


Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: ME/18/17-18
3. Tender Description/Name of work/Item: Tender for Supply of Maintenance Free Batteries
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: February 08, 2018 on IBA, SPPRA web sites and leading newspapers Serial # 36671
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 09 Companies have collected Tender Documents
7. Total Bids Received: 05
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: March 05, 2018

12. Bid Evaluation Report:


S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s S. M. Saeed & Brothers	Rs.2,983,500.00	Lowest Bidder	Rs.4.2 Million	Accepted, due to quoted lowest bidder. Comparative Statement is attached.	
2.	M/s EMBA Corporation (Pvt) Ltd	Rs.3,453,185.00	Highest Bidder			
3.	M/s Pioneer Systems	Rs.4,617,200.00	Highest Bidder			
4.	M/s Silicon Technologies	Rs.5,250,960.00	Highest Bidder			
5.	M/s Jaffer Business Systems (Pvt) Ltd	Rs.5,756,680.00	Highest Bidder			

Signatures of the Central Purchase Committee, Members



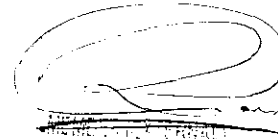
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Akbar Hussain Kazmi
Finance
IBA, Karachi



CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

DR. S. M. Faizul Qadri
Assistant Professor
IBA, Karachi



CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Hamis Ghorechi
PPRA Advisor
IBI

**Comparative Statement
Supply of Maintenance Free Batteries
Order # ME/18/2017-18**

Specification	M/S S.M. Saeed & Brothers				M/S EMBA Corporation Pvt. Ltd				M/s Pioneer Systems				M/s Silicon Technologies				M/s Jaffer Business Systems Pvt Ltd				
	Qty	Quoted Brand	Quoted Model	Rate	Amount	Quoted Brand	Quoted Model	Rate	Amount	Quoted Brand	Quoted Model	Rate	Amount	Quoted Brand	Quoted Model	Rate	Amount	Quoted Brand	Quoted Model	Rate	Amount
Maintenance Free Batteries Rating: 12V-100AH Brand: Vision or Equivalent Technology: VRLA Type: Dry, Maintenance Free Vol: 12 Capacity: 100AH Use: UPS Charging Time: 4 to 6 hours Design life: Five years Replacement Warranty: Three years Operating Temperature: 20 - 40 Degree Centigrade	40	Vision	As per Specs	20,625.00	825,000.00	Etize	HZB 12V-100 AH	24,786.50	991,440.00	Deutsche Power	NPL-100	31,500.00	1,240,000.00	Vision	6FM100X	41,798.00	1,671,920.00				
Maintenance Free Batteries Rating: 12V-200AH Brand: Vision or Equivalent Technology: VRLA Type: Dry, Maintenance Free Vol: 12 Capacity: 200AH Use: UPS Charging Time: 4 to 6 hours Design life: Five years Replacement Warranty: Three years Operating Temperature: 20 - 40 Degree Centigrade	40	Vision	As per Specs	43,125.00	1,725,000.00	Etize	HZB 12V-200 AH	49,800.00	1,960,000.00	Deutsche Power	NPL-200	66,000.00	2,640,000.00	Vision	6FM200X	81,208.00	3,248,320.00				
Total				Rs. 2,550,000.00				Rs. 2,951,440.00				Rs. 3,880,000.00				Rs. 4,488,000.00				Rs. 4,920,240.00	
17% GST				Rs. 433,500.00				Rs. 501,745.00				Rs. 737,200.00				Rs. 762,960.00				Rs. 836,440.00	
Grand Total				Rs. 2,983,500.00				Rs. 3,453,185.00				Rs. 4,617,200.00				Rs. 5,250,960.00				Rs. 5,756,680.00	

[Signature]

**INSTITUTE OF
FINANCE**
Dr. S. M. Faizul Saeed
Assistant Professor
IBA, Karachi

[Signature]

**INSTITUTE OF MANAGEMENT
ADMINISTRATION**
Dr. S. M. Faizul Saeed
Assistant Professor
IBA, Karachi

[Signature]

**CENTRE FOR FINANCE
COMMITTEE**
Dr. S. M. Faizul Saeed
Assistant Professor
IBA, Karachi

Muhammad Hanif / Senior Executive (Purchase) @ Main Campus

To: Secretary Procurement Committee @ IBA
Subject: SPPRA - PC Minutes of Bid Opening Meeting

From: Secretary Procurement Committee @ IBA

Sent: Thursday, March 15, 2018 3:16 PM

To: Muhammad Sohail Khan / Senior Manager (Purchase and Stores) @ IBA

Cc: Procurement-Committee; Aamer Shabbir Khan / General Manager Administration @ IBA; Moeid Sultan / Director Finance @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA

Subject: Item 11. Approval for Supply of Maintenance Free Batteries

Item # 11: Approval for Supply of Maintenance Free Batteries

Discussion: Sr. Executive Purchase briefed the committee about the tender proceedings 'Tender for Supply of Maintenance Free Batteries' for ICT Department. Five bidders participated in the bidding process.

