SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

		SINDH BANK LTD	
	NAME OF THE ORGANIZATION / DEPTT.	O Seed that Don't	
	PROVINCIAL / LOCAL GOVT./ OTHER	Scheduled Bank	
3)	TITLE OF CONTRACT	Supply and installation of POS Terminals	
4)	TENDER NUMBER	SNDB/COK/ADMIN/TD/473/2014	
5)	BRIEF DESCRIPTION OF CONTRACT	Supply and Installation of POS Terminals	
6)	FORUM THAT APPROVED THE SCHEME	Procurement Committee	
7)	TENDER ESTIMATED VALUE	3,750,000/-	
8)	ENGENE BRUKE STIM ATE		
9)	ESTIMATED COMPLETION PERIOD (AS P	ER CONTRACT) 1 year	
	TENDER OPENED ON (DATE & TIME)	Technical(29/05/2014 at12:00)Financial(29/05/2014 12:00)	
11)	NUMBER OF TENDER DOCUMENTS SOLI (Attach list of buyers)	0 03	
12)	NUMBER OF BIDS RECEIVED	21	
13)	NUMBER OF BIDDERS PRESENT AT THE	TIME OF OPENING OF BIDS 01	
14)	BID EVALUATION REPORT	12 Apg 2014 (Sindh Bank Website)	Khi.
15)	NAME AND ADDRESS OF THE SUCCESSI	FUL BIDDER M's Resyanco Business System 84 - A SMCHS	K-111.
16)	CONTRACT AWARD PRICE	1,885,500/	ł
17)	RANKING OF SUCCESSFUL BIDDER IN E (i.e. 1 st , 2 nd , 3 rd EVALUATION BID).	VALUATION REPORT M/s Rayyanco Business System	
	,		
18	METHOD OF PROCUREMENT USED: - (T	ick one)	
	a) SINGLE STAGE - ONE ENVELOP	E PROCEDURE Domestic/ Local	
	b) SINGLE STAGE - TWO ENVELOR	PE PROCEDURE	
	c) TWO STAGE BIDDING PROCEDU	JRE	:
	d) TWO STAGE - TWO ENVELOPE	BIDDING PROCEDURE	
	PLEASE SPECIFY IF ANY OTHER EMERGENCY, DIRECT CONTRACTI	R METHOD OF PROCUREMENT WAS ADOPTED i.e. NG ETC. WITH BRIEF REASONS:	

		Pi	ROCUREMENT COMMITTE
19) APPRO	OVING AUTHORITY FOR AWARD OF CONTRA	ACT_	
	THER THE PROCUREMENT WAS INCLUDED IT		UAL PROCUREMENT PLAN?
21) ADVE	RTISEMENT:		
		Yes	SPPRA S.NO.20368
i)	SPPRA Website (If yes, give date and SPPRA Identification No.)	No	
ii)	News Papers (If yes, give names of newspapers and dates)	Yes	Daily Ibrat, Roznama Express, ExpressnTribune on Date 13 May,2014
		No	
ŕ	JRE OF CONTRACT		Domestic Int.
WAS	THER QUALIFICATION CRITERIA INCLUDED IN BIDDING / TENDER DOCUMES s, enclose a copy)	VTS?	Yes / No
WAS	THER BID EVALUATION CRITERIA S INCLUDED IN BIDDING / TENDER DOCUME S, enclose a copy)	NTS?	Yes ✓ No
25) WHE MET	ETHER APPROVAL OF COMPETENT AUTHOR THOD OTHER THAN OPEN COMPETITIVE BID	JTY W DING	AS OBTAINED FOR USING A Yes No
26) WAS	S BID SECURITY OBTAINED FROM ALL THE	BIDDE	ERS? Yes V No
27) WHI BID	ETHER THE SUCCESSFUL BID WAS LOWEST / BEST EVALUATED BID (in case of Consultanc	EVAL ies)	UATED Yes V No
	ETHER THE SUCCESSFUL BIDDER WAS TECH MPLIANT?	HNICA	ALLY Yes V No
29) WH THE	ETHER NAMES OF THE BIDDERS AND THEI ETIME OF OPENING OF BIDS?	R QU	OTED PRICES WERE READ OUT AT Yes V No
CO1	IETHER EVALUATION REPORT GIVEN TO NTRACT? tach copy of the bid evaluation report)) BIĽ	Yes / No

