Bid Evaluation Report

- 1. Name of Procuring Agency: Sindh Board of Investment, Government of Sindh
- 2. Tender Reference No: NO.LDF-2015(1)/ (SBI)
- Tender Description/Name of work/item: Hiring of Event Manager for Holding Livestock, Dairy, Fisheries & Poultry Exhibition 2015 at Expo Centre Karachi
- 4. Method of Procurement: Single Stage- Two Envelope
- 5. Tender Published: Dawn, 23rd April, 2015
- 6. Total Bid documents Sold; 3 (Three)
- 7. Total Bids Received: 2 (Two)
- 8. Technical Bid Opening date: (if applicable) 8th May, 2015
- 9. No. of Bid technically qualified (if applicable): One
- 10. Bid(s) Rejected: None
- 11. Financial Bid Opening date: 8th May, 2015

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks
1.	M/s Badar Expo Solutions	1729703	1 st	Within estimated cost	Technically Qualified	Technically Qualified
2.	M/s. Lodge Intl1	- 1	N/a.	n/a	Technically not Qualified	Technically Not Qualified

Shaikh Adhan Ali (Section Officer, SBI) SBI

Ms. Shadia Jaffer Deputy Secy (B&E), Finance Department Abdul Azix Channa Deputy Secretary Agriculture Department Abdul Azeem Uqaili

Director SBI

ABRAR AHMED SHATKH Director (Administration) Sindh Board of Investment





Subject:

Minutes of the Procurement Committee Meeting to open and Scrutinize the Tender Document for the Hiring of Event Manager for Holding 5th Livestock, Dairy, Fisheries, Poultry & Agriculture Exhibition (LDFA-2015) held in Committee Room of Sindh Board of Investment on 8th May, 2015

A meeting of Procurement Committee to open and scrutinize the Tender Document (Technical & Financial Proposal) submitted by Interested Event Managers for holding LDFA-2015 in Expo Centre Karachi as Event Manager/Organizer was held 8th May, 2015 in the committee room of SBI.

- The meeting started in the name of almighty Allah. Mr. Abrar Ahmed Shaikh, Chairman Selection
 Committee welcomed the meeting participants and briefed them about the event. He elaborated on the process of
 hiring of Event Manager for the subject event which will be carried out as per SPP Rules-2010.
- 3. He briefed that LDFA-2011, 2012, 2013 & 2014 were major successes and LDFA now becomes signature event of Government of Sindh for people of Sindh in General and Karachi in particular. He further informed that previous versions of LDFA were attended by over 1 million visitors from all walk of life and over 500 companies both local and foreign was participated. He apprised the committee that deals of worth Rs. 5 billion were made during the said events.
- 4. Section Officer (Admin), informed the meeting participants that following two companies/event managers have submitted their documents as per format laid down in Tender Documents earlier floated by this office:
- M/s. Badar Expo
- M/s. Lodge Int'l
- Committee evaluated the technical proposal submitted by above mentioned from firms/consultant and assigned following technical scores.

S. No	Name of Company	Technical Scores	Remarks
1.	M/s. Badar Expo	85	Qualified
2.	M/s. Lodge Int'l	23	Not-Qualified

The minimum score for qualification was 70.

- 6. Director Admin informed the meeting that since M/s. Badar Expo Solution has qualified. The Committee unanimously announced M/s. Badar Expo Solution qualified and have decided to open the financial bid of M/s. Badar Expo Solution , with intimation to technically qualified bidder
- The M/s. Badar Expo Solution Quoted Rs. 17,297,003 inclusive of all taxes for the holding LDFA-2015 as per Bill of Quantity and Scope of Service mentioned in already provided Tender Documents.
- 8. The Committee unanimously approved the cost quoted by M/s. M/s. Badar Expo Solution for





9. The process of signing of agreement and issuance of award of work to M/s. Badar Expo Solution shall be completed in due course of time

10. The meeting ended with the vote of thanks to and from chair

Shaikh Afnan Ali

Section Officer (Admin)

SBI

Member

Ms. Shadia Jaffer

Deputy Secretary

Finance Department

Member

Abdul Axiz Channa

Deputy Secretary

Agriculture Dept, GoS

Member

Abdul Azeem Uqaili

Director

Sindh Board of Investment

Member

Mr. Abrar Ahmed Shaikh

Director Administration

Sindh Board of Investment

Chairman

EVALUATION SHEET

S.No.	Parameters against which technical evaluation shall be done	Scoring brackets	M/s. Badar Expo Solution	M/s. Lodge International
1	Company Profile			
1.1	Years of experience in conducting events / exhibition at national level (all over Pakistan)	(5)	(5)	(5)
	≤ 2 year	1		
	≥ 3 ≤ 4 years	2		
	≥ 5 ≤ 7 years	3		
	≥ 8 years	5	5	5
1.2	Employees, Relevant Qualifications (Professional Degrees pertaining to position holding in event manager company.	(5)	(5)	(3)
	Not related to but experienced and associated with current event management companies for more then 5 years	1		
	Relevant to with < 3 Years experience in the field	2		
	Relevant to with > 3 but < 5 Years experience in the field	3		3
	Relevant to with > 5 Years experience in the field	5	5	
1.3	Relevant Experience (Public Sector) Events pertaining to Govt.(Federal/Provincial - all over Pakistan) conducted for WORK ORDERS of PKR 10 Millions and above in last (02) two years as contractor/event or exhibition manager Documentation evidence are also mandatory to attached	(20)	(20)	0
	1 Event	10		1/2/

	04 and More Nos. or more events	20	20	
	Relevant Experience (Private Sector) Events pertaining to Private Sector conducted in last (02) two years as contractor/ event or exhibition manager worth more than PKR 4-5 million	(20)	(10)	<u>(5)</u>
	Less than 10 Events	5		5
T	10 to 14 Events	10	10 .	
	15 to 19 Events	15		
21	20 and more Events	20		
1.4	Experience of Holding LDFA like events Events pertaining to Livestock, Dairy, Fisheries Agriculture conducted in the last 3 years as an event and or exhibition manager	(15)	(15)	(0)
	None	0		0
	1 or 2	10		
	More than 2	15	15	
2	Proposed Work Plan		8/	
2.1	Conformity to schedule of requirements/TORs, expected work plan, and creative works			
	Proposed work plan not relevant to Schedule of Requirements/ TORs, items at Financial Bid and expected work plan	(15)	(12)	(0)
2.2	Justification of the thematic pavilion and stalls, farms and	(10)	(8)	(0)
3	Financial Strength of the Firm	(5)	(5)	(5)
3.1	Audited/certified accounts or statements showing cash balances of less than Rs. 5 million in the relevant year but supported with evidence and justification that the bidder will be able to meet urgent requirements of the contract through other means possible	2		
	Audited/certified accounts or			(max)

4	Own and stock capability of number of Stalls and Warehouse > 500	5	(5)	(5)
	Total		85	23
	Total		Qualified	Not Qualified

Minimum Score to Qualify 70 Marks

Shaikh Anan Ali

Section Officer (Admin)

Member

Ms. Shadia Jaffe

Deputy Secretary

Finance Department

Member

Abdul Aziz Channa

Deputy Secretary

Agriculture Dept, GoS

Member

Abdul Azeem Uqaili

Director

Sindh Board of Investment

Member

Mr. Abrar Ahmed Shaikh

Director Administration

Sindh Board of Investment

Chairman