



# WORKERS WELFARE BOARD SINDH

## GOVERNMENT OF SINDH

Established under Sindh Workers Welfare Fund Act, 2014



No. WWBS/E.S/Admin/ITE/2(1860) 2017/ 364

Dated 10/4/2018

To,

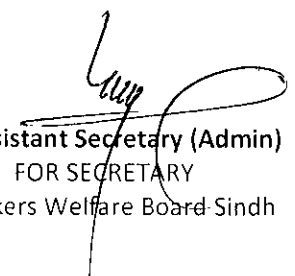
✓ The Managing Director,  
Public Procurement Regulatory Authority,  
Govt. of Sindh  
Barrack 8 Secretariat 4 A,  
Court Road,  
Phone : -21-99205356

Karachi.

SUBJECT: HOISTING OF BID EVALUATION REPORT & BIDDER QUALIFICATION REPORT (SR. NO. 35997).

Enclosed please find here with copies of Bid Evaluation Report, minutes of Procurement Committee (Technical & Financial proposals), Comparative Statement, Bid Evaluation Report & attendance sheets duly signed by the Convener & members Procurement Committee regarding establish of I.T Laboratories with the request to may please be uploaded enclosed reports on the official Website of SPPRA as per rules.

Encls: As above

  
Assistant Secretary (Admin)  
FOR SECRETARY  
Workers Welfare Board Sindh

805  
12/04/2018

## MINUTES OF MEETING

### MINUTES OF THE MEETING OF THE PROCUREMENT COMMITTEE HELD ON 23.01.2018 AT 02:00 P.M. TO OPEN THE BIDS (TECHNICAL PROPOSALS) INVITED FOR PROCUREMENT OF COMPUTERS / I.T EQUIPMENT FOR SETTING-UP OF I.T. LABORATORIES AT 07 INSTITUTES OF WWBS (EDUCATION SECTION).

A meeting of the Procurement Committee 'WWBS' held on 23.01.2018 at 02:00 p.m. in the committee room of Secretary, Workers Welfare Board, Sindh, 8<sup>th</sup> Floor, Marine Faisal Building, Nursery Stop, Main Sharah-e-Faisal, Karachi, to open the Bids (Technical proposals only) invited for procurement of 'Computers /Equipment' for setting-up of I.T Laboratories at 07 institutes of WWBS (Education Section). Following attended the meeting:

- |    |   |                  |
|----|---|------------------|
| 1. | Syed Anwar Ausaf,<br>Director (Finance) WWB, Sindh.                     | Convener         |
| 2. | Mrs.Nuzhat Habib.<br>Dy: Secretary (A&C) Education Section, WWB, Sindh. | Member/Secretary |
| 3. | Mr.Khalid Hussain Khokhar<br>Deputy Director (Admin) WWB, Sindh         | Member           |
| 4. | Mr.Abdul Manan<br>Representative of Industries Dept: Govt of Sindh.     | Member           |
| 5. | Mrs. Noor-Ul- Hadi,<br>Deputy Director (NILAT)<br>Government of Sindh.  | Member           |

The Committee was informed that a tender notice was got published in leading newspapers; Daily Dawn (English), Daily QALM-E-Sindh (Sindhi), Daily Kawish (Sindhi) and Daily Jang (Urdu) on 04 January 2018, 05 January 2018 and 08 January 2018. The same was also hoisted/put on the website of SPPRA on **04 January 2018**. According to SPPRA Rules, Single stage - two envelopes bids, containing Technical and Financial Proposals, were invited for the purpose.

In response to advertisement, Twelve (12) interested firms purchased the tender documents, out of which Nine (09) firms submitted their bids; containing technical & financial proposals alongwith their company's profiles. Representatives of four firms were available while opening of bids.