Decision: Recommended to award 'Tender for Supply of Maintenance Free Batteries' to M/s S. M. Saeed & Brothers at the total cost of Rs.2,983,500.00 (including taxes)*


*subject to the availability of budget.

Action: Sr. Manager Procurement & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.

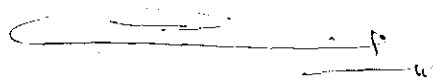
Committee:

1. Dr. S. M. Faisal Iradat (Chairman)
2. Mushtaque Ahmed (Member)
3. Syed Akbar Hussain Kazmi (Member)
4. Haris Qureshi (External Member)
5. M. Mabroor Khan (External Member)
6. Muhammad Hanif (Secretary)


Muhammad Hanif,
Secretary Procurement Committee


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Akbar Hussain Kazmi


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Dr. S. M. Faisal Iradat


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Moeid Sultan




BIDDERS QUALIFICATION REPORT

NIT No: ME/18/17-18
Description of Work: Supply of Maintenance Free Batteries
Method & Procedure of procurement: Open Competitive Bidding
Single Stage One Envelope

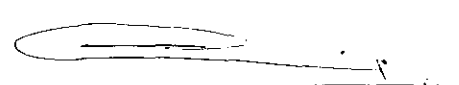
S. No	Eligibility Criteria	M/s S. M. Saeed & Brothers	M/s EMBA Corporation (Pvt) Ltd	M/s Pioneer Systems	M/s Silicon Technologies	M/s Jaffer Business Systems (Pvt) Ltd
1	Is envelop sealed	Yes	Yes	Yes	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes	Yes	Yes	Yes
3	Form of Tender Signed or not	Yes	Yes	Yes	Yes	Yes
4	Registration in GST / SBR & I. Tax	Yes	Yes	Yes	Yes	Yes
5	Turnover in terms of Financial Statement of last three years	Yes	Yes	Yes	Yes	Yes
6	Tender Fee Received	Yes	Yes	Yes	Yes	Yes
7	5 plus years experience	Yes	Yes	Yes	Yes	Yes
8	Qualified / Disqualified	Qualified	Qualified	Qualified	Qualified	Qualified
9	Any overwriting tender dropped received	No	No	No	No	No
10	Cliental list provided	Yes	Yes	Yes	Yes	Yes
11	Affidavit regarding any litigation or blacklisting	No	No	No	No	No

Recommendations:


- 1 Participated firm is declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- 2 The lowest evaluated and qualified bidder is M/s S. M. Saeed & Brothers at Rs. 2,983,500 (inclusive of all taxes)
- 3 Recommended to award the Purchase Order to the lowest qualified bidder to M/s S. M. Saeed & Brothers at Rs. 2,983,500.00 (inclusive of all taxes)


CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Akbar Hussain Kazim
Finance
IBA, Karachi


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INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Dr. J. M. Faisal
Assistant Professor
IBA, Karachi


CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Haris Qureshi
PPRA Advisor
IBAF

Institute of Business Administration, Karachi
Tender Opening / Attendance Sheet

March 5, 2018
at 3:30 pm

Statement of Tender for: Tender for Supply of Maintenance Free Batteries
 Tender #: ME/18/17-18

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No./ Amount & Date	Contractors / Representative Signature	Remarks
1-	M/S Gulveer Technologies	Rs 5,250,900/-		14148279 UBL Rs 265,000/- Mar 2, 2018		
2-	M/S M. Saeed Brothers	Rs 2,983,500/-		04610453 Bank Al-Habib Rs 150,000/- Mar 05 2018	Abg. Guit.	
3-	M/S Jaffar Brothers System	Rs 7,56,680/-		12039438 Habibulbanc Rs 374,184/- Mar 01, 2018		
4-	M/S EMBA Corp. (Pvt) Ltd	Rs 3,453,185/-		3422830 AICB Rs 185,000/- Mar 2, 2018		
5-	M/S Pioneer Systems	Rs 4,617,200/-		03822412 Meezan Bank Rs 231,000/- Mar 2, 2018		

M. SOHAIL KHAN
 Manager Purchase & Stores
 Institute of Business Administration
 Karachi-Pakistan

M. Hina
 Sr. Executive Purchase

RAUF AHMED
 Sr. Finance Executive

Syed Akbar Hussain Wajidi
 MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

Dr. S. M. Faizul Waqar
 Sr. Finance Officer
 KARACHI

Mansoor Qureshi
 PPR A Adviser
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI