

**SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY**

**CONTRACT EVALUATION FORM**

**TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF  
WORKS, SERVICES & GOODS**

- 1) NAME OF THE ORGANIZATION / DEPTT. SINDH BANK LTD
- 2) PROVINCIAL / LOCAL GOVT./ OTHER Scheduled Bank
- 3) TITLE OF CONTRACT Supply of Microsoft License Software
- 4) TENDER NUMBER SNDB/COK/ADMIN/TD/644/2015
- 5) BRIEF DESCRIPTION OF CONTRACT Supply of Microsoft License Software
- 6) FORUM THAT APPROVED THE SCHEME Procurement Committee/ Competent Authority
- 7) TENDER ESTIMATED VALUE Rs. 11,500,000/-
- 8) ENGINEER'S ESTIMATE  
(For civil works only) \_\_\_\_\_
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) One year
- 10) TENDER OPENED ON (DATE & TIME) Technical(19/11/2015at 1245)Financial(19/11/2015 1245pm)
- 11) NUMBER OF TENDER DOCUMENTS SOLD 04  
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 04
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 04
- 14) BID EVALUATION REPORT  
(Enclose a copy) 14 December, 2015 (Sindh Bank Website)
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER M/s Faiz Scientific Company. *3rd floor D-28  
D Market Main SW Quiser*
- 16) CONTRACT AWARD PRICE Rs.11,051,440/-
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT  
(i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATION BID).  
M/s Faiz Scientific Company.  
M/s Frequency  
M/s Kontinental Establishment

18) METHOD OF PROCUREMENT USED : - (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE   Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE
- c) TWO STAGE BIDDING PROCEDURE
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e.  
EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT \_\_\_\_\_

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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21) ADVERTISEMENT :

i) SPPRA Website  
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA S.NO.25671
No	

ii) News Papers  
(If yes, give names of newspapers and dates)

Yes	Express Tribune, Ibrat, Daily Express on Dated 04-11-2015
No	

22) NATURE OF CONTRACT

Domestic/ Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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24) WHETHER BID EVALUATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A  
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED  
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY  
COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT  
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF  
CONTRACT?  
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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31) ANY COMPLAINTS RECEIVED  
(If yes, result thereof)

Yes	
No	No

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS  
(If yes, give details)

Yes	
No	No

33) WAS THE EXTENSION MADE IN RESPONSE TIME?  
(If yes, give reasons)

Yes	
No	No

34) DEVIATION FROM QUALIFICATION CRITERIA  
(If yes, give detailed reasons.)

Yes	
No	No

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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38) SPECIAL CONDITIONS, IF ANY  
(If yes, give Brief Description)

Yes	
No	No

39) Date of Award of Contract:

*M Rashid*  
27/1/2016

Signature & Official Stamp of  
Authorized Officer

**M. RASHID MEMON**  
Acting Vice President  
I.T. Division

**FOR OFFICE USE ONLY**

**SINDH BANK LTD.**  
Head Office, Karachi.

**SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi**

Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

Print

Save

Reset

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO



Tender Ref. No. SNDB/COK/ADMIN/TD/644/2015  
Date: 27/01/2016

M/s Faiz Scientific Company,  
1<sup>st</sup> Floor D-28,  
D Market Main Shahrah-e Faisal,  
P.E.C.H.S, Block-6,  
Karachi.

Subject: **Contract Award- Supply of Microsoft License Softwares**

The management of Sindh Bank Ltd is pleased to award the subject contract to M/s Faiz Scientific Company.

Please acknowledge.

Sincerely,

*M Rashid*  
27/01/2016

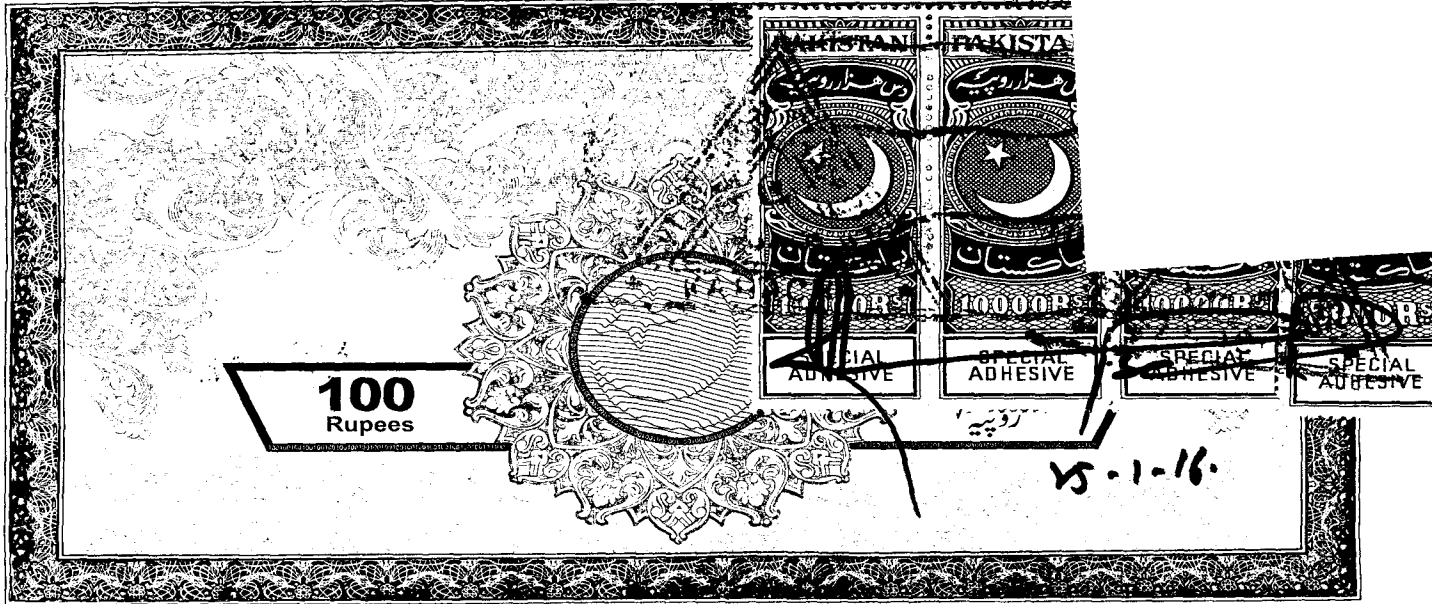
M. Rashid Memon  
VP/I.T. Division

*Received*  
*[Signature]*  
27/01/2016

FQ75587

15 JAN 2016

28711



PROFILES ONE HUNDRED ONLY

MUHAMMAD AMAN AJMAL

13830

15 JAN 2016

M. ANJAD CHOHAN

**AGREEMENT**

ADVOCATE

This Agreement is made on the 15th day of January, 2016 between Sindh Bank Limited having its head office at 3<sup>rd</sup> Floor, Federation House, Clifton, Karachi (hereinafter called the Purchaser)

And

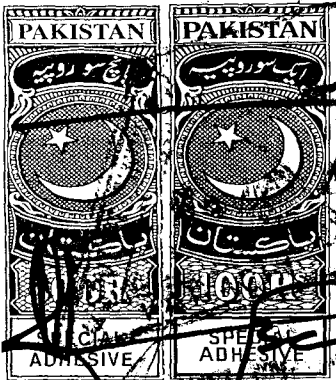
M/S. ~~Faiz Scientific Company~~ Karachi having its registered office at 1<sup>st</sup> Floor D-28, D Market Main Shahrah-e-Faisal P.E.C.H.S Block-06 Karachi (Here in after called the Vendor)

WHEREAS the Vendor is the Re-Seller of Microsoft Office Professional Plus 2013 SNGL OLP NL and Microsoft SQL Server Enterprise Core 2014 OLP-Level C (Microsoft License Software)

AND WHEREAS the Bank is inclined to purchase the Microsoft License Software as detailed below on the terms and conditions laid down hereinafter for the supply of Microsoft License Software's for the BANK of total sum amounting Rs.11,051,440/-

Detail is as follows.

S.No	Product	Quantity	Unit Price (PKR)	Total Price (PKR)
1	Microsoft Office Professional Plus 2013 SNGL OLP NL	100	Rs.54,110/-	Rs.5,411,000/-
2.	Microsoft SQL Server Enterprise Core 2014 OLP-Level C	04	Rs.1,410,110/-	Rs.5,640,440/-
Grand Total				Rs.11,051,440/-



15 JAN 2016

15-1-16

mn

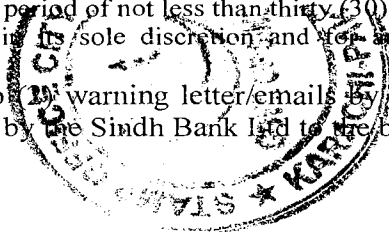
**Terms & Conditions:**

1. The vendor will provide the performance security in the form acceptable to the Bank. for the 5% of the order value for the period of one year from the date of Submission of performance security . In case Vendor does not fulfil its commitments the bank reserves the right to enforce the performance security.
  2. The vendor shall supply Microsoft License Software as per specifications and upon the recommendations of the Technical / Standardized Committee appointed by the Bank within 4 weeks from the date of receipt of Purchase Order.
  3. The bank will have the option to enforce the performance bond on happening of any one or all the following events.
    - a. If the vendor fails to deliver the Microsoft License Software as per agreed Schedule.
    - b. If the vendor fails to get the Microsoft License Software inspected by the Technical Committee.
    - c. If the Microsoft License Software supplied by the vendor fails to perform as per Banks requirement.
- In addition the Bank will have the option to cancel the order and offer the same to the next lowest bidder.
4. The vendor also undertakes to bear all kind of taxes i.e. Stamp duty/ Service Charges/Professional Tax / Sales Tax Invoice, Income Tax, Zila / Octroi Tax (if any) and all other incidental charges etc, up to the place of destination.
  - 5 The Bank reserves the right to Test/Check the Microsoft License Software to ensure that it is provided as per specification in the tender document. For any discrepancies, the Bank reserve the right to forfeit full security deposit/ cancel the order for the supply and bring the vendor on black list of the Bank forever. The decision of the Bank shall be final and binding upon the vendor.
  6. In the event of the default on the part of the vendor, in the performance of any condition of the contract and if such default is not remedied within 3 days it shall be lawful for the Bank to enforces full or part of the Earnest money / Performance Security and or cancel the whole part of the supply order with vendor and the decision of the the Bank will be the final and legally binding on the vendor.
  7. Proportionate payments against supply of Microsoft License Software will be made within Thirty days from the delivery date.
  8. In case of any dispute at any point the matter will be settled amicably. If the parties do not reach a settlement the dispute will be referred to the Complaint Redressal Committee for Dispute Resolution.
  9. Delivery will be made by the vendor at different locations prescribed by the Bank.
  10. In case of failure to supply the requisite within 7 working days after the delivery time, as described under clause no 2 of this agreement, Rs.1,000/- per day may be charged.
  11. The term of this agreement shall be for a period of one year, commencing from the date of signing of this agreement.

In witnesses hereunder both the parties have set their hands on the day and year above first mentioned.

**Termination of Agreement by the Bank:**

- If the Supplier, in the judgment of the Bank has engaged in corrupt or fraudulent practices in competing for or in executing the Agreement.
- If, as the result of Force Majeure, the Supplier is unable to perform a material portion of the Services for a period of not less than thirty (30) days; and
- If the Bank, in its sole discretion and for any reason whatsoever, decided to terminate this Agreement;
- If issued two (2) warning letter/emails by Sindh Bank Ltd for its unsatisfactory current performance by the Sindh Bank Ltd to the bidder.



**Support Escalation Matrix:**

For timely addressing of complaints given support escalation matrix will be utilized/ followed:-

<p align="center"><b>LEVEL-1</b></p> <p>First complain if the call is not resolved "within specified response time" (24 hours)</p>	Name/Designation (support staff)	Qasim Jalil (In charge IT Support)
	Landline Phone	0213-5146125/Ext 118
	Email	support@faizscientific.com
<p align="center"><b>LEVEL-2</b></p> <p>Second complain, if the call is attended within "Specified Response Time" and not attended / or the problem still unresolved even after complaining at Level-1 (48 hours)</p>	Cell	0346-2020780
	Name/Designation (Regional Head/Manager/GM)	Maqsood Junejo (GM)
	Landline Phone	0213-5146127/Ext 104
<p align="center"><b>LEVEL-3</b></p> <p>Third complain, if the call is attended within "Specified Response Time" and not attended /or the problem still unresolved even after complaining at Level-2</p>	Email	info@faizscientific.com
	Cell	0345-8259460
	Name/Designation (CEO of the firm)	Abdul Rauf Khan
<p align="center"><b>LEVEL-3</b></p> <p>Third complain, if the call is attended within "Specified Response Time" and not attended /or the problem still unresolved even after complaining at Level-2</p>	Landline Phone	0213-5146122/Ext 105
	Email	arkhan@faizscientific.com
	Cell	0345-8226122
<p><b>Note: Ensure that no column above is left blank</b></p>		

Sindh Bank Limited

Faiz Scientific Company

Registered Address:

Registered Address: 1st Floor d-28 , D Market  
Main Shahrah e Faisal PECHS Block 6 Karachi

Name: AC. 27/11/16

Signature: \_\_\_\_\_

Title: **ANIS IQBAL**

Date: **EVP/Head of Information Technology**  
**SINDH BANK LIMITED**  
**Head Office, Karachi.**

Name: A. RAUF KHAN

Signature: \_\_\_\_\_

Title: **GENERAL DIRECTOR**

Date: \_\_\_\_\_

Witness:

Name: M. Rashid

Witness:

Name: ANIS AHMED

Signature: M. RASHID MEMON

Title: **M. RASHID MEMON**  
**Acting Vice President**  
**I.T. Division**  
**SINDH BANK LTD.**  
**Head Office, Karachi.**

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_



*MR*

Date: 09-12-2015

<b>Technical &amp; Financial Proposals Evaluation Report</b>		
<b>(Supply of Microsoft License Software)</b>		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/644/2015
3	Tender Description	Supply of Microsoft License Software
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.25671
6	Total Bid Documents Sold	04
7	Total Bids Received	04
8	Technical Bid Opening Date	19/11/2015
9	Financial Bid Opening Date	19/11/2015
10	No of Bid Technically Qualified	04
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs. 11,500,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s. Faiz Scientific Company	Rs.11,051,440/-	1 <sup>st</sup> Lowest Bidder	Rs.448,560/- Below with the estimated cost	Accepted	Being the 1 <sup>st</sup> Lowest Bidder
2	M/s. Frequency	Rs.12,069,800/-	2 <sup>nd</sup> Lowest Bidder	Rs.569,800/- Above with the estimated cost		2 <sup>nd</sup> Lowest Bidder
3	M/s. Kontinental Establishment	Rs.12,435,696/-	3 <sup>rd</sup> Lowest Bidder	Rs.935,696/- Above with the estimated cost		3 <sup>rd</sup> Lowest Bidder
4	M/s. Micro Innovations Technologies	Rs.12,458,496.96	4 <sup>th</sup> Lowest Bidder	Rs.958,496.96 Above with the estimated cost		4 <sup>th</sup> Lowest Bidder

**Note:** M/s. Faiz Scientific Company is selected for the Supply of Microsoft License Software to Sindh Bank Limited being the 1<sup>st</sup> Lowest Bidder.