ANY COM (If yes, resu	IPLAINTS RECEIVED ult thereof)		Yes	
32) ANY DEV	TATION FROM SPECIFIC	CATIONS GIVEN II	No No THE TE	No ENDER NOTICE / DOCUMENTS
(If yes, giv	e details)		Yes No	No
33) WAS THE (If yes, giv	E EXTENSION MADE IN re reasons)	RESPONSE TIME?	Yes	
			No	No
34) DEVIATIO (If yes, giv	ON FROM QUALIFICATIVE detailed reasons.)	ION CRITERIA	Yes	
			No	No
35) WAS IT BLACK L	ASSURED BY THE PRO ISTED?	OCURING AGENC	Y THAT	THE SELECTED FIRM IS NOT Yes No No
SUPPLIEI BE ASCE	VISIT MADE BY ANY OR'S PREMISES IN CONT RTAINED REGARDING close a copy)	VECTION WITH	E PK♥	PROCURING AGENCY TO THE UREMENT? IF SO, DETAILS TO BROAD: Yes No V
37) WERE P	ROPER SAFEGUARDS I NTRACT (BANK GUARA	PROVIDED ON M .NTEE ETC.)?	OBILIZA S	TION ADVANCE PAYMENT IN Yes / No
38) SPECIAL (If yes, gi	CONDITIONS, IF ANY ve Brief Description)		Yes	
39)Date of	E Award of Contract cial Stamp of Mark Officer	25-08-20	/5 No	
Signature & Offic Authorized	cial Stamp of M	Cul 1	2	Banace
R OFFICE USE	ONLY		12	rision *
	•			<u> </u>

Print

Save

Tender Name: SUPPLY & GASTALLATIONS OF POS TERMINAGES. TENDER DOCUMENT BUYERS COLLECTION RECORD

Signature of Receptionist	3					1	,
Signature of Authorized Company Representative		-31 C		7			
PONo.	1042154 2	0101-0147224	0058219				
Bank's Name	HBL	MEC	Honew			1	
Amount	= oos	SWIZ	St. 2				
E-mail Address	t wahmereabnds.	- <u>x</u>	into Grayyanco.	1			
Contact No.	0300-8239397 W	psp 12.200d	5 1570027280				
Representative Name	M. AHMER		Several Guillace 03112002515				1
Company Name	way Don't golew M. AHMER	2	(non RayyAnco				
ite	Plat.	7	700)				

LITY OF TD

3.05- 2014

28-05- 2014

LAST DATE OF SUBMISSION OF TD

DATE 29-05- 2014

20:// TIME

IN/s Ragyanco

Eligibility Criteria of POS Terminal

S. No.	Requisite	*Evidence required to be attached	Complianc	e / Proof
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "A")	Yes	No
2	Turn Over in last 3 Years	Audit Report / Tax Retum (attached as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes	No

NOTE

- i. The tender will be dealt as per single stage one envelope method i.e. the financial and technical bids will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
- ii. This is a Single Stage one envelop procedure, therefore the equipment of 1st lowest bid will be evaluated first and the selected bidder must provide a demo unit immediately (within two working days) for necessary inspection/verification of the specifications.
- iii. The company will be considered disqualified from the very outset, if not GST registered.
- iv. Attachment of relevant *evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, the company will be straight away disqualified.

Ansan Ali A VP/Operations Div. Dilshad Husain Khan ASVP/Finance Division M. Saeed Khan SVP/I.T.Division

Date: 12-08-2014

M. Saeed Khan

SVP/I.T. Division

		Date, 12-00-2014				
<u>.</u>	Technical & Financial Proposals Evaluation Report					
	(Supply and	Installation of POS Terminals)				
1	Name of Procuring Agency	Sindh Bank Ltd.				
2	Tender Reference No.	SNDB/COK/ADMIN/TD/473/2014				
3	Tender Description	Supply and Installation of POS Terminals				
4	Method of Procurement	Single Stage One Envelop Bidding Procedure				
5	Tender Published	SPPRA S. No. 2022 2036 8				
6	Total Bid Documents Sold	03				
7	Total Bids Received	01				
8	Technical Bid Opening Date	29/05/2014				
9	Financial Bid Opening Date	29/05/2014				
10	No of Bid Technically Qualified	01				
11	Bid(s) Rejected	0				

Evaluation Report - Supply and Installation of POS Terminals

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost		Reason for Acceptance/ Rejection	Remarks
⊢ •••	1	2	3	4	5	6
	M/s Rayyanco Business System	Rs.1,885,500/- @ 31,425/- For 60 POS Terminals	Qualified Bidder	1,864,500/- Below with the estimated cost	Accepted Being the Qualified Bidder	Rule 48 has been complied

Note M/s Rayyance Business System is selected for the Supply and Installation of POS Terminals to Sindh Bank Limited being the Qualified Bidder.

Ansan Ali AVP/Operations Div.

Dilshad Husain Khan ASVP/Finance Division

e:_

Members - Procurement Committee

(Anis Iqbal) Head of I. T. Division

(Saeed Jamal Tariq) Chief Financial Officer

(Syed Muhammad Aqeel) Chief Manager (IDBL) Karachi In memory of Shaheed Mohtarma Benazir Bhutto



Tender Ref No. SNDB/COK/ADMIN/TD/473/2014 August 25, 2014

M/s Rayyanco Buisness Systems, A-84, S.M.C.H.S.Society, <u>Karachi.</u>

Subject: Contract Award for Supply and POS Terminals

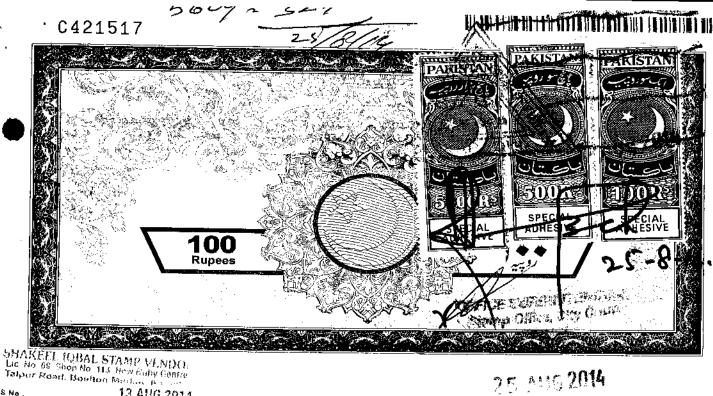
The management of Sindh Bank Ltd is pleased to award the subject contract to M/s Rayyanco Buisness Systems .

Please acknowledge.

Sincerely,

Muhammad Rashid Memon Acting VP/I.T. Division

Lull 25/8/49



S No. Date 13 AUG 2014

on to with Address CHULAST VACID (Advecate)

whose MBA No. 63

Value Rs. Attached PLES.
Stamp Vandor's Signature State Cool (NOT USE FOR FREE WILL & DIVORCE PURPOSE)

12. AGREEMENT

This Agreement is made on this 25 // day of August 2014,

Between Sindh Bank Limited having its head office at 3rd Floor, Federation House, Clifton,

Karachi (hereinafter called the Purchaser)

And

M/S._RAYYANCO BUSINESS SYSTEMS_ having its registered office at __84-A Sindhi Muslims Cooperative Housing Society Karachi, Pakistan (Here in after called the Vendor).

WHEREAS the Vendor is the dealer/supplier/manufacturer of Ingenico France Model ICT220. (Goods).

AND WHEREAS the Bank is inclined to purchase the Goods as detailed below on the terms and conditions laid down hereinafter for the supply of Equipments for the BANK of total sum Amounting Rs. 1,885,500/-.

Detail of Equipment is as follows.

1	GPRS POS ICT220	60	31,425/-	Rs 1,885,500/-
S.No.	Product .	Quantity	Unit Price PKR	Total Price (PKR)

Terms & Conditions:

- 1. The vendor will provide the performance security in the form acceptable to the Bank, for the 10% of the order value for the period of 90 days from the date of Submission of performance security. In case Vendor does not fulfill its commitments the bank reserves the right to enforce the performance security.
- 2. The vendor shall supply Goods as per specifications and upon the recommendations of the Technical / Standardized Committee appointed by the Bank within one week from the date of receipt of Purchase Order.
- 3. The bank will have the option to enforce the performance bond on happening of any one or all the following events.
- a. If the vendnr fails to deliver the Goods as per agreed Schedule.
- b. If the vendor fails to get the Goods inspected by the Technical Committee.
- c. If the Goods supplied by the vendor fails to perform as per Banks requirement.

In addition the Bank will have the option to cancel the order and offer the same to the next lowest bidder.

