SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

		SINDH BANK LTD/Administration		
1)	NAME OF THE ORGANIZATION / DEPTT.			
2)	PROVINCIAL / LOCAL GOVT./ OTHER	Schedualed Bank		
3)	TITLE OF CONTRACT	Renovation of Training Centre At Gulshan Iqbal		
4)	TENDER NUMBER	SNDB/COK/ADMIN/TD/493/2014		
5)	BRIEF DESCRIPTION OF CONTRACT	Same as above		
6)	FORUM THAT APPROVED THE SCHEME	Procurement Committee		
7)	TENDER ESTIMATED VALUE	650,000/-		
8)	ENGINEER'S ESTIMATE (For civil works only)	•		
9)	ESTIMATED COMPLETION PERIOD (AS PI	ER CONTRACT) 2 Months		
10)	TENDER OPENED ON (DATE & TIME)	17/07/2017 At 12:15 Hrs		
11)	NUMBER OF TENDER DOCUMENTS SOLD (Attach list of buyers)	0 03		
12)	NUMBER OF BIDS RECEIVED	03		
13)	NUMBER OF BIDDERS PRESENT AT THE	TIME OF OPENING OF BIDS 03		
	BID EVALUATION REPORT (Enclose a copy)	13/08/2014 (Attached)		
15)	NAME AND ADDRESS OF THE SUCCESSFI	UL BIDDER R.R Enterprises, Syed Height Main Tariq Rd K		
,				
16)	CONTRACT AWARD PRICE	596,100/-		
17)	RANKING OF SUCCESSFUL BIDDER IN EV (i.e. 1st, 2nd, 3rd EVALUATION BID).	ALUATION REPORT R.R Associate		
		Khan Traders		
		Z Hassan Enterprises		
	No.			
18)	METHOD OF PROCUREMENT USED : - (Tic	ck one)		
	a) SINGLE STAGE – ONE ENVELOPE	PROCEDURE Domestic/ Local		
	b) SINGLE STAGE – TWO ENVELOPE	PROCEDURE		
	TWO STAGE BIDDING PROCEDUR	E		
	d) TWO STAGE – TWO ENVELOPE BII	DDING PROCEDURE		
	PLEASE SPECIFY IF ANY OTHER MEMERGENCY, DIRECT CONTRACTING	METHOD OF PROCUREMENT WAS ADOPTED i.e. ETC. WITH BRIEF REASONS:		

		Procurement Committee
19) APPR	OVING AUTHORITY FOR AWARD OF CONT	TRACT
20) WHE	THER THE PROCUREMENT WAS INCLUDED	O IN ANNUAL PROCUREMENT PLAN? Yes No
21) ADVE	ERTISEMENT:	
i)	SPPRA Website (If yes, give date and SPPRA Identification No	Yes SPPRA S. No: 20922/2014 Notification on 30 June 2014
ii)	News Papers (If yes, give names of newspapers and dates)	Yes SPPRASNOI 18706/2014 Prequalification Durines Seconder Daily Express & Daily Ibrat 21 01/2014 No
22) NATU	TRE OF CONTRACT	Domessic/ Local Int.
WASI	THER QUALIFICATION CRITERIA INCLUDED IN BIDDING / TENDER DOCUME , enclose a copy)	Yes No
WASI	THER BID EVALUATION CRITERIA NCLUDED IN BIDDING / TENDER DOCUME enclose a copy)	Yes No No
25) WHET METH	THER APPROVAL OF COMPETENT AUTHOR OD OTHER THAN OPEN COMPETITIVE BID	ITY WAS OBTAINED FOR USING A DING? Yes No
26) WAS E	BID SECURITY OBTAINED FROM ALL THE I	BIDDERS? Yes No No
27) WHET BID/B	HER THE SUCCESSFUL BID WAS LOWEST BEST EVALUATED BID (in case of Consultancia	EVALUATED Yes No No
28) WHETI COMPI	HER THE SUCCESSFUL BIDDER WAS TECH LIANT?	NICALLY Yes No
29) WHETH THE TI	HER NAMES OF THE BIDDERS AND THEIR ME OF OPENING OF BIDS?	QUOTED PRICES WERE READ OUT AT Yes No
30) WHETH	HER EVALUATION REPORT GIVEN TO	BIDDERS BEFORE THE AWARD OF

31) ANY COMPLAINTS REC (If yes, result thereof)	EIVED	Yes	
		No	
32) ANY DEVIATION FROM	SPECIFICATIONS GIVEN	IN THE TENDE	ER NOTICE / DOCUMENT
(If yes. give details)		Yes	
		No	✓
33) WAS THE EXTENSION M (If yes, give reasons)	MADE IN RESPONSE TIME	Yes Yes	
0		No	✓
34) DEVIATION FROM QUAI		77	
(If yes, give detailed reason	s.)	Yes	
		No	\checkmark
35) WAS IT ASSURED BY BLACK LISTED?	THE PROCURING AGEN	CY THAT THE	SELECTED FIRM IS NO Yes No
36) WAS A VISIT MADE BY SUPPLIER'S PREMISES I BE ASCERTAINED REGA (If yes, enclose a copy)	ANY OFFICER/OFFICIAL N CONNECTION WITH TARDING FINANCING OF V	HE PROCUREN	MENT? IF SO, DETAILS T
37) WERE PROPER SAFEGUTHE CONTRACT (BANK	JARDS PROVIDED ON M GUARANTEE ETC.)?	OBILIZATION	ADVANCE PAYMENT II
38) SPECIAL CONDITIONS, II (If yes, give Brief Description)	FANY	Yes No	✓
Signature & Official Stamp of Authorized Officer	2/9/14	_	
OFFICE USE ONLY			

SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

Print Save



21/07/2014

	Bid E	valuation Report						
	Renovation etc. of Training Centre at Gulshan-e-Iqbal Branch, Karachi							
1	Name of Procuring Agency	Sindh Bank Ltd.						
2	Tender Reference No.	SNDB/COK/ADMIN/TD/498/2014						
3	Tender Description	Renovation etc. of Training Centre at Gulshan-e-Iqbal Branch, Karachi						
4	Method of Procurement	Single Stage One Envelop Bidding Procedure						
5	Tender Published SPPRA S.No	SPPRA S No. 20922/2014 Notification on 30% June 2014 SPPRA S No. 18706/2014 Prequalification Business Recorder, Daily Express & Daily Ibrat on 21% Junuary 2014						
6	Total Bid Documents Sold	03						
7	Total Bids Received	0.3						
8	Technical Financial Bid Opening Date & Time	17/07/2014 at 12:15 Hrs						
9	No. Of Bid qualified	03						
0	Bid(s) Rejected							

Detail on the above is as follows:-

S Na	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost (Rs.650,000/-)	Reusons for acceptance/rejection	Remark	
0	I	2	3	4	5	6	
1.	R.R Associates	Rs. 596,100/-	I st Lowest Qualified Bidder	Rs. 53.900% below the estimated cost	1 ^N Lowest Evaluated Bid		
2	Khan Traders	Rs. 687,078 -	2 nd Lowest Qualified Bidder	Rx 37,078# Above the estimated cost	78 2 th he Lowest		
3.	Z. Hasan Enterprises	Rs. 753,325/-	3 rd Lowest Qualified Bidder	Rs 103,325;- Above the estimated cost	3 rd Lowest Evaluated Bid	dī.	

Accordingly going by the eligibility criteria offered in the tender document, Serial No.1 stands as 1st Lowest qualified Bidder.

Members Signature- Evaluation Committee

Muhammad Imran Zubajr Admin Division

Muhammad Faroog Operation Division Dilshad Hussain Khan Finance Division

Members Signature- Procurement Committee

Lt. Col. (R) Shahzad Begg Head of Administration

Mr. Saeed Jamal Chief Financial Officer

Mr. Syed Muhammad Aqeel Chief Manager, IDBL Karachi

3 SCOPE OF WORK

Sindh Bank Limited (SNDB) requires proposal from Prequalified Contractors for Renovation etc. at Training Centre, Gulshan-e-Iqbal Branch, Karachi as per specifications mentioned in Financial proposal.

S.No	Company Name	Gulshan-e-Trainig C	enter
00	Khan Traders Hasan Enterprises	AMOUNT DEPOSITED 300	BANK NAME
-	R.R. Associate	200	Soneri Bank Bank AL Habib





Licence No.94 Blook No. 18 Block-14, Karim Plaza Gulshan-e-lobal, Karachi 037603 2 1 AUG 2014 S. Nr ISSULT TO WITH Syed Aftab Ali Shah THROUGH WITH A PURPOSE __ -- Advocate VALUE RS

TAMP VENDOR

Dated: 2/9/14

M/S. R.R Associates 901/902, Syed Height. Main Tariq Road Karachi

Letter of Award

Renovation, Interior and Electrical Works at Sindh Bank Limited "Training Centre at Gulshan-e-Iqbal Branch, Karachi".

Dear Sir,

This is with reference of the tender opened on 17-07-2014 pertaining to captioned work. We are pleased to inform you that based on your quotation the above work has been assigned to you on contract price basis, on item wise rates, with a total of Rs 596,100/-.

Other terms & conditions would be as follows:

Description of Work:

a) Renovation, Interior and Electrical works as per the detailed BOQ submitted to

Any change / alteration in the original plan, if required, due to site hindrance or any other reason shall be made after written approval of the bank. Electricity & water for construction activities will be provided free of charge to the contractor, by the bank,

2. Payment Schedule:

- a) No advance payment will be made.
- b) First interim Payment will be made on receiving original invoice from the contractor and confirmation of 30% completion of work by respective Area /

Second interim payment will be made on receiving original invoice from the contractor and confirmation of 60% completion of work by respective Area



- d) Final payment will be release to contractor on receipt of final invoice from the contractor and as per actual measurements by the Bank Engineer during physical inspection of the completed project.
- e) 02% of the total tender amount will be retained by Sindh Bank as "Performance security" in shape of pay order or bank guarantee and the same will be returned after 90 days of handing over of the project. On completion of said period a final inspection will be carried out and the retention amount will only be released addressing of observation and due verification from concerned Branch Manager.

3. Completion of Period:

a) Date of Handing over site

b) Branch Completion date:

219/14

4. Commencement of Work:

The job will be commenced immediately from the date of acceptance of this Award/Letter.

Please sign & affix your company's stamp and return the same to us as a token of your acceptance immediately.

With Regards,

Signature

Name Lt. Col. (R) Shahzad Begg

Designation Head of Administration

Company Name Sindh Bank Limited

Address Federation House, Sindh Bank
Ltd. Abdullah Ghazi Road Head
Office, Karachi

Agreed & Accepted

For & on behalf of M/s. R.R. Associates

Stamp



WHEREAS:

"THE BANK" intends to acquire the services of "Contractor" for Renovation, Interior and Electrical Works, for its **Training Centre at Gulshan-e-Iqbal Branch**, **Karachi** and Contractor agrees to provide the following services to the bank, as per the tender opened on 17/07/2014.

The terms and conditions are as follows:

Terms & Conditions:

All terms and conditions of the tender document will remain part of this agreement.





Change / alteration in the original Plan:

- Any change/alteration in the original plan, if required, due to site hindrance or any other reason shall be made after written approval of the Bank. Electricity & Water for renovation activities will be provided free of charge to the Contractor, by the Bank.

Payment Schedule:

a) No advance payment will be made.

b) First interim Payment will be made on receiving original invoice from the contractor and confirmation of 30% completion of work by respective Area / Regional Manager of the bank.

c) Second interim payment will be made on receiving original invoice from the contractor and confirmation of 60% completion of work by respective Area / Regional Manager of the bank.

d) Final payment will be release to contractor on receipt of final invoice from the contractor and as per actual measurements by the Bank Engineer during physical inspection of the completed project.

e) 02% of the total tender amount will be retained by the Bank as "Performance security" in shape of pay order and the same will be released after 90 days of handing over of the project alongwith receipt of satisfactory letter from the concerned branch. On completion of said period a final inspection will be carried out and the retention amount will only be released addressing of observation and due verification from concerned Branch Manager.

Period of Contract:

- Date of Handing over site
- Branch Completion date:

2 | 9 | 14 |
18 | 19 | 14 |

Commencement of Work:

- The job will be commenced from the date of acceptance of Award/Letter by the Contractor.

Penalty:

- The completion period of the awarded work will be 30 days from the date of handing over the site.
- In case of delay in completion, a penalty @ 0.15% of total contract amount, for each day of delay will be imposed.
- The rates quoted by the Contractor will include all works, necessary for establishment of Bank Branch, complete in all respect strictly in accordance with our specifications given in design book. In case of any deviation in design/specification, without written permission of Bank's Engineer, the payment of such item will not be paid and the contractor will be liable to replace the objected item as per the design book at his own cost.

Notice:

Any notice, request or consent required or permitted to be given or made pursuant to this agreement shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the given address.

A party may change its address for notice by giving a notice to the other Party in writing of such change.

Authorized Representative:

Any action required or permitted to be taken, and any document required or permitted to be executed under this agreement by the Bank or the Contractor may be taken or executed by the officials.

Taxes and Duties:

- The Contractor and its Personnel shall pay such direct or indirect taxes, duties, fees, and other impositions levied under the Applicable Law, the amount of which is deemed to have been included in the Contract Price.

Termination of Agreement by the Bank:

- If the performance of the Contractor is not satisfactory this agreement can be terminated by the Bank upon giving a 30 days' advance notice in writing to the Contractor. In such event the Contractor shall refund all advance money to the Bank after adjusting the cost of work done by that date.
- If the Contractor becomes insolvent or bankrupt.
- If the Contractor, in the judgment of the Bank has engaged in corrupt or fraudulent practices in competing for or in executing the Agreement.
- If, as the result of Force Majeure, the Contractor is unable to perform a material portion of the Services for a period of not less than sixty (60) days; and
- If the Bank, in its sole discretion and for any reason whatsoever, decided to terminate this Agreement.

Termination of Agreement by the Contractor:

- The Contractor may terminate this Agreement, by not less than (30) days' written notice to the Bank, if the Bank fails to pay any money due to the Contractor pursuant to this Agreement without Contractors fault.
- If, as the result of Force Majeure, the Contractor is unable to perform a material portion of the Services for a period of not less than sixty (60) days.

Force Majeure:

- The failure on the part of the parties to perform their obligation under the agreement will not be considered as default if such failure is the result of natural calamities, disasters and circumstances beyond the control of the parties.

Extension of Time:

- Any period within which Party shall, pursuant to this agreement, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

Good Faith:

- The Parties undertake to act in good faith with respect to each other's rights under this agreement and to adopt all reasonable measures to ensure the realization of the objectives of this agreement.

Settlement of Disputes:

- The Parties agree that the avoidance or early resolution of disputes is crucial for a smooth execution of the Agreement and the success of the assignment. The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with the Agreement or its interpretation.
- If Parties fail to amicably settle any dispute arising out of or in connection with the Agreement within (10) days of commencement of such informal negotiations, the dispute shall be referred to arbitration of two arbitrators, one to be appointed by each party, in accordance with the Arbitration Act, 1940. Venue of arbitration shall be Karachi, Pakistan and proceedings of arbitration shall be conducted in English.

Obligation of the Contractor:



The Contractor shall perform the Services and carry out their obligations hereunder with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Contractor shall always act, prespect of any matter relating to this Agreement or to the Services, as faithful advisers to the Bank, and shall at all times support and safeguard the landlegitimate interests in any dealing with Sub-Suppliers or third Parties.

Conflict of Interest:

- The Contractor shall hold the Bank's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.

Confidentiality:

- Except with the prior written consent of the Bank, the Contractor and the Personnel shall not at any time communicate to any person or entity and confidential information acquired in the course of the Services, nor shall the Contractor and the Personnel make public the recommendations formulated in the course of, or as a result of, the Services.

In witnesses hereunder both the parties have set their hands on the day and year above first mentioned.

Contractor Signature	Witness:
Name Anan	Signature
Designation manager	Name A-im
Company Name R.R. Associates	Designation –
Address 901/902, S. Height	Address
man taxin to suchi	
Stamp	
Costumer Signature	Signature Jum 04
Name Lt. Col.(R) Shahzad Begg	Name Akhtar Ali Khan
Designation Head of Administration	Designation <u>Executive Vice President</u>
Company Name Sindh Bank Limited	Company Name Sindh Bank Limited
Address Federation House Sindh Bank	Address Federation House, Sindh Bank
Stamp Etd. Head Office SIAN CAN	Ltd. Head Office Karachi
Witness:	
Signature figure	
Name Mohammad Scleen Designation VP	
Address	

3 SCOPE OF WORK

Sindh Bank Limited (SNDB) requires proposal from Prequalified Contractors for Renovation etc. at Training Centre, Gulshan-e-Iqbal Branch, Karachi as per specifications mentioned in Financial proposal.

4 FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the year 2014-2015)

Name of Bidder

S.No	Description	Unit	Qty	Rate	Amount
1	MASONRY:				Amount
	4" Block masonry with 1:4 cement sand mortar	Sqft	500		
2	FINISH PLASTER: 1/2" to 3/4" thick Rough and Finish plaster with 1:4 cement sand mortar complete in all respect including curing etc., complete in all respect.	Sqft	900		
3	CERAMIC TILE: Providing and laying Ceramic tiles of approved sample and size, with 1:4 cement sand mortar base of required thickness, setting the tiles with neat cement mortar, including PVC Spacers and grouting the joints with approved Tile Grout. (Shabir, master or equivalent)	Sqft	100		
4	SKIRTING: Provide and lay 4" high skirting using Porcelain Tiles complete in all respect with 1:4 cement mortar. (Shabir, master, granite or equivalent).	Rft	60		
5	FALSE CEILING: Provide and install mineral fiber or Gypsum sheet in position ½" thick Gypsum sheet (imported) false ceiling, of approved sheet size, with G.I. frame work of approved section including all accessories etc., complete in all respect.	Sqft	25		
6	GLASS PARTITION: Provide and install in position 12mm thick partition walls, bulkhead for glass partitions etc. including computerized edging, fitted with approved quality wood section or Aluminum section of approved quality and size (D-48A Pakistan Cables or approved or equivalent), complete in all respect.	Sqft	500		
7	DOOR FRAME: Provide and fixing of wooden door frames of required thickness including Lintels where ever required, complete in all respect including polish.	No's	2		
	SKIN DOORS D1-2'-6"x7'-0": (for Toilet/Kitchen) Provide and install doors consisting of Malaysian skin with approved quality of door locks, hardware and paint, complete in all respect.	No's	2		
	GLASS DOOR: Provide and install Frame less Glass Door with top and bottom natural anodized aluminum framing, 3" x 1½" x 1.4mm section of approved sample (D-48A Pakistan Cables or approved or equivalent) including 12mm thick clear glass / with computerized edge polishing, complete with related hardware of approved quality.	Sqft	42		

	Description	Unit	Qty	Rate	Amount	
10	FROSTED FILM: Providing and laying frosted decorative film on glass in any pattern / design as specified by the bank.	Sqft	150			
	PAINT WORKS	- 6	1 000			
11	Providing and applying 3 coats of roller applied ICI Weather shield of Berger/Master or equivalent of approved color and shade, at any floor & at any height over one coat of primer and making smooth and even surface by applying ICI Paintex base filling as per specifications complete in all respect.	Sqft	1,000			
12	KITCHEN CABINETS: Provide and fixing of Kitchen Cabinet of approved wood over laminated Sheet including hardware, polish and locks where ever required, complete in all respect.	Sqft	20			
	ROLLER BLINDS: P/F best quality roller blinds, complete in	Sqft	500			
13	all respect.					
14	DOOR CLOSER: Provide and fix imported door closer (Yale	No's	1			
14	or equivalent) for flush doors.					
15	PLUMBING/SANITARY FIXTURES WORK (Kitchen / Bathroom) including internal water supply/sewerage work along with Class A large size Sanitary fittings and		1			
16	SEWERAGE WORK: P/L main sewer line for internal bath/Kitchen to Drain off including 4" UPVC pipe and accessories etc.		1			
17	The state Droviding & fixing 5 floor boxes each					
18	/ Down	n No's	15			
1	NOT THE RESIDENCE OF THE PARTY	*Total Amount				

^{*}This amount will be taken as the financial bid offered by the contractor.

- 1. The cost must include all taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, labour and any other charges.
- 2. The completion period of the awarded work will be 30 days from the date of handing over the site.
- 3. In case of delay in completion, a penalty @ 0.15% of total contract amount, for each day of delay will be imposed.

- No advance payment will be made, bills will only be processed for necessary payment on receipt of certificate of satisfaction from the Branch Manager/Project Manager.
- 5. <u>Calculation of bid security.</u> 1% of the *Total Amount will be submitted with the tender document as bid security in shape of pay order/Bank Guarantee in favour of Sindh Bank Ltd.
- 6. In case it is reviled at any stage after the completion of work that the asked specification of the tender have not been met, the amount of that specific item will be fined to the contractor with appropriate action as deemed necessary by the procurement committee.
- In case of any observation arising in respect of quality of the item, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment or cancellation of tender as will be decided by the Procurement Committee.
- 8. All conditions in the contract agreement attached as Annexure H are part of this tender document.
- 9. The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (7 days) on SPPRA website.



21/07/2014

	Bid Ev	valuation Report					
	Renovation etc. of Training Centre at Gulshan-e-Iqbal Branch, Karachi						
1	Name of Procuring Agency	Sindh Bank Ltd.					
2	Tender Reference No.	SNDB/COK/ADMIN/TD/448/2014					
3	Tender Description	Renovation etc. of Training Centre at Gulshan-e-Iqbal Branch, Karachi					
4	Method of Procurement	Single Stage One Envelop Bidding Procedure					
5	Tender Published / SPPRA S.No	SPPRA S.No: 20922/2014 Notification on 30 th June 2014 SPPRA S.No:18706/2014 Prequalification Business Recorder, Daily Express & Daily Ibrat on 21 st January 2014					
6	Total Bid Documents Sold	03					
7	Total Bids Received	03					
8	Technical/Financial Bid Opening Date & Time	17/07/2014 at 12:15 Hrs					
9	No. Of Bid qualified	03					
10	Bid(s) Rejected	-					

Detail on the above is as follows:-

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost (Rs.650,000/-)	Reasons for acceptance/rejection	Remark s
0	1	2	3	4	5	6
1.	R.R Associates	Rs. 596,100/-	1 st Lowest Qualified Bidder	Rs. 53,900/- below the estimated cost	1 st Lowest Evaluated Bid	-
2.	Khan Traders	Rs. 687,078/-	2 nd Lowest Qualified Bidder	Rs. 37,078/- Above the estimated cost	2 nd Lowest Evaluated Bid	-
3.	Z. Hasan Enterprises	Rs. 753,325/-	3 rd Lowest Qualified Bidder	Rs. 103,325/- Above the estimated cost	3 rd Lowest Evaluated Bid	-

Accordingly going by the eligibility criteria offered in the tender document, Serial No.1 stands as 1st Lowest qualified Bidder.

Members Signature- Evaluation Committee

Muhammad Imran Zubair Admin Division

Muhammad Farooq Operation Division Dilshad Hussain Khan Finance Division

Members Signature- Procurement Committee

Lt. Col. (R) Shahzad Begg Head of Administration

Mr. Saeed Jamal Chief Financial Officer

Mr. Syed Muhammad Aqeel Chief Manager, IDBL Karachi