After opening the technical proposals, the Committee carried-out the technical evaluation of the company profiles as well documents provided by the bidding firms in support of their technical proposals. *As per evaluation criteria, 80% marks were required to*



be obtained by a bidding firm to qualify for further competing in bidding process. Accordingly, a Bid Evaluation Sheet prepared, according to marks assigned to each parameter given in evaluation criteria (attached at Annexure-A). As per parameters given in evaluation criteria, the position of marks obtained by firms, is given as follows:

Sr. No.	Name of bidding firm	Total marks obtained
1.	M/S.MEGAPLUS PAKISTAN.	100/100
2	M/S. COMPUTER MARKETING CO.	90/100
3	M/S. AAMIR TRADERS, KARACHI.	80/100
4	M/S. FAIZ SCIENTIFIC COMPANY.	90/100
5	M/S. HI-LIGHT.	55/100
6	M/S. PROS LINK.	85/100
7	M/S. FATEMI IMPEX.	95/100
8	M/S. HOME SYSTEM.	95/100
9	M/S. DUA TRADERS, SUKKUR.	90/100

In view of the position of marks obtained by the bidding firms, the Technical Proposals in respect of following bidding firms were found qualified and accepted by the Committee and the Committee approved to open their Financial Proposals on the specified date:

- 1) M/s. Megaplust Pakistan.
- 2) M/s. Computer Marketing Co.
- 3) M/s. Aamir Traders.
- 4) M/s. Faiz Scientific Company.
- 5) M/s. Pros Link.
- 6) M/s. Fatemi Impex.
- 7) M/s. Home System.
- 8) M/s. Dua Traders, Sukkur.

The Technical Proposal of M/s. Hi-Light was not found conform to the basic evaluation parameters. Hence, Committee disqualified the proposal for further evaluation and to return their Financial Proposal unopened as well to return their Earnest Money.

**RECOMMENDATIONS/DECISIONS:**






- 1) Technical Proposals in respect of following firms were found qualified and committee decided to accept their technical bids as well to open Financial Proposals on the specified date:



- 1) M/s. Megaplus Pakistan.
- 2) M/s. Computer Marketing Co.
- 3) M/s. Aamir Traders.
- 4) M/s. Faiz Scientific Company.
- 5) M/s. Pros Link.
- 6) M/s. Fatemi Impex.
- 7) M/s. Home System.
- 8) M/s. Dua Traders, Sukkur.

- 2) Technical Proposal of M/s. Hi-Light, was disqualified by the Committee and decided to return their Financial proposal as well Bid Security.
- 3) The Committee decided to open the financial bids of the firms qualified technically and call them by giving atleast three days notice.

*The meeting ended with a vote of thanks to and from the Chair.*

Committee Members	Signature	Committee Members	Signature
<b>(Nuzhat Habib)</b> Dy: Secretary (A&C), WWB, Sindh (E.S), Member/ Secretary.		<b>(Abdul Manan)</b> Examiner of Store, Representative of Industries Dept: Govt. of Sindh/ Member	
<b>(Khalid Hussain Khokhar)</b> Dy: Director (Admin) WWBS/Member		<b>(Mr. Noor-ul-Hadi)</b> Deputy Director (NILAT) Govt. of Sindh/ Member	
<b>(Syed Anwar Ausaf)</b> Director (Finance), WWB, Sindh/ Convener of Committee			

## MINUTES OF MEETING

### MINUTES OF THE MEETING OF THE PROUCUREMENT COMMITTEE OF WWBS HELD ON 15.02.2018, AT 10:00 A.M. TO OPEN (FINANCIAL PROPOSALS) INVITED FOR PROCUREMENT COMPUTERS / EQUIPMENTS FOR SETTING UP OF I.T. LABORATORIES AT 07 BOARD INSTITUTIONS IN SINDH.

A meeting of the Procurement Committee was held on 15.02.2018 at 10:00 a.m at the office of Secretary, Sindh Workers Welfare Board, 8<sup>th</sup> Floor, Marine Faisal Building Nursery, Karachi, to open the **Financial Proposals** (of technically qualified / accepted bidders) invited for procurement of 'Computers /Equipment' for setting-up of I.T Laboratories at 07 institutes of WWBS (Education Section). Following attended the meeting:

- |  |                  |
|--|------------------|
| 1. Syed Anwar Ausaf,<br>Director (Finance) WWB, Sindh.                     | Convener         |
| 2. Mrs.Nuzhat Habib,<br>Dy: Secretary (A&C) Education Section, WWB, Sindh. | Member/Secretary |
| 3. Mr.Khalid Hussain Khokhar<br>Deputy Director (Admin) WWB, Sindh         | Member           |
| 4. Mr.Abdul Manan<br>Representative of Industries Dept: Govt of Sindh.     | Member           |
| 5. Mr. Noor-UI- Hadi,<br>Deputy Director (NILAT), Government of Sindh.     | Member           |

The Committee was informed that a tender notice was got published in leading newspapers; Daily Dawn (English), Daily QALM-E-Sindh (Sindhi), Daily Kawish (Sindhi) and Daily Jang (Urdu) on 04 January 2018, 05 January 2018 and 08 January 2018. The same was also hoisted/put on the website of SPPRA on **04 January 2018**. According to SPPRA Rules, Single stage - two envelopes bids, containing Technical and Financial Proposals, were invited for the purpose.

In response to Advertisement the (12) twelve interested firms purchased the tender documents and out of which the following (09) Nine firms submitted their bids; containing technical & financial proposals along with their company's profiles.

The technical proposals of bidding firms were evaluated with regard to experience of bidding firms in relevant filed, financial worth, NTN & Sales Tax registration, List of team members, accounts detail with audited reports etc.

As per technical evaluation reports the technical proposals (08) participated firms out of (09) firms were obtained requisite marks as required to pass technical evaluation Criteria and accepted by the Procurement Committee. M/s. Hi-Light Traders could not qualify/ pass technical evaluation criteria.

Accordingly, letter of intimation regarding acceptance of technical proposals and inviting to attend opening of financial proposals, were issued to firms' technically qualified bidders and a letter was issued to M/s. Hi-Light Traders with the direction to collect their financial Proposal (sealed envelope) from the office of the Assistant Secretary (Admin) Education Section at Gulshan-e-Iqbal office in office hours if any working day. The financial proposals of the technically accepted bidders were opened by the Procurement Committee in presence of representatives of the bidding firms on 15.02.2018.

After opening of financial proposals, the committee preliminary prepared separate attendance sheets for bid, showing the names of the technically accepted bidding firms, the amount of earnest money provided with the bid, total amount/ value of bid quoted by the bidders and the total amount/ value calculated by the committee after checking of individual quoted rates and amount thereof. The following firms have not filled complete items Bill of Quantity; accordingly, committee has decided to reject all incomplete tenders in term of tender clause (Note) 1.

Sr. No.	Name of bidding firm
1	M/S. COMPUTER MARKETING CO.
2	M/S. FAIZ SCIENTIFIC COMPANY.
3	M/S. PROS LINK.
4	M/S. FATEMI IMPEX.

The positions of the complete quoted rates by the participated firms are given as follows:






Sr. No.	Name of Bidding Firm	Total Bid Value quoted by bidders	Total Value calculate by Committee	Remarks
1	M/S. HOME SYSTEM.	7,003,328/-	7,003,328/-	1 <sup>st</sup> lowest quote.
2	M/S. MEGAPLUS PAKISTAN.	9,170,482/-	9,170,482/-	2 <sup>nd</sup> lowest quote.
3	M/S. DUA TRADERS, SUKKUR.	11,262,521/75-	11,262,520/-	3 <sup>rd</sup> Lowest quote
4	M/S. AAMIR TRADERS, KARACHI.	12,853,440/-	12,853,440/-	4 <sup>th</sup> Lowest quote

After detailed evaluation of technical and financial bids, and discussion, committee has decided as following:

**Decision:**

- 1) Committee has decided to award this contract to M/s. Home System with the Rs. 7,003,328/-. Subject to production of under taking that all items should be duty paid and copies of paid challans will be submitted to office alongwith bill.
- 2) Committee has also been decided that Secretary, WWBS may please constitute a Technical Expert Committee for proper examining of above mentioned first lowest quotes firms samples in term of specification as given in the technical proposal before finalize and recommend the substantially responsive & best evaluated bid for award of contract.
- 3) Committee has recommended that necessary direction may be communicated to above named firm regarding to arrange samples of the quoted articles for inspection by the Technical Inspection Committee of WWBS.
- 4) Committee has also been decided that if 1<sup>st</sup> lower quote will be forgone the offer for acceptance any reason, the same offer may be communicated to 2<sup>nd</sup> lowest after obtain necessary permission/ approval by the Secretary/CEO of Workers Welfare Board Sindh.

