

## Bid Evaluation Report

1. Name of Procuring Agency: Directorate of Urban Policy & Strategic Planning (UP& SP), Planning and Development Department Government of Sindh
2. Tender Reference No: NIT REF No. INF-KRY No: 3129/14
3. Tender Description/Name of work/item: **Investment Management Study for Sindh**
4. Method of Procurement: Quality and Cost Based Selection Method (QCBS)
5. Tender Published: NIT REF No. INF-KRY No: 3129/14 DATED 14.10.2014 (SPPRA ID NO. 1575217185 AND SERIAL NO. 21574)
6. Total Bid documents Sold: Three (03) nos. of RFPs issued.
7. Total Bids Received: Three (03) nos. of Technical & Financial Proposals received.
8. Technical Bid Opening date: 13<sup>th</sup> February, 2015 (*Minutes of CSC's meeting enclosed as Annex-1*)
9. No. of Bid technically qualified (if applicable): Two (02)
10. Bid(s) Rejected: One (01)
11. Financial Bid Opening date: 29<sup>th</sup> May, 2015
12. Bid Evaluation Report:

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder PKR</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost PKR</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1.	M/s. M. Yusuf Adil Saleem & Co. (DELOITTE).	5,647,383	1 <sup>st</sup>	7,000,000	1. Top ranked firm in terms of combined scores with weightage of	Refer minutes of meeting for evaluation of financial

DIRECTORATE OF URBAN POLICY & STRATEGIC PLANNING  
PLANNING & DEVELOPMENT DEPARTMENT  
GOVERNMENT OF SINDH



Subject: MINUTES OF THE CONSULTANT SELECTION COMMITTEE (CSC) MEETING REGARDING OPENING OF TECHNICAL PROPOSALS FOR INVESTMENT MANAGEMENT STUDY FOR SINDH HELD IN THE OFFICE OF THE DIRECTORATE OF URBAN POLICY & STRATEGIC PLANNING ON 13-2-2015

A meeting of Consultant Selection Committee (CSC) was held under the Chairmanship of Director General, Directorate of Urban Policy & Strategic Planning (UP&SP), Planning & Development Department, Government of Sindh on 13th February, 2015 at 03:30 PM in the committee room of the Directorate for opening of technical proposals submitted by the shortlisted firms for Investment Management Study for Sindh.

The Secretary, Consultant Selection Committee informed that all the three (03) shortlisted firms had submitted technical and financial proposals by the cut off time of 3:00 PM on 13th February, 2015. The list of the shortlisted firms / consortiums that submitted the technical and financial proposals is given in the table below:

S. No.	Name of shortlisted firms
1.	M/s. National Management Consultants Pvt. Ltd.
2.	M/s. Shajar Capital Pakistan Pvt. Ltd. and Naveed Zafar Ashfaq Jaffery & Co.
3.	M/s. M. Yusuf Adil Saleem & Co. (DELOITTE)

The technical proposals were opened in the presence of the representatives of shortlisted firms. Representatives from all the shortlisted firms participated in the opening of the technical proposals. The Chair informed the representatives that the technical proposals would be evaluated as per criteria given in the RFP issued and based on the evaluation; the financial



DIRECTORATE OF URBAN POLICY & STRATEGIC PLANNING  
PLANNING & DEVELOPMENT DEPARTMENT



GOVERNMENT OF SINDH

proposals of the technically qualified firms / consortia would be opened publicly. The meeting ended with the vote of thanks to and from the Chair.

(Muhammad Qasim)  
Section Officer (Dev. - IV)  
Finance Department,  
Govt. of Sindh.  
(Member)

(Nabesh Akhtar)  
Deputy Director (Procurement),  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Member/ Secretary)

(Muhammad Saleem Jalbani)  
Assistant Chief (EPR/ Packages/F.Aid),  
P&D Department,  
Govt. of Sindh.  
(Member)

(Abdul Azeem Uqaili)  
Director - Projects,  
Sindh Board of Investment,  
Govt. of Sindh.  
(Member)

(Mudassir Iqbal)  
Director General,  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Chairman)

(Mumtaz Ali)  
Director Urban Policy & Planning,  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Co-opted Member)

**Subject: MINUTES OF THE CONSULTANT SELECTION COMMITTEE (CSC) MEETING – EVALUATION OF TECHNICAL PROPOSALS FOR INVESTMENT MANAGEMENT STUDY FOR SINDH**

A meeting of Consultant Selection Committee (CSC) was held under the Chairmanship of Director General, Directorate of Urban Policy & Strategic Planning (UP&SP), Planning & Development Department, Government of Sindh on 21<sup>st</sup> May, 2015 at 03:30 PM in the committee room of the Directorate for finalization of evaluation of technical proposals submitted by shortlisted firms / consortia for Investment Management Study for Sindh.

2. The Secretary Consultant Selection Committee informed the members that following three (03) shortlisted firms / consortia submitted the technical and financial proposals.

S. No.	Name of shortlisted firms
1.	M/s. National Management Consultants Pvt. Ltd.
2.	M/s. Shajar Capital Pakistan Pvt. Ltd. and Naveed Zafar Ashfaq Jaffery & Co.
3.	M/s. M. Yusuf Adil Saleem & Co. (DELOITTE)

3. The Consultant Selection Committee thoroughly examined and evaluated the technical proposals submitted by shortlisted firms. The proposals were evaluated as per criteria given in the RFP issued; which included 10 marks for specific experience of the consultants relevant to the assignment; 30 marks for adequacy of the proposed methodology and work plan in responding to the Terms of Reference; and 60 marks for key professional staff qualifications and competence for the assignment (a total of 100 marks).

4. Based on the evaluation of the technical proposals submitted by the shortlisted firms / consortia; two (02) shortlisted firms / consortia scored more than the required 70 marks for technical qualification.

5. The total scores of the firms / consortia; based on the evaluation of the technical proposals for Investment Management Study for Sindh are given below.



**Subject: MINUTES OF THE CONSULTANT SELECTION COMMITTEE (CSC) MEETING – OPENING OF FINANCIAL PROPOSALS FOR INVESTMENT MANAGEMENT STUDY FOR SINDH**

A meeting of Consultant Selection Committee (CSC) was held under the Chairmanship of Director General, Directorate of Urban Policy & Strategic Planning (UP&SP), Planning & Development Department, Government of Sindh on 29<sup>th</sup> May, 2015 at 03:30 PM in the committee room of the Directorate for opening of financial proposals submitted by shortlisted firms / consortia for Investment Management Study for Sindh.