- 4. The Vendor is obliged and bound to replace any or all parts broken nr damaged in transit at his own cost and risk and shall deliver all the equipments in good and sound empdition.
- 5. The warranty of the equipment is One year comprehensive onsite from the date of delivery.
- 6. The warranty will be effective while the Goods remain in the premises of the Bank and the Bank will not be responsible to send the equipment to the vendor site. In case however vendor will arrange to pick defective terminal from Sindh bank head office and return same within 24-48 hours during the warranty period.
- 7. Vendor agrees to maintain adequate inventory of the parts so that the replacement is available within 24 hours, if any fault arises in the equipment during the warranty period. In case the effected part is not available, then the vendor will provide backup equipment of the same product or better till the resolution of the fault, without any extra cost to the Bank. The vendor will provide 12 Month Principal Back Warranty to cover Advance Hardware Replacement, 9-6 during working days Technical Assistance, Software Updates & Patches & Support.
- 8. The vendor also undertakes to bear all kind of taxes i.e. Stamp duty/ Services Charges/Professional Tax / Sales Tax Invoice, Income Tax, Zila / Octroi Tax (if any) and all other incidental charges etc, up to the place of destination.
- 9. The Bank reserves the right to Test/Check the equipment to ensure that it is provided as per specification in the tender document. For any discrepancies, the Bank reserve the right to forfeit full security deposit/ cancel the order for the supply and bring the vendor on black list of the Bank forever. The decision of the Bank shall be final and binding upon the vendor.
- 10. In the event of the default on the part of the vendor, in the performance of any condition of the contract and if such default is not remedied within 3 days it shall be lawful for the the Bank to enforces full or part of the Earnest money / Performance Security and or cancel the whole part of the supply order with vendor and the decision of the the Bank will be the final and legally binding on the vendor.

- 11. Proportionate payments against supply of equipment will be made within Thirty days from the equipment delivery date.
- 12. In case of any dispute at any point the matter will be settled amicably. If the parties do not reach a settlement the dispute will be referred to the Karachi Centre for Dispute Resolution (KCDR) the decision of KCDR will be final and binding on the vendor and the Bank..
- 13. Delivery will be made within 06 weeks after issuance date of Purehase order at single location prescribed by the Bank.

In witnesses hereunder both the parties have set their hands on the day and year above first mentioned.

Sindh Bank Limited Registered Address: Name:	Company Name: Rayyanco Busine Registered Address: 84- A SMCHS Kayo
ANIS IQBAL Signature: BVP/Head of Information	Name: Mubashiv Mujahid
Title: SINDH BANK LIMITED Head Office, Karachi. Date:	Signature: Monagev Date: 25-8-2014
Witness:	Witness:
Name: M. Rash of Men. Signature: M. R. L. L. Signature: M. R. L. Signature: M.	Name: Zeeshan Saeed Signature: Tallott Title: Sales Executive Date: 25-8-2014

3 SCOPE OF WORK / TECHNICAL SPECIFICATION

Sindh Bank require 60 POS terminals with following Specification

Prucessor	ARM 9 or Equivalent or Higher
Memory	16 Mb RAM/8 Mb Flash OR Better
SIM	1 OR more SIM to support SMS as per Pakistan standard GSM mobile
	to send and receive text message
Magnetic Card readers	Compliant with ISO7811,ISO7812;Track 1/2/3 ,bidirectional swipe
IC Card Reader	Compliant with EMV
Display	LCD/TFT display OR BETTER
Terminal	GPRS/Wi-Fi/ USB Port
Connectivity/Internal Wireless	
Option	
Keyboard	10 Alpha numeric Keys with appropriate function & navigation keys
Audio	Buzzer or Beep or similar
Thermal printer	Printer Speed:28 lines per second or better, minimum 40 character or
	more per line, Paper Width 55 cm or more
Power supply	Appropriate power supply must be included Input:100 ~ 240
Yutawal Datte	VAC,50Hz/60 Hz:
Internal Batteries	Chargeable internal batteries must supports minimum 400 transactions
Security	and must have 8 hours standby time. POS terminal must be PTS/PCI/DES compliant and it should be capable of
Security	encrypted communication
Warranty	3-Years
Cables	Any required cable to upload/download data must be included.
Delivery Time	Within 6 weeks
Fingerprint Module	
Quantity	Morpho CBM or Equivalent or Better 60
Tools & Documents Required	Vendor will provide the following along with POS machine.
10013 & Documents Required	1. SDK of POS terminal
i	2. Document to implement SDK
	3. Demo Programs with source code and implementation manual.
	4. Any other related files and compilers to enable the bank to
	develop the relevant application when required.
Develupment	1. Vendor will develop and provide customized application for the
	bank which will use SMS Send /Receive function and
	accordingly print receipt & display appropriate messages as
	follows.
	a. Menu option or soft function key will allow the user ,under
	password control, to pre-set the command and mobile
	password control, to pre-set the command and mounte
	number.
	number.
	number. b. Upon swipe of the card ,the POS will append the card data
	b. Upon swipe of the card, the POS will append the card data with the preset command and send to the preset mobile
	number. b. Upon swipe of the card ,the POS will append the card data
	b. Upon swipe of the card, the POS will append the card data with the preset command and send to the preset mobile number as a text message.
	b. Upon swipe of the card, the POS will append the card data with the preset command and send to the preset mobile number as a text message.c. Then it will wait for the reply message till the message is
	b. Upon swipe of the card, the POS will append the card data with the preset command and send to the preset mobile number as a text message.

