

15T FLOOR, APOLO CENTRE, ADJACENT TO BEHERIA UNIVERSITY MAIN DALMIA ROAD, KARACHI. PHONE:021-99240255

Bid Evaluation Report

1. Name of Procuring Agency: Lyari Development Authority

2.(i) SPPRA web site Tender ID No: 1575218845

(ii) SPPRA web site Serial No: 23234

 Tender Description/Name of work/item: Consultancy Services for Preparation of Feasibility Report, Preliminary Design, PC-1 Documents, etc. of Hawksbay Elevated Freeway (11.5 Kms) at Karachi

4. Method of Procurement: Quality and Cost Based Selection (QCBS) Method

5. Tender Published: The News (14-03-2015)

The Daily Ibrat (14-03-2015) The Daily Sobh (14-03-2015) The Daily Express (14-03-2015)

6. Total Bid documents Sold: Six (6) Nos.

i) M/s Techno-Consult International

ii) M/s National Engineering Services Pakistan (Pvt) Limited

iii) M/s MMP, MM Pakistan (Pvt) Limited

iv) M/s Exponent Engineering (Pvt) Limited

v) M/s Osmani & Company (Pvt) Ltd.

vi) M/s ESS. I. AAR Planning, Engineering & Services Consultant

7. Total Bids Received: Two (2) Nos.

i) M/s National Engineering Services Pakistan (Pvt) Limited

ii) M/s Osmani & Company (Pvt) Ltd.

Technical Bid Opening date: (if applicable) 07 April 2015

9. No. of Bid technically qualified (if applicable): Two (2) Nos.

M/s National Engineering Services Pakistan (Pvt) Limited

ii) M/s Osmani & Company (Pvt) Ltd.

10. Bid(s) Rejected: None

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks				
0	1	2	3	4	5	6				
	M/s Osmani & Company (Pvt) Ltd.	Stage 1: Rs.28,255,000 + SSTS Rs.4,238,250 = Rs.32,493,250	First Lowest		7.5% below	Gained highest				
1.		Stage 2: 1.435% of the cost of works + SSTS (0.215%) = 1.65% of the cost of works (subject to approval of PC-1)		the estimated cost of Rs. 35.1 M	combined score in QCBS	Selected Consultants				
	M/s National	Stage 1: Rs.32,802,500 + SSTS Rs.4,875,375 = Rs.37,722,875	Second Lowest					7.5% above	Second	
2.	Engineering Service Pakistan (Pvt) Ltd.	Stage 2: 2.65% of the cost of works + SSTS (0.40%) = 3.05% of the cost of works (subject to approval of PC-1)		the estimated cost of Rs. 35.1 M	highest combined score in QCBS					

Signatures of the Members of Consultant Selection Committee.

Mr. Abdul Aziz Memon Superintending Engineer, LDA (Chairman) Mr. Sikandar Ali Shaikh T&C Section / P&D Department GOS (Member)

Dr. Aijaz Alam Deputy Secretary (Dev-1) Ti Finance Department, GOS (Member)

Mr. Ali Abbas

Mr. Agha Mohammad Ali



1ST FLOOR, APOLO CENTRE, ADJACENT TO BEHERIA UNIVERSITY MAIN DALMIA ROAD, KARACHI, PHONE:021-99240255

MINUTES OF THE MEETING OF CONSULTANTS SELECTION COMMITTEE FOR OPENING OF FINANCIAL PROPOSALS & FINALIZATION OF EVALUATION FOR APPOINTMENT OF CONSULTANTS FOR

CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN, PC-1 DOCUMENTS, ETC. OF HAWKSBAY ELEVATED FREEWAY (11.5 KMs) AT KARACHI

Date:

May 6, 2015

Venue: Office of Lyari Development Authority, Apolo Centre, PNS Raza, Karachi

Participants:

(a) Mr. Abdul Aziz Memon Superintending Engineer, LDA (Chairman) (b) Mr. Sikandar Ali Shaikh T&C Section / P&D Department GOS (Member) (c) Dr. Aijaz Alam Deputy Secretary (Dev-I)

Finance Department, GOS

(Member)

(d) Mr. Ali Abbas Deputy Director (F&A)

Finance Department, LDA

(Member)

(e) Mr. Agha Mohammad Ali Executive Engineer, LDA

(Member/Secretary)

Consultants Representatives witnessing Financial Bid Opening:

- i) Mr. M. Farooq, Chief Engineer - Representative of M/s National Engineering Services Pakistan
- ii) Mr. Dhani Bux Magsi, Sr. Manager (Business Development) - Representative of M/s Osmani & Co.

(The above representatives of Consultants were present only during the Financial Bid Opening)

- The Chair welcomed the committee members and informed that after the Technical Proposal Evaluation carried-out in the last meeting of May 4, 2015, both the participating firms i.e. M/s National Engineering Services Pakistan (Pvt.) Ltd. & M/s Osmani & Co. (Pvt.) Ltd. were found Technically Qualified and it was decided that the financial proposals of both the firms will be opened on May 6, 2015 for which necessary letters were also issued to both the firms. Today, the Financial Proposals of both the firms will be opened and the rates quoted by them will be announced publically as per the requirements of SPPRA Rules. Thereafter, the Financial Proposal Evaluation as well as finalization of Combined Score of Technical & Financial proposals will be done to conclude the evaluation process.
- 2. Thereafter, the representatives of both the firms were called and their Financial Proposals were opened in their presence.
- 3. The Financial Proposal opening statement as recorded and signed by the Consultants Selection Committee as well as representatives of both the firms is attached at Annexure "A".
- The Financial proposals status is as follows:



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S. No.	Name of Bidder	Stage 1 – Feasibility Stage LS Fees	Sind Sales Tax on Services	Total for Stage 1 Works
1	National Engineering Services Pakistan (Pvt.) Ltd.	Rs. 32,502,500	Rs. 4,875,375	Rs37,377,875
2	Osmani & Co. (Pvt.) Ltd.	Rs. 28,255,000	Rs. 4,238,250	Rs. 32,493,250

M/s National Engineering Services Pakistan (Pvt.) Ltd.'s representative noted on the Financial Proposal Opening Sheet that their quoted fees are exclusive of the SBR Tax.

b. Stage 2 Works i.e. Execution Stage (subject to approval of PC-1 to be prepared in Stage 1 Works) - To be quoted on % of Cost basis:

S. No.	Name of Consultant	Pre- qualification of Contractors	Assistance in bidding process, preparation of evaluation report & assistance in finalization of contract with the successful bidder	Vettin g of Desig ns	Detailed resident supervision of works	Total for Stage 2 Works
1.	National Engineering Services Pakistan (Pvt.) Ltd.	0.10%	0.20%	1.00%	1.35%	2.65%
2.	Osmani & Co. (Pvt.) Ltd.	0.01%	0.05%	0.13%	1.25%	1.435%

The Financial Proposals of both the consultants were reviewed in light of Clause 19.2 of the Instructions to
Consultants (Page 14) of RFP to check and correct any computational errors. One computational error was found
in the Financial proposal of M/s National Engineering Services Pakistan wherein in the Direct (Non-Salary) costs
(during Feasibility Study, Preliminary Design, etc. Phase), in Item 4 – transport Vehicles (Rentals), the following
was corrected:

As given in the Financial proposal:

S. No.	Nomenclature	Unit	Quantity	Unit price	Total Amount
4	Transport Vehicles (Rentals) 2 Nos. 1300cc for 5 Months @ Rs. 150,000 per month inclusive of Driver & POL	No.	2 x 5	150,000	1,200,000

As corrected by CSC in the Financial proposal

S. No.	Nomenclature	Unit	Quantity	Unit price	Total Amount
4	Transport Vehicles (Rentals) 2 Nos. 1300cc for 5 Months @ Rs. 150,000 per month inclusive of Driver & POL	No.	2 x 5	150,000	1,500,000

The above correction resulted in the corrected price of the Financial Proposal of M/s national Engineering Services Pakistan (Pvt.) Ltd. for Stage 1 works as Rs. 32.802, 500/- excluding the Sindh Sales tax on Services.



1ST FLOOR, APOLO CENTRE, ADJACENT TO BEHERIA UNIVERSITY MAIN DALMIA ROAD, KARACHI. PHONE:021-99240255

The Technical Score of the two participants as finalized and approved as per the evaluation criteria given in the RFP, during the last meeting of CSC was as follows:

M/s National Engineering Services Pakistan (Pvt.) Ltd.

M/s Osmani & Co. (Pvt.) Ltd. – 88.0

8. For Financial Score, the basis for evaluation was kept as:

For Stage 1 Works – Lump Sum

 For Stage 2 Works - % of Cost Basis with assumed Cost of work mentioned as Rs. 5,000 M in the RFP for evaluating the Stage 2 Fees.

-75.5

9. Based on the above, the Overall Financial proposals Costs / Scores of both the participants comes as follows:

Row No.	Item of Works	M/s National Engineering Services Pakistan (Pvt.) Ltd.	M/s Osmani & Co. (Pvt.) Ltd.
1	STAGE 1 WORKS		
2	Lump Sum Fees	Rs. 32,802,500	Rs. 28,255,000
3	Sindh Sales Tax on Services @ 15%	Rs. 4,920,375	Rs. 4,238,250
4	Total LS Fees including Sindh Sales Tax on Services	Rs. 37,722,875	Rs. 32,493,25
5	STAGE 2 WORKS		
6	Pre-qualification of Contractors	0.100%	0.0109
7	Assistance in bidding process, preparation of evaluation report & assistance in finalization of contract with the successful bidder	0.200%	0.050%
8	Vetting of Designs	1.000%	0.125%
9	Detailed resident supervision of works	1.350%	1.250%
10	Total for Stage 2 Works	2.650%	1.435%
11	Assessed Amount for Evaluation Purposes assuming Rs. 5000 M as project cost as mentioned in RFP for assessment purposes	Rs. 132,500,000	Rs. 71,750,000
12	Sindh Sales Tax on Services @ 15%	Rs. 19,875,000	Rs. 10,762,500
13	Total Assessed Cost for Stage 2 Works based on assumed Project Cost of Rs. 5000 M i/c Sindh Sales Tax on Services	Rs. 152,375,000	Rs. 82,512,500
14	Total Cost for Evaluation Purposes	Rs. 190,097,875	Rs. 115,005,750
15	As per Clause 19.4 of RFP (Page 23) Sf (Financial Proposal Score) = 100 x Fm / F where	100 x 115.006 / 190.098	100 x 115.006 /115.006



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 The final combined score as per Clause 19.4 (iii) of the Data Sheet of RFP (Page 24) (modified in the Addendum to the Bidding Documents) is as follows;

Formula; $CS = 0.6 \times St + 0.4 \times Sf$

- i) M/s National Engineering Services Pakistan (Pvt.) Ltd.
 = 0.6 x 75.5 + 0.4 x 60.5 = 45.3 + 24.2 = 69.5
- ii) M/s Osmani & Co. (Pvt.) Ltd. = 0.6 x 88.0 + 0.4 x 100 = 52.8 + 40 = 92.8
- 11. For award of works, SPPRA Rule 72 (3) says:
 - "(3) Quality and Cost Based Selection Method This method shall be used only where;
 - (a) the Terms of Reference are well-defined and Quality is of prime consideration, while cost is a secondary consideration;
 - (b) the firm which attains the highest combined weighted technical and financial score according to the criteria mentioned in the bidding documents shall be selected."
- 12. Based on above conclusion, the Consultants Selection Committee approved the above evaluation and recommended the award of subject work to M/s Osmani & Co. (Pvt.) Ltd., who have attained the highest Combined Score and whose Financial Proposal is incidentally the lowest in competition also, on the following rates:
 - For Stage 1 Works: Lump Sum Rs. 28,255,000 + Sindh Sales Tax on Services i.e. Rs. 4,238,250 totaling to Rs. 32,493,250/- inclusive of Sindh Sales Tax on Services
 - For Stage 2 Works: 1.435% of the Cost of Works + Sindh Sales Tax on Services @ 15% of the Fee.
 (Subject to Approval of PC-1)

There being no other point, the meeting was concluded with thanks to and from the chair.

