

## Bid Evaluation Report

1. Name of Procuring Agency: Transport & Mass Transit Department, Govt. of Sindh
2. Tender Reference No: Sr. No 23887
3. Tender Description/Name of work/item: Motor Vehicle Inspection & Certification System (the VICS) Project
4. Method of Procurement: Two Stage bidding process
5. Tender Published: INF-KEY 1576/15 (dawn 24/04/2015),
6. Total Bid documents Sold; Not Applicable (Available free of cost to everyone on SPPRA and PPP unit Websites)
7. Total Bids Received: 2 (Two) (1- Opus Inspection Inc. & Swede-Tech International (Pvt) Ltd.)  
(2- Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG)
8. Technical Bid Opening date: (if applicable) 13 -03-2017 (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): 2 (two)
10. Bid(s) Rejected: none
11. Financial Bid Opening date: 28 March 2017

### 12. Bid Evaluation Report:

#### Bid Evaluation Report – VICS

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	Opus Inspection Inc. & Swede-Tech	GoS revenue share (%) for Commercial vehicles – 6.25%  GoS revenue share (%) for Private vehicles – 5.00%  Present Value of GoS Revenue Share Rs. 534.0 million	1	Not applicable	Qualified on technical and financial bids submitted.	-

*Signature*


*Handwritten signatures and initials at the bottom of the page.*


S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
2	Wahaj Wind Energy & MAHA	GoS revenue share (%) for Commercial vehicles – 5.00%  GoS revenue share (%) for Private vehicles – 2.50%  Present Value of GoS Revenue Share Rs. 363.6 million	N/A	N/A	Qualified on technical bid, but financial bid was declared non-responsive.	Bid security furnished by the bidder was not in the form required in the RFP.

**Signatures of the Members of the Committee.**

  
 \_\_\_\_\_  
 Director, PPP Unit  
 Finance Department


  
 \_\_\_\_\_  
 Project Manager  
 Transport & Mass Transit  
 Department

  
 \_\_\_\_\_  
 Mr. Muhammad Tufail  
 Dean, NED University  
 (Co-opted Member TFEC)

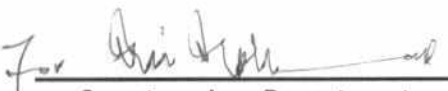
  
 \_\_\_\_\_  
 Mr. Mir Shabbar Ali  
 Professor, NED University  
 (Co-opted Member TFEC)

  
 \_\_\_\_\_  
 Mr. Yar Muhammad Mirjat  
 Component Manager, Pakstran  
 (Co-opted Member TFEC)


  
 \_\_\_\_\_  
 Director General, PPP Unit,  
 Finance Department

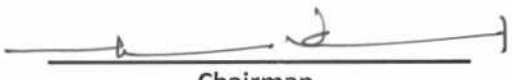
  
 \_\_\_\_\_  
 Deputy Inspector General of  
 Police, (Traffic), Karachi

  
 \_\_\_\_\_  
 Secretary, Excise & Taxation  
 Department

  
 \_\_\_\_\_  
 Secretary, Law Department

  
 \_\_\_\_\_  
 Secretary, Finance Department

  
 \_\_\_\_\_  
 Secretary, Transport & Mass  
 Transit Department

  
 \_\_\_\_\_  
 Chairman,  
 Planning & Department Board  
 Chairman of the Committee



## Technical and Financial Evaluation Committee (TFEC) Meeting on Vehicle Inspection and Certification System (VICS) Project.

### AGENDA: EVALUATION OF FINANCIAL BIDS

The Transport & Mass Transit Department (TMTD), Government of Sindh (GoS) in collaboration with the Public Private Partnership (PPP) Unit, Finance Department, GoS has launched the Vehicle Inspection and Certification System (VICS) Project – (the **Project**) through International Competitive Bidding (ICB) process under PPP mode. Attendance Sheet is attached as **Annexure A**.

2. The Project was launched under a two stage bidding process in accordance with the Sindh Public Procurement Rules, 2010 (the **SPPR Rules**) for which the second stage Request for Proposal and draft Concession Agreement (**Second Stage Bidding Documents**) were issued to the qualified bidders on December 20<sup>th</sup>, 2016. The deadline to submit the bidding documents was set as March 13, 2017.

