

## Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: FUR/01/15-16
3. Tender Description/Name of work/item: Fabricate, Supply & Fixing of Furniture Items
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: May 2, 2016 on IBA website & SPPRA web site Serial # 28002  
*Print & Electronic Media (SPPRA ID No. & News papers names with dates)*
6. Total Bid documents Sold; 03 Companies have collected Tender Documents
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: May 19, 2016


### 12. Bid Evaluation Report:

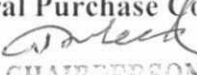
S #	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Inspire Trading Co.	Rs.335,907.00	Lowest bidder	Rs.400,000.00	Accepted, due to lowest bidder in overall basis. Comparative Sheet Attached.	
2.	M/s Al-Waqad Enterprises	Rs.346,320.00	Highest bidder			
3.	M/s K&B Enterprises	Rs.432,900.00	Highest bidder			


#### Note:

- a. As per the decision of PC-A meeting held on May 21, 2016 the award of execution of Furniture Works on composite basis, as to standardize the quality of the furniture.
- b. Recommended to award the Work Order for all the furniture items to any ONE supplier to cater the standardize the quality of the furniture vide tender terms & conditions clause # 5 (xxv) to lowest qualified bidder i.e. M/s Inspire Trading Co. Rs. 335,907.00

#### Signatures of the Central Purchase Committee, Members

  
 MEMBER  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Syed Sehanzeb  
 Assistant Manager  
 IBA

  
 CHAIRPERSON  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Dr. Nazir Touheed  
 Professor  
 IBA

  
 MEMBER (EXTERNAL)  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Haris Qureshi  
 PPR  
 HES  
 Advisor

**Comparative Statement Fabrication, Supply & Fixing of Furniture Items**  
Tender # FUR/01/15-16

S. No.	Item Name	Specification	Size	Quantity	M/s Inspire Trading Co.		M/s At-Waqar Enterprises		M/s K&B Enterprises	
					Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)
1	Double Bed	Frame: Made of 50mm MDF pressed with oak veneer (polish finish) with oak wood lipping including footrest. Back: Made of 50mm MDF pressed with oak veneer (polish finish) with oak wood lipping. Headrest to have solid wood frame (polish finish) upholstered with premium quality foam and fabric project. Sides: Made of 20mm MDF pressed with oak veneer (polish finish) with oak wood lipping. Mattress Supports: 4mm MDF sheet resting on Parial Ribs 2" * 3/4" and Parial frame 2" * 1/2" to support mattress. Mattress: 6" foam mattress from masters or equivalent with 5 years guarantee	1.6'-6" * W.6'-0" 8H1.6"	1	43,900.00	43,900.00	67,000.00	67,000.00	70,000.00	70,000.00
2	Double Bed	Structure: Made of 18mm MDF pressed with oak veneer (polish finish) with oak wood lipping. Drawers: Made of 18mm MDF press with oak veneer (polish finish) with oak wood lipping, complete with S S Knob and premium quality channel strips.	L.1'-6" * W.1'-6" * H.1'-0"	2	4,500.00	9,000.00	4,500.00	9,000.00	12,000.00	24,000.00
3	Room study desk	Top made of 25mm MDF pressed with high pressure laminate with PVC edge lipping. Base made of epoxy coated MS base of 18 swg tabular frame single drawer unit with space for CPU. Made of 18mm MDF press with high pressure laminate complete with S S handles and premium quality channel strips and high quality plastic studs.	4'-0" * 2'-0" * 2'-6"	1	15,900.00	15,900.00	25,000.00	25,000.00	25,000.00	25,000.00
4	Side table (rooms)	Side table made of 1-1/2" thick MDF pressed with high pressure laminate with pvc edging of European origin.	1'-6" * 1'-6" * 1'-6"	4	5,200.00	20,800.00	3,000.00	12,000.00	4,500.00	18,000.00
5	Dining Table	Top 1" thick made of high pressure laminate pressed in MDF with PVC edging of European original legs made of MS epoxy coated frame.	5'-0" dia. 2'-6" high	1	15,900.00	15,900.00	21,000.00	21,000.00	25,000.00	25,000.00
6	Room chair	Made of solid sheesham wood (duco painted or polish finish) with premium quality foam and fabric from fabric project with SS leg rest 1/2" dia		8	5,600.00	44,800.00	6,000.00	48,000.00	8,000.00	64,000.00
7	Sofa Room 2 Seater	Provide and supply sofa with wooden frame upholstered master quality foam and fabric (DX series) from Fabric Project Floor level 18mm MDF pressed with high pressure teak laminate		2	25,900.00	51,800.00	21,000.00	42,000.00	27,000.00	54,000.00