Mr. Abdul Aziz Memon (Chairman)

Consultants Selection Committee Superintending Engineer, LDA Member/Secressyles (Executive Engineer)

Lyari Development Authority

Dr. Aliaz Alam

(Member)

Consultants Selection Committee

Deputy Secretary (Dev-I) Finance Department, GoS

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LYARI DEVELOPMENT AUTHORITY OFFICE OF THE EXECUTIVE ENGINEER DIV-II

1ST FLOOR, APOLO CENTRE, ADJECENT TO BEHERIA UNIVERSITY MAIN DALMIA ROAD, Karachi. Phone: 021-99240255

No. EE/HBD-II/LDA/2015/80

Date: 02-06-2015

The Deputy Director, (ENF-1) SPPRA Karachi.

Attention: Mr. Imran Razzak

Subject: RFP FOR "CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN, PC-1 DOCUMENTS, ETC. OF HAWKSBAY ELEVATED FREEWAY (11.5 KMS) AT KARACHI.

Refuse your letter No: DER (ENF-1)/0526/SPPRA/34-1(LDA)/14-15/8844, Karachi, dated: 22nd may, 2015

Please find enclosed herewith the following documents as desired by you in your above referred letter.

- Bid Evolution report duly signed by members of Consultant Selection Committee in original.
- (II) Minutes of the meeting of Consultant Selection Committee held on 6th may, 2015 for opening of Financial Proposals and Finalization of evolution for appointment of Consultant for Consultancy Services for Preparation of Feasibility report, Preliminary Design, PC-1 documents, etc. of Hawksbay Elevated Freeway (11.5 KMS) Karachi.
- (III) Photocopy of Technical Evolution Report.

Kindly hoist the above mention documents on SPPRA website to complete the process at earliest.

Hawksbay Division-II Lyari Development Authority

Copy to:

- The Secretary Local Govt. Deptt, GoS.
- The Chief Engineer, LDA
- > The Superintendent Engineer, LDA

> The Staff officer of MD, SPPRA.

SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

1	NAME OF THE ORGANIZATION	Lyari Development Authority		
2	PROVINCIAL / LOCAL GOVERNMENT / OTHER	Government of Sindh.		
3	TITLE OF CONTRACT	Consultancy Service for the Preparetion of Feasibility Report, Preliminary Design, PC-I Documents Etc. of Hawksbay Elevated Freeway Karachi.		
4	tender no	-		
5	BRIEF DESCRIPTION OF CONTRACT	As Above		
6	FORUM THAT APPROVED THE SCHEME	PDWP P&D Department, Govt. of Sindh		
7	tender estimated value	Rs. 35.10 Million		
8	engineering estimate (for Civil Works Only)	Rs. 35.10 Million		
9	ESTIMATED COMPLETION PERIOD	5 Months		
10	tender opened on (date & time)	(i) Technical Proposal opening date: 07-04-2015(3.00 PM)(ii) Financial Proposal opening date: 06-05-2015(3.00 PM)		
11	number of tender documents sold (attach list)	06 Nos Sold		
12	number of bids received	02 Nos		
13	number of bidders present at the time of opening	02 Nos		
14	BID EVALUATION REPORT (ATTACH A COPY)	Copy Attached		
15	name & address of the successful bidder	M/S OSMANI & COMPANY (PVT.) LTD. 245/2-K, Block-6, PECHS, Karachi 021-4546541		

16	CONTRACT AWARD PRICE	a) For feasibility Stage: 1
		Fees L.S Rs. 28,255,000/-
		b) For Execution Stage: 2 % of cost(to start subject toapproval of PC-I): (i) Pre-Qualification of Contrators:
		Fees L.S 0.010% of the Project Cost
		(ii) Assistance in Bidding Process, Preparation of Eveluation Report & Assistance in finalization of contract with the succssfull bidder: Fees L.S 0.050% of the Project Cost
	·	(iii) Vetting & Designs: Fees L.S 0.125% of the Project Cost
		(iv) Detail Resident Supervision of Works: Fees L.S 0.250% of the Project Cost
17	RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT (i.e 1 st , 2 nd , EVALUATED BID)	
18	method of procurement	Quality & Cost Based Selection Method, 72(3)
		SPPRA-2010 (Amended-2013)
19	APPROVING AUTHORITY FOR AWARD OF CONTRACT	Director General, LDA
20	Whether procurement was included in Annual procurement plan	Yes
21	advertisement	SPPRA website Serial No: 23234 & SPPRA ID No. 1575218845
	SPPRA WEBSITE	www.pprasindh.gov.pk
	NEWSPAPERS	Daily The News, Dated 14-03-2015, The Daily Ibrat Dated 14-03-2015, The Daily Sobh Dated 14-03-2015, The Daily Express Dated: 14-03-2015
22	nature of Contract	Domestic / Local
23	whether Qualification Criteria was included in Bidding documents?	Yes (Copy Enclosed)
24	Whether evaluation Criteria bid was included in bidding documents?	Yes (Copy Enclosed)

25	WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN COMPETITIVE BIDDING?	Open Competitive Bidding Mathod Was Used
26	was bid security obtained from all the bidders?	Yes
27	WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED BID/BEST EVALUATED BID?	Yes
28	whether the successful bidder was technically compliant?	Yes
29	whether the names of the bidders and their Quoted prices were read out at the time of Opening of Bids?	Yes
30	whether evaluation report was given to bidders before the award of contract?	Yes (Copy Enclosed)
31	ANY COMPLAINT RECEIVED	No
32	Any deviation from specifications given in the tender notice/documents	No
33	was the extension made in Response time?	No
34	any deviation from qualification criteria	No .
35	WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT BLACK LISTED?	Yes
36	WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURRING AGENCY TO THE SUPPLIERS PREMISES IN CONNECTION WITH THE PROCUREMENT? DETAILS TO BE ASCERTAINED REGARDING FINANCES OF VISIT IF ABROAD	No
37	were proper safeguard provided on mobilization advance payment in the contract (bank guarantee etc.)	On Submission of Pay Order from Schedule Bank of Pakistan.

38	Special conditions if any	No
39	DATE OF AWARD OF CONTRACT	27-07-2015
40	Signature & Official Stamp Of authorized Officer	Executive Instructs Executive Instructs Hawksbay Division-II Lyart Development Authority
FOR	OFFICE USE ONLY	

*

LIST OF CONSULTANTS PARTICIPANTS

TENDER: CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN, PC-I DOCUMENT ETC. OF HAWKSBAY ELEVATED FREEWAY, KARACHI.

DATE OF OPENING:

3.

4.

1) Technical Proposals Opening Date: 07-04-2015

Sr. No:	Name of Participants	
1.	M/s National Engineering	Service Pakistan PrivateLimited
2.	M/s Osmani & Company	Private Limited
2)	Financial Proposals Opening	Date: 06-05-2015
Sr. No:	Name of Participants	

M/s National Engineering Service Pakistan PrivateLimited

M/s Osmani & Company Private Limted

Howtali 29/47/2015



LYARI DEVELOPMENT AUTHORITY OFFICE OF THE EXECUTIVE ENGINEER HB DIV-II

1ST FLOOR, APOLO CENTRE, ADJECENT TO BEHERIA UNIVERSITY MAIN DALMIA ROAD, Karachi. Phone: 021-99240255

No. EE/HBD-II/LDA/2015/66

Date: 15-05-2015

The Director (CB)

Barrack No. 08, Sindh Secretariat No. 04-A, Sindh Public Procurement Regulatory Authority, Court Road, Karachi

SUBJECT: BID EVALUATION REPORT OF CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN, PC-I DOCUMENT ETC OF HAWKSBAY ELEVATED FREEWAY, KARACHI.

Please find enclosed herewith Bid Evaluation Report of above subject work, original signed by Consultant Selection Committee (CSC) and copy of Consultant Selection Committee (CSC) notification for hoisting on SPRRA Website under Rule-45 for captioned subject at your earliest.

Executive Engineer 207 Hawksbay Division-II, LDA

Enclosed:

> Bid Evaluation Report

Copy to:

1. Chief Engineer, LDA

2. Superintending Engineer,

3. P.S Director General, LD



1ST FLOOR, APOLO CENTRE, ADJACENT TO BEHERIA UNIVERSITY MAIN DALMIA ROAD, KARACHI. PHONE:021-99240255

Bid Evaluation Report

1. Name of Procuring Agency: Lyari Development Authority

2.(i) SPPRA web site Tender ID No: 1575218845

(ii) SPPRA web site Serial No: 23234

- 3. Tender Description/Name of work/item: Consultancy Services for Preparation of Feasibility Report, Preliminary Design, PC-1 Documents, etc. of Hawksbay Elevated Freeway (11.5 Kms) at Karachi
- 4. Method of Procurement: Quality and Cost Based Selection (QCBS) Method
- 5. Tender Published: The News (14-03-2015)

The Daily Ibrat (14-03-2015)

The Daily Sobh (14-03-2015)

The Daily Express (14-03-2015)

- 6. Total Bid documents Sold: Six (6) Nos.
 - M/s Techno-Consult International
 - ii) M/s National Engineering Services Pakistan (Pvt) Limited
 - M/s MMP, MM Pakistan (Pvt) Limited iii)
 - M/s Exponent Engineering (Pvt) Limited iv)
 - M/s Osmani & Company (Pvt) Ltd. v)
 - M/s ESS. I. AAR Planning, Engineering & Services Consultant vi)
- 7. Total Bids Received: Two (2) Nos.
 - M/s National Engineering Services Pakistan (Pvt) Limited i)
 - M/s Osmani & Company (Pvt) Ltd. (ii
- 8. Technical Bid Opening date: (if applicable) 07 April 2015
- 9. No. of Bid technically qualified (if applicable): Two (2) Nos.
 - M/s National Engineering Services Pakistan (Pvt) Limited i)
 - ii) M/s Osmani & Company (Pvt) Ltd.
- 10. Bid(s) Rejected: None
- 11. Financial Bid Opening date: 06 May 2015

06/05. 10015 / 6/5/15 AA

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks
0	1	2	3	4	5	6
	M/s Osmani	Stage 1: Rs.28,255,000 + SSTS Rs.4,238,250 = Rs.32,493,250	F:4	7.5% below	Gained highest	
1.	& Company (Pvt) Ltd.	Stage 2: 1.435% of the cost of works + SSTS (0.215%) = 1.65% of the cost of works (subject to approval of PC-1)	First Lowest	the estimated cost of Rs. 35.1 M	combined score in QCBS	Selected Consultants
2.	M/s National Engineering Service Pakistan (Pvt) Ltd.	Stage 1: Rs.32,802,500 + SSTS Rs.4,875,375 = Rs.37,722,875 Stage 2: 2.65% of the cost of works + SSTS (0.40%) = 3.05% of the cost of works (subject to approval of PC-1)	Second Lowest	7.5% above the estimated cost of Rs. 35.1 M	Second highest combined score in QCBS	

Signatures of the Members of Consultant Selection Committee.