3. In response to the Second Stage Bidding Documents, the Government of Sindh has received bids from two qualified bidders which are:

- i. Consortium of Opus Inspection, Inc. & Swede-Tech International (Pvt) Ltd. (**Opus Inspection**)
- ii. Consortium of Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG

4. Both of the bidders scored above the required minimum 35 points and were qualified in technical evaluation and financial bids of the bidders were opened on March 28, 2017. Financial proposal of the consortium of Wahaj & MAHA was declared non-responsive, as the bid security accompanying the financial proposal, was submitted in the form of a cheque, instead of a bank guarantee or pay order (as mentioned in the RFP). Hence, financial proposal of only Opus Inspection has been evaluated against the financial bid criteria.

5. The Transaction Advisors (EY Ford Rhodes, HaiderMota BNR and Exponent Engineers) of the Project presented the evaluation of financial proposals to the TFEC. The financial bid model of the Opus Inspection suggested the revenue sharing of inspection revenue on commercial vehicles and private vehicles at 6.25% and 5.0% respectively, and the Present Value (PV) of GoS revenue share was estimated at Rs. 548.5 million.

6. However, based on the percentage revenue shares for the categories of the vehicles as quoted by the bidder, financial model as set out in the RFP derives the PV of GoS revenue share computes to be Rs. 534.0 million. The difference in the PV is because the bidder has not clocked in the reduction in vehicle numbers in the first and second year of the Project due to staggered capacity building requirement given in the RFP. With reference to section 3.13 (b) of RFP (**Annexure-B**), it was

mentioned that where there is a discrepancy in the total resulting from multiplying the proposed government share, the quoted percentage share will govern. Details of the arithmetic error identified and the corrected PV of GoS Share have been attached in the report submitted by the Transaction Advisors, page no 6 of the report (Annexure C).



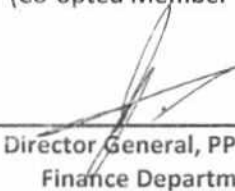
7. Following identification of the arithmetic error in the financial bid, a letter was sent by Transaction Advisors to the TMTD requesting the TMTD to inform the bidder about the arithmetic error and the corrected PV of GoS Share (Bid Price) and obtain their concurrence on the same. Following this, the TMTD informed the Opus Inspection on the advice of Transaction Advisors about the corrected bid price. In response, Opus Inspection sent a letter to the TMTD and admitted that the components of the financial bid were not in parity due to calculation in inspection capacity for the first two years and the corrected PV of GoS revenue share i.e Rs. 534.0 million is acceptable to them.

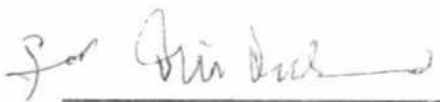


8. Bid security submitted by the Opus Inspection is PKR 14.1mn, which is higher than the required 2% of the bid price being PKR 10.97mn based on the corrected PV.

9. Based on overall assessment of technical bids and financial bids, the TFEC announced Opus Inspection as preferred bidder for the Project.

10. Meeting ended with a vote of thanks.

 _____ Director, PPP Unit Finance Department	 _____ Project Manager Transport & Mass Transit Department	 _____ Mr. Muhammad Tufail Dean, NED University (Co-opted Member TFEC)
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 _____ Mr. Yar Muhammad Mirjat Component Manager, Pakstran (Co-opted Member TFEC)	 _____ Mr. Mir Shabbar Ali Professor, NED University (Co-opted Member TFEC)	 _____ Director General, PPP Unit, Finance Department
--	--	---

 _____ Secretary, Law Department	 _____ Deputy Inspector General of Police, (Traffic), Karachi	 _____ Secretary, Excise & Taxation Department
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 _____ Secretary, Transport & Mass Transit Department	 _____ Secretary, Finance Department	 _____ Chairman, Planning & Department Board Chairman of the Committee
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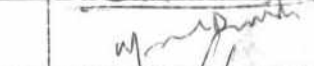





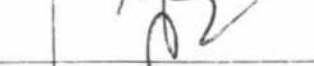


# ATTENDANCE SHEET

Annexure

SUBJECT:

TECHNICAL & FINANCIAL EVALUATION COMMITTEE (TFEC) MEETING OF MOTOR VEHICLE INSPECTION AND CERTIFICATION PROJECT UNDER PPP NODE