MEMBER

**CENTRAL PURCHASE COMMITTEE**  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

*Syed Sarangels*  
Assistant Manager  
IDA

CHAIRPERSON

**CENTRAL PURCHASE COMMITTEE**  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

*Dr. Naryn Youneef*  
Professor  
IDA

MEMBER (INTERNAL)

**CENTRAL PURCHASE COMMITTEE**  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

*Hani Qureshi*  
PPRA Advisor  
HEIS

8	Sofa Room 3 Seater	Provide and supply sofa with wooden frame upholstered master moly foam and fabric (DX series) from Fabric Project Floor level Glides 16swg MS Epoxy Coated Base. Sides and back having 18mm MDF pressed with high pressure teak laminate	1	41,500.00	41,500.00	36,000.00	36,000.00	45,000.00	45,000.00
9	Sofa Room Single Seater	Provide and supply sofa with wooden frame upholstered master moly foam and fabric (DX series) from Fabric Project Floor level Glides 16swg MS Epoxy Coated Base. Sides and back having 18mm MDF pressed with high pressure teak laminate	3	14,500.00	43,500.00	12,000.00	36,000.00	15,000.00	45,000.00
<b>Total</b>				Rs. 287,100.00		Rs. 296,000.00		Rs. 370,000.00	
<b>17% GST</b>				Rs. 48,807.00		Rs. 50,320.00		Rs. 62,900.00	
<b>Total Amount</b>				Rs. 335,907.00		Rs. 346,320.00		Rs. 432,900.00	

Note: As per the decision of PC-A meeting held on May 21, 2016 the award of execution of Furniture Works on composite basis, as to standardize the quality of the furniture.

- a. Recommended to award the Work Order for all the furniture items to any ONE supplier to cater the standardize the quality of the furniture
- b. Recommended to award the Work Order for all the furniture items to any ONE supplier to cater the standardize the quality of the furniture vide tender terms & conditions clause # 5 (xxv) to lowest qualified bidder i.e. M/s Inspire Trading Co. Rs. 335,907.00

  
**MEMBER**  
**CENTRAL PURCHASE COMMITTEE**  
**INSTITUTE OF BUSINESS ADMINISTRATION**  
**KARACHI**  
 Syed Selwajeb  
 Assistant Manager  
 ISA

  
**CHIEF PERSON**  
**CENTRAL PURCHASE COMMITTEE**  
**INSTITUTE OF BUSINESS ADMINISTRATION**  
**KARACHI**  
 Dr. Nadeem Touheed  
 Projector  
 ISA

  
**INTERNAL**  
**CENTRAL PURCHASE COMMITTEE**  
**INSTITUTE OF BUSINESS ADMINISTRATION**  
**KARACHI**  
 Haris Qureshi  
 PRA Adviser  
 AES

## Muhammad Hanif / Executive I (Purchase) @ Main Campus

**Subject:** SPPRA - Minutes of Bid Opening Meeting

**From:** Secretary Procurement Committee @ IBA

**Sent:** Saturday, May 21, 2016 1:13 PM

**To:** Muhammad Sohail Khan / Manager Purchase and Stores @ IBA

**Cc:** Procurement Committee; Ahmed Zaheer / Registrar @ IBA; Dr.Rameez Khalid / Academic director PGD (SCM); Syed Fahad Jawed / Manager (Finance) @ Main Campus; Syed Muhammad Rizwan / Manager Administration @ City Campus; Mushtaque Ahmed / Manager Operations & Maintenance @ IBA; Moeid Sultan / Director Finance @ Main Campus; Muhammad Hanif / Executive I (Purchase) @ Main Campus; Dr.Sayeed Ghani / Acting Dean and Director @ IBA

**Subject:** RE: Item # 4: Approval for Fabrication, supply & Fixing of Furniture Items - Revised

Item # 4: Approval for Fabrication, supply & Fixing of Furniture Items

Discussion: The committee discussed the matter of awarding the tender on a composite basis or itemized basis, as the tender document had both options. It was decided to procure the items on composite basis, as to standardize the quality of the furniture.