Superintending Engineer, LDA (Chairman)

Department GOS

(Member)

Deputy Secretary (Dev-I)

Finance Department, GOS

(Member)

Deputy Director (F&A)

Finance Department, LDA

(Member)

Executive Engineer, LDA

(Member/Secretary)



LYARI DEVELOPMENT AUTHORITY OFFICE OF THE EXECUTIVE ENGINEER HB DIV-II

1ST FLOOR, APOLO CENTRE, ADJECENT TO BEHERIA UNIVERSITY MAIN DALMIA ROAD, Karachi, Phone: 021-99240255

No. EE/HBD-II/LDA/2015/86

Date: 15-06-2015

M/S: Osmani & Company (Pvt.) Ltd. 245/2-K, Block-06, PECHS, Karachi.

Phone No: 021-34546541

ACCEPTANCE LETTER

CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY SUBJECT: DESIGN, PC-I DOCUMENT ETC. OF HAWKSBAY ELEVATED FREEWAY, KARACHI.

I am directed to inform that Competent Authority has been pleased to accept your quoted bid for Rs. 3.24.93.250/- (Rupees Three Crore, Twenty Four Lac, Ninety Three Thousand, Two Hundred & Fifty only) including Sindh Sales Tax on services @ 15% amounting to Rs. 42,38,250/- (Rupees Fourty Two Lac, Thirty Eight Thousand, Two Hundred & Fifty only).

You are therefore requested to furnish the following documents for execution of contract agreement:

- 1. Stamp paper (Non Judicial) of Rs. 97,500/- (Rupees Ninety Seven Thousand & Five Hundred Only) being 0.3% of guoted amount of Rs. 3,24,93,250/- (Rupees Three Crore, Twenty Four Lac, Ninety Three Thousand, Two Hundred & Fifty only)
- 2. Performance Security of an amount equal to 5% of the total contract price in the form of Pay Order, Demand Daft or Bank Guarantee from any scheduled bank of Pakistan as mentioned in clause 42.2 Performance Security, Section-2, and Instructions to consultants Data Sheet of the Technical Proposal documents.
- 3. Income Tax clearance certificate.
- 4. Professional tax Certificate.
- 5. Integrity pact as per SPPRA Rule 2010 (Amended-2013).

Hawksbay D

Lycri Development Authority

- 6. NIC of proprietor of Firm with complete current mailing address.
- 7. Power of Attorney Rs.100/- stamp paper from the consultant to the person authorized to sign the contract agreement & coordinate with LDA along with CNIC copy.

Copy to:

1. The Director (F&A), LDA

The Chief Engineer, LDA
 The Superintending Engineer, LDA

4. PS to Director General, LDA

OMPANY (PV)



OFFICE OF THE EXECUTIVE ENGINEER LYARI DEVELOPMENT AUTHORITY HAWKSBAY DIVISION-II

1ST FLOOR, APOLO CENTRE, ADJECENT TO BEHERIA UNIVERSITY MAIN DALMIA ROAD, Karachi. Phone: 021-99240255

NO: EE/HBD-II/LDA/2015/103

Date: 27-07-2015

M/s Osmani & Company (Pvt.) Ltd. 245/2-K, Block-6, P.E.C.H.S, KARACHI.

Letter of Commencement

SUBJECT: CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN, PC-I DOCUMENT ETC. OF HAWKSBAY ELEVATED FREEWAY, KARACHI.

With reference to the letter of acceptance for the above subject work for feasibility stage: 1 amounting to Rs. 3,24,93,250/- (Rupees Three Crore, Twenty Four Lac, Ninety Three Thousand, Two Hundred & Fifty only) including Sindh Sales Tax on services @ 15% amounting to Rs. 42,38,250/- (Rupees Fourty Two Lac, Thirty Eight Thousand, Two Hundred & Fifty only) issued vide this office letter No. No. EE/HBD-II/LDA/2015/86 Dated: 15-06-2015.

You are requested to make immediate arrangement to start the work within Fourteen (14) days from the date of issue of this letter and complete the work within the stipulated period for completion of work (05) five months. The time allowed for completion of work shall be considered as the essence of contract.

Please note the work should be carried out strictly in accordance with the drawing, design, specifications, terms & condition agreed to as per contract agreement of above subject work. In this connection, Please get in touch with the Executive Engineer, Hawksbay Division-II, Lyari Development Authority and Engineering staff of this division.

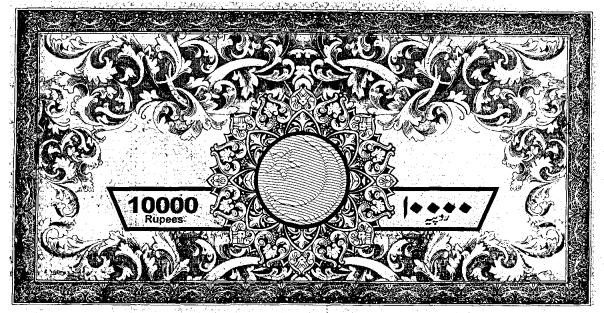
In case you failed, to commence the work within fourteen (14) days from the date of issue of this letter, action under the relevant clauses of this contract agreements shall be initiated against you.

Executive Engineer
Hawksbay Division-II, LDA

Copy to:

- 1. The Chief Engineer, LDA
- 2. The Director (F&A), LDA
- 3. The Superintending Engineer, LDA
- 4. The P.S to Director General, LDA

Executive The System 2015
Hawksbay Division-II
Ayari Development Authority



POFFICE CITY COURT, KARACHI

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CONTRACT AGREEMENT FOR

CONSULTANCY SERVICE FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN, PC-1 DOCUMENT ETC OF HAWKSBAY ELEVATED FREEWAY, KARACHI.

THIS CONTRACT ("Contract") for Consultancy Service for Preparation of Feasibility Report, Preliminary Design, PC-1 Document etc of Hawksbay Elevated Freeway, Karachi, is entered into this July 27, 2015 by and between Lyari Development Authority ("the PA") having its principal place of business at 1st floor, Apolo Centre, Adjacent to Beheria University, Main Dalmia Road, Karachi, Pakistan; and M/s Osmani & Company (Pvt) Ltd. Consulting Engineers ("the Consultants") having its principal office located at 245/2K, Block-6, PECHS, Karachi.

WHEREAS, the PA wishes to have the Consultant performing the services hereinafter referred to, and

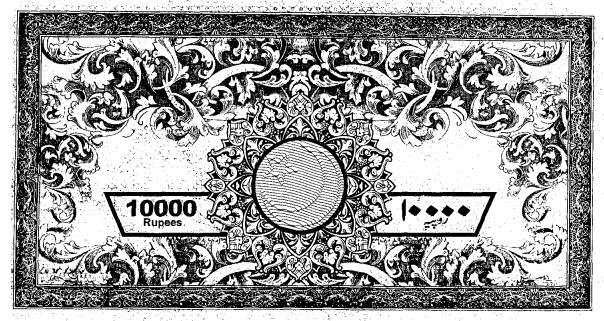
WHEREAS, the Consultant is willing to perform these services,

NOW THEREFORE THE PARTIES hereby agree as follows:-

 Services (i) The Consultant shall perform the services specified in Annex A, "Terms of Reference and Scope of Services,"

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which is made an integral part of this Contract ("the Services").

(ii) The Consultant shall provide the reports listed in Annex B, "Consultant's Reporting Obligations," within the time periods listed in such Annex, and the personnel listed in Annex C, "Cost Estimate of Services, List of Personnel and Schedule of Rates" to perform the Services.

2. Term

The Consultant shall perform the Services during the period commencing **July 27, 2015** and will continue as follows:

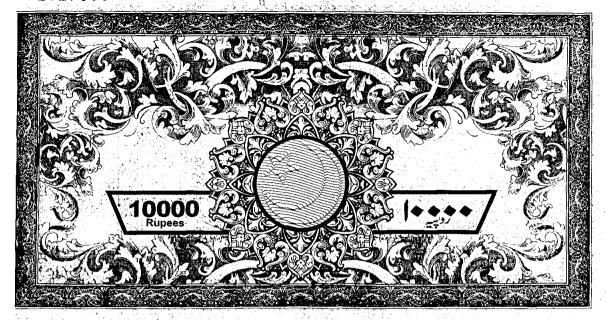
- For Feasibility phase: Till December 26, 2015 or any other period as may be subsequently agreed by the parties in writing.
- ii) For execution phase: As per execution plan approved by the Client after approval of PC-1 of the scheme.

3. Payment

A. Ceiling

For Services rendered pursuant to Annex A. the PA shall pay the Consultant an amount not to exceed:

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a) for feasibility stage: 1

Fees L.S. Rs.28,255,000/-Sindh Sales Tax on Services Rs.4,238,250/-Total Rs.32,493,250/-

b) for execution stage: 2 (%age of cost) (to start subject to approval of PC-1):

- i) Pre-qualification of Contractors
 Fees L.S. 0.010% of the project cost
- ii) Assistance in bidding process, preparation of evaluation report & assistance in finalization of contract with the successful bidder

Fees L.S. 0.050% of the project cost

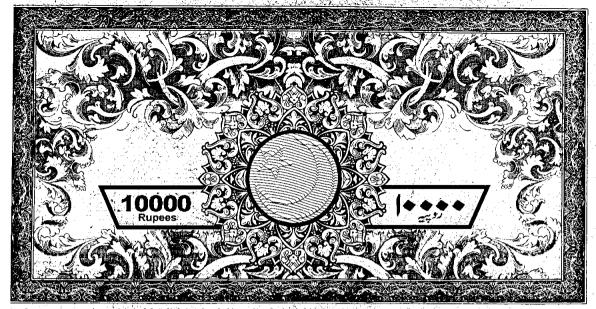
iii) Vetting of Designs
Fees L.S. 0.125% of the project cost

iv) Detail Resident Supervision of works
Fees L.S. 1.250% of the project cost

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Hawksbuy Division-II
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Page 3



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Note: The fee (b) above are the Consultants approved fee inclusive of all taxes except Sindh Sales tax on Services which will be charges, if applicable on the project, over and above the quoted fee, as per prevailing rules.

This amount has been established based on the understanding that it includes all of the Consultant's costs and profits as well as any tax obligation that may be imposed on the Consultant.

