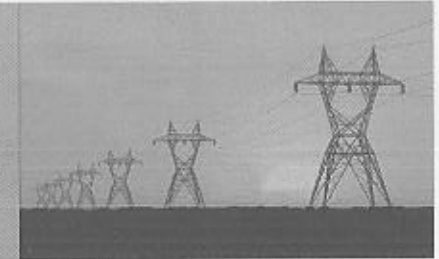




**REQUEST FOR QUALIFICATION  
for  
SINDH NOORIABAD GAS POWER PROJECT  
on Build Own and Operate (BOO) Basis**



**Background**

The Energy Department Government of Sindh (GOS) has decided to Build, Own and Operate Power Plants at various places in the province of Sindh. For this endeavour, as a first case, expression of interest is sought for the Landmark Gas Based Power Project of a total of 50 MW which shall be developed at Nooriabad Industrial Area and shall have a gross capacity of 50 MW to address acute power shortage at Nooriabad and adjoining areas as a captive power source.

In this regard, GoS wants to prequalify potential firms/consortium of firms for issuing Request for Proposal (RFP). Interested firms/ consortia would need to demonstrate related experience and expertise to undertake the assignment. The envisioned PPP Procurement structure is a Build Own & Operate (BOO) model.

**Scope of Work**

The selected bidder will be responsible for the following:

- I. Designing, financing, construction, operation and maintenance of specified 50 MW Gas Based Power Plants at Nooriabad Industrial Zone and adjoining area.
- II. Ensuring persistent Supply of electricity for the Industrial Estates and adjoining area.
- III. Management of Special Purpose Company (having 51% ownership by private sector and minority shareholding by public sector) incorporated to undertake the project.
- IV. Liaison with the relevant Government Authorities , Agencies and associate bodies, for the procurement and delivery including areas of generation, transmission and distribution.

**Proposed Management Structure:**

Special Purpose Company (SPC) is being incorporated as per the Companies Ordinance under the name "Sindh Nooriabad Power Company" as a public sector entity at the initial stage but during the course of time, the majority shareholding would be converted to private sector holding a minimum of 51% stake.

**Submission of Pre-Qualification Documents**

The Request for Qualification (RFQ) document may be downloaded from [www.pppunitsindh.gov.pk](http://www.pppunitsindh.gov.pk) and [www.pprasindh.gov.pk](http://www.pprasindh.gov.pk) . Duly filled in Pre-qualification documents must reach Energy Department office not later than 1400 hrs on 18<sup>th</sup> September 2012.

Request for Proposal (RFP) would only be issued to pre-qualified firms.

**Contact Person and Address**

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2. **Syed Bilal Hassan**  
**Assistant Director Public Private Partnership Unit,**  
**Barrack No 17, Sindh Secretariat No 4A, Court Road, Karachi.**  
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## Bid Evaluation Report

1. Name of Procuring Agency: Energy Department
2. Tender Reference No: INF-KRY:No.3384/12
3. Tender Description/Name of work/item: **Sindh Nooriabad Gas Power Project**
4. Method of Procurement: Lowest levelized Tariff amongst the technically qualified bidders
5. Tender Published: Published in Daily Dawn and Daily Kawish newspapers on August 27, 2012
6. Total Bid documents Sold: N/A
7. Total Bids Received: Two
8. Technical Bid Opening date: (if applicable) November 12, 2012
9. No. of Bid technically qualified (if applicable): Two
10. Bid(s) Rejected: One
11. Financial Bid Opening date: November 20, 2012

### 12. Bid Evaluation Report:

#### Technical Scores (Qualifying Marks: 80)

TECHNOMEN KINETICS (PRIVATE) LIMITED			
QUALIFICATION OF PARTNER COMPANY FOR NOORIABAD POWER PROJECT			
		Scoring %	MAX MARKS
Q1	Methodology for the Development of the Project		10
	i. Excellent	10	10
	ii. Good	6	
	iii. Average	3	
Q2	Organization and Personnel		10
	i. Cover all disciplines	10	10
	ii. Cover 80% of disciplines	6	
	iii. Cover 60% of disciplines	3	
Q3	Size of each Power Generating Unit (except Steam Turbine)		15
	i. 20 MW and above	15	

*Qatir*

	ii.	8-20 MW	12	12
	iii.	4-8 MW	7	
	iv.	Less than 4 MW	0	
Q5	<b>Time from Financial Close to Achieve Commercial Operation for Simple Cycle</b>			15
	i.	Less than 12 months	15	
	ii.	12-14 months	10	10
	iii.	More than 14 months	7	
Q6	<b>Time from Financial close to Achieve Commercial Operation for Combined Cycle</b>			10
	i.	18 months or less	10	10
	ii.	More than 18 months but less than 20 months	7	
	iii.	More than 20 months but less than 22 months	4	
	iv.	More than 22 months	0	
Q7	<b>Compliance of Scope of Work</b>			20
	i.	100%	20	20
	ii.	95% and above	12	
	iii.	Less than 95% but no less than 90%	6	
Q8	<b>Time to Achieve Financial Close</b>			20
	i.	4 months or less	20	20
	ii.	More than 4 months but less than 6 months	12	
	iii.	More than 6 months	6	
	<b>Total Maximum Marks</b>			100
	<b>Marks Achieved</b>			92

OMNI (PRIVATE) LIMITED			
QUALIFICATION OF PARTNER COMPANY FOR NOORIABAD POWER PROJECT PHASE-I			
		Scoring %	MAX MARKS
Q1	<b>Methodology for the Development of the Project</b>		10
	i.	Excellent	10
	ii.	Good	6
	iii.	Average	3
Q2	<b>Organization and Personnel</b>		10
	i.	Cover all disciplines	10
	ii.	Cover 80% of disciplines	6

*Qatid*


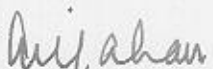
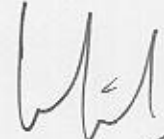

	iii. Cover 60% of disciplines	3	
Q3	Size of each Power Generating Unit (except Steam Turbine)		15
	i. 20 MW and above	15	
	ii. 8-20 MW	12	
	iii. 4-8 MW	7	7
	iv. Less than 4 MW	0	
Q5	Time from Financial Close to Achieve Commercial Operation for Simple Cycle		15
	i. Less than 12 months	15	
	ii. 12-14 months	10	10
	iii. More than 14 months	7	
Q6	Time from Financial close to Achieve Commercial Operation for Combined Cycle		10
	i. 18 months or less	10	
	ii. More than 18 months but less than 20 months	7	7
	iii. More than 20 months but less than 22 months	4	
	iv. More than 22 months	0	
Q7	Compliance of Scope of Work		20
	i. 100%	20	20
	ii. 95% and above	12	
	iii. Less than 95% but no less than 90%	6	
Q8	Time to Achieve Financial Close		20
	i. 4 months or less	20	20
	ii. More than 4 months but less than 6 months	12	
	iii. More than 6 months	6	
	<b>Total Maximum Marks</b>		<b>100</b>
	<b>Marks Achieved</b>		<b>84</b>

### Financial Score

Decision Criteria	Levelized Tariff	
	Omni (Pvt.) Ltd.	Technomen Kinetics (Pvt.) Ltd.
Levelized Tariff		
Rs./kWh	9.252	7.929
US Cents/kWh	9.500	8.174

*Qatic*

Members of TFEC for Signature

S.No.	Name	Designation	Signature
01.	MALIK ASRAR HUSSAIN	Additional Chief Secretary (Dev), P&D Department	
02.	ARIF AHMED KHAN	Secretary, Finance Department	
03.	MOHAMMAD SOHAIL RAJPUT	Secretary, Energy Department	
04.	NIAZ ALI SHAIKH	Director/ Deputy Director, Energy Department	
05.	KHALID M. SHAIKH	Director-I, PPP Unit, Finance Department	