

Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # ME/08/17-18
3. Tender Description/Name of work/item: Provide & Supply of LED Tube Lights & Bulbs
4. Method of Procurement: Single Stage Two Envelope
5. Tender Published: Newspaper "Dawn", "Jang" & "Daily Waka" on November 10, 2017 SPPRA Serial #35214
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 05 Companies have collected Tender Documents
7. Total Bids Received: 04
8. Technical Bid Opening date: (if applicable) November 27, 2017 (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): ONE
10. Bid(s) Rejected: 03 Bids, M/s Philips Pakistan Ltd, M/s Encon & M/s The Imperial Electric Company
11. Financial Bid Opening date: December 04, 2017

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparis on with Estimated cost	Reasons for acceptance/ rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Osaka Lighting	Rs.3,101,735.00	Responsive Bidder	3.5 Million	Accepted due to technical qualify and quoted lowest cost / charges. Comparative Sheet Attached	Technically evaluated 100%
2.	M/s Encon	Sealed Financial Envelope Returned to Technically Non-Qualified				Technically evaluated 69%
3.	M/s Philips Pakistan Ltd					Technically evaluated 50%
4.	M/s The Imperial Electric Company					Technically evaluated 32%

Note: Minimum eligible percentage for technically qualification was 80%

Signatures of the Members of the Committee


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Tehanzeb
Manager Finance
IBA


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Dr. Rameez Khan
Assistant Professor
IBA


MEMBER (INTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Haris Qureshi
PPRA Advisor
HES

Comparative Statement

Provide & Supply of LED Tube Lights & Bulbs

Tender # ME/08/17-18

S#	Items	M/s Osaka Lighting			
		Features Confirmation	Qty	Rate	Amount
1	LED Tube Light 18Watt 150-265VAC 4' IP50 18 W, Cool Daylight Length: 4 feet Brand: Phillips / Osaka / Orient or equivalent Required Features:		1500 units	618.00	927,000.00
	v. Quoted Model	OS-T8-GL/PC-18w			
	w. Quoted Brand	Osaka			
2	LED Tube Light 10Watt 150-265VAC 2' IP50 9 W, Cool Daylight Length: 2 feet Brand: Phillips / Osaka / Orient or equivalent Required Features:		3500 units	333.00	1,165,500.00
	v. Quoted Model	OS-T8-GL/PC-9w			
	w. Quoted Brand	Osaka			
3	LED Bulb 7Watt A60 105-300VAC IP40 6 W, Cool Daylight Brand: Phillips / Osaka / Orient or equivalent Required Features:		2000 units	162.00	324,000.00
	v. Quoted Model	OS-Abulb-7w			
	w. Quoted Brand	Osaka			
4	LED Bulb 9Watt A65 105-300VAC IP40 9 W, Cool Daylight Brand: Phillips / Osaka / Orient or equivalent Required Features:		1000 units	190.00	190,000.00
	v. Quoted Model	OS-Abulb-9w			
	w. Quoted Brand	Osaka			
Total			Rs. 2,606,500.00		
19% GST			Rs. 495,235.00		
Grand Total			Rs. 3,101,735.00		

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Manager Finance

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HIES

Muhammad Hanif / Senior Executive (Purchase) @ Main Campus

To: Secretary Procurement Committee @ IBA
Subject: SPPRA - PC Minutes of Bid Opening

From: Secretary Procurement Committee @ IBA

Sent: Thursday, December 07, 2017 4:03 PM

To: Muhammad Sohail Khan / Senior Manager (Purchase and Stores) @ IBA

Cc: Procurement-Committee; Aamer Shabbir Khan / General Manager Administration @ IBA; Moeid Sultan / Director Finance @ Main Campus; Syed Fahad Jawed / Senior Manager Finance (Pre-audit and Budget) @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA

Subject: Item 4. Approval for 'Provide & Supply of LED Tube Lights & Bulbs'

Item # 4: Approval for 'Provide & Supply of LED Tube Lights & Bulbs'

Discussion: Sr. Purchase Executive briefed the committee about the tender proceedings for 'Provide & Supply of LED Tube Lights & Bulbs'. Tender opening date for Technical evaluation was November 27, 2017, which was followed by the TEC meeting. The PC reviewed the TEC-Minutes which includes, weighted aggregated sheet. In response of this tender, four bidders participated, the qualifying percentage was 80%, only one bidder (M/s Osaka Lighting) met the qualifying criteria, hence, their financial bid was opened. The committee reviewed the comparative statement and TEC minutes. The bidders quoted price is competitive with last awarded similar contract as per SPP Rule-48.

Decision: The committee recommended approval for the award of the tender for 'Provide & Supply of LED Tube Lights & Bulbs' to M/s Osaka Lighting at the total cost of Rs.3,101,735.00 (including all taxes) being the technically qualified and responsive evaluated bid. This is subject to the availability of budget.

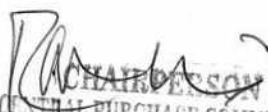
Action: Sr. Manager Procurement & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.


Committee:

1. Dr. Rameez Khalid (Chairman)
2. Syed Jehanzeb (Member)
3. Haris Quershi (External Member)
4. M. Mabroor (External Member)
5. Mustaque Ahmed (Member)
6. Syed Akbar Hussain Kazmi (Member)
7. Muhammad Hanif (Secretary)

Muhammad Hanif,
Secretary Procurement Committee


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PPRA Adviser
HES



BIDDERS QUALIFICATION REPORT


NIT No: Tender # ME/08/17-18
 Description of Work: Provide & Supply of LED Tube Lights & Bulbs
 Method & Procedure of procurement: Open Competitive Bidding
 Single Stage Two Envelope

S. No	Eligibility Criteria	M/s Osaka Lighting	M/s Encon	M/s Philips Pakistan Ltd	M/s The Imperial Electric Company
1	LED Light: Assembler / Manufacturer / Authorized dealer (Letter Required):	Yes	No	Yes	Yes
2	Annual turnover of company (Financial):	Yes	No	Yes	Yes
3	Supply of LED Lights in any Education Institute worth greater than three Million (PO Required):	Yes	No	Yes	Yes
4	Company in-house Light Testing Facility in Pakistan for detailed characteristic, as per Technical Specification sheet. (IBA will visit the testing facility, if required):	Yes	No	Yes	Yes
5	PCSIR Certificate for each offered LED Light, conferring the specification as per Technical Specification Sheet.	Yes	Yes	No	Yes
6	K-Electric Certificate/Letter for confirming energy efficient product	Yes	Yes	No	No
8	Remarks	Qualified	Disqualify	Disqualify	Disqualify

Recommendations:

- 1 Participated firms are declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- 2 The technically qualified bidder is M/s Osaka Lighting
- 3 Recommended to award the Purchase Order to the technically qualified evaluated bidder to M/s Osaka Lighting at Rs. 3,101,735.00


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Institute of Business Administration, Karachi
Provide & Supply of LED Tube Lights & Bulbs
Tender # ME/08/17-18

Financial Proposal Opening Date December 04, 2017
 at 11:00am

Statement of Tender for: Provide & Supply of LED Tube Lights & Bulbs	Tender # ME/08/2017-18
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S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/s Osaka Lighting	Rs 3,101,735 ⁰⁰		11538582 Habib Metro Rs 155,087/- Nov 20, 2017		Tech qualified 100%
2-	M/s Philips Pakistan Ltd	Doesn't arise		Doesn't arise		Tech disqualified 50% Fin Proprietor
3-	M/s Encon	Doesn't arise		Doesn't arise	Absent.	Tech disqualified 32%
4-	M/s Imperial Electric	Doesn't arise		Doesn't arise	S. attached	Tech disqualified 69% Fin Proprietor

M. SOHAIL KHAN
 Manager Purchase & Stores
 Institute of Business Administration
 Karachi-Pakistan

Sy. Farhan Executive
 Rauf Ahmed

M. Hanif
 Sr. Executive Purchase

M. Hanif

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 PPA Advisor
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