C. Payment Conditions

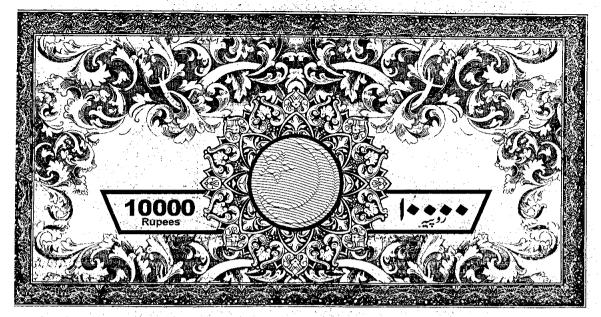
Payment shall be made in Pak Rupees, no later than 30 days following submission by the Consultant of invoices in duplicate to the Coordinator designated in paragraph4.

4. Economic Price Adjustment

In order to adjust the remuneration for inflation, a price adjustment provision was been included if the contract has duration of more than 18 months or if the inflation is expected to exceed the per annum. The adjustment will be made every 12 months after the date of the

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contract for remuneration. Remuneration will be adjusted by using the relevant index as per following provision:

"Payments for Remuneration made in accordance with Clause 3 shall be adjusted as follows:

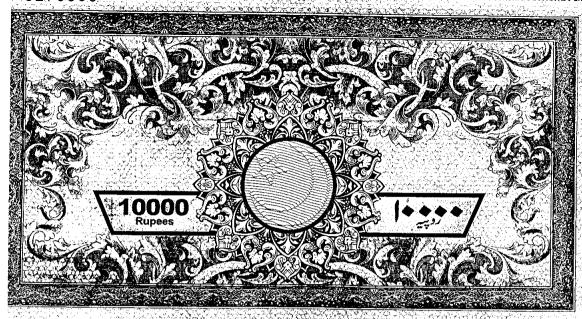
Remuneration pursuant to the rates set forth in Annex C shall be adjusted every 12 months (and, for the first time, with effect for the remuneration earned in the [13]th calendar month after the date of the Contract by applying the following formula:

 $R_1 = R_{10} x$

where R_1 is the adjusted remuneration, R_{10} is the remuneration payable on the basis of the rates set forth in Annex C for payable remuneration, I_1 is the official rate of invation for the first month for which the adjustments is to have effect and, I_{10} is the official rate of inflation for the month of the date of the Contract."

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5. Project

A. Coordinator

Administration

PA designates Executive Engineer, HBD-II, Lyari Development Authority as PA Coordinator; the Coordinator shall be responsible for the coordination of activities under the Contract, for receiving and approving invoices for payment, and for acceptance of the deliverables by the PA.

B. Timesheets

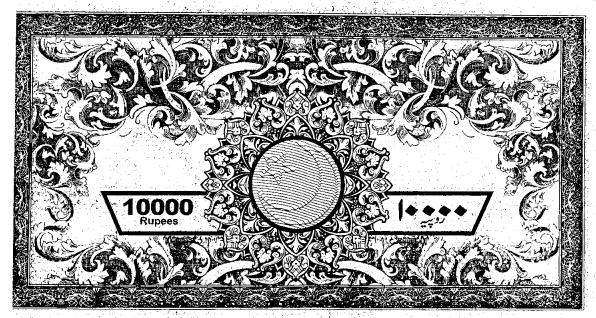
During the course of their work under this Contract the Consultant's employees providing services under this Contract may be required to complete timesheets or any other document used to identify time spent, as instructed by the Coordinator.

C. Records and Accounts

The Consultant shall keep accurate and systematic records and accounts in respect of the Services, which will clearly identify all charges and expenses. The PA reserves the right to audit, or to nominate a reputable accounting firm to

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Lyari Development Authority





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audit, the Consultant's records relating to amounts claimed under this Contract during its term and any extension, and for a period of three months thereafter.

6. Performance Standard

The Consultant undertakes to perform the Services with the highest standards of professional and ethical competence and integrity. The Consultant shall promptly replace any employees assigned under this Contract that PA considers unsatisfactory.

7. Confidentiality

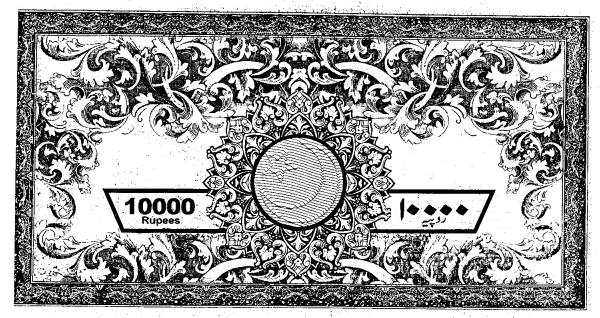
The Consultants shall not, during the term of this Contract and within two years after its expiration, disclose any proprietary or confidential information relating to the Services, this Contract or the PA's business or operations without the prior written consent of the PA.

8. Ownership of Material

Any studies, reports or other material, graphic, software or otherwise, prepared by the Consultant for PA under the Contract shall belong to and remain the property of PA. The Consultant may retain a copy of such documents and software.

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9. Consultant Not to be Engaged in certain Activities

The Consultant agrees that, during the term of this Contract and after its termination, the Consultants and any entity affiliated with the Consultant, shall be disqualified from providing goods, works or services (other than the Services or any continuation thereof) for any project resulting from or closely related to the Services.

10. Insurance

The Consultant will be responsible for taking out any appropriate insurance coverage for their personnel and equipment's.

11. Assignment

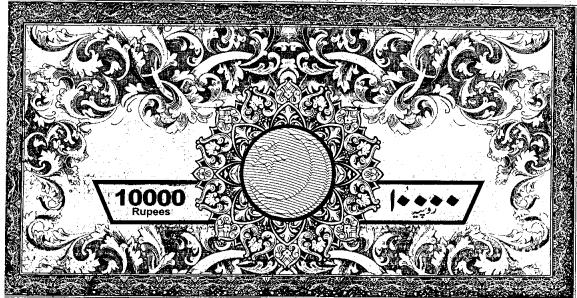
The Consultant shall not assign this Contract or Subcontract any portion thereof it without the PA's prior written consent.

12. Law Governing Contract and Language

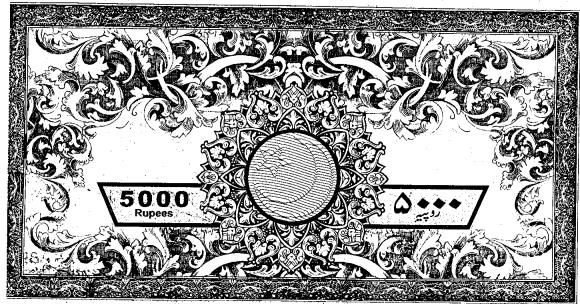
The Contract shall be governed by the laws of Islamic Republic of Pakistan or the Provincial Government and the language of the Contract shall be English.

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For Lyari Development Author (CLIENT)	ity (LDA)	Consult	For Company (Pvt) Ltd. ing Engineers SULTANTS)
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Title: Executive Engineer, I Lyari Development Au	HBD-II		tive Director
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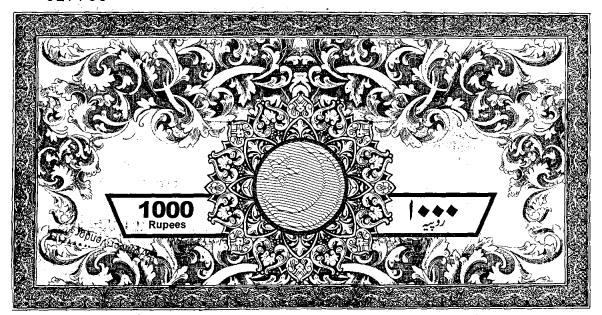
CONTRACT AGREEMENT FOR

CONSULTANCY SERVICE FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN, PC-1 DOCUMENT ETC OF HAWKSBAY ELEVATED FREEWAY, KARACHI.

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CONTRACT AGREEMENT FOR

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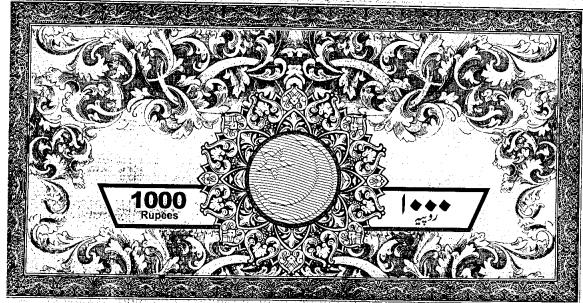
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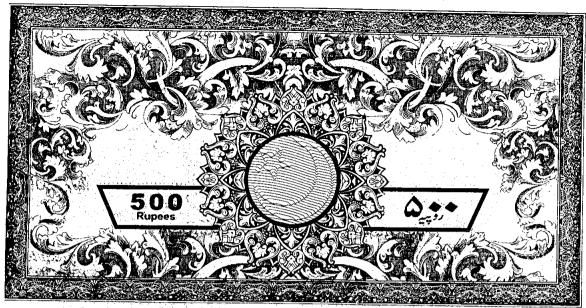
CONTRACT AGREEMENT FOR

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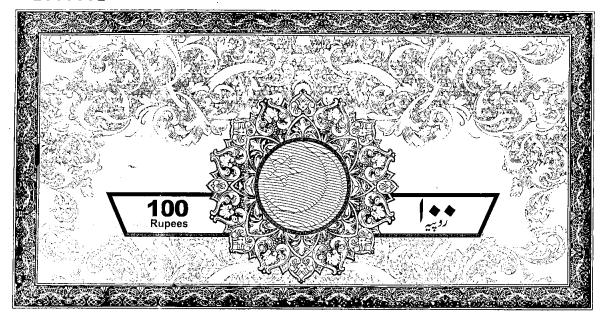
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CONTRACT AGREEMENT FOR

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DECLARATION OF FEES; COMMISSIONS AND BROKERAGE CHARGES, ETC PAYABLE BY THE SUPPLIERS
OF GOODS, SERVICES &WORKS IN CONTRA TS WORTH RS. 10.00 MILLION OR MORE

Contract Number	:		Date	:			
Contract Value	T:	Rs.32,493,250/-					
Contract Title	:	Consultancy Service for Preparation of Feasibility Report, Preliminary Design, PC-1					
<u></u>			Document etc of Hawksbay Elevated Freeway, Karachi				

M/s Osmani & Co. (Pvt.) Ltd., Consulting Engineering hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Sindh (GoS) or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoS) through any corrupt business practice.

Without limiting the generality of the foregoing, M/s Osmani & Co. (Pvt.) Ltd., Consulting Engineering represents and warrants that it has fully declared the brokerage, commission, fees etc, paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or as consultation fee or otherwise, with the objective of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit, in whatsoever form, from GoS, except that which has been expressly declared pursuant hereto.

M/s Osmani & Co. (Pvt.) Ltd., Consulting Engineering certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction ' with Gos and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

M/s Osmani & Co. (Pvt.) Ltd., Consulting Engineering accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as foresaid shall, without prejudice to any other right and remedies available to GoS under any law, contract or other instrument, be voidable at the option of GoS.

