

Technical & Financial Proposals Evaluation Report		
Acquiring of Alternate SMS Services		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/570/2015
3	Tender Description	Acquiring of Alternate SMS Services
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.23913
6	Total Bid Documents Sold	01
7	Total Bids Received	01
8	Technical Bid Opening Date	14/05/2015
9	Financial Bid Opening Date	14/05/2015
10	No of Bid Technically Qualified	01
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs. 3,500,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s E.Ocean (Pvt) Ltd.	Rs.2,328,695/-	Qualified Bidder	Rs.1,171,305 below with the estimated cost	Accepted being the qualified bidder	Rule 48 have been complied

Note: M/s. E.Ocean (Pvt) Ltd is selected for the Acquiring of Alternate SMS Services to Sindh Bank Limited being the only qualified Bidder.

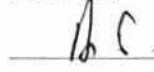
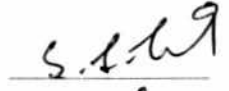

Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature

M/S E. Ocean

Eligibility Criteria SMS Services

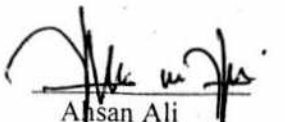
S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "A")	Yes ✓	No
2	Total Turn Over in last 3 Years should be at least 5 million	Audit Report / Tax Return (attached as Annexure "B")	Yes ✓	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes ✓	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes ✓	No
5	Company must provide list of clients for the offered services submitted in Tender Document in Pakistan.	Purchase Order (Attached as Annexure "E")	Yes ✓	No
6	Company must have valid PTA License Certificate for providing the required Service.	License Certificate From PTA (Attached as Annexure "F")	Yes ✓	No
7	The offered services quoted in the bid must be currently used by at least one Bank in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes ✓	No
✓ Qualified / Disqualified				


Note

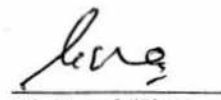
- Attachment of relevant evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, the company will be straight away disqualified
- Attach Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company is mandatory. In case of non-provision of evidence in any of the requisite, straight away disqualified.
- There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.

DISQUALIFICATION:

1. The bidder will be considered disqualified during evaluation process if:-
 - a. On black list of SPPRA and Sindh Bank Ltd.
 - b. Issued with a warning letters by the Sindh Bank in the past to the bidder for unsatisfactory performance.
 - c. **Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified**
 - d. In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void.
 - e. Offers alternate bid i.e. submitting two financial bids in one bid.
 - f. Non- Attachment of Annexure "A", "B" and "H".
 - g. Annexure A, B mandatory.


Ansan Ali
AVP/Operations Div.


Dilshad Husain Khan
ASYP/Finance Division


M. Saeed Khan
SVP/I.T.Division

4 FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the Year 2015-2016)

Name of Bidder: **E.Ocean (Pvt) Ltd.**

S.NO	Item	Period	Price PKR
1	SETUP COST	One Time	89,625
2	SMS SHORT CODE FROM PTA (SETUP CHARGES)	One Time	NIL
3	SMS SHORT CODE FROM PTA (ANNUAL CHARGES)	Annual	7,170
4	MONTHLY SHORT CODE MAINTENACE CHARGES(PAYMENTS TO TELCOS OPERATORS)	Monthly	23,900
4	SMS RATE (OUT GOING FROM SBL)	Per SMS	0.346
5	CONNECTIVITY OVER FIBER 03 MB LINK (SETUP COST)	One Time	NIL
6	CONNECTIVITY OVER FIBER 03 MB LINK	Monthly	17,925*

*3 Mbps Data on Existing ONT Cybernet (Separate Port)Fiberlink

The Total Amount will be calculated as per formula given below:

S.No.1 (Price) + S.No.2 (Price) + S.No.3 (Price) + (S.No.4 (Price) X 12)+(S.No.5 (Price) X 5,000,000)+ S.No.6 (Price) + (S.No.7 (Price) X12) = *Total Amount

Rs89,625+Rs 0+Rs 7,170+Rs[23,900 x 12]+Rs [0.346x5,000,000]+Rs 0 +Rs[17,925 x 12]

SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____

Head - IT Div. _____

Member-DBL _____

Rs 89,625+0+Rs 7,170+Rs 286,800+Rs 1,730,000+Rs 0 +Rs 215,100

Date: _____

Total Amount Rs 2,328,695

Bala Rana

Thanking you and looking forward to serve you.

Yours faithfully,



Syed Salman Raza
Director
Eocean Private Limited.

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO



11-06-2015

Subject: Certificate
Compliance of SPPRA Rule 48
TENDER REF NO. SNDB/ADMIN/TD/570/2015

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

Last Tender Price	Current tender Price
Rs.2,794,527/- (BER Attached)	Rs.2,328,695/-

M. Rashid Memon
11/6/2015

M. Rashid Memon
Acting VP/I.T. Division

Signature –Procurement Committee Members

Head of IT

_____ *A. L.*

Chief Financial Officer

_____ *S. S. H. 9*

Chief Manager (IDBL)

_____ *[Signature]*

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT

ADMIN / [✓]IT / CONSULTANT / MEDIA

TENDER NAME

Acquiring of Alternate Bms Services

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

14-05-2015

OPENING TIME

1245 hours

ATTENDANCE (MEMBER PC)

HEAD OF I.T.Division

CFO

Chief Manager, IDBL

ATTENDANCE (REPS. OF BIDDERS)

NAME

Mr Asif Iqbal

FIRM

M/s E. Ocean

TOTAL BIDS ACCEPTED FOR EVALUATION

①

TOTAL BIDS REJECTED

nil

REMARKS

SECRETARY PROCUREMENT COMMITTEE

SIGNATURE

M. Reza

DATE

SIGNATURE MEMBERS PC-IT

Head - Fin Div. [Signature]



Head - IT Div. [Signature]

Member-IDBL. [Signature]

Date: [Signature]

TENDR DOCUMENT BUYERS COLLECTION RECORD

Tender Name: Supplying of SMS Services

S. No.	Company Name	Representative Name	Contact No.	Email Address	Amount	Bank's Name	P.O No.	Signature of Authorized Company Representative	Signature of Procurement Assistant
1	E. Ocean (Pvt) Ltd.	Noor.M	0311-6200050	Noor.Muhammad ad@ocean.com.pk	Rs 500/-	Summit Bank	010982		
2									
3									
4									
5									
6									
7									
8									
9									
10									

AVAILABILITY OF TD

FROM: _____
TO: _____

LAST DATE OF SUBMISSION OF TD

DATE: _____
TIME: _____

Technical & Financial Proposals Evaluation Report**Supply of ATM Cards**

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/568/2015
3	Tender Description	Supply of ATM Cards
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.23913
6	Total Bid Documents Sold	01
7	Total Bids Received	01
8	Technical Bid Opening Date	14/05/2015
9	Financial Bid Opening Date	14/05/2015
10	No of Bid Technically Qualified	01
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs. 1,500,000/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Securprint.	Rs.1,228,500/- @ 24.57 For 50,000 ATM Cards	Qualified Bidder	Rs.271,500 below with the estimated cost	Accepted being the qualified bidder	Rule 48 have been complied

Note: M/s. Securprint is selected for the Supply of ATM Cards to Sindh Bank Limited being the only qualified Bidder.

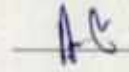
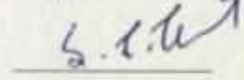

Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature


S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attached as Annexure "A")	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
2	Turn Over in last 3 Years should be atleast 3 million	Audit Report / Tax Return (attached as Annexure "B")	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
5	Company should provide Valid Manufacturing Authorization Certificate for Manufacturing of ATM CARDS.	Certificates from Manufacturer & Provide at least 5 Sample Cards of ATM (attached as Annexure "E")	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
6	The Card manufacturing facility must be in compliance with EMV Standards.	Attach Certificate (attached as Annexure "F")	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
7	Manufacturer of ATM Cards should be ISO Certified	(Attach ISO Certificate) (attached as Annexure-"G")	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
8	The Offered Product in the bid must be currently used by at least one Bank in Pakistan.	Attached Purchase Order (attached as Annexure "H")	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Qualified / Disqualified				


Note

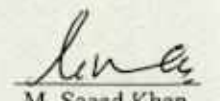
- Attachment of relevant evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, the company will be straight away disqualified
- Attach Affidavit (specimen attached as Annexure "H") on stamp paper from the owner of the company is mandatory. In case of non-provision of evidence in any of the requisite, straight away disqualified.
- There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Bank Ltd & SPPRA websites regularly.

DISQUALIFICATION:

- The bidder will be considered disqualified during evaluation process if:-
 - On black list of SPPRA and Sindh Bank Ltd.
 - Issued with a warning letters by the Sindh Bank in the past to the bidder for unsatisfactory performance.
 - The company will be considered disqualified from the very outset, if not GST registered.
 - In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void.
 - Offers alternate bid, i.e. submitting two financial bid in one bid.
 - Non- Attachment of Annexure "A" and "H".
 - Annexure A, B mandatory.


Alian Ali
AVP/Operations Div.


Dilshad Husain Khan
ASVP/Finance Division


M. Saeed Khan
SVP/I.T. Division

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO

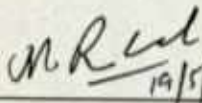


19-05-2015

**Subject: Certificate
Compliance of SPPRA Rule 48
TENDER REF NO. SNDB/ADMIN/TD/570/2015**

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
Last Tender Unit Price	Current tender Unit Price
Rs.28.95/-	Rs.24.57/-


19/5/2015

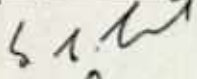
M. Rashid Memon
Acting VP/I.T. Division

Signature –Procurement Committee Members

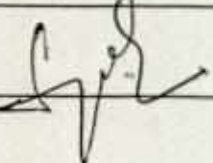
Head of IT



Chief Financial Officer



Chief Manager (IDBL)



Date:22-08-2013

Technical & Financial Evaluation Report**Supply Of ATM Cards**

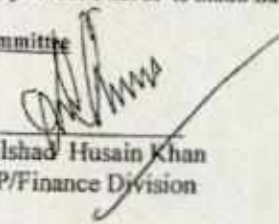
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/ID/359/2013
3	Tender Description	Supply of ATM Cards
4	Method of Procurement	Single Stage Two Envelop Bidding Procedure
5	Tender Published	SPPRA S No.16771
6	Total Bid Documents Sold	3
7	Total Bids Received	2
8	Technical Bid Opening Date	12/07/2013
9	Financial Bid Opening Date	20/08/2013
10	No of Bid Technically Qualified	1
11	Bid(s) Rejected	0

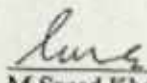
S. No.	Name of Company	Evaluation Criteria Qualified/Disqualified	Technical Criteria Qualified / Disqualified	Bid Offered	Remarks/Status
1	M/s Rayyanco Business Systems	Qualified	Qualified	Rs.579,000/- (@Rs.28.95/- for 20,000 ATM Cards)	Qualified Bidder
2	M/s Pakistan Post Foundation	Disqualified	Disqualified	Financial Bid not opened	Disqualified

Note: M/s Rayyanco Business is selected for Supply of ATM Cards to Sindh Bank Ltd being the qualified bidder.

Members Signatures – Pre & Post Evaluation Committee

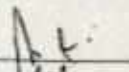

Husan Ali
AVP/Operations Div.


Dilshad Husain Khan
VP/Finance Division


M.Saeed Khan
SVP/I.T.Division

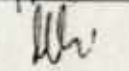
Members – Procurement CommitteeSignatureDate

Head of I. T. Division

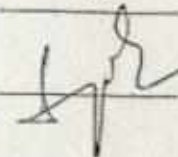


27/8/13

Chief Financial Officer



Chief Manager (IDBL) Karachi



MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA ✓
TENDER NAME Supply of ATM Cards
TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE
OPENING DATE 14-05-2015
OPENING TIME 1200 hours

ATTENDANCE (MEMBER PC) —
HEAD OF I.T. Division
CFO
Chief Manager, IDBL

ATTENDANCE (REPS. OF BIDDERS)	NAME	FIRM
	<u>Mr Zafar Ilyas</u>	<u>M/S Securprint</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>

TOTAL BIDS ACCEPTED FOR EVALUATION 0
TOTAL BIDS REJECTED nil

REMARKS _____

SECRETARY PROCUREMENT COMMITTEE
SIGNATURE M. R. R. / 14/5/2015
DATE _____

SIGNATURE MEMBERS PC-IT
Head - Fin Div. S. I. [Signature]
Head - IT Div. [Signature]
Member-IDBL. [Signature]
Date: _____

SECURPRINT

Financial Proposal

Sindh Bank Limited

Supply of ATM Cards

Tender ID: SNDB/COK/ADMIN/TD/568/2015

Attn:

Head of Information Technology

SINDH BANK LIMITED

HEAD OFFICE, Basement-2 Floor, Federation House, Abdullah Shah Ghazi
Road, Clifton, Karachi 75600

Customer Contacts

Name		Name	
Title	Head of Information Technology	Title	
Phone		Phone	
E-mail		E-mail	
Address:	HEAD OFFICE, Basement-2 Floor, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi 75600		

Please direct any inquiries regarding this proposal to:

Name	Zafar Ilyas		
Title	Sales Executive		
Phone	+ 92 300 299 8638		
E-mail	zafar.ilyas@securprint.pk zafar-ilyas@crest.com.pk		



Price Schedule

S. No.	Item	Unit Cost	Quantity	Total Amount
1	ATM Cards	24.57	50,000	1,228,500/-
2	Personalization of Cards as per Scope of work			
3	Plastic Jackets (with Sindh Bank logo)			
Total Amount				1,228,500/-

- Prices are quoted in Pakistani Rupees and inclusive of all taxes
- Valid for 90 days from date of opening
- Payment 100% after delivery
- Delivery within 6 weeks after the receipt of purchase order and all necessary approvals from bank
- Bid Security of Rs 62,000 in form of Pay Order/Bank Draft Number 00245911 issued by Bank AL Habib Limited enclosed herein

SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____

Head - IT Div. _____

Member-IDBL. _____

Date: _____

Signature & Stamp of Bidder



13.05.15