2. As a result of the evaluation of technical proposals, the firms / consortia that secured the minimum qualifying marks of 70 out of 100 were invited for the public opening of Financial Proposals. Representatives of all the two qualified firms / consortia attended the meeting. The Chairman Consultant Selection Committee (CSC) welcomed the members of CSC and representative of qualified consultants. The Secretary CSC read aloud the names of qualified firms / consortia and their technical scores based on evaluation of technical proposals submitted by them. The names of qualified firms / consortia and their technical scores are given in below table.

S. No.	Technically Qualified Firms	Score Obtained
1.	M/s. M. Yusuf Adil Saleem & Co. (DELOITTE)	74.0
2.	M/s. Shajar Capital Pakistan Pvt. Ltd. and Naveed Zafar Ashfaq Jaffery & Co.	71.5


3. The Secretary CSC informed the Committee that the firm M/s. National Management Consultants Pvt. Ltd. could not secure the minimum qualifying score of 70, hence, their financial proposals would be returned unopened.

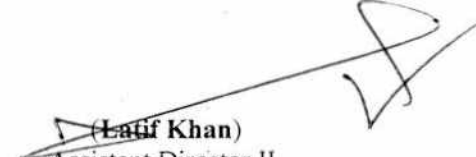
4. The Financial Proposals of technically qualified firms / consortia were opened and the prices quoted were read aloud and recorded as given below.

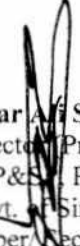
S. No	Consultant's name	Cost of Financial Proposal (PKR)			
		Remuneration	Reimbursable Expenses	Total Cost	Bid Security
1.	M/s. M. Yusuf Adil Saleem & Co. (DELOITTE)	4,350,591/-	1,449,410/-	5,800,000/-	100,000/-
2.	M/s. Shajar Capital Pakistan Pvt. Ltd. and Naveed Zafar Ashfaq Jaffery & Co.	6,000,000/-	500,000/-	6,500,000/-	65,000/-

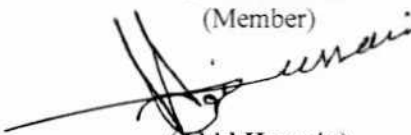
5. The Secretary CSC explained the representatives of the qualified firms that the prices read aloud were quoted prices as per financial proposal submitted by the qualified firms, which would be examined and evaluated by the CSC as per requirements of the RFP and relevant SPPRA rules.


6. The CSC decided to carry out evaluation of the opened Financial Proposals in line with Request for Proposal (RFP) issued and technical proposals submitted by the firm.

  
(Muhammad Qasim)  
Section Officer (Dev. - IV)  
Finance Department,  
Govt. of Sindh.  
(Member)

  
(Latif Khan)  
Assistant Director II,  
Local Government, Rural Development, PHE &  
HTP Department,  
Govt. of Sindh.  
(Member)

  
(Mazhar Af Shaikh)  
Deputy Director (Procurement),  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Member Secretary)

  
(Abid Hussain)  
Section Officer (A&F),  
Planning & Development Department,  
Govt. of Sindh.  
(Member)

  
(Mudassir Iqbal)  
Director General,  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Chairman)

Subject: MINUTES OF THE CONSULTANT SELECTION COMMITTEE (CSC) MEETING – EVALUATION OF FINANCIAL PROPOSALS FOR INVESTMENT MANAGEMENT STUDY FOR SINDH

A meeting of Consultant Selection Committee (CSC) was held under the Chairmanship of Director General, Directorate of Urban Policy & Strategic Planning (UP&SP), Planning & Development Department, Government of Sindh on 04<sup>th</sup> June, 2015 at 03:30 PM in the committee room of the Directorate for evaluation of financial proposals submitted by shortlisted firms / consortia for Investment Management Study for Sindh.

2 The Committee thoroughly examined the financial proposals submitted by the technically qualified firms and found following ambiguities.

a) - M/s. M. Yusuf Adil Saleem & Co. (DELOITTE)

The offered price in the financial proposal submitted by M/s. M. Yusuf Adil Saleem & Co. (DELOITTE) was:

Opened Financial Proposal (PKR)		
Remuneration	Reimbursable Expenses	Total Cost
4,350,591/	1,449,410/	5,800,000/

3. However, the Committee found some ambiguities in the man months provided for support staff 3 and 4. In the financial proposal, the man months for support staff 3 and 4 were given as 4.8 and 6.8 respectively, since the total duration of the assignment was four (04) months. Therefore, the Committee decided to curtail the exceeded man months of support staff 3 and 4 and squeezed to four (04) months.

4. The evaluated financial proposal of M/s. M. Yusuf Adil Saleem & Co. (DELOITTE) was:

Evaluated Financial Proposal (PKR)		
Remuneration	Reimbursable Expenses	Total Cost
4,197,952/	1,449,431/	5,647,383/

b) M/s. Shajar Capital Pakistan Pvt. Ltd. and Naveed Zafar Ashfaq Jaffery & Co.

5. The Committee did not find any ambiguity in the financial proposal and considered the opened financial proposal as evaluated financial proposal.


Evaluated Financial Proposal (PKR)		
Remuneration	Reimbursable Expenses	Total Cost
6,000,000/	500,000/	6,500,000/


6. The Committee ranked the qualified firms combining the technical and financial scores of the firms and recommended the following ranking.




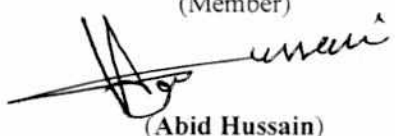
Description	Name of Technically Qualified Firm	
	M. Yusuf Adil Saleem & Co. (DELOITTE)	Shajar Capital Pakistan Pvt. Ltd. and Naveed Zafar Ashfaq Jaffery & Co.
Technical Score (Ts) Out of 100	74.0	71.5
Weightage of Technical Proposal (T) - 80%	59.2	57.2
Bid Price (PKR)	5,647,383.0	6,500,000.0
Lowest Bid Price (PKR)	5647383	
Financial Score (Fs) Out of 100	100.0	86.88
Weightage of Financial Proposal (F) - 20%	20.0	17.4
Combined Score (S)	79.2	74.6
Ranking of the firms	1 <sup>st</sup>	2 <sup>nd</sup>

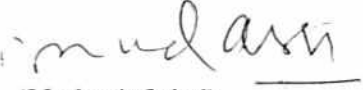
6. The Committee recommended to invite the authorized representative of top ranked firm i.e. M/s. M. Yusuf Adil Saleem & Co. (DELOITTE) for contract negotiation. The meeting ended with a vote of thanks to and from the Chair.

  
(Muhammad Qasim)  
Section Officer (Dev. - IV)  
Finance Department,  
Govt. of Sindh.  
(Member)

  
(Latif Khan)  
Assistant Director II,  
Local Government, Rural Development, PHE &  
HTP Department,  
Govt. of Sindh.  
(Member)

  
(Mazhar Ali Shaikh)  
Deputy Director (Procurement),  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Member Secretary)

  
(Abid Hussain)  
Section Officer (A&F),  
Planning & Development Department,  
Govt. of Sindh.  
(Member)


  
(Mudassir Iqbal)  
Director General,  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Chairman)


**INVESTMENT MANAGEMENT STUDY FOR SINDH  
SUMMARY EVALUATION OF TECHNICAL PROPOSAL**

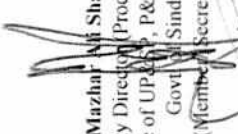
S. No.	Criteria	Allocated Score	Obtained Score		M. Us. of Adit. Schemes & Co.
			National Management	Shajar Capital Pakistan Pvt.	
i	Relevant experience	10	6.0	4.0	?
ii	Adequacy of Proposed Methodology & Work plan	30	16.0	25.5	25
iii	Staff Qualification & Competence for the Assignment (FORM TECH 5&6)	60	36.5	42.0	46
	<b>TOTAL SCORE</b>	<b>100</b>	<b>58.5</b>	<b>71.5</b>	<b>74.6</b>
	<b>Qualified / Disqualified</b>		Disqualified	Qualified	Qualified


Note: Minimum qualifying score =70


Evaluated by:

  
**(Muhammad Qasim)**  
Section Officer (Dev. - IV)  
Finance Department,  
Govt. of Sindh.  
(Member)

  
**(Muhammad Adnan Nazeer)**  
Assistant Chief (PP&H),  
P&D Department,  
Govt. of Sindh.  
(Member)

  
**(Mazhar Ali Shaikh)**  
Deputy Director (Procurement),  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Member/Secretary)

  
**(Abdul Azeem Uqaili)**  
Director - Projects,  
Sindh Board of Investment,  
Govt. of Sindh.  
(Member)

  
**(Mudassar Iqbal)**  
Director General,  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Chairman)

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**INVESTMENT MANAGEMENT STUDY FOR SINDH  
EVALUATION OF TECHNICAL PROPOSAL**

Name of Firm: M/s. National Management Consultants Pvt. Ltd.

S. No.	Criteria	Allocated Score	Obtained Score
<b>i</b>	<b>Relevant experience</b>	<b>10.0</b>	
a	Experience in similar projects as main consultant in Pakistan (FORM TECH 2-B)	8.0	6.0
			01 marks for each relevant project
			50% if sub-consultant
b	International Experience in similar projects (FORM TECH 2-B)	2.0	0.0
			01 marks for each relevant project
			50% if sub-consultant
		<b>Sub Total Criteria (i)</b>	<b>6.0</b>
<b>ii</b>	<b>Adequacy of Proposed Methodology &amp; Work plan</b>	<b>30.0</b>	
a	Technical Approach & methodology as per TOR (FORM TECH 4)	15.0	12.0
b	Work plan (FORM TECH 4)	5.0	1.0
c	Organization & staffing (FORM TECH 4)	5.0	1.0
d	Comments on TOR (FORM TECH 3-A)	5.0	2.0
		<b>Sub Total Criteria (ii)</b>	<b>16.0</b>

**INVESTMENT MANAGEMENT STUDY FOR SINDH  
EVALUATION OF TECHNICAL PROPOSAL**

Name of Firm: M/s. National Management Consultants Pvt. Ltd.

S. No.	POSITION	NAME	TOTAL ALLOCATED SCORE	A General Qualifications 30%		B Adequacy for the assignment 60%		C Experience in region and language 10%		TOTAL SCORE (A+B+C)
				Allocated Score	Obtained Score	Allocated Score	Obtained Score	Allocated Score	Obtained Score	
<b>Design Staff</b>										
1	Team Leader / Investment Specialist	Dr. Junaid Ahmed	20.0	6.0	6.0	12.0	2.0	2.0	2.0	18.0
2	Investment Specialist	Sikandar Abbas	15.0	4.5	3.0	9.0	1.5	1.5	1.5	10.5
3	Economist	Not Provided	15.0	4.5	0.0	9.0	1.5	0.0	0.0	0.0
4	Legal Experts	Khalid Mahmood Siddiqui	10.0	3.0	3.0	6.0	1.0	1.0	1.0	8.0
<b>Sub Total Criteria (iii)</b>										<b>36.5</b>

**Total Score - Criteria (i), (ii) & (iii)**

**58.5**

Evaluated by

INVESTMENT MANAGEMENT STUDY FOR SINDH

EVALUATION OF TECHNICAL PROPOSAL

Name of Firm: M/s. Shajar Capital Pakistan Pvt. Ltd. and Naveed Zafar Ashfaq Jaffery & Co.

S. No.	Criteria	Allocated Score	Obtained Score
<b>i</b>	<b>Relevant experience</b>	<b>10.0</b>	
a	Experience in similar projects as main consultant in Pakistan (FORM TECH 2-B)	8.0	01 marks for each relevant project 4.0
			50% if sub-consultant
b	International Experience in similar projects (FORM TECH 2-B)	2.0	01 marks for each relevant project 0.0
			50% if sub-consultant
		<b>Sub Total Criteria (i)</b>	<b>4.0</b>
<b>ii</b>	<b>Adequacy of Proposed Methodology &amp; Work plan</b>	<b>30.0</b>	
a	Technical Approach & methodology as per TOR (FORM TECH 4)	15.0	13.0
b	Work plan (FORM TECH 4)	5.0	4.0
c	Organization & staffing (FORM TECH 4)	5.0	4.5
d	Comments on TOR (FORM TECH 3-A)	5.0	4.0
		<b>Sub Total Criteria (ii)</b>	<b>25.5</b>

iii - Key professional staff qualifications and competence for the assignment

S. No.	POSITION	NAME	TOTAL ALLOCATED SCORE	A General Qualifications 30%		B Adequacy for the assignment 60%		C Experience in region and language 10%		TOTAL SCORE (A+B+C)
				Allocated Score	Obtained Score	Allocated Score	Obtained Score	Allocated Score	Obtained Score	
				<b>Design Staff</b>						
1	Team Leader / Investment Specialist	Rehan Ateeq	20.0	6.0	5.0	12.0	0.0	2.0	0.0	5.0
2	Investment Specialist	Dr. Hafeez Pasha	15.0	4.5	4.5	9.0	9.0	1.5	1.5	15.0
3	Economist	Imam ul Haq	15.0	4.5	4.5	9.0	8.0	1.5	1.5	14.0
4	Legal Experts	Khalid Uz Zaman	10.0	3.0	3.0	6.0	4.0	1.0	1.0	8.0
									Sub Total Criteria (iii)	42.0

Evaluated by:

**Total Score - Criteria (i), (ii) & (iii)**

**71.5**

**INVESTMENT MANAGEMENT STUDY FOR SINDH  
EVALUATION OF TECHNICAL PROPOSAL**

Name of Firm: M/s. M. Yusuf Adil Saleem & Co. (DELOITTE)

S. No.	Criteria	Allocated Score	Obtained Score
<b>i</b>	<b>Relevant experience</b>	<b>10.0</b>	
a	Experience in similar projects as main consultant in Pakistan (FORM TECH 2-B)	8.0	5.0
		01 marks for each relevant project	
		50% if sub-consultant	
b	International Experience in similar projects (FORM TECH 2-B)	2.0	0.0
		01 marks for each relevant project	
		50% if sub-consultant	
		<b>Sub Total Criteria (i)</b>	<b>5.0</b>
<b>ii</b>	<b>Adequacy of Proposed Methodology &amp; Work plan</b>	<b>30.0</b>	
a	Technical Approach & methodology as per TOR (FORM TECH 4)	15.0	12.0
b	Work plan (FORM TECH 4)	5.0	3.0
c	Organization & staffing (FORM TECH 4)	5.0	4.0
d	Comments on TOR (FORM TECH 3-A)	5.0	4.0
		<b>Sub Total Criteria (ii)</b>	<b>23.0</b>

iii - Key professional staff qualifications and competence for the assignment

S. No.	POSITION	NAME	TOTAL ALLOCATED SCORE	A		B		C		TOTAL SCORE (A+B+C)
				General Qualifications 30%		Adequacy for the assignment 60%		Experience in region and language 10%		
				Allocated Score	Obtained Score	Allocated Score	Obtained Score	Allocated Score	Obtained Score	
<b>Design Staff</b>										
1	Team Leader / Investment Specialist	Mushaq Ali Hiram	20.0	6.0	5.0	12.0	9.0	2.0	2.0	16.0
2	Investment Specialist	Abdul Rab	15.0	4.5	4.0	9.0	4.5	1.5	1.5	10.0
3	Economist	Muhammad Asif Iqbal	15.0	4.5	4.0	9.0	6.5	1.5	1.5	12.0
4	Legal Experts	Rabel Akhund	10.0	3.0	3.0	6.0	4.0	1.0	1.0	8.0
									<b>Sub Total Criteria (iii)</b>	<b>46.0</b>

Evaluated by:

**Total Score - Criteria (i), (ii) & (iii)**

**74.0**





**NOTIFICATION**

NO:SO(ADMN-I)(P&D)12(105)12: In pursuance of Rule-67 of SPPRA Rule-2010, a Consultant Selection Committee, consisting of following members, is hereby constituted for procurement of Consultancy Services for "Investment Management Study" under Directorate of Urban Policy & Strategic Planning, Planning, Development & Spl. Initiatives Department, Government of Sindh:-

i.	Director General Directorate of Urban Policy & Strategic Planning (UP&SP)	Chairman
ii.	Deputy Director (Procurement) Directorate of UP&SP	Member Secretary
iii.	Representative of P&D Department, Government of Sindh.	Member
iv.	Representative of Finance Department, Government of Sindh.	Member
v.	Representative of Sindh Board of Investment	Member

2. The Director, Urban Policy & Strategic Planning, Directorate of UP&SP will serve as a co-opted member of the committee. No Representative member of the Committee will be below BPS-18.

**Terms of Reference (TORs)**

The consultants Selection Committee shall perform the following functions.

1. Short listing of consultants, responding to the request for Expression of Interest, where applicable, in accordance with the criteria mentioned in request for Expression of Interest.
2. Approval for request for Proposal before issuance.
3. Evaluation of technical and financial proposals, according to the selection method and evaluation criteria, mentioned in the request for proposal;
4. Finalization of recommendation based on evaluation.

**MUHAMMAD WASEEM**  
**ADDITIONAL CHIEF SECRETARY (DEV)**

NO: SO(ADMN-I)(P&D)12(105)2012:

Karachi dated the 26<sup>th</sup> Sept. 2014

A copy is forwarded for information & necessary action to:-

1. Secretary to Govt. of Sindh, Finance Department, Karachi.
2. Director General, Urban Policy & Strategic Planning Unit, Sindh, P&D Deptt.
3. Director General, Sindh Board of Investment, Karachi.
4. Accountant General Sindh Karachi.
5. Deputy Secretary (Admn) P&D Deptt. Govt. of Sindh, Karachi.
6. Deputy Secretary (Dev-I), Finance Department, Govt. of Sindh, Karachi.
7. Superintendent, Sindh Govt. Printing Press, Karachi.
8. P.S. to ACS(Dev), P&D Deptt. Govt. of Sindh, Karachi.
9. P.S. to Secretary (P) P&D Deptt. Govt. of Sindh, Karachi.
10. Officers concerned.
11. Master File.

*(Signature)*  
(IMRAN SIBTAIN)  
Section Officer (Admn-I)  
Ph: 021-99211926  
26/09/2014

Dairry No 600  
 Date: 26.9.14  
 Directorate of Urban Policy & Strategic Planning  
 P&D Department Government of Sindh

*hu*  
*29/9/14*  
*Dir/Admn.*  
*DD(P&D) 238*



GOVERNMENT OF SINDH  
PLANNING, DEVELOPMENT &  
SPL. INITIAIVE DEPARTMENT

**NOTIFICATION**

NO:SO(ADMN-I)(P&D)12(105)/12: In pursuance of Rule-31 of SPPRA Rules, 2010 a Redressal Committee, comprising the following, is hereby constituted to grant right to the bidders as a legal obligation to represent against the decisions of Directorate of Urban Policy and Strategic Planning, Planning, Development & Spl. Initiatives Department, Government of Sindh for all consultancy services:-

01.	Secretary (Planning) P&D Department, Government of Sindh.	Chairperson
02.	Representative of Accountant General Sindh (not below an Officer in BPS-18)	Member
03.	An independent professional from relevant field.	Member

**Terms of Reference (TORs)**

TORs of the committee are as provided under Rule-31 of SPP Rule-2010 and to perform any other function ancillary and incidental to the above.

**MUHAMMAD WASEEM**  
Additional Chief Secretary (Dev.)

NO: SO(ADMN-I)(P&D)12(105)/2012:

Karachi dated the 22nd October, 2014

A copy is forwarded for information & necessary action to:-

1. Secretary to Govt. of Sindh, Finance Department, Karachi.
2. Accountant General Sindh, Karachi.
3. Director General, Urban Policy & Strategic Planning Unit, Sindh, P&D Deptt.
4. Deputy Secretary (Admn) P&D Deptt. Govt. of Sindh, Karachi.
5. Deputy Secretary (Dev-I), Finance Department, Govt. of Sindh, Karachi.
6. Superintendent, Sindh Govt. Printing Press, Karachi.
7. P.S. to ACS(Dev), P&D Deptt. Govt. of Sindh, Karachi.
8. Officers concerned.
9. Master File.

h  
24/10/14

(IMRAN SIBTAIN)  
Section Officer (Admn-I)  
Ph: 021-99211926  
22/10/14

DI - b...  
ARM /  
DO (Pm)

**Subject: MINUTES OF THE CONSULTANT SELECTION COMMITTEE (CSC) MEETING – EVALUATION OF TECHNICAL PROPOSALS FOR INVESTMENT MANAGEMENT STUDY FOR SINDH**

A meeting of Consultant Selection Committee (CSC) was held under the Chairmanship of Director General, Directorate of Urban Policy & Strategic Planning (UP&SP), Planning & Development Department, Government of Sindh on 21<sup>st</sup> May, 2015 at 03:30 PM in the committee room of the Directorate for finalization of evaluation of technical proposals submitted by shortlisted firms / consortia for Investment Management Study for Sindh.

2. The Secretary Consultant Selection Committee informed the members that following three (03) shortlisted firms / consortia submitted the technical and financial proposals.

S. No.	Name of shortlisted firms
1.	M/s. National Management Consultants Pvt. Ltd.
2.	M/s. Shajar Capital Pakistan Pvt. Ltd. and Naveed Zafar Ashfaq Jaffery & Co.
3.	M/s. M. Yusuf Adil Saleem & Co. (DELOITTE)


3. The Consultant Selection Committee thoroughly examined and evaluated the technical proposals submitted by shortlisted firms. The proposals were evaluated as per criteria given in the RFP issued; which included 10 marks for specific experience of the consultants relevant to the assignment; 30 marks for adequacy of the proposed methodology and work plan in responding to the Terms of Reference; and 60 marks for key professional staff qualifications and competence for the assignment (a total of 100 marks).


4. Based on the evaluation of the technical proposals submitted by the shortlisted firms / consortia; two (02) shortlisted firms / consortia scored more than the required 70 marks for technical qualification.


5. The total scores of the firms / consortia; based on the evaluation of the technical proposals for Investment Management Study for Sindh are given below.


S. No.	Name of shortlisted firms	Obtained Score	Remarks
1.	M/s. M. Yusuf Adil Saleem & Co. (DELOITTE)	74.0	Qualified for financial opening
2.	M/s. Shajar Capital Pakistan Pvt. Ltd. JV M/s. Naveed Zafar Ashfaq Jaffery & Co.	71.5	Qualified for financial opening
3.	M/s. National Management Consultants Pvt. Ltd.	58.5	Disqualified for financial opening


6. Based on the scores of the evaluated Technical Proposals; the committee recommended M/s. M. Yusuf Adil Saleem & Co. (DELOITTE) and M/s. Shajar Capital Pakistan Pvt. Ltd. JV M/s. Naveed Zafar Ashfaq Jaffery & Co. and technically qualified for opening of financial proposals. The chair desired that the technically qualified firm may be informed regarding their qualification and opening of the financial proposals. The meeting ended with the vote of thanks to and from the Chair.

  
**(Muhammad Qasim)**  
Section Officer (Dev. - IV)  
Finance Department,  
Govt. of Sindh.  
(Member)

  
**(Mazhar Ali Shaikh)**  
Deputy Director (Procurement),  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Member/ Secretary)

  
**(Muhammad Adnan Nazeer)**  
Assistant Chief (PP&H),  
Planning & Development Department,  
Govt. of Sindh.  
(Member)

  
**(Abdul Azeem Uqaili)**  
Director - Projects,  
Sindh Board of Investment,  
Govt. of Sindh.  
(Member)


  
**(Mudassir Iqbal)**  
Director General,  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Chairman)


**INVESTMENT MANAGEMENT STUDY FOR SINDH  
SUMMARY EVALUATION OF TECHNICAL PROPOSAL**


S. No.	Criteria	Allocated Score	Obtained Score		
			National Management	Shajar Capital Pakistan Pvt.	M. Yusuf Adil Saleem & Co.
i	Relevant experience	10	6.0	4.0	5.0
ii	Adequacy of Proposed Methodology & Work plan	30	16.0	25.5	23.0
iii	Staff Qualification & Competence for the Assignment (FORM TECH 5&6)	60	36.5	42.0	46.0
	<b>TOTAL SCORE</b>	<b>100</b>	<b>58.5</b>	<b>71.5</b>	<b>74.0</b>
	<b>Qualified / Disqualified</b>		Disqualified	Qualified	Qualified


Note: Minimum qualifying score = 70


Evaluated by:

  
**(Muhammad Qasim)**  
Section Officer (Dev. - IV)  
Finance Department,  
Govt. of Sindh.  
(Member)

  
**(Muhammad Adnan Nazeer)**  
Assistant Chief (PP&H),  
P&D Department,  
Govt. of Sindh.  
(Member)

  
**(Mazhar Ali Shailkh)**  
Deputy Director (Procurement),  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Member Secretary)

  
**(Abdul Azeem Uqaili)**  
Director - Projects,  
Sindh Board of Investment,  
Govt. of Sindh.  
(Member)

  
**(Mudassir Iqbal)**  
Director General,  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh.  
(Chairman)

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**INVESTMENT MANAGEMENT STUDY FOR SINDH  
EVALUATION OF TECHNICAL PROPOSAL**

Name of Firm: M/s. National Management Consultants Pvt. Ltd.

S. No.	Criteria	Allocated Score	Obtained Score
<b>i</b>	<b>Relevant experience</b>	<b>10.0</b>	
a	Experience in similar projects as main consultant in Pakistan (FORM TECH 2-B)	8.0	6.0
		01 marks for each relevant project	
		50% if sub-consultant	
b	International Experience in similar projects (FORM TECH 2-B)	2.0	0.0
		01 marks for each relevant project	
		50% if sub-consultant	
		<b>Sub Total Criteria (i)</b>	<b>6.0</b>
<b>ii</b>	<b>Adequacy of Proposed Methodology &amp; Work plan</b>	<b>30.0</b>	
a	Technical Approach & methodology as per TOR (FORM TECH 4)	15.0	12.0
b	Work plan (FORM TECH 4)	5.0	1.0
c	Organization & staffing (FORM TECH 4)	5.0	1.0
d	Comments on TOR (FORM TECH 3-A)	5.0	2.0
		<b>Sub Total Criteria (ii)</b>	<b>16.0</b>

**INVESTMENT MANAGEMENT STUDY FOR SINDH  
EVALUATION OF TECHNICAL PROPOSAL**

Name of Firm: M/s. National Management Consultants Pvt. Ltd.

iii - Key professional staff qualifications and competence for the assignment										
S. No.	POSITION	NAME	TOTAL ALLOCATED SCORE	A General Qualifications 30%		B Adequacy for the assignment 60%		C Experience in region and language 10%		TOTAL SCORE (A+B+C)
				Allocated Score	Obtained Score	Allocated Score	Obtained Score	Allocated Score	Obtained Score	
<b>Design Staff</b>										
1	Team Leader / Investment Specialist	Dr. Junaid Ahmed	20.0	6.0	6.0	12.0	10.0	2.0	2.0	18.0
2	Investment Specialist	Sikandar Abbasi	15.0	4.5	3.0	9.0	6.0	1.5	1.5	10.5
3	Economist	Not Provided	15.0	4.5	0.0	9.0	0.0	1.5	0.0	0.0
4	Legal Experts	Khalid Mahmood Siddiqui	10.0	3.0	3.0	6.0	4.0	1.0	1.0	8.0
<b>Sub Total Criteria (iii)</b>										<b>36.5</b>

**Total Score - Criteria (i), (ii) & (iii)**

**58.5**

Evaluated by

**INVESTMENT MANAGEMENT STUDY FOR SINDH  
EVALUATION OF TECHNICAL PROPOSAL**

Name of Firm: M/s. Shajar Capital Pakistan Pvt. Ltd. and Naveed Zafar Ashfaq Jaffery & Co.

S. No.	Criteria	Allocated Score	Obtained Score
<b>i</b>	<b>Relevant experience</b>	<b>10.0</b>	
a	Experience in similar projects as main consultant in Pakistan (FORM TECH 2-B)	8.0	4.0
		01 marks for each relevant project	
		50% if sub-consultant	
b	International Experience in similar projects (FORM TECH 2-B)	2.0	0.0
		01 marks for each relevant project	
		50% if sub-consultant	
		<b>Sub Total Criteria (i)</b>	<b>4.0</b>
<b>ii</b>	<b>Adequacy of Proposed Methodology &amp; Work plan</b>	<b>30.0</b>	
a	Technical Approach & methodology as per TOR (FORM TECH 4)	15.0	13.0
b	Work plan (FORM TECH 4)	5.0	4.0
c	Organization & staffing (FORM TECH 4)	5.0	4.5
d	Comments on TOR (FORM TECH 3-A)	5.0	4.0
		<b>Sub Total Criteria (ii)</b>	<b>25.5</b>



## iii - Key professional staff qualifications and competence for the assignment

S. No.	POSITION	NAME	TOTAL ALLOCATED SCORE	A		B		C		TOTAL SCORE (A+B+C)
				General Qualifications		Adequacy for the assignment		Experience in region and language		
				30%	70%	60%	40%	10%	90%	
Allocated Score	Obtained Score	Allocated Score	Obtained Score	Allocated Score	Obtained Score	Allocated Score	Obtained Score	Sub Total Criteria (iii)		
<b>Design Staff</b>										
1	Team Leader / Investment Specialist	Rehan Ateeq	20.0	6.0	5.0	12.0	0.0	2.0	0.0	5.0
2	Investment Specialist	Dr. Hafeez Pasha	15.0	4.5	4.5	9.0	9.0	1.5	1.5	15.0
3	Economist	Imam ul Haq	15.0	4.5	4.5	9.0	8.0	1.5	1.5	14.0
4	Legal Experts	Khaliq Uz Zaman	10.0	3.0	3.0	6.0	4.0	1.0	1.0	8.0
										<b>42.0</b>

Evaluated by:

**Total Score - Criteria (i), (ii) & (iii)****71.5**

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**INVESTMENT MANAGEMENT STUDY FOR SINDH  
EVALUATION OF TECHNICAL PROPOSAL**

Name of Firm: M/s. M. Yusuf Adil Saleem &amp; Co. (DELOITTE)

S. No.	Criteria	Allocated Score	Obtained Score
<b>i</b>	<b>Relevant experience</b>	<b>10.0</b>	
a	Experience in similar projects as main consultant in Pakistan (FORM TECH 2-B)	8.0	5.0
		01 marks for each relevant project	
		50% if sub-consultant	
b	International Experience in similar projects (FORM TECH 2-B)	2.0	0.0
		01 marks for each relevant project	
		50% if sub-consultant	
		<b>Sub Total Criteria (i)</b>	<b>5.0</b>
<b>ii</b>	<b>Adequacy of Proposed Methodology &amp; Work plan</b>	<b>30.0</b>	
a	Technical Approach & methodology as per TOR (FORM TECH 4)	15.0	12.0
b	Work plan (FORM TECH 4)	5.0	3.0
c	Organization & staffing (FORM TECH 4)	5.0	4.0
d	Comments on TOR (FORM TECH 3-A)	5.0	4.0
		<b>Sub Total Criteria (ii)</b>	<b>23.0</b>

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**INVESTMENT MANAGEMENT STUDY FOR SINDH  
EVALUATION OF TECHNICAL PROPOSAL**

Name of Firm: M/s. M. Yusuf Adil Saleem &amp; Co. (DELOITTE)

S. No.	Criteria	Allocated Score	Obtained Score
<b>i</b>	<b>Relevant experience</b>	<b>10.0</b>	
a	Experience in similar projects as main consultant in Pakistan (FORM TECH 2-B)	8.0	5.0
		01 marks for each relevant project	
		50% if sub-consultant	
b	International Experience in similar projects (FORM TECH 2-B)	2.0	0.0
		01 marks for each relevant project	
		50% if sub-consultant	
		<b>Sub Total Criteria (i)</b>	<b>5.0</b>
<b>ii</b>	<b>Adequacy of Proposed Methodology &amp; Work plan</b>	<b>30.0</b>	
a	Technical Approach & methodology as per TOR (FORM TECH 4)	15.0	12.0
b	Work plan (FORM TECH 4)	5.0	3.0
c	Organization & staffing (FORM TECH 4)	5.0	4.0
d	Comments on TOR (FORM TECH 3-A)	5.0	4.0
		<b>Sub Total Criteria (ii)</b>	<b>23.0</b>

## iii - Key professional staff qualifications and competence for the assignment

S. No.	POSITION	NAME	TOTAL ALLOCATED SCORE	A General Qualifications 30%		B Adequacy for the assignment 60%		C Experience in region and language 10%		TOTAL SCORE (A+B+C)
				Allocated Score	Obtained Score	Allocated Score	Obtained Score	Allocated Score	Obtained Score	
				<b>Design Staff</b>						
1	Team Leader / Investment Specialist	Mushtaq Ali Hiraani	20.0	6.0	5.0	12.0	9.0	2.0	2.0	16.0
2	Investment Specialist	Abdul Raab	15.0	4.5	4.0	9.0	4.5	1.5	1.5	10.0
3	Economist	Muhammad Asif Iqbal	15.0	4.5	4.0	9.0	6.5	1.5	1.5	12.0
4	Legal Experts	Rabeel Akhund	10.0	3.0	3.0	6.0	4.0	1.0	1.0	8.0
									Sub Total Criteria (iii)	46.0