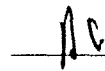
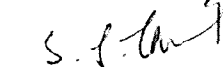
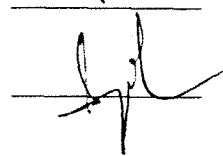
**Members – Procurement Committee**

(Anis Iqbal)  
Head of I. T. Division

(Saeed Jamal Tariq)  
Chief Financial Officer

(Syed Muhammad Aqeel)  
Chief Manager (IDBL) Karachi

**Signature**



TENTATIVE I.T. EQUIPMENT PROCUREMENT PLAN OF SINDHIBANK FOR THE YEAR 2015

DATE: 25-03-2015

S.NO	DESCRIPTION	Total (Branches & HO)	Method of Procurement	Estimated Unit Cost	DISTRIBUTION BY QUARTERLY			
					1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
<b>HARDWARE</b>								
1	PC's / Laptops/Computers with OS	400	Single Stage One Envelope	55,000		400		
2	Printers	200	Single Stage One Envelope	40,000		200		
3	Scanners	80	Single Stage One Envelope	10,000		80		
4	Scanners (HEAVY DUTY)	100	Single Stage One Envelope	100,000		100		
5	Core Routers	7	Single Stage One Envelope	3,000,000		7		
6	ROUTERS	50	Single Stage One Envelope	125,000		50		
7	SWITCHES	50	Single Stage One Envelope	2,750,000		50		
8	COMMUNICATION LINKS	50	Single Stage One Envelope	15,000,000		50		
9	SERVERS (ENTRY LEVEL)	20	Single Stage One Envelope	5,000,000		20		
10	SERVERS (MID RANGE)	6	Single Stage One Envelope	3,600,000		6		
11	SERVERS (HIGH END)	6	Single Stage One Envelope	1,000,000		6		
12	ATMS	80	Single Stage One Envelope	800,000		80		40
13	PIN MAILERS	65000	Single Stage One Envelope	650,000		65000		
14	DEBIT CARDS	65000	Single Stage One Envelope	6,500,000		65000		
15	ATM Receipt Roll	6000	Single Stage One Envelope	4,500,000		6000		
16	ATM Journal Printer Roll	11500	Single Stage One Envelope	1,510,000		11500		
17	Hardware Antivirus box for gateway (spam and web content filtering)	1	Single Stage One Envelope	2,000,000		1		
18	DATA CENTRE	1	Single Stage One Envelope	15,000,000		1		
19	PRINTER TONERS (COMPATIBLE)	1200	Single Stage One Envelope	6,000,000		1200		
20	PRINTER TONERS (RECYCLE)	2400	Single Stage One Envelope	6,000,000		2400		
21	ATM CARD PRINTERS	7	Single Stage One Envelope	2,000,000		7		
22	ZAKAT CARD & PIN MAILERS	100000	Single Stage One Envelope	10,000,000		100000		
23	MISCELLANEOUS HARDWARE	AS REQUIRED	Single Stage One Envelope	7,000,000		7,000,000		
	<b>Total</b>			215,660,000				
<b>SOFTWARES</b>								
1	OFFICE AUTOMATION SOFTWARES (MS OFFICE)	100		5,000,000		100		
2	DATABASE (SQL SERVERS)	4		2,400,000		4		
3	MISCELLANEOUS SOFTWARE APPLICATIONS/PACKAGES	AS REQUIRED		2,000,000				
	<b>TOTAL</b>			9,400,000				
	<b>Grand Total</b>			225,060,000				

Note: This is tentative Procurement Plan for the Year-2015. The quantity, time and method of procurement may be changed depends on actual circumstances.

Prepared By		Members for Procurement Committee	
Signature	Date	Signature	Date
Danish Shaikat (Officer / I.T. Division)	8/4/2015	Head of I.T. Division (Anis Iqbal)	8/4/15
Alhar Nabi (Officer / I.T. Division)	8/4/2015	Chief Financial Officer (Saeed Jamal Tarek)	8/4/15
M. Faraz Khan (Officer / I.T. Division)	8/4/2015	Chief Manager (DBL Karachi) (Syed Muhammad Aqeel)	8/4/15
M. Rashid Memon (Asst-VP / I.T. Division)	8/4/2015		
M. Saeed Khan (SVP / I.T. Division)	8/4/2015		
Nasim Muhammad (SVP / I.T. Division)	8/4/2015		

# MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME Supply and Installation of Microsoft Licensed Software

TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE 19-11-2015

OPENING TIME 1235 hours

ATTENDANCE (MEMBER PC) HEAD OF I.T. Division

CFO

Chief Manager, IDBL

	<u>NAME</u>	<u>FIRM</u>
ATTENDANCE (REPS. OF BIDDERS)	① <u>Mr Amin Akbar</u>	<u>M/s Micro Innovation &amp; Technologies</u>
	② <u>Mr Qasim Ak</u>	<u>M/s Faiz Scientific Company</u>
	③ <u>Mr. Samar Abbas</u>	<u>M/S Frequency</u>
	④ <u>Mr Zahed</u>	<u>M/S Kontinental</u>
	<u>/</u>	<u>/</u>
TOTAL BIDS ACCEPTED FOR EVALUATION	<u>④</u>	
TOTAL BIDS REJECTED	<u>n.i.d</u>	
REMARKS	<u> </u>	

SIGNATURE *M. Akbar*

DATE 19/11/2015

Members – Procurement Committee	
Head of I.T	<u><i>A.G.</i></u>
Chief Financial Office	<u><i>S.A.G.</i></u>
Chief Manager, IDBL	<u><i>[Signature]</i></u>

# M/s Faiz Scientific Company

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	Yes	No
2	Turn Over in last 3 Years should be at least 20 million	Audit Report / Tax Return (attach as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "C")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "D")	Yes	No
5	The Company must provide list of clients for supply of Microsoft Licensed Software including at least one bank in Pakistan other than sindh bank	Purchase Order (attach as Annexure "E")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attach as Annexure "F")	Yes	No
Qualified / Disqualified				

## ELIGIBILITY CRITERIA NOTE

1. There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
2. Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified

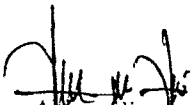
## MANDATORY

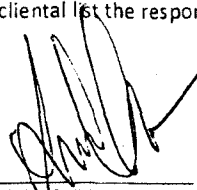
1. Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time


## DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal If Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is un satisfactory on account of previous performance

  
Asan Ali  
AVF/Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

# M/S Frequency

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	Yes	No
2	Turn Over in last 3 Years should be at least 20 million	Audit Report / Tax Return (attach as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "C")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "D")	Yes	No
5	The Company must provide list of clients for supply of Microsoft Licensed Software including at least one bank in Pakistan other than sindh bank	Purchase Order (attach as Annexure "E")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attach as Annexure "F")	Yes	No
Qualified / Disqualified				

## ELIGIBILITY CRITERIA NOTE

1. There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
2. Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified

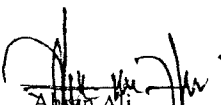
## MANDATORY

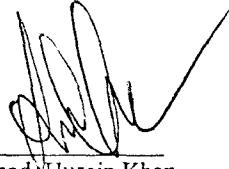
1. Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time

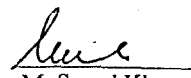
## DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance

  
Aman Ali  
AVP/Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

# M/S Micro Innovations & Technologies

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	Yes ✓	No
2	Turn Over in last 3 Years should be at least 20 million	Audit Report / Tax Return (attach as Annexure "B")	Yes ✓	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "C")	Yes ✓	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "D")	Yes ✓	No
5	The Company must provide list of clients for supply of Microsoft Licensed Software including at least one bank in Pakistan other than sindh bank	Purchase Order (attach as Annexure "E")	Yes ✓	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attach as Annexure "F")	Yes ✓	No
<b>Qualified / Disqualified</b>				

## ELIGIBILITY CRITERIA NOTE

1. There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
2. Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified


## MANDATORY


1. Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time


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5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance

  
Ahsan Ali  
AVP/Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

M/S Continental Established

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	Yes ✓	No
2	Turn Over in last 3 Years should be at least 20 million	Audit Report / Tax Return (attach as Annexure "B")	Yes ✓	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "C")	Yes ✓	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "D")	Yes ✓	No
5	The Company must provide list of clients for supply of Microsoft Licensed Software including at least one bank in Pakistan other than sindh bank	Purchase Order (attach as Annexure "E")	Yes ✓	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attach as Annexure "F")	Yes ✓	No
<i>Qualified / Disqualified</i>				

#### ELIGIBILITY CRITERIA NOTE

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified


#### MANDATORY


- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time


#### DISQUALIFICATION

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- On black list of SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered.
- Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
- The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- If during verification process of the client list the response by any of the bank is unsatisfactory on account of previous performance

  
Ahsan Ali  
AVP/Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

# FSCI

FAIZ SCIENTIFIC COMPANY

FSC/8354/2015-16  
Date: 19-11-2015

To: The Head of Information Technology  
Sindh Bank Limited  
Karachi.

## SIGNATURE MEMBERS PC-IT

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_

Sub: Tender For: Microsoft License Software  
Tender No. SNDB/COK/ADMIN/ID/644/2055

Dear Sir,

With reference to your tender for the Purchase of Microsoft License Software we hope that our price will meet your requirement and you will place your value-able order in a due course of time, Detail is mentioned hereunder.

S	Part No.	Description	Qty	Unit Price	Total Price
01	79P-04749	Microsoft Office Professional Plus 2013 Sngl OLP NL	100	Rs. 54,110/=	Rs. 5411000/=
02	71Q-00750	Microsoft SQL Server Enterprise Core 2014 OLP-Level C	04	Rs. 1410,110/=	Rs. 5640,440/=
Total Amount				Rs.	11,051,440/=

Best Regards,

Faiz Scientific Company  
Managing Director

Science & Computer Link  
Director Operations

Note:

1. Price include with all Government Taxes.
2. Our Bid Validity 90 Days.

INDENTORS, IMPORTERS, ENGINEERS

ADDRESS: 1st Floor D-28, D Market  
Main Shahrah-e-Faisal, P.E.C.H.S Block-6,  
Karachi. PHONE: 021-34380500  
E-MAIL: admin@faizscientific.com WEB: www.faizscientific.com



FAIZ SCIENTIFIC COMPANY

Annexure "A"

FORM OF BID

*Ji*

Tender Reference No. SNDB/COK/ADMIN/TD/644/2015 Date :17-9-2015

To

Head of Administration Division  
Sindh Bank Limited  
Head Office  
Basement-2 Floor ,Federation House  
Abdullah shah Ghazi Road  
Clifton ,Karachi 75600

**FSC**  
FAIZ SCIENTIFIC COMPANY  
Address: 1<sup>st</sup> Floor, D-28 D MKT,  
Block -6, Shahr-e-Faisal, Karachi

Gentlemen

Having examined the bidding documents, the receipt which is hereby duly acknowledged, we the undersigned offer in conformity with the said bidding documents for the sum of Currency

*FIFTY ONE THOUSAND FOUR HUNDRED FORTY*  
Rs. ~~11,050,440/-~~ (In Words : ~~Eleven Million, Nine Hundred Eighty Thousand, Three Hundred Forty Only~~)



FAIZ SCIENTIFIC COMPANY  
Address: 1<sup>st</sup> Floor, D-28 D MKT,  
Block -6, Shahr-e-Faisal, Karachi

that all the Annexures attached hereto form part of this Bid.

Our Bid is accepted Microsoft Licensed Software ,that will be used in accordance with the terms defined in the proposal and / or contract.



FAIZ SCIENTIFIC COMPANY  
Address: 1<sup>st</sup> Floor, D-28 D MKT,  
Block -6, Shahr-e-Faisal, Karachi

Our firm including any subcontractors or suppliers for any part of the Contract, have nationalities from the following eligible Countries Pakistan

If our Bid is accepted, we will obtain the Bank Guarantee in a sum equivalent to ten percent (10%) of the Contract price for the due performance of the Contract, in the form prescribed by SNDB.

We agree to abide by this Bid for a period of ninety (90) days from the date fixed for Bid Opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

Until a formal Contract is prepared and executed this bid together with your written acceptance thereof and your notification of award shall constitute a binding Contract between us.

Commission or gratuities if any paid or to be paid by us to agents relating to this Bid and to Contract execution if we are awarded the contract are listed below

*Ji*

INDENTORS, IMPORTERS, ENGINEERS

ADDRESS: 1st Floor D-28, D Market  
Main Shahr-e-Faisal, P.E.C.H.S Block-6,  
Karachi. PHONE: 021-34380500  
E-MAIL: admin@faizscientific.com WEB: www.faizscientific.com





INDENTORS, IMPORTERS, ENGINEERS

Name & Address of Bidder in Block Capital

M/S. FAIZ SCIENTIFIC COMPANY KARACHI

ADDRESS : 1<sup>ST</sup> FLOOR D-28 ,D MARKET MAIN SHAHRAH-E-FAISAL  
P.E.C.H.S BLOCK-06 KARACHI

Dated this 19 day of 11- 2015

[Signature]

[Managing Director ]

Duly authorized to sign Bid for and on behalf of Faiz Scientific Company

Witness;

Signature;

Name: Anis Ahmed

address: 1<sup>ST</sup> Floor D-28 D Market Main Shahrah-e-Faisal P.E.C.H.S Block -06  
Karachi

Occupation:

ADDRESS: 1st Floor D-28, D Market  
Main Shahrah-e-Faisal, P.E.C.H.S Block-6  
Karachi. PHONE: 021-84380500  
E-MAIL: admin@faizscientific.com WEB: www.faizscientific.com



# Kontinental Establishr

Suite # 112, First Floor, Europa Centre, Hasrat Mohani Road, Karachi, 74200-Pakistan  
Tel: +92 21 3701 1657, +92 21 3263 4308, Fax: +92 21 3262 7306  
Email: info@ce.com.pk Website: http://www.ce.com.pk

Sindh Bank Ltd.  
Tender Document- Supply & Installation of License Software

## FINANCIAL PROPOSAL

### Price Schedule

Applicable for the Year 2015 – 2016

S. No.	Part No.	Items	Unit Cost including All Taxes and GST	Quantity	Total Amount in Pak Rs. including All Taxes and GST
01	79P-05552	Microsoft® Office Professional Plus 2016 Sngl OLP 1License NoLevel Downgradeable to Microsoft Office Professional Plus 2013	59,904	100	5,990,400
02	7JQ-00750	Microsoft® SQL Svr Enterprise Core 2014 Sngl OLP 2Licenses LevelC Core Lic	1,611,324	04	6,445,296
Total Amount In PKR					12,435,696



*[Handwritten signature]*

### SIGNATURE MEMBERS PC-IT

Head - Fin Div. \_\_\_\_\_ *[Signature]*

Head - IT Div. \_\_\_\_\_ *[Signature]*

Member-IDBL. \_\_\_\_\_ *[Signature]*

Date: \_\_\_\_\_



# Kontinental Establishment

Suite # 112, First Floor, Europa Centre, Hasrat Mohani Road, Karachi, 74200-Pakistan  
Tel: +92 21 3701 1657, +92 21 3263 4308, Fax: +92 21 3262 7306  
Email: info@ce.com.pk Website: <http://www.ce.com.pk>

## Terms & Conditions

### 1. Mode of Payment

As per Sindh Bank payment terms

### 2. Validity of Quotation

Prices will be held firm for 90 days from the date of this proposal.

### 3. Delivery

Within 10 days or 6 - 8 weeks after receipt of confirmed purchase order. Delivery will be made at as per SNDB designated branches.

### 4. Prices Basis

Prices are quoted in PAK rupees at the current US \$ to PAK Rs. If the exchange rate varies by 2% the net effect will be passed on to the customer. If the Govt. Levies / agencies apply any additional taxes, the net affect will pass on to the customer.

5. In case of the manufacturer announces end of life of any product offered in bid, the successor model of the expired product shall be offered. Successor model will be at least equivalent to the originally offered product

6. All items imported by Kontinental are custom tax and duties paid (under custom rules), therefore, no further income tax is to be deducted for the corresponding invoices raised.

7. The customer will be responsible to provide adequate computer rooms for the installation computer hardware along with the provision of clean power supply

8. Faults or breakdowns resulting from undesirable environmental conditions or any other external or environmental factors will not be covered by the warranty. The customer will be responsible to provide computer worthy environment for the installation of the equipment supplied.

9. All transactions of Kontinental are subjected to Force Majeure.



*[Handwritten signature]*



# Kontinental Establishment

Suite # 112, First Floor, Europa Centre, Hasrat Mohani Road, Karachi, 74200-Pakistan  
Tel: +92 21 3701 1657, +92 21 3263 4308, Fax: +92 21 3262 7306  
Email: info@ce.com.pk Website: http://www.ce.com.pk

Annexure "D"

## 9. INTEGRITY PACT

Declaration of Fees, Commissions and Brokerage etc Payable by the Suppliers of Services Pursuant To Rule 89 Sindh Public Procurement Rules Act, 2010

Kontinental Establishment hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, Kontinental Establishment represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

Kontinental Establishment (The Supplier) certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty. Kontinental Establishment accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [the Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [the Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

For and On Behalf Of

KONTINENTAL ESTABLISHMENT

Signature: \_\_\_\_\_

Name: Zahid Mehmood

NIC No: 421012154232-3



**Micro Innovations & Technologies (Pvt.) Ltd.**  
A Turnkey Solution Company  
Website: <http://www.mitpk.com>

MIT/SB/01923/11/2015

18 November 2015

To,  
The Procurement Committee.  
Sindh Bank.  
3<sup>rd</sup> Floor, Federation House,  
Clifton, Karachi.

**Subject: Proposal for the Tender of Procurement Microsoft License**

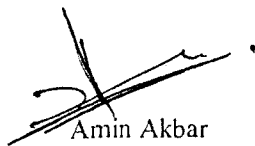
Dear Sir,

With reference to the above mentioned tender, due on 19/11/2015. We are pleased to submit our bid, according to your required specifications. We have attached a comprehensive proposal with 5% bid money that will describe our services in detail and the equipment, we have quoted.

We look forward to work closely with you in achieving your IT objectives for Sindh Bank. We hope you will positively consider our proposal.

Thank you

Truly yours  
For Micro Innovations & Technologies (Pvt) Ltd.

  
Amin Akbar  
Business Development Manager  
Cell: 0321-8201886  
Email: [amin@mitpk.com](mailto:amin@mitpk.com)  
Tel: 111-672-253 Ext. 260

HEAD OFFICE: Four Square Plaza, 4<sup>th</sup> Floor, Building # 21-A, H.H. Farooqi Rd, Off Tariq Road, PECHS, Block-II Karachi -75400. P.O Box No.12650 Karachi-75400  
UAN : (+92-21) 111-672-253 (111-ORACLE) Direct : (+92-21) 34535933 Fax : (+92-21) 34536441  
LAHORE OFFICE: 58-59, Main Boulevard, 1st Floor, Cavalry Ground, Cantonment, Lahore. UAN : (+92-42) 111-672-253 Fax : (+92-42) 36660598  
ISLAMABAD OFFICE: Software Technology Park 1st Floor, 5-A, Consitution Avenue, Islamabad-Pakistan UAN : (+92-51-) 111-672-253 Fax : (+92-51) 287 1291  
FAISALABAD OFFICE: Office # 9, 1st Floor, Kohinoor One Plaza Main Jaranwala Road, Faisalabad. Tel : (+92-41) 8532189 Fax : (+92-41) 8501753



**DELL**™

**Ablerex**  
every moment counts

**Ncomputing**



**SONICWALL**

**CISCO**

**CLIPSAL**®

**Micro Innovations & Technologies (Pvt.) Ltd.**  
**A Turnkey Solution Company**  
 Website: <http://www.mitpk.com>

Date: 21-9-2015

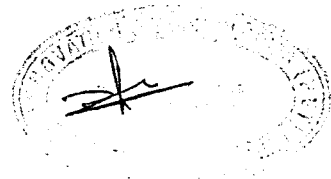
RE: SNDB/COK/ADMIN/TD/644/2015

Proposal for  
 Sindh Bank Limited

Attn: Mr. Shahzad Baig

**INVESTMENT SUMMARY (Microsoft)**

Product/Description	Qty	Unit Price (A) PKR	17% GST (B) PKR	Total (A+B) PKR	Total PKR
OfficeProPlus 2016 SNGL OLP NL Part # 79P-05552	100	51,410	8,740	60,150	6,014,970
SQLSvrEntCore 2014 SNGL OLP 2Lic C CoreLic Qlfd Part # 7JQ-00750	4	1,376,822	234,060	1,610,882	6,443,527
<b>Total Value Inclusive of all Taxes</b>				<b>PKR 12,458,496.96</b>	



**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. \_\_\_\_\_ *[Signature]*  
 Head - IT Div. \_\_\_\_\_ *[Signature]*  
 Member-IDBL. \_\_\_\_\_ *[Signature]*  
 Date: \_\_\_\_\_

HEAD OFFICE: Four Square Plaza, 4<sup>th</sup> Floor, Building # 21-A, H.H. Farooqi Rd, Off Tariq Road, PECHS, Block-II Karachi -75400. P.O Box No.12650 Karachi-75400  
 UAN : (+92-21) 111-672-253 (111-ORACLE) Direct : (+92-21) 34535933 Fax : (+92-21) 34536441  
 LAHORE OFFICE: 58-59, Main Boulevard, 1st Floor, Cavalry Ground, Cantonment, Lahore. UAN : (+92-42) 111-672-253 Fax : (+92-42) 36660598  
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 FAISALABAD OFFICE: Office # 9, 1st Floor, Kohinoor One Plaza Main Jarawala Road, Faisalabad. Tel : (+92-41) 8532189 Fax : (+92-41) 8501753



**Micro Innovations & Technologies (Pvt.) Ltd.**  
**A Turnkey Solution Company**  
Website: <http://www.mitpk.com>

Date: 21-9-2015

RE: SNDB/COK/ADMIN/TD/644/2015

Proposal for  
Sindh Bank Limited

Attn: Mr. Shahzad Baig

### **Terms and Conditions**

**Payment** 100% after deliver within 30 days

Importers are taxed at import stage thus, exempted from deduction of tax under section 50(4). We can provide proof of tax paid at import stage (if required)..

**Warranty**  
**DELL**

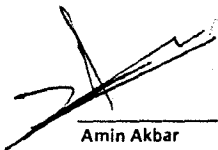
as per quote

Prices quoted above are valid for 90 days only unless otherwise requested or extended in writing. Prices are inclusive of all government taxes, duties currently applicable unless otherwise specified, however,

i. After receipt of your purchase order, if there is any change in current duties and taxes which becomes applicable to your ordered equipment, all such additional duties / taxes will be payable by you.

ii. Prices are subject to vary in case there is re-evaluation / devaluation between the Pak Rupee and US Dollar. For conversion to PKR, Exchange Rate prevailing at the time of payment will be taken.

**Delivery** Delivery would be made within 10 to 15 Working Days.



**Amin Akbar**  
Business Development Manager

HEAD OFFICE: Four Square Plaza, 4<sup>th</sup> Floor, Building # 21-A, H.H. Farooqi Rd, Off Tariq Road, PECHS, Block-II Karachi -75400. P.O Box No.12650 Karachi-75400  
UAN: (+92-21) 111-672-253 (111-ORACLE) Direct: (+92-21) 34535933 Fax: (+92-21) 34536441

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FAISALABAD OFFICE: Office # 9, 1st Floor, Kohinoor One Plaza Main Jaranwala Road, Faisalabad. Tel: (+92-41) 8532189 Fax: (+92-41) 8501753





**Frequency**  
Complete IT Solution

A Project of Sabri Group of Companies

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_

November 18, 2015

Head of Information Technology

Sindh Bank Limited

Head Office

Basement, 2<sup>nd</sup> Floor, Federation House

Abdullah Shah Ghazi Road

Clifton - Karachi

Head Office:

1-Ranjeet Park, Mission Road, Lahore.

Tel: +92-42-36290001-4

Fax: +92-42-36316382

Sale Offices:

Lahore :

zal Building,

Looper Road-Lahore.

Tel: +92-42-37221436

+92-42-37231436

+92-42-36373254

Fax: +92-42-36316382

Karachi:

Plot # MB-6 & MB-9,

Sector 6B, Mehran Town,

Korangi Industrial Area,

Karachi.

Tel: +92-21-35141374-75

Fax: +92-21-35141376

Rawalpindi:

1006-B, Satellite Town,

Rawalpindi.

Tel: +92-51-4580251-52

Fax: +92-51-4580251

Faisalabad:

P-3/4, Street # 2 Behind

Hyundai Motor, Jail

Road, Faisalabad.

Tel: +92-412-644458

Multan:

i House # 395

Ex. 1572, Habib

Afshar Colony

Near Shahista

Sohail Clinic

Tel: +92-61-4517291

Gujranwala:

Near Sheesh Mahal

Marriage Hall, Opposite

Jojo Factory, Jinnah

Road, Small Estate # 1,

Gujranwala.

Tel: +92-55-3255523

Sialkot:

Capital Road, Opp.

Shahidan Graveyard Sialkot.

Tel: 052-3551220

Factory:

26-km Multan Road,

Lahore.

**Sub: Financial Proposal for the Supply of Micro Soft License Software's  
Tender# SNDB/COK/ADMIN/TD/644/2015**

Dear Sir,

Reference to the above mentioned tender enquiry, we are pleased to submit our financial proposal for your kind acceptance and approval.

S#	Descriptions	Unit Prices (GST)	Qty	Total Value (GST)
1.	Microsoft Office Professional Plus 2013 SNGL OLP NL License Part# 79P-04749	Rs.58,425.00	100	Rs.5,842,500.00
2.	Microsoft SQL Server Enterprise Core 2014 OLP Level C Part# 7JQ-00750	Rs.1,556,825.00	04	Rs.6,227,300.00
<b>Total Cost of Project</b>				<b>Rs.12,069,800.00</b>

**ENCL:**

**Earnest Money Pay Order # 09018553 on dated 18-Nov-2015 on the amount of Rs.604,000.00 from Habib Metropolitan Bank Limited, D.H.A. Phase I Branch.**



Authorised Representative in Pakistan for:-

**lenovo**

**3M**  
Commercial Graphic Division

**starflex**

**Roland**

**Hanter Technology**

**XAAR**

**Solar Guard**

**KIAN**  
Digital

Website: [www.sabrigroup.pk](http://www.sabrigroup.pk) Email: [info@sabris.pk](mailto:info@sabris.pk), [sales@sabris.pk](mailto:sales@sabris.pk)







December 31, 2015

Head of Administration Division  
SINDH BANK LIMITED  
HEAD OFFICE  
Basement-2 Floor, Federation House,  
Abdullah Shah Ghazi Road,  
Clifton,  
Karachi 75600

**Sub:** Authority letter for Signing of Contract between Workstream Automation (Pvt) Ltd and Sindh Bank Limited.

Dear Sir/Madam,

This is to advise that Workstream Automation (Pvt) Ltd have appointed Mr. Syed Qutub Ahmed bearing CNIC # 42201-0467553-3 to be our representative in matters dealing with signing of contract between Sindh Bank Limited for Procure to Payment & Fixed Asset, Repair & Maintenance Management System.

Yours truly

Huma Pasha  
Company Secretary

**Workstream Automation (Pvt.) Limited**  
51-A, Lalazar Drive Off M T Khan Road  
Karachi, Pakistan

**Europe**  
Workstream Automation Limited  
One Crown Court  
Church Street East  
Woking, Surrey GU21 6HR  
United Kingdom  
tel: +44 (0) 1483-776888

**North America**  
Workstream Automation  
(Americas), LLC  
59 Berkshire Road  
Great Neck, NY 11023  
USA  
tel: +1 (516) 570 - 0243

**Middle East**  
Workstream Automation JLT  
P.O. Box 38010  
Dubai, UAE  
tel: +971 50 4578582

**Asia Pacific**  
Workstream Automation (Pvt) Ltd.  
51-A Lalazar Drive  
Off M.T. Khan Road  
Karachi, Pakistan  
tel: +92 (021) 3561-1538

Dated: 19/11/16

<b>TO</b>	Deputy Director. SPPRA
<b>FROM</b>	ADMINISTRATION DIVISION, SINDH BANK LTD

**SUB: SUBMISSION – BID EVALUATION REPORT**


Dear Sir,

Enclosed please find following documents for submission to SPPRA for Hoisting of Bid Evaluation Report.

S.No	Documents Attached	SPPRA S.No
01	1. Bid Evaluation Report 2. Financial Proposal 3. Minutes of the Tender 4. Attendance Sheet	25671

Kindly confirm once it is get hoisted on your respective websites.

Regards,

  
Farhan A Siddiqui  
AIP- Administration Division

7109  
19-11-16

Date: 04-01-2016

<b>Technical &amp; Financial Proposals Evaluation Report</b>		
<b>( Supply of Visa Debit Chip Cards )</b>		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/643/2015
3	Tender Description	Supply of Visa Debit Chip Cards
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.25671
6	Total Bid Documents Sold	04
7	Total Bids Received	04
8	Technical Bid Opening Date	18/12/2015
9	Financial Bid Opening Date	18/12/2015
10	No of Bid Technically Qualified	04
11	Bid(s) Rejected	0

**Evaluation Report - Supply of Visa Debit Chip Cards**

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.10,500,000/-)	Reason for Acceptance/ Rejection	Remarks
	1	2	3	4	5	6
1	M/s. Infotel Pakistan	Rs.9,803,220/- (For 42,000 Cards)	1 <sup>st</sup> Lowest Bidder	Rs. 696,780/- Below with the estimated cost	<b>Accepted</b> Being the 1 <sup>st</sup> Lowest Bidder	
2	M/s Rayyanco	Rs.12,270,000/- (For 42,000 Cards)	2 <sup>nd</sup> Lowest Bidder	Rs. 1,770,000/- Above with the estimated cost	<b>2<sup>nd</sup> Lowest Bidder</b>	
3	M/s Secureprint	Rs.13,681,980/- (For 42,000 Cards)	3 <sup>rd</sup> Lowest Bidder	Rs. 3,181,980/- Above with the estimated cost	<b>3<sup>rd</sup> Lowest Bidder</b>	
4	M/s Marshall Engineering & Electronics	Rs.4,489,500/- (For 42,000 Cards)	Disqualified	Disqualified	Disqualified due to e-mail received from M/s Marshall Eng. & Elect. on 31-12-2015 (copy attached).	

**Note:** M/s. Infotel Pakistan is selected for the Supply of Visa Debit Chip Cards to Sindh Bank Limited being the 1<sup>st</sup> Lowest Bidder.

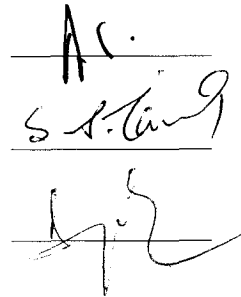
**Members – Procurement Committee**

(Anis Iqbal)  
Head of I. T. Division

(Saeed Jamal Tariq)  
Chief Financial Officer

(Syed Muhammad Aqeel)  
Chief Manager (IDBL) Karachi

**Signature**





# M/S Marshall Engineering & Electronics

## Eligibility Criteria for Visa Debit Chip Cards

S.No.	Requisite	Evidence Attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	Yes	No
2	Turn Over in last 3 Years should be at least 20 Million	Audit Report / Tax Return (attach as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "C")	Yes	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes	No
5	Company should provide Valid Manufacturing Authorization Certificate for Manufacturing of DEBIT CARDS	Certificates from Manufacturer & Provide at least 5 Sample DEBIT Cards (attach as Annexure "E")	Yes	No
6	The DEBIT CARD manufacturing facility must be in compliance with EMV Standards	Chip Manufacturing & Personalization Certificates (attach as Annexure "F")	Yes	No
7	Manufacturer of DEBIT CARDS should be ISO Certified	Attach ISO Certificate (attach as Annexure-"G")	Yes	No
8	Company must provide list of clients for Supply of DEBIT CARDS in Pakistan	Attached Purchase Order (attached as Annexure "H")	Yes	No
9	Debit Card must be produced by Visa approved debit card manufacturer	✓ Visa Certificates from Manufacturer (attach as Annexure "I")	Yes	No
<b>Qualified / Disqualified</b>				

*Disqualified due to e-mail received from M/S Marshall Eng & Elect on 31-12-2015 copy attached.*

### ELIGIBILITY CRITERIA NOTE

- There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
- Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified.

### MANDATORY

- Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time.

### DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

- On black list of SPPRA & Sindh Bank Ltd.
- Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered.
- Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
- The qualified bidder sublets the contract in any form/stage to any other agency.
- The tender is deposited without Tender Fee.
- If during verification process of the client list the response by any of the bank is un satisfactory on account of previous performance.

*[Signature]*  
Ihsan Ali  
AVP/Operations Div.

*[Signature]*  
Dilshad Husain Khan  
SVP/Finance Division

*[Signature]*  
M. Saeed Khan  
SVP/I.T. Division

### SIGNATURE MEMBERS PC-IT

Head - Fin Div. *[Signature]*

Head - IT Div. *[Signature]*

Member-IDBL *[Signature]*

Date: \_\_\_\_\_

## Rashid Memon

---

**From:** Ashail A. Rizvi [ashail.rizvi@marshal.com.pk]  
**Sent:** Thursday, December 31, 2015 3:47 PM  
**To:** 'Rashid Memon'  
**Cc:** 'Muhammad Irfan'  
**Subject:** RE: Tender - Sindh Bank "Chip Personalization Solution & Visa Debit Chip Cards"

Dear Mr. Rashid,

I regret to inform you that our proposal for the tender of Visa Debit Chip Cards was for regular EMV Cards. Unfortunately, our Principals had overlooked the requirement for "Quick Read" which is a fairly new feature and not available with most manufacturers and they are unable to provide it from the factory for which we had submitted our certification documents.

They are, however, able to provide the Quick Read cards from a different factory but we would need to resubmit the new factory certificates and we can offer all three (gold, silver & platinum) cards to you with only a minimal increase in price of Rs.80/piece above the rates we quoted- which is still far below market rates. If you agree we can send you all the technical/certificates today.

We would of course, understand if you are unable to accommodate our request as the mistake was ours.

We sincerely regret any inconvenience.

Regards,

**Ashail A. Rizvi**

Director Operations: *Marshal Engineering & Electronics (Pvt.) Ltd.*  
Cell: +92300-8281688 | Tel: +92 3534 6056 | Web: [www.tfgroup.asia](http://www.tfgroup.asia)

**From:** Muhammad Irfan  
**Sent:** Wednesday, December 30, 2015 10:48 AM  
**To:** [tabish.riaz@sindhbankltd.com](mailto:tabish.riaz@sindhbankltd.com)  
**Cc:** 'Ashail Abbas Rizvi' ; 'Rashid Memon'  
**Subject:** RE: Tender - Sindh Bank "Chip Personalization Solution & Visa Debit Chip Cards"

Dear Tabish,

As discussed, please find attached required documents related to Chip module and Visa approval letter.

I will submit hard copy in Mr. Rashid Memon office today.

Regards,

**Muhammad Irfan**

Manager Operations: *Marshal Engineering & Electronics (Pvt.) Ltd.*  
Add: 42-C, 10<sup>th</sup> Street, Badar Commercial, DHA, Ph. V, Karachi-75500, Pakistan  
Cell: +92 333-3591450 | Tel: +92 21-3534 6056 | Fax: +92 21-3534 6015 | Web: [www.tfgroup.asia](http://www.tfgroup.asia)

---

**From:** Rashid Memon [<mailto:rashid.memon@sindhbankltd.com>]  
**Sent:** Tuesday, December 01, 2015 12:58 PM  
**To:** 'Muhammad Irfan'  
**Cc:** 'Ashail Abbas Rizvi'; [faraz.ahmed@marshal.com.pk](mailto:faraz.ahmed@marshal.com.pk)  
**Subject:** RE: Tender - Sindh Bank "Chip Personalization Solution & Visa Debit Chip Cards"

Dear Irfan,

Advertisement will be published tomorrow for extension of bid submission.

