102	Sakrand, Distt. Shaheed Benazirabad	Fiber
103	Khairpurnathan Shah, Distt. Dadu	Fiber
104	Sukkur, Military Road	Fiber
105	Hyderabad Market Area	Fiber
106	Hyderabad Citizen Colony	Fiber
107	Jamshoro	Fiber
108	Qazi Ahmed	Fiber
109	Hub, Balochistan	Fiber
110	Main Bazar Chichawatni	Fiber
111	Toba Tek Singh	Fiber
112	Village Gagoo Mandi Dist. Vehari	Fiber
113	Wah Cantt. District Rawalpindi	Fiber
114	Hayatabad, Peshawar	Fiber
115	1-link - KHI	Fiber
116	Zhob	Fiber
117	Ferozpur Road, Lahore	Fiber
118	DHA Phase V, Lahore	Fiber
119	Mughalpura, Lahore	Fiber



121	Wahid Road Lahore	Fiber
122	Sirki Road Quetta	Fiber
122	Hyderabad - Islamic Banking Branch	Fiber
123	Davis Road	Fiber
124	Badin Branch	Fiber
125	Tando Adam	Fiber
126	Gharo, Distt. Thatta	Fiber
127	Kandiario, Distt. Noshero Feroz	Fiber
128	Sultanabad Branch	Fiber
129	Umerkot Branch	Fiber
130	Naushero.Feroz	Fiber
131	Ubaro	Fiber
132	Rashid Minhas Road (Near Millenium Mall)	Fiber
133	Malir City	Fiber
134	Karimabad	Fiber
135	Civic Centre	Fiber
136	Model Colony, District Malir - Islamic	Fiber
137	Allama Shabbir Ahmed Usmani Road (Near Disco Bakery) Islamic	Fiber
138	Larkana (Near Al-Abbas Chowk or Resham Gali)	Fiber
139	Faisal Town Lahore	Fiber
140	Depalpur	Fiber
141	Samanabad, Lahore - Islamic	Fiber
142	Gujrat - Islamic	Fiber
143	Bahawalpur - Islamic	Fiber
144	F-11 Markaz, Islamabad	Fiber
145	Dadyal - Islamic	Fiber





SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____

Head - IT Div. _____

Member-IDBL. _____

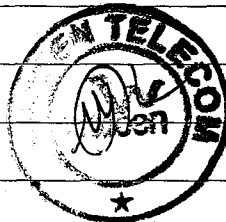
Date: _____

FINANCIAL PROPOSAL

Name of Bidder WATEEN TELECOM

PRICE SCHEDULE

S#	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Gulberg - LHR	22,500	14,500
2	Dadu Sugar Mill sub branch	22,500	14,500
3	Johar Town - LHR	22,500	14,500
4	New Challi - KHI	22,500	14,500
5	Preedy Street - KHI	22,500	14,500
6	Gizri Branch - KHI	22,500	14,500
7	Circular Road - LHR	22,500	14,500
8	Allama Iqbal Town - LHR	22,500	14,500
9	Jamshed Quarter - KHI	22,500	14,500
10	Water Pump - KHI	22,500	14,500
11	Kashmore	22,500	14,500
12	Daharki	22,500	14,500
13	Sector E11 - ISL	22,500	14,500
14	S.I.T.E - KHI	22,500	14,500
15	PWD Housing Society - ISL	22,500	14,500

