

1.0 INTRODUCTION

The Karachi Water & Sewerage Board conceived Greater Karachi Sewerage Plan S-II; to Rehabilitate / Upgrade the Sewerage System of the city. The Project includes an Integrated System for the collection / conveyance, treatment and disposal of sewage through Construction of Collector Drains, Interceptors, Trunk Sewers and Sewage Treatment Plants. The Greater Karachi Sewerage Plan S-III aims to convert Karachi into an eco friendly city by cleaning its beaches and improving marine ecology as well as provide better hygienic conditions in the city.

Accordingly, the KW&SB planned different Contract Packages for the implementation of S-III Project and for the purpose through publication in Press invited interested Contracting Firms to submit their Prequalification Documents to take part in the bidding of Group-B Works under Greater Karachi Sewerage Plan (S-III).

1.1 Advantages of Prequalification

Pre-qualification is an assessment made by the Employer for the appropriate level of experience and capacity of firms expressing interest in undertaking a particular contract, before inviting them to bid.

Pre-qualification of constructors is very useful for the Employer (also to the constructors) to carry out selection of firms for award of contracts. The basic aim of the pre-qualification is intended to eliminate, early in procurement proceedings, Constructors that are not suitably qualified to perform the Contract. Also some times Constructors are reluctant to participate in procurement proceedings for high value Contracts, if the competitive field is too large and where they run the risk of having to compete with unrealistic tenders submitted by unqualified or disreputable Constructors. Furthermore, the Prequalification is the basic tool to:

- i) Encourage realistic bids by the Bidders because they know that they are competing against qualified bidders who have cleared the minimum competence criteria;
- ii) Assess the interest of the prospective bidders in the bidding process;
- iii) Make any adjustments/modifications in the bidding documents if a pointer is available from the lack of interest by the prospective bidders applying for pre-qualification;
- iv) Reduce the effort and so the time in evaluation of bids from un-qualified bidders;
- v) Help the bidders to evaluate and take stock of their capability and consequently to form joint ventures with other firms;
- vi) Reduce the problems associated with low priced bids from bidders of doubtful capability and;
- vii) Help the bidders who are insufficiently qualified to avoid the expense of bidding.

1.2 Abstract

The abstract of afore-given, the pre-qualification specifically means selection of competent bidders prior to issuance of the invitations to bid. It is required for large or complex works, in certain cases for custom designed equipment and specialized services. Pre-qualification is also useful in saving the employers from numerous un-necessary problems.

The Prequalification documents issued to the Applicants are enclosed herewith for reference.

The Notice for "Invitation for Prequalification" was published in the leading Newspapers (copy enclosed).

2.0 PROCESS FOR PREQUALIFICATION

In accordance with the decision of the competent Authority KW&SB the Prequalification Evaluation Process for the earlier prequalification was annulled and the Prequalification was to be re-invited. The Prequalification Documents (Re-invited) were prepared in accordance with the guidelines of Pakistan Engineering Council, SPPRA Rules 2010 and in consultation with Prequalification Committee (KW&SB). The re-invited Prequalification Document along with Corrigendum No. 01 issued to the applicants are enclosed at the end of this report.

Accordingly, Notice of Re-invitation for Prequalification was published in the leading Newspapers on 5th August 2012 and uploaded on SPPRA Website having following I.D No. 9194/2012.

In anticipation, following Applicants submitted their Prequalification Documents:-

S#	Applicant	Document No.
1	M/s. Standard Construction Co.	1/24
2	M/s. Abdul Majeed & Co.	2/24
3	M/s. NPI Construction & Engineering	3/24
4	M/s. Kaim Khani & Bros.	4/24
5	M/s. Qalandar Bux Abro & Co. (through TCS)	5/24
6	M/s. Shaikh Mohabbat Khan	6/24
7	M/s. Salman Enterprises	7/24
8	M/s. Friends Construction Syndicate (Pvt) Ltd.	8/24
9	M/s. Sinohydro RMG (JV)	9/24
10	M/s. Qasim Khan & Company	10/24
11	M/s. M.J.B Construction Co.	11/24
12	M/s. K.M. Sharif & Co.	12/24
13	M/s. Shaikh Baz Khan & Bros.	13/24
14	M/s. KSB Pumps Co. Ltd.	14/24
15	M/s. Matracon Pakistan Pvt. Ltd.	15/24
16	M/s. Kamran & Kampany	16/24
17	M/s. Crescent Construction Company	17/24
18	M/s. A. A Quality Builders	18/24
19	M/s. Mohammad Ayub & Bros.	19/24
20	M/s. Indusmen Corporation	20/24
21	M/s. Sapna Construction Pvt. Ltd.	21/24
22	M/s. Quality Builders Ltd.	22/24
23	M/s. R.S.L - CGC (J.V)	23/24
24	M/s. Reliance Consultancy & Engg. Works Pvt. Ltd.	24/24

The original last submission date was 23rd August 2012 and was extended to 3rd September 2012 through Corrigendum No. 01 (copy enclosed).

All the above applicants submitted their Prequalification Documents on or before the extended last submission date i.e. 3rd September 2012 in the office of the Project Director, S-III, (KW&SB).

The Submitted Prequalification Documents were sent to the Consultants M/s. Techno-Consult Intl: on 4th September 2012 for scrutiny & evaluation.

2.1 RESPONSIVENESS

- A. The Applicants Prequalification Documents were first scrutinized for the Responsiveness of the Applicant and the following Applicants were declared responsive and were recommended for detailed evaluation.

S#	Applicant	Document No.
1	M/s. Standard Construction Co.	1/24
2	M/s. Abdul Majeed & Co.	2/24
3	M/s. NPI Construction & Engineering	3/24
4	M/s. Kaim Khani & Bros.	4/24
5	M/s. Shaikh Mohabbat Khan	6/24
6	M/s. Salman Enterprises	7/24
7	M/s. Friends Construction Syndicate (Pvt) Ltd.	8/24
8	M/s. Sinohydro RMG (JV)	9/24
9	M/s. Qasim Khan & Company	10/24
10	M/s. M.J.B Construction Co.	11/24
11	M/s. Shaikh Baz Khan & Bros.	13/24
12	M/s. KSB Pumps Co. Ltd.	14/24
13	M/s. Matracon Pakistan Pvt. Ltd.	15/24
14	M/s. Crescent Construction Company	17/24
15	M/s. Mohammad Ayub & Bros.	19/24
16	M/s. Indusmen Corporation	20/24
17	M/s. Sapna Construction Pvt. Ltd.	21/24
18	M/s. R.S.L - CGC (J.V)	23/24
19	M/s. Reliance Consultancy & Engineering Works Pvt. Ltd.	24/24

- B. The following Applicants were declared Non Responsive and their Prequalification Documents were not considered :-

S#	Applicant	Document No.
1	M/s. Qalandar Bux Abro & Co.	5/24
2	M/s. K.M. Sharif & Co.	12/24
3	M/s. Kamran & Kampany	16/24
4	M/s. A.A Quality Builders	18/24
5	M/s. Quality Builders Ltd.	22/24

The working of above may be verified in Annexure- 1.

2.2 PRE-QUALIFICATION EVALUATION

1. Evaluation Criteria for Prequalification

The prequalification applications were re-invited by Karachi Water & Sewerage Board for the Construction of conduit and interceptors (Group-B) of S-III Project, from contractors.

For prequalification, following evaluation criteria was included in the prequalification documents.

Item	Maximum Marks	Minimum qualifying Marks
General Experience & presentation	100	70
Personnel capabilities	100	70
Equipment capabilities	100	70
Financial position	100	70
Total	400	280

2. Constitution of Prequalification Evaluation Committee Group "A" & "B"

The competent Authority (KW&SB) constituted a Prequalification Evaluation Committee, on 15-06-2010, consisting of the followings:

1.	Mr. Ghulam Qadir Abbas	Chief Engineer (Zone-E)	Convener
2.	Mr. Imtiaz Magsi	Chief Engineer (S-III)	Member
3.	Mr. M. Mansoor Siddiqui	Project Manager (S-III)	Member
4.	Mr. Imran Zaidi	Director Accounts, KW&SB	Member
5.	Mr. Mustafa Suhag	LG Deppt: GOS	Member
6.	Mr. Hassan Arif Bilgrami	K.P.T	Member
7.	Mr. Asif Ali Khan	Project Manager (S-III)	Member
8.	Mr. Aamir Waqar	Dy. Project Manager (S-III)	Member/Sect.
9.	Mr. Mazhar Abdi	E.E (S-III)	Member
10.	Mr. Moazzam Fayyaz	E.E (S-III)	Member
11.	Mr. Bashir Lakhani	Consultant (TCI)	Member

The Prequalification Evaluation Committee gave its decisions, for the different issues, to be implemented in carrying out the detailed evaluation.

3. The Scoring System

As per the evaluation criteria the following scoring system was used to evaluate each contractor whose documents have been declared responsive.

A. General Experience of the Firm & Presentation of PQ documents

i) General Experience

In this category the applicants were required to submit the list of similar nature contracts amounting to more than Rs. 150 million executed during the last 10 years.

ii) **Presentation of PQ documents**

In accordance with clause 3.1.8 the applicants were required to respond all questions and provide complete information in a proper sequence as asked in Annexures A-1 to A-11.

B. Personal Capabilities

A list of required Construction/Technical Staff was included in the PQ documents explaining the weightage points for their qualification and experience and the applicants were required to submit their CVs.

C. Equipment Capabilities

Under this heading essential equipment was specified and in case of its ownership 100 marks were to be awarded while in case of the plant being hired, 70% marks were to be awarded.

D. Financial Capabilities

- a. The Applicants were required to submit their audited accounts for the last Three years.
- b. The Applicants were required to submit the Bank Letter pertaining to current credit line.

E. For Joint Venture

In case of Joint Venture the leading partner was required to meet 60% of qualifying criteria for (1) Experience and (2) Financial Capability while associate partner of Joint Venture was required to meet not less than 40% of the qualifying criteria for (1) Experience and (2) Financial Capability.

4. Received Applications for prequalification

In response to the re-invitation for prequalification total 24 applications were received for Group B.

The expected number of Contract Packages for Group B is 7 to 8

2.3 DETAILED EVALUATION

The detailed Evaluation was carried out in accordance with the Prequalifying criteria as mentioned in the re-invited Prequalification Documents.

Different issues and problems were brought into the notice of the prequalification evaluation committee KW&SB.

The Prequalification Evaluation Committee gave the following decisions to be implemented in the detailed Evaluation of the Applicants:

1. All the projects involving sewers, watermains, bridges, culverts and canals are to be considered as similar nature projects.
2. For the Presentation of PQ documents, the Applicants who have not submitted the 11 Annexure (A-1 to A-11) in a proper sequence would be given 21 points curtailing the 09 weightage points in accordance with clause 3.1.8.
3. The applicants who are pass in (1) Qualification of Firms and (2) Financial Capabilities have to be assessed as Prequalified provided that they have obtained more or less 280 weightage points in aggregate.

By implementing the above decisions of the Prequalification Evaluation Committee in the detailed evaluation, the following applicants have been assessed as "Prequalified" out of the total 19 responsive applicants (Reference clause 2.1):-

S#	Applicant	Document No.
1	M/s. Friends Construction Syndicate (Pvt) Ltd.	8/24
2	M/s. Sinohydro RMG (JV)	9/24
3	M/s. Qasim Khan & Company	10/24
4	M/s. Shaikh Baz Khan & Bros.	13/24
5	M/s. Matracon Pakistan Pvt. Ltd.	15/24
6	M/s. Crescent Construction Company	17/24
7	M/s. Indusmen Corporation	20/24
8	M/s. R.S.L - CGC (J.V)	23/24

The summary of the weightage points as well as individual score sheets of the 18 responsive applicants are at Annexure-2 & Annex-3.