Evaluated by:

Total Score - Criteria (i), (ii) &amp; (iii)

74.0

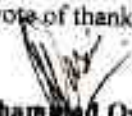



**Subject: MINUTES OF THE CONSULTANT SELECTION COMMITTEE (CSC) MEETING ON ISSUANCE OF REQUEST FOR PROPOSAL (RFP) FOR INVESTMENT MANAGEMENT STUDY FOR SINH HELD IN THE OFFICE OF THE DIRECTORATE OF URBAN POLICY & STRATEGIC PLANNING ON 15-1-2015**


A meeting of Consultant Selection Committee (CSC) was held under the Chairmanship of Director General, Directorate of Urban Policy & Strategic Planning (UP&SP), Planning & Development Department, Government of Sindh on 14<sup>th</sup> January, 2015 at 03:30 PM in the committee room of the Directorate for issuance of Request for Proposal (RFP) to the shortlisted consultants and SPPRA for hoisting on their website.

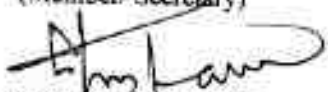
2. Secretary, Consultant Selection Committee informed the Committee that in pursuance of obtaining approval from Planning & Development Department Govt. of Sindh for adopting Quality and Cost Based Selection (QCBS) method for selection of the firm, P&D Department advised that the CSC has been mandated to plenary approve RFP, which among other things also includes the method of procurement for selection of consultant / firm. The Secretary further informed that a telephonic conversation was made with SPPRA regarding issuance of RFP to the shortlisted consultants and SPPRA itself for hoisting on their website. The SPPRA communicated that the procuring agency should send RFP to the shortlisted consultants and SPPRA simultaneously.

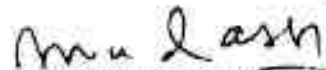
3. In view of the above advice of P&DD and SPPRA, the Committee finalized the RFP and decided to issue to the shortlisted firms / consortia for submission of their technical and financial proposals for subject assignment and SPPRA simultaneously. Moreover, the Committee decided to send evaluation of the EOIs and minutes of the CSC meetings to SPPRA for their record and hoisting the same on their website. The meeting ended with the vote of thanks to and from the Chair.


  
**(Muhammad Qasim)**  
 Section Officer (Dev. - IV)  
 Finance Department,  
 Govt. of Sindh.  
 (Member)

  
**(Nabesh Akhtar)**  
 Deputy Director (Procurement),  
 Directorate of UP&SP, P&D Department,  
 Govt. of Sindh.  
 (Member/ Secretary)

  
**(Muhammad Saleem Jalbani)**  
 Assistant Chief (EPR/ Packages/F.Aid),  
 P&D Department,  
 Govt. of Sindh.  
 (Member)

  
**(Abdul Azeem Uqaili)**  
 Director - Projects,  
 Sindh Board of Investment,  
 Govt. of Sindh.  
 (Member)

  
**(Mudassir Iqbal)**  
 Director General,  
 Directorate of UP&SP, P&D Department,  
 Govt. of Sindh.  
 (Chairman)

  
**MUMTAZ ALI**  
 Director / Co-ordinator  
 Planning & Strategic Planning,  
 P&D, Sindh

Subject: **MINUTES OF THE CONSULTANT SELECTION COMMITTEE (CSC) MEETING – OPENING OF EXPRESSION OF INTERESTS (EOIs) FOR INVESTMENT MANAGEMENT STUDY FOR SINDH.**

A meeting of Consultant Selection Committee (CSC) was held under the Chairmanship of Director General, Directorate of Urban Policy & Strategic Planning (UP&SP), Planning & Development Department, Government of Sindh on 1<sup>st</sup> December, 2014 at 03:00 PM in the committee room of the Directorate for evaluation of Expression of Interest (EOIs) submitted by the interested firms for Investment Management Study for Sindh.

2. The Secretary, Consultant Selection Committee informed the Committee that a total of five (05) firms had submitted the EOIs by the cut off time of 3:00 PM on 05<sup>th</sup> November, 2014 for the subject consultancy services and same were opened at 03:30 PM on same date in the presence of the representatives of bidders. The list of the firms that submitted the EOIs along with pay order / bank draft of Rs. 1,000/- is given below:

S. No.	Name of firms
1.	M/s. National Management Consultants Pvt. Ltd.
2.	M/s. Institute of business Management (I.O.B.M)
3.	M/s. Sukkur Institute of Business Administration
4.	M/s. Shajar Capital Pakistan Pvt. Ltd. and Naveed Zafar Ashfaq Jaffery & Co.
5.	M/s. M. Yusuf Adil Saleem & Co. (DELOITTE)

3. Based on the evaluation criteria prepared under SPPRA Rules 2010 and given in the EOI form, the committee thoroughly discussed and reviewed the EOI documents submitted by the interested firms / consortia. Considering the passing score of 70 out of 100, the committee recommended a shortlist of three (03) firms / consortia. The list of shortlisted firms and their scores are given below:


S. No.	Name of shortlisted firms	Score (out of 100)
1.	M/s. National Management Consultants Pvt. Ltd.	80.6
2.	M/s. Shajar Capital Pakistan Pvt. Ltd. and Naveed Zafar Ashfaq Jaffery & Co.	82.5
3.	M/s. M. Yusuf Adil Saleem & Co. (DELOITTE)	81.3


4. The Committee also discussed the matter of Request for Proposal (RFP) document of SPPRA to invite technical and financial proposals from the shortlisted firms. Keeping in view the scope and terms of reference of the services required for the assignment, the committee recommended to adopt Quality and Cost Based Selection (QCBS) Method for selection of consultants. The committee also recommended the weightage given to technical and financial proposals of 80% and 20% respectively. The Committee finalized the format of





the RFP based on Full Technical Proposal (FTP) and Lump-Sum contract, as per SPPRA Rules.

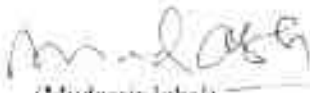
5. The Chair desired that before issuance of RFP to the shortlisted firms, the Secretary of the Committee may obtain approval from competent authority regarding the method of selection of consultant on Quality and Cost Based Selection (QCBS) for the subject assignment. The Chair also desired to send draft RFP along with evaluation of the EOs to SPPRA for their record. The meeting ended with the vote of thanks to and from the Chair.