The meeting ended with a vote of thanks to and from the Chair.

Committee Members	Signature	Committee Members	Signature
<p><b>(Nuzhat Habib)</b></p> <p>Dy: Secretary (A&amp;C), WWB, Sindh (E.S), Member/ Secretary.</p>		<p><b>( Abdul Manan)</b></p> <hr/> <p>Examiner of Store, Representative of Industries Dept: Govt. of Sindh/ Member</p>	
<p><b>( Khalid Hussain Khokhar)</b></p> <p>Dy: Director (Admin) WWBS/Member</p>		<p><b>( Mr. Noor-ul-Hadi)</b></p> <p>Deputy Director (NILAT) Govt. of Sindh/ Member</p>	
<p><b>(Syed Anwar Ausaf,)</b></p> <p>Director (Finance), WWB, Sindh/ Convener of Committee</p>			

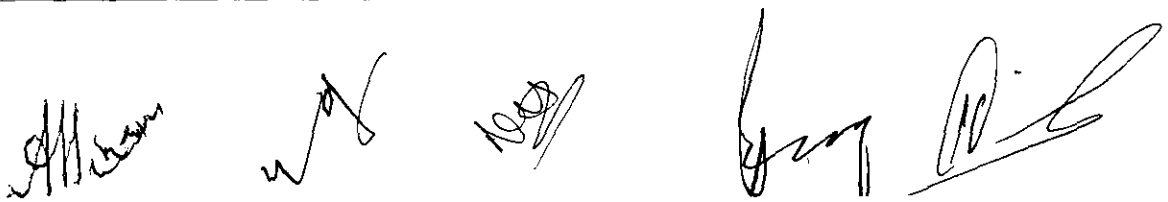
## BID EVALUATION REPORT

**PROCUREMENT OF Computer/ Equipments for setting up of I.T Lab: at 07 Board Institutions in Sindh**

1)	Name of Procuring Agency:	Workers Welfare Board, Sindh.
2)	Tender Reference No.	WWBS/ES/Admin/ITE/2(1860)/2017/
3)	Tender Description/Name of work/item:	Procurement of Computers/equipment for setting up of IT Laboratories at 07 Institutes of Workers Welfare Board (Education Section) Session 2018-19 and Financial year 2017-18.
4)	Method of Procuring:	Single Stage - Two Envelopes.
5)	Tender published:	Tender notice published in Newspapers Daily Dawn, Daily Qalm-E-Sindh (Sindhi ) Daily Kawish (Sindhi) and Daily Jang (Urdu) on 04.1.2018, 05-1-2018 & 08.1.2018 respectively and also hoisted on the website of SPPRA on 04.1.2018 vide Sr.No. 35997.
6)	Total Bids Documents Sold:	Eleven (12)
7)	Total Bids Received:	Four (09).
8)	No. of Bids Rejected:	01
9)	Bid Opening Date:	23.01.2018
	Technical Proposals	
	Financial Proposals.	15.02.2018


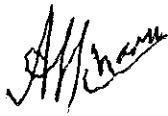



### Bid Evaluation Report

Article #	Article Description	Name of Bidding Firm	Quoted Rate as passed by the Committee	Ranking in Terms of Cost
1)	Procurement of Computers/equipment for setting up of IT Laboratories at 07 Institutes of Workers Welfare Board (Education Section) Session 2018-19 and Financial year 2017-18.	M/s. Hom System.	7,003,328/-	1 <sup>st</sup> Lowest
		M/s. Mega Plus Pakistan.	9,170,482/-	2 <sup>nd</sup> Lowest
		M/s. Dua Traders Sukkur	11,262,520/-	3 <sup>rd</sup> Lowest
		M/s. Aamir Traders Karachi	12,853,440/-	4 <sup>th</sup> Lowest