Notwithstanding any rights and remedies exercised by GoS in this regard, M/s Osmani & Co. (Pvt.) Ltd., Consulting Engineering agrees to indemnify GoS for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoS in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [name of Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit, in whatsoever form, from GoS.

Name of Buyer:

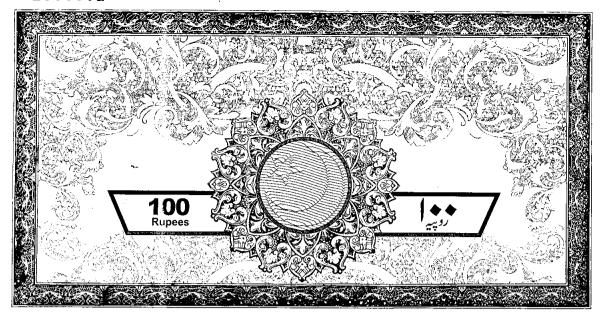
Lyari DevelopmentAuthority

Signature

Hawksbuy Divisioned 0/5 Lyari Development Authority Name of Seller/Supplier
Osmani & Co. (Pvt.) Ltd.

Signature:

re: [Scal]



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ATTACHED

STAMP VENDOR SIGNATURE.

POWER OF ATTORNEY

DETAILED DESIGN AND CONSTRUCTION SUPERVISION OF GREATER KARACHI BULK WATER SUPPLY SCHEME K-IV, PHASE-I, 260 MGD

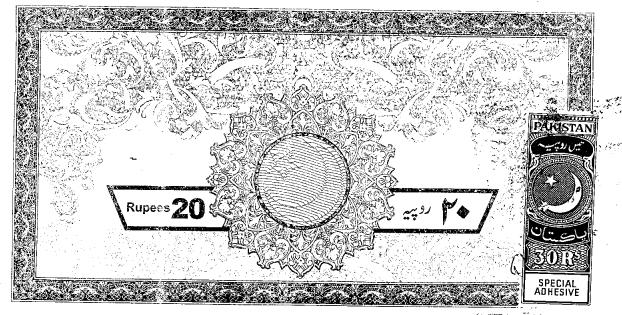
We hereby authorize our representative Lt. Col. (Rtd) Ajmal Rasheed, Executive Director to sign the Consultancy Contract Agreement and Coordinate with Lyari Development Authority (LDA) on behalf of Osmani & Company (Pvt) Ltd.

The specimen signature of Lt. Col. (Rtd) Ajmal Rasheed, Executive Director appears below.

Specimen Signature of Lt. Col. (Rtd) Ajmal Rasheed CNIC No.41303-0804761-5 (copy attached)

(Asim I. Osmani)

Executive Sugmors Hawkshay Division-II Lyari Development Authority



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04 MAR 2015

OFFICE SUPERINTENNESS Stamp Office, City Louis Kasachi

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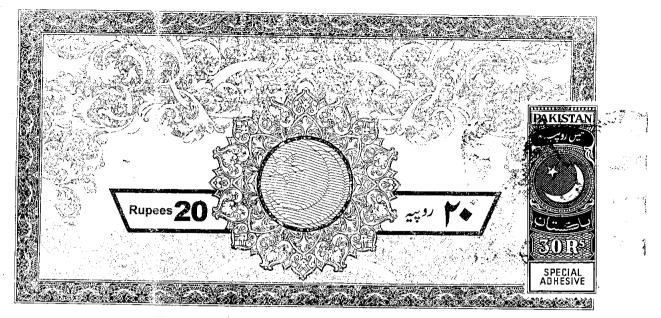
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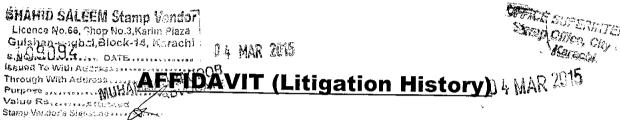
Osmani & Company (Pvt.) Ltd.

(Syed Haller Ab Executive Director

Mob: 0335-3388488, 0300-9261500

Hawkshay Division-II Lyari Development Authority





This is hereby solemnly declared and stated that; firm M/s Osmani & Company (Pvt.) Ltd., Karachi is not involved in litigation / arbitration by any Government / Semi Government department, Agency, autonomous body or other clients.

For and on behalf of

Osmani & Company (Pvt.) Ltd.

(Syed Matter Abbas Zaidi) Executive Director

Mob: 0335-3388488, 0300-9261500

Executive Engineer
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Lyari Development Authority

COMPANY (PV)

Section 2. Instructions to Consultants

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Instructions to Consultants

[Note to the Procuring Agency, this Section 2 - Instructions to Consultants shall not be modified. Any necessary changes, acceptable to the Procuring Agency, shall be introduced only through the Data Sheet (e.g., by adding new reference paragraphs)]

Definitions

- (a) "Procuring Agency (PA)" means the department with which the selected Consultant signs the Contract for the Services.
- (b) "Consultant" means a professional who can study, design, organize, evaluate and manage projects or assess, evaluate and provide specialist advice or give technical assistance for making or drafting policies, institutional reforms and includes private entities, consulting firms, legal advisors, engineering firms, construction managers, management firms, procurement agents, inspection agents, auditors, international and multinational organizations, investment and merchant banks, universities, research institutions, government agencies, nongovernmental organizations, and individuals
- (c) "Contract" means an agreement enforceable by law and includes General and Special Conditions of the contract.
- (d) "Data Sheet" means such part of the Instructions to Consultants that is used to reflect specific assignment conditions.
- (e) "Day" means calendar day including holiday.
- (f) "Government" means the Government of Sindh.
- (g) "Instructions to Consultants" (Section 2 of the RFP) means the document which provides shortlisted Consultants with all information needed to prepare their Proposals.
- (h) "LOI" (Section 1 of the RFP) means the Letter of Invitation sent by the procuring agency to the Consultant.
- (i) "Proposal" means the Technical Proposal and the Financial Proposal.
- (j) "RFP" means the Request For Proposal prepared by the procuring Agency for the selection of Consultants.
- (k) "Sub-Consultant" means any person or entity to whom the Consultant subcontracts any part of the Services.
- (1) "Terms of Reference" (TOR) means the document included in the RFP as Section 5 which explains the objectives, scope of work, activities, tasks to be performed, respective responsibilities of the procuring agency and the Consultant, and expected results and deliverables of the assignment.

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2. Introduction

- 2.1 The Procuring agency named in the Data Sheet will select a consulting firm/organization (the Consultant) from those listed in the Letter of Invitation, in accordance with the method of selection specified in the Data Sheet.
- 2.2 The eligible Consultants (shortlisted if so) are invited to submit a Technical Proposal and a Financial Proposal, or a Technical Proposal only, as specified in the Data Sheet. The Proposal will be the basis for contract negotiations and ultimately for a signed Contract with the selected Consultant.
- 2.3 Consultants should familiarize themselves with rules / conditions and take them into account while preparing their Proposals. Consultants are encouraged to attend a pre-proposal conference if one is specified in the Data Sheet. Attending the pre-proposal conference is, however optional. Consultants may liaise with procuring agency's representative named in the Data Sheet for gaining better insight into the assignment.
- 2.4 Consultants shall bear all costs associated with the preparation and submission of their proposals and contract negotiation. The Procuring Agency reserves the right to annul the selection process at any time prior to Contract award, without thereby incurring any liability to the Consultants.
- 2.5 Procuring Agency may provide facilities and inputs as specified in Data Sheet.

3. Conflict of Interest

- 3.1.1 Consultants are required to provide professional, objective, and impartial advice and holding the Procuring Agency interest paramount. They shall strictly avoid conflict with other assignments or their own corporate interest. Consultants have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of the Procuring Agency, or that may reasonably be perceived as having such effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of its Contract.
- 3.1.2 Without limitation on the generality of the foregoing, Consultants, and any of their affiliates, shall be considered to have a conflict of interest and shall not be recruited, under any of the circumstances set forth below:

A consultant that has been engaged by the procuring agency to provide goods, works or services other than

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consulting services for a project, any of its affiliates, shall be disqualified from providing consulting services related to those goods, works or services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project, any of its affiliates, shall be disqualified from subsequently providing goods or works or services other than consulting services resulting from or directly related to the firm's consulting services for such preparation or implementation.

- (ii) A Consultant (including its Personnel and Sub-Consultants) or any of its affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Consultant to be executed for the same or for another Procuring Agency.
- (iii) A Consultant (including its Personnel and Sub-Consultants) that has a business or family relationship with a member of the Procuring Agency's staff who is directly or indirectly involved in any part of (i) the preparation of the Terms of Reference of the assignment, (ii) the selection process for such assignment, or (iii) supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved.

Conflicting Relationships

- 3.2 Government officials and civil servants may be hired as consultants only if:
 - (i) They are on leave of absence without pay,
 - (ii) They are not being hired by the agency they were working for, six months prior to going on leave; and
 - (iii) Their employment would not give rise to any conflict of interest.

4. Fraud and Corruption

It is Government's policy that Consultants under the contract(s), observe the highest standard of ethics during the procurement and execution of such contracts. In pursuit of this policy, the Procuring Agency follows the instructions contained in Sindh Public procurement Rules 2010 which defines:

"corrupt and fraudulent practices" includes the offering, giving, receiving, or soliciting, directly or indirectly of anything of value to influence the act of another party for wrongful gain or any act or omission, including misrepresentation, that knowingly or recklessly misleads or attempt mislead a party to obtain a financial or other benefit or to avoid an obligation;

Under Rule 35 of SPPR20101 The PA can inter-alia blacklist Bidders found to be including in corrupt or fraudulent practices. Such

Executive Engineer / Hawksbay Division-11
Lyart Development Anthority

barring action shall be duly publicized and communicated to the SPPRA. Provided that any supplier or contractor who is to be blacklisted shall be accorded adequate opportunity of being heard".

5. Integrity Pact

Pursuant to Rule 89 of SPPR 2010 Consultant undertakes to sign an Integrity pact in accordance with prescribed format attached hereto for all the procurements estimated to exceed Rs. 2.5 million. (Annex-A)

6. Eligible Consultants

- 6.1 If short listing process has been undertaken through REOI, as outlined under Rule 73 and 74 of SPPR2010 for the Contract(s) for which these RFP documents are being issued, those firms in case of Joint Ventures with the same partner(s) and Joint Venture structure that had been pre-qualified are eligible.
- 6.2 Short listed consultants emerging from request of expression of interest are eligible.

7. Eligibility of Sub-Consultants

A shortlisted Consultant would not be allowed to associate with Consultants who have failed to qualify the short listing process.

8. Only one Proposal

Shortlisted Consultants may only submit one proposal. If a Consultant submits or participates in more than one proposal, such proposals shall be disqualified. Participation of the same Sub-Consultant, including individual experts, to more than one proposal is not allowed.

9. Proposal Validity

The Data Sheet indicates Proposals validity that shall not be more than 90 days in case of National Competitive Bidding (NCB) and 120 days in case of International competitive Bidding (ICB). During this period, Consultants shall maintain the availability of Professional staff nominated in the Proposal. The Procuring Agency will make its best effort to complete negotiations within this period. Should the need arise; however, the Procuring Agency may request Consultants to extend the validity period of their proposals. Consultants who agree to such extension shall confirm that they maintain the availability of the Professional staff nominated in the Proposal, or in their confirmation of extension of validity of the Proposal, Consultants may submit new staff in replacement, who would be considered in the final evaluation for contract award. Consultants who do not agree have the right to refuse to extend the validity of their Proposals.

9.2 Consultants shall authorit required bid security along with financial proposal defined in the data sheet (which shall not be

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less than one percent and shall not exceed five percent of bid amount).

10. Clarification and Amendment in RFP Documents

- 10.1 Consultants may request for a clarification of contents of the bidding document in writing, and procuring agency shall respond to such queries in writing within three calendar days, provided they are received at least five calendar days prior to the date of opening of proposal. The procuring agency shall communicate such response to all parties who have obtained RFP document without identifying the source of inquiry. Should the PA deem it necessary to amend the RFP as a result of a clarification, it shall do so.
- Agency may amend the RFP by issuing an addendum/corrigendum in writing. The addendum shall be sent to all Consultants and will be binding on them. Consultants shall acknowledge receipt of all amendments. To give Consultants reasonable time in which to take an amendment into account in their Proposals the Procuring Agency may, if the amendment is substantial, extend the deadline for the submission of Proposals.

11. Preparation of Proposals

- 11.1 In preparing their Proposal, Consultants are expected to examine in detail the documents comprising the RFP. Material deficiencies (deviation from scope, experience and qualification of personnel) in providing the information requested may result in rejection of a Proposal.
- 11.2 The estimate number of professional staff months or the budget required for executing the assignment should be shown in the data sheet, but not both. However, proposal shall be based on the professional staff month or budget estimated by the consultant.

12. Language

The Proposal as well as all related correspondence exchanged by the Consultants and the Procuring Agency shall be written in English However it is desirable that the firm's Personnel have a working knowledge of the national and regional languages of Islamic Republic of Pakistan.

13. Technical Proposal Format and Content

13.1 While preparing the Technical Proposal, consultants must give particular attention to the following:

(i) If a consultant considers that it does not have all the expertise for the assignment, it may obtain a full range of appertise that associating with individual consultant(s) and/or other firms or entities in a joint venture or sub-

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consultancy, as appropriate. The international consultants are encouraged to seek the participation of local consultants by entering into a joint venture with, or subcontracting part of the assignment to, national consultants.

(ii) For assignments on a staff-time basis, the estimated number of professional staff-months is given in the Data Sheet. The proposal shall, however, be based on the number of professional staff-months estimated by the firm. For fixed-budget-based assignments, the available budget is given in the Data Sheet, and the Financial Proposal shall not exceed this budget.

(iii) It is desirable that the majority of the key professional staff proposed be permanent employees of the firm or have an extended and stable working relationship with it

v) Proposed professional staff must, at a minimum, have the experience indicated in the Data Sheet, preferably working under similar geographical condition.

Alternative professional staff shall not be proposed, and only one curriculum vitae (CV) shall submitted for each position.

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13.2 The Technical Proposal shall provide the following information using the attached Standard Forms (Section 3):

- (i) A brief description of the consultant organization and an outline of recent experience on assignments (Section 3B) of a similar nature. For each assignment, the outline should indicate, inter alia, the profiles of the staff, duration of the assignment, contract amount, and firm's involvement.
- (ii) Any comments or suggestions on the Terms of Reference and on the data, a list of services, and facilities to be provided by the PA (Section 3C).
- (iii) The list of the proposed staff team by specialty, the tasks that would be assigned to each staff team member, and their timing (Section 3E).
- iv) CVs recently signed by the proposed professional staff and the authorized representative submitting the proposal (Section 3F). Key information should include number of years working for the consultant and degree of responsibility held in various assignments during the last 5 years (PA may give number of years per their requirement) years.

(v) Estimates of the total staff input (professional and sip



- staff; staff time) needed to carry out the assignment, supported by bar chart diagrams showing the time proposed for each professional staff team member (Sections 3E and 3G).
- (vi) A detailed description of the proposed methodology, work plan for performing the assignment, staffing, and monitoring of training, if the Data Sheet specifies training as a major component of the assignment (Section 3D).
- (vii) Any additional information requested in the Data Sheet.
- 13.3 The Technical Proposal shall not include any financial information.

14. Financial Proposals

14.1 The Financial Proposal shall be prepared using the attached Standard Forms (Section 4). It shall list all costs associated with the assignment, including (a) remuneration for staff (in the field and at the Consultants' office), and (b) reimbursable expenses indicated in the Data Sheet (if applicable). Alternatively Consultant may provide their own list of cost. If appropriate, these costs should be broken down by activity. All activities and items described in the Technical Proposal must be priced separately, activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items.

15. Taxes

15.1 The Consultant will be subject to all admissible taxes including stamp duty and service charges at a rate prevailing on the date of contract agreement unless exempted by relevant tax authority.

16. Submission, Receipt, and Opening of Proposals

- 16.1 Proposal shall contain no interlineations or overwriting. Submission letters for both Technical and Financial Proposals should respectively be in the format of TECH-1 of Section 3, and FIN-1 of Section 4. All pages of the original Technical and Financial Proposals will be initialed by an authorized representative of the Consultants (Individual Consultant). The authorization shall be in the form of a written power of attorney accompanying the Proposal
- 16.2 All required copies of the Technical Proposal are to be made from the original. If there are discrepancies between the original and the copies of the Technical Proposal, the original governs.

16.3 The original and all copies of the Technical Proposal shall be placed in a sealed envelope clearly marked "TECHNICAL Proposal Camillarly, the original Financial Proposal (if required under the selection method indicated in the Data Sheet)

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shall be placed in a sealed envelope clearly marked "FINANCIAL PROPOSAL" followed by name of the assignment, and with a warning "DO NOT OPEN WITH THE TECHNICAL PROPOSAL." If the Financial Proposal is not submitted in a separate sealed envelope duly marked as indicated above, this will constitute grounds for declaring the Proposal non-responsive.

16.4 The Proposals must be sent to the address indicated in the Data Sheet and received by the PA no later than the time and the date indicated in the Data Sheet, or any extension to this date. Any proposal received by the PA after the deadline for submission shall be returned unopened. In order to avoid any delay arising from the postal or PA's internal despatch workings, Consultants should ensure that proposals to be sent through couriers should reach a day before the deadline for submission.

17. Proposal Evaluation

17.1 From the time the Proposals are opened to the time the Contract is awarded, the Consultants should not contact the PA on any matter related to its Technical and/or Financial Proposal. Any effort by Consultants to influence the PA in the examination, evaluation, ranking of Proposals, and recommendation for award of Contract may result in the rejection of the Consultants' Proposal.

Evaluators of Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded.

18. Evaluation of Technical Proposals

18.1 The evaluation committee shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference, applying the evaluation criteria, sub-criteria, and point system specified in the Data Sheet. Each responsive Proposal will be given a technical score (St). A Proposal shall be rejected at this stage if it fails to achieve the minimum technical score indicated in the Data Sheet.

In the case of Quality-Based Selection, Selection Based on Consultant's Qualifications, and Single-Source Selection, the highest ranked consultant or firm selected on a single-source basis is invited to negotiate its proposal and the contract on the basis of the Technical Proposal and the Financial Proposal submitted.

Public Opening and Evaluation of Financial Proposals: (LCS, QCBS, and Fixed Budget Selection Methods Only)

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18.2 After the technical evaluation is completed, the PA shall notify in writing consultants that have secured the minimum

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qualifying marks, the date, time and location, allowing a reasonable time, for opening the Financial Proposals. Consultants' attendance at the opening of Financial Proposals is optional.

Financial proposals of those consultants who failed to secure minimum qualifying marks shall be returned un opened.

19. Evaluation of Financial Proposals

- 19.1 Financial Proposals shall be opened publicly in the presence of the Consultants' representatives who choose to attend. The name of the Consultants and the technical scores of the Consultants shall be read aloud. The Financial Proposal of the Consultants who met the minimum qualifying mark will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded. Copy of the record shall be sent to all Consultants.
- 19.2 The Evaluation Committee will correct any computational errors. When correcting computational errors, in case of discrepancy between a partial amount and the total amount, or between word and figures the formers will prevail. In addition to the above corrections, activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items.
- 19.3 In case of Least Cost Selection LCS Method, the bid found to be the lowest evaluated bid shall be accepted.
- 19.4 In case of Quality and Cost Based Selection QCBS Method the lowest evaluated Financial Proposal (Fm) will be given the maximum financial score (Sf) of 100 points. The financial scores (Sf) of the other Financial Proposals will be computed as indicated in the Data Sheet. Proposals will be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal; P = the weight given to the Financial Proposal; T + P = 1) indicated in the Data Sheet: S = St x T% + Sf x P%. The firm achieving the highest combined technical and financial score will be invited for negotiations.

19.5 In the case of Fixed-Budget and Quality Based Selection, the Procuring Agency will select the firm that submitted the highest ranked rechnical Proposal.

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20. Negotiations

20.1 Negotiations will be held at the date and address indicated in the Data Sheet. The invited Consultant will, as a pre-requisite for attendance at the negotiations, confirm availability of all Professional staff. Failure in satisfying such requirements may result in the PA proceeding to negotiate with the next-ranked Consultant. Representatives conducting negotiations on behalf of the Consultant must have written authority to negotiate and conclude a Contract.

21. Technical negotiations

21.1 Technical Negotiations will include a discussion of the Technical Proposal, the proposed technical approach and methodology, work plan, organization and staffing, and any suggestions made by the Consultant to improve the Terms of Reference. The PA and the Consultants will finalize the Terms of Reference, staffing schedule, work schedule, logistics, and reporting. These documents will then be incorporated in the Contract as "Description of Services". Minutes of negotiations, which will be signed by the PA and the Consultant, will become part of Contract Agreement.

22. Financial negotiations

22.1 If applicable, it is the responsibility of the Consultant, before starting financial negotiations, to contact the local tax authorities to determine the tax amount to be paid by the Consultant under the Contract. The financial negotiations will include a clarification (if any) of the firm's tax liability, and the manner in which it will be reflected in the Contract; and will reflect the agreed technical modifications in the cost of the services. Consultants will provide the PA with the information on remuneration rates described in the Appendix attached to Section 4 (i.e. Financial Proposal - Standard Forms of this RFP.

23. Availability of Professional staff/experts

23.1 Having selected the Consultant on the basis of, among other things, an evaluation of proposed Professional staff, the PA expects to negotiate a Contract on the basis of the Professional staff named in the Proposal. Before contract negotiations, the PA will require assurances that the Professional staff will be actually available. The PA will not consider substitutions during contract negotiations unless both parties agree that undue delay in the selection process makes such substitution unavoidable or for reasons such as death or medical incapacity. If this is not the case and if it is established that Professional staff were offered in the proposal without confirming their availability, the Consultant may be disqualified. Any proposed substitute shall have equivalent of better qualifications and experience than the original and date and be submitted by the Consultant within

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the period of time specified in the letter of invitation to negotiate.

24. Award of Contract

- 24.1 After completing negotiations, the Procuring Agency shall award the Contract to the selected Consultant and within seven of the award of contract, Procuring Agency shall publish on the website of the Authority and on its own website, if such a website exists, the result of the bidding process, identifying the bid through procuring identifying number, if any and the following information, evaluation report, form of contract and letter of award, bill of quantity or schedule of requirement, as the case may be.
- 24.2 After publishing of award of contract consultant required to submit a performance security at the rate indicated in date sheet.
- 24.3 The Consultant is expected to commence the assignment on the date and at the location specified in the Data Sheet.

25. Confidentiality

Information relating to evaluation of Proposals and recommendations concerning awards shall not be disclosed to the Consultants who submitted the Proposals or to other persons not officially concerned with the process, until the publication of the award of Contract. The undue use by any Consultant of confidential information related to the process may result in the rejection of its Proposal.

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(B) DATA SHEET

Data	
Sheet	
Referenc	PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN, PC-1
e No.	DOCUMENT, ETC. OF HAWKSBAY ELEVATED FREEWAY (11.5 KMs) AT
0 140.	KARACHI.
1.1	Name of Assignment:
	CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY
	REPORT, PRELIMINARY DESIGN, PC-1 DOCUMENTS, ETC. OF
	HAWKSBAY ELEVATED FREEWAY (11.5 KM) AT KARACHI
	Name of the PA:
	Lyari Development Authority (LDA)
	NACO COMPANY CONTRACTOR
	Name of PA's officials:
	Chief Engineer
	Lyari Development Authority
	Apollo Centre, Near Bahria University,
	Main Dalmia Road, Karachi
1.2	Method of Selection of Consultants:
	"Quality & Cost Based Selection (QCBS)"
· •	(Ref SPPRA Rules 2010 (Amended 2013) Rules 72 (3)
Í	(and a residence more) redicts of the
1.3	Financial Proposal to be submitted together with Technical Proposal:
	Yes: $\sqrt{N_0}$
1.4	The PA will provide the following inputs and facilities:
}	
	All the available data and reports, if any will be shared with successful consultants.
1.5	The Proposal submission address is:
	Office of the Chief Engineer
	Lyari Development Authority
	Apollo Centre, Near Bahria University,
1	Main Dalmia Road, Karachi PHONE:021-9230985
	T TTATE AND T-5 WINDO
1	Proposals must be submitted no later than the following date and time:
1	Trohoparhariane on prioritions and transfer and annie and and and and and
	Date: 07th April 2015 Time: 12:00 Noon
1	en minte et tou talle en meton. I en man et en meton en m
1.6	Expected Date for Commencement of Consulting Services:
	April 2015 at Karachi
3.1	The firm / JV /Association (including all partners of the JV or association) finally selected
	for the feasibility study, preliminary engineering design, etc. will not be allowed to
j	participate in the Design-Build PPP contract of the project.
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- 4. All information required in the RFP is submitted.
- 5. Submission of Bid Security in the Technical Proposal Envelope for an amount of Rs. 750,000/- (Pak Rupees Seven Hundred and Fifty thousand only) in shape as approved by SPPRA.

Note: Applicants will be declared as non-responsive and their proposals will not be evaluated further if the above documents are not attached with the application or the PEC licensing requirements are not met. In such a case, their financial proposals shall be returned unopened as per SPPRA rules.

13.1 (b) QUALIFICATION CRITERIA:

A. PROFILE, EXPERIENCE AND PAST PERFORMANCE OF 35 MARKS THE FIRM

1. PROFILE OF THE FIRM

i. Name, address, telephone, fax no. and email address of firms

5 Marks

ii. Ownership, organization structure and year of establishment of the Applicant Firm or Lead Firm in case of JV or association.

(Half mark for every 4 years of existence) subject to a maximum of 15 marks,

Documentary Evidence of Year of Establishment of firm is to be provided

2. GENERAL PROJECTS:

6 Marks

Mega Projects Completed (in last 5 Years) or in Hand with a project cost more than Rs. 5 Billion (1 Mark for each project with a maximum of 6 projects)

12 Marks

3. FEASIBILITY STUDY, PRELIMINARY ENGINEERING DESIGNS, COST ESTIMATES, ETC. OF EXPRESSWAYS / MOTORWAYS WHICH INCLUDE ELEVATED STRUCTURES:

Projects Completed (in last 5 Years) or in hand with project cost more than Rs. 10 B. (4 Mark for each project with a maximum of 3 projects)

4. DESIGN & SUPERVISION OF MAJOR PROJECTS WHICH INCLUDES ROADS & ELEVATED STRUCTURES / BRIDGES:

12 Marks

Projects Completed (in last 5 Years) or in hand with project cost of more than Rs. 5 B. (4 Mark for each project with a maximum of 3 projects)

Notes:

1. Documentary evidence (agreement or work orders) of each project is to be provided and only those projects shall be considered for evaluation for which documentary evidence is provided.

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- 2. In order to expedite the evaluation process, the applicants shall indicate only the maximum number of projects required in the above categories which in their opinion shall exhibit the best credentials for the applicant. Additional projects shall not be considered.
- 3. The projects in 1, 2 & 3 may be repeated if they fall in more than one category but the applicant has to identify projects in each category separately in order to be considered for evaluation. Copies of work orders (if repeated projects) may however be appended only once.

B. <u>ADEQUACY OF THE PROPOSED METHODOLOGY AND</u> 25 MARKS WORK PLAN

a)	Technical Approach & Methodology	7.5 Marks
b)	Work Plan	5.0 Marks
c)	Organization & Staffing	5.0 Marks

d) Availability of State-of-Art- Traffic Modeling Software CUBE, EMME, VISUM or TRANSCAD (Applicant must produce a copy of the license of the software)

C. PROPOSED PROJECT TEAM

25 MARKS

7.5 Marks

Key Professional Staff qualifications & competence for the assignment:

The applicant should demonstrate that the proposed project team is from the personnel available with them on a permanent basis. The CVs and Copies of Tax payment challans against the salary for the last 6 months shall be provided for each individual claimed by the Firm in order to be considered for evaluation of these personnel. Failure to provide the Tax Challans shall render the claimed individual to be excluded from the evaluation process.

S. Position Qualification / Experie Required		Qualification / Experience Required	Maximum Marks	Marks for each project of similar nature
1.	Team Leader / Bridge Design Expert	PhD (Str. Engg.) with atleast 20 years post graduate related experience	4	1
2.	Transportation / Geometric Design Engineer	M.Sc.(Transportation Engg.) with atleast 20 years post graduate related experience	3	1
3.	Traffic Engineer	M.Sc.(Transportation Engg.) with atleast 20 years post graduate related experience	2	0.5

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4.	Geotechnical Engineer	M.Sc.(Geo-Tech Engg.) or PhD (Geology) with atleast 20 years post graduate related experience	2	0.5
5.	Hydrologist / Drainage Engineer	M.Sc.(Civil Engg.) with atleast 20 years post graduate related experience	2	0.5
6.	Environment / EIA Specialist:	M.Sc. (Envr) with atleast 20 years post graduate related experience	2	0.5
7.	GIS Mapping Expert	M.Sc. (GIS / Geography) with atleast 15 years post graduate related experience	2	0.5
8.	Quantities engineer	B.Sc.(Civ Engg.) with atleast 20 years post graduate related experience	1	0.25
9.	Contract Documentation Expert	B.Sc.(Civ Engg.) with atleast 20 years post graduate related experience	2	0.5
10.	Chief Surveyor	DAE(Civ) with atleast 20 years of related experience.	1	0.25
11.	Chief Resident Engineer	B.Sc. (Civ) with at-least 20 years of post graduate related experience	3	1

Notes:

- I. Each Individual claimed by the applicant whose CV and paid tax challans of the applicant firm showing that the said individual is an employee of the firm (for last three months) are attached, will be evaluated for the Marks given in front of the position. If the CV and/ or the paid tax challans as mentioned above are not provided, the individual will not be evaluated
- 2. Only one individual shall be evaluated for each position given above.
- 3. Only those individuals shall be evaluated who have the requisite qualifications and overall experience as mentioned against each category of personnel. As such, the qualification and overall experience shall be used to determine the eligibility of the individual to be evaluated.
- 4. The marks will be given to only the individual having the required qualification and overall experience and the scoring shall be done against the similar projects worked-on. The related experience shall mean that the individual shall have worked on similar projects. Each project of similar type on which the individual has worked on shall be given Marks mentioned in front of each position subject to the maximum marks for each position mentioned above.

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D. FINANCIAL STRENGTH OF THE FIRM

15 MARKS

The Applicant (or Lead Firm in case of JV / Association) should demonstrate that it has adequate financial strength by submitting copies of last three years Accounts of the firm duly signed by a qualified Auditor.

- a) The Minimum Qualifying Criterion shall be: Average Annual Gross Fee Receipts for the last three years is above Rs. 150M. If the annual average turnover for the last three years is less than Rs. 150M, zero marks will be given.
- b) For every Rs. 10M increment in the Average Annual Gross Fee Receipt beyond Rs. 150M: 1 Mark upto a maximum of 15 Marks.

Note: The only criterion for determining the Annual Gross Fee Receipt shall be Audited Accounts of the Applicant (or Lead Firm in case of JV/Association)

THE QUALIFICATION CRITERIA:

- 1. In order to qualify to be shortlisted for the assignment, the Applicant shall secure:
 - a. Minimum 50% or more marks in each of the four main categories.
 - b. Overall 75% or more Marks.
- 2. Those applicants who EITHER fail to secure 75% or more overall marks OR fail to secure 50% or more marks in any of the four main categories shall not be considered qualified and their financial proposal shall be returned un-opened as per SPPRA rules.
- 3. Any false information provided by the applicant firms may result in disqualification of the applicant firm.

14.1 a. List of the applicable Reimbursable expenses in local currency:

- 1. a per diem allowance in respect of Personnel of the Consultant for every day in which the Personnel shall be absent from the home office and, as applicable, outside the beneficiary country for purposes of the Services;
- 2. cost of necessary travel, including transportation of the Personnel by the most appropriate means of transport and the most direct practicable route;
- 3. cost of office accommodation, investigations and surveys;
- 4. cost of applicable international or local communications such as the use of telephone and facsimile required for the purpose of Consulting Services;
- 5. cost, rental and freight of any instruments or equipment required to be provided by the Consultants for the purposes of Consulting Services;
- 6. cost of printing and dispatching of the reports to be produced for Consulting Services;
- 7. other allowances where applicable and provisional or fixed sums (if any); and
- 8. cost of such further item's required for purposes of the Services not covered in the foregoing

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b. Currency of Proposal / Contract:

It should be noted by the applicants that it is Pak Rupees procurement and all prices are to be quoted in Pakistan rupees only. The PA shall pay to the successful consultants in Pakistan rupees only.

c. Basis of Payment:

The PA shall enter into a contract with the successful consultants on a Lump Sum basis for Feasibility Stage & Percentage of Cost Basis for Execution Phase based on the Technical & Financial Proposals submitted by them.