M. Rashid Memon  
VP/I.T.Division  
Sindh Bank Ltd



---

**From:** Muhammad Irfan [<mailto:m.irfan@marshal.com.pk>]  
**Sent:** Tuesday, December 01, 2015 11:32 AM  
**To:** [rashid.memon@sindhbankltd.com](mailto:rashid.memon@sindhbankltd.com)  
**Cc:** Ashail Abbas Rizvi; [faraz.ahmed@marshal.com.pk](mailto:faraz.ahmed@marshal.com.pk)  
**Subject:** RE: Tender - Sindh Bank "Chip Personalization Solution & Visa Debit Chip Cards"

Dear Mr. Rashid,

As discussed with your team, subject tender has been extended and new date is December 18, 2015.

Please confirm.

Regards,

**Muhammad Irfan**  
*Marshal Engineering & Electronics (Pvt.) Ltd.*

---

**From:** Muhammad Irfan [<mailto:m.irfan@marshal.com.pk>]  
**Sent:** Monday, November 30, 2015 1:44 PM  
**To:** 'rashid.memon@sindhbankltd.com'  
**Cc:** Ashail Abbas Rizvi; [faraz.ahmed@marshal.com.pk](mailto:faraz.ahmed@marshal.com.pk)  
**Subject:** Tender - Sindh Bank "Chip Personalization Solution & Visa Debit Chip Cards"  
**Importance:** High

Dear Mr. Rashid Memon,

As discussed on phone, we have one important question that needs clarification which the Personalization Script: "Personalization script system should be in editable format and support existing VISA and in future Master Card , CUP , JCB & AMEX (minor changes in script after go live should be done free of cost)"

Our clarification:

Technically it is not possible to edit a perso script if you are moving from one application (M/Chip 4 Select for example to Visa VSDC2.8.1) or even moving to CUP.

It is a totally different application and needs development to be able to personalize it.



Date: December 31, 2015

Ref #: MEEL-SNDB/Tender/VisaDebitCard/311215/01

M/s. SINDH BANK LIMITED  
Head Office  
Basement-2 Floor, Federation House,  
Abdullah Shah Ghazi Road,  
Clifton, Karachi 75600

**Subject: Tender - Sindh Bank "Chip Personalization Solution & Visa Debit Chip Cards"**

Dear Mr. Rashid,

I regret to inform you that our proposal for the tender of Visa Debit Chip Cards was for regular EMV Cards. Unfortunately, our Principals had overlooked the requirement for "Quick Read" which is a fairly new feature and not available with most manufacturers and they are unable to provide it from the factory for which we had submitted our certification documents.

They are, however, able to provide the Quick Read cards from a different factory but we would need to resubmit the new factory certificates and we can offer all three (gold, silver & platinum) cards to you with only a minimal increase in price of Rs.80/piece above the rates we quoted- which is still far below market rates. If you agree we can send you all the technical/certificates today.

We would of course, understand if you are unable to accommodate our request as the mistake was ours.

We sincerely regret any inconvenience.

Thanks & Regards,



Ashail A. Rizvi  
Director Operations  
Marshal Engineering & Electronics (Pvt.) Ltd.

M/S Secure Print

Eligibility Criteria for Visa Debit Chip Cards

S.No.	Requisite	Evidence Attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	Yes	No
2	Turn Over in last 3 Years should be at least 20 Million	Audit Report / Tax Return (attach as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "C")	Yes	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes	No
5	Company should provide Valid Manufacturing Authorization Certificate for Manufacturing of DEBIT CARDS	Certificates from Manufacturer & Provide at least 5 Sample DEBIT Cards (attach as Annexure "E")	Yes	No
6	The DEBIT CARD manufacturing facility must be in compliance with EMV Standards	Chip Manufacturing & Personalization Certificates (attach as Annexure "F")	Yes	No
7	Manufacturer of DEBIT CARDS should be ISO Certified	Attach ISO Certificate (attach as Annexure-"G")	Yes	No
8	Company must provide list of clients for Supply of DEBIT CARDS in Pakistan	Attached Purchase Order (attached as Annexure "H")	Yes	No
9	Debit Card must be produced by Visa approved debit card manufacturer	Visa Certificates from Manufacturer (attach as Annexure "I")	Yes	No
<u>Qualified / Disqualified</u>				

**ELIGIBILITY CRITERIA NOTE**

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**MANDATORY**

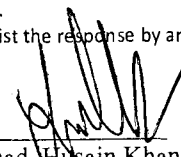
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5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is un satisfactory on account of previous performance.

  
Ahsan Ali  
AVR Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. 

Head - IT Div. 

Member-IDBL. 

Date: 

**Eligibility Criteria for Visa Debit Chip Cards**

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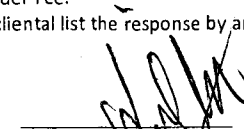
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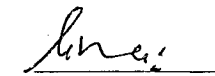
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Alishah Ali  
AVP/Operations Div.

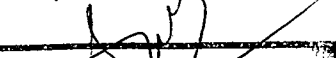
  
Dilshad Hussain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. 

Head - IT Div. 

Member-IDBL. 

Date: \_\_\_\_\_

M/S Rayaan

**Eligibility Criteria for Visa Debit Chip Cards**

S.No.	Requisite	Evidence Attached	Compliance / Proof	
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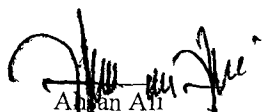
**MANDATORY**

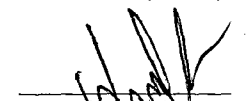
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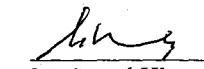
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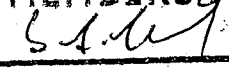
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Arfan Ali  
AVP/Operations Div.

  
Dilshad Hussain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. 

Head - IT Div. 

Member-IDBL. 


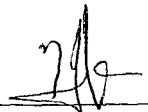
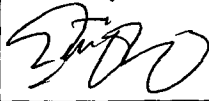
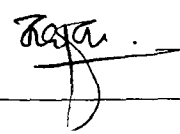
Date: 

**ATTENDANCE SHEET**

**BID OPENING -**

FOR SELECTION OF Supply of Visa Debit Chip Cards

Date: 18/12/2015




S. No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	INFOTEC PACISSAN	FARHAN	0300 8277923	INFOTEC KARACHI.	
2	Marshal Eng	Irfan	0333 - 3591450	42-C. Badar COMM. Ph. S.	
03	Ramyan ko	MUJIB	0322 - 2002315	84A S.M. CHS Karachi	
04	Securpoint	ZAFAR.	0300 2998638	706-710 Chupal Plaza, Hakimabad	

**Signature - Procurement Committee Members for IT Infrastructure**

Head of IT

Chief Financial Officer

Chief Manager (IDBL)

**farhan.amir@sindhbankltd.com**

---

**From:** <farhan.amir@sindhbankltd.com>  
**Date:** Tuesday, January 19, 2016 11:39 AM  
**To:** "SPPRA" <tenders@pprasindh.gov.pk>; <junaid.shaikh@sindhbankltd.com>  
**Cc:** "Rashid Memon" <rashid.memon@sindhbankltd.com>; "Saleem Sb" <mohammad.saleem@sindhbankltd.com>  
**Attach:** 01192016113534.pdf  
**Subject:** Hoisting of BER - Supply of Visa Debit Cards

Dear Concern,

Attached is the BER for Supply of Visa Debit Cards for hoisting at Sindh Bank Ltd & SPPRA websites.

# SIGNATURE MEMBERS PC-IT

Head - Fin Div. S. S. Tangi

Head - IT Div. A. C.

Member-IDBI S. S. Tangi

**INFOTEL**  
PAKISTAN

Financials

Date: \_\_\_\_\_

Name of Bidder: M/s InfoTel Pakistan (Pvt.) Ltd.

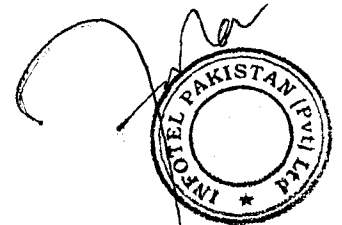
## QuickRead Format Visa Debit Card

(All prices must be in Pak Rupees and inclusive of all taxes)

S.No.:	Item	Unit Cost Rs.:	Quantity	Total Amount Rs.
1.	Chip Visa Debit Cards (Classic Design)	225/-	30,000	6,750,000/-
2.	Chip Visa Debit Cards (Gold Design)	247.22/-	10,000	2,472,200/-
3.	Chip Visa Debit Cards (Platinum Design)	290.51/-	2,000	581,020/-
Total Amount:			42,000	Rs.: 9,803,220/-

## Terms & Conditions – EMV Card Plastic Procurement:

Quotation	Prices quoted are Ex-Karachi (Sindh Bank Production -Karachi).
Validity:	The Pak. Rs. quoted prices are inclusive of all taxes and valid for 90 days from the date of this response
Lead time:	Electronic Proof within 2-3 days. Sample Card – within 2-3 weeks after the Electronic proof approval from VOL Mass Card Delivery: After the sample card approval 4-6 weeks.
Shipment:	Single Shipment
Payment terms:	100% on delivery. 10% will be charged against the cancellation of Purchase order, after one-week cancellation / amendments will not be acceptable.
Quote valid in:	The above quoted prices will be change in case of any additional taxes imposed by the government.



# VISA DEBIT CHIP CARDS

**RAYYANCO**

RAYYANCO BUSINESS SYSTEMS  
S.M.C.H.S. Society, Karachi-Pakistan.  
Tel: (92-21) 34392101-5 lines  
Fax: (92-21) 34532401-34552421  
Email: info@rayyanco.com  
Internet: www.rayyanco.com

## "FINANCIAL PROPOSAL"



FOR

**Sindh Bank Limited**

**Tender Ref No. SNDB/COK/ADMIN/TD/643/2015**

December 18, 2015

**Rayyanco Business Systems**

84-A, S.M.C.H.S., Karachi-74500, Pakistan

Tel: (92-21) 3439 2101-5 Fax: (92-21) 3453 2401

Email: info@rayyanco.com Internet: www.rayyanco.com



**SIGNATURE MEMBERS PC-IT**Head - Fin Div. S. I. QureshiHead - IT Div. A.C.Member-IOBL. [Signature]Date: [Signature]

**RAYYANCO BUSINESS SYSTEMS**  
 84-A, S.M.C.H. Society, Karachi-Pakistan.  
 Tel: (92-21) 34392101-05 lines  
 Fax: (92-21) 34532401-34552421  
 Email: info@rayyanco.com  
 Internet: www.rayyanco.com

SNDB/COK/ADMIN/TD/643/2015  
 RBS/230-SBL-CHIPCARDS-2015  
 December 18, 2015

**Lt. Col. (R) Shahzad Begg**  
 Head of Administration Division  
**Sindh Bank Limited – Head Office**  
 3<sup>rd</sup> Floor Federation House,  
 Abdullah Shah Ghazi Road, Clifton,  
 Karachi -75600, Pakistan.  
 Telephone No: 92-21-35829320  
 Facsimile: 92-21-35870543

NTN #: 0630875-9  
 GST #: 12-22-9999-882-55

**Sub: Proposal for VISA DEBIT CHIP CARDS**

S.NO	ITEM	UNIT COST	QUANTITY	TOTAL AMOUNT
1	Chip Visa Debit card (Classic Design)	285	30,000	8,550,000
2	Chip Visa Debit card (Gold Design)	305	10,000	3,050,000
3	Chip Visa Debit card (Platinum Design)	335	2,000	6,70,000
	<b>*TOTAL AMOUNT</b>		<b>42,000</b>	<b>12,270,000</b>

**DELIVERY**

Within 6 Weeks from

- ✓ Receipt of customer's approval of the artwork proof for printed cards.
- ✓ Receipt of customer's PO and Payment
- ✓ Delivered cards are subject to + or - 10% on the final delivered cards
- ✓ Approval of Artwork from Visa

**PRICE** : Prices are inclusive of all taxes**BID VALIDITY** : 90 Days

Yours Sincerely,

**Muhammad Irfan Ahsan**

Business Development Manager

Cell : 0322-2002-304

Email: irfan.ahsan@rayyanco.com

**SECURPRINT**

## **Financial Proposal**

### **Sindh Bank Limited**

Supply of Visa Debit Chip Cards

Tender ID: SNDB/COK/ADMIN/TD/643/2015

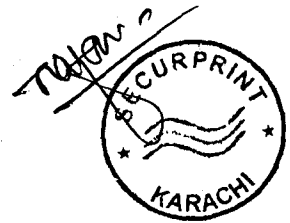
Attn:

Lt.Col (R).Shahzad Begg

Head of Administration Division

SINDH BANK LIMITED

HEAD OFFICE, Basement-2 Floor, Federation House, Abdullah Shah Ghazi  
Road, Clifton, Karachi 75600



# SECURPRINT

B-97, Sector 31-A, Korangi Industrial Area,  
Karachi-Pakistan

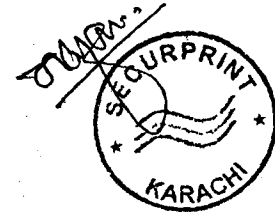
Sales Office:  
710 Chapal Plaza,  
Hasrat Mohani Road,  
Karachi – Pakistan  
Phone: 021 - 32461180-83  
Fax : 021 - 32427255

## Customer Contacts

Name	Lt.Col (R).Shahzad Begg	Name	
Title	Head of Administration Division	Title	
Phone		Phone	
E-mail		E-mail	
Address:	HEAD OFFICE, Basement-2 Floor, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi 75600		

Please direct any inquiries regarding this proposal to:

Name	Zafar Ilyas		
Title	Sales Executive		
Phone	+ 92 300 299 8638		
E-mail	<a href="mailto:zafar.ilyas@securprint.pk">zafar.ilyas@securprint.pk</a> <a href="mailto:zafar-ilyas@crest.com.pk">zafar-ilyas@crest.com.pk</a>		



# SECURPRINT

B-97, Sector 31-A, Korangi Industrial Area,  
Karachi-Pakistan

Sales Office:  
710 Chapal Plaza,  
Hasrat Mohani Road,  
Karachi - Pakistan  
Phone: 021 - 32461180-83  
Fax : 021 - 32427255

## SIGNATURE MEMBERS PC-IT

### Price Schedule

(Applicable for the year 2015-2016)

Head - Fin Div. [Signature]

Head - IT Div. [Signature]

Member-IDBL. [Signature]

Date: [Signature]

Name of Bidder: SECURPRINT

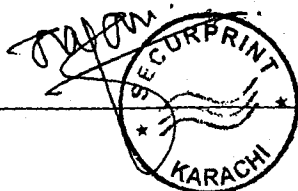
### QuickRead Format Visa Debit Card

(All prices must be in Pak Rupees and inclusive of all taxes)

S. No.	Item	Unit Cost	Quantity	Total Amount
1	Chip Visa Debit Card (Classic Design)	Rs 319.41	30,000	Rs 9,582,300.00
2	Chip Visa Debit Card (Gold Design)	Rs 335.79	10,000	Rs 3,357,900.00
3	Chip Visa Debit Card (Platinum Design)	Rs 370.89	2,000	Rs 741,780.00
<b>Total Amount</b>			<b>42,000</b>	<b>Rs 13,681,980.00</b>

- Prices are quoted in Pakistani Rupees and inclusive of all taxes
- Valid for 90 days from date of opening
- Payment 100% after delivery
- Delivery within 6 weeks after the receipt of purchase order and all necessary approvals from bank and Visa, including that of physical plastic samples. Sample production time is not included and accounted towards the lead time for production.
- Bid Security of Rs685,000 in form of Pay Order/Bank Draft Number 01076606 issued by Bank AL Habib Limited enclosed herein

Signature & Stamp of Bidder \_\_\_\_\_



# SIGNATURE MEMBERS PC-IT

Head - Fin Div. S.L.B.

Head - IT Div. A.C.

Member-IDBL. [Signature]

Date: \_\_\_\_\_

DATE 1-Dec-15

## Quotation



### Quotation For:

Attention: Head of Administration Division

Customer Name: SINDH BANK LIMITED

Quotation # 336

Address: Head Office  
Basement-2 Floor, Federation House,  
Abdullah Shah Ghazi Road, Clifton  
Karachi 75600

Phone: +(92-21)-111 333 225

Quotation valid until: 29-Feb-16

QUANTITY	DESCRIPTION	UNIT PRICE KONA 151S	TOTAL AMOUNT
30,000	Chip Visa Debit Cards (Classic Design)	Rs104.75	Rs3,142,500.00
10,000	Chip Visa Debit Cards (Gold Design)	Rs109.75	Rs1,097,500.00
2,000	Chip Visa Debit Cards (Platinum Design)	Rs124.75	Rs249,500.00
42,000	Total		Rs4,489,500.00
		5% Earnest Money	Rs224,475.00

### Delivery:

Above prices are delivered to your Office in Karachi.