Sindh Bank Ltd

Tender Document-Supply & Installation of POS Terminals

- d. It will only reply/act on the message received from the preset mobile number, all other message will be ignored. Further it will reply/act on message when it is in the receiving mode as explain in "c" above.
- e. The text message received from the pre set mobile number, when the POS in receive mode, will contain the instruction for the POS i.e. if the message start with "+" sign it is in a print instruction. If the message start with "-" sign it IS display only instruction. Further the incoming message will have character/instruction to print in Bold etc which will be mutually agreed with the developer of the selected vendor.
- 2. The software and the source of all development will be provided to the bank. Software, so developed will be the property of the bank.
- The delivery of POS and development of customized software must be completed within 6 weeks from the date of award of contract.

Training

Appropriate training of POS machine for 3 users/staff of bank must be provided by the vendor.

4 FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the year 2014-2015)

S.NO	Item	Unit Price	Quantity	Total Amount
1	POS Terminals		60	
3 . 4 .	The cost must include all taxes, stamp duty (as application including delivery charges up to Sindh Bank Ltd Br. No advance payment for supply of equipment will payment an receipt of certificate of delivery/satisf Mechanism far calculation of bid security. 5% af the Tatal amount will be the amount of Bid in farm of Pay Order/Bank Guarantee. Non-Submission of Earnest Money/Bid Security at Delivery Time: Within 6 weeks	anches all over Pakistan, be made, bills are only be action from the concerned descurity to be submitted.	e processed for ned i Head Office. I alang with Finon	cessary ncial bid document
1. 2. 3.	including delivery charges up to Sindh Bank Ltd Br No advance payment for supply of equipment will payment an receipt of certificate of delivery/satisf Mechanism far calculation of bid security. 5% af the Tatal amount will be the amaunt of Bi in farm of Pay Order/Bank Guarantee. Non-Submission of Earnest Money/Bid Security a	anches all over Pakistan, be made, bills are only be action from the concerned descurity to be submitted.	e processed for ned i Head Office. I alang with Finon	cessary ncia i bid d ocument

Date: 12-08-2014

	(Supply and Installation of POS Terminals)				
-	(Supply and	Installation of POS Terminals)			
1	Name of Procuring Agency	Sindh Bank Ltd.			
2	Tender Reference No.	SNDB/COK/ADMIN/TD/473/2014			
3	Tender Description	Supply and Installation of POS Terminals			
4	Method of Procurement	Single Stage One Envelop Bidding Procedure			
5	Tender Published	SPPRA S. No.20523			
6	Total Bid Documents Sold	03			
7	Total Bids Received	01			
8	Technical Bid Opening Date	29/05/2014			
9	Financial Bid Opening Date	29/05/2014			
10	No of Bid Technically Qualified	01			
11	Bid(s) Rejected	0			

Evaluation Report - Supply and Installation of POS Terminals

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.3,750,000 /-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Rayyanco Business System	Rs.1,885,500/- @ 31,425/- For 60 POS Terminals	Qualified Bidder	1,864,500/- Below with the estimated cost	Accepted Being the Qualified Bidder	Rule 48 has been complied

Note M/s Rayyanco Business System is selected for the Supply and Installation of POS Terminals to Sindh Bank Limited being the Qualified Bidder.

Ahsan Ali AVP/Operations Div. Dilshad Husain Khan ASVP/Finance Division M. Saeed Khan SVP/I.T. Division

Members - Procurement Committee

(Anis Iqbal) Head of I. T. Division

(Saeed Jamal Tariq) Chief Financial Officer

(Syed Muhammad Aqeel) Chief Manager (IDBL) Karachi **Signature**

M/s Ragyanco

Eligibility Criteria of POS Terminal

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "A")	Yes	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes	No
7	Company must provide list of clients for Supply of the Product submitted in Tender Document in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes	No

NOTE

- i. The tender will be dealt as per single stage one envelope method i.e. the financial and technical bids will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
- ii. This is a Single Stage one envelop procedure, therefore the equipment of 1st lowest bid will be evaluated first and the selected bidder must provide a demo unit immediately (within two working days) for necessary inspection/verification of the specifications.
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Ahsan Ali AVP/Operations Div.

Dilshad Husain Khan ASVP/Finance Division M. Saeed Khan SVP/I.T.Division

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