- 14.2 The Consultants shall quote for the assignment as follows in line with the Terms of Reference attached:
 - 1. For Feasibility Phase: Lump Sum Basis (Duly supported by the Inputs, Man-Month Rates, Reimbursables, etc.)
 - 2. <u>For Execution Phase: Percentage of Cost Basis (Separately for each of the following components):</u>
 - a. Pre-qualification of Contractors
 - b. Assistance in bidding process, preparation of evaluation report & assistance in finalization of contract with the successful bidder
 - c. Vetting of Designs
 - d. Detailed resident supervision of works

Notes:

- 1. Consultants to quote all prices in Pakistan Rupees.
- 2. For Evaluation purposes, the Project Cost will be assumed as Rs. 5,000 M for execution phase.
- 3. The Execution Phase shall be shall be carried-out / implemented only subject to the approval of PC-1.
- 15.1 Amounts payable by the PA to the Consultant under the contract to be subject to local taxation, stamp duty and service charges: YES

The Consultants should quote their fee inclusive of all the taxes applicable on them except the Sindh Sales Tax on Services which shall be quoted separately in addition to the quoted fee of the Consultants.

- 16.2 Consultant must submit the original and 2 copies of the Technical Proposal, and the original of the Financial Proposal.
- 19.4 The system for Combined Evaluation of Technical & Financial Proposals under the Quality and Cost Based Selection QCBS Method (QCBS) shall be as follows:
 - i. <u>Financial Proposal Scoring:</u>

Sf (Financial Score of a firm) = $100 \times Fm / F$ where Fm = the lowest evaluated price of the financial proposals opened F = the financial proposal of the Proposal under consideration.

ii. Weightages for Technical & Financial Proposals:

Technical Proposal = 80° manu repancial Proposal = 20%

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FINANCIAL PROPOSAL

PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN AND PC-1 OF HAWKSBAY ELEVATED FREEWAY (11.5 KMs) AT KARACHI



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No. OCL/LDA/2K15-02-38/FIN-PRO/02

April 6, 2015

FORM FIN-1: FINANCIAL PROPOSAL SUBMISSION FORM

Chief Engineer, Lyari Development Authority, Apollo Centre, Near Bahria University, Main Dalmian Road, Karachi. Tel: 021-99230985

SUBJECT:

CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY

DESIGN AND PC-1 FOR HAWKSBAY ELEVATED FREEWAY, KARACHI

Dear Sir,

We, the undersigned, offer to provide the consulting services for "Preparation of Feasibility Report, Preliminary Design and PC-1 for Hawksbay Elevated Freeway, Karachi" in accordance with your Request for Proposal dated 27/03/2015 and our Technical Proposal.

Our attached Financial Proposal (Feasibility Phase) is for the sum of Rs 28,255,000/- (Rupees: Twenty Eight Million Two Hundred and Fifty Five Thousand Only) which includes all Federal, Provincial and Local taxes applicable as per law of the land except for the Sindh Sales Tax on Services (SSTS) which have been estimated as Rs. 4,238,250/- @ 15% prevailing rate. The Amount of our Financial proposal inclusive of SSTS therefore comes to Rs. 32,493,250/- (Rupees Thirty Two Million, Four Hundred and Ninety Three Thousand Two Hundred and Fifty Only).

Our attached Financial proposal for the Execution Stage is for:

S. No.	ltem	Quoted rates	
a.	Pre-qualification of Contractors	0.010% of the project cost	
b.	Assistance in bidding process, preparation of evaluation report & assistance in finalization of contract with the successful bidder	0.050% of the project cost	
C.	Vetting of Designs	0.125% of the project cost	
d.	Detailed resident supervision of works	1.250% of the project cost	

The above fee for Execution Stage are the Consultants quoted fee inclusive of all taxes except Sindh Sales tax on Services which will be charged, if applicable on the project, over and above the quoted fee, as per Cluase 15.1 of the RFP

Our Financial Proposal shall be binding upon us subject to the modifications resulting from contract negotiations, upto expiration of the validity period of the proposal, i.e. <u>90 days</u> as the date indicated in Clause 9.1 of the Data Sheet i.e. until 6th July 2015.

Commission and gratuities paid or to be paid by us to agents relating to this proposal and contract execution, if we are awarded the contract, are listed below:-

Name and Address of Agents

Amount and Currency

Purpose of Commission or

Gratuity.

We understand you are not bound to accept any proposal you receive.

Executive Transfer |
Hawksbay Invision-II
Hawksbay Invision-II
Hari Development Authority

Thanking you,

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(A. I. Osnáani) Director Since 1961
Since 1961

Since 1961

Karachi, Pakistan

Consulting Engineer

COMPANY (PV)

Executive Engineer Hawksbay Division-II Lyari Hevelspalent Authory

Head Office: 245/2-K, Bl-6, PECHS, Karachi-75400, Pakistan Tel: (92-21) 34546541/42/34536007/08, Fax: (92-21) 34534691 Email: ocl-khi@osmani.com













Branch Offices:

Islamabad - Faisalabad - Lahore - Larkana



FORM FIN-2 SUMMARY OF COSTS

PROJECT: CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN AND PC-1, ETC. FOR HAWKSBAY ELEVATED FREEWAY, KARACHI

FIRM: Osmani & Company (Pvt.) Ltd.,

a) Feasibility Phase:

As per Clause 14.2 (1) of the RFP, Lump Sum Quotation is as follows duly supported by input, man-month rates & reimbursables as attached in Form Fin 4 (Remuneration) & Form Fin-5 (Reimbursables)

ITEM	COST PKR
Total Costs of Financial Proposal for Feasibility Phase	28,255,000
Add Sindh Sales Tax on Services @ 15%	4,238,250
Total Fee including Sales Tax Rs.	32,493,250

b) Execution Stage:

As per Clause 14.2 (2) of the RFP, percentage of cost for each item is being quoted separately

S. No.	!tem	Quoted rates
	Pre-qualification of Contractors	0.010% of the project cost
b.	Assistance in bidding process, preparation of evaluation report & assistance in finalization of contract with the successful bidder	0.050% of the project cost
	Vetting of Designs	0.125% of the project cost
	Detailed resident supervision of works	1.250% of the project cost

The above fee are the Consultants quoted fee inclusive of all taxes except Sindh Sales tax on Services which will be charged, if applicable on the project, over and above the quoted fee, as per Cluase 15.1 of the RFP

اIIIIOSMANI عند Engineering-Architecture-Pizaing-Manging-Technology Karachi, Pakistan

06-Apr-2015

Director

Iyari Development Authority

Osmani & Company (Pvt.) Ltd.

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LYARI DEVELOPMENT AUTHORITY

FORM FIN-3 BREAKDOWN OF COSTS BY ACTIVITY

PROJECT: CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN AND PC-1, ETC. FOR HAWKSBAY ELEVATED FREEWAY, KARACHI

FIRM: Osmani & Company (Pvt.) Ltd.,

a) Feasibility Phase:

As per Clause 14.2 (1) of the RFP, Lump Sum Quotation is as follows duly supported by input, man-month rates & reimbursables as attached in Form Fin 4 (Remuneration) & Form Fin-5 (Reimbursables)

	TEM	Costs Rs.
Remuneration		19,675,000
Reimbursable Expenses		8,580,000
	Lump Sum for Feasibility Phase Rs.	28,255,000

b) Execution Stage:

As per Clause 14.2 (2) of the RFP, percentage of cost for each item is being quoted separately

S. No.	ltem	Quoted rates
а.	Pre-qualification of Contractors	0.010% of the project cost
	Assistance in bidding process, preparation of evaluation report & assistance in finalization of contract with the successful bidder	0.050% of the project cost
c.	Vetting of Designs	0.125% of the project cost
d.	Detailed resident supervision of works	1.250% of the project cost

Director

06-Apr-2015

Hawksbuy Division-11 Lpari Development Authority



LYARI DEVELOPMENT AUTHORITY

FORM FIN-4 BREAKDOWN OF REMUNERATION

PROJECT: CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN AND PC-1, ETC. FOR HAWKSBAY ELEVATED FREEWAY, KARACHI

FIRM: Osmani & Company (Pvt.) Ltd.,

#	Name	Position	Staff Month Rates	Input (Staff Month)	Total Cost Rs.
PLA	NNING & DESIGNING CORE TEA	MM			
1	Dr. Shoaib Ahmed	Team Leader / Bridge Design Expert	650,000	4	2,600,000
2	Nadeem Shaikh	Transportation / Geometric Design Engineer	525,000	3	1,575,000
3	Farhan Haider	Traffic Engineer	525,000	4	2,100,000
4	Dr. Intizar Hussain	Geotechnical Engineer	325,000	3	975,000
5	Muhammed Ahsen Siddique	Hydrologist / Drainage Engineer	325,000	1	325,000
6	Col (R) Ajmal Rasheed	Environment / EIA Specialist	575,000	2	1,150,000
7	Dr. Mudassir H. Arsalan	GIS Mapping Expert	525,000	3	1,575,000
8	Shunaid Memon	Quantities Engineer	175,000	3	525,000
9	A.R.Qureshi	Contract Documentation Expert	225,000	2	450,000
10	Raees Ahmed	Chief Surveyor	225,000	2	450,000
11	S. Haider Abbas Zaidi	Project Coordinator for Utilities / Other agencies	525,000	1	525,000
12	Positions = Nos. 4	Preliminary Design Engineers	140,000	20	2,800,000
	Positions = Nos. 3	GIS Professionals	100,000	15	1,500,000
13	Positions = Nos. 4	Quantity Surveyors	70,000	20	1,400,000
14	Positions = Nos. 4	CAD Operators	55,000	20	1,100,000
15	Positions = Nos. 1	Document Controller	55,000	5	275,000
16	Positions = Nos. 2	Computer Operators	35,000	10	350,000
	<u> </u>		Sub Total:	118	19,675,000

A. I. Osmani Director

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FORM FIN-5 BREAKDOWN OF REIMBURSABLE EXPENSES

PROJECT: CONSULTANCY SERVICES FOR PREPARATION OF FEASIBILITY REPORT, PRELIMINARY DESIGN AND PC-1, ETC. FOR HAWKSBAY ELEVATED FREEWAY, KARACHI

FIRM: Osmani & Company (Pvt.) Ltd.,

#	Description	Unit	Unit Cost	Qty.	Total Amount (PKR)
1	Per diem allowances	Day	3,000	10	30,000
2	Communication costs between (Client and other stakeholders)	Month	30,000	5	150,000
3	Drafting, reproduction of reports	L.S			800,000
4	Local Transportation Costs (For Senior Staff)	Month	150,000	5	750,000
5	Topographic Survey	L.S	750,000	1	750,000
6	Geotechnical Investigation	L.S	2,250,000	1	2,250,000
7	Traffic Surveys	L.S	650,000	1	650,000
8	Land-use Surveys	L.S	1,200,000	1	1,200,000
9	EIA	L.S	2,000,000	1	2,000,000
		Sub-Tota	l of Reimbursa	ble (PKR)	8,580,000

Director

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