

Bid Evaluation Report

1. Name of Procuring Agency: Energy Department
2. Tender Reference No: INF/KRY.No:3477/2012
3. Tender Description/Name of work/item: **Sindh Nooriabad Gas Power Project-Phase II**
4. Method of Procurement: Lowest levelized Tariff amongst the technically qualified bidders
5. Tender Published: Published in Daily Kawish and Daily Express newspaper on Sep 05, 2012
6. Total Bid documents Sold: N/A
7. Total Bids Received: Two
8. Technical Bid Opening date: (if applicable) November 12, 2012
9. No. of Bid technically qualified (if applicable): Two
10. Bid(s) Rejected: One
11. Financial Bid Opening date: November 20, 2012

12. Bid Evaluation Report:

Technical Scores (Qualifying Marks: 80)

OMNI (PRIVATE) LIMITED			
QUALIFICATION OF PARTNER COMPANY FOR NOORIABAD POWER PROJECT PHASE-II			
		Scoring %	MAX MARKS
Q1	Methodology for the Development of the Project		10
	i. Excellent	10	10
	ii. Good	6	
	iii. Average	3	
Q2	Organization and Personnel		10
	i. Cover all disciplines	10	10
	ii. Cover 80% of disciplines	6	
	iii. Cover 60% of disciplines	3	
Q3	Size of each Power Generating Unit (except Steam Turbine)		15

Valid

	i. 20 MW and above	15	
	ii. 8-20 MW	12	
	iii. 4-8 MW	7	7
	iv. Less than 4 MW	0	
Q5	Time from Financial Close to Achieve Commercial Operation for Simple Cycle		15
	i. Less than 12 months	15	
	ii. 12-14 months	10	10
	iii. More than 14 months	7	
Q6	Time from Financial close to Achieve Commercial Operation for Combined Cycle		10
	i. 18 months or less	10	
	ii. More than 18 months but less than 20 months	7	7
	iii. More than 20 months but less than 22 months	4	
	iv. More than 22 months	0	
Q7	Compliance of Scope of Work		20
	i. 100%	20	20
	ii. 95% and above	12	
	iii. Less than 95% but no less than 90%	6	
Q8	Time to Achieve Financial Close		20
	i. 4 months or less	20	20
	ii. More than 4 months but less than 6 months	12	
	iii. More than 6 months	6	
	Total Maximum Marks		100
	Marks Achieved		84

TECHNOMEN KINETICS (PRIVATE) LIMITED			
QUALIFICATION OF PARTNER COMPANY FOR NOORIABAD POWER PROJECT (PHASE-II)			
		Scoring %	MAX MARKS
Q1	Methodology for the Development of the Project		10
	i. Excellent	10	10

David

	ii. Good	6	
	iii. Average	3	
Q2	Organization and Personnel		10
	i. Cover all disciplines	10	10
	ii. Cover 80% of disciplines	6	
	iii. Cover 60% of disciplines	3	
Q3	Size of each Power Generating Unit (except Steam Turbine)		15
	i. 20 MW and above	15	
	ii. 8-20 MW	12	12
	iii. 4-8 MW	7	
	iv. Less than 4 MW	0	
Q5	Time from Financial Close to Achieve Commercial Operation for Simple Cycle		15
	i. Less than 12 months	15	
	ii. 12-14 months	10	10
	iii. More than 14 months	7	
Q6	Time from Financial close to Achieve Commercial Operation for Combined Cycle		10
	i. 18 months or less	10	10
	ii. More than 18 months but less than 20 months	7	
	iii. More than 20 months but less than 22 months	4	
	iv. More than 22 months	0	
Q7	Compliance of Scope of Work		20
	i. 100%	20	20
	ii. 95% and above	12	
	iii. Less than 95% but no less than 90%	6	
Q8	Time to Achieve Financial Close		20
	i. 4 months or less	20	20
	ii. More than 4 months but less than 6 months	12	
	iii. More than 6 months	6	
	Total Maximum Marks		100


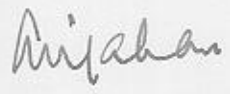


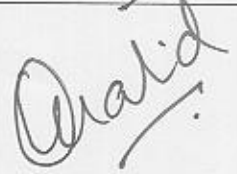
Valid

Financial Score:

Decision Criteria	Levelized Tariff	
	Omni (Pvt.) Ltd.	Technomen Kinetics (Pvt.) Ltd.
Levelized Tariff		
Rs./kWh	9.252	7.929
US Cents/kWh	9.500	8.174

Valid

Members of TFEC for Signature

S.No.	Name	Designation	Signature
01.	MALIK ASRAR HUSSAIN	Additional Chief Secretary (Dev), P&D Department	
02.	ARIF AHMED KHAN	Secretary, Finance Department	
03.	MOHAMMAD SOHAIL RAJPUT	Secretary, Energy Department	
04.	NIAZ ALI SHAIKH	Director/ Deputy Director, Energy Department	
05.	KHALID M. SHAIKH	Director-I, PPP Unit, Finance Department	



NO. ED/NOORLABAD/TFEC/06

GOVERNMENT OF SINDH

ENERGY DEPARTMENT

Karachi, dated the November 19, 2012

7th Floor, Lakson Building # 3, Sarwar Shaheed Road, Karachi

Subject: Minutes of the 1st Sub-committee Meeting for Evaluation of Technical Proposals for Sindh Nooriabad Gas Power Project and Sindh Nooriabad Gas Power Project Phase II

A meeting of the Sub-committee of TFEC was held on the 16th of November, 2012 at the Energy Department, Government of Sindh chaired by the Director, Power Development Cell, Energy Department, Government of Sindh. List of participants is attached as **annexure A**.

2. The agenda of the meeting was to evaluate the technical proposals for "Sindh Nooriabad Gas Power Project" and "Sindh Nooriabad Gas Power Project Phase II". The sub-committee, after evaluation of the technical proposals reached a consensus that both the bidders who applied for the two subject projects namely Technomen Kinetic (Pvt.) Ltd. and Omni (Pvt.) Ltd. met the technical criteria set out in the RFP.

3. The result of the technical proposals evaluation by the TFEC sub-committee is as follows:

PHASE I

QUALIFICATION OF PARTNER COMPANY FOR NOORLABAD POWER PROJECT

		Scoring %	MAX MARKS	Omni (Pvt.) Ltd.	Technomen Kinetic (Pvt.) Ltd.
Q1	Methodology for the Development of the Project		10		
	i. Excellent	10		10	10
	ii. Good	6			
	iii. Average	3			
Q2	Organization and Personnel		10		
	i. Cover all disciplines	10		10	10
	ii. Cover 80% of disciplines	6			
	iii. Cover 60% of disciplines	3			

Q3	Size of each Power Generating Unit (except Steam Turbine)		15		
	i. 20 MW and above	15			
	ii. 8-20 MW	12			12
	iii. 4-8 MW	7			
	iv. Less than 4 MW	0			
Q5	Time from Financial Close to Achieve Commercial Operation for Simple Cycle		15		
	i. Less than 12 months	15			
	ii. 12-14 months	10		10	10
	iii. More than 14 months	7			
Q6	Time from Financial close to Achieve Commercial Operation for Combined Cycle		10		
	i. 18 months or less	10			10
	ii. More than 18 months but less than 20 months	7			
	iii. More than 20 months but less than 22 months	4			
	iv. More than 22 months	0			
Q7	Compliance of Scope of Work		20		
	i. 100%	20		10	10
	ii. 95% and above	12			
	iii. Less than 95% but no less than 90%	6			
Q8	Time to Achieve Financial Close		20		
	i. 4 months or less	20		20	20
	ii. More than 4 months but less than 6 months	12			
	iii. More than 6 months	6			
	Total Maximum Marks		100		
	Marks Achieved			84	92
	Remarks			Q	Q

PHASE II

QUALIFICATION OF PARTNER COMPANY FOR NOORIABAD POWER PROJECT

		Scoring %	MAX MARKS	Omni (Pvt.) Ltd.	Technomen Kinetic (Pvt.) Ltd.
Q1	Methodology for the Development of the Project		10		
	i. Excellent	10		10	10
	ii. Good	6			
	iii. Average	3			
Q2	Organization and Personnel		10		
	i. Cover all disciplines	10		10	10
	ii. Cover 80% of disciplines	6			
	iii. Cover 60% of disciplines	3			
Q3	Size of each Power Generating Unit (except Steam Turbine)		15		

	i.	20 MW and above	15		
	ii.	8-20 MW	12		12
	iii.	4-8 MW	7		
	iv.	Less than 4 MW	0		
Q5	Time from Financial Close to Achieve Commercial Operation for Simple Cycle			15	
	i.	Less than 12 months	15		
	ii.	12-14 months	10		10
	iii.	More than 14 months	7		
Q6	Time from Financial close to Achieve Commercial Operation for Combined Cycle			10	
	i.	18 months or less	10		10
	ii.	More than 18 months but less than 20 months	7		
	iii.	More than 20 months but less than 22 months	4		
	iv.	More than 22 months	0		
Q7	Compliance of Scope of Work			20	
	i.	100%	20		20
	ii.	95% and above	12		
	iii.	Less than 95% but no less than 90%	6		
Q8	Time to Achieve Financial Close			20	
	i.	4 months or less	20		20
	ii.	More than 4 months but less than 6 months	12		
	iii.	More than 6 months	6		
	Total Maximum Marks:			100	
	Marks Achieved			84	92
	Remarks			Q	Q

Sindh Nooriabad Power Company Limited**Evaluation of Financial Bids****Phase I**

Decision Criteria	Levelized Tariff	
Levelized Tariff	Omni (Pvt.) Ltd.	Technomen Kinetics (Pvt.) Ltd
Rs./kWh	9.252	7.929
US Cents/kWh	9.500	8.174





Technomen Kinetics has quoted the lowest tariff based on like to like assumptions with other Bidder, Omni (Pvt.) Ltd.

Sindh Nooriabad Power Company Limited**Evaluation of Financial Bids****Phase II**

Decision Criteria	Levelized Tariff	
Levelized Tariff	Omni (Pvt.) Ltd.	Technomen Kinetics (Pvt.) Ltd.
Rs./kWh	9.252	7.929
US Cents/kWh	9.500	8.174

Technomen Kinetics has quoted the lowest tariff based on like to like assumptions with other Bidder, Omni (Pvt.) Ltd.

List of Participants

Name	Designation	Signatures
Mr. Niaz Ali Shaikh (Chairman Sub-Committee)	Director, Power Development Cell, Energy Department, GoS	
Mr. Faizullah Khatri	Chief Energy, Planning & Development, GoS	
Mr. Ali Sibtain	Director, PPP Unit, Finance Department, GoS	
Mr. Khurshid A. Jamali	Technical Consultant (Appointed for the subject projects), ME Consult (Pvt.) Ltd	

Observations
attached