Annexure-1

Detailed Evaluation for Prequalification "Group B"(Re-Invited)

RESPONSIVENESS

S#	Applicant	Result	Remarks
1	M/s. Standard Construction Co.	Responsive	Qualified for detailed Evaluation
2	M/s. Abdul Majeed & Co.	Responsive	Qualified for Detailed Evaluation
3	M/s. NPI Construction & Engineering	Responsive	Qualified for Detailed Evaluation
4	M/s. Kaim Khani & Bros.	Responsive	Qualified for Detailed Evaluation
5	M/s. Qalandar Bux Abro & Co.	Non-Responsive	Audit Balance Sheet F.Y 2009 & Litigation History not found
6	M/s. Shaikh Mohabbat Khan	Responsive	Qualified for Detailed Evaluation
7	M/s. Salman Enterprises	Responsive	Qualified for Detailed Evaluation
8	M/s. Friends Const. Syndicate (Pvt) Ltd.	Responsive	Qualified for Detailed Evaluation
9	M/s. Sinohydro RMG (JV)	Responsive	Qualified for Detailed Evaluation
10	M/s. Qasim Khan & Co.	Responsive	Qualified for detailed Evaluation
11	M/s. M.J.B Const. Co.	Responsive	Qualified for detailed Evaluation
12	M/s. K.M. Sharif & Co.	Non-Responsive	Litigation History not found
13	M/s. Shaikh Baz Khan & Bros.	Responsive	Qualified for Detailed Evaluation
14	M/s. KSB Pumps Co. Ltd.	Responsive	Qualified for Detailed Evaluation
15	M/s. Matracon Pakistan Pvt. Ltd.	Responsive	Qualified for Detailed Evaluation
16	M/s. Kamran & Kampany	Non Responsive	Annual Turn Over & Audit Report not found
17	M/s. Crescent Const. Co.	Responsive	Qualified for detailed Evaluation
18	M/s. A.A Quality Builders	Non-Responsive	Average Turn Over is less than specified
19	M/s. Mohammad Ayub & Bros.	Responsive	Qualified for detailed Evaluation
20	M/s. Indusmen Corporation	Responsive	Qualified for detailed Evaluation
21	M/s. Sapna Construction Pvt. Ltd.	Non Responsive	Annual Turn Over & Audit Report not found
22	M/s. Quality Builders Ltd.	Non Responsive	Audit Report & Litigation History not found
23	M/s. Reliance Consultancy & Engg. Works Pvt. Ltd.	Responsive	Qualified for detailed Evaluation
24	M/s. R.S.L - CGC (J.V)	Responsive	Qualified for detailed Evaluation

Annexure - 2

Detailed Evaluation for Prequalification "Group B" (Re-Invited)