DATED: 31<sup>st</sup> March, 2017

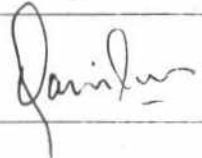
Sr. No.	Name	Designation	Department/ Company	Contact Number	E-mail	Signature
1	Muhammad Waseem	Chairman	PPD	03002199881		
2	Hasan Naqvi	FS	FD			
3	Muhammad Ahmed Farooq	Secy In-charge	GMTD			
4	Ka. Fiqre Ahmed Abbasi	DSP Traffic Pready	Traffic Police			
5	MUHAMMAD DANISH	DIRECTOR	PPP Unit			
6	Syed Ali Waqar	Addl Sec	Transport			
7	M. MUHAMMAD TUFAN	DEAN (CRE), NED	NEDUET			
8	Dr. Mir Shabbir	Prof.	NED Uni			
9	Ali Sabtan	DG	PPP Unit.			
10	Mahesh Lal	Dy. Sect.	E & T			
11	Yasir Muhammad	Contract Manager	UNDP			
12	Qin Shahid	So	Law Dept			
13						
14						

## ATTENDANCE SHEET

SUBJECT: TECHNICAL & FINANCIAL EVALUATION COMMITTEE (TFEC) MEETING OF MOTOR VEHICLE INSPECTION AND CERTIFICATION PROJECT UNDER PPP NODE

DATED: 31<sup>st</sup> March, 2017

(FOR BIDDERS)

Sr. No.	Name	Designation	Department/ Company	Contact Number	E-mail	Signature
1	Qasim Imam	Rep. Opus/Swede Tech	Opus Inspection Swede Tech	0321-9499178	qasim.imam@cbsepk -com	
2						
3						
4						
5						
6						
7						
8						
9						
10						

8. submit system architecture for VID;
9. submit technical submittals for the testing equipment;
10. submit SOPs for the testing methods;
11. submit Integrity Pact;
12. submit Power of Attorney for the Bid Signatory;
13. submit Bid Form along with the Schedule of Additional Documents.

### 3.13 Correction of Errors

Bids determined to be substantially responsive will be checked by the Transport & Mass Transit Department for any arithmetic errors. Errors will be corrected by the Transport & Mass Transit Department as follows:

- a. where there is a discrepancy between the amounts in figures and in words, the amount in words will govern; and
- b. where there is a discrepancy in the total resulting from multiplying the proposed government share, the quoted percentage share will govern, unless in the opinion of the Transport & Mass Transit Department there is an obviously gross misplacement of the decimal point in the unit rate, in which case the line item total as quoted will govern and the unit rate will be corrected.

The amount stated in the bidding document will be adjusted by the Transport & Mass Transit Department in accordance with the above procedure for the correction of errors and with the concurrence of the Bidder and it shall be considered as binding upon the Bidder. If the Bidder does not accept the corrected Bid Price, his Bid will be rejected, and the Bid Security shall be forfeited hereof.

### 3.14 Technical and Financial Evaluation Committee

- 3.14.1 The Authority has set up a committee, which shall be responsible for assessing, evaluating and qualifying or non-qualifying the Bid(s) and all the related documents (the "Evaluation Committee" or the "TFEC").
- 3.14.2 The members of the Evaluation Committee shall be prohibited from participating directly or indirectly in the preparation and/or submission of any Bid, and shall be prohibited from providing any assistance to the Bidder for the purposes thereof, except as may be expressly provided herein.

### 3.15 Opening of Bids

- 3.15.1 The Evaluation Committee shall open the Technical Bid of the Bidders, in the presence of Bidders' designated representatives who choose to attend, at the time, date, and location stipulated herein this RFP. The Bidders' representatives shall bear identification and authorization documents issued by the Bidder. The Bidders' representatives who are present shall sign a register evidencing their attendance.
- 3.15.2 The Evaluation Committee shall open the outer envelopes/boxes, one at a time, in the order in which the Bid were received, and take out the inner envelopes/boxes

# Motor Vehicle Inspection and Certification System Project

## Financial Bid Evaluation Report

30 March 2017



A Project of Transport &  
Mass Transit Department  
Government of Sindh

HAIDERMOTABNR





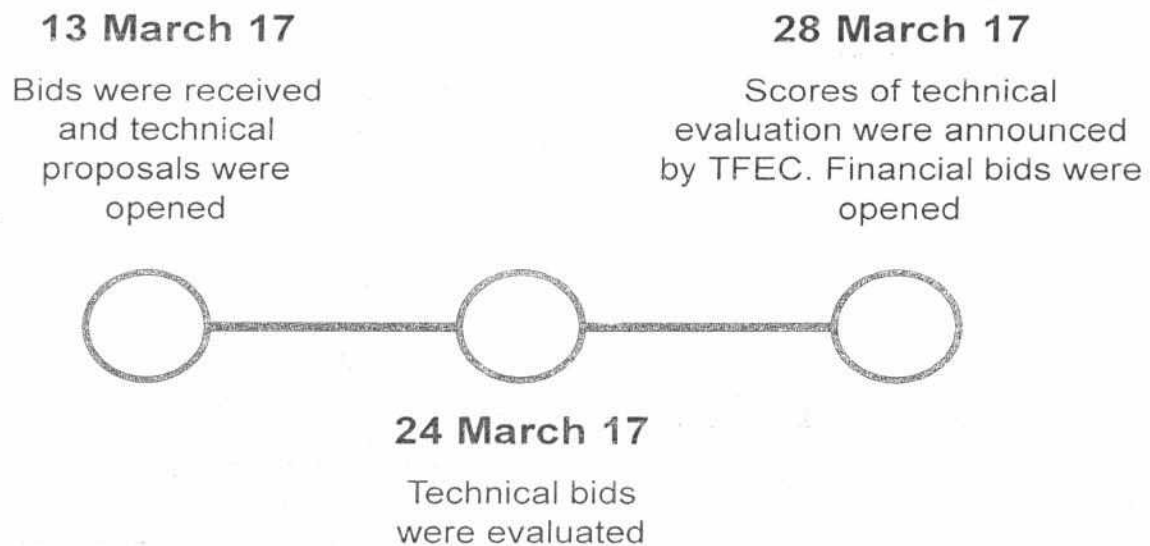
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## Financial bid process and criteria

### Bidding process timelines

The following diagram details the timeline for the technical and financial bids evaluation for MVI project. Technical and financial bids were submitted by the consortiums of Opus Inspection, Inc. & Swede-Tech International (Pvt) Ltd. and Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG. on 13<sup>th</sup> March 2017.



Technical bids of both consortiums, Opus Inspection, Inc. & Swede-Tech International (Pvt) Ltd. and Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG scored above the required minimum 35 points and were qualified in technical evaluation.

### Financial bid criteria

According to the RFP the successful bidder based on financial evaluation criteria will be the bidder who will quote the **highest Present value of GoS Revenue Share** quoted at applicable Compliance Rate of vehicles from the Commencement Date up till the Termination Date.

The GoS Revenue Share shall be derived from revenue sharing percentages of inspection revenue of the relevant year. For clarification, the bid price is the sum of present values of revenues of the GoS for the Concession Period.

*X% is the share of inspection revenue on commercial vehicles quoted as a single percentage over the term of the Project.*

*Y% is the share of inspection revenue on private vehicles quoted as a single percentage over the term of the Project.*

## Motor Vehicle Inspection and Certification System

- When the financial bids were opened, the financial proposal of the consortium of Wahaj & MAHA was declared non-responsive, as their bid security accompanying the financial proposal, was submitted in the form of a cheque, instead of a bank guarantee (as mentioned in the RFP).

Hence the financial proposal of only Opus Inc. & Swede-Tech has been evaluated.

• **Financial bid submitted**

- The following table depicts the numbers of the financial bid submitted by the consortium of Opus Inspection, Inc. & Swede-Tech International (Pvt) Ltd.

Bid Details	Opus Inc & Swede Tech
PV of GoS revenue share	PKR 548.5m
% of inspection revenue on commercial vehicles	6.25%
% of inspection revenue on private vehicles	5.00%

Bid security submitted by the bidder is PKR 14.1 mn, which is **higher** than the required 2% of the bid price being PKR 10.97 mn.

## Financial bid evaluation

Based on the percentage revenue shares for the categories of commercial (6.25%) and private vehicles (5.00%) as quoted by the bidder, the PV of GoS revenue share quoted by Opus Inc & Swede Tech Pvt. Ltd computes to be PKR 534.0 mn.