Following members of Procurement Committee after due consideration has recommended to accept the 1st lowest best evaluated bid in favor of M/s. Home System, Karachi, with the amount of **Rs. 7,003,328/-**


Committee Members	Signature	Committee Members	Signature
<b>(Nuzhat Habib)</b> Dy: Secretary (A&C), WWB. Sindh (E.S), Member/ Secretary.		<b>( Abdul Manan)</b> Examiner of Store, Representative of Industries Dept: Govt. of Sindh/ Member	
<b>( Khalid Hussain Kholkar)</b> Dy: Director (Admin) WWBS/Member		<b>( Mr. Noor-ul-Hadi)</b> Deputy Director (NILAT) Govt. of Sindh/ Member	
<b>(Syed Anwar Ausaf,)</b> Director (Finance), WWB. Sindh/ Convener of Committee			


**COMPARATIVE STATEMENT**


Comparative Statement for Procurement of Computers / I.T Equipments for Setting-up of I.T. Laboratories at 07 Institutes of WWB, Sindh in fy 2017-18

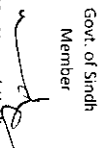
Sl. No.	Particulars	Quantity	M/S. MEGAPLUS PAKISTAN.	M/S. COMPUTER MARKETING CO.	M/S. AAMIR TRADERS, KARACHI.	M/S. FAIZ SCIENTIFIC COMPANY.	M/S. PROS LINK.	M/S. FATEMI IMPEX.	M/S. HO						
			Rate	Amount	Rate	Amount	Rate	Amount	Rate						
1	Desktop Computer i5	76 Nos.	93,698	7,121,048	107,631	8,179,956	145,000	11,020,000	82786	6,291,736	N/Q	0	70,772	5,378,672	67,200
2	WiFi Switches	7 Nos.	10,661	74,627	14,233	99,631	4,320	30,240	8500	59,500	N/Q	0	16,263	113,841	12,000
	<b>Sub-Total Package-I:-</b>			<b>7,195,675</b>		<b>8,279,587</b>		<b>11,050,240</b>		<b>6,351,236</b>		<b>0</b>		<b>5,492,513</b>	
1	Scanner.	7 Nos.	44,536	311,752	54,565	381,955	19,200	134,400			9,870	69,090	10,592	74,144	12,000
2	Laser Printer	39 Nos.	31,735	1,237,665	42,708	1,665,612	25,200	982,800	N/Q		29,700	1,158,300	32,120	1,252,680	29,952
	<b>Sub-Total Package-II:-</b>			<b>1,549,417</b>		<b>2,047,567</b>		<b>1,117,200</b>				<b>1,227,390</b>		<b>1,326,824</b>	
	<b>Package - III (ELECTRICAL EQUIPMENT)</b>														
	Split Air-Conditioner 1.5 Ton (with complete installation)	7 Nos.	60,770	425,390	N/Q		98,000	686,000	N/Q		N/Q		N/Q		80,000
	<b>Sub-Total Package-III :-</b>			<b>425,390</b>				<b>686,000</b>							
	<b>Grand Total :-</b>			<b>9,170,482</b>		<b>10,327,154</b>		<b>12,853,440</b>		<b>6,351,236</b>		<b>1,227,390</b>		<b>6,819,337</b>	

  
**Mrs. Ruzhat Habib**  
 Deputy Secretary (A&C), WWBS (E.S)  
 Member / Secretary

  
**Mr. Khalid Hussain Khokhar**  
 Deputy Director (Admin)  
 Workers Welfare Board Sindh  
 Member

  
**Syed Anwar Ahsan**  
 Director (Finance), WWBS  
 Convener

  
**Mr. Abdul Manan**  
 Examiner of Store  
 Representative of Industries  
 Govt. of Sindh  
 Member

  
**Mr. Noor-ul-Hadi**  
 Deputy Director (NILA17)  
 Govt. of Sindh  
 Member

**EVIDENCE/UTTERANCE CERTIFICATE FOR I.T. LAB:**

SIR#	Description	Points	M/S.MEGAPLUS PAKISTAN	M/S. COMPUTER MARKETING CO.	M/S. AAMIR TRADERS, KARACHI.	M/S. FAIZ SCIENTIFIC COMPANY (ONLY PACKAGE-I)	M/S. HI-LIGHT	M/S. PROS LINK
1.	Business Experience of atleast five years in supply of computers / Printers and similar type of goods/ stores with installation.	10	10	10	05	10	0	10
2.	Average Annual turnover for last three years: - Upto Rs.10.00 M      10 marks - Upto Rs.20.00 M      15 marks - Above Rs.30.00 M    20 marks	20	20	20	15	20	10	10
3.	NTN & Sales Tax Registration Certificate	Mandatory	OK	OK	OK	OK	OK	OK
4.	SRB Registration Certificate	05	05	0	05	0	05	0
5.	Quoted articles brochures / drawings/ specifications.	15	15	15	15	15	0	15
6.	After-Sales service capability (Workshop & Team etc.)	10	10	10	05	05	05	10
5.	Affidavit of firm that it is not blacklisted.	05	05	05	05	05	05	05
6.	Proof of financial soundness duly authenticated from any commercial bank.	05	05	0	0	0	0	05
6.	Annual Income Tax Return for last three years.	10	10	10	10	10	10	10
7.	Monthly Sales Tax Return for last 12 months	10	10	10	10	10	10	10

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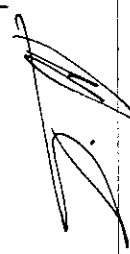


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9.	Financial Statements (preferably Audited) of last three years.	10	10	10	10	10	10	10
	<b>Total :-</b>	<b>100</b>	<b>100</b>	<b>90</b>	<b>80</b>	<b>90</b>	<b>55</b>	<b>85</b>

*Note: A firm is required to obtain atleast 80% marks to qualify.*

Committee Members	Signature	Committee Members	
<p><b>(Nuzhat Habib)</b> Dy: Secretary (A&amp;C), WWB, Sindh (E.S), Member/ Secretary.</p>		<p><b>(Abdul Manan)</b> Examiner of Store, Representative of Industries Dept: Govt. of Sindh/ Member</p>	
<p><b>(Khalid Hussain Khokhar)</b> Dy: Director (Admin) WWBS/Member</p>		<p><b>( Mr. Noor-ul-Hadi)</b> Deputy Director (NII,AT) Govt. of Sindh/ Member</p>	
<p><b>(Syed Anwar Ausaf,)</b> Director (Finance), WWB, Sindh/ Convener of Committee</p>			

**Workers Welfare Board Sindh  
ATTENDANCE BID OPENING SHEET  
(FINANCIAL PROPOSAL)**

Dated:- 15/2/2018

Time :- 10:00 am

Subject: Procurement of I.T Lab

Sr. No.	Name of Participated Firms	Pay Orders No. and Amount of earnest money	Amount Quoted by the Firm	Amount as Calculated by the Procurement Committee	Phone No./ E-mail	Signature of the representative by the participated firms
1	M/s. Pros Link	37000	In-Complete	703328	0338-7806980	
2	M/s. Home System	210000/-	In-Complete	-	-	-
3	M/s. Computer Marketing Co. (Pvt) Ltd	In-Complete	In-Complete	-	-	-
4	M/s. FSC, Faiz Scientific CO.	191500	In-Complete	9170482	-	-
5	M/s. Megaplus Pakistan	300000	9170482	1285450	0338-2227088	
6	M/s. Aamir Traders	390,000	1285450	11265522	0338-2388073	
7	M/s. Dua Traders	340,500	11265522	-	-	-
8	M/s. Fatemi Impex	15	6819337	-	-	-

(Mrs. Nuzhat Habib)  
Deputy Secretary WWBS (E.S)  
Member/ Secretary

(Abdul Manan)  
Representative, Industries Dept. of Sindh  
Member

(Syed Anwer Musaf)  
Director (Finance), WWBS.  
Convener

(Mr. Khalid Hussain Khokhar)  
Deputy Director (Admin) WWBS.  
Member

(Mr. Noor-ul-Hadi)  
Deputy Director (NILAT)  
Member