SUMMARY SHEET

Weightage Points Obtained

S#	Applicant	Grand Total	Remarks	Result
1	M/s. Standard Construction Co.	276	Fail in Qualification	Fail
2	M/s. Abdul Majeed & Co.	187	Fail in Qualification & Personnel & Equipment	Fail
3	M/s. NPI Construction & Engineering	210	Fail in Qualification, Equipment & Finance	Fail
4	M/s. Kaim Khani & Bros.	231	Fail in Personnel & Equipment	Fail
5	M/s. Shaikh Mohabbat Khan	232	Fail in Personnel & Finance	Fail
6	M/s. Salman Enterprises	238	Fail in Personnel & Equipment	Fail
7	M/s. Friends Const. Syndicate (Pvt) Ltd.	319	Fail in Personnel, but pass in all mandatory categories	Pass
	M/s. Sinohydro (JV)	346	Pass in all categories	Pass
8	M/s. RMG (JV)	307	Fail in Personnel, but pass in all mandatory categories	Pass
10	M/s. Qasim Khan & Company	352	Pass in all categories	Pass
11	M/s. M.J.B Const. Co.	255	Fail in Equipment & Finance	Fail
12	M/s. Shaikh Baz Khan & Bros.	336	Pass in all categories	Pass
13	M/s. KSB Pumps Co. Ltd.	316	Fail in Finance	Fail
14	M/s. Matracon Pakistan Pvt. Ltd.	335	Fail in Equipment, but pass in all mandatory categories.	Pass
15	M/s. Crescent Const. Co.	348	Pass in all categories	Pass
16	M/s. Mohammad Ayub & Bros.	297	Fail in Equipment & Finance	Fail
17	M/s. Indusmen Corporation	361	Pass in all categories	Pass
	M/s. R.S.L (JV)	347	Fail in Equipment, but pass in all mandatory categories.	Pass
18	M/s. CGC (J.V)	327	Fail in Equipment, but pass in all mandatory categories.	Pass
17	M/s. Reliance Consultancy & Engg. Works Pvt. Ltd.	156	Fail in Qualification, Personnel & Finance	Fail



Karachi Water & Sewerage Board

**GREATER KARACHI SEWAGE PLAN (S-III)
PRE-QUALIFICATION OF CONTRACTORS
GROUP A & B WORKS**

CORRIGENDUM

The following amendment is hereby made in the date of submission of documents for the pre-qualification of Contractors for Group A & B Works under Greater Karachi Sewerage Plan (S-III)

"The last date of submission of Pre-qualification Documents of Contractors for both Group "A" and "B" Works of S-III Project, which was 23rd August 2012 has been extended and shall now be 3rd September 2012".

All other Terms & Conditions shall remain unchanged.

**Project Director (S-III)
Karachi Water & Sewerage Board**

Please promptly pay your bills so that your water supply may continue uninterrupted

CDGK/ADVT/KW&SB-904/12

KW&SB/DPR/2012/20



کراچی واٹر اینڈ سینیوریج بورڈ

گریٹر کراچی سیدرنگ پلان (S-III)

گروپ اے اینڈ بی ورکس ٹیکنڈروں کی پیشگی مہارت

تصحیح

گریٹر کراچی سیدرنگ پلان (S-III) کے تحت گروپ اے اینڈ بی ورکس ٹیکنڈروں کی پیشگی مہارت کے لیے دستاویزات جمع کرانے کی تاریخ میں تاخیر ہونے کی اطلاع دی جا رہی ہے۔

ٹیکنڈروں کے (S-III) پروڈیکٹ کے دونوں گروپ "اے" اینڈ "بی" ورکس کی پیشگی مہارت دستاویزات کی جمع کرانے کی آخری تاریخ جو 23 اگست 2012 تھی اس میں اب 3 ستمبر 2012 تک توسیع کر دی گئی ہے۔

دیگر جملہ شرائط و ضوابط پر مشورہ حسب سائنس ہیں۔ پروڈیکٹ ڈائریکٹر (S-III) کراچی واٹر اینڈ سینیوریج بورڈ

پانی کے مل ٹورنی اور کریں۔ تاکہ فراہمی سب باقاعدگی جاری رہ سکے۔

CDGK/ADVT/KW&SB-904/12

KW&SB/DPR/2012/20

روزنامہ جنگ کراچی، جمعہ 17 اگست 2012ء



کراچی واٹر اینڈ سینیوریج بورڈ

گریٹر کراچی سیدرنگ پلان (S-III)

گروپ اے اینڈ بی ورکس ٹیکنڈروں کی پیشگی مہارت

تصحیح

گریٹر کراچی سیدرنگ پلان (S-III) کے تحت گروپ اے اینڈ بی ورکس ٹیکنڈروں کی پیشگی مہارت کے لیے دستاویزات جمع کرانے کی تاریخ میں تاخیر ہونے کی اطلاع دی جا رہی ہے۔