Lead time of Visa Card within 5 – 7 weeks after (a) receipt of customer purchase order

(b) Visa Card approval of final produced plastics.

### General:

1. Artwork will be provided by Sindh Bank in Adobe Illustrator
2. Electronic proofs will be submitted to Sindh Bank via email within 2 working days after the artwork is received.

### Payment Terms:

1. 100% after delivery
2. Make payments in the name of Marshal Engineering & Electronics.
3. Marshal Engineering & Electronics, (Pvt.) Limited is exempt from any withholding taxing, as per U/S 50(4), SRO 97(1) 2002 DT. 12/02/2002 & circular # 5 of 2002 DT. 11/04/2002.
4. Above prices inclusive of all applicable duties & taxes.
5. Partial delivery with partial payment will be allowed.
6. All pricing is based on current prevailing US Dollar exchange rates and are subject to revision if the exchange rate has fluctuated by more than 5% at the time of issuance of payment.

If you have any query or question please contact with below signing authority.



Ashraf Abbas Rizvi

Director Operations & Software Development

ashraf.rizvi@marshal.com.pk

Date: 28-12-2015

<b>Technical &amp; Financial Proposals Evaluation Report</b>		
<b>( Supply &amp; Installation of Chip Personalization Solution &amp; Card Production Machine )</b>		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/642/2015
3	Tender Description	Supply & Installation of Chip Personalization Solution & Card Production Machine
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.25671
6	Total Bid Documents Sold	03
7	Total Bids Received	03
8	Technical Bid Opening Date	18/12/2015
9	Financial Bid Opening Date	18/12/2015
10	No of Bid Technically Qualified	03
11	Bid(s) Rejected	0

S.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.20,000,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Crest Corporation	Rs.11,298,222/-	1 <sup>st</sup> Lowest Bidder	Rs.8,701,778/- Below with the estimated cost	Accepted	Being the 1 <sup>st</sup> Lowest Bidder
2	M/s. Rayyanco	Rs.11,450,000/-	2 <sup>nd</sup> Lowest Bidder	Rs. 8,550,000/- Below with the estimated cost		2 <sup>nd</sup> Lowest Bidder
3	M/s Infotel Pakistan	Rs.13,500,000/-	3 <sup>rd</sup> Lowest Bidder	Rs. 6,500,000/- Below with the estimated cost		3 <sup>rd</sup> Lowest Bidder

**Note:** M/s. Crest Corporation is selected for the Supply & Installation of Chip Personalization Solution & Card Production Machine to Sindh Bank Limited being the 1<sup>st</sup> Lowest Bidder.

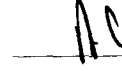
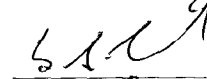
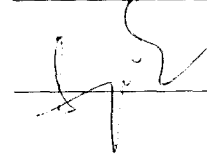
**Members – Procurement Committee**

(Anis Iqbal)  
Head of I. T. Division

(Saeed Jamal Tariq)  
Chief Financial Officer

(Syed Muhammad Aqeel)  
Chief Manager (IDBL) Karachi

**Signature**

6761  
07-01-16



# MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT: ADMIN / IT / CONSULTANT / MEDIA ✓  
 TENDER NAME: Supply and Installation of Cloud Personalization Solution  
 TYPE OF TENDER: SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE ✓  
 OPENING DATE: 18/12/2015  
 OPENING TIME: 1145 Hours

ATTENDANCE (MEMBER PC) - HEAD OF I.T. Division  
 CFO  
 Chief Manager, IDBL

ATTENDANCE (REPS. OF BIDDERS)	NAME	FIRM
①	<u>Mr Farhan</u>	<u>M/s Infotel</u>
②	<u>Mr Zafar</u>	<u>M/s Crest Computer</u>
③	<u>Mr. Moiz</u>	<u>M/s Rayyanco</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>

TOTAL BIDS ACCEPTED FOR EVALUATION: ③  
 TOTAL BIDS REJECTED: NIL

REMARKS: \_\_\_\_\_

SIGNATURE: M. Qureshi  
 DATE: 18/12/2015

Members – Procurement Committee	
Head of I.T.	<u>AL.</u>
Chief Financial Officer	<u>S. Khan</u>
Chief Manager, IDBL	<u>[Signature]</u>



M/S ~~Secure Print~~  
Best Corporation

**Eligibility Criteria for Chip Personalization Solution**

S.No.	Requisite	Evidence Attached	Compliance/Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field ✓	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	✓ Yes	No
2	Turn Over in last 3 Years should be at least 20 Million ✓	Audit Report / Tax Return (attach as Annexure "B")	✓ Yes	No
3	Registration with Income Tax and Sales Tax ✓	NTN & GST Certificates (attach as Annexure "C")	✓ Yes	No
4	Office in Karachi is mandatory ✓	Complete address along with PTCL landline numbers (attach as Annexure "D")	✓ Yes	No
5	Vendor must Authorized working relationship with the manufacturer ✓	Copy of Manufacturers certificate (attach as Annexure "E")	✓ Yes	No
6	Must be in partnership with Manufacturer for 03 years or more ✓	Manufacturers letter to confirm (attach as Annexure "F")	✓ Yes	No
7	Similar Solution Supply Reference With minimum 1 install base in Pakistan ✓	Customer Satisfaction Letter from a financial institution in Pakistan running a similar solution for the last 3 years (attach as Annexure "G")	✓ Yes	No
8	The offered Card Production Machine must have been supplied / installed by the manufacturer in 03 countries including Pakistan ✓	Certificates from Manufacturer (attach as Annexure "H")	✓ Yes	No
9	Company must provide a valid Manufacturer of Card Production Machine Authorization Certificate for Sale/Deal in Pakistan ✓	Manufacturer Authorization Certificate (attach as Annexure "I")	Yes	No
10	The Card Production Machine Quoted in the bid must be currently used by at least one Bank in Pakistan. ✓	Attached Purchase Order (attach as Annexure "J") ✓	Yes	No
<i>Qualified / Disqualified</i>				

**ELIGIBILITY CRITERIA NOTE**

1. There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
2. Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. S.K.

Head - IT Div. AC.

Member-IDBL. [Signature]

Date: \_\_\_\_\_

PC-IT Corp.

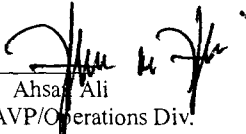
**MANDATORY**


1. Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time


**DISQUALIFICATION**



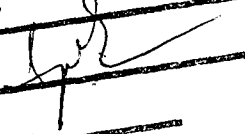
The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is un satisfactory on account of previous performance

  
Ahsan Ali  
AVP/Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

**SIGNATURE MEMBERS PC-IT**  
Head - Fin Div.   
Head - IT Div.   
Member-IDBL.   
Date: \_\_\_\_\_

M/s Infotel

**Eligibility Criteria for Chip Personalization Solution**

S.No.	Requisite	Evidence Attached	Compliance/Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	Yes	No
2	Turn Over in last 3 Years should be at least 20 Million	Audit Report / Tax Return (attach as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "C")	Yes	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "D")	Yes	No
5	Vendor must Authorized working relationship with the manufacturer	Copy of Manufacturers certificate (attach as Annexure "E")	Yes	No
6	Must be in partnership with Manufacturer for 03 years or more	Manufacturers letter to confirm (attach as Annexure "F")	Yes	No
7	Similar Solution Supply Reference With minimum 1 install base in Pakistan	Customer Satisfaction Letter from a financial institution in Pakistan running a similar solution for the last 3 years (attach as Annexure "G")	Yes	No
8	The offered Card Production Machine must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attach as Annexure "H")	Yes	No
9	Company must provide a valid Manufacturer of Card Production Machine Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (attach as Annexure "I")	Yes	No
10	The Card Production Machine Quoted in the bid must be currently used by at least one Bank in Pakistan.	Attached Purchase Order (attach as Annexure "J")	Yes	No
<i>Qualified / Disqualified</i>				

**ELIGIBILITY CRITERIA NOTE**

1. There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.
2. Attachment of relevant evidence in eligibility criteria is mandatory. In case of non-provision of evidence in any of the requisite, bidder will be disqualified

**SIGNATURE MEMBERS PC-IT**  
 Head - Fin Div. [Signature]  
 Head - IT Div. [Signature]  
 Member - IDBL. [Signature]  
 Date: \_\_\_\_\_

10/10/20

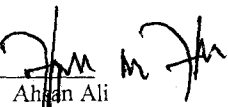
**MANDATORY**

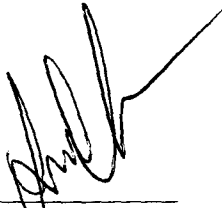
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**DISQUALIFICATION**

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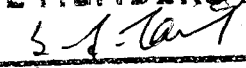
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 Ahsan Ali  
 AVP/Operations Div.

  
 Dilshad Husain Khan  
 SVP/Finance Division

  
 M. Saeed Khan  
 SVP/I.T. Division

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. 

Head - IT Div. 

Member-DBL 

Date: \_\_\_\_\_

**Eligibility Criteria for Chip Personalization Solution**

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			Yes	No
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<i>Qualified / Disqualified</i>				

**ELIGIBILITY CRITERIA NOTE**

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**SIGNATURE MEMBERS PC-IT**  
 Head - Fin Div. [Signature]  
 Head - IT Div. [Signature]  
 Member-IDBL. [Signature]  
 Date: \_\_\_\_\_

Rayyanco

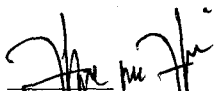
**MANDATORY**

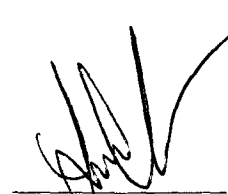
1. Attachment of Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company.
2. Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee on time

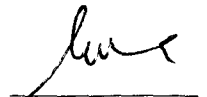
**DISQUALIFICATION**

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:


1. On black list of SPPRA & Sindh Bank Ltd.
2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
3. Alternate bid is offered.
4. Non - Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
5. The qualified bidder sublets the contract in any form/stage to any other agency.
6. The tender is deposited without Tender Fee.
7. If during verification process of the client list the response by any of the bank is un satisfactory on account of previous performance

  
Ahsan Ali  
AVP/Operations Div.

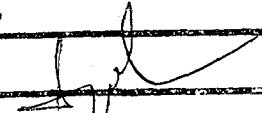
  
Dilshad Husain Khan  
SVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. 

Head - IT Div. 

Member-IDBL. 

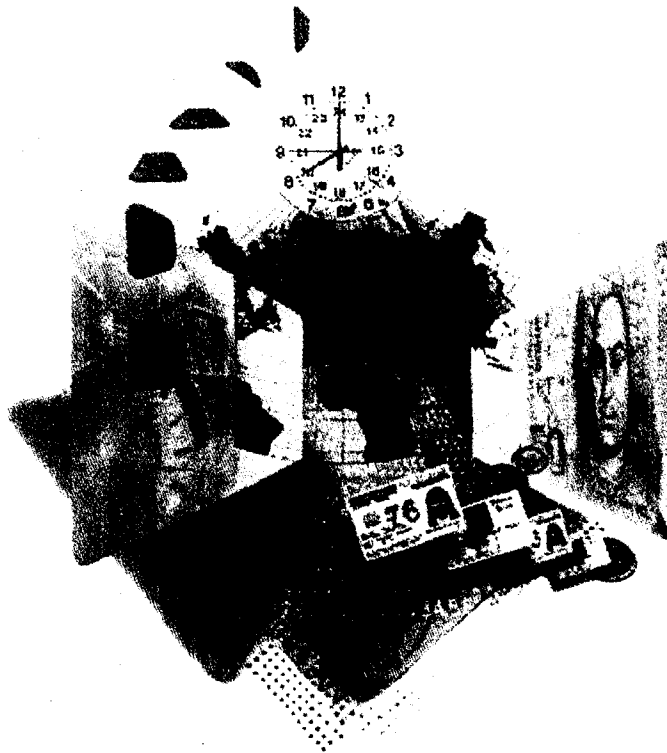
Date: \_\_\_\_\_

# Financial Proposal

Supply & Installation of Chip Personalization Solution  
& Card Production Machine

Sindh Bank Limited  
Tender ID: SNDB/COK/ADMIN/TD/642/2015  
Submission Date: 18<sup>th</sup> December 2015 (10:45 HRS)

Attn: Lt. Col. (R). Shahzad Begg – Head of Administration Division  
SINDH BANK LIMITED  
HEAD OFFICE, Basement-2 Floor, Federation House,  
Abdullah Shah Ghazi Road, Clifton, Karachi 75600



## CREST CORPORATION

708-710 Chapal Plaza, Hasrat Mohani Road, Karachi-Pakistan  
Phone: (+92 21) 3246 1180 – 83 | Fax: (+92 21) 3242 7255 |  
Email: info@crest.com.pk

**Datacard**

**Entrust**

**SafeNet**

THE  
DATA  
PROTECTION  
COMPANY

The entire contents of this document are confidential and proprietary to Crest Corporation ("Crest"). This document is submitted on the condition that the receiver does not disclose the information contained herein to any third party without the express written consent of Crest. The receiver further agrees not to disclose the contents hereof

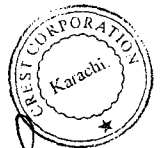


## Customer Contacts

Name	Lt. Col. (R). Shahzad Begg	Name	
Title	Head of Administration Division	Title	
Phone		Phone	
E-mail		E-mail	
Address:	HEAD OFFICE, Basement-2 Floor, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi 75600		

Please direct any inquiries regarding this proposal to:

Name	Babar Shehzad	Name	Haris Multani
Title	Manager Pre-Sales	Title	Director Sales & Technical
Phone	+ 92 300 2424082	Phone	+92 300 8245602
E-mail	<a href="mailto:babar-shehzad@crest.com.pk">babar-shehzad@crest.com.pk</a>	E-mail	<a href="mailto:haris-multani@crest.com.pk">haris-multani@crest.com.pk</a>





Date: \_\_\_\_\_

**Price Schedule**

(Applicable for the year 2015-2016)

Member-IDBL. \_\_\_\_\_  
Head - IT Div. \_\_\_\_\_  
Head - Fin Div. \_\_\_\_\_

Name of Bidder: Crest Corporation

**SIGNATURE MEMBERS PC-IT**

**Price Table: Chip Personalization Solution**

(All prices are in Pak Rupees and inclusive of all taxes)

S.No.	Item	Unit Cost	Qty	Total Amount
1	Chip Personalization Solution (Inclusive of all modules listed in the technical scope, backup license and first year support)	9,718,722.00	1 Set	9,718,722.00
2	Card Production Machine	798,750.00	02	1,579,500.00
<b>Total Amount</b>				<b>11,298,222.00</b>

Delivery: Within 6 weeks as per scope/project plan

Prices are valid for 90 days from the date of opening

Earnest Money attached herein vide Pay Order/Bank Draft no 01076711, Amount Rs 570,000/- issued by Bank AL Habib Limited, Karachi Main Branch

Signature & Stamp of Bidder:

The image shows a handwritten signature in black ink over a circular stamp. The stamp contains the text "CREST CORPORATION" around the top edge and "Karachi." in the center, with a small star at the bottom.

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_

# SIGNATURE MEMBERS PC-IT

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_



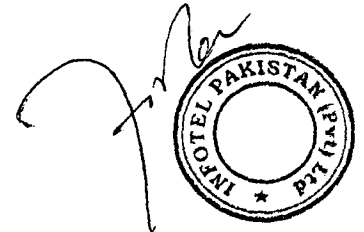
## Financial Proposal:

Name of Bidder: M/s InfoTel Pakistan (Pvt.) Ltd.

S.No.:	Item	Unit Price Pak. Rs.	Qty.:	Total Price Pak. Rs.:
1.	Chip Personalization Solution (Inclusive of all modules listed in the technical scope, backup license and first year support)	13,500,000/- (Inclusive of all taxes and 17% GST)	01 Set	13,500,000/- (Inclusive of all taxes and 17% GST)
2.	Card Production Machine		02	
		Total Amount in Pak. Rs.		13,500,000/- (Inclusive of all taxes and 17% GST)

## Terms & Conditions:

- The import and supply of Security Equipment is restricted to financial / Government sectors only the export license is required from U.S. Govt. For this purpose end user certificate / undertaking is required. Thales e-Security will process the export license application for the end user.
- Prices quoted are Ex-Karachi and valid for 90 days from the date of this response.
- Prices quoted are inclusive of all taxes and 17% General Sales Tax (GST) is applicable on the Software & hardware & Services price.
- Prices are subject to change in case of any amendments in custom duty, tariff & additional tax imposed by the government.
- 10% will be charged against the cancellation of Purchase order, after one-week cancellation / amendments will be not be acceptable.