  
(Muhammad Qasim)  
Section Officer (Dev. - IV)  
Finance Department,  
Govt. of Sindh,  
(Member)

  
(Nabesh Akhtar)  
Deputy Director (Procurement),  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh  
(Member/ Secretary)

  
(Muhammad Adnan Nazeer)  
Assistant Chief (PP&H),  
P&D Department,  
Govt. of Sindh,  
(Member)

  
(Abdul Azeem Qureshi)  
Director - Projects,  
Sindh Board of Investment,  
Govt. of Sindh,  
(Member)

  
(Mudassar Iqbal)  
Director General,  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh,  
(Chairman)

  
(Muhtaz Ali)  
Director Urban Policy & Planning,  
Directorate of UP&SP, P&D Department,  
Govt. of Sindh,  
(Co-opted Member)

## SUMMARY EVALUATION SHEET FOR EXPRESSIONS OF INTEREST

Project Title: Investment Management Study for Sindh

S. No	Name of Firm	Score	Qualified / Disqualified
1	M/s. National Management Consultants Pvt. Ltd.	86.6	Qualified
2	M/s. Institute of Business Management (I.B.M.)	33.4	Disqualified
3	M/s. Sukkar Institute of Business Administration	43.4	Disqualified
4	M/s. Sindh Capital Pakistan Pvt. Ltd. (M. Naveed Zafar Afridi, Jeffrey & Co.)	81.6	Qualified
5	M/s. M. Yousaf Ali Salim & Co. (DELOITTE)	81.3	Qualified


Note: 50 marks out of 100 have been fixed for Qualification

Participated by:

  
 (Muhammad Qasim)  
 Section Officer (Des - IV)  
 Finance Department,  
 Govt. of Sindh  
 (Member)

  
 (Nabeen Akhtar)  
 Deputy Director (Procurement),  
 Directorate of UP&SP, P&D Department,  
 Govt. of Sindh  
 (Member Secretary)

  
 (Muhammad Nadeem)  
 Assistant Chief (EP&P Packages F.Aid),  
 P&D Department,  
 Govt. of Sindh  
 (Member)

  
 (Abdul Azeem Uqail)  
 Director - Projects,  
 Sindh Board of Investment,  
 Govt. of Sindh  
 (Member)

  
 (Mudasir Iqbal)  
 Director General,  
 Directorate of UP&SP, P&D Department,  
 Govt. of Sindh  
 (Chairman)

  
 Director - Investment Management  
 Co-qualified Member



EVALUATION SHEET FOR EXPRESSIONS OF INTEREST

Project Title: Investment Management Study for South

Criteria	Weight	Candidate				Total	Rank	Remarks
		1	2	3	4			
<b>I. Technical Standing / Profile</b>								
<b>A. Project Experience</b>								
1. Experience (Include specific nature of services requested) Minimum Value of Contract (M.C.) include	10							
2. 02 to 5 Projects	10							
3. 1 to 1 Project	10							
4. More than 1 Project	10							
<b>B. Experience in Investment / Issue / Service sector of investment (annual minimum value of Contract M.C.) include</b>								
1. 1 to 2 Projects	10							
2. 1 year 1 Project	10							
3. More than 1 Project	10							
<b>Sub Total - A</b>								
<b>II. Personnel Experience / Technical Personnel in the permanent Employment of the Firm (if company)</b>								
<b>A. No. of personnel (Relative Technical)</b>								
1. 1 to 5	10							
2. 6 to 10	10							
3. 11 to 20	10							
4. More than 20	10							
<b>B. Formations of relevant technical personnel with the Firm</b>								
1. For each year professional (year 1 to 5)	10							
2. 1 to 2	10							
3. 3 to 4	10							
4. More than 4	10							
<b>Sub Total - B</b>								
<b>III. Financial Standing / Status of the Firm</b>								
<b>A. Average annual turnover (For the last three years with certificate)</b>								
1. Annual turnover of up to P. 5 million	10							
2. Annual turnover of P. 5 to 10 million	10							
3. Annual turnover of more than P. 10 million	10							
<b>Sub Total - C</b>								
<b>Total (A+B+C) Qualified / Suspended</b>								
	100	80.4	73.8	41.4	82.5	81.3	Qualified	Qualified

(continued)

*[Handwritten signatures and initials]*



**NOTIFICATION**

NO:SO(ADMN-I)(P&D)12(105)2012: In pursuance of Rule-67 of SPPRA Rule-2010, a Consultant Selection Committee, consisting of following members, is hereby constituted for procurement of Consultancy Services for "Investment Management Study" under Directorate of Urban Policy & Strategic Planning, Planning, Development & Spl. Initiatives Department, Government of Sindh.

i.	Director General Directorate of Urban Policy & Strategic Planning (UP&SP)	Chairman
ii.	Deputy Director (Procurement) Directorate of UP&SP	Member Secretary
iii.	Representative of P&D Department, Government of Sindh.	Member
iv.	Representative of Finance Department, Government of Sindh.	Member
v.	Representative of Sindh Board of Investment	Member

2. The Director, Urban Policy & Strategic Planning, Directorate of UP&SP will serve as a co-opted member of the committee. No Representative member of the Committee will be below BPS-18.

**Terms of Reference (TORs)**

The consultants Selection Committee shall perform the following functions:

1. Short listing of consultants, responding to the request for Expression of Interest, where applicable, in accordance with the criteria mentioned in request for Expression of Interest.
2. Approval for request for Proposal before issuance.
3. Evaluation of technical and financial proposals, according to the selection method and evaluation criteria, mentioned in the request for proposal.
4. Finalization of recommendation based on evaluation.

**MUHAMMAD WASEEM**  
ADDITIONAL CHIEF SECRETARY (DEV)

NO: SO(ADMN-I)(P&D)12(105)2012

Karachi dated the 26<sup>th</sup> Sept. 2014

A copy is forwarded for information & necessary action to:-

1. Secretary to Govt. of Sindh, Finance Department, Karachi.
2. Director General, Urban Policy & Strategic Planning Unit, Sindh, P&D Deptt.
3. Director General, Sindh Board of Investment, Karachi.
4. Accountant General Sindh Karachi.
5. Deputy Secretary (Admin) P&D Deptt. Govt. of Sindh, Karachi.
6. Deputy Secretary (Dev-I), Finance Department, Govt. of Sindh, Karachi.
7. Superintendent, Sindh Govt. Printing Press, Karachi.
8. P.S. to ACS(Dev), P&D Deptt. Govt. of Sindh, Karachi.
9. P.S. to Secretary (P) P&D Deptt. Govt. of Sindh, Karachi.
10. Officers concerned.
11. Master File.

(IMRAN SIBTAJIN)  
Section Officer (Admin-I)  
Ph: 021-99211926

26/09/2014

Investment  
Dairy No 600  
Date: 26.9.14  
Director General  
P&D Department Government of Sindh

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29/9/14  
Dir/ADM  
DS(P&D) 25/9