ٹیکنڈروں کے (S-III) پروڈیکٹ کے دونوں گروپ "اے" اینڈ "بی" ورکس کی پیشگی مہارت دستاویزات کی جمع کرانے کی آخری تاریخ جو 23 اگست 2012 تھی اس میں اب 3 ستمبر 2012 تک توسیع کر دی گئی ہے۔

دیگر جملہ شرائط و ضوابط پر مشورہ حسب سائنس ہیں۔ پروڈیکٹ ڈائریکٹر (S-III) کراچی واٹر اینڈ سینیوریج بورڈ

2012



Karachi Water & Sewerage Board

Greater Karachi Sewerage Plan (S-III) Re-invitation For Pre-Qualification Of Contractors **GROUP "B" WORKS**

The Karachi Water & Sewerage Board invites applications from eligible contractors / firms / JV for the Laying of Transmission and all other allied works (Trunk / Sub Trunk Sewers) to enhance the conveyance capacity and flow to respective KW&SB Sewage Treatment Plants (Group-B) under Greater Karachi Sewerage Plan (S-III).
The works shall comprise the following Component for Group-B:

S#	Components	Eligible PEC Category	Specialization Required
1)	Group B Works : Transmission and all other allied works (Trunk/Sub Trunk Sewers) to enhance the conveyance capacity and flow to respective KW&SB Sewage Treatment Plant	CA - CB - C1	CE-09, CE-10

The eligible contractors / firms / JV in above mentioned eligible PEC categories and along with the required specialization. A firm registered with PEC in any of the above eligible categories may form a joint venture with other contractors in the same eligible categories of the component for the purpose of Pre-qualification for the above works. A Pre-qualification application submitted by a joint venture must be accompanied by documents in support of the formation of the joint venture. Such documents must set forth the extent of responsibility and participation of each member of the joint venture, its duration and the person(s) authorized to represent and obligate it. The members of the joint venture shall be jointly and severally liable.

International firms wishing to participate in the bidding may form joint venture with local firm as per PEC guidelines.

Interested eligible contractors / firms / JV may obtain further information from the office of Project Director (S-III) 9th Mile, 1st Floor, Block-D, KW&SB Shahrah-e-Faisal, Karachi.

A complete set of Prequalification documents may be readily purchased by interested eligible contractors / firms / JV, registered with PEC in the specific category on the submission of written application to the address given below and upon payment of non refundable fee of Rs.20,000 per set. Request submitted by mail should include a Pay Order / Bank Draft in the amount and currency indicated above in the favour of Karachi Water & Sewerage Board. But it shall be the responsibility of contractors / firms / JV to collect the Prequalification documents in person from the office of the Project Director (S-III), KW&SB.

The request for Prequalification documents must be clearly marked "Application for Issue of Prequalification Documents for 'Group-B'" on the envelope. The Prequalification documents, once completed should be submitted in the office of Project Director (S-III), KW&SB, on or before 23-8-2012 during office hours. Documents submitted after the stipulated date will not be entertained. The firm submitting false information / misstatement with respect to all its attached Prequalification documents to be disqualified.

The Prequalification of the Contractors / Firms / JV in Group-B called earlier shall be null and void in order to ensure the competitive and transparent bidding. All the Contractors / Firms / JV are to submit their applications again.

The decision whether or not an applicant is eligible for Prequalification shall be as per SPPRA Rules 2010.

This Prequalification Notice has also been posted on SPPRA website. www.sppra.gov.pk

The Project Director (S-III), KW&SB
1st Floor, Block-D, 9th Mile,
Shahrah-e-Faisal, Karachi, Pakistan

Preservation of Water A Shared Responsibility

GDGK/ADVT/KW&SB/986/2

KW&SB/DPRI/2012/72