



Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

Dated: May 12, 2015
Mr. Junaid Ahmed
Manager (Enforcement-II)
SPPRA, Karachi

IT/82/2014-15

Subject: "SLA of CISCO active equipments"

Dear Mr. Junaid Ahmed,

Please find the following document to upload on SPPRA website.

- Bid Evaluation Report original
- Technical Evaluation Sheets
- Technical & Financial Attendance sheets

Regards-


Manager Procurement ICT



M (E II)

SPPRA INWARD DIARY
NO: 6971
DATED: 12-5-15

Bid Evaluation Report

1. Name of Procuring Agency: **Institute of Business Administration, Karachi**
2. Tender Reference No: **SLA OF CISCO ACTIVE EQUIPMENTS**
3. Tender Description/Name of work/item: **IT/82/2014-15**
4. Method of Procurement: **Single Stage Two Envelope**
5. Tender Published: **SPPRA-SNo 23456 & Dawn, Jang, Aas**
6. Total Bid documents Sold; **Free of Cost, available on web site**
7. Total Bids Received: **02**
8. Technical Bid Opening date: (if applicable) **15-04-2015 (Provide details in separate form)**
9. No. of Bid technically qualified (if applicable): **02**
10. Bid(s) Rejected: **0**
11. Financial Bid Opening date: **06-05-2015**
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder (3 years price)	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	DWP TECHNOLOGIES	13,402,533/-	1 st		Qualified as per Eligibility Criteria	Recommended for award the contract
2.	WATEEN SOLUTIONS	16,998,000/-	2 nd		High in Price	

Recommendations: - The offered amount of Rs.13,402,533/- (With All Applicable taxes) by M/s. DWP TECHNOLOGIES has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.



IBA (Internal Member)
Mr. Syed Jehanzeb
Project Accountant



IBA (Internal Member)
Dr. Nasir Touheed
Professor



IBA (External Member)
Mr. Haris Quershi
HEJ Karachi University

NIT NO. IT/82/2014-15(CISCO-SLA)

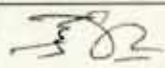
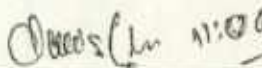
SPPRA-ID : 23456/2015

Method and procedure of procurement: National Competitive Bidding (Single Stage – Two Envelope)

MINUTES OF BID OPENING MEETING (TECHNICAL)

A meeting of the procurement committee of this department was held on 15-04-2015 for opening the technical bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	DWP Technologies	WASEEM SHEER	03028287219	
2	WATEEN SOLUTIONS	OWAIS KHAN	0323-4481457	
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

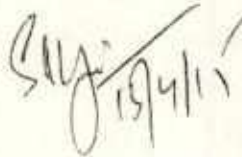
10:46 AM

The technical bids were opened at 11:30AM in the presence of the above mentioned participants and the technical bids submitted/quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. Following is the details of bids announced:

S. No.	Name of Bidder	Technical Bid Envelope (Original+Copy)	Financial Bid Envelope (Original+Copy)	Pay Order Envelope
1	DWP	✓	✓	✓
2	Wateen	✓	✓	✓
3				
4				
5				

The technical committee shall examine all the technical bids as per the Qualification/ eligibility criteria provided in the bidding documents and will announce the results of technical qualified bidders later. The meeting ended with the note of thanks to and from the chair.

Asjad
15.4.15


15/4/15


15/4/15

Jawid
15/4/15

Method and procedure of procurement: National Competitive Bidding (Single Stage - Two Envelope)

MINUTES OF BID OPENING MEETING (FINANCIAL)

A meeting of the procurement committee of this department was held on 6/5/2015 AT 2:30PM for opening the bids received (FINANCIAL) in respect of subject NIT. The meeting was attended by all/ following members of the procurement committee and the representative of bidders. (Attendance sheet is enclosed).

The following bidders submitted their bids till the deadline of submission:

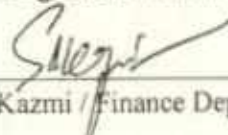
- 1) M/S. DWP - E82 - WASEEM SHAH
- 2) M/S. WATEEN ~~Wateen~~ Fuzail Hussain.


The bids were opened at 2:30pm in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed each and every page of financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any). Following is the details of bids announced:

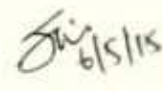
S. No.	Name of Bidder	Offered Price	Amount of Bid Security	Pay Order No./ Date
1	DWP	13402532/2	1,150,000/2	SEP102248 4/3/15
2	Wateen	14780870/2 <small>with old on it</small>	1,061,250/2	00483467 15/5/15

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

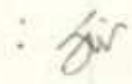

(Akber Kazmi / Finance Dept.)


(Abdul Karim Modi / Admin Dept.)

 6/5/15
Arijad 6.5.15
(Wajeeh Zaidi / ICT Dept.)