Decision: The committee approved the award of execution of work to M/s Inspire Trading Co. on composite basis at Rs.335,907/- inclusive of GST.

M/s Al-Waqad Enterprises	M/s K&B Enterprises	M/s Inspire Trading Co.
Rs. 296,000.00	Rs. 370,000.00	Rs. 287,100.00
Rs. 50,320.00	Rs. 62,900.00	Rs. 48,807.00
Rs. 346,320.00	Rs. 432,900.00	Rs. 335,907.00

S.#	Name of Participants	Total Amount including GST (Rs.)
01	M/s Al-Waqad Enterprises	Rs.346,320.00
02	M/s K&B Enterprises	Rs.432,900.00
03	M/s Inspire Trading Co.	Rs.335,907.00

Attendance:

1. Asjad Asad Siddiqui
2. Syed Jehanzeb
3. Haris Quershi
4. Syed Fahim Uddin
5. Ahmed Ali Khan
6. Mushtaque Ahmed
7. M Sohail Khan

Thank you,  
Secretary Procurement Committee



Institute of  
Business Administration  
Karachi

Leadership and Ideas for Tomorrow


### BIDDERS QUALIFICATION REPORT

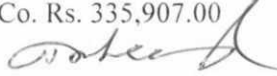
NIT No: FUR/01/15-16  
Description of Work: Fabrication, Supply & Fixing of Furniture Items  
Method & Procedure of procurement: Open Competitive Bidding  
Single Stage One Envelope

S. No	Eligibility Criteria	M/s Inspire Trading Co.	M/s Al-Waqad Enterprises	M/s K&B Enterprises
1	Is envelop sealed	Yes	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes	Yes
3	Form of Tender Signed or not	Yes	Yes	Yes
4	Registration in GST / SBR & I. Tax	Yes	Yes	Yes
5	Turnover in terms of Financial Statement of last three years	Yes	Yes	Yes
6	Tender Fee Received	Yes	Yes	Yes
7	5 plus years experience	Yes	Yes	Yes
8	Qualified / Disqualified	Qualified	Qualified	Qualified
9	Any overwriting tender dropped received	No	No	No
10	Cliental list provided	Yes	Yes	Yes
11	Affidavit regarding any litigation or blacklisting	No	No	No

#### Recommendations:

- 1 Participated firms are declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- 2 The lowest evaluated and qualified bidder is M/s Inspire Trading Co. Rs. 335,907.00
- 3 As per the decision of PC-A meeting held on May 21, 2016 the award of execution of Furniture Works on composite basis, as to standardize the quality of the furniture.
- 4 Recommended to award the Work Order for all the furniture items to any ONE supplier to cater the standardize the quality of the furniture vide tender terms & conditions clause # 5 (xxv) to lowest qualified bidder i.e. M/s Inspire Trading Co. Rs. 335,907.00

  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Syed Jehanzeb  
Assistant Manager  
IBA

  
CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Dr. Nasir Touheed  
Professor  
IBA

  
MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Haziq Anees  
PPRA Advisor  
HES

**Institute of Business Administration, Karachi**  
**Tender Opening**  
May 19, 2016  
 at 3:30 pm

Statement of Tender for: Fabrication, Supply & Fixing of Furniture Items  
 Tender #: FUR/01/15-16

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/S. B. S. Enterprises	Rs 432,900/-		57827473 Habit Metro Rs 25,000/- April 14/16	ABSENT	
2-	M/S. Al-Haqiqat En. Imp. Private	Rs 346,300/-		181085882 A/Bankalca Rs 25000/- May 13, 2015	UNY	
3-	M/S. Dawood Jire Trading Co.,	Rs 335,900/-		14702031 A/Hari Bank Rs 16888/- May 17, 2016	[Signature]	

[Signature]  
 M. Sohail Khan  
 Manager, Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

[Signature]  
 M. Sohail Khan  
 Manager, Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

[Signature]  
 M. Sohail Khan  
 Manager, Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

[Signature]  
 M. Sohail Khan  
 Manager, Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

**M SOHAIL KHAN**  
 Manager, Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

**ABDUL WAHID**  
 Manager, Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan