

**Bid Evaluation Report****Evaluation Report- Supply & Installation of Air Conditioners, Refrigerators & Microwaves Ovens for Sindh Leasing, Sindh Modaraba Management Ltd. & Sindh Insurance Ltd. Offices**

|    |                                   |   |
|----|-----------------------------------|---|
| 1  | Name of Procuring Agency          | Sindh Leasing, Sindh Modaraba Management Ltd. & Sindh Insurance Ltd.  |
| 2  | Tender Reference No.              | SNDB/COK/ADMIN/TD/ 475 /2014  |
| 3  | Tender Description                | Evaluation Report- Supply & Installation of Air Conditioners, Refrigerators & Microwaves Ovens for Sindh Leasing Company ,Sindh Modaraba Management Ltd. & Sindh Insurance Ltd. Offices |
| 4  | Method of Procurement             | Single Stage Two Envelope Bidding Procedure   |
| 5  | Tender Published / SPPRA S.No     | SPPRA S.No: 20607<br>Express Tribune, Daily Express & Daily Ibrat<br>(22 <sup>nd</sup> May 2014)  |
| 6  | Total Bid Documents Sold          | 05  |
| 7  | Total Bids Received               | 02  |
| 8  | Technical Bid Opening Date & Time | 10/06/14 at 1130 Hrs.   |
| 9  | Financial Bid Opening Date & Time | 12/06/14 at 1530 Hrs.   |
| 10 | No. Of Bid qualified              | 01  |
| 11 | Bid(s) Rejected                   | -   |

Detail on the above is as follows:

| S.No | Name of Firm or Bidder                   | Technically Qualified / Disqualified             | Cost offered by the Bidder | Ranking in terms of cost | Comparison with Estimated cost (Rs.6,000,000/-) | Reasons for acceptance/ rejection        | Remarks |
|------|--|--|----------------------------|--------------------------|---|--|---------|
| 0    | 1  | 2  | 3                          | 4                        | 5   | 6  | 7       |
| 1.   | M/s. Dawlance Pvt. Ltd                   | Qualified Obtained 90% in Evaluation Process     | Rs 5,774,300/-             | Qualified Bidder         | Rs. 225,700/- below the estimated cost          | Qualified as per Eligibility criteria    | -       |
| 2.   | M/s. Greaves Air Conditioning (Pvt) Ltd. | Disqualified Obtained 61 % in Evaluation Process | Financial Bid not Opened   | Disqualified Bidder      | -   | Disqualified as per Eligibility Criteria | -       |

Accordingly going by the eligibility criteria offered in the tender document, M/s. Dawlance Pvt. Ltd. stands as only Qualified Bidder & also below the estimated cost.

**Members - Procurement Committee**

CEO- Sindh Leasing Company  
(Mr. Naim Farooqui)

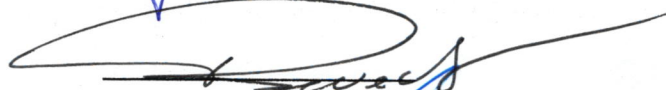
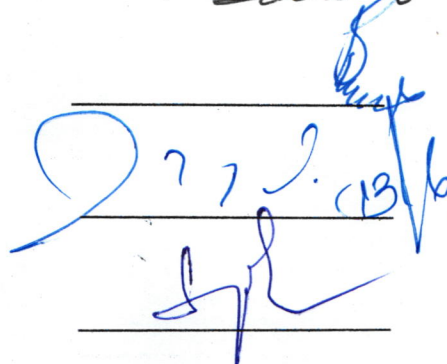
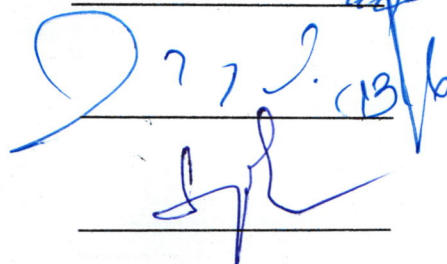
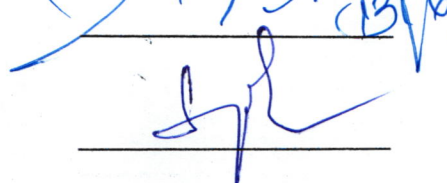
CEO- Sindh Modaraba Management Ltd.  
(Mr. Javed Iqbal)

Director -Sindh Insurance Ltd.  
(Mr. Shamsuddin Khan)

Head of Administration -Sindh Bank Ltd.  
(Lt.Col (R). Shahzad Begg)

Chief Manager (IDBL), Karachi  
(Mr. Syed Muhammad Aqeel)

Signature

**AC, Refrigerators & Microwaves for Sindh Leasing, Modaraba &**

**Insurance  
Evaluation Performa**

Serial No: 02

Bidder Cowaves

**2.6.5 Eligibility Criteria**

SNDB shall evaluate proposals using the following eligibility criteria.

| S. No.      | Descriptions  | Total Marks | Marks Obtained | Remarks                                  | Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded   | Evidence attached as |
|-------------|---|-------------|----------------|--|--|----------------------|
| 1           | Years in business in the requisite field<br><i>1998</i>                                     | 10          | 10             | 15 years and above                       | NTN Certificate / Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business is required to be enclosed | Annexure "A"         |
|             |   | 7           |                | 10 years and above                       |  |                      |
|             |   | 3           |                | 5 years and above                        |  |                      |
| 2           | Turn over in last 3 years<br><i>114M</i>  | 10          | 5              | On an average of 60 M and above per year | Audit Report or Tax Return of Last 3 Years   | Annexure "B"         |
|             |   | 5           |                | On an average of 30 M and above per year |  |                      |
| 3           | Own manufacturing set-up facility   | 40          | 40             | Yes                                      | Give full details of facility with area (sq.ft.) & location/address, number of machines installed, number of employees working at site                 | Annexure "C"         |
| 4           | Numbers of Firm's sales offices in Pakistan   | 10          | 3              | 15 and above                             | Complete Details with their addresses  | Annexure "D"         |
|             |   | 7           |                | 10 and above                             |  |                      |
|             |   | 3           |                | 5 and above                              |  |                      |
| 5           | Number of affiliated after Firm's sales customer. service work shops in Pakistan <i>500</i> | 10          | 3              | 150 and above                            | Attach Details with their respective Addresses   | Annexure "E"         |
|             |   | 7           |                | 100 and above                            |  |                      |
|             |   | 3           |                | 50 and above                             |  |                      |
| 6           | ISO 9001 & ISO 14000 Certified <i>NIL</i>   | 10          | 5              | If both                                  | Attach certificate   | Annexure "F"         |
|             |   | 5           |                | if anyone                                |  |                      |
| 7           | Number of Firm's ware houses in Pakistan  | 10          | 3              | 10 and above                             | Attach list of ware houses along with their addresses and FTCL landline numbers  | Annexure "G"         |
|             |   | 7           |                | 8 and above                              |  |                      |
|             |   | 3           |                | 5 and above                              |  |                      |
| Total Marks |   | 100         | (61)           | Qualified / Disqualified                 |  |                      |

**Note**

- The company will be considered disqualified from the very outset, if not GST registered.
- Attachment of relevant evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, no marks will be awarded.
- Acquiring of 70% marks of the total score in "Eligibility Criteria" will make the bidder qualify for participating into "Inspection Phase" against technical specifications (refer notes under scope of work/technical specifications page 13)
- Only those bidders will be asked to participate in "Financial Bid Opening Phase", who qualify the eligibility and inspection phase

**Signature –Procurement Committee Members:**

CEO- Sindh Leasing Company

CEO- Sindh Modaraba Management Ltd

Director - Sindh Insurance Ltd

Head of Administration Division- Sindh Bank Ltd

Chief Manager IDBL, Karachi

**AC, Refrigerators & Microwaves for Sindh Leasing, Modaraba & Insurance**

**Evaluation Performa**

Serial No: 01

Bidder Dawance Pvt. Ltd.

**2.6.5 Eligibility Criteria**

SNDB shall evaluate proposals using the following eligibility criteria.

| S. No.      | Descriptions   | Total Marks | Marks Obtained | Remarks                                  | Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded  | Evidence attached as |
|-------------|--|-------------|----------------|--|---|----------------------|
| 1           | Years in business in the requisite field   | 10          | 10             | 15 years and above                       | NTN Certificate / Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business is required to be enclosed. | Annexure "A"         |
|             |  | 7           |                | 10 years and above                       |   |                      |
|             |  | 3           |                | 5 years and above                        |   |                      |
| 2           | Turn over in last 3 years  | 10          | 10             | On an average of 60 M and above per year | Audit Report or Tax Return of Last 3 Years  | Annexure "B"         |
|             |  | 5           |                | On an average of 30 M and above per year |   |                      |
| 3           | Own manufacturing set-up facility  | 40          | 40             | Yes                                      | Give full details of facility with area (sq.ft.) & location/address, number of machines installed, number of employees working at site                  | Annexure "C"         |
| 4           | Numbers of Firm's sales offices in Pakistan                                      | 10          | 10             | 15 and above                             | Complete Details with their addresses   | Annexure "D"         |
|             |  | 7           |                | 10 and above                             |   |                      |
|             |  | 3           |                | 5 and above                              |   |                      |
| 5           | Number of affiliated after Firm's sales customer. service work shops in Pakistan | 10          | 10             | 150 and above                            | Attach Details with their respective Addresses  | Annexure "E"         |
|             |  | 7           |                | 100 and above                            |   |                      |
|             |  | 3           |                | 50 and above                             |   |                      |
| 6           | ISO 9901 & ISO 14000 Certified   | 10          | 10             | If both                                  | Attach certificate  | Annexure "F"         |
|             |  | 5           |                | If anyone                                |   |                      |
| 7           | Number of Firm's ware houses in Pakistan   | 10          |                | 10 and above                             | Attach list of ware houses alongwith their addresses and PTCL landline numbers  | Annexure "G"         |
|             |  | 7           |                | 8 and above                              |   |                      |
|             |  | 3           |                | 5 and above                              |   |                      |
| Total Marks |  | 100         | 90             | Qualified / Disqualified                 |   |                      |

**Note**

- The company will be considered disqualified from the very outset, if not GST registered.
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- Acquiring of 70% marks of the total score in "Eligibility Criteria" will make the bidder qualify for participating into "Inspection Phase" against technical specifications (refer notes under scope of work/technical specifications page 13).
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