But they have quoted a PV of PKR 548.5 mn, as depicted in the table below:

PV of GoS revenue share  
(according to bidders financial model)  
PKR 548.5 mn

PV of GoS revenue share  
(according to GoS revenue model)  
PKR 534.0 mn

Based on the initial evaluation, the difference in PV was because the bidder did not clock in the reduction in vehicle numbers in the 1<sup>st</sup> and 2<sup>nd</sup> year of the project, because of **staggered capacity built** given in the RFP, being:

1<sup>st</sup> year 50%, 2<sup>nd</sup> year 75% and 3<sup>rd</sup> year 100% of total required capacity.

The bidder assumed the number of vehicles in the 1<sup>st</sup> and 2<sup>nd</sup> year of the project to be 100%, in order to calculate the PV of GoS revenue share, and did not take the reduction of 50% and 75% respectively.

It is mentioned in the RFP, in point 3.13 (b), under **Correction of errors**, that where there is a discrepancy in the total resulting from multiplying the proposed government share, the quoted percentage share will govern.

Further it is mentioned that "The amount stated in the bidding document will be adjusted by the Transport & Mass Transit Department in accordance with the above procedure for correction of errors in concurrence of the Bidder and it shall be considered as binding upon the bidder."

In view of the above and based on revenue share percentages quoted by the bidder i.e. 6.25% for commercial vehicles and 5.00% for private vehicles, the correct present value was computed as described above and is PKR 534 mn. This PV is the corrected Bid Price of the bidder. The department was informed about this issue on March 29, 2017 and requested to communicate the revised Bid Price to the bidder and obtain their concurrence.

Accordingly, the department informed the bidder of this correction on the same day. The bidder's response was received on March 30, 2017 acknowledging their acceptance of the revised Bid Price i.e. PKR 534 mn.

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**Technical and Financial Evaluation Committee (TFEC)  
Meeting on Vehicle Inspection and Certification System  
(VICS) Project under PPP mode**

**AGENDA: EVALUATION OF TECHNICAL BIDS**

A meeting of Technical & Financial Evaluation Committee (**the TFEC**) for the vehicle Inspection and Certification System (VICS) Project (**the Project**) was held under the chairmanship of Chairman, Planning & Development Board, Government of Sindh at 2:30 p.m. on Tuesday, 28<sup>th</sup> March, 2017 at the Committee Room of Planning & Development (P&D) Board, Government of Sindh. Attendance Sheet is attached as **Annexure - A**.

2. The Transport & Mass Transit Department, Government of Sindh (GoS) in assistance with the Public Private Partnership (PPP) Unit, Finance Department, GoS has launched the Vehicle Inspection and Certification System (VICS) Project - (**the Project**) through International Competitive Bidding (ICB) process under PPP mode.

3. The Project was launched under a two stage bidding process in accordance with the Sindh Public Procurement Rules, 2010 (**the SPPR Rules**) for which the second stage Request for Proposal and draft Concession Agreement (**Second Stage Bidding Documents**) were issued to the qualified bidders on December 20<sup>th</sup>, 2016. The deadline to submit the bidding documents was set as March 13<sup>th</sup>, 2017.

4. In response to the Second Stage Bidding Documents, the Government of Sindh received bids from two qualified bidders namely:

- i. Consortium of Opus Inspection, Inc. & Swede-Tech International (Pvt) Ltd. (**Opus Inspection**)
- ii. Consortium of Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG

5. The Transaction Advisors (EY Ford Rhodes, HaiderMota BNR and Exponent Engineers) of the Project presented the evaluation of technical proposals to the TFEC. According to the evaluation, both of the bidders scored above the required minimum 35 points and were qualified in technical evaluation. Opus Inc. secured 43.5 marks and Wahaj Energy Ltd. & Maha secured 37.5 marks. Presentation of the Transaction Advisors on the evaluation of Technical proposals is attached as **Annexure B**. Members of the TFEC collectively affirmed and approved the evaluation of technical proposals.

6. Representatives of both of the qualified bidders have been invited to join the forum. In presence of the representatives, financial proposals of the bidders were opened individually and components of the financial proposals (i.e. percentage revenue sharing and present value of revenue share) have been announced. Also, bid security attached with the respective proposals have been assessed. Following are the quoted financial proposals of the bidders:

*[Handwritten signatures and notes at the bottom of the page]*

Consortium of Opus Inspection	
GoS Revenue Share % - Commercial Vehicles	6.25%
GoS Revenue Share % - Private Vehicles	5.00%
Present Value of GoS Revenue Share	Rs. 548.5 million
Consortium of Opus Inspection	
GoS Revenue Share % - Commercial Vehicles	5.50%
GoS Revenue Share % - Private Vehicles	2.50%
Present Value of GoS Revenue Share	Rs. 363.6 million

7. Financial proposal of the consortium of Wahaj & MAHA was declared non-responsive, as the bid security accompanying the financial proposal, was submitted in the form of a cheque, instead of a bank guarantee or pay order (as mentioned in the RFP). Hence, financial proposal of only Opus Inc. & Swede-Tech has been categorized as compliant proposal. TFEC announced that evaluation of the compliant financial proposal will be performed shortly, including assessment of any arithmetic errors and outcome will be pronounced accordingly.

8. Meeting ended with a vote of thanks.

Director, PPP Unit  
Finance Department

Project Manager  
Transport & Mass Transit  
Department

Mr. Muhammad Tufail  
Dean, NED University  
(Co-opted Member TFEC)

Mr. Mir Shabbar Ali  
Professor, NED University  
(Co-opted Member TFEC)

Mr. Yar Muhammad Mirjat  
Component Manager, Pakstran  
(Co-opted Member TFEC)

Director General, PPP Unit,  
Finance Department

Deputy Inspector General of  
Police, (Traffic), Karachi

Secretary, Excise & Taxation  
Department

For

Secretary, Law Department

Secretary, Finance Department

Secretary, Transport & Mass  
Transit Department

Chairman,  
Planning & Department Board  
Chairman of the Committee









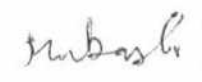
ATTENDANCE SHEET







Annexure - A

SUBJECT:

TECHNICAL AND FINANCIAL EVALUATION COMMITTEE (TFEC) MEETING OF MOTOR VEHICLE INSPECTION AND CERTIFICATION PROJECT UNDER PPP MODE

DATED: 28<sup>TH</sup> March 2017 at 2:00 PM

Sr. No.	Name	Designation	Department/ Company	Contact Number	E-mail	Signature
	Muhammed Wassem	Chairman	P & D Department	0300-2199881		
	Hasan Naqvi	FS	FD.			
	Yousuf Muhammad	F.P. Comptroller	UNDP.	03332585110		
	Ahmed Ali Shah	Addl. Secy (T)	Transport	03003140070		
	Rafique Ahmed Abbasi	DSP-Traffic Preechly	Police	03003941363		
	Mahesh Lal D.S.	Dy. Secy	E & T	0333 2186624	dodani33 @pmit.com	
	Mubashir Ali Siddiqui	Rolling Stock	operations	0302- 2311833	mubashir. siddiqui @ gmail.com	

Sr. No.	Name	Designation	Department/ Company	Contact Number	E-mail	Signature
	Mir Mohd	So law	Law	03462704182		
	Amira Haider	Executive Manager	EF Food Rhodes	03468216171	amira haider@pk.com	
	MUHAMMAD DANISH	DIRECTOR	PPP Unit			
	QADIA AHMED PARVEEN	SECRETARY	PMTD			
	Dr. Mir Shabbir Ali	Prof.	NED Univ.			
	Dr. M. Tufail	Dean	NED University			



# Motor Vehicle Inspection and Certification System Project

## Technical Bid Evaluation Report

24 March 2017



A Project of Transport &  
Mass Transit department  
Government of Sindh

HAIDERMOTABNR



Technical Evaluation and scoring

	Criteria	Max points	Opus Inspection Inc. & Swede-Tech International (Pvt) Ltd.	Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG
1	<b>Previous Public Private Partnership Experience</b>	5	2.5	2.5
	Two and half points (2.5) points will be awarded for each vehicle inspection and certification project undertaken on PPP mode. A maximum of five (05) points will be awarded for two or more projects undertaken on PPP mode. The Operator / bidder must have minimum one (01) project undertaken on PPP mode to score in this section; no point will be awarded to a bidder without any experience of PPP mode.		Punjab VICS project has been considered. The Argentine project has not been considered as contract has been awarded, but operations will commence.	The DVA MOT 2 project in Ireland has been considered.
2	<b>Previous Project Establishing Experience</b>	15	15	15
	One and half (1.5) point will be awarded for experience in establishing one vehicle inspections centres of atleast two inspection lanes. A maximum of fifteen (15) points will be awarded for establishment of 10 VIC stations or more experience (each with two inspection lanes).		52 VICS stations in the United States, mentioned in the bid.	15 stations mentioned in the Ireland project.
3	<b>Previous Project Operation and Certification Experience</b>	15	15	15
	One and half (1.5) point will be awarded for each year of operational and Certification experience in vehicle inspections. A maximum of fifteen (15) points will be awarded for 10 years or more experience. The Operator / bidder must have minimum three (03) years' experience to score in this section; no point will be awarded to a bidder with less than three (03) years' experience in this field.		Verified from signed pages of project contracts, attached in the bid.	Verified by the foreword by the Minister in slide 7 in "DA PFI Contract (MOT2) Operational Phase presentation", where it's mentioned that the DVA has been successful since 2007. and the following link:  <a href="http://www.partnershipsbulletin.com/news/view/719">http://www.partnershipsbulletin.com/news/view/719</a>
4	<b>Number of Vehicle Inspection Stations in Operation</b>	10	10	5
	One (01) point will be awarded for operations of three (3) inspection stations. A maximum of ten (10) points will be awarded for operations of		52 VICS stations in the United States, mentioned in the bid. Verified from signed pages of	Verified from MAHAs letter for the DVA project where the objective of the project has been mentioned to be

	Criteria	Max points	Opus Inspection Inc. & Swede-Tech International (Pvt) Ltd.	Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG
	thirty (30) inspection stations. The Operator / bidder must have minimum three (03) operational vehicle inspection stations to score in this section; no point will be awarded to the bidder with less than three (03) operational inspection stations in this field.		project contracts, attached in the bid.	provision of all vehicle test equipment and a range of ancillary services. Also verified from the following link  <a href="http://www.maha.com.au/project-management-dva-northern-ireland.htm">http://www.maha.com.au/project-management-dva-northern-ireland.htm</a>
<b>5</b>	<b>Experience in Enforcement through RFID</b>	<b>5</b>	<b>1</b>	<b>0</b>
	One (01) point will be awarded for each project undertaken for vehicle fitness enforcement via automation, using RFID, and database development. A maximum of five (05) points will be awarded for 5 years or more experience. The Operator / bidder must have minimum of two (02) years' experience to score in this section; no point will be awarded to the bidder with less than two (02) years' experience in this field.		The contract signing date is February 2015 for the Punjab VICS project.  Only Lahore project has been considered.  The Argentine project will start operations this year, and so is not considered.	No RFID details available in the "DA PFI Contract (MOT2) Operational Phase presentation".  RFID implementation is only mentioned in the letter dated 31st January.  Thel-Soft project document mentioned implementation of a software with an RFID tags solution. It does not qualify for project experience via automation, using RFID.

	<b>Grand Total</b>	<b>50</b>	<b>43.5</b>	<b>37.5</b>
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**Result**

**Qualified**

**Qualified**

**Previous Public Private Partnership Experience**

Maximum five points for two or more projects		Opus Inspection Inc. & Swede-Tech International (Pvt) Ltd.		Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG	
Projects on PPP modes	Allocated points		Points awarded		Points awarded
2 or more projects	5		0		0
1	2.5	<input type="checkbox"/>	2.5	<input type="checkbox"/>	2.5
Less than 1 project	0		0		0

Points scored

2.5

2.5

**Previous Project Establishing Experience**

Maximum 15 points awarded for establishment of 10 or more stations		Opus Inspection Inc. & Swede-Tech International (Pvt) Ltd.		Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG	
Years of Project Establishing Experience	Allocated points		Points awarded		Points awarded
10 or Greater	15	<input type="checkbox"/>	15	<input type="checkbox"/>	15
9	13.5		0		0
8	12		0		0
7	10.5		0		0
6	9		0		0
5	7.5		0		0
4	6		0		0
3	4.5		0		0
Less than 3	0		0		0
<b>Points scored</b>			<b>15</b>		<b>15</b>



**Previous Project Operation and Certification experience**

Maximum 15 points awarded for establishment of 10 or more stations		Opus Inspection Inc. & Swede-Tech International (Pvt) Ltd.		Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG	
Years of Project Establishing Experience	Allocated points		Points awarded		Points awarded
10 or Greater	15	<input type="checkbox"/>	15	<input type="checkbox"/>	15
9	13.5		0		0
8	12		0		0
7	10.5		0		0
6	9		0		0
5	7.5		0		0
4	6		0		0
3	4.5		0		0
Less than 3	0		0		0

Points scored

15

15

**Number of Vehicle Stations in operation**

Maximum 10 points awarded for 30 or more operational stations			Opus Inspection Inc. & Swede-Tech International (Pvt) Ltd.	Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG
Number of Vehicle Inspection Stations in Operation	Allocated points		Points awarded	Points awarded
30 or above	10	<input type="checkbox"/>	10	0
27-29	9		0	0
24-26	8		0	0
21-23	7		0	0
17-20	6		0	0
14-16	5		0	<input type="checkbox"/> 5
11-13	4		0	0
7-10	3		0	0
4-6	2		0	0
3	1		0	0
Less than 3	0		0	0

10

5

**Years of Project Enforcement Experience through RFID**

Maximum five points awarded for 5 years or more experience		Opus Inspection Inc. & Swede-Tech International (Pvt) Ltd.		Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG	
Years of Project Enforcement Experience through RFID	Allocated points		Points awarded		Points awarded
Greater than and equal to 5	5		0		0
4	4		0		0
3	3		0		0
2	2		0		0
1	1	<input type="checkbox"/>	1		0
Less than 1	0		0	<input type="checkbox"/>	0

Points scored

1

0

**Check list- Key issues**

Documents	Opus Inspection Inc. & Swede-Tech International (Pvt) Ltd.	Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG
Non Disclosure Agreement	<p>1. As per Proforma 13 for Non-Disclosure Agreement, the date should be mentined on the right side, however, Opus Inspection has mentioned the date on the left side in the Non-Disclosure Agreement.</p> <p>2. As per Proforma 13 for Non-Disclosure Agreement, the bidder should address Transport &amp; Mass Transit Department (TMTD), however, Opus has addressed the Additional Secretary TMTD.</p>	
Power of Attorney for the Bid Signatory		As required under proforma 16 of the RFP, the Power of Attorney should be on stamp paper however, the Power of Attorney provided by Wahaj is printed on the company letter head.
Bid Form (Annex E) including the Additional Document.		No date is mentioned on the Bid Form.
Joint Bidding Agreement (No proforma attached)	<p>As per Schedule 1, the joint bidding agreement shall include the following point (v) "provide for the members of the Consortium to undertake that they shall collectively submit/ include a statement to the effect that all members of the Consortium shall be liable, jointly and severally, for all obligations of the Operator in relation to the Project until the expiry of the Concession Agreement"</p> <p>(vi) " except as provided under this Invitation for Bid, there shall not be any amendment to the joint bidding agreement without the prior written consent of the Authority."</p> <p>However, the Consortium Agreement, does not mention such clauses (v). Further, pretaining to clause (vi) the bidder has put clause where it states that the agreement may be modified by mutual consent of the parties.</p>	<p>As required under Schedule 1 of the RFP, the bidding agreement is required to mention the he intent to form a Project Company. However, the Joint Bidding Agreement provided by Wahaj does not convey the intent to form a Project Company.</p> <p>Further, it also does not commit that all the members will subscribe to a cumulative of 100 % of the paid up shares capital of the Project Company and subscribe to the shares in the Project Company.</p> <p>As per Schedule 1, the joint bidding agreement shall include the following point (v) "provide for the members of the Consortium to undertake that they shall collectively submit/ include a statement to the effect that all members of the Consortium shall be liable, jointly and severally, for all obligations of the Operator</p>

Documents	Opus Inspection Inc. & Swede-Tech International (Pvt) Ltd.	Wahaj Wind Energy (Pvt) Ltd. & MAHA Masehinenbau Haldenwang GmbH & Co. KG
		<p>in relation to the Project until the expiry of the Concession Agreement"</p> <p>(vi) " Except as provided under this Invitation for Bid, there shall not be any amendment to the joint bidding agreement without the prior written consent of the Authority."</p> <p>However, the Consortium Agreement, does not mention such clauses (v). Further, pertaining to clause (vi) the bidder has put clause where it states that the agreement may be modified by mutual consent of the parties.</p>

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ED None

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