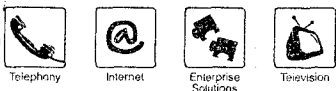


	dhha	22,500	14,500
	alamsusa	22,500	14,500
18	Muhammad Ali Society - KHI	22,500	14,500
19	North Karachi Industrial Area - KHI	22,500	14,500
20	Dhorajee - KHI	22,500	14,500
21	Administrative Society - kHI	22,500	14,500
22	Gol Market - KHI	22,500	14,500
23	Raja Bazar Rawalpindi	22,500	14,500
24	Abottabad	22,500	14,500
25	M.A.Jinnah Road - KHI	22,500	14,500
26	North Napier Road - KHI	22,500	14,500
27	New Karachi - KHI	22,500	14,500
28	Timber Market - KHI	22,500	14,500
29	Liaquatabad - KHI	22,500	14,500
30	Gulistan e Johar - KHI	22,500	14,500
31	Buffer Zone near Nagan Chorangi - KHI	22,500	14,500
32	Shaheedd-e-Millat Road - KHI	22,500	14,500
33	G.T Road Peshawar	22,500	14,500
34	Sat Garah	22,500	14,500
35	Dera Ghazi Khan	22,500	14,500
36	Matiari	22,500	14,500
37	Murree Road - RWP	22,500	14,500
38	Pano Aqil	22,500	14,500
39	Rato Dero	22,500	14,500
40	Sohrab Goth - KHI	22,500	14,500
41	Mirpur Mathelo	22,500	14,500
42	Jandiala Dhabwala	22,500	14,500
43	Kahna	22,500	14,500
44	Lidhar	22,500	14,500
	Chung	22,500	14,500



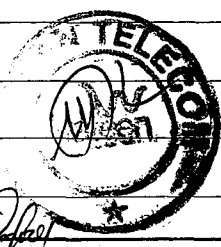
SIGNATURE MEMBERS PO-II

Head - HR Div. _____
 Head - IT Div. _____
 Member-IDBL _____
 Date: _____



Wateen Telecom Limited
 Main Walton Road,
 Opp. Bab-e-Pakistan
 Walton Cantt., Lahore.
 UAN: 111-999-919 Fax: +92-42-38389999
 Email: info@wateen.com
 Web: www.wateen.com

47	Stock Exchange Branch - KHI	22,500	14,500
47	Waher	22,500	14,500
48	Lea Market - KHI	22,500	14,500
49	D.H.A. Phase IV - KHI	22,500	14,500
50	Gulshan-e-Maymar - KHI	22,500	14,500
51	Bahadurshah Zafar - KHI	22,500	14,500
52	Rohri	22,500	14,500
53	Moro	22,500	14,500
54	Shershah Branch - KHI	22,500	14,500
55	PIB Colony - KHI	22,500	14,500
56	Gulshan-e-Hadeed - KHI	22,500	14,500
57	Rahim Yar Khan	22,500	14,500
58	Sialkot	22,500	14,500
59	Multan	22,500	14,500
60	Taramari Chowk - ISL	22,500	14,500
61	Faisalabad	22,500	14,500
62	Jacobabad	22,500	14,500
63	Walton Road - LHR	22,500	14,500
64	Peco Road - LHR	22,500	14,500
65	Liaquat Bazar Quetta	22,500	14,500
66	Jehlum	22,500	14,500
67	Kalra Khasa	22,500	14,500
68	Landhi # 6 - KHI	22,500	14,500
69	University Road - KHI	22,500	14,500
70	West Warf - KHI	22,500	14,500
71	Garden East - KHI	22,500	14,500
72	Okara	22,500	14,500
73	Mohlan Wala Distt.	22,500	14,500
74	Morr Aimanabad	22,500	14,500
	SIGNATURE MEMBERS PC-IT	22,500	14,500