Technical Evaluation of SLA for Cisco Active Equipment.
IT / 82 / 2014-15

S. No.	Attributes	Wateen Solutions	Dwp Technologies
Part A) Mandatory			
1.	Firms with Income Tax Certificate / GST Certificate registered.	Yes	Yes
2.	Affidavit (that the firm has not been blacklisted by private, Govt., Semi Govt. and Autonomous Body)	Yes	Yes
3.	At least Five years of relevant experience in Operation and maintenance of Same services i.e. maintenance of Network equipment of equal or higher rating, deployment and management of network as per recognized standard. Documentary Proof with customer satisfaction report Required.	Yes	Yes
4.	Bidding company being in operation for at least Ten years in Pakistan in relevant business. Documentary Proof required.	Yes	Yes
7.	Location of Offices (Islamabad, Lahore and Karachi) Documentary Proof required.	Yes	Yes
8.	Bid must be accompanied by Manufacturer's authorization letter from principal. (Sample attached Annexure D) with references)	Yes	Yes
9.	Completely filled BOQ should to be submitted (as part of Financial Bid)	Yes	Yes
10.	Service Operation Plan (Time Lines, Resources, dedicated Staff, Shared Staff, etc.) (Should to be submitted as part of technical Bid)	Yes	Yes
11.	Minimum Rs. 50 million annual Financial Turnover for last two years	Yes	Yes
12.	Sites Diagrams with respect to survey.		Yes
13.	Backup Inventory maintained by company at least equivalent to those items mention in BOQ.	Yes	Yes

**Technical Evaluation of SLA for Cisco Active Equipment.
IT / 82 / 2014-15**

S. No.	Attributes	Max. Score	Criteria	Reference Page/Documentary Proof	
Part B) General Evaluation - Corporate Profile					
Corporate Profile (Passing Score for this section is 60 Marks)					
1.	Location of Offices Documentary proof and references required	6	Location Of Offices of Bidder in considerati on/ Maxim um Location Of Offices. 2 marks for each local office	6	6
2.	Financial Strength(last Two year s)Documentary proof and references required	10	Turnover of Bidder in considerati on/ Maximum Turnover. 50 Million or more 10 Marks < 50 Million 0 Marks	10	10
3.	Company in Operations (No. of years)Documentary proo f and references required	10	No. of year of Bid in Considerati on / Maximum Year. 1 mark for each year	10	10

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**Technical Evaluation of SLA for Cisco Active Equipment.
IT / 82 / 2014-15**

4.	Company Association with Cisco (Gold level partner) Documentary proof Required	10	No. of year of Bid in consideration / Maximum Year. 1 mark for each year	10	10
Relevant Technical Staff					
5.	Company total Certified CCNA resources.(Documentary proof and references required)	14	No. of Certified Resources of Bid in Consideration/Highest No. of Certified Resources. 2 marks per CCNA	14	14
6.	Company total Certified CCNP resources.(Documentary proof and references required)	20	No. of Certified Resources of Bid in consideration/ Highest No. of Certified Resources. 5 marks per CCNP	20	20
Relevant projects					
8.	Firm has completed / has in hand Similar Projects(Similar services with equivalent or Higher rating Cisco Network Equipment SLA in Pakistan.(Documentary proof and references required)	20	No. of Projects of Bid in consideration/completed/ Highest No. Projects. 2 marks per project	20	20




**Technical Evaluation of SLA for Cisco Active Equipment.
IT / 82 / 2014-15**

Subtotal		90		90	90
S. No.	Attributes	Max. Score	Criteria	Reference Page#	
Part C) Operation and Maintenance					
Mandatory Criteria (Passing score for this section is 10)					
11.	Bidder should provide complete itemize list of backup inventory as per mentioned "Annexure - A" Technical BOQ.	5	Documentary proof. 100% = 5 Marks < 100% = 0 Marks	5	5
12.	The Bidder should have their own Centralized Support Center for providing 24x7x365 Telephonic and onsite support to ensure immediate response and faster call resolution.	5	Documentary proof.	5	5
Subtotal		10		10	10
Grand Total		100		100	100



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**Financial Evaluation Sheet of Support of CISCO Active
Equipment**
IT / 82 / 2014-15

S.No.	Bidder	Amount	SST	Amount with SST
1	Wateen			
	SLA Price for First Year	7,390,435	1,108,565	8,499,000
	SLA Price for Second Year	3,695,217	554,283	4,249,500
	SLA Price for Third Year	3,695,217	554,283	4,249,500
	Total	14,780,869	2,217,131	16,998,000
2	DWP			
	SLA Price for First Year	3,884,792	582,719	4,467,511
	SLA Price for Second Year	3,884,792	582,719	4,467,511
	SLA Price for Third Year	3,884,792	582,719	4,467,511
	Total	11,654,376	1,748,157	13,402,533

Remarks:- Lowest evaluated responsive bidder is M/s DWP

7/15/13

[Signature]
07/15/2013