**CHIP PERSONALIZATION**  
**SOLUTION &**  
**CARD PRODUCTION MACHINE**  
**“FINANCIAL PROPOSAL”**



**FOR**

**Sindh Bank Limited**

**Tender Ref No. SNDB/COK/ADMIN/TD/642/2015**

December 18, 2015

**Rayanco Business Systems**  
84-A, S.M.C.H.S., Karachi-74500, Pakistan  
Tel: (92-21) 3439 2101-5 Fax: (92-21) 3453 2401  
Email: [info@rayanco.com](mailto:info@rayanco.com) Internet: [www.rayanco.com](http://www.rayanco.com)

## SIGNATURE MEMBERS PC-IT

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member-IDBL \_\_\_\_\_

Date: \_\_\_\_\_



**RAYYANCO BUSINESS SYSTEMS**  
84-A, S.M.C.H. Society, Karachi-Pakistan.  
Tel: (92-21) 34392101-05 lines  
Fax: (92-21) 34532401-34552421  
Email: info@rayyanco.com  
Internet: www.rayyanco.com

SNDB/COK/ADMIN/TD/642/2015  
RBS/230-SBL-CHIPCARDS-2015  
December 18, 2015

**Lt. Col. (R) Shahzad Begg**  
Head of Administration Division  
**Sindh Bank Limited – Head Office**  
3<sup>rd</sup> Floor Federation House,  
Abdullah Shah Ghazi Road, Clifton,  
Karachi -75600, Pakistan.  
Telephone No: 92-21-35829320  
Facsimile: 92-21-35870543

NTN #: 0630875-9  
GST #: 12-22-9999-882-55

### Sub: Proposal for Chip Personalization Solution & Card Production Machine

S.NO	ITEM	UNIT COST	QUANTITY	TOTAL AMOUNT
1	Chip Personalization Solution (Inclusive of all modules listed in the technical scope, backup license and first year support)	7,950,000	01 Set	7,950,000
2	CIM Combi 300 Flexi Tower Card Production machine	1,750,000	02	3,500,000
<b>*TOTAL AMOUNT</b>				<b>11,450,000</b>

#### DELIVERY

Within 6 Weeks from

- ✓ Receipt of customer's approval of the artwork proof for printed cards.
- ✓ Receipt of customer's PO and Payment
- ✓ Delivered cards are subject to + or – 10% on the final delivered cards

PRICE : Prices are inclusive of all taxes

BID VALIDITY : 90 Days

Yours Sincerely,

**Muhammad Irfan Ahsan**  
Business Development Manager  
Cell : 0322-2002-304  
Email: irfan.ahsan@rayyanco.com



**RAYYANCO BUSINESS SYSTEMS**  
84-A, S.M.C.H. Society, Karachi-Pakistan.  
Tel: (92-21) 34392101-05 lines  
Fax: (92-21) 34532401-34552421  
Email: info@rayyanco.com  
Internet: www.rayyanco.com

Dated: 18<sup>th</sup> December, 2015

To,  
Head of Administration Division  
SINDH BANK LIMITED  
Head Office  
Basement-2 Floor, Federation House,  
Abdullah Shah Ghazi Road,  
Clifton,  
Karachi 75600

Gentleman,

Having examined the bidding documents, the receipt of which is hereby duly acknowledge, we, the undersigned, offer, in conformity with the said bidding documents for the sum of currency Rs.11,450,000 (Eleven million, four hundred fifty thousand).

We undertake, if our bid is accepted, Chip Personalization Solution & Card Production Machine, that will be in accordance with the term define in the proposal and / or contract.

Our firm, including any subcontractor or supplies for any part of the contract, has nationality from the following eligible countries.

If our bid is accepted, we will obtained the bank guarantee in a sum equivalent of ten percent (10 %) of the contract price for the due performance of the contract, in the form prescribe by SNDB.

We agree to abide by this Tender for the period of ninety (90) days from the date fixed for Tender opening and it shall remains binding upon us and may be accepted at any time before the expiration of the period.

Until the formal contract is prepared and executed, this bid, Together with your written acceptance thereof in your notification of award, shall constitute a binding contract between us.

Commissions or gratuities, if any, paid or to be paid by us to agent relating to this bid and to contract execution if we are awarded the contract, are listed below:

**Name and Address of Agent**

**Amount and Currency**

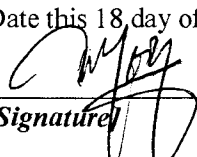
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

**(If none, state none)**

We understand that you are not bound to accept the lowest or any bid you may receive.

Date this 18, day of December 2015.

  
\_\_\_\_\_  
[Signature]

*Business Executive*  
\_\_\_\_\_  
[In the capacity of]

Duly authorized to sign Bid for and behalf of Rayyanco Business Systems

<b>Technical &amp; Financial Evaluation Report</b>		
<b>Supply and Installation of Communication Links</b>		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/645/2015
3	Tender Description	Supply and Installation of Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S No. 25671
6	Total Bid Documents Sold	2
7	Total Bids Received	2
8	Technical Bid Opening Date	01/12/2015
9	Financial Bid Opening Date	01/12/2015
10	No of Bid Technically Qualified	2
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.500,000)	Reason for Acceptance/ Rejection	Remarks
1	2	3	4	5	6	7
1	M/s PTCL	Rs.450,000/- (Per Branch for 3 years)	1 <sup>st</sup> Lowest Bidder	Rs. 50,000/- below the estimated cost		1 <sup>st</sup> Lowest Evaluated Bidder
2	M/s Wateen Telecom	Rs.544,500/- (Per Branch for 3 years)	2 <sup>nd</sup> Lowest Bidder	Rs.44,500/- above the estimated cost		2 <sup>nd</sup> Lowest Bidder

**Note:** M/s PTCL is selected for Supply and Installation of Communication Links to Sindh Bank Ltd being the 1<sup>st</sup> lowest qualified bidder.

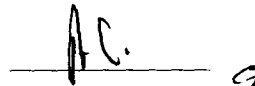
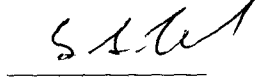
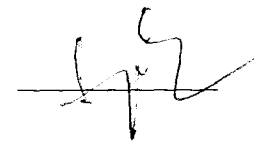
**Members – Procurement Committee**

(Anis Iqbal)  
Head of I. T. Division

(Saeed Jamal Tariq)  
Chief Financial Officer

(Syed Muhammad Aqeel)  
Chief Manager (IDBL) Karachi

**Signature**

APPROVAL  
NO. 6885  
DATE: 12-01-16

# MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT ✓ ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME Supply and Installation of Communication Link

TYPE OF TENDER ✓ SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE 01-12-2015

OPENING TIME 1145 Hours

ATTENDANCE (MEMBER PC) HEAD OF I.T. Division

CFO

Chief Manager, IDBL

	NAME	FIRM
ATTENDANCE (REPS. OF BIDDERS)	① <u>Mr Hogeefa Rajani</u>	<u>M/S PTCL</u>
	② <u>Mr Sharjeel Khan</u>	<u>M/S Water</u>
	/	/
	/	/
	/	/
	/	/

TOTAL BIDS ACCEPTED FOR EVALUATION ②

TOTAL BIDS REJECTED Nil

REMARKS \_\_\_\_\_

SIGNATURE M. Reza

DATE 01/12/2015

Members - Procurement Committee	Signature
Head of I.T.	<u>A.G.</u>
Chief Financial Office	<u>S. S. G. G.</u>
Chief Manager, IDBL	<u>[Signature]</u>

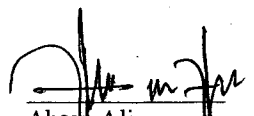
**Eligibility/Technical Criteria**

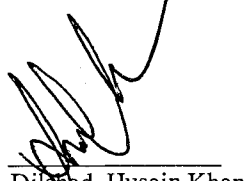
SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

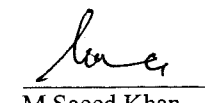
S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14	14	5 and above banks
		7		3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
		8		5 to 9 cities
		4		2 to 4 cities
		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10		15 and above clients
		3	3	7 to 14 Clients
		0		less than 6
6	Company must have turnover of at least Rs. 50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
<b>Total Marks</b>		<b>100</b>	<b>93</b>	<b>Qualified / Disqualified</b>

**Note**

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).
5. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A.  
(Attach PTA Certificate as documentary proof as Annexure-9)
6. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(1) and may be subject to legal proceedings.
7. Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified.

  
Ahsan Ali  
AVP/Operations Div.

  
Dilshad Husain Khan  
SVP/Finance Division

  
M.Saeed Khan  
SVP/I.T.Division



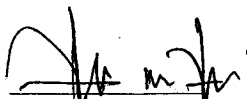
## Eligibility/Technical Criteria

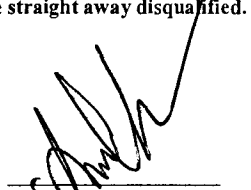
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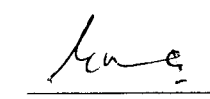
S. No.	Description	Marks	Marks Obtained	Remarks
1	Bidder must have already deployed Fiber Links at more than 20 cities all over Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	20	20	20 and above cities
		10		10 to 19 cities
		5		5 to 9 cities
		0		less than 5 cities
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	14		5 and above banks
		7	7	3 to 4 banks
		0		less than 3 banks
3	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
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		0		Only in 01 city
4	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach documentary proof as Annexure-4)	10	10	If Provided
		0		Not Provided
5	The Bidder must provide list of clients other than Banks to provide the Fiber connectivity in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	10		15 and above clients
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6	Company must have turnover of at least Rs.50-Million per year for Last 3-Years. (Attach audited financial statement for last 3 years as Annexure-6)	20	20	50 million & Above for 3 years
		10		50 million for 2 years
		5		50 million for 1 year
		0		less than 50 million last 3years
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	10	10	If Provided
		0		Not Provided
<b>Total Marks</b>		<b>100</b>	<b>86</b>	<b>Qualified / Disqualified</b>

### Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.
2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.
3. Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.
- ✓4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).
- ✓5. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A.  
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Ahsan Ali  
AVP/Operations Div.

  
Danish Husain Khan  
SVP/Finance Division

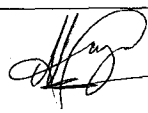

  
M. Saeed Khan  
SVP/I.T. Division

ATTENDANCE SHEET

BID OPENING -

FOR SELECTION OF Supply and Installation of Communication Links.

Date: 01-12-2015

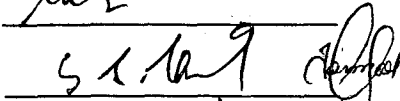
S. No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1.	PTCL	Hozefa Tajani	0302-8264589	PTCL Zonal office, Hattin Alvi Rd. Clifton, KHI.	
2	Wateen	M. Shajid Khar	0320-4143309	Press Tower 6th floor Skel-Rawalpindi	

Signature - Procurement Committee Members for IT Infrastructure

Head of IT



Chief Financial Officer



Chief Manager (IDBL)



**farhan.amir@sindhbankltd.com**

---

**From:** <farhan.amir@sindhbankltd.com>  
**Date:** Monday, January 11, 2016 12:37 PM  
**To:** "SPPRA" <tenders@pprasindh.gov.pk>; <junaid.shaikh@sindhbankltd.com>  
**Cc:** <danish.shaukat@sindhbankltd.com>; "Rashid Memon" <rashid.memon@sindhbankltd.com>; "mohiuddin" <mohiuddin@sindhbankltd.com>; <hina.awan@sndb.com>; "Shahzad Begg" <shahzad.begg@sindhbankltd.com>  
**Attach:** 01092016121608.pdf  
**Subject:** BER - Supply & Installation of Communication Links

Dear Concern,

Attached is the BER for hoisting at Sindh Bank Ltd & SPPRA websites.

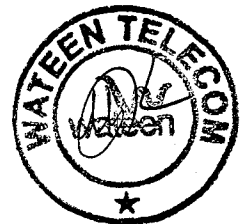
Regards,  
Farhan



Supply and Installation of Communication  
Links of Sindh Bank Limited

Ref No: SNDB/COK/ADMIN/TD/2015

FINANCIAL PROPOSAL



Telephony



Internet



Enterprise Solutions



Television

## DOCUMENT & DATA CONTROL

**Client:** Sindh Bank Limited  
**Project Code:** SNDB/COK/ADMIN/TD/2015  
**Document:** Supply & Installation of Communications Links  
**Location:** Karachi, Pakistan  
**Document Controller:** Account Manager for SINDH BANK LIMITED.  
**Approver:** Regional Manager, South, Wateen Telecom.  
**Distribution:** Management Wateen

### Revision History:

Date	Revision	Version	Remarks
1-11-2015		1.0	

**Contact Details:** Muhammad Sharjeel Khan  
Key Accounts Manager (South)  
Cell No. +92-320-4140309  
[sharjeel.khan@wateen.com](mailto:sharjeel.khan@wateen.com)

**Secondary Contact** Fuzail Hussain  
Regional Sales Manager  
Cell No. (321) 2000 506  
[fuzail.hussain@wateen.com](mailto:fuzail.hussain@wateen.com)



Telephony



Internet



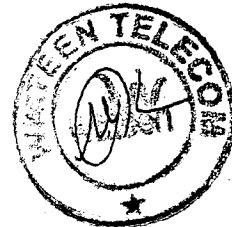
Enterprise Solutions



Television

## NON DISCLOSURE AGREEMENT

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Telephony



Internet



Enterprise Solutions



Television

Date: 1<sup>st</sup> December, 2015

Head of Administration Division,  
Sindh Bank Limited,  
Karachi

**Subject: Financial Proposal for Procurement of "Supply & Installation of Communications Links"**

Dear Sir:

We are pleased to submit our **Financial Proposal for Supply & Installation of Communication Links**. We are also pleased to inform you that our solution is fully complied with the requirements of Sindh Bank Limited.

Wateen Telecoms is also into providing Professional Services, Operations and Maintenance services on its deployed and otherwise Networks, Hosted Contact Centre and Hosted Data Centre services.

With respect to your Tender for data circuit with support services of please find the details technical proposal for your review.

We look forward to have a robust business relationship with you. Please feel free to contact the undersigned for any clarification.

Sincerely,

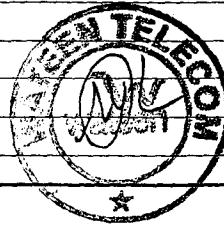


**Muhammad Sharjeel Khan**  
Manager Enterprise Accounts  
Enterprise Solutions Sales (South)



### Site Details

S#	Branches/Locations	Medium
1	Gulberg - LHR	Fiber
2	Dadu Sugar Mill sub branch	Fiber
3	Johar Town - LHR	Fiber
4	New Challi - KHI	Fiber
5	Preedy Street - KHI	Fiber
6	Gizri Branch - KHI	Fiber
7	Circular Road - LHR	Fiber
8	Allama Iqbal Town - LHR	Fiber
9	Jamshed Quarter - KHI	Fiber
10	Water Pump - KHI	Fiber
11	Kashmore	Fiber
12	Daharki	Fiber
13	Sector E11 - ISL	Fiber
14	S.I.T.E - KHI	Fiber
15	PWD Housing Society - ISL	Fiber
16	Sargodha	Fiber
17	Lalamusa	Fiber
18	Muhammad Ali Society - KHI	Fiber
19	North Karachi Industrial Area - KHI	Fiber
20	Dhorajee - KHI	Fiber
21	Administrative Society - kHI	Fiber
22	Gol Market - KHI	Fiber
23	Raja Bazar Rawalpindi	Fiber
24	Abottabad	Fiber
25	M.A.Jinnah Road - KHI	Fiber
26	North Napier Road - KHI	Fiber
27	New Karachi - KHI	Fiber
28	Timber Market - KHI	Fiber
29	Liaquatabad - KHI	Fiber



Telephony



Internet



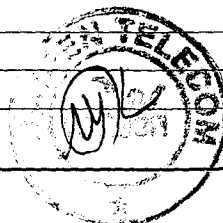
Enterprise Solutions



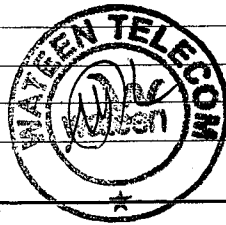
Television



	Pakistan e Johar - KHI	Fiber
	Buffer Zone-near Nagan Chorangi - KHI	Fiber
	Shaheed-e-Millat Road - KHI	Fiber
33	G.T Road Peshawar	Fiber
34	Sat Garah	Fiber
35	Dera Ghazi Khan	Fiber
36	Matiari	Fiber
37	Murree Road - RWP	Fiber
38	Pano Aqil	Fiber
39	Rato Dero	Fiber
40	Sohrab Goth - KHI	Fiber
41	Mirpur Mathelo	Fiber
42	Jandiala Dhabwala	Fiber
43	Kahna	Fiber
44	Lidhar	Fiber
45	Chung	Fiber
46	Stock Exchange Branch - KHI	Fiber
47	Mehar	Fiber
48	Lea Market - KHI	Fiber
49	D.H.A. Phase IV - KHI	Fiber
50	Gulshan-e-Maymar - KHI	Fiber
51	Bahadurshah Zafar - KHI	Fiber
52	Rohri	Fiber
53	Moro	Fiber
54	Shershah Branch - KHI	Fiber
55	PIB Colony - KHI	Fiber
56	Gulshan-e-Hadeed - KHI	Fiber
57	Rahim Yar Khan	Fiber
58	Sialkot	Fiber
59	Multan	Fiber
60	Taramari Chowk - ISL	Fiber
61	Faisalabad	Fiber
62	Jacobabad	Fiber
63	Walton Road - LHR	Fiber
64	Peco Road - LHR	Fiber
65	Liaquat Bazar Quetta	Fiber
66	Jehlum	Fiber
67	Kalra Khana	Fiber
68	Landhi # 6 - KHI	Fiber
69	University Road - KHI	Fiber
70	West Warf - KHI	Fiber
71	Garden East - KHI	Fiber
72	Okara	Fiber
73	Mohlan Wala Distt.	Fiber
74	Morr Aimanabad	Fiber



76	Wapda Town - LHR	Fiber
77	Qambar	Fiber
78	Harapa	Fiber
78	Sir Syed Hospital Phase VII - KHI (Sub-Br.) - KHI	Fiber
79	Metroville, SITE - KHI	Fiber
80	Main Buliward DHA - LHR	Fiber
81	Mian Channu	Fiber
82	Latifabad - HYD	Fiber
83	Artillary Medan (Sindh Sec. Sub Br.) - KHI	Fiber
84	SHIKARPUR RICE MILL (SUB-BRANCH)	Fiber
85	Sajawal	Fiber
86	Khayaban-e-Ittehad Branch - KHI	Fiber
87	Karkhano Market Peshawar	Fiber
88	Dera Murad Jamali	Fiber
89	Mehrabad Peshawar Road Branch RWP	Fiber
90	Shahr-e-Fatima (Queen's Road) - LHR	Fiber
91	Chaman	Fiber
92	University Road - PSW	Fiber
93	Ghurki - Offsite ATM (Wateen)	Fiber
94	MEHMOODABAD BRANCH	Fiber
95	North Nazimabad	Fiber
96	Khayaban-e-Shahbaz	Fiber
97	Safoora Goth	Fiber
98	PECHS Commercial Area	Fiber
99	DHA Phase-II	Fiber
100	PIA Employees Co-operative Housing Society	Fiber
101	Saeedabad, Distt. Matiari	Fiber
102	Sakrand, Distt. Shaheed Benazirabad	Fiber
103	Khairpurnathan Shah, Distt. Dadu	Fiber
104	Sukkur, Military Road	Fiber
105	Hyderabad Market Area	Fiber
106	Hyderabad Citizen Colony	Fiber
107	Jamshoro	Fiber
108	Qazi Ahmed	Fiber
109	Hub, Balochistan	Fiber
110	Main Bazar Chichawatni	Fiber
111	Toba Tek Singh	Fiber
112	Village Gagoo Mandi Dist. Vehari	Fiber
113	Wah Cantt. District Rawalpindi	Fiber
114	Hayatabad, Peshawar	Fiber
115	1-link - KHI	Fiber
116	Zhob	Fiber
117	Ferozpur Road, Lahore	Fiber
118	DHA Phase V, Lahore	Fiber
119	Mughalpura, Lahore	Fiber



121	Wahid Road Lahore	Fiber
122	Sirki Road Quetta	Fiber
122	Hyderabad - Islamic Banking Branch	Fiber
123	Davis Road	Fiber
124	Badin Branch	Fiber
125	Tando Adam	Fiber
126	Gharo, Distt. Thatta	Fiber
127	Kandiario, Distt. Noshero Feroz	Fiber
128	Sultanabad Branch	Fiber
129	Umerkot Branch	Fiber
130	Naushero.Feroz	Fiber
131	Ubaro	Fiber
132	Rashid Minhas Road (Near Millenium Mall)	Fiber
133	Malir City	Fiber
134	Karimabad	Fiber
135	Civic Centre	Fiber
136	Model Colony, District Malir - Islamic	Fiber
137	Allama Shabbir Ahmed Usmani Road (Near Disco Bakery) Islamic	Fiber
138	Larkana (Near Al-Abbas Chowk or Resham Gali)	Fiber
139	Faisal Town Lahore	Fiber
140	Depalpur	Fiber
141	Samanabad, Lahore - Islamic	Fiber
142	Gujrat - Islamic	Fiber
143	Bahawalpur - Islamic	Fiber
144	F-11 Markaz, Islamabad	Fiber
145	Dadyal - Islamic	Fiber





SIGNATURE MEMBERS PC-IT

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

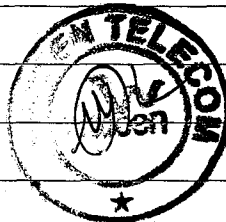
Date: \_\_\_\_\_

**FINANCIAL PROPOSAL**

Name of Bidder WATEEN TELECOM

PRICE SCHEDULE

S#	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Gulberg - LHR	22,500	14,500
2	Dadu Sugar Mill sub branch	22,500	14,500
3	Johar Town - LHR	22,500	14,500
4	New Challi - KHI	22,500	14,500
5	Preedy Street - KHI	22,500	14,500
6	Gizri Branch - KHI	22,500	14,500
7	Circular Road - LHR	22,500	14,500
8	Allama Iqbal Town - LHR	22,500	14,500
9	Jamshed Quarter - KHI	22,500	14,500
10	Water Pump - KHI	22,500	14,500
11	Kashmore	22,500	14,500
12	Daharki	22,500	14,500
13	Sector E11 - ISL	22,500	14,500
14	S.I.T.E - KHI	22,500	14,500
15	PWD Housing Society - ISL	22,500	14,500



	dhha	22,500	14,500
	alamsusa	22,500	14,500
18	Muhammad Ali Society - KHI	22,500	14,500
19	North Karachi Industrial Area - KHI	22,500	14,500
20	Dhorajee - KHI	22,500	14,500
21	Administrative Society - kHI	22,500	14,500
22	Gol Market - KHI	22,500	14,500
23	Raja Bazar Rawalpindi	22,500	14,500
24	Abottabad	22,500	14,500
25	M.A.Jinnah Road - KHI	22,500	14,500
26	North Napier Road - KHI	22,500	14,500
27	New Karachi - KHI	22,500	14,500
28	Timber Market - KHI	22,500	14,500
29	Liaquatabad - KHI	22,500	14,500
30	Gulistan e Johar - KHI	22,500	14,500
31	Buffer Zone near Nagan Chorangi - KHI	22,500	14,500
32	Shaheedd-e-Millat Road - KHI	22,500	14,500
33	G.T Road Peshawar	22,500	14,500
34	Sat Garah	22,500	14,500
35	Dera Ghazi Khan	22,500	14,500
36	Matiari	22,500	14,500
37	Murree Road - RWP	22,500	14,500
38	Pano Aqil	22,500	14,500
39	Rato Dero	22,500	14,500
40	Sohrab Goth - KHI	22,500	14,500
41	Mirpur Mathelo	22,500	14,500
42	Jandiala Dhabwala	22,500	14,500
43	Kahna	22,500	14,500
44	Lidhar	22,500	14,500
	Chung	22,500	14,500



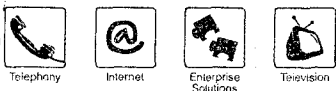
**SIGNATURE MEMBERS PO-II**

Head - HR Div. *[Signature]*

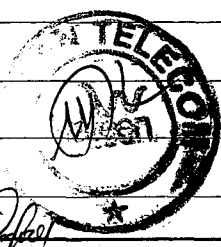
Head - IT Div. *[Signature]*

Member-IDBL *[Signature]*

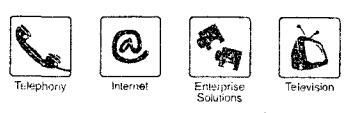
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47	Stock Exchange Branch - KHI	22,500	14,500
48	Lea Market - KHI	22,500	14,500
49	D.H.A. Phase IV - KHI	22,500	14,500
50	Gulshan-e-Maymar - KHI	22,500	14,500
51	Bahadurshah Zafar - KHI	22,500	14,500
52	Rohri	22,500	14,500
53	Moro	22,500	14,500
54	Shershah Branch - KHI	22,500	14,500
55	PIB Colony - KHI	22,500	14,500
56	Gulshan-e-Hadeed - KHI	22,500	14,500
57	Rahim Yar Khan	22,500	14,500
58	Sialkot	22,500	14,500
59	Multan	22,500	14,500
60	Taramari Chowk - ISL	22,500	14,500
61	Faisalabad	22,500	14,500
62	Jacobabad	22,500	14,500
63	Walton Road - LHR	22,500	14,500
64	Peco Road - LHR	22,500	14,500
65	Liaquat Bazar Quetta	22,500	14,500
66	Jehlum	22,500	14,500
67	Kalra Khasa	22,500	14,500
68	Landhi # 6 - KHI	22,500	14,500
69	University Road - KHI	22,500	14,500
70	West Warf - KHI	22,500	14,500
71	Garden East - KHI	22,500	14,500
72	Okara	22,500	14,500
73	Mohlan Wala Distt.	22,500	14,500
74	Morr Aimanabad	22,500	14,500
	<b>SIGNATURE MEMBERS PC-IT</b>	22,500	14,500



Head - Fin Div. \_\_\_\_\_  
 Head - IT Div. \_\_\_\_\_  
 Member-IDBL \_\_\_\_\_  
 Date: \_\_\_\_\_



	Qatar	22,500	14,500
	Harappa	22,500	14,500
78	Sir Syed Hospital Phase VII - KHI (Sub-Br.) - KHI	22,500	14,500
79	Metroville, SITE - KHI	22,500	14,500
80	Main Buliward DHA - LHR	22,500	14,500
81	Mian Channu	22,500	14,500
82	Latifabad - HYD	22,500	14,500
83	Artillary Medan (Sindh Sec. Sub Br.) - KHI	22,500	14,500
84	SHIKARPUR RICE MILL (SUB-BRANCH)	22,500	14,500
85	Sajawal	22,500	14,500
86	Khayaban-e-Ittehad Branch - KHI	22,500	14,500
87	Karkhano Market Peshawar	22,500	14,500
88	Dera Murad Jamali	22,500	14,500
89	Mehrabad Peshawar Road Branch RWP	22,500	14,500
90	Shahr-e-Fatima (Queen's Road) - LHR	22,500	14,500
91	Chaman	22,500	14,500
92	University Road - PSW	22,500	14,500
93	Ghurki - Offsite ATM (Wateen)	22,500	14,500
94	MEHMOODABAD BRANCH	22,500	14,500
95	North Nazimabad	22,500	14,500
96	Khayaban-e-Shahbaz	22,500	14,500
97	Safoora Goth	22,500	14,500
98	PECHS Commercial Area	22,500	14,500
99	DHA Phase-II	22,500	14,500
100	PIA Employees Co-operative Housing Society	22,500	14,500
101	Saeedabad, Distt. Matiari	22,500	14,500
102	Sakrand, Distt. Shaheed Benazirabad	22,500	14,500
103	Khairpurnathan Shah, Distt. Dadu	22,500	14,500
104	Sukkur, Military Road	22,500	14,500
105	Hyderabad Market Area	22,500	14,500



**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_



106	Hyderabad Citizen Colony	22,500	14,500
107	Jamshoro	22,500	14,500
108	Qazi Ahmed	22,500	14,500
109	Hub, Balochistan	22,500	14,500
110	Main Bazar Chichawatni	22,500	14,500
111	Toba Tek Singh	22,500	14,500
112	Village Gagoo Mandi Dist. Vehari	22,500	14,500
113	Wah Cantt. District Rawalpindi	22,500	14,500
114	Hayatabad, Peshawar	22,500	14,500
115	1-link - KHI	22,500	14,500
116	Zhob	22,500	14,500
117	Ferozpur Road, Lahore	22,500	14,500
118	DHA Phase V, Lahore	22,500	14,500
119	Mughalpura, Lahore	22,500	14,500
120	Raiwind Road Lahore	22,500	14,500
121	Sirki Road Quetta	22,500	14,500
122	Ittehad - Islamic Banking Branch	22,500	14,500
123	Davis Road	22,500	14,500
124	Badin Branch	22,500	14,500
125	Tando Adam	22,500	14,500
126	Gharo, Distt. Thatta	22,500	14,500
127	Kandiaro, Distt. Noshero Feroz	22,500	14,500
128	Sultanabad Branch	22,500	14,500
129	Umerkot Branch	22,500	14,500
130	Naushero Feroz	22,500	14,500
131	Ubaro	22,500	14,500
132	Rashid Minhas Road (Near Millenium Mall)	22,500	14,500
133	Malir City	22,500	14,500
134	Karimabad	22,500	14,500
135	Civic Centre	22,500	14,500



**SIGNATURE MEMBERS PC-IT**

Head - Pin Div. *[Signature]*

Head - IT Div. *[Signature]*

Member-IDBL. *[Signature]*

Date: *[Signature]*







136	Model Colony, District Malir - Islamic	22,500	14,500
137	Allama Shabbir Ahmed Usmani Road (Near Disco Bakery) Islamic	22,500	14,500
138	Larkana (Near Al-Abbas Chowk or Resham Gali)	22,500	14,500
139	Faisal Town Lahore	22,500	14,500
140	Depalpur	22,500	14,500
141	Samanabad, Lahore - Islamic	22,500	14,500
142	Gujrat - Islamic	22,500	14,500
143	Bahawalpur - Islamic	22,500	14,500
144	F-11 Markaz, Islamabad	22,500	14,500
145	Dadyal - Islamic	22,500	14,500
<b>Sub Total</b>		<b>3,262,500</b>	<b>2,102,500</b>
<b>Grand Total (A+B)</b>		<b>5,365,000</b>	
*Lowest Evaluation Cost = <u>Sub Total 'A' + (Sub Total 'B' x 36)</u>			
<b>No. Of Branches</b>			<b>544,500</b>

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_

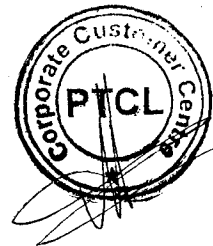


Signature and Stamp \_\_\_\_\_



Tender # SNDB/COK/ADMIN/TD/645/2015  
“Supply & Installation of Communication  
Links”

**FINANCIAL PROPOSAL**





Pakistan Telecommunication  
Company Ltd., EVP (Business),  
South Zone, Hatim Alvi Road,  
Clifton Block-4, Karachi.  
www.ptcl.com.pk

## Annexure "A"

### BID FORM

**Dated: December 1<sup>st</sup>, 2015**

To,

Head of Administration Division  
SINDH BANK LIMITED,  
HEAD OFFICE  
Besement-2 Floor, Federation House,  
Abdullah Shah Ghazi Road,  
Clifton,  
Karachi 75600.

Gentleman,

Having examined the bidding documents the receipt of which is hereby duly acknowledged, we, the undersigned, offer, in conformity with the said bidding documents for the sum of currency Rupees **Four Hundred Fifty Thousand Only – PKR 450,000/-**

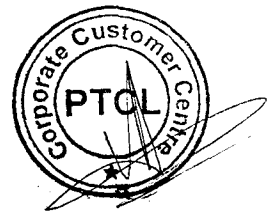
We undertake, if our Bid is accepted, [to provide goods/ work/related service], that will be in accordance with the term defined in the proposal and /OR contract.

Our firm including any subcontractors or suppliers for any part of the contract have nationalities from the following eligible countries:

#### **Pakistan**

If our Bid is accepted, we will obtain Bank Guarantee Pay order in a sum equivalent to ten percent (10%) of the Contract price for the due performance of the Contract, in the form prescribed by SNDB

We agree to abide by this Bid for a period of ninety (90) days from the date fixed for Bid opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period.





Pakistan Telecommunication  
Company Ltd., EVP (Business),  
South Zone, Hatim Alvi Road,  
Clifton-Block-4, Karachi.  
www.ptcl.com.pk

Until a formal Contract *is* prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid and to contract execution if we are awarded the contract, are listed below:


Name & Address of Agent	Amount and currency
-------------------------	---------------------

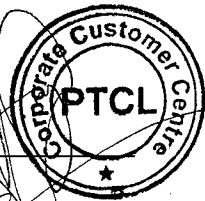
None

None

(If none, State none)

Dated this **First** day of **December** 2015

  
[Signature]



Abdul Qadeer  
Senior Manager Corporate Sales

[In the Capacity of]

Duly authorized to sign Bid for and on the behalf of Pakistan Telecommunication Company Limited



Pakistan Telecommunication  
Company Ltd., EVP (Business),  
South Zone, Hatim Alvi Road,  
Clifton Block-4, Karachi.  
www.ptcl.com.pk

## Annexure "B"

### BID SECURITY FORM

Whereas [name of the Bidder] has submitted its bid dated [date of submission of bid] for the supply and installation of Internet (Bandwidth) Connection

KNOW ALL PEOPLE by these presents that WE [name of bank] of [name of country], having our registered office at [address of bank] (hereinafter called "the Bank"), are bound unto Sindh Bank (hereinafter called "the Purchaser") in the sum of Rupees \_\_\_\_\_ for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this \_\_\_\_ day of \_\_\_\_ 2015.

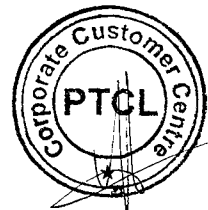
THE CONDITIONS of this obligation are:

1. If the Bidder withdraw its Bid during the period of bid validity specified by the Bidder on the Bid Form; or
2. If the Bidder, having been notified of the acceptance of its Bid by the Sindh Bank during the period of bid validity:
  - a. fails or refuses to execute the Contract, if required; or
  - b. fails or refuses to furnish the performance security, in accordance with the Instructions to Bidders;

We undertake to pay to the Purchaser up to the above amount upon receipt of its written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to and including twenty eight (28) days after the period of bid validity and any demand in respect thereof shall reach the Bank not later than the above date.

**Note:** Bid Security is submitted, along with Financial Proposal, in the form of Pay Order with PO number A-04595672



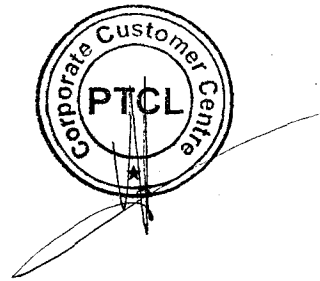


Pakistan Telecommunication  
Company Ltd., EVP (Business),  
South Zone, Hatim Alvi Road,  
Clifton Block-4, Karachi.  
www.ptcl.com.pk

**Date: December 01, 2015**

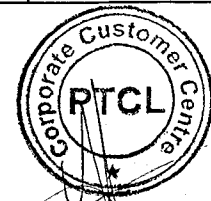
## **Letter of Conformation**

This is to confirm that PTCL Complies with all the requirements mentioned in the Tender named as "Supply & Installation of Communication Links" Reference # "SNDB/COK/ADMIN/TD/645/2015" published by Sindh Bank Limited.



**SIGNATURE MEMBERS**Head - Fin Div. [Signature]Head - IT Div. [Signature]Member-IDBL [Signature]Date: [Signature]**FINANCIAL PROPOSAL****PRICE SCHEDULE**Name of Bidder: Pakistan Telecommunication Company Limited

S#	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Gulberg - LHR	PKR 90,000	PKR 10,000
2	Dadu Sugar Mill sub branch	PTCL Not Quoting	
3	Johar Town - LHR	PKR 90,000	PKR 10,000
4	New Challi - KHI	PKR 90,000	PKR 10,000
5	Preedy Street - KHI	PKR 90,000	PKR 10,000
6	Gizri Branch - KHI	PKR 90,000	PKR 10,000
7	Circular Road - LHR	PKR 90,000	PKR 10,000
8	Allama Iqbal Town - LHR	PKR 90,000	PKR 10,000
9	Jamshed Quarter - KHI	PKR 90,000	PKR 10,000
10	Water Pump - KHI	PKR 90,000	PKR 10,000
11	Kashmore	PKR 90,000	PKR 10,000
12	Daharki	PKR 90,000	PKR 10,000
13	Sector E11 - ISL	PKR 90,000	PKR 10,000
14	S.I.T.E - KHI	PKR 90,000	PKR 10,000
15	PWD Housing Society - ISL	PKR 90,000	PKR 10,000
16	Sargodha	PKR 90,000	PKR 10,000
17	Lalamusa	PKR 90,000	PKR 10,000
18	Muhammad Ali Society - KHI	PKR 90,000	PKR 10,000
19	North Karachi Industrial Area - KHI	PKR 90,000	PKR 10,000
20	Dhorajee - KHI	PKR 90,000	PKR 10,000
21	Administrative Society - kHI	PKR 90,000	PKR 10,000
22	Gol Market - KHI	PKR 90,000	PKR 10,000
23	Raja Bazar Rawalpindi	PKR 90,000	PKR 10,000
24	Abottabad	PKR 90,000	PKR 10,000
25	M.A.Jinnah Road - KHI	PKR 90,000	PKR 10,000
26	North Napier Road - KHI	PKR 90,000	PKR 10,000
27	New Karachi - KHI	PKR 90,000	PKR 10,000
28	Timber Market - KHI	PKR 90,000	PKR 10,000
29	Liaquatabad - KHI	PKR 90,000	PKR 10,000
30	Gulistan e Johar - KHI	PKR 90,000	PKR 10,000
31	Buffer Zone near Nagan Chorangi - KHI	PKR 90,000	PKR 10,000
32	Shaheedd-e-Millat Road - KHI	PKR 90,000	PKR 10,000
33	G.T Road Peshawar	PKR 90,000	PKR 10,000
34	Sat Garah	PTCL Not Quoting	
35	Dera Ghazi Khan	PKR 90,000	PKR 10,000



36	Matiari	PKR	90,000	PKR	10,000
37	Murree Road - RWP	PKR	90,000	PKR	10,000
38	Pano Aqil	PKR	90,000	PKR	10,000
39	Rato Dero	PKR	90,000	PKR	10,000
40	Sohrab Goth - KHI	PKR	90,000	PKR	10,000
41	Mirpur Mathelo	PKR	90,000	PKR	10,000
42	Jandiala Dhabwala	PKR	90,000	PKR	10,000
43	Kahna	PKR	90,000	PKR	10,000
44	Lidhar	PKR	90,000	PKR	10,000
45	Chung	PKR	90,000	PKR	10,000
46	Stock Exchange Branch - KHI	PKR	90,000	PKR	10,000
47	Mehar	PKR	90,000	PKR	10,000
48	Lea Market - KHI	PKR	90,000	PKR	10,000
49	D.H.A. Phase IV - KHI	PKR	90,000	PKR	10,000
50	Gulshan-e-Maymar - KHI	PKR	90,000	PKR	10,000
51	Bahadurshah Zafar - KHI	PKR	90,000	PKR	10,000
52	Rohri	PKR	90,000	PKR	10,000
53	Moro	PKR	90,000	PKR	10,000
54	Shershah Branch - KHI	PKR	90,000	PKR	10,000
55	PIB Colony - KHI	PKR	90,000	PKR	10,000
56	Gulshan-e-Hadeed - KHI	PKR	90,000	PKR	10,000
57	Rahim Yar Khan	PKR	90,000	PKR	10,000
58	Sialkot	PKR	90,000	PKR	10,000
59	Multan	PKR	90,000	PKR	10,000
60	Taramari Chowk - ISL	PKR	90,000	PKR	10,000
61	Faisalabad	PKR	90,000	PKR	10,000
62	Jacobabad	PKR	90,000	PKR	10,000
63	Walton Road - LHR	PKR	90,000	PKR	10,000
64	Peco Road - LHR	PKR	90,000	PKR	10,000
65	Liaquat Bazar Quetta			PTCL Not Quoting	
66	Jehlum	PKR	90,000	PKR	10,000
67	Kalra Khasa	PKR	90,000	PKR	10,000
68	Landhi # 6 - KHI	PKR	90,000	PKR	10,000
69	University Road - KHI	PKR	90,000	PKR	10,000
70	West Warf - KHI	PKR	90,000	PKR	10,000
71	Garden East - KHI	PKR	90,000	PKR	10,000
72	Okara	PKR	90,000	PKR	10,000
73	Mohlan Wala Distt.	PKR	90,000	PKR	10,000
74	Morr Aimanabad	PKR	90,000	PKR	10,000
75	Wapda Town - LHR	PKR	90,000	PKR	10,000
76	Qambar	PKR	90,000	PKR	10,000
77	Harapa			PTCL Not Quoting	
78	Sir Syed Hospital Phase VII - KHI (Sub-Br.) - KHI	PKR	90,000	PKR	10,000
79	Metroville, SITE - KHI	PKR	90,000	PKR	10,000
80	Main Buliward DHA - LHR	PKR	90,000	PKR	10,000
81	Mian Channu	PKR	90,000	PKR	10,000
82	Latifabad - HYD	PKR	90,000	PKR	10,000
83	Artillary Medan (Sindh Sec. Sub	PKR	90,000	PKR	10,000

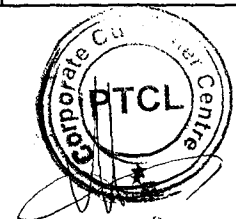
**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. [Signature]

Head - IT Div. [Signature]

Member-IDBL [Signature]

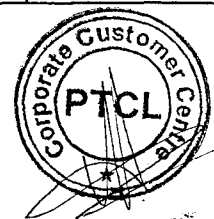
Date:                     





84	SHIKARPUR RICE MILL (SUB-BRANCH)	PTCL Not Quoting		
85	Sajawal	PKR	90,000	PKR 10,000
86	Khayaban-e-Ittehad Branch - KHI	PKR	90,000	PKR 10,000
87	Karkhano Market Peshawar	PKR	90,000	PKR 10,000
88	Dera Murad Jamali	PKR	90,000	PKR 10,000
89	Mehrabad Peshawar Road Branch RWP	PKR	90,000	PKR 10,000
90	Shahr-e-Fatima (Queen's Road) - LHR	PKR	90,000	PKR 10,000
91	Chaman	PKR	90,000	PKR 10,000
92	University Road - PSW	PKR	90,000	PKR 10,000
93	Ghurki - Offsite ATM	PKR	90,000	PKR 10,000
94	MEHMOODABAD BRANCH	PKR	90,000	PKR 10,000
95	North Nazimabad	PKR	90,000	PKR 10,000
96	Khayaban-e-Shahbaz	PKR	90,000	PKR 10,000
97	Safoora Goth	PKR	90,000	PKR 10,000
98	PECHS Commercial Area	PKR	90,000	PKR 10,000
99	DHA Phase-II	PKR	90,000	PKR 10,000
100	PIA Employees Co-operative Housing Society	PKR	90,000	PKR 10,000
101	Saeedabad, Distt. Matiari	PKR	90,000	PKR 10,000
102	Sakrand, Distt. Shaheed Benazirabad	PKR	90,000	PKR 10,000
103	Khairpurnathan Shah, Distt. Dadu	PKR	90,000	PKR 10,000
104	Sukkur, Military Road	PKR	90,000	PKR 10,000
105	Hyderabad Market Area	PKR	90,000	PKR 10,000
106	Hyderabad Citizen Colony	PKR	90,000	PKR 10,000
107	Jamshoro	PKR	90,000	PKR 10,000
108	Qazi Ahmed	PKR	90,000	PKR 10,000
109	Hüb, Balochistan	PKR	90,000	PKR 10,000
110	Main Bazar Chichawatni	PKR	90,000	PKR 10,000
111	Toba Tek Singh	PKR	90,000	PKR 10,000
112	Village Gagoo Mandi Dist. Vehari	PKR	90,000	PKR 10,000
113	Wah Cantt. District Rawalpindi	PKR	90,000	PKR 10,000
114	Hayatabad, Peshawar	PKR	90,000	PKR 10,000
115	1-link - KHI	PKR	90,000	PKR 10,000
116	Zhob	PTCL Not Quoting		
117	Ferozpur Road, Lahore	PKR	90,000	PKR 10,000
118	DHA Phase V, Lahore	PKR	90,000	PKR 10,000
119	Mughalpura, Lahore	PKR	90,000	PKR 10,000
120	Raiwind Road Lahore	PKR	90,000	PKR 10,000
121	Sirki Road Quetta	PKR	90,000	PKR 10,000
122	Ittehad - Islamic Banking Branch	PKR	90,000	PKR 10,000
123	Davis Road	PKR	90,000	PKR 10,000
124	Badin Branch	PKR	90,000	PKR 10,000
125	Tando Adam	PKR	90,000	PKR 10,000
126	Gharo, Distt. Thatta	PKR	90,000	PKR 10,000
127	Kandiaro, Distt. Noshero Feroz	PKR	90,000	PKR 10,000
128	Sultanabad Branch	PTCL Not Quoting		
129	Umerkot Branch	PKR	90,000	PKR 10,000
130	Naushero Feroz	PKR	90,000	PKR 10,000
131	Ubaro	PKR	90,000	PKR 10,000

**SIGNATURE MEMBERS PC-II**  
Head - Fin Div. S.A.U.  
Head - IT Div. [Signature]  
Member-IDBL. [Signature]  
Date: \_\_\_\_\_



132	Rashid Minhas Road (Near Millenium Mall)	PKR	90,000	PKR	10,000
133	Malir City	PKR	90,000	PKR	10,000
134	Karimabad	PKR	90,000	PKR	10,000
135	Civic Centre	PKR	90,000	PKR	10,000
136	Model Colony, District Malir - Islamic	PKR	90,000	PKR	10,000
137	Allama Shabbir Ahmed Usmani Road (Near Disco Bakery) - Islamic	PKR	90,000	PKR	10,000
138	Larkana (Near Pakistan/ Al-Abbas Chowk or Resham Gali)	PKR	90,000	PKR	10,000
139	Matli, District T.M.Khan	PKR	90,000	PKR	10,000
140	Khanpur Mahar, District Ghotki	PKR	90,000	PKR	10,000
141	Faisal Town Lahore	PKR	90,000	PKR	10,000
142	Village Minhala Tehsil Lahore Cantt.	PKR	90,000	PKR	10,000
143	Chakwal	PKR	90,000	PKR	10,000
144	Haroonabad	PKR	90,000	PKR	10,000
145	Haveli Lakha	PKR	90,000	PKR	10,000
146	Depalpur	PKR	90,000	PKR	10,000
147	Fateh Jang, District Attock	PKR	90,000	PKR	10,000
148	Janpur, Tehsil Liaquatpur, District Rahim Yar Khan			PTCL Not Quoting	
149	Samanabad, Lahore - Islamic	PKR	90,000	PKR	10,000
150	Gujrat - Islamic	PKR	90,000	PKR	10,000
151	Bahawalpur - Islamic	PKR	90,000	PKR	10,000
152	Sheikhupura - Islamic	PKR	90,000	PKR	10,000
153	F-11 Markaz, Islamabad	PKR	90,000	PKR	10,000
154	Rawalakot			PTCL Not Quoting	
155	Mardan- Islamic	PKR	90,000	PKR	10,000
156	Dadyal - Islamic			PTCL Not Quoting	
<b>Sub Total</b>		PKR	<b>13,140,000</b>	PKR	<b>1,460,000</b>
<b>Grand Total (A+B)</b>		PKR			<b>14,600,000</b>
<b>*Lowest Evaluation Cost = <math>\frac{\text{Sub Total 'A'} + (\text{Sub Total 'B'} \times 36)}{\text{No.Of Branches}}</math></b>		<b>PKR 450,000/-</b>			

**Note:** PTCL would provide complimentary 2Mbps MPLS services over DSL for 10 sites which are NOT QUOTED on fiber optic above.

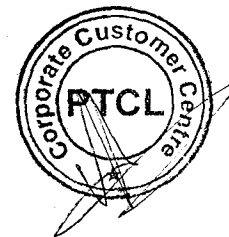
**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. \_\_\_\_\_

Head - IT Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

Date: \_\_\_\_\_





## Annexure "A"

### BID FORM

Dated: 1<sup>st</sup> December, 2015

To,

Head of Administration Division  
SINDH BANK LIMITED  
HEAD OFFICE  
Basement-2 Floor, Federation House,  
Abdullah Shah Ghazi Road,  
Clifton,  
Karachi 75600  
Gentleman,

Having examined the bidding documents, the receipt of which is hereby duly acknowledged, we, the undersigned, offer, in conformity with the said bidding documents for the sum of currency Five Million Three Hundred Sixty-Five Thousand (5,365,000) [total bid amount in words and figures].

We undertake, if our Bid is accepted, [to provide goods/work/related service], that will be in accordance with the terms defined in the proposal and /or contract.

Our firms, including any subcontractors or suppliers for any part of the Contract, have nationalities from the following eligible countries \_\_\_\_\_

If our Bid is accepted, we will obtain the Bank Guarantee/Pay order in a sum equivalent to ten percent (10%) of the Contract Price for the due performance of the Contract, in the form prescribed by SNDB.

We agree to abide by this Bid for a period of ninety (90) days from the date fixed for Bid Opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

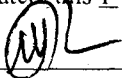
Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid and to contract execution if we are awarded the contract, are listed below:

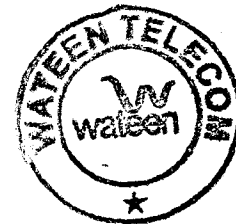
Name & Address of Agent	Amount and Currency
<u>Muhammad Sharjeel Khan</u>	<u>5,365,000</u>
<u>6<sup>th</sup> Floor Parsa Tower PECHS Karachi</u>	<u>PKR</u>

(If none, State none)

Dated this 1<sup>st</sup> day of December 2015.

  
[Signature]

Key Accounts Manager  
[In the Capacity of]



Duly authorized to sign Bid for and on behalf of Wateen Telecom



Wateen Telecom Limited  
Main Walton Road,  
Opp. Bab-e-Pakistan  
Walton Cantt., Lahore.  
UAN: 111-999-919 Fax: +92-42-38389999  
Email: info@wateen.com  
Web: www.wateen.com