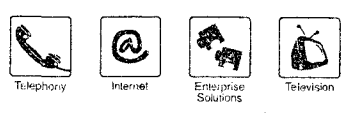
SIGNATURE MEMBERS PC-IT

Head - Fin Div _____

Head - IT Div _____

Member-IDBL _____

Date: _____



77	Qambar	22,500	14,500
77	Harappa	22,500	14,500
78	Sir Syed Hospital Phase VII - KHI (Sub-Br.) - KHI	22,500	14,500
79	Metroville, SITE - KHI	22,500	14,500
80	Main Buliward DHA - LHR	22,500	14,500
81	Mian Channu	22,500	14,500
82	Latifabad - HYD	22,500	14,500
83	Artillary Medan (Sindh Sec. Sub Br.) - KHI	22,500	14,500
84	SHIKARPUR RICE MILL (SUB-BRANCH)	22,500	14,500
85	Sajawal	22,500	14,500
86	Khayaban-e-Ittehad Branch - KHI	22,500	14,500
87	Karkhano Market Peshawar	22,500	14,500
88	Dera Murad Jamali	22,500	14,500
89	Mehrabad Peshawar Road Branch RWP	22,500	14,500
90	Shahr-e-Fatima (Queen's Road) - LHR	22,500	14,500
91	Chaman	22,500	14,500
92	University Road - PSW	22,500	14,500
93	Ghurki - Offsite ATM (Wateen)	22,500	14,500
94	MEHMOODABAD BRANCH	22,500	14,500
95	North Nazimabad	22,500	14,500
96	Khayaban-e-Shahbaz	22,500	14,500
97	Safoora Goth	22,500	14,500
98	PECHS Commercial Area	22,500	14,500
99	DHA Phase-II	22,500	14,500
100	PIA Employees Co-operative Housing Society	22,500	14,500
101	Saeedabad, Distt. Matiari	22,500	14,500
102	Sakrand, Distt. Shaheed Benazirabad	22,500	14,500
103	Khairpurnathan Shah, Distt. Dadu	22,500	14,500
104	Sukkur, Military Road	22,500	14,500
105	Hyderabad Market Area	22,500	14,500



SIGNATURE MEMBERS PC-IT

Company: Wateen Telecom SINDH BANK LIMITED

Page 12

Head - Fin Div. _____

Head - IT Div. _____

Member-IDBL. _____

Date: _____



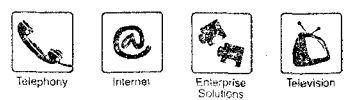
Wateen Telecom Limited
Main Walton Road,
Opp. Bab-e-Pakistan
Walton Cantt., Lahore.
UAN: 111-999-919 Fax: +92-42-38389999
Email: info@wateen.com
Web: www.wateen.com

106	Hyderabad Citizen Colony	22,500	14,500
107	Jamshoro	22,500	14,500
108	Qazi Ahmed	22,500	14,500
109	Hub, Balochistan	22,500	14,500
110	Main Bazar Chichawatni	22,500	14,500
111	Toba Tek Singh	22,500	14,500
112	Village Gagoo Mandi Dist. Vehari	22,500	14,500
113	Wah Cantt. District Rawalpindi	22,500	14,500
114	Hayatabad, Peshawar	22,500	14,500
115	1-link - KHI	22,500	14,500
116	Zhob	22,500	14,500
117	Ferozpur Road, Lahore	22,500	14,500
118	DHA Phase V, Lahore	22,500	14,500
119	Mughalpura, Lahore	22,500	14,500
120	Raiwind Road Lahore	22,500	14,500
121	Sirki Road Quetta	22,500	14,500
122	Ittehad - Islamic Banking Branch	22,500	14,500
123	Davis Road	22,500	14,500
124	Badin Branch	22,500	14,500
125	Tando Adam	22,500	14,500
126	Gharo, Distt. Thatta	22,500	14,500
127	Kandiario, Distt. Noshero Feroz	22,500	14,500
128	Sultanabad Branch	22,500	14,500
129	Umerkot Branch	22,500	14,500
130	Naushero Feroz	22,500	14,500
131	Ubaro	22,500	14,500
132	Rashid Minhas Road (Near Millenium Mall)	22,500	14,500
133	Malir City	22,500	14,500
134	Karimabad	22,500	14,500
135	Civic Centre	22,500	14,500



SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____
 Head - IT Div. _____
 Member-IDBL. _____
 Date: _____





136	Model Colony, District Malir - Islamic	22,500	14,500
137	Allama Shabbir Ahmed Usmani Road (Near Disco Bakery) Islamic	22,500	14,500
138	Larkana (Near Al-Abbas Chowk or Resham Gali)	22,500	14,500
139	Faisal Town Lahore	22,500	14,500
140	Depalpur	22,500	14,500
141	Samanabad, Lahore - Islamic	22,500	14,500
142	Gujrat - Islamic	22,500	14,500
143	Bahawalpur - Islamic	22,500	14,500
144	F-11 Markaz, Islamabad	22,500	14,500
145	Dadyal - Islamic	22,500	14,500
Sub Total		3,262,500	2,102,500
Grand Total (A+B)			5,365,000
*Lowest Evaluation Cost = <u>Sub Total 'A' + (Sub Total 'B' x 36)</u>			
No. Of Branches			544,500

SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____
 Head - IT Div. _____
 Member-IDBL. _____
 Date: _____



Signature and Stamp _____

Telephony

Internet

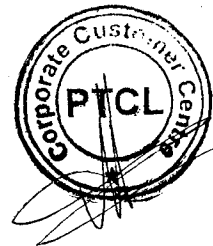
Enterprise Solutions

Television

Wateen Telecom Limited
 Main Walton Road,
 Opp. Bab-e-Pakistan
 Walton Cantt., Lahore.
 UAN: 111-999-919 Fax: +92-42-38389999
 Email: info@wateen.com
 Web: www.wateen.com

Tender # SNDB/COK/ADMIN/TD/645/2015
"Supply & Installation of Communication
Links"

FINANCIAL PROPOSAL





Pakistan Telecommunication
Company Ltd., EVP (Business),
South Zone, Hatim Alvi Road,
Clifton Block-4, Karachi.
www.ptcl.com.pk

Annexure "A"

BID FORM

Dated: December 1st, 2015

To,

Head of Administration Division
SINDH BANK LIMITED,
HEAD OFFICE
Besement-2 Floor, Federation House,
Abdullah Shah Ghazi Road,
Clifton,
Karachi 75600.

Gentleman,

Having examined the bidding documents the receipt of which is hereby duly acknowledged, we, the undersigned, offer, in conformity with the said bidding documents for the sum of currency Rupees **Four Hundred Fifty Thousand Only – PKR 450,000/-**

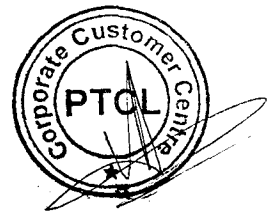
We undertake, if our Bid is accepted, [to provide goods/ work/related service], that will be in accordance with the term defined in the proposal and /OR contract.

Our firm including any subcontractors or suppliers for any part of the contract have nationalities from the following eligible countries:

Pakistan

If our Bid is accepted, we will obtain Bank Guarantee Pay order in a sum equivalent to ten percent (10%) of the Contract price for the due performance of the Contract, in the form prescribed by SNDB

We agree to abide by this Bid for a period of ninety (90) days from the date fixed for Bid opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period.





Pakistan Telecommunication
Company Ltd., EVP (Business),
South Zone, Hatim Alvi Road,
Clifton-Block-4, Karachi.
www.ptcl.com.pk

Until a formal Contract *is* prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid and to contract execution if we are awarded the contract, are listed below:


Name & Address of Agent	Amount and currency
-------------------------	---------------------

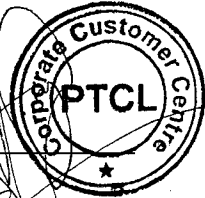
None

None

(If none, State none)

Dated this **First** day of **December** 2015


[Signature]



Abdul Qadeer
Senior Manager Corporate Sales

[In the Capacity of]

Duly authorized to sign Bid for and on the behalf of Pakistan Telecommunication Company Limited



Pakistan Telecommunication
Company Ltd., EVP (Business),
South Zone, Hatim Alvi Road,
Clifton Block-4, Karachi.
www.ptcl.com.pk

Annexure "B"

BID SECURITY FORM

Whereas [name of the Bidder] has submitted its bid dated [date of submission of bid] for the supply and installation of Internet (Bandwidth) Connection

KNOW ALL PEOPLE by these presents that WE [name of bank] of [name of country], having our registered office at [address of bank] (hereinafter called "the Bank"), are bound unto Sindh Bank (hereinafter called "the Purchaser") in the sum of Rupees _____ for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this ____ day of ____ 2015.

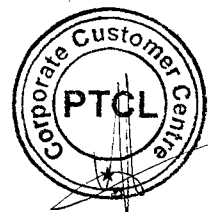
THE CONDITIONS of this obligation are:

1. If the Bidder withdraw its Bid during the period of bid validity specified by the Bidder on the Bid Form; or
2. If the Bidder, having been notified of the acceptance of its Bid by the Sindh Bank during the period of bid validity:
 - a. fails or refuses to execute the Contract, if required; or
 - b. fails or refuses to furnish the performance security, in accordance with the Instructions to Bidders;

We undertake to pay to the Purchaser up to the above amount upon receipt of its written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to and including twenty eight (28) days after the period of bid validity and any demand in respect thereof shall reach the Bank not later than the above date.

Note: Bid Security is submitted, along with Financial Proposal, in the form of Pay Order with PO number A-04595672



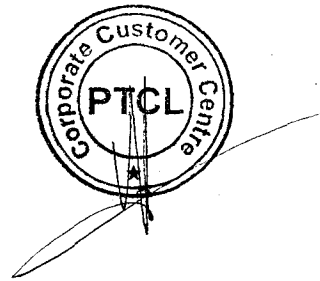


Pakistan Telecommunication
Company Ltd., EVP (Business),
South Zone, Hatim Alvi Road,
Clifton Block-4, Karachi.
www.ptcl.com.pk

Date: December 01, 2015

Letter of Conformation

This is to confirm that PTCL Complies with all the requirements mentioned in the Tender named as "Supply & Installation of Communication Links" Reference # "SNDB/COK/ADMIN/TD/645/2015" published by Sindh Bank Limited.



SIGNATURE MEMBERS

Head - Fin Div. [Signature]

Head - IT Div. [Signature]

Member-IDBL [Signature]

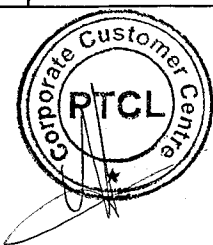
Date: [Signature]

FINANCIAL PROPOSAL

PRICE SCHEDULE

Name of Bidder: Pakistan Telecommunication Company Limited

S#	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Gulberg - LHR	PKR 90,000	PKR 10,000
2	Dadu Sugar Mill sub branch	PTCL Not Quoting	
3	Johar Town - LHR	PKR 90,000	PKR 10,000
4	New Challi - KHI	PKR 90,000	PKR 10,000
5	Preedy Street - KHI	PKR 90,000	PKR 10,000
6	Gizri Branch - KHI	PKR 90,000	PKR 10,000
7	Circular Road - LHR	PKR 90,000	PKR 10,000
8	Allama Iqbal Town - LHR	PKR 90,000	PKR 10,000
9	Jamshed Quarter - KHI	PKR 90,000	PKR 10,000
10	Water Pump - KHI	PKR 90,000	PKR 10,000
11	Kashmore	PKR 90,000	PKR 10,000
12	Daharki	PKR 90,000	PKR 10,000
13	Sector E11 - ISL	PKR 90,000	PKR 10,000
14	S.I.T.E - KHI	PKR 90,000	PKR 10,000
15	PWD Housing Society - ISL	PKR 90,000	PKR 10,000
16	Sargodha	PKR 90,000	PKR 10,000
17	Lalamusa	PKR 90,000	PKR 10,000
18	Muhammad Ali Society - KHI	PKR 90,000	PKR 10,000
19	North Karachi Industrial Area - KHI	PKR 90,000	PKR 10,000
20	Dhorajee - KHI	PKR 90,000	PKR 10,000
21	Administrative Society - kHI	PKR 90,000	PKR 10,000
22	Gol Market - KHI	PKR 90,000	PKR 10,000
23	Raja Bazar Rawalpindi	PKR 90,000	PKR 10,000
24	Abottabad	PKR 90,000	PKR 10,000
25	M.A.Jinnah Road - KHI	PKR 90,000	PKR 10,000
26	North Napier Road - KHI	PKR 90,000	PKR 10,000
27	New Karachi - KHI	PKR 90,000	PKR 10,000
28	Timber Market - KHI	PKR 90,000	PKR 10,000
29	Liaquatabad - KHI	PKR 90,000	PKR 10,000
30	Gulistan e Johar - KHI	PKR 90,000	PKR 10,000
31	Buffer Zone near Nagan Chorangi - KHI	PKR 90,000	PKR 10,000
32	Shaheedd-e-Millat Road - KHI	PKR 90,000	PKR 10,000
33	G.T Road Peshawar	PKR 90,000	PKR 10,000
34	Sat Garah	PTCL Not Quoting	
35	Dera Ghazi Khan	PKR 90,000	PKR 10,000



36	Matiari	PKR	90,000	PKR	10,000
37	Murree Road - RWP	PKR	90,000	PKR	10,000
38	Pano Aqil	PKR	90,000	PKR	10,000
39	Rato Dero	PKR	90,000	PKR	10,000
40	Sohrab Goth - KHI	PKR	90,000	PKR	10,000
41	Mirpur Mathelo	PKR	90,000	PKR	10,000
42	Jandiala Dhabwala	PKR	90,000	PKR	10,000
43	Kahna	PKR	90,000	PKR	10,000
44	Lidhar	PKR	90,000	PKR	10,000
45	Chung	PKR	90,000	PKR	10,000
46	Stock Exchange Branch - KHI	PKR	90,000	PKR	10,000
47	Mehar	PKR	90,000	PKR	10,000
48	Lea Market - KHI	PKR	90,000	PKR	10,000
49	D.H.A. Phase IV - KHI	PKR	90,000	PKR	10,000
50	Gulshan-e-Maymar - KHI	PKR	90,000	PKR	10,000
51	Bahadurshah Zafar - KHI	PKR	90,000	PKR	10,000
52	Rohri	PKR	90,000	PKR	10,000
53	Moro	PKR	90,000	PKR	10,000
54	Shershah Branch - KHI	PKR	90,000	PKR	10,000
55	PIB Colony - KHI	PKR	90,000	PKR	10,000
56	Gulshan-e-Hadeed - KHI	PKR	90,000	PKR	10,000
57	Rahim Yar Khan	PKR	90,000	PKR	10,000
58	Sialkot	PKR	90,000	PKR	10,000
59	Multan	PKR	90,000	PKR	10,000
60	Taramari Chowk - ISL	PKR	90,000	PKR	10,000
61	Faisalabad	PKR	90,000	PKR	10,000
62	Jacobabad	PKR	90,000	PKR	10,000
63	Walton Road - LHR	PKR	90,000	PKR	10,000
64	Peco Road - LHR	PKR	90,000	PKR	10,000
65	Liaquat Bazar Quetta			PTCL Not Quoting	
66	Jehlum	PKR	90,000	PKR	10,000
67	Kalra Khasa	PKR	90,000	PKR	10,000
68	Landhi # 6 - KHI	PKR	90,000	PKR	10,000
69	University Road - KHI	PKR	90,000	PKR	10,000
70	West Warf - KHI	PKR	90,000	PKR	10,000
71	Garden East - KHI	PKR	90,000	PKR	10,000
72	Okara	PKR	90,000	PKR	10,000
73	Mohlan Wala Distt.	PKR	90,000	PKR	10,000
74	Morr Aimanabad	PKR	90,000	PKR	10,000
75	Wapda Town - LHR	PKR	90,000	PKR	10,000
76	Qambar	PKR	90,000	PKR	10,000
77	Harapa			PTCL Not Quoting	
78	Sir Syed Hospital Phase VII - KHI (Sub-Br.) - KHI	PKR	90,000	PKR	10,000
79	Metroville, SITE - KHI	PKR	90,000	PKR	10,000
80	Main Buliward DHA - LHR	PKR	90,000	PKR	10,000
81	Mian Channu	PKR	90,000	PKR	10,000
82	Latifabad - HYD	PKR	90,000	PKR	10,000
83	Artillary Medan (Sindh Sec. Sub	PKR	90,000	PKR	10,000

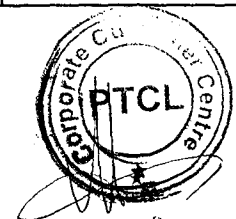
SIGNATURE MEMBERS PC-IT

Head - Fin Div. [Signature]

Head - IT Div. [Signature]

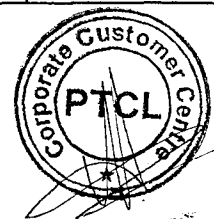
Member-IDBL [Signature]

Date:



84	SHIKARPUR RICE MILL (SUB-BRANCH)	PTCL Not Quoting		
85	Sajawal	PKR	90,000	PKR 10,000
86	Khayaban-e-Ittehad Branch - KHI	PKR	90,000	PKR 10,000
87	Karkhano Market Peshawar	PKR	90,000	PKR 10,000
88	Dera Murad Jamali	PKR	90,000	PKR 10,000
89	Mehrabad Peshawar Road Branch RWP	PKR	90,000	PKR 10,000
90	Shahr-e-Fatima (Queen's Road) - LHR	PKR	90,000	PKR 10,000
91	Chaman	PKR	90,000	PKR 10,000
92	University Road - PSW	PKR	90,000	PKR 10,000
93	Ghurki - Offsite ATM	PKR	90,000	PKR 10,000
94	MEHMOODABAD BRANCH	PKR	90,000	PKR 10,000
95	North Nazimabad	PKR	90,000	PKR 10,000
96	Khayaban-e-Shahbaz	PKR	90,000	PKR 10,000
97	Safoora Goth	PKR	90,000	PKR 10,000
98	PECHS Commercial Area	PKR	90,000	PKR 10,000
99	DHA Phase-II	PKR	90,000	PKR 10,000
100	PIA Employees Co-operative Housing Society	PKR	90,000	PKR 10,000
101	Saeedabad, Distt. Matiari	PKR	90,000	PKR 10,000
102	Sakrand, Distt. Shaheed Benazirabad	PKR	90,000	PKR 10,000
103	Khairpurnathan Shah, Distt. Dadu	PKR	90,000	PKR 10,000
104	Sukkur, Military Road	PKR	90,000	PKR 10,000
105	Hyderabad Market Area	PKR	90,000	PKR 10,000
106	Hyderabad Citizen Colony	PKR	90,000	PKR 10,000
107	Jamshoro	PKR	90,000	PKR 10,000
108	Qazi Ahmed	PKR	90,000	PKR 10,000
109	Hüb, Balochistan	PKR	90,000	PKR 10,000
110	Main Bazar Chichawatni	PKR	90,000	PKR 10,000
111	Toba Tek Singh	PKR	90,000	PKR 10,000
112	Village Gagoo Mandi Dist. Vehari	PKR	90,000	PKR 10,000
113	Wah Cantt. District Rawalpindi	PKR	90,000	PKR 10,000
114	Hayatabad, Peshawar	PKR	90,000	PKR 10,000
115	1-link - KHI	PKR	90,000	PKR 10,000
116	Zhob	PTCL Not Quoting		
117	Ferozpur Road, Lahore	PKR	90,000	PKR 10,000
118	DHA Phase V, Lahore	PKR	90,000	PKR 10,000
119	Mughalpura, Lahore	PKR	90,000	PKR 10,000
120	Raiwind Road Lahore	PKR	90,000	PKR 10,000
121	Sirki Road Quetta	PKR	90,000	PKR 10,000
122	Ittehad - Islamic Banking Branch	PKR	90,000	PKR 10,000
123	Davis Road	PKR	90,000	PKR 10,000
124	Badin Branch	PKR	90,000	PKR 10,000
125	Tando Adam	PKR	90,000	PKR 10,000
126	Gharo, Distt. Thatta	PKR	90,000	PKR 10,000
127	Kandiaro, Distt. Noshero Feroz	PKR	90,000	PKR 10,000
128	Sultanabad Branch	PTCL Not Quoting		
129	Umerkot Branch	PKR	90,000	PKR 10,000
130	Naushero Feroz	PKR	90,000	PKR 10,000
131	Ubaro	PKR	90,000	PKR 10,000

SIGNATURE MEMBERS PC-II
Head - Fin Div. S.A.U.
Head - IT Div. [Signature]
Member-IDBL. [Signature]
Date: _____



132	Rashid Minhas Road (Near Millenium Mall)	PKR	90,000	PKR	10,000
133	Malir City	PKR	90,000	PKR	10,000
134	Karimabad	PKR	90,000	PKR	10,000
135	Civic Centre	PKR	90,000	PKR	10,000
136	Model Colony, District Malir - Islamic	PKR	90,000	PKR	10,000
137	Allama Shabbir Ahmed Usmani Road (Near Disco Bakery) - Islamic	PKR	90,000	PKR	10,000
138	Larkana (Near Pakistan/ Al-Abbas Chowk or Resham Gali)	PKR	90,000	PKR	10,000
139	Matli, District T.M.Khan	PKR	90,000	PKR	10,000
140	Khanpur Mahar, District Ghotki	PKR	90,000	PKR	10,000
141	Faisal Town Lahore	PKR	90,000	PKR	10,000
142	Village Minhala Tehsil Lahore Cantt.	PKR	90,000	PKR	10,000
143	Chakwal	PKR	90,000	PKR	10,000
144	Haroonabad	PKR	90,000	PKR	10,000
145	Haveli Lakha	PKR	90,000	PKR	10,000
146	Depalpur	PKR	90,000	PKR	10,000
147	Fateh Jang, District Attock	PKR	90,000	PKR	10,000
148	Janpur, Tehsil Liaqatpur, District Rahim Yar Khan			PTCL Not Quoting	
149	Samanabad, Lahore - Islamic	PKR	90,000	PKR	10,000
150	Gujrat - Islamic	PKR	90,000	PKR	10,000
151	Bahawalpur - Islamic	PKR	90,000	PKR	10,000
152	Sheikhupura - Islamic	PKR	90,000	PKR	10,000
153	F-11 Markaz, Islamabad	PKR	90,000	PKR	10,000
154	Rawalakot			PTCL Not Quoting	
155	Mardan- Islamic	PKR	90,000	PKR	10,000
156	Dadyal - Islamic			PTCL Not Quoting	
	Sub Total	PKR	13,140,000	PKR	1,460,000
	Grand Total (A+B)	PKR			14,600,000
	*Lowest Evaluation Cost = $\frac{\text{Sub Total 'A'} + (\text{Sub Total 'B'} \times 36)}{\text{No.Of Branches}}$				PKR 450,000/-

Note: PTCL would provide complimentary 2Mbps MPLS services over DSL for 10 sites which are NOT QUOTED on fiber optic above.

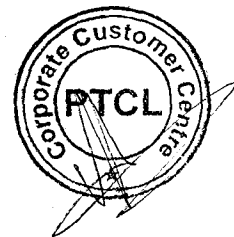
SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____

Head - IT Div. _____

Member-IDBL. _____

Date: _____





Annexure "A"

BID FORM

Dated: 1st December, 2015

To,

Head of Administration Division
SINDH BANK LIMITED
HEAD OFFICE
Basement-2 Floor, Federation House,
Abdullah Shah Ghazi Road,
Clifton,
Karachi 75600
Gentleman,

Having examined the bidding documents, the receipt of which is hereby duly acknowledged, we, the undersigned, offer, in conformity with the said bidding documents for the sum of currency Five Million Three Hundred Sixty-Five Thousand (5,365,000) [total bid amount in words and figures].

We undertake, if our Bid is accepted, [to provide goods/work/related service], that will be in accordance with the terms defined in the proposal and /or contract.

Our firms, including any subcontractors or suppliers for any part of the Contract, have nationalities from the following eligible countries _____

If our Bid is accepted, we will obtain the Bank Guarantee/Pay order in a sum equivalent to ten percent (10%) of the Contract Price for the due performance of the Contract, in the form prescribed by SNDB.

We agree to abide by this Bid for a period of ninety (90) days from the date fixed for Bid Opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

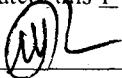
Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid and to contract execution if we are awarded the contract, are listed below:

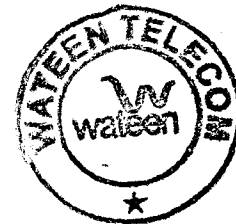
Name & Address of Agent	Amount and Currency
<u>Muhammad Sharjeel Khan</u>	<u>5,365,000</u>
<u>6th Floor Parsa Tower PECHS Karachi</u>	<u>PKR</u>

(If none, State none)

Dated this 1st day of December 2015.


[Signature]

Key Accounts Manager
[In the Capacity of]



Duly authorized to sign Bid for and on behalf of Wateen Telecom



Wateen Telecom Limited
Main Walton Road,
Opp. Bab-e-Pakistan
Walton Cantt., Lahore.
UAN: 111-999-919 Fax: +92-42-38389999
Email: info@wateen.com